



U.S. General Services Administration  
Federal Supply Service  
***Authorized Federal Supply Schedule Price List***

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The Internet address for GSA Advantage!® is: <http://www.gsadvantage.gov>.

## **Professional Engineering Services**

### **Federal Supply Schedule 871, Class R425**

**Contract Number: GS-10F-0460X**

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules link at: <http://www.fss.gsa.gov>.

**Contract Period: September 6, 2011 through September 5, 2016**  
**Awarded SINS 871-1/1RC, 871-2/2RC, 871-4/4RC, and 871-6/6RC**

#### **Strata-G, LLC**

2027 Castaic Lane  
Knoxville, TN 37932  
Phone 865-934-3400  
Fax 865-934-3439

Website <http://www.stratag.org>

GSA Contract Admin – Leah Berry

**Business Size:** Small, Veteran Owned

Current as of October 16, 2014

Price List current as 10/8/2013 – Economic Price Adjustment Requested Yearly

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## **I. Customer Information**

### **1a. Awarded Special Item Numbers:**

SIN 871-1/1RC Strategic Planning for Technology Programs and Activities, 871-2/2RC Concepts Development and Requirements Analysis, 871-4/4RC Test and Evaluation, 871-6/6RC Acquisition and Life Cycle Management.

**1b. Labor Rates:** Please see Section VI for Labor Rates.

**1c. Labor Category Descriptions:** Please see Section VII for full Labor Category Descriptions.

**2. Maximum Order Threshold:** The maximum order for Facilities Maintenance and Management Services under all SINs is \$1,000,000

**3. Minimum Order:** The minimum dollar value per order for all Facilities Maintenance and Management Services is \$100.

**4. Geographic Coverage (Delivery Area):** Worldwide.

**5. Point of Production:** Knoxville, TN.

**6. Discount from List Prices:** All prices listed are net prices. 4.7% off of market terms. 1% additional discount on contracts valued at \$350,000 or higher.

**7. Quantity Discounts:** None offered

**8. Prompt Payment Terms:** No special discount is offered for prompt payment. Payment terms are net 30 days.

**9a. Acceptance of Government Credit Cards:** Government credit cards will be accepted for orders at or below the micro-purchase threshold.

**9b. Acceptance of Government Credit Cards:** Government credit cards will be accepted for orders above the micro-purchase threshold.

**10. Foreign Items:** Not Applicable.

**11a. Time of Delivery:** Specified in each task order.

**11b. Expedited Delivery:** None.

**11c. Overnight and 2-Day Delivery:** None.

**11d. Urgent Requirements:** Not Available.

**12. F.O.B. Points(s):** To be negotiated with ordering agency per individual task orders.

### **13a. Ordering Address:**

Strata-G, LLC

Attention: Contracts\*

2027 Castaic Lane

Knoxville, TN 37932

865-934-3400 phone

865-934-3449 facsimile

\* Please mail to the attention of the Contract Administrator identified in the task order proposal.

**13b. Ordering Procedures:** The ordering procedures for supplies and services, information on Blanket Purchase Agreements (BPA), and a sample BPA can be found at the GSA/FSS Schedule homepage (<http://fss.gsa.gov/schedules>).

### **14. Payment Address is as Follows:**

#### **Payment via Check/U.S. Mail**

Strata-G, LLC

Attention: Contracts\*

2027 Castaic Lane

Knoxville, TN 37932

**15. Warranty Provision:** Not applicable.

**16. Export Packing Charges:** Not applicable.

- 17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level):** The Government Credit Card shall be accepted for orders below the micro-purchase threshold.
- 18. Terms and Conditions of Rental, Maintenance, and Repair:** Not applicable.
- 19. Terms and Conditions of Installation:** Not applicable.
- 20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices:** Not applicable.
- 20a. Terms and Conditions for Any Other Services:** Not applicable.
- 21. List of Service and Distribution Points:** Not applicable.
- 22. List of Participating Dealers:** Not applicable.
- 23. Preventive Maintenance:** Not applicable.
- 24a. Special Attributes:** Not applicable.
- 24b. Section 508:** If applicable, Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis. The EIT standards can be found at [www.Section508.gov](http://www.Section508.gov).
- 25. Data Universal Numbering System (DUNS) Number:** 118414932
- 26. Central Contractor Registration (CCR) Database:** Strata-G, LLC is registered in the Central Contractor Registration (CCR) Database.
- 27. Uncompensated Overtime:** Strata-G, LLC labor rates were developed utilizing uncompensated overtime for exempt employees. All hours delivered will be at the rates reflected in the price list.

## **II. Strata-G Company Overview**

Business Status: Small Veteran-Owned Business

Management: Dan Hurst, President and CEO  
Darrell Daugherty, Senior Vice President  
John Patterson, Senior Vice President

Number of Employees: 100

Business Offices: Knoxville, Tennessee  
Oxford, Mississippi

Project Offices: Aiken, South Carolina  
Idaho Falls, Idaho  
Paducah, Kentucky  
Las Vegas, Nevada

## **III. Contact Information**

Strata-G Web Page: [www.StrataG.org](http://www.StrataG.org)

Division Managers: **Sheila Hudson**, Waste Management and Transportation  
**Leah Berry**, Business and Information Services  
**Debbie Browning**, Engineering Services  
**Jenny Freeman**, Business Development for GSA  
**Kevin Mitchell**, Scientific Services

Strata-G Business Offices: 2027 Castaic Lane  
Knoxville, TN 37932  
Phone: 865-934-3400  
Fax: 865-934-3439

405 Galleria Lane Suite D  
Oxford, MS 38655  
Phone: 662-701-7328

#### **IV. Statement of Qualifications**

Strata-G is a veteran-owned small business dedicated to the principles of integrity, service, and quality. Our Mission Statement and Core Values are an integral part of our everyday operations.

#### **Our Mission**

**To be a superior professional services team that:**

**Fosters a spirit of service, innovation, and professional fulfillment;**

**Optimizes the use of employee talents and diversity; and**

**Enables each team member to deliver exceptional quality with exceptional care.**

#### **Core Values**

##### *We Care*

**We treat our customers and employees as we wish to be treated.**

##### *Integrity*

**We are honest and ethical in every endeavor.**

##### *Safety*

**We hold paramount the safety and health of our associates, our customers, the public, and the environment.**

##### *Quality*

**We maintain a culture of continuous improvement.**

##### *Service*

**We continuously strive to please our customers and to exceed their expectations.**

##### *Innovation*

**We develop creative solutions to better serve our customers.**

##### *Attitude*

**We maintain a positive attitude and value humor.**

##### *Outreach*

**We share the results of our successes with the community.**

Our technical professionals apply their significant expertise to the management of strategic materials and information for commercial, municipal, and federal clients, including the Department of Energy. Strata-G services include Engineering Services, Energy Management, Scientific Services, Waste Management and Transportation, and Business and Information Services.

Strata-G has been granted a favorable FOCI determination, and there are no restrictions placed for reasons of FOCI. The company also has a Quality Assurance Program that is fully compliant with the ten quality assurance elements found in 10 CFR 830.120 "Quality Assurance Requirements" and Department of Energy (DOE) Order Q414.1C "Quality Assurance." This quality program complies with several applicable national consensus standards including the American Society of Mechanical Engineers Nuclear Quality Assurance (ASME NQA-1) "Quality Assurance Program Requirements for Nuclear Facilities."

Strata-G personnel hold degrees from top universities and advanced industry certifications. 87% of Strata-G employees hold Bachelor-level degrees, and 53% hold advanced degrees. 10% of Strata-G personnel hold a Ph.D. There are six Registered Professional Engineers and three Certified Hazardous Materials Managers on the Strata-G staff.

## **V. GSA 03FAC Contract Details and Description of Services**

Under the General Services Administration Schedule Contract Number GS-10F-0406X, effective September 6, 2011, Strata-G is authorized to perform services in the following Special Item Number (SIN) categories:

### **SIN 871-1 --- Strategic Planning for Technology Programs/Activities**

Services required under this SIN involve the definition and interpretation of high level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, and consulting.

### **SIN 871-2 – Concept Development and Requirements Analysis**

Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development of enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost performance trade-off analysis, feasibility analysis, regulator compliance support, technology/system conceptual designs, training, and consulting.

### **SIN 871-4 – Test and Evaluation**

Services required under this SIN involve the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited to testing of a prototype and first article(s) testing, environmental testing, independent verification and validation,

reverse engineering, simulation and modeling (to test the feasibility of a concept), system, quality assurance, physical testing of the product system, training, and consulting.

### **SIN 871-6 – Acquisition and Life Cycle Management**

Services required under this SIN involve all of the planning, budgetary, contract and systems/program management functions required to procure and or/produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to (technology based) systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training and consulting.

## **VI. GSA PES 871 Labor Categories & Rate Schedule**

### **Price List Year Four GS-10F-0460X**

<b>Labor Category</b>	<b>Rate</b>
Principal / Officer	\$ 141.51
Senior Consultant/Subject Matter Expert III	\$ 262.82
Senior Consultant/Subject Matter Expert II	\$ 186.22
Senior Consultant/Subject Matter Expert I	\$ 179.19
Senior Engineer III	\$ 133.55
Senior Engineer II	\$ 131.66
Senior Engineer I	\$ 126.02
Engineer III	\$ 101.60
Engineer II	\$ 100.80
Engineer I	\$ 95.84
Field Engineer	\$ 55.74
Project Controls Engineer	\$ 100.26
Project Controls Specialist II	\$ 106.13
Project Controls Specialist I	\$ 94.94
Senior Project Manager	\$ 133.28
Project Manager	\$ 90.97
Cost Estimator	\$ 67.71
Engineering Technician	\$ 52.23
Graphic Designer	\$ 52.41
Sr. Quality Assurance Specialist II	\$ 116.92
Sr. Quality Assurance Specialist I	\$ 104.13
Senior Systems Analyst	\$ 85.91
Systems Analyst	\$ 53.77
Administrative Specialist III*	\$ 48.25
Administrative Specialist II*	\$ 39.58
Administrative Specialist I*	\$ 30.05

SCA MATRIX		
SCA Eligible Contract Labor Category	WD Number	SCA Equivalent Code - Title
Administrative Specialist III	05-2493	01313 – Secretary III
Administrative Specialist II	05-2493	01312 - Secretary II
Administrative Specialist I	05-2493	01311 - Secretary I

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

### VII. Labor Category Descriptions

Labor Category	Minimum Experience / Education	Professional Responsibilities
Principal / Officer	Fifteen years of related experience.  A Bachelor's degree in Engineering or a related field.	Day-to-day operations of business, including managing personnel, executing contracts, and interfacing with clients. Maintains relationships and acts as a liaison with clients, including GSA and other government agencies. Develops and implements systems and performance strategies. Develops and maintains management controls to ensure projects are completed on time and within budget, and are compliant with customer specifications. Develops personnel skill requirements, hires, and monitors performance to achieve project or task order objectives.
Senior Consultant/Subject Matter Expert III	Thirty years of related experience.  A Masters degree in Engineering or Science or a related field.	Provides highly specialized guidance and in-depth experience and knowledge of engineering technical issues, as well as methodologies required for analyzing extremely complex projects. Capable of providing very high level expertise and functional and technical support to top-level management. Work activities may include the integration of best industry practices and risk reduction in implementing new technologies, methods, and processes. Individual possesses job knowledge and skills that enable identification, evaluation, and control of complex engineering issues. Operates with wide latitude for actions or decisions.
Senior Consultant/Subject Matter Expert II	Twenty-five years of related experience.  A Masters degree in Engineering or Science or a related field	Provides highly specialized guidance and in-depth experience and knowledge of engineering technical issues, as well as methodologies required for analyzing extremely complex projects. Capable of providing very high level expertise and functional and technical support to top-level management. Work activities may include the integration of best industry practices and risk reduction in implementing new technologies, methods, and processes. Individual possesses job knowledge and skills that enable identification, evaluation, and control of complex engineering issues. Operates with some latitude for actions or decisions.
Senior Consultant/Subject Matter Expert I	Twenty years of related experience.  A Masters degree in Engineering or Science or a related field	Provides highly specialized guidance and in-depth experience and knowledge of engineering technical issues, as well as methodologies required for analyzing extremely complex projects. Capable of providing very high level expertise and functional and technical support to top-level management. Work activities may include the integration of best industry practices and risk reduction in implementing new technologies, methods, and processes. Individual possesses job knowledge and skills that enable identification, evaluation, and control of complex engineering issues. Operates with some latitude for actions or decisions.

Senior Engineer III	Fifteen years of related experience A Masters degree in Engineering or a related field.	Provides engineering or other technical support for the development, execution, and evaluation of programs, projects, and systems. Work includes reviewing or preparing technical documents, data reports, and technical procedures; reviewing or performing scientific modeling and risk assessments; and, conducting audits and technical assessments. Capable of working with minimal supervision and of supervising others.
Senior Engineer II	Ten years of related experience. A Masters degree in Engineering or a related field	Provides engineering or other technical support for the development, execution, and evaluation of programs, projects, and systems. Work includes reviewing or preparing technical documents, data reports, and technical procedures; reviewing or performing scientific modeling and risk assessments; and, conducting audits and technical assessments. Capable of working with minimal supervision and of supervising others.
Senior Engineer I	Eight years of related experience. A Masters degree in Engineering or a related field.	Provides engineering or other technical support for the development, execution, and evaluation of programs, projects, and systems. Work includes reviewing or preparing technical documents, data reports, and technical procedures; reviewing or performing scientific modeling and risk assessments; and, conducting audits and technical assessments. Capable of working with minimal supervision and of supervising others.
Engineer III	Six years of related experience. Bachelors Degree Engineering or a related field.	Provides engineering or other technical support for the development, execution, and evaluation of programs, projects, and systems. Work includes reviewing or preparing technical documents, data reports, and technical procedures; reviewing or performing scientific modeling and risk assessments; and, conducting audits and technical assessments. Capable of working with limited supervision.
Engineer II	Four years of related experience. Bachelors Degree in Engineering or a related field.	Provides engineering or other technical support for the development, execution, and evaluation of programs, projects, and systems. Work includes reviewing or preparing technical documents, data reports, and technical procedures; reviewing or performing scientific modeling and risk assessments; and, conducting audits and technical assessments. Capable of working with limited supervision.
Engineer I	Two years of related experience. Bachelors Degree in Engineering or a related field.	Provides engineering or other technical support for the development, execution, and evaluation of programs, projects, and systems. Work includes reviewing or preparing technical documents, data reports, and technical procedures; reviewing or performing scientific modeling and risk assessments; and, conducting audits and technical assessments.
Field engineer	Six years of related experience. Associates Degree in Engineering or a related field.	Responsible for the conduct or oversight of field implementation of projects. Monitors the conformance of field activities with engineering specifications and procedures. Supervises field staff and subcontractors in the performance of work. Reports to Project Manager or client.
Project Controls Engineer	Twelve years of related experience A Bachelor's degree in Engineering or a related field, or appropriate certification as a Project Management Professional.	Supervise and provide technical direction for cost engineering and/or planning/scheduling activities and support organizational and administrative activities. Work activity includes resource planning, budgeting, scheduling, monitoring, statusing and performance reporting. Develops project and business cash flow models and performs detailed financial analysis. Evaluates and develops project management plans and procedures. Coordinates schedule activities to facilitate completion of contract deliverables. Develops scenarios and what if models in support of planning activities. Helps to manage contingency and risk. Interfaces with project groups and staff, equipment suppliers, contractors, as well as, local/state/federal personnel and agencies as needed. Possesses extensive experience utilizing and administering Project Management software and systems.

Project Controls Specialist II	<p>Five years of related experience.</p> <p>A Bachelor's degree in Engineering or a related field, or appropriate certification as a Project Management Professional</p>	<p>Work activity includes resource planning, budgeting, scheduling, monitoring, statusing and performance reporting. Develops project and business cash flow models and performs detailed financial analysis. Evaluates and develops project management plans and procedures. Coordinates schedule activities to facilitate completion of contract deliverables. Develops scenarios and what if models in support of planning activities. Helps to manage contingency and risk. Interfaces with project groups and staff, equipment suppliers, contractors, as well as, local/state/federal personnel and agencies as needed. Possesses experience utilizing Project Management software and systems.</p>
Project Controls Specialist I	<p>Two years of related experience.</p> <p>A Bachelor's degree in Engineering or a related field, or appropriate certification as a Project Management Professional</p>	<p>Work activity includes resource planning, budgeting, scheduling, monitoring, statusing and performance reporting. Develops project and business cash flow models and performs detailed financial analysis. Evaluates and develops project management plans and procedures. Coordinates schedule activities to facilitate completion of contract deliverables. Develops scenarios and what if models in support of planning activities. Helps to manage contingency and risk. Interfaces with project groups and staff, equipment suppliers, contractors, as well as, local/state/federal personnel and agencies as needed. Possesses experience utilizing Project Management software and systems.</p>
Sr. Project Manager	<p>Fifteen years of related experience.</p> <p>A Bachelor's degree in Engineering or a related field.</p>	<p>Work activity includes management and execution of projects in accordance with contract requirements. Serves as the primary point of contact between client and company on scheduling, budgets, and deliverables. Responsible for coordinate of project team activities. Possesses demonstrated ability to supervise others.</p>
Project Manager	<p>Seven years of related experience</p> <p>A Bachelor's degree in Engineering or a related field.</p>	<p>Work activity includes management and execution of projects in accordance with contract requirements. Serves as a point of contact between client and company on scheduling, budgets, and deliverables. Possesses demonstrated ability to work with minimal supervision.</p>
Cost Estimator	<p>Ten years of related experience.</p> <p>A Bachelor's degree in Engineering or a related field.</p>	<p>Develops rough order of magnitude and detailed estimates of labor, equipment, materials and other resources in support of Project Controls and Project Management functions. Works in close coordination with schedulers and planners to ensure that the estimate is appropriately synchronized with the schedule and project plan. Provides estimating leadership, expertise and direction as needed. Develops focused cost studies and other engineering analysis. Helps to develop work plans and processes. Responsible for working with schedulers and planners to ensure that progress measurement is implemented throughout the planning and implementation phases of the project. Possesses extensive experience utilizing estimating software. Interface with project groups and staff, equipment and material suppliers, contractors, as well as, local/state/federal personnel and agencies as needed. Possesses demonstrated ability to supervise others.</p>
Engineering Technician	<p>Two years of related experience.</p> <p>HS Diploma.</p>	<p>Performs a variety of engineering technical tasks under the supervision of engineers and project managers.</p>

Graphic Designer	<p>Five years of related experience.</p> <p>An Associates degree in Graphic Design or a related field.</p>	<p>Produce original designs and layouts to support client's objectives and goals. Uses graphic development software applications to create sophisticated graphics and illustrations. Prepares graphic files to required electronic formats for publishing in hardcopy and on-line mediums; works with project teams to assure consistent theme and overall design of products; assures quality products on time and within budget. Able to work without direct supervision.</p>
Sr. Quality Assurance Specialist II	<p>Twenty years of related experience</p> <p>A Bachelor's degree in Science or Engineering or other related field</p>	<p>Work activity includes providing independent oversight of processes or programs to ensure compliance with applicable State, Federal and regulatory laws and requirements. Conducts audits, surveillance and assessments; tracks and trends performance indicators; identifies deficient conditions and nonconforming items, and facilitates the identification and disposition of corrective actions including root cause analysis. Prepares Quality Assurance programs and procedures and performs quality reviews of site documents, procedures and purchase orders or requisitions. Manages Quality Control staff and provides guidance and expertise to line management on quality matters. Possesses demonstrated ability to supervise others.</p>
Sr. Quality Assurance Specialist I	<p>Fifteen years of related experience</p> <p>A Bachelor's degree in Science or Engineering or other related field</p>	<p>Work activity includes providing independent oversight of processes or programs to ensure compliance with applicable State, Federal and regulatory laws and requirements. Conducts audits, surveillance and assessments; tracks and trends performance indicators; identifies deficient conditions and nonconforming items, and facilitates the identification and disposition of corrective actions including root cause analysis. Prepares Quality Assurance programs and procedures and performs quality reviews of site documents, procedures and purchase orders or requisitions. Manages Quality Control staff and provides guidance and expertise to line management on quality matters. Possesses demonstrated ability to supervise others.</p>
Senior Systems Analyst	<p>Ten years of related experience.</p> <p>A Bachelor's degree in a related field.</p>	<p>Work activity includes introduction and application of Information Technology to improve engineering processes. Provides software engineering services including system analysis, requirements analysis, design, development, implementation, testing, maintenance, and configuration control. Develops complex databases and software systems.</p>
Systems Analyst	<p>Two years of related experience.</p> <p>An Associates degree in a related field.</p>	<p>Work activity includes introduction and application of Information Technology to improve engineering processes. Provides software engineering services including system analysis, requirements analysis, design, development, implementation, testing, maintenance, and configuration control. Develops complex databases and software systems.</p>
Administrative Specialist III	<p>Four years of related experience.</p> <p>B.S. degree or post-secondary education or training.</p>	<p>Provide support to technical staff with limited supervision. Assimilate and disseminate information to other staff. Generate electronic and hardcopy documents, maintain filing system, coordinate meetings, briefings, and team activities. Perform and direct others in the performance of a variety of both complex and routine administrative duties. Maintain subject and project files of correspondence, program documents, and reports. Maintain calendars and schedules appointments for staff members. Schedule and support regular and ad hoc meetings. Word processing, document compilation, usage of spreadsheet, and graphics presentation.</p>
Administrative Specialist II	<p>Two years of related experience.</p> <p>B.S. degree or post-secondary education or training.</p>	<p>Provide support to technical staff with limited supervision. Assimilate and disseminate information to other staff. Generate electronic and hardcopy documents, maintain filing system, coordinate meetings, briefings, and team activities. Perform a variety of both complex and routine administrative duties. Maintain subject and project files of correspondence, program documents, and reports. Maintain calendars and schedules appointments for staff members. Schedule and support regular and ad hoc meetings. Word processing, document compilation, usage of spreadsheet, and graphics presentation.</p>

Administrative Specialist I	One year of related experience.  H.S. Diploma	Provide support to technical staff with limited supervision. Assimilate and disseminate information to other staff. Generate electronic and hardcopy documents, maintain filing system, coordinate meetings, briefings, and team activities. Perform a variety of both complex and routine administrative duties. Maintain subject and project files of correspondence, program documents, and reports. Maintain calendars and schedules appointments for staff members. Schedule and support regular and ad hoc meetings. Word processing, document compilation, usage of spreadsheet, and graphics presentation.
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