

**General Services Administration
Federal Supply Service**

**Authorized
Mission Oriented Business Integration
Services (MOBIS)
Schedule Price List**

**Contract Number
GS-10F-0479R
FSC Group 874
SINs: 874-1**

Contract Period: September 23, 2005 through September 22, 2015



Strategic Management Systems, Inc.

5911 Kingstowne Village Parkway, Suite 210

Alexandria, VA 22315

Telephone: (703) 683-9600 Facsimile: (703) 836-5255

A veteran owned small business

<http://www.strategicm.com>

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

Customer Information

1a. Awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

874-1: Consulting Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. Not Applicable.

1c. Hourly Rates

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Category	Year 6	Year 7	Year 8	Year 9	Year 10
Senior Consultant	\$245.73	\$252.85	\$260.18	\$267.73	\$275.49
Subject Matter Expert	\$315.93	\$325.10	\$334.52	\$344.22	\$354.21
Project Manager	\$178.83	\$184.02	\$189.35	\$194.84	\$200.49
Analyst	\$110.37	\$113.57	\$116.86	\$120.25	\$123.74

Senior Consultant

Responsibilities: The Senior Consultant provides high-level analysis and advisory services in the planning, coordination and implementation phases of the scope of work. The Senior Consultant assists in monitoring the status and progress of work and coordinates necessary adjustments with the Project Manager in accordance with established priorities. This person assists in evaluating various aspects of a program and developing a strategic plan of action to ensure that program goals and objectives are accomplished.

Minimum Experience: The Senior Consultant possesses 5-8 years of experience in a relevant field relating to program planning, implementation, and evaluation. Relevant experience includes an adequate level of project coordination and ability to work directly with executive staff members to achieve results. The Senior Consultant possesses sufficient knowledge regarding research and analysis, and is able to understand and apply the efforts of support staff, such as Analysts and Subject Matter Experts. This person demonstrates strong client relation skills, and the ability to lead a team to achieve results. The Senior Consultant demonstrates initiative and motivation to work with executive staff in meeting the needs of clients and is able to communicate effectively both orally and in writing.

Minimum Education: Bachelor's Degree Required

Subject Matter Expert

Responsibilities: The Subject Matter Expert (SME) maintains primary responsibility of, and is the information expert regarding, the particular topic in question such as Medicare, Medicaid, Privacy, Security, or other issues. The SME also directs issues of product development and related client services with respect to the subject matter under his/her direction. This person advises in the development, evaluation, and implementation of various projects within the subject matter of his/her expertise. This person conducts research and analysis for his/her respective subject matter. The SME supports the oversight responsibilities of the Project Manager through participation in meetings and activities regarding his/her respective subject of expertise.

Minimum Experience: The SME possesses at least 8 years of experience directly related to the area of his/her subject matter. The SME demonstrates advanced knowledge of his/her respective subject matter and its applicability to the scope of work.

Minimum Education: Advanced (Masters or Professional) Degree required in an applicable discipline such as business administration, public administration, public policy, public health, or health administration, or law.

Project Manager

Responsibilities: The Project Manager is the primary liaison with the agency program officials and maintains the day-to-day management and coordination of the engagement. In managing the engagement, the Project Manager is tasked with understanding the resource needs to accomplish the scope of work and managing work among project team members in accordance with established workflow to ensure timely and accurate meeting of necessary timelines. The Project Manager monitors the status and progress of work of the project team and makes day-to-day adjustments in accordance with established priorities. This person resolves routine procedural problems encountered. The Project Manager prepares and submits routine reports to the program official regarding the progress of work and provides information regarding potential needs or problems. The Project Manager serves as the central contact point for routine inquiries from internal staff and any subcontractors regarding the engagement.

Minimum Experience: The Project Manager possesses 5 years of experience in a relevant field relating to project management. The Project Manager demonstrates strong management and project coordination skills, and the ability to manage the routine operations of various projects with little immediate oversight. This person has the ability to work directly with executive staff members to achieve results, and the ability to work as part of a team. The Project Manager demonstrates initiative and motivation to work with executive staff in meeting the needs of clients. The Project Manager is able to communicate effectively to all levels of staff both orally and in writing.

Minimum Education: Bachelor's Degree Required

Analyst

Responsibilities: The Analyst conducts various research and analysis assignments in support of the Program Manager. This person researches and analyzes specific information for use in the development and fulfillment of the scope of work, including the drafting of deliverables, preparation of support products, and coordination of project activities. Such analysis may be both qualitative and quantitative. The Analyst works both independently and as a team member on projects.

Minimum Experience: The Analyst possesses 3 years of experience in a relevant field relating to the research and analysis. The Analyst has experience in gathering and compiling information from both internal and external resources, and utilizing information to contribute to the accomplishment of the scope of work. This person is experienced in drafting and delivering written briefings and fact sheets to executive staff. This person demonstrates sufficient knowledge of resources to locate necessary and relevant information in a timely manner. Experience also includes an adequate level of project coordination and the ability to effectively work on multiple projects simultaneously. This person possesses strong quantitative and qualitative analysis skills, as well as the ability to identify, extract, and analyze applicable information to solve problems.

Minimum Education: Bachelor's Degree Required

General Information:

2. Maximum order. \$1,000,000.00
3. Minimum order. \$100.00
4. Geographic coverage (delivery area). The continental 48 U.S. states.
5. Point(s) of production (city, county, and State or foreign country).

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6. Discount from list prices or statement of net price. All GSA Prices are Net Price.
7. Quantity discounts. None.
8. Prompt payment terms. Net 30.

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. SMS, Inc. will accept the government purchase card at or below the micro-purchase threshold.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. SMS, Inc. will not accept the government purchase card at or below the micro-purchase threshold.

10. Foreign items (list items by country of origin). None.

11a. Time of delivery. (Contractor insert number of days.) 30 days ARO.

11b. Expedited Delivery. All items available under this price list are available for expedited delivery.

11c. Overnight and 2-day delivery. All items available under this price list are available for overnight and 2-day delivery.

11d. Urgent Requirements. Agencies should contact SMS, Inc. effect a faster delivery.

12. F.O.B. point(s). Destination

13a. Ordering address(es).

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13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules). Contactor is to simply include this statement as Item 13b.

14. Payment address(es).

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15. Warranty provision. None.

16. Export packing charges: Not applicable.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).

18. Terms and conditions of rental, maintenance, and repair: Not applicable.

19. Terms and conditions of installation: Not applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not applicable.

20a. Terms and conditions for any other services: Not applicable.

21. List of service and distribution points: Not applicable.

22. List of participating dealers: Not applicable.

23. Preventive maintenance: Not applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not applicable.

24b. Section 508 compliance is not applicable.

25. Data Universal Number System (DUNS) number. 804750636

26. Notification regarding registration in Central Contractor Registration (CCR) database. Registration is current under CAGE 1VL96.

27. Uncompensated Overtime (Indicate if used). Not applicable.