

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!™, a menu-driven database system. The Internet address for GSA-Advantage!™ is: <http://www.gsaadvantage.gov>

Mission Oriented Business Integrated Services (MOBIS)

FSC Group: 874

FSC Class: 8742

Contract No.: GS-10F-0450R

*For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at:
<http://www.fss.gsa.gov>*

Contract Period: 08/29/2005 - 08/28/2015

**Catapult Technology, Ltd.
7500 Old Georgetown Road, Suite 1100
Bethesda, MD 20814**

Telephone: (240) 482-2100

Fax: (301) 986-8688

<http://www.catapulttechnology.com>

Business Size/Status: Large

Prices shown herein are NET (discount deducted)

Effective 15 February 2013, Mod A302



Contract Holder

TABLE OF CONTENTS

CUSTOMER INFORMATION 1

 CONTRACT OVERVIEW..... 3

 MARKETING AND TECHNICAL POINT OF CONTACT..... 3

 CONTRACT USE 3

 CONTRACT SCOPE..... 3

 SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS 4

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE

HOURLY RATES 5

REQUIREMENTS EXCEEDING THE MAXIMUM ORDER 6

BLANKET PURCHASE AGREEMENT 7

LABOR CATEGORIES 11

HOURLY RATES FOR SERVICES..... 11

SERVICE CONTRACT ACT APPLICABILITY 12

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):

(Please refer to page #4 for a more detailed description)

- SIN 874-1 / 874-1RC: Integrated Consulting Services
- SIN 874-7 / 874-7RC: Integrated Business Program Support Services

1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates on page #24

1c. Labor Category Descriptions: Please refer to page #9

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage: Domestic Only

5. Point (s) of Production: Not Applicable

6. Discount from List Price: All Prices Herein are Net

7. Quantity Discounts: None

8. Prompt Payment Terms: Net 30 days

9a. Government Purchase Cards are accepted at or below the micro – purchase threshold.

9b. Government Purchase Cards are accepted above the micro – purchase threshold.

10. Foreign Items: None

11a. Time of Delivery: To Be Negotiated with Ordering Agency

11b. Expedited Delivery: To Be Negotiated with Ordering Agency

11c. Overnight and 2-Day Delivery: To Be Negotiated with Ordering Agency

11d. Urgent Requirement: To Be Negotiated with Ordering Agency

12. F.O.B. Point(s): Destination

13a. Ordering Address: Catapult Technology Ltd.
Attn: Jane A Green
7500 Old Georgetown Rd.
Bethesda, MD 20814

13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address: Catapult Technology Ltd.
Attn: Accounts Payable
7500 Old Georgetown Rd.
Bethesda, MD 20814

15. Warranty Provision:	Not Applicable
16. Export Packing Charges:	Not Applicable
17. Terms & Conditions of Government Purchase Card Acceptance:	Contact Contract Administrator
18. Terms and conditions of rental, maintenance, and repair:	Not Applicable
19. Terms and conditions of installation (if applicable):	Not Applicable
20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices:	Not Applicable
20a. Terms and conditions for any other services (if applicable):	Not Applicable
21. List of service and distribution points (if applicable):	Not Applicable
22. List of participating dealers (if applicable):	Not Applicable
23. Preventative maintenance (if applicable)	Not Applicable
24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.):	Not Applicable
24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/ :	Contact Contract Administrator for more information.
25. Data Universal Number System (DUNS) Number:	958045346
26. Catapult Technology Ltd. <i>is</i> registered in the Central Contractor Registration (CCR) database.	
27. Uncompensated Overtime:	Catapult Technology, Ltd. <i>practices</i> uncompensated overtime

CONTRACT OVERVIEW

GSA awarded Catapult Technology Ltd. a GSA Federal Supply Schedule contract for Mission Oriented Business Integrated Services (MOBIS), Contract No. GS-10F-0450R. The current contract period is 08/29/2005 - 08/28/2015. GSA may exercise a total of up to two additional 5 year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Catapult Technology Ltd.
Attn: Jane A Green
7500 Old Georgetown Rd., Suite 1100
Bethesda, MD 20814
Telephone: (240) 482-2136
Fax Number: (888) 338-1391
Email: contracts@catapulttechnology.com

MARKETING AND TECHNICAL POINT OF CONTACT

Catapult Technology Ltd.
Attn: Tim Miller
7500 Old Georgetown Rd., Suite 1100
Bethesda, MD 20814
Telephone: (240) 482-2186
Fax Number: (301) 986-8688
Email: Tim.Miller@catapulttechnology.com

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for Mission Oriented Business Integrated Services, for worldwide use. Executive agencies, other Federal agencies, mixed –ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order.

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. Catapult Technology Ltd. has been awarded a contract by GSA to provide services under the following SINs:

- SIN 874-1 / 874-1RC: Integrated Consulting Services
- SIN 874-7 / 874-7RC: Integrated Business Program Support Services

A full description of each SIN definition and examples of the types of work covered by the SIN are provided below.

SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS

874 1 --- Integrated Consulting Services:

Contractors shall provide expert advice, assistance, guidance or counseling in support an agency's mission-oriented business functions. Services covered by this SIN are:

- Management or strategy consulting
- Program planning, audits, and evaluations
- Studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives, such as defense studies, tabletop exercises or scenario simulations, educational studies, regulatory or policy studies, health care studies, economic studies, and preparedness studies
- Facilitation and related decision support services
- Survey services, using a variety of methodologies, including survey planning, design, and development
- Survey administration
- Data validation and analysis
- Reporting and stakeholder briefings
- Customized business training as needed to successfully perform/complete a consulting engagement
- Policy and regulation development assistance
- Expert Witness services in support of litigation, claims, or other formal cases
- Advisory and assistance services in accordance with FAR 37.203

NOTE: Consulting services where the preponderance of work is specifically covered under other GSA Schedules are not permitted under this SIN; please refer to the Scope of Work in Part I of the MOBIS solicitation for further information.

874 7 --- Integrated Business Program Support Services:

Contractors shall provide services to assist agencies in managing their mission-oriented business projects or programs and achieving mission performance goals. Services included are:

- All phases of program or project management, from planning to closeout
- Operational/administrative business support services in order to carry out program objectives

NOTE 1: Program support services where the preponderance of work is specifically covered under other GSA schedules are not permitted under this SIN; please refer to the Scope of Work in Part I of the MOBIS solicitation for further information.

NOTE 2: Administrative support services are authorized under this SIN; however, they must be provided in conjunction with other professional business services covered under this Schedule and must be performed under the supervision of the contractor's Project or Program Manager. Personal services as defined in FAR are prohibited under MOBIS.

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Catapult Technology Ltd. meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide MOBIS services, follow these simple steps:

Step 1. Develop a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Step 2. Select Contractor and Place Order

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order.
- If the order is exceeding but less than the maximum order threshold (MOT), prepare an RFQ;
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions.

Step 3. Prepare a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

Step 4. Provide RFQ to at least Three Firms

Step 5. Evaluate Offers, Select Best Value Firm, and Place Order

REQUIREMENTS EXCEEDING THE MAXIMUM ORDER

In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall:

- Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
- Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
- After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Vendors may:

Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)

- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (e.g. estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

LABOR CATEGORY DESCRIPTIONS

Support Staff I provides administrative support to management consultants and project managers, including preparation of deliverables, coordination of events, recording of meeting minutes and other similar support activities.

Minimum Education Level: High School Diploma/GED

Minimum Years of Experience: 2

Support Staff II performs more complex administrative duties that require excellent verbal and written communication skills. Tasks include coordinating meetings, survey support, and preparation of deliverables in support of management consultants and project managers.

Minimum Education Level: Bachelors degree or equivalent

Minimum Years of Experience: 2

Support Staff III provides advanced administrative functions in support of management consultants and project managers and is able to work independently with minimal supervision. In addition to excellent verbal and written communication skills, possesses time management skills and is able to perform tasks of a complex nature.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 2

Management Support I provides technical support to management consultants and project managers, including logistics, coordination, research, and preparation of reports and deliverables. Able to work independently with minimal supervision.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 2

Management Support II provides support services for a wide range of management, organizational, and business improvement efforts and may perform the task of junior team member, project team support, researcher, or other similar roles. Possesses effective documentation skills and is capable of communicating potential recommendations or solutions.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 4

Management Support III provides technical writing and documentation expertise for a wide range of management, organizational, and business improvement efforts and may perform the task of junior team member, project team support, researcher, or other similar roles. Possesses effective documentation skills and is capable of communicating potential recommendations or solutions.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 4

Management Consultant I assists or leads management, organizational, or business improvement projects including strategic consulting, surveys, training, facilitation, program management and integration. Possesses problem-solving and resolution capabilities and can draft and review deliverables. Determines customer requirements and translates these requirements into organizational plans.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 2

Management Consultant II assists or leads management, organizational, or business improvement projects including strategic consulting, surveys, training, facilitation, program management and integration. Possesses problem-solving and resolution capabilities and can draft and review deliverables. Determines customer requirements and translates these requirements into organizational plans.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 4

Management Consultant III assists or leads management, organizational, or business improvement projects including strategic consulting, surveys, business process reengineering activities, change management, training, facilitation, and program management. Possesses strong problem-solving and resolution capabilities and can draft and review deliverables. May perform tasks of the junior manager, subteam lead, system analyst, business analyst, or other similar roles. Possesses leadership skills and the ability to coach team members. Ensures the logical and systematic conversion of customer requirements into total solutions.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 6

Management Consultant IV assists or leads management, organizational, or business improvement projects including strategic consulting, surveys, business process reengineering activities, change management, training, facilitation, and program management. Possesses strong problem-solving and resolution capabilities and can draft and review deliverables. May perform the tasks of the manager, team lead, senior system analyst, senior business analyst, or other similar roles. Provides team leadership.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 8

Management Consultant V provides business leadership and strategic skills for projects in management, organizational, or business improvement efforts including strategic consulting, surveys, business process reengineering activities, change management, training, facilitation, and program management. Possesses strong problem-solving and resolution capabilities and may perform the tasks of the project manager, senior manager, team lead, or other similar roles. Establishes priorities, standards, procedures, and work plans. Develops mechanisms for monitoring project progress and for intervention and problem solving with the project team, line managers, and customers. Knowledgeable of state-of-the-art or emerging technologies and methodologies. Company subject matter expert in a technical or professional field. Determines customer requirements and translates these requirements into organizational plans. Develops long-range objectives and strategic plans.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 10

Management Consultant VI provides business leadership and strategic skills for projects in management, organizational, or business improvement efforts including strategic consulting, surveys, business process reengineering activities, change management, training, facilitation, and program management. Possesses strong problem-solving and resolution capabilities and may perform the tasks of the project manager, senior manager, team lead, or other similar roles. Establishes priorities, standards, procedures, and work plans. Develops mechanisms for monitoring project progress and for intervention and problem solving with the project team, line managers, and customers. Knowledgeable of state-of-the-art or emerging technologies and methodologies. Company subject matter expert in a technical or professional field. Determines customer requirements and translates these requirements into organizational plans. Develops long-range objectives and strategic plans.

Minimum Educational Level: Bachelors degree or equivalent

Minimum Years of Experience: 12

LABOR CATEGORIES
HOURLY RATES FOR SERVICES

CATAPULT TECHNOLOGY, LTD. SERVICES PRICE LIST

Catapult Technology, Ltd. Hourly Rates (SIN 874-1 & SIN 874-7)

CONTRACTOR SITE HOURLY RATES

Labor Category

Support Staff I	43.58
Support Staff II	51.99
Support Staff III	61.93
Management Support Staff I	81.05
Management Support Staff II	100.93
Management Support Staff III	107.81
Management Consultant I	128.46
Management Consultant II	168.98
Management Consultant III	189.63
Management Consultant IV	216.39
Management Consultant V	229.78
Management Consultant VI	263.87

CUSTOMER SITE HOURLY RATES

Labor Category

Support Staff I	36.94
Support Staff II	44.06
Support Staff III	52.49
Management Support Staff I	68.69
Management Support Staff II	85.53
Management Support Staff III	91.37
Management Consultant I	108.86
Management Consultant II	143.21
Management Consultant III	160.70
Management Consultant IV	183.38
Management Consultant V	194.73
Management Consultant VI	223.62

**IFF adjustment is included in all proposed rates*

SERVICE CONTRACT ACT APPLICABILITY

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract