



General Services Administration
Federal Supply Services
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>

Professional Engineering Services
Federal Supply Group: 871
Contract No: GS-10F-0453Y
Period of Performance: **August 30, 2012-August 29, 2017**
Pricelist current through Refresh #17

SIN(s) / Recovery SIN(s)

871-1, 871-1RC, 871-2, 871-2RC, 871-3, 871-3RC, 871-4, 871-4RC, 871-5, 871-5RC, 871-6, 871-6RC

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://fss.gsa.gov>



KENETICS

Kenetics Incorporated

701 Pratt Ave. N.W., Suite 101
Huntsville, Alabama 35801

www.kenetics-inc.com

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Business Size: Small

Contents

Company Overview 3

Customer Information..... 4

Ordering Guide for Our Customers 6

Labor Rates 8

Labor Category Descriptions 9

Contractor Team Arrangements (CTA)..... 10

Blanket Purchase Agreements (BPA)..... 11

Services Not Offered Under PES..... 13



Company Overview

Kenetics is a Service Disabled Veteran Owned Small Business (SDVOSB) concern founded in January 2005 and headquartered in Huntsville Alabama. Over the past seven (7) years, Kenetics has evolved into a successful small professional engineering services company exceeding customer expectations by employing our founding principle attributes of honesty, integrity, loyalty, agility and quality. Applying these principals has enabled us to establish a track record of providing highly technical and quality professional engineering services to customers within the federal government and commercial sectors.

Kenetics is an industry leader in providing cradle-to-grave systems acquisition solutions. Kenetics provides full lifecycle engineering support and product development & sustainment process from concept to delivery. Based on our experience we have created processes that provide quality and robust solutions on time. The customer's input is a key aspect of our processes, thereby making them a key component in every stage of an acquisition cycle.

A key to our success has been our unique ability to effectively operate vertically and horizontally across multiple business and technical domains which streamlines our processes to improve quality and time-to-delivery. Our project managers and engineers are knowledgeable in both technical and business areas, which enable us to make practical, cost effective solutions. Kenetics offers a vast range of professional engineering services within our business and technical area core competencies. Our business area core competencies include capability-based planning, concept development, requirements analysis, systems design, systems engineering, systems integration, test & evaluation, and system life-cycle management. Our business area core competencies are complemented by our technical area core competencies which include modeling & simulation (M&S), signal & image processing, artificial intelligence (AI), communication theory & applications, aviation/missile guidance & control, data acquisition & instrumentation, high performance computing (HPC), and geographic information systems (GIS).

Under this contract, Kenetics Incorporated offers our diverse and in-depth engineering expertise and solutions which are available to all federal government and other authorized agencies using a streamlined ordering process. Kenetics Incorporated was awarded the professional engineering services contract on August 30, 2012 with a base option of 5-years with three (3) five year options remaining. This contract is an indefinite delivery indefinite quantity multiple award schedule contract that provides for task orders to be placed as firm fixed-price or time and material task orders using the labor categories and ceiling rates defined in the contract. Order type is at the discretion of the ordering agency. To learn more, please contact us: Phone: (256) 217-0714 x235; e-Mail: lisa.allred@kenetics-inc.com



Customer Information

Contract Number: GS-10F-0453Y

Contract Period: August 30, 2012-August 29, 2017

Contractor's Name: Kenetics Incorporated

Contractor's Address:

Kenetics Incorporated
701 Pratt Ave NW Suite 101
Huntsville AL 35801

Business Size: Small Business

Data Universal Numbering System (DUNS): 780641507

Contractor's Taxpayer Identification Number (TIN): 20-1999215

CAGE Code: 4G7S7

1a. Awarded SINS

SIN 871-1 / 871-1RC Strategic Planning for Technology Programs and Activities

SIN 871-2 / 871-2RC Concept Development and Requirements Analysis

SIN 871-3 / 871-3RC System Design and Integration

SIN 871-4 / 871-4RC Test and Evaluation

SIN 871-5 / 871-5RC Integrated Logistics Support

SIN 871-6 / 871-6RC Acquisition and Life-Cycle Management

The —RCI following the SIN indicates that the SIN is available for State and local government use under the Disaster Recovery Purchasing provision. For additional information, see *Disaster Recovery Purchasing* below.

- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic Only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** KENETICS INCORPORATED offers a quantity discount of at least .5% for orders over \$150,000, and 1% for orders over \$300,000.
8. **Prompt payment terms:** 2% 10 days, Net 30.

- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will accept over \$3,000
- 10. Foreign items: None
- 11a. Time of Delivery: Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es): Same as company address
- 15. Warranty provision.: Contractor’s standard commercial warranty.
- 16. Export Packing Charges (if applicable): N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 19. Terms and conditions of installation (if applicable): N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number: 78-0641507
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

Ordering Guide for Our Customers

Our contract is available to all federal government agencies as a source of professional engineering services for domestic use. Executive agencies, other federal agencies, mixed-ownership government corporations and the District of Columbia; government contractors authorized in writing by a federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the executive branch of the federal government. GSA Order ADM 4800.2F provides a complete list of authorized schedule users.

In accordance with the Federal Acquisition Streamlining Act of 1994 and the Federal Acquisition Reform Act of 1996, GSA's streamlined ordering procedures have reduced the government procurement process to a few simple steps. While the federal supply schedule program already has determined these rates to be fair and reasonable, ordering offices must determine that the total price is reasonable for the specific tasks required by the agency. Based on quotes requested from three contractors that appear to offer the best value (considering scope of services offered, hourly rates, contractor's locations and other factors, as appropriate), the ordering agency selects the one that best meets its needs. The following steps are a summary of the procurement process:

- **Step 1:** Identify the Requirement: The Technical or Project Officer identifies a requirement and prepares a Statement of Work (SOW). This is sent to the contracting office that the agency will use. This contracting office can be within its own agency, an outside agency, or a GSA Regional contracting office.

- **Step 2a:** Placing Small Task Orders of \$2500 or Less: A Task Order may be placed directly with the GSA Schedule holder chosen to perform the effort, by the Ordering Agency.

OR

- **Step 2b:** Large Task Orders Over \$2500: The Technical or Project Officer prepares a Request for Quotation (RFQ) for the contracting office. This RFQ can use a simplified format for a contractor to respond to items such as experience, project schedule, cost, staffing, technical and/or logistics support requirements. Often the RFQ is tailored to minimize the effort expended

by the contractors. The RFQ should be sent to three approved GSA PES schedule holders offering the required services.

- **Step 3:** Contractors Submit Proposals: Proposals may include cost, schedule, staffing, logistics concerns and technical requirements requested by the Ordering Agency to provide the requirements of the GSA Special Item Numbers (SIN) being requested under the Schedule. Oral presentations are encouraged by GSA. Resumes are usually only provided upon specific request of the Ordering Agency.

- **Step 4:** Evaluate Proposals and Select a Contractor(s): The Technical or Project Officer and the Contracting Officer evaluate the responses received and make contractor selection(s) based upon the best value. At times, the Ordering Agency may select multiple contractors or possibly a teaming arrangement of contractors. The Ordering Agency may even select several contractors to provide certain portions of the project using different GSA schedules.

- **Step 5:** Placing a Task Order with the Contractor(s): Once the Ordering Agency has selected its best value contractor(s), a Task Order may be issued to them immediately.

For more details on ordering services, go to <http://fss.gsa.gov/schedules> and see the Reference Section for the MAS Owner's Manual or contact us: Phone: (256) 217-0714 x235; e-Mail: lisa.allred@kenetics-inc.com



Labor Rates

Kenetics Incorporated

Special Item Numbers: 871-1, 871-1RC, 871-2, & 871-2RC, 871-3, 871-3RC, 871-4, & 871-4RC,
871-5, 871-5RC, 871-6, & 871-6RC

**See Labor Category Descriptions. Hourly Rates for Services are at Contractor or Customer facility.
Out-Year Pricing for Contract Years 1-5 (including IFF)**

SIN	Labor Category #	Labor Category Title	Rates Effective 8/30/12	Rates Effective 8/30/13	Rates Effective 8/30/14	Rates Effective 8/30/15	Rates Effective 8/30/16
871 1-6	1	Senior Engineer/Analyst II	\$98.62	\$100.99	\$103.41	\$105.89	\$108.44
871 1-6	2	Senior Engineer/Analyst III	\$99.95	\$102.35	\$104.81	\$107.32	\$109.90
871 1-6	3	Senior Engineer/Analyst VII	\$116.32	\$119.11	\$121.97	\$124.90	\$127.89
871 1-6	4	Senior Engineer/Analyst X	\$120.44	\$123.33	\$126.29	\$129.33	\$132.43

The Kenetics Incorporated labor hours do not include supplies, materials, or other incidental costs.

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

For additional information please contact Lisa Allred

Phone: (256) 217-0714 x235;

Fax: (256) 217-0715

Email: lisa.allred@kenetics-inc.com

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire **Professional Engineering** Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Category Descriptions

LABOR CATEGORY	EDUCATION LEVEL	YEARS OF EXPERIENCE	JOB DESCRIPTION
Senior Engineer/Analyst II	BA/BS	10	Performs a variety of engineering tasks, independently or under supervision, which are broad in nature and are concerned with the design and implementation, including personnel, hardware, software and support facilities and/or equipment. Supervises team of Engineers through project completion. Plans and performs engineering research, design development, and other assignments in conformance with design, engineering and customer specifications. Responsible for major technical/engineering projects of higher complexity and importance than those normally assigned to lower level engineers.
Senior Engineer/Analyst III	BA/BS	11	
Senior Engineer/Analyst VII	BA/BS	15	
Senior Engineer/Analyst X	MA/MS	14	

Equivalency Requirements

M.S./M.A. Degree = Four years general experience

Example: M.S./M.A Degree = B.S/B.A. Plus four years general experience

Contractor Team Arrangements (CTA)

Contractor Team Arrangements are encouraged under the Federal Supply Schedules Program. Under a Contractor Team Arrangement (CTA), two or more GSA Schedule contractors work together, by complementing each other's capabilities, to offer a total solution to meet an ordering activity's requirement rather than ordering activity making separate buys for each part of a requirement. The CTA combines the supplies and/or services from the team members' separate GSA Schedule contracts. It permits contractors to compete for orders for which they may not independently qualify. A customer benefits from a CTA by buying a solution rather than making separate buys from various contractors. Contractor Team Arrangements provide a "win-win" situation for both GSA Schedule contractors and ordering activities.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts. Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract. Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Here is a general outline on how it works:

- The customer identifies its requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customer makes a best value selection.

For additional information see FAR 9.6 and —Contractor Team Arrangements| at the GSA website <http://www.gsa.gov> under —Acquisition Solutions|, click on —GSA Schedules, click on —Contractor Team Arrangements or contact us for additional information: Phone: (256) 217-0714 x235; e-Mail:

lisa.allred@kenetics-inc.com



SAMPLE BPA FORMAT

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____ and Federal Acquisition Regulation (FAR) 8.405-3, Blanket Purchase Agreements (BPAs), the Contractor agrees to the following terms of a BPA EXCLUSIVELY WITH
(Ordering Agency) _____:

- (1) The following contract services/products can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

ITEM (Model/Part Number or Type of Service)

SPECIAL BPA DISCOUNT/PRICE

- (2) Delivery:

DESTINATION

DELIVERY SCHEDULE/DATES

- (3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE

POINT OF CONTACT

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, paper, or oral communications.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Task/Delivery Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

- (9) The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.

- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

Services Not Offered Under PES

Construction and architect-engineering services are governed by Federal Acquisition Regulation Part 36. Architect-engineering services, as that term is defined in Federal Acquisition Regulation 36.601-3, are excluded from the professional engineering services schedule. If the agency's statement of work, substantially or to a dominant extent, specifies performance or approval by a registered or licensed architect or engineer for services related to real property, the Brooks Act applies. Such services must be procured in accordance with Federal Acquisition Regulation Part 36. Services governed by Federal Acquisition Regulation Part 36 include construction, alteration or repair of buildings, structures or other real property and installation, alteration or repair of heating, ventilation and air-conditioning systems related to buildings, structures or other real property.

Note: The manufacture, production, furnishing, construction, alteration, repair, processing or assembling of vessels, aircraft or other kinds of personal property, including heating, ventilation and air-conditioning are included and solicited within the scope of the professional engineering services contract.