Professional Services Schedule

Industrial group: 00CORP
Contract Number: GS-10F-0496M
Business Size: Small business, SBA Certified Small Disadvantaged business, SBA Certified 8(a) Firm

Option year 2, Contract Period: September 30, 2012 through September 29, 2017

translation services
Special Item Number 382-1 & 382-1RC

Translations International, Inc. provides multilingual translation services from or into foreign languages to include but not limited to the translation of Business, Legal, Medical, Technical documents, Software, Manuals, Web sites, Intranet, Video and Audio, scripts, graphic, electronic, multi-media and various other forms of communication. We have successfully been serving the US government under our GSA contract since 2002.

Our translators translate only into their native language and within their field of specialty (please request our full brochure for more information). Every translation goes through a very stringent quality check before being returned.

LANGUAGES, REGIONS AND RATES:

<table>
<thead>
<tr>
<th>Category</th>
<th>Region</th>
<th>Languages</th>
<th>Rates into English*</th>
<th>Rates from English*</th>
</tr>
</thead>
<tbody>
<tr>
<td>1a</td>
<td>Western European</td>
<td>French, German, Italian and Spanish</td>
<td>$0.204</td>
<td>$0.203</td>
</tr>
<tr>
<td></td>
<td>Language/Region</td>
<td>Languages Included</td>
<td>Rates per word</td>
<td></td>
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<tr>
<td>---</td>
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<td></td>
</tr>
<tr>
<td>1b</td>
<td>Western European</td>
<td>Dutch and Portuguese, Albanian, Baltic Languages, Bulgarian, Croatian, Czech, Hungarian, Kazakh, Moldavian, Polish, Rumanian, Russian, Serbian, Slovak, Ukrainian and Uzbek</td>
<td>$0.204 $0.232</td>
<td></td>
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<tr>
<td>2</td>
<td>Eastern European</td>
<td>Albanian, Baltic Languages, Bulgarian, Croatian, Czech, Hungarian, Kazakh, Moldavian, Polish, Rumanian, Russian, Serbian, Slovak, Ukrainian and Uzbek</td>
<td>$0.272 $0.272</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Nordic</td>
<td>Danish, Finnish, Icelandic, Norwegian and Swedish</td>
<td>$0.207 $0.272</td>
<td></td>
</tr>
<tr>
<td>4a</td>
<td>Mid-Eastern</td>
<td>Arabic, Greek, Hebrew and Turkish</td>
<td>$0.272 $0.272</td>
<td></td>
</tr>
<tr>
<td>4b</td>
<td>Mid-Eastern</td>
<td>Amharic, Somali, Tigrinya and Yiddish</td>
<td>$0.272 $0.272</td>
<td></td>
</tr>
<tr>
<td>5a</td>
<td>Oriental</td>
<td>Chinese, Japanese, Korean and Vietnamese</td>
<td>$0.257 $0.295</td>
<td></td>
</tr>
<tr>
<td>5b</td>
<td>Oriental</td>
<td>Cambodian, Hmong, Lao, Malay and Thai</td>
<td>$0.218 $0.327</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Indo-Iranian</td>
<td>Farsi, Gujarati, Hindi, Pashto, Punjabi and Urdu</td>
<td>$0.300 $0.330</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>African Languages/Dialects</td>
<td>Afrikaans, Bambara, Hausa, Herero, KinyaeWanda, Lingala, Nama/Damara, Oshikwanyama, Otijerero, Owambo, Swahili, Tswana, Twi, Yoruba, Wolof, Zulu</td>
<td>- $0.330</td>
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</tr>
</tbody>
</table>

*Rates per word

Photocopies $0.103 per page

Minimum order $100 per order

Estimated amount of words 2500 per day/per translator

**Volume Discount: 1% off project cost for dollar volumes of $10,000 or greater.**

**other translation services**

**Transcription:**

*English to English.*

We will transcribe English audio from digital files, tapes (regular, video and micro tapes), CDs and DVDs.

Audio and Video: $5.40 per page of English.
**Foreign Language to English:**
We will transcribe foreign language audio from digital files, tapes (regular, video and micro tapes), CDs and DVDs.

**Language Category 1A and 1B:**
$80 per hour of transcription

**Language Category 2, 3, 4A and B, 5A and B, and 6:**
$100 per hour of transcription

**Desktop Publishing:**
TIINC provides quality and professional graphic design and form layout services. We offer layouts in MS Word, PowerPoint, Publisher, Illustrator and Photoshop for PC and Desktop Publishing for Windows and Macintosh in programs including, but not limited to: In Design, Quark Passport, Quark Express, Frame Maker, Illustrator, PageMaker, Persuasion, Photoshop, Streamline, MS Word and Power Point. If your tool is not listed, please inquire.

$60 per hour

**Editing / Proofreading:**
All of TIINC’s translations go through a thorough quality assurance system which includes editing, proofreading, and quality control check. As an independent service, we also offer editing and proofreading services for documents translated by other entities. Our fee is:

$82 per hour

**Certification:**
We will be glad to certify a hard copy translation that has been done by us.

$15.45 for an initial certification
$5.15 per additional certification of the same document.

**Rush Fees:**
TIINC has the ability to rush any translation. Large volumes will be divided up among different translators, all of them specialized in the specific subject matter. Then the translation will be edited by a single editor in order to ensure consistency of terminology and style. A work day is defined as Monday through Friday 8:30am to 5:00pm EST.

Same day: +50%
2-4 days: +25%
Translators International, Inc. provides multilingual interpreting services (simultaneous and/or consecutive) in foreign languages for meetings, conferences, seminars, litigation proceedings, briefings, training, escort and various other forms of voice communication. We also provide our clients with a very efficient telephone interpreting system, which can be used all over the world any time, day or night.

LANGUAGES AND REGIONS:

Language category 1-3:
  Albanian, Baltic Languages, Bulgarian, Croatian, Czech, Danish, Dutch, Finnish, French, German, Hungarian, Icelandic, Italian, Moldavian, Norwegian, Polish, Portuguese, Rumanian, Russian, Serbian, Slovak, Spanish, Swedish, Ukrainian.
Region: Western European, Eastern European and Nordic

Language category 4-6:
  Amharic, Arabic, Cambodian, Chinese, Farsi, Greek, Gujarati, Haitian Creole, Hebrew, Hindi, Igbo, Japanese, Kazakh, Khmer, Korean, Lao, Malay, Pashto, Punjabi, Sinhalese, Somali, Thai, Tigrinya, Turkish, Urdu, Uzbek, Vietnamese, Wolof, Yiddish, Yoruba
Region: Mid-Eastern, Oriental and Indo-Iranian, African Languages/Dialects

RATES:

**Consecutive Interpreting**

<table>
<thead>
<tr>
<th>Service</th>
<th>Rate</th>
<th>Additional Hour Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Court &amp; Liaison Interpreting: 1-3</td>
<td>$283 (Up to 2 hours)</td>
<td>$109</td>
</tr>
<tr>
<td>Court &amp; Liaison Interpreting: 4-6</td>
<td>$296 (Up to 2 hours)</td>
<td>$136</td>
</tr>
<tr>
<td>Seminars &amp; Workshops Interpreting: 1-3</td>
<td>$546 (Up to 4 Hours)</td>
<td>$109</td>
</tr>
<tr>
<td>Seminars &amp; Workshops Interpreting: 4-6</td>
<td>$601 (Up to 4 Hours)</td>
<td>$136</td>
</tr>
<tr>
<td>Seminars &amp; Workshops Interpreting: 1-3</td>
<td>$601 (4-8 Hours)</td>
<td>$109</td>
</tr>
<tr>
<td>Seminars &amp; Workshops Interpreting: 4-6</td>
<td>$655 (4-8 Hours)</td>
<td>$136</td>
</tr>
</tbody>
</table>

**Simultaneous Interpreting**

<table>
<thead>
<tr>
<th>Service</th>
<th>Rate</th>
<th>Additional Hour Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Simultaneous Interpreting for Conferences: 1-3</td>
<td>$820 (6 Hours Effective)</td>
<td>$136</td>
</tr>
<tr>
<td>Simultaneous Interpreting for Conferences: 4-6</td>
<td>$985 (6 Hours Effective)</td>
<td>$136</td>
</tr>
</tbody>
</table>

**Telephone Interpreting**

<table>
<thead>
<tr>
<th>Service</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Telephone Interpreting: all languages*</td>
<td>$1.76 per minute, $25.00 setup fee</td>
</tr>
<tr>
<td>Min Fee Regular:</td>
<td>One minute</td>
</tr>
<tr>
<td>Min Fee Prescheduled:</td>
<td>If not used : 10 minutes</td>
</tr>
</tbody>
</table>
### Other Services

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Rate/Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foreign Language Assistant / Headset/Receiver Coordinator</td>
<td>$44 per hour</td>
</tr>
<tr>
<td>Voice-Over Talent: Language Categories 1-3</td>
<td>$328 (Up to 2 Hours) Each Add’l Hour: $136</td>
</tr>
</tbody>
</table>

* For details of each Interpreting service please request our complete catalog and refer to “description of services and personnel” pages 9-12.

**CURRENTLY OFFERING DISCOUNTS TO GOVERNMENT CLIENTS. PLEASE CALL FOR DETAILS.

**Volume Discount**: 1% off project cost for dollar volumes of $10,000 or greater.

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### customer information

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page number:

- 382-1 (translation services)
- 382-2 (interpreting services)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100

4. Geographic Coverage (delivery area):
   - Domestic
   - Overseas

5. Point(s) of production (city, county, and state or foreign country):
   - Same as Contractor

6. Discount from list prices or statement of net price:
   - Government net prices (discounts already deducted)

7. Quantity discounts:
   - Dollar volume of $10,000 or greater, an additional 1%

8. Prompt payment terms: 1%-15days

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Accept Over $2,500

10. Foreign items (list items by country of origin): None

11a. Specified on the
**Time of Delivery (contractor insert number of days):**

<table>
<thead>
<tr>
<th>Task Order</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>11b.</strong> Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list” under this heading. The contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery.</td>
</tr>
<tr>
<td>Contact Contractor</td>
</tr>
<tr>
<td><strong>11c.</strong> Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates overnight and 2-day delivery.</td>
</tr>
<tr>
<td>Contact Contractor</td>
</tr>
<tr>
<td><strong>11d.</strong> Urgent Requirements.</td>
</tr>
<tr>
<td>Contact Contractor</td>
</tr>
<tr>
<td><strong>12.</strong> F.O.B. Points(s):</td>
</tr>
<tr>
<td>Destination</td>
</tr>
<tr>
<td><strong>13a.</strong> Ordering Address(es):</td>
</tr>
<tr>
<td>Same as Contractor</td>
</tr>
<tr>
<td><strong>13b.</strong> Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreement (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage: fss.gsa.gov/schedules</td>
</tr>
<tr>
<td><strong>14.</strong> Payment Address(es):</td>
</tr>
<tr>
<td>Same as Contractor</td>
</tr>
<tr>
<td><strong>15.</strong> Warranty Provision</td>
</tr>
<tr>
<td>Contractor’s standard commercial warranty</td>
</tr>
<tr>
<td><strong>16.</strong> Export Packing Charges (if applicable):</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td><strong>17.</strong> Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):</td>
</tr>
<tr>
<td>Contact Contractor</td>
</tr>
<tr>
<td><strong>18.</strong> Terms and conditions of rental, maintenance, and repair (if applicable):</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td><strong>19.</strong> Terms and conditions of installation (if applicable):</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td><strong>20.</strong> Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td><strong>20a.</strong> Terms and conditions for any other services (if applicable):</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td><strong>21.</strong> List of service and distribution points (if applicable):</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td><strong>22.</strong> List of participating dealers (if applicable):</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td><strong>23.</strong> Preventive maintenance (if applicable):</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td><strong>24.</strong> Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):</td>
</tr>
<tr>
<td>N/A</td>
</tr>
<tr>
<td><strong>25.</strong></td>
</tr>
<tr>
<td>88-397-7758</td>
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<td></td>
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<tr>
<td>---</td>
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<tr>
<td>26.</td>
</tr>
<tr>
<td>27.</td>
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</tbody>
</table>

The Service Contract Act (SCA) is applicable to this contract and as it applies to the entire 00CORP The Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.
<table>
<thead>
<tr>
<th>Language</th>
<th>Language</th>
<th>Language</th>
<th>Language</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acholi</td>
<td>Hungarian</td>
<td>Malay</td>
<td>Sinhalese</td>
</tr>
<tr>
<td>Afghani</td>
<td>Icelandic</td>
<td>Malayalam</td>
<td>Slavonic</td>
</tr>
<tr>
<td>Afrikaans</td>
<td>Igbo</td>
<td>Mam</td>
<td>Slovak</td>
</tr>
<tr>
<td>Akan</td>
<td>Ilocano</td>
<td>Mandinka</td>
<td>Slovene</td>
</tr>
<tr>
<td>Akateco</td>
<td>Ilonga</td>
<td>Mara</td>
<td>Somali</td>
</tr>
<tr>
<td>Albanian</td>
<td>Indonesian</td>
<td>Marathi</td>
<td>Somali Bantu</td>
</tr>
<tr>
<td>American Sign Language</td>
<td>Italian</td>
<td>Marshallese</td>
<td>Soninke</td>
</tr>
<tr>
<td>Amharic</td>
<td>Japanese</td>
<td>Matu</td>
<td>Soninke (Sarahuli)</td>
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<tr>
<td>Anuak</td>
<td>Jarai</td>
<td>Mende</td>
<td>Soninke (Sarakhole)</td>
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<tr>
<td>Arabic (Egyptian)</td>
<td>K'iche' (Quiché)</td>
<td>Mien</td>
<td>Sorani (Kurdish)</td>
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<tr>
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<td>Kannada</td>
<td>Mina</td>
<td>Sousou</td>
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<tr>
<td>Arabic (Modern Standard)</td>
<td>Karen</td>
<td>Mixteco</td>
<td>Spanish</td>
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<tr>
<td>Arabic (Moroccan)</td>
<td>Kareni (Kayah)</td>
<td>Mixteco (Bajo)</td>
<td>Swahili</td>
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<tr>
<td>Arabic (Sudanese)</td>
<td>Kazakh</td>
<td>Mongolian</td>
<td>Swedish</td>
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<tr>
<td>Arabic (Yemeni)</td>
<td>Khmer</td>
<td>Montenegrin</td>
<td>Sylheti</td>
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<td>Armenian</td>
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<td>More</td>
<td>Tagalog (Filipino)</td>
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<td>Assyrian</td>
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<td>Mushunguli</td>
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<td>Azeri</td>
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<td>Tajik</td>
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<td>Kinyamulenge</td>
<td>Nepali</td>
<td>Tamil</td>
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<td>Bambara</td>
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<td>Pidgin (Nigerian)</td>
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<td>Kurish (Kurmanji)</td>
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<td>Tosk</td>
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<td>Burmese</td>
<td>Kurish (Sorani)</td>
<td>Ponapean/Pohnpeian</td>
<td>Trukese/Chuukese</td>
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<tr>
<td>Cambodian</td>
<td>Kyrgyz</td>
<td>Portuguese (Brazilian)</td>
<td>Twi</td>
</tr>
<tr>
<td>Cape Verde Creole</td>
<td>Lao</td>
<td>Portuguese (European)</td>
<td>Ukrainian</td>
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<td>Latvian</td>
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<td>Q'anjob'al</td>
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<td>Yiddish</td>
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<td>Maay-Maay</td>
<td>Senthang</td>
<td>Yoruba</td>
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<td>Serbian</td>
<td>Yup'ik</td>
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<td>Chin (Mizo)</td>
<td>Maay-Maay</td>
<td>Shanghainese</td>
<td>Zulu</td>
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