

**General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!™, a menu-driven database system. The Internet address for GSA-Advantage!™ is: <http://www.gsaadvantage.gov>*

**Logistics Worldwide**

**FSC Group: 874**

**Contract No.: GS-10F-0490N**

*For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.fss.gsa.gov>*

**Contract Period: 7/11/2003 - 7/10/2013**



**Aerotek Inc.  
7301 Parkway Drive  
Hanover, MD 21076  
Telephone: (410) 694-5140  
Fax: (410) 694-5048  
<http://www.aerotek.com>**

**Business Size/Status: Large**

**Prices shown herein are NET (discount deducted).**

**Pricelist current through modification #PO-0019 dated 07/11/08**



**Contract Holder**

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## GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):  
(Please refer to page #4 for a more detailed description)

- SIN 847-501 Supply and Value Chain Management Services
- SIN 847-507 Operations & Logistics Management and support Services

1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates on page #10

1c. Labor Category Descriptions: Please refer to page #9

2. Maximum Order: \$1,000,000 (for awarded SINs)

3. Minimum Order: \$300

4. Geographic Coverage: Domestic Only

5. Point (s) of Production: Not Applicable

6. Discount from List Price: All Prices Herein are Net

7. Quantity Discounts: Not Applicable

8. Prompt Payment Terms: Net 30 days

9a. Government Purchase Card is accepted at or below the micro – purchase threshold.

9b. Government Purchase Card is accepted above the micro – purchase threshold.

10. Foreign Items: None

11a. Time of Delivery: To Be Negotiated with Ordering Agency

11b. Expedited Delivery: To Be Negotiated with Ordering Agency

11c. Overnight and 2-Day Delivery: To Be Negotiated with Ordering Agency

11d. Urgent Requirement: To Be Negotiated with Ordering Agency

12. F.O.B. Point(s): Destination

13a. Ordering Address:  
Aerotek Inc.  
Attn: Gloria Paul/GSA Orders  
7301 Parkway Drive  
Hanover, MD 21076

13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address:  
Aerotek Inc.  
Attn: Accounts Receivable  
7301 Parkway Drive  
Hanover, MD 21076

15. Warranty Provision: Not Applicable

16. Export Packing Charges: Not Applicable



- |   |  |
|---|--|
| 17. Terms & Conditions of Government Purchase Card Acceptance:  | None   |
| 18. Terms and conditions of rental, maintenance, and repair:  | Not Applicable                                       |
| 19. Terms and conditions of installation (if applicable):   | Not Applicable                                       |
| 20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices:  | Not Applicable                                       |
| 20a. Terms and conditions for any other services (if applicable):   | Not Applicable                                       |
| 21. List of service and distribution points (if applicable):  | Not Applicable                                       |
| 22. List of participating dealers (if applicable):  | Not Applicable                                       |
| 23. Preventative maintenance (if applicable)  | Not Applicable                                       |
| 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.):   | Not Applicable                                       |
| 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: <a href="http://www.Section508.gov/">www.Section508.gov/</a> | Contact Contract Administrator for more information. |
| 25. Data Universal Number System (DUNS) Number:   | 161692074  |
| 26. Aerotek Inc. is registered in the Central Contractor Registration (CCR) database.   |  |
| 27. Uncompensated Overtime:   | Not Applicable                                       |

## **CONTRACT OVERVIEW**

GSA awarded Aerotek Inc. a GSA Federal Supply Schedule contract for Logistics Worldwide (LOGWORLD), Contract No. GS-10F-0490N. The current contract period is 7/11/2003 - 7/10/2013. GSA may exercise a total of up to two additional 5 year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

## **CONTRACT ADMINISTRATOR**

Gloria Paul  
Aerotek Inc.  
7301 Parkway Drive  
Hanover, MD 21076  
Telephone: (410) 694-5140  
Fax Number: (410) 694-5048  
Email: gpaul@aerotek.com

## **MARKETING AND TECHNICAL POINT OF CONTACT**

Gloria Paul  
Aerotek Inc.  
7301 Parkway Drive  
Hanover, MD 21076  
Telephone: (410) 694-5140  
Fax Number: (410) 694-5048  
Email: gpaul@aerotek.com

## **CONTRACT USE**

This contract is available for use by all federal government agencies, as a source for Logistics Worldwide. Executive agencies, other Federal agencies, mixed –ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

## **CONTRACT SCOPE**

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. Aerotek Inc. has been awarded a contract by GSA to provide services under the following SINs:

- SIN 847-501 Supply and Value Chain Management Services
- SIN 847-507 Operations & Logistics Management and support Services

A full description of each SIN definition and examples of the types of work covered by the SIN are provided below.

## **SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS**

### **SIN 874-501 SUPPLY AND VALUE CHAIN MANAGEMENT SERVICES**

Services that include all phases of planning, acquisition and management of logistics systems. These services include, but are not limited to planning, acquisition, design, development, testing, production, fielding, management, operation, maintenance, sustainment, improvement, modification and disposal. Examples of the type of services that may be performed under this SIN include: Logistics consulting for planning for the acquisition and life cycle phases of supply and value chain systems including the following: defining and establishing program objectives, strategies, plans and schedules; develop milestone documentation; market research and acquisition planning; material requirements identification, planning, acquisition and management; develop specifications or performance based work statements and task estimates; develop, document and support maintenance procedures and technical manuals; configuration data management and related documentation; expansion and consolidation studies, field problem analysis and recommendation of corrective actions and system modernization; needs assessment/system assessment; inventory/asset/vendor management; Inventory management and operation (inclusive of salvage, recycle and/or disposal management); operation of warehouses, stockrooms, storage facilities or depots; fulfillment systems and operations; platform management; information logistics processing systems analysis design, and implementation; staging, shipping, receiving, packing, crating, moving and storage (excluding household goods); packaging, labeling, bar coding system consultation, design, implementation, operation and maintenance; design and installation of material handling systems; hazardous material storage and handling (Non-radioactive only); warehouse and location management systems; recycling program management of warehousing materials; preservation and protection of specialized inventory or documents; maintenance, repair and overhaul (MRO) support and/or support process management; aircraft repair and maintenance; ship repair and maintenance; property disposal management; logistics strategic planning services; logistics systems engineering services; logistics program management services and support; Unique Identification (UID)/Radio Frequency Identification (RFID) services; Program and project management; acquisition and life cycle management; spares modeling; supply chain integration planning; global integrated supply chain solutions - planning and implementation.

### **SIN 874-507 OPERATIONS & MAINTENANCE LOGISTICS MANAGEMENT AND SUPPORT SERVICES**

The purpose of this SIN is to provide a turnkey/total solution in support of a logistics function. Under the turnkey solution, a combination of support services may include, but are not limited to: janitorial services, maintenance, trash disposal, laundry, mail routing, guard, reception and related services however these services must be incidental to and in support of the logistics function. Individual support services may not be offered, ordered, or sold separately under this SIN. Examples of the type of logistics related services under this SIN include: logistical support services; integrated facility management and operations management support; supply support services; equipment asset management and maintenance support services; fleet management and maintenance support services; preventative maintenance planning support services; property management and maintenance support services; strategic and tactical planning support services; strategic account management support services; mobile utility support equipment operation, maintenance and repair support services; Base operations support (BOS); depot maintenance; project management. Contractors are strongly encouraged to team with other GSA Schedule holders for the services noted above.

## **INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES**

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Aerotek Inc. meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide LOGWORLD services, follow these simple steps:

### **Step 1. Develop a Statement of Work (SOW)**

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

### **Step 2. Select Contractor and Place Order**

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order.
- If the order is exceeding but less than the maximum order threshold (MOT), prepare an RFQ;
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions.

### **Step 3. Prepare a Request for Quote (RFQ)**

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

### **Step 4. Provide RFQ to at least Three Firms**

### **Step 5. Evaluate Offers, Select Best Value Firm, and Place Order**

## REQUIREMENTS EXCEEDING THE MAXIMUM ORDER

In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall:

- Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
- Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
- After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Vendors may:

Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)

- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.

## BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (e.g. estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and

- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

## LABOR CATEGORY DESCRIPTIONS

### **SITE TEAM LEADER**

Minimum of 5 years of professional work experience that provides the required knowledge and skill set. The Site Team Leader will need to have sufficient skills and experience to take sole responsibility for project managing on small scale projects, or sections of larger projects. Needs to be self-managing, take initiative as a matter of course and be pro-active in everything they do. Provides guidance and assistance in coordinating work projects and ensuring the quality of the end product. Provide mentoring and leadership to the staff; Complete performance appraisals and provide timely feedback on performance staff.

### **PROJECT COORDINATOR**

Oversees various ongoing projects. This position typically requires at least 8+ years of relevant Project Coordination experience. Responsible for assembling project team, assigning individual responsibilities, identifying appropriate resources needed, and developing schedule to ensure timely completion of project and meeting deadlines of project. Must be familiar with the project scope and project objectives, as well as the role and function of each team member in order to effectively coordinate the activities of the team.

## RATES FOR SERVICES – NON SCA

### Option Period 1

NON SCA CATEGORY	GSA Rate w/ IFF 07/11/08- 07/10/09	GSA Rate w/ IFF 07/11/09- 07/10/10	GSA Rate w/ IFF 07/11/10- 07/10/11	GSA Rate w/ IFF 07/11/11- 07/10/12	GSA Rate w/ IFF 07/11/12- 07/10/13
Site Team Leader	\$29.38	\$30.38	\$31.41	\$32.48	\$33.58
Project Coordinator	\$75.98	\$78.57	\$81.24	\$84.00	\$86.86

## RATES FOR SERVICES – SCA

The Service Contract Act (SCA) is applicable to this contract. This contract includes SCA applicable labor categories. The prices for the indicated SCA applicable labor categories are ceiling rates based on the U.S. Department of Labor Wage Determination Number 05-2059. Should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the prices offered will be discounted accordingly.

### Option Period 1

SCA Eligible Contract Labor Category	GSA Rate w/ IFF 07/11/08- 07/10/09	GSA Rate w/ IFF 07/11/09- 07/10/10	GSA Rate w/ IFF 07/11/10- 07/10/11	GSA Rate w/ IFF 07/11/11- 07/10/12	GSA Rate w/ IFF 07/11/12- 07/10/13
Administrator	\$29.28	\$30.27	\$31.30	\$32.36	\$33.46
Aircraft Mechanic	\$41.59	\$43.01	\$44.47	\$45.98	\$47.54
Clerk-Typist 1	\$27.05	\$27.97	\$28.92	\$29.90	\$30.92
Clerk-Typist 2	\$29.28	\$30.27	\$31.30	\$32.36	\$33.46
Clerk-Typist 3	\$31.10	\$32.16	\$33.25	\$34.38	\$35.55
Clerk-Typist 4	\$35.29	\$36.49	\$37.73	\$39.01	\$40.34
Data Entry Clerk 1	\$31.06	\$32.12	\$33.21	\$34.34	\$35.51
Data Entry Clerk 2	\$33.75	\$34.90	\$36.09	\$37.32	\$38.58
Data Entry Clerk 3	\$36.66	\$37.91	\$39.20	\$40.53	\$41.91
Dispatcher 2	\$36.89	\$38.14	\$39.44	\$40.78	\$42.17
Driver(Courier)	\$28.09	\$29.04	\$30.03	\$31.05	\$32.11
Electrician, Automotive	\$40.97	\$42.36	\$43.80	\$45.29	\$46.83
Electrician-Non Certified	\$53.19	\$55.00	\$56.87	\$58.80	\$60.80
Electronics Technician	\$44.05	\$45.54	\$47.09	\$48.69	\$50.35
Engine Helper	\$31.81	\$32.89	\$34.01	\$35.16	\$36.36
Engine Mechanic	\$41.59	\$43.01	\$44.47	\$45.98	\$47.54
Equipment Mechanic	\$41.59	\$43.01	\$44.47	\$45.98	\$47.54
Forklift Operator	\$32.86	\$33.98	\$35.13	\$36.33	\$37.56
Hydraulic Mechanic	\$42.38	\$43.82	\$45.31	\$46.85	\$48.44
Installer 1	\$30.49	\$31.52	\$32.60	\$33.71	\$34.85
Janitor 1	\$29.01	\$29.99	\$31.01	\$32.07	\$33.16
Janitor 2	\$31.99	\$33.07	\$34.20	\$35.36	\$36.56
Janitor 3	\$35.41	\$36.61	\$37.86	\$39.15	\$40.48

<b>SCA Eligible Contract Labor Category</b>	<b>GSA Rate w/ IFF 07/11/08- 07/10/09</b>	<b>GSA Rate w/ IFF 07/11/09- 07/10/10</b>	<b>GSA Rate w/ IFF 07/11/10- 07/10/11</b>	<b>GSA Rate w/ IFF 07/11/11- 07/10/12</b>	<b>GSA Rate w/ IFF 07/11/12- 07/10/13</b>
Laborer-General 1	\$30.49	\$31.52	\$32.60	\$33.71	\$34.85
Laborer-General 2	\$33.69	\$34.83	\$36.02	\$37.24	\$38.51
Laborer-General 3	\$37.37	\$38.64	\$39.95	\$41.31	\$42.71
Locksmith 1	\$38.25	\$39.55	\$40.89	\$42.28	\$43.72
Locksmith 2	\$42.61	\$44.06	\$45.56	\$47.11	\$48.71
Locksmith 3	\$47.63	\$49.25	\$50.92	\$52.65	\$54.44
Locksmith 4	\$53.40	\$55.21	\$57.09	\$59.03	\$61.04
Machinist	\$41.59	\$43.01	\$44.47	\$45.98	\$47.54
Maintenance 2	\$40.80	\$42.19	\$43.62	\$45.11	\$46.64
Maintenance 3	\$45.55	\$47.10	\$48.70	\$50.35	\$52.07
Maintenance Helper	\$31.81	\$32.89	\$34.01	\$35.16	\$36.36
Maintenance 1	\$36.67	\$37.92	\$39.21	\$40.54	\$41.92
Material Coordinator	\$38.13	\$39.42	\$40.76	\$42.15	\$43.58
Motor Vehicle Mechanic Helper	\$35.13	\$36.32	\$37.56	\$38.83	\$40.15
Painter	\$37.83	\$39.12	\$40.45	\$41.83	\$43.25
Picker/Packer 1	\$29.57	\$30.57	\$31.61	\$32.69	\$33.80
Pipefitter, Maintenance	\$48.07	\$49.71	\$51.40	\$53.14	\$54.95
Pneudraulics Mechanic	\$42.38	\$43.82	\$45.31	\$46.85	\$48.44
Records Clerk	\$35.29	\$36.49	\$37.73	\$39.01	\$40.34
Rigger	\$39.82	\$41.17	\$42.57	\$44.02	\$45.52
Sheet Metal Worker	\$46.30	\$47.87	\$49.50	\$51.18	\$52.92
Small Engine Mechanic	\$36.67	\$37.92	\$39.21	\$40.54	\$41.92
Structual Worker	\$46.30	\$47.87	\$49.50	\$51.18	\$52.92
TIG Welder	\$39.82	\$41.17	\$42.57	\$44.02	\$45.52
Tool Clerk	\$38.82	\$40.14	\$41.51	\$42.92	\$44.38
Tools and Parts Attendant	\$32.86	\$33.98	\$35.13	\$36.33	\$37.56
Truck Driver	\$39.01	\$40.33	\$41.70	\$43.12	\$44.59

<b>SCA Eligible Contract Labor Category</b>	<b>GSA Rate w/ IFF 07/11/08-07/10/09</b>	<b>GSA Rate w/ IFF 07/11/09-07/10/10</b>	<b>GSA Rate w/ IFF 07/11/10-07/10/11</b>	<b>GSA Rate w/ IFF 07/11/11-07/10/12</b>	<b>GSA Rate w/ IFF 07/11/12-07/10/13</b>
Warehouse-Basic	\$32.86	\$33.98	\$35.13	\$36.33	\$37.56
Warehouse-Shipping & Recv.	\$32.87	\$33.99	\$35.15	\$36.34	\$37.58
Waste Water Operator 1	\$44.69	\$46.21	\$47.78	\$49.40	\$51.08
Waste Water Operator 2	\$50.02	\$51.72	\$53.47	\$55.29	\$57.17
Waste Water Operator 3	\$56.14	\$58.05	\$60.03	\$62.07	\$64.18
Waste Water Operator 4	\$63.19	\$65.34	\$67.56	\$69.86	\$72.23
Welder	\$39.82	\$41.17	\$42.57	\$44.02	\$45.52