



GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!**<sup>®</sup>, a menu-driven database system. The INTERNET address **GSA Advantage!**<sup>®</sup> is: **GSAAdvantage.gov**

**Schedule Title: Multiple Award Schedule**  
**Federal Supply Group: Professional Services**

**Contract Number: GS-10F-0473Y**  
**Contract Period: September 14, 2012 – September 13, 2027**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

**Contractor:** IntelliWare Systems, Inc.  
1430 Spring Hill Road, Suite 200  
McLean, VA 22102-3013

**Business Size:** Other Than Small Business

**Telephone:** 571-499-4150  
**FAX Number:** 540-604-9075  
**Web Site:** <https://intellibridge.us/>  
**E-mail:** [stephanie.lemaitre@intellibridge.us](mailto:stephanie.lemaitre@intellibridge.us)

**Contract Administration:** Stephanie Lemaitre

Pricelist current through Modification **#PS-0036**, effective **August 16, 2022**.

**CUSTOMER INFORMATION:**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

| SIN    | Recovery | SIN Description  |
|--------|----------|--|
| 541611 | 541611RC | Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services |
| OLM    | OLMRC    | Order Level Materials  |

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Pricing Page 5.**

**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Labor Category Descriptions Page 6.**

**2. Maximum Order:** For SIN 541611 - \$1,000,000  
For SIN OLM - \$250,000

**3. Minimum Order:** \$100.00

**4. Geographic Coverage (delivery Area):** Domestic Only

**5. Point(s) of production (city, county, and state or foreign country):** Same as Company Address

**6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted).

**7. Quantity discounts:** None

**8. Prompt payment terms:** 1% 10 Days, Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

**9. Foreign items (list items by country of origin):** None

**10a. Time of Delivery (Contractor insert number of days):** Specified on the Task Order

**10b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Consult with Contractor**

**10c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Consult with Contractor

**10d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Consult with Contractor

**11. F.O.B Point(s):** Destination

**12a. Ordering Address(es):** Same as Company Address

**12b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**13. Payment address(es):** Same as Company Address

**14. Warranty provision:** Contractor’s Standard Warranty

**15. Export Packing Charges (if applicable):** Not Applicable

**16. Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable

**17. Terms and conditions of installation (if applicable):** Not Applicable

**18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not Applicable

**18b. Terms and conditions for any other services (if applicable):** Not Applicable

**19. List of service and distribution points (if applicable):** Not Applicable

**20. List of participating dealers (if applicable):** Not Applicable

**21. Preventive maintenance (if applicable):** Not Applicable

**22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:**  
Not Applicable

**22b. Contact IntelliWare Systems, Inc. for Section 508 information. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). Not Applicable.**

**23. Unique Entity Identifier (UEI) number:** QBY7KHBKL6E7

**24. Notification regarding registration in System for Award Management (SAM) database:** IntelliWare Systems, Inc. is registered in the SAM database.



**GSA Awarded Pricing (w/ IFF)**  
SIN 541611

| Labor Category | Minimum Education | Minimum Experience | Awarded Rate |
|----------------|-------------------|--------------------|--------------|
| Analyst 1      | High School       | 0                  | \$49.64      |
| Analyst 2      | Bachelors         | 0                  | \$62.50      |
| Analyst 3      | Bachelors         | 2                  | \$73.50      |
| Analyst 4      | Bachelors         | 3                  | \$84.18      |
| Analyst 5      | Bachelors         | 4                  | \$92.05      |
| Analyst 6      | Bachelors         | 6                  | \$105.41     |
| Analyst 7      | Bachelors         | 8                  | \$114.00     |
| Analyst 8      | Bachelors         | 10                 | \$123.76     |
| Analyst 9      | Bachelors         | 12                 | \$137.00     |
| Analyst 10     | Bachelors         | 15                 | \$150.42     |
| Analyst 11     | Bachelors         | 15                 | \$163.69     |

**SCLS Statement:** The Service Contract Labor Standards, formerly the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

## SIN 541611 Labor Category Descriptions

### Analyst 1

**Functional Responsibility:** Performs basic analytical work in support of more senior staff. Responsibilities may include: analyzing operational requirements, defining business requirements based on customer needs, developing business use cases, supporting development and maintenance of business documentation, performing subject matter research, providing input to project.

Entry Level Professional; Performs some basic tasks under direct supervision.

**Minimum Experience:** No experience necessary.

**Minimum Education:** High School

**Required/Supplemental Certifications:** Not Applicable

### Analyst 2

**Functional Responsibility:** Performs basic analytical work in support of more senior staff. Responsibilities may include: analyzing operational requirements, defining business requirements based on customer needs, developing business use cases, supporting development and maintenance of business documentation, performing subject matter research, providing input to project management planning (e.g. status reporting, level of effort, etc.).

Junior Level Professional; Performs some basic tasks independently but tasking is still performed under direct supervision, provides assistance to entry level staff.

**Minimum Experience:** No experience necessary.

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

### Analyst 3

**Functional Responsibility:** Performs analytic work. Responsibilities may include: analyzing operational requirements, defining business requirements and functions based on customer needs, performing business requirement dependency analysis, performing less complex function and requirements allocation, developing business use cases, developing and maintaining business documentation, performing subject matter research, providing input to project management planning (e.g. status reporting, level of effort, etc.), acting as quality assurance check for more junior analysts to ensure consistently across work products.

Performs basic assignments independently, but needs more direction with moderate to complex tasking. Assists more junior staff with tasking.

**Minimum Experience:** Two (2) years

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

#### **Analyst 4**

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**Functional Responsibility:** Performs moderately complex analytic work. Responsibilities include: analyzing operational requirements, defining business requirements and functions based on customer needs, performing business requirement dependency analysis, performing less complex function and requirements allocation, developing business use cases, developing and maintaining business documentation, performing subject matter research, providing input to project management planning (e.g. status reporting, level of effort, etc.), working with customer independently to develop business requirements and gain customer agreement, acting as quality assurance check for more junior analysts to ensure consistency across work products.

Performs moderate tasking independently but needs guidance on complex assignments. May provide guidance to more junior staff to complete assignments of moderate complexity.

**Minimum Experience:** Three (3) years of management consulting experience with a Bachelor's Degree or one (1) year with a Masters.

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

#### **Analyst 5**

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**Functional Responsibility:** Performs moderately complex analytic work or leads smaller teams of analysts. Responsibilities may include: analyzing operational requirements, defining business requirements and functions based on customer needs, performing business requirement dependency analysis, performing less complex function and requirements allocation, developing business use cases, developing and maintaining business documentation, performing subject matter research, providing input to project management planning (e.g. status reporting, level of effort, etc.), working with customer independently to develop business requirements and gain customer agreement, acting as quality assurance check for more junior analysts to ensure consistency across work products, implementing standard processes and methodologies across the team.

Performs moderately complex tasks independently but needs guidance on highly complex assignments. May provide task specific leadership and guidance to more junior staff. May lead smaller teams or less complex tasks.

**Minimum Experience:** Four (4) years of management consulting experience with a Bachelor's Degree or two (2) years with a Masters.

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

#### **Analyst 6**

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**Functional Responsibility:** Performs more complex analytic work or leads small teams of analysts. Responsibilities may include: analyzing operational requirements, defining business requirements and functions based on customer needs, performing business requirement dependency analysis, performing less complex function and requirements allocation, developing business use cases, developing and maintaining business documentation, performing subject matter research, providing input to project

management planning (e.g. status reporting, level of effort, etc.), working with customer independently to develop business requirements and gain customer agreement, acting as quality

assurance check for more junior analysts to ensure consistency across work products, implementing standard processes and methodologies across the team.

Performs complex tasks independently but needs guidance on highly complex assignments. May provide task specific leadership and guidance to more junior staff. May lead small teams or more complex tasks.

**Minimum Experience:** Six (6) years of management consulting experience with a Bachelor's Degree or four (4) years with a Masters or two (2) with a PHD

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

### Analyst 7

**Functional Responsibility:** Performs complex analytic work or leads smaller project or programs. Analytic responsibilities may include analyzing operational requirements, defining business requirements and functions,

performing business requirement dependency analysis, performing complex function and requirements allocation, developing business use cases, developing business documentation, providing specialized subject matter expertise on business, client operations, methodologies, etc.

Project or program leadership responsibilities may include providing project management planning and team leadership, staff performance management, developing cost estimates, acting as primary client point of contact for programmatic issues, schedule risk assessment and mitigation, proposal writing, and deliverable management.

Performs complex tasking independently with input from more senior staff. May lead smaller or less complex programs. May lead a team to solve complex issues and provide project level execution direction and input into program level strategy.

**Minimum Experience:** Eight (8) years of management consulting experience with a Bachelor's Degree or six (6) years with a Masters or four (4) with a PHD - Performs complex tasking independently with input from more senior staff. May lead smaller or less complex programs. May lead a team to solve complex issues and provide project level execution direction and input into program level strategy.

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

### Analyst 8

**Functional Responsibility:** Performs complex analytic work or leads programs of moderate size or complexity. Analytic responsibilities may include analyzing complex operational requirements, defining business requirements and functions, developing design specifications, performing requirement dependency analysis, performing complex function and requirements allocation, developing test cases,

providing specialized subject matter expertise on business, client operations, methodologies, etc., providing expert analytic guidance and direction to more junior staff. Performs complex tasking independently with occasional input from more senior staff. May lead programs of moderate size or complexity. May lead multiple teams concurrently and provide project level execution guidance as well as input to program level strategy.

Project or program leadership responsibilities may include providing project management planning and team leadership, staff performance management, developing cost estimates, acting as primary client point of contact for programmatic issues, assessing and mitigating schedule risks, writing proposals, and managing deliverables.

**Minimum Experience:** Ten (10) years of management consulting experience with a Bachelor's Degree or eight (8) years with a Masters or six (6) with a PHD.

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

### **Analyst 9**

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**Functional Responsibility:** Performs complex analytic work or leads programs of moderate size or complexity. Analytic responsibilities may include analyzing complex operational requirements, defining business requirements and functions, performing business requirement dependency analysis, performing complex function and requirements allocation, developing business use cases, providing specialized subject matter expertise on business, client operations, methodologies, etc., providing expert analytic guidance and direction to more junior staff.

Project or program leadership responsibilities may include providing project management planning and team leadership, staff performance management, developing cost estimates, acting as primary client point of contact for programmatic issues, assessing and mitigating schedule risks, writing proposals, and managing deliverables. Performs complex tasking independently with occasional input from more senior staff. May lead programs of moderate size or complexity. May lead multiple teams concurrently and provide project level execution guidance as well as input to program level strategy.

**Minimum Experience:** Twelve (12) years of management consulting experience with a Bachelor's Degree or ten (10) years with a Masters or eight (8) with a PHD.

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

### **Analyst 10**

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**Functional Responsibility:** Performs complex analytic work or leads larger or more complex programs. Analytic responsibilities may include analyzing complex operational requirements, defining business requirements and functions, performing business requirement dependency analysis, performing complex function and requirements allocation, developing business use cases, providing specialized subject matter expertise on business, client operations, methodologies, etc., providing expert analytic guidance and direction to more junior staff.

Program management responsibilities may include providing project management planning and team leadership, staff performance management, developing cost estimates, acting as primary client point of contact for programmatic issues, assessing and mitigating program risks, leading proposal efforts, and defining program direction and strategy.

Performs complex tasks independently. May provide high-level strategic direction and guidance to more junior staff. May lead large or complex programs. May be viewed as a thought-leader.

**Minimum Experience:** Fifteen (15) years of management consulting experience with a Bachelor's Degree or thirteen (13) years with a Masters or eleven (11) with a PHD.

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

### **Analyst 11**

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**Functional Responsibility:** Performs most complex analytic tasks, including setting analytic methodology and process direction, proposing solutions to meet customer's most complex business process requirements, overseeing complete business and analytic lifecycle to include definition, design, development, validation, and implementation of business analytic requirements. Provide subject matter expertise and specific process or industry knowledge to solve customer's most complex needs. Provide business and operational thought leadership. Lead large or complex programs, performing strategic and executive program management functions. Has some specialized domain knowledge.

Performs highly complex tasks independently. May provide highest level of direction, guidance, and strategy. Has capability to lead very large or highly complex programs. May be viewed as a thought - leader.

**Minimum Experience:** Fifteen (15) years of management consulting experience with a Bachelor's Degree or thirteen (13) years with a Masters or eleven (11) with a PHD.

**Minimum Education:** Bachelor's Degree

**Required/Supplemental Certifications:** Not Applicable

**ALLOWABLE SUBSTITUTIONS OF EDUCATION & EXPERIENCE**

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for one year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education.

**Allowable Education Substitutions for Experience**

| Required Education | Actual Education Obtained | Years of Experience Credited |
|--------------------|---------------------------|------------------------------|
| MA/MS              | Ph.D                      | 4                            |
| BA/BS              | Ph.D                      | 6                            |
| BA/BS              | MA/MS                     | 2                            |
| AA/AS              | MA/MS                     | 5                            |
| AA/AS              | BA/BS                     | 3                            |

**Allowable Experience Substitutions for Education**

| Actual Education | Required Education | Years of Experience Needed to meet Educational Requirements |
|------------------|--------------------|---|
| HS/GED           | AA/AS              | 2   |
| HS/GED           | BA/BS              | 4   |
| HS/GED           | MA/MS              | 6   |
| HS/GED           | Ph.D               | No equivalency  |
| AA/AS            | BA/BS              | 3   |
| AA/AS            | MA/MS              | 5   |
| AA/AS            | Ph.D               | No equivalency  |
| BA/BS            | MA/MS              | 2   |
| BA/BS            | Ph.D               | 6   |
| MA/MS            | Ph.D               | 4   |