



General Services Administration

**Federal Acquisition Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.

**Schedule for Mission Oriented Business Integrated Services (MOBIS)
Federal Supply Group: 874 Class: R499**

Contract Number: GS-10F-0481Y

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: Base Period -- September 24, 2012, effective through September 23, 2017

Contractor: **CORE INTERNATIONAL, INC.**
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Suite 502
Chevy Chase, Maryland 20815

Business Size: Small, Woman Owned Business
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DUNS Number: 126497122
TIN Number: 521334987

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1. General Contract Information:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 874-1

874 1 - Integrated Consulting Services

Contractors shall provide expert advice, assistance, guidance or counseling in support an agency's mission-oriented business functions. Services covered by this SIN are:

- Management or strategy consulting
- Program planning, audits, and evaluations
- Studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives, such as:
 - defense studies,
 - tabletop exercises or scenario simulations,
 - educational studies,
 - regulatory or policy studies,
 - health care studies,
 - economic studies, and
 - preparedness studies
- Executive/management coaching services
- Customized business training as needed to successfully perform/complete a consulting engagement
- Policy and regulation development assistance
- Expert witness services in support of litigation, claims, or other formal cases
- Advisory and assistance services in accordance with FAR 37.203
- Facilitation and related decision support services
- Survey services, including:
 - Survey planning, design and development;
 - Survey administration;
 - Data validation and analysis; and
 - Reporting and stakeholder briefings
- Advisory and assistance in accordance with FAR 37.203

(Note: Financial audits are covered under GSA Schedule 520, Financial and Business Services, are not allowed under this SIN. The term "consulting" as defined herein does not include staff augmentation.)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic

location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Please see Page 6 - Contract Price List.

- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. Please see Page 4 - Labor Category Descriptions.
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage (delivery Area): Domestic and Overseas
5. Point(s) of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). Please see Contract Price List on Page 6.
7. Quantity discounts:
 - 0.5% discount on orders ranging from \$350,000 to \$1 million
 - 1.0% discount on orders ranging from \$1 million to \$5 million
 - 1.5% discount on orders exceeding \$5 million
8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will accept over \$3,000
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor

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- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment Address(es): [Same as company address](#)
15. Warranty Provision: [Contractor's standard commercial warranty.](#)
16. Export Packing Charges (if applicable): [N/A](#)
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): [Contact Contractor](#)
18. Terms and conditions of rental, maintenance, and repair (if applicable): [N/A](#)
19. Terms and conditions of installation (if applicable): [N/A](#)
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): [N/A](#)
- 20a. Terms and conditions for any other services (if applicable): [N/A](#)
21. List of service and distribution points (if applicable): [N/A](#)
22. List of participating dealers (if applicable): [N/A](#)
23. Preventive maintenance (if applicable): [N/A](#)
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: [N/A](#)
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: [12-6497122](#)
26. Notification regarding registration in Central Contractor Registration (CCR) database: [CORE International, Inc. is registered in the CCR Database and SAM](#)

2. Labor Category Descriptions:

LABOR CATEGORY DESCRIPTIONS

PROPOSED LABOR CATEGORY	MINIMUM EDUCATION/DEGREE AND EXPERIENCE REQUIREMENT	FUNCTIONAL RESPONSIBILITIES
Senior Project Manager	Ph. D. degree and 7 years of senior management experience OR Masters degree and 15 years of management experience OR Bachelors degree and 20 years of experience	Provides oversight and executive level management to overall contract operations involving multiple projects/task orders/work orders and overseas groups of personnel with multiple disciplines including subcontractor personnel. The Project Director maintains and manages relationships with senior level management within the client's organization. Ensures that senior level management within the client's organization is aware of overall program status including all relevant impacts of the project on the higher level organizational strategic vision; which may include unique knowledge of the client's mission and goals. Also ensures overall quality control on all program elements and has the bottom line responsibility to the client. Approves all project plans, assigns resources, and manages any project risks to ensure overall project and contract performance.
Program Manager	Masters degree and 5 years of management experience OR Bachelors degree and 10 years of relevant experience	Provides management of all project activities as well as project personnel including all Functional/Subject Matter Experts and analysts. Takes on the responsibility for the day-to-day management of all project activities and work products. Responsible for integrating individual work products and task outputs to develop all interim and final deliverables. Responsible for the first stage quality assurance and quality control of all work products and deliverables. Responsible for timely delivery of all contractual requirements. Maintains regular client interface at the COTR levels of the client organization. Reports to the Project Director.
Functional/Subject Matter Experts	Masters degree and 10 years of experience OR Bachelors degree and 15 years of experience	Functional/Subject Matter Experts typically are engineers/technologists, economists, and financial experts and are utilized on projects for their specific area of expertise to support comprehensive methods related to the client's processes, systems, personnel, and organizational program priorities. Ensure that high quality research, data gathering, and analyses are conducted consistent with the overall quality control requirements of the firm and the scope of work for the project. Provide task management support to the Program

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		<p>Manager and are responsible for ensuring successful task completion within the timeframe established by the overall work plan. Ensure that all elements within a task are fully addressed. Organize, direct, and coordinate the preparation and delivery of all activities associated with the assigned tasks.</p> <p>Functional/Subject Matter Experts can also be technical specialists and are utilized for providing input to the project in technical areas such as a specific technology expertise, analytical expertise, and industry-specific technical processes that may impact on the client's strategic goals and service requirements.</p>
Analyst	<p>Bachelors degree and 1-2 years of relevant working experience</p> <p>OR</p> <p>Associate degree and 3-4 years of relevant working experience</p>	<p>Provides basic project support including technical research and data gathering under the direction of supervisors.</p> <p>Coordinates project activities following established procedures. Maintains project related systems, procedures, or tools. Prepares summaries, performs data entry, and reporting.</p>

SUBSTITUTION OF EXPERIENCE FOR ACADEMIC DEGREES

Academic education and experience may be substituted for each other when appropriate and compelling. Each year of relevant work experience may be substituted for 1-2 years of education and vice versa for selected categories. In addition, certifications, professional licenses, and vocational training diplomas may be substituted for academic education or experience. CORE utilizes the following general guidance in making determinations regarding the substitution of academic education with work experience and vice versa in staffing projects with the most suitable personnel:

DEGREE	EXPERIENCE EQUIVALENCE	OTHER FACTORS
Bachelors	Associate degree plus 2 years of relevant work experience	Professional certification
Masters	<p>Bachelors plus 3 years of relevant work experience</p> <p>Associate degree plus 6 years of relevant experience</p>	Professional license
Doctorate	<p>Masters plus 5 years of relevant work experience</p> <p>Bachelors plus 15 years of relevant experience</p>	

The criteria provided above are used as guidance. CORE evaluates each situation on a case-by-case basis with respect to the qualifications and expertise required for each job and scope of work.

3. Contract Price List:

CONTRACT PRICING SEPTEMBER 24, 2012 THROUGH SEPTEMBER 23, 2032
 SIN 874-1: CONSULTING SERVICES
 (HOURLY LABOR RATE INCLUSIVE OF IFF)

Labor Category	Base Period					Option Period 1				
	Year 1 (9/24/12- 9/23/13)	Year 2 (9/24/13- 9/23/14)	Year 3 (9/24/14- 9/23/15)	Year 4 (9/24/16- 9/23/16)	Year 5 (9/24/16- 9/23/17)	Year 6 (9/24/17- 9/23/18)	Year 7 (9/24/18- 9/23/19)	Year 8 (9/24/19- 9/23/20)	Year 9 (9/24/20- 9/23/21)	Year 10 (9/24/21- 9/23/22)
Senior Project Manager	\$220.43	\$225.94	\$231.59	\$237.38	\$243.31	\$249.40	\$255.63	\$262.02	\$268.57	\$275.29
Program Manager	\$218.95	\$224.42	\$230.03	\$235.79	\$241.68	\$247.72	\$253.91	\$260.26	\$266.77	\$273.44
Functional/Subject Matter Expert	\$187.19	\$191.87	\$196.67	\$201.58	\$206.62	\$211.79	\$217.08	\$222.51	\$228.07	\$233.77
Analyst	\$63.13	\$64.71	\$66.33	\$67.98	\$69.68	\$71.43	\$73.21	\$75.04	\$76.92	\$78.84
Proposed Labor Category	Option Period 2					Option Period 3				
	Year 11 (9/24/22- 9/23/23)	Year 12 (9/24/23- 9/23/24)	Year 13 (9/24/24- 9/23/25)	Year 14 (9/24/25- 9/23/26)	Year 15 (9/24/26- 9/23/27)	Year 16 (9/24/27- 9/23/28)	Year 17 (9/24/28- 9/23/29)	Year 18 (9/24/29- 9/23/30)	Year 19 (9/24/30- 9/23/31)	Year 20 (9/24/31- 9/23/32)
Senior Project Manager	\$282.17	\$289.22	\$296.45	\$303.87	\$311.46	\$319.25	\$327.23	\$335.41	\$343.80	\$352.39
Program Manager	\$280.27	\$287.28	\$294.46	\$301.82	\$309.37	\$317.10	\$325.03	\$333.16	\$341.49	\$350.02
Functional/Subject Matter Expert	\$239.62	\$245.61	\$251.75	\$258.04	\$264.49	\$271.11	\$277.88	\$284.83	\$291.95	\$299.25
Analyst	\$80.81	\$82.83	\$84.90	\$87.03	\$89.20	\$91.43	\$93.72	\$96.06	\$98.46	\$100.92

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.