



## GENERAL SERVICES ADMINISTRATION

Federal Supply Service  
Authorized Federal Supply Schedule Price List

Mission Oriented Business Integrated Services (MOBIS)



**Federal Supply Group:** 874      **NAICS:** 541611, 541618  
**Services Code:** R499

**Contract Number:** GS-10F-0415R  
**Contract Period:** August 8, 2005 through August 7, 2015

*For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.gsa.gov/schedules-ordering](http://www.gsa.gov/schedules-ordering).*

### **VISTA Technology Services, Inc.**

7925 Jones Branch Drive  
Suite 2300  
McLean, VA 22102  
(703) 561-4247  
[www.vistatsi.com](http://www.vistatsi.com)

**Contract Administration Source:** Laura Wotycha  
[laura.wotycha@vistatsi.com](mailto:laura.wotycha@vistatsi.com)    phone: (703) 561-4102

**Business size:** Small  
**Veteran-owned**

Through Modifications CM-A325 and PS-0006

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov).*

**VISTA Technology Services, Inc.**  
**7925 Jones Branch Drive, Suite 2300**  
**McLean, VA 22102**  
**(703) 561-4257**  
**(703) 561-4160 – Fax**

## **CUSTOMER INFORMATION:**

- 1a.** Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

### **SIN 874-1 and 874-1RC: INTEGRATED CONSULTING SERVICES**

Contractors shall provide expert advice, assistance, guidance or counseling in support of agency's mission oriented business functions. This may include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Examples of consultation include but are not limited to: strategic, business and action planning; high performance work; process and productivity improvement; systems alignment; leadership systems; organizational assessments; cycle time; performance measures and indicators; program audits, evaluations, and customized training.

- 1b.** Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **See Pricing Section.**

- 1c.** If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **See Pricing Section.**

- 2.** Maximum order: \$1,000,000.00
- 3.** Minimum order: \$ 100.00
- 4.** Geographic coverage (delivery area): The 48 contiguous United States, District of Columbia, Alaska, Hawaii, Puerto Rico and U.S. territories as well as all U.S. Government Installations, worldwide.
- 5.** Point(s) of production (city, county, and State or foreign country).  
McLean, County of Fairfax, State of Virginia
- 6.** Discount from list prices or statement of net price: Government net prices (discounts already deducted)
- 7.** Quantity discounts: None offered
- 8.** Prompt payment terms: None Offered
- 9a.** Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes. A 3% fee is added to purchase amount.
- 9b.** Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes. A 3% fee is added to purchase amount.
- 10.** Foreign items: None

- 11a.** Time of delivery: As specified on the Task Order
- 11b.** Expedited Delivery: Contact VISTA Technology Services, Inc.
- 11c.** Overnight and 2-day delivery: Contact VISTA Technology Services, Inc.
- 11d.** Urgent Requirements: Contact VISTA Technology Services, Inc.
- 12.** F.O.B. point(s): Destination
- 13a.** Ordering address(es).
  - 7925 Jones Branch Drive
  - Suite 2300
  - McLean, VA 22102
- 13b.** Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14.** Payment Address(es)
  - 7925 Jones Branch Drive
  - Suite 2300
  - McLean, VA 22102
- 15.** Warranty provision: VISTA Technology Services, Inc.'s standard commercial warranty
- 16.** Export Packing Charges: Not Applicable
- 17.** Terms and Conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact VISTA Technology Services, Inc.
- 18.** Terms and conditions of rental, maintenance and repair: Not Applicable
- 19.** Terms and conditions of installation: Not Applicable
- 20.** Terms and conditions of repair parts indicating date of parts lists and any discounts from list prices: Not Applicable
- 20a.** Terms and conditions for any other services: Not Applicable
- 21.** List of service and distribution points: Not Applicable
- 22.** List of participating dealers: Not Applicable
- 23.** Preventive maintenance: Not Applicable
- 24a.** Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants: Not Applicable
- 24b.** If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found

(e.g. contractors web site or other location. The EIT standards can be found at:  
[www.Section508.gov/](http://www.Section508.gov/): Not Applicable

25. Data Universal Numbering Systems (DUNS) number: 968336701
26. Notification regarding registration in Central contractors Registration (CCR) database: VISTA Technology Services, Inc. is registered in the CCR.

## **VISTA Technology Services, Inc.**

VISTA Technology Services, Inc. (VISTA), a veteran-owned business, provides innovative management and consulting solutions that focus on the three areas key to any organization's successful operations. These areas are optimized business and mission strategic performance; enhanced financial costing and accountability; and improved real property portfolio management. VISTA's expertise in identifying the areas for change and improvement is paramount to the overall success of an organization.

Since VISTA's founding in 1996 (and as a division of other firms since 1984), our organization has assisted government clients in improving performance, quality, timeliness, efficiency and cost management by combining strategic analysis and policy assessment, and organizational and process analysis. In the process, VISTA has become a leader in real property asset analysis and management to include providing support in site development, feasibility studies, master planning, economic analysis, and facilities management. Moreover, understanding the importance of business practices and associated business rules in all our client dealings is a primary focus of our firm.

Throughout its history, VISTA has conducted performance measurement studies and productivity improvement analyses for the Federal Government that fall directly within the scope of the Mission Oriented Business Integrated Services (MOBIS) schedule. We have provided consulting and program integration and project management services to multiple offices within the Departments of the Army and Air Force, the Office of the Secretary of Defense, the Department of Justice, the Department of Agriculture, the Immigration and Naturalization Service, and the Internal Revenue Service.

"Improvement" is the watchword in today government - improvement in performance, quality, timeliness, efficiency, and costs. Accountability to each constituent group is essential. Every organization - and every individual in that organization - is affected by the federal mandate of continuous change for the better.

VISTA has extensive consulting experience in guiding clients through a wide range of mission oriented business functions. VISTA views consultation services as the foundation of its mission oriented business engagements. Our thoroughly experienced consultants provide first-hand knowledge of commercial and government best practices, broad subject-matter expertise, and a well-grounded understanding of the federal market place.

VISTA's clients receive the highest quality management support, products and services, to dramatically enhance performance and customer focus in the areas of:

- Business Process Reengineering
- Change Management
- Strategic Planning
- Action Planning
- Performance Measurement
- Cost/Benefit Analysis
- Organizational Assessments
- Program Audits

- Customer Analysis
- Risk Assessment
- Decision Support Systems
- Infrastructure Redesign
- Quality Management and Quality Assurance

### Labor Category Descriptions

Labor Category	Minimum Education	Max Yrs	Min Yrs	Description and Functionality
Program Manager	Bachelor's Degree	18	8	Degree in technical or business discipline. Experience involving contract management, managing programs with multiple projects, task orders, delivery orders and complex tasks. Serves as the contractor's contract manager and contractor's authorized interface with the Government Contracting Officer, Contracting Officer's Representative, government management personnel or customer agency representative. Responsible for formulating and enforcing standards, assigning contractor schedules, reviewing work discrepancies, supervision of contractor personnel and communicating policies, purposes, and goals to subordinates.
Project Manager/ Task Leader	Bachelor's Degree	12	6	Degree in technical or business discipline. Monitors each task and keeps the Program Manager abreast of all problems and accomplishments. Anticipates problems, and works to mitigate anticipated problems. As a team or project leader, provides technical direction. May serve as technical authority for an area. As a staff specialist or consultant, resolves unique and unyielding problems using new technology. Can complete tasks within estimated timeframe and budget constraints. Schedules and assigns duties to subordinates. Interacts with government personnel. Reports in writing and orally to contractor management and government representatives, including the government contracting officer.
Principal Consultant	Bachelor's Degree	16	8	Degree in technical or business discipline. A senior technical staff member with experience in program, project or management analysis in support of complex effort. Provides expert consultation and/or leads technical teams in the accomplishment of complex analytical efforts. Responsible for technical approach and execution tasks: analyzes client technical requirements; analyzes data from internal and external sources; and, makes expert recommendations. Ability to work independently. Works with broad objective to obtain unique solutions. Prepares and coordinates documentation, reports, and briefings. Represents the company in outside discussions and technical forum

Senior Consultant	Bachelor's Degree	12	6	Degree in technical or business discipline. A senior technical staff member with experience in program, project or management analysis in support of complex effort. Provides expert consultation and/or leads technical teams in the accomplishment of complex analytical efforts. Responsible for technical approach and execution tasks: analyzes client technical requirements; analyzes data from internal and external sources; and, makes expert recommendations. Ability to work independently. Works with broad objective to obtain unique solutions. Prepares and coordinates documentation, reports, and briefings. Represents the company in outside discussions and technical forum
Consultant	Bachelor's Degree	8	3	Degree in technical or business discipline. A technical staff member with experience in performing analytical studies. Performs analytical tasking as a member of a technical team. Is responsible for specific assignments. May work independently with minimal supervision. Reports to a technical leader for direction.
Clerical/Admin Support	High School Diploma	2	1	High School Diploma and experience providing clerical support including typing, filing and other secretarial support services

**VISTA Technology Services, Inc.  
 Hourly Rates  
 (inclusive of 0.75% IFF)**

<b>Labor Category</b>	<b>Hourly Rate</b>
Program Manager	\$185.68
Project Manager/Task Leader	\$154.44
Principal Consultant	\$170.80
Senior Consultant	\$159.12
Consultant	\$141.44
Clerical/Administrative Support	\$ 42.43

<b>SCA Matrix</b>		
<i>SCA Eligible Contract Labor Category</i>	<i>SCA Equivalent Code - Title</i>	<i>WD Number</i>
Administrative Assistant	01011 - Accounting Clerk I	05-2059
Secretary	01311 - Secretary I	05-2059

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.