



Schedule  
Contract GS10F049BA

# General Services Administration Federal Acquisition Service

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## Authorized Federal Supply Schedule Price List

Contract Period: 09 DEC 13 – 08 DEC 18



## Ordering Information

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Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>TM</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>TM</sup> is: <http://www.GSAAdvantage.gov>.

### Professional Services Schedule

**Federal Supply Group:** 00CORP      **Class:** F999  
**Contract Number:** GS10F049BA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

**Contract Period:** 09 DEC 2013 – 09 DEC 2018

**Contractor:** CHLOETA FIRE, L.L.C.  
2029 S. Main St.  
Jay, OK 74346

**Business Size:** Small, Disadvantaged, 8(a), HUBZone Business

**Telephone:** (877) 245-6382  
**Extension:** 3614  
**FAX Number:** (405) 212-5040  
**Web Site:** [www.chloetafire.com](http://www.chloetafire.com)  
**E-mail:** [info@chloetafire.com](mailto:info@chloetafire.com)  
**Contract Administration:** Mark Masters

Free GSA Schedules training is available by accessing the Center for Acquisition Excellence at [www.gsa.gov/centerforacquisitionexcellence](http://www.gsa.gov/centerforacquisitionexcellence).



## Customer Information

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- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	SIN Description
899-1	899-1RC	Environmental Consulting Services
899-8	899-8RC	Remediation and Reclamation Services

- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**

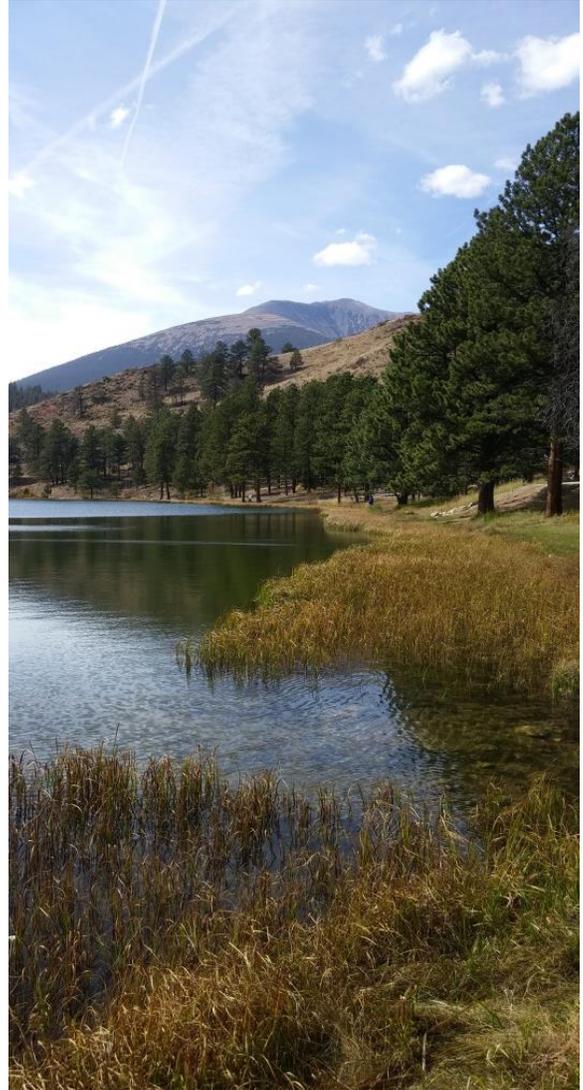
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic Only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** 1% discount on task orders equal to or exceeding \$150,000; 2% discount on task orders equal to or exceeding \$300,000 and 3% discount on task orders equal to or exceeding \$600,000.00
8. **Prompt payment terms:** 1% - 10 days; Net 30.
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$2,500
10. **Foreign items (list items by country of origin):** None

- 11a. **Time of Delivery (number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** Contact Contractor
- 11c. **Overnight and 2-day delivery.** Contact Contractor
- 11d. **Urgent Requirements.** Contact Contractor
- 12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).**
- 14. **Payment address(es):** Same as company address
- 15. **Warranty provision.:** Contractor's standard commercial warranty.
- 16. **Export Packing Charges (if applicable):** N/A
- 17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. **Terms and conditions of installation (if applicable):** N/A
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
- 21. **List of service and distribution points (if applicable):** N/A
- 22. **List of participating dealers (if applicable):** N/A
- 23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
- 25. **Data Universal Numbering System (DUNS) number:** 82-851-9012
- 26. **Notification regarding registration in Central Contractor Registration (CCR) database:**  
Registered

## About Us

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CHLOETA is the industry leader in natural resources and emergency services oriented solutions for both the public and private sectors. CHLOETA's primary customers include the USDA Forest Service, US Fish & Wildlife Service, National Park Service, The Nature Conservancy (TNC), US Air Force, US Navy and US Army Corps of Engineers. The owners, operators, and employees of CHLOETA collectively possess advanced degrees in natural resources management; advanced NWCG, ICS, and NIMS qualifications; as well as decades of experience as public servants in the wildland fire, natural resources, and emergency response arenas. CHLOETA staff collectively possesses over 300 years of agency natural resources and incident management experience, particularly in the realm of wildland and prescribed fire. On multiple contracts CHLOETA has played an integral role in advancing critical research in key natural resources management concerns such as new technology applications for wildland fire operations, habitat maintenance for critically endangered species, and the utilization of prescribed fire for a variety of ecological objectives in the wildland-urban interface (WUI). CHLOETA is the inarguable industry leader for comprehensive, professional and safe wildland and prescribed fire management, natural resources, and disaster preparedness consulting and contracting services.



### **Accolades**

- SBA Emerging 200 (e200) Initiative Graduate
- SBA 2012 Oklahoma Young Entrepreneur of the Year
- SBA 2012 National Young Entrepreneur of the Year
- 2012 MED Week Oklahoma Service Firm of the Year
- Journal Record 2011 Oklahoma Innovator of the Year Award Recipient
- American Indian Chamber of Commerce (AICCO) 2011 Small Business of the Year
- 2011 Indian Country Business Summit (ICBS) Keynote Speaker
- 2012 National Center for American Indian Enterprise Development (NCAIED) Native American 40 Under 40

## Labor Category Pricing

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SIN	Labor Category	Unit of Issue	GSA Rate (including IFF)
899-1	Program Manager	Hour	\$ 146.74
899-1	Project Manager I	Hour	\$ 82.56
899-1	Project Manager II	Hour	\$ 139.76
899-1	GIS Professional	Hour	\$ 45.93
899-1	Support Specialist	Hour	\$ 58.66
899-1	Task Leader	Hour	\$ 74.10
899-1	Subject Matter Expert I	Hour	\$ 73.00
899-1	Subject Matter Expert II	Hour	\$ 96.59
899-1	Subject Matter Expert III	Hour	\$ 195.47
899-1	Facilitator	Hour	\$ 62.92
899-1	Technical Writer I	Hour	\$ 42.64
899-1	Technical Writer II	Hour	\$ 55.24
899-1	Administrative Support I	Hour	\$ 22.48
899-1	Administrative Support II	Hour	\$ 40.07
899-1	Graphic Designer	Hour	\$ 40.07
899-8	Hand Crew (singular person)	Hour	\$ 43.18
899-8	Prescribed Fire Crewmember (singular person)	Day	\$ 283.50
899-8	Prescribed Burn Boss (singular person)	Hour	\$ 61.96
899-8	Ignition Boss (singular person)	Hour	\$ 61.96
899-8	Holding Boss (singular person)	Hour	\$ 61.96

899-8	Lighter (singular person)	Hour	\$ 51.66
899-8	Faller Module (2 person)	Day	\$ 1,667.32
899-8	Single Faller	Day	\$ 958.76

## Service Pricing

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SIN	Service	Unit of Issue	GSA Rate (including IFF)
899-8	Brushing	Acre	\$ 2,858.69
899-8	Burn Pile Stacking	Acre	\$ 2,687.66
899-8	Faller Module (2 person)	Day	\$ 1,667.32
899-8	Single Faller	Day	\$ 958.76
899-8	Firebreak Construction	Acre	\$ 2,536.61
899-8	Lop & Scatter	Acre	\$ 2,536.61
899-8	Pile Burning	Acre	\$ 2,394.46
899-1	Prescribed Burn Plan Preparation	Project	\$ 4,957.02
899-8	Prescribed Burn Planning/Implementation	Acre	\$ 696.35
899-8	Selective Slashing & Thinning - Moderate Complexity	Acre	\$ 2,536.61
899-8	Slashing - Moderate Complexity	Acre	\$ 4,603.95
899-8	Slashing, Hand Pile & Cover - Moderate Complexity	Acre	\$ 5,074.12
899-8	Tree Cutting (felling, limbing, bucking	Acre	\$ 1,905.79



## Support Pricing

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SIN	Support Product (ODCs)	Unit of Issue	GSA Rate (including IFF)
899-8	ATV w/Water Sprayer & Operator	hour	\$ 43.98
899-8	ATV w/ Operator & 10 gallon Drip Torch	hour	\$ 63.53
899-8	Van, Passenger w/ Driver	day	\$ 521.15
899-8	Pickup, 1/2 to 3/4 ton w/Driver	day	\$ 521.15
899-8	Pickup, 1 ton w/ Driver	day	\$ 521.15
899-8	Chainsaw W/Operator	day	\$ 298.42
899-8	Type 6 Engine (Prescribed Burning)	day	\$ 2,002.28
899-8	Type 6 Engine (Suppression/Severity)	day	\$ 2,374.91
899-8	Type 7 Engine	hour	\$ 107.51



**Service Contract Act (SCA) Matrix**

<b>SCA Matrix</b>		
<b>SCA Eligible Labor Category/Fixed Price Service/Support Product</b>	<b>SCA Equivalent Code Title</b>	<b>WD Number</b>
Administration I	01051 Data Entry Operator I	2005-2433
Administration II	01051 Data Entry Operator I	2005-2433
Technical Writer I	30461 Technical Writer I	2005-2433
Technical Writer II	30462 Technical Writer II	2005-2433
Hand Crew	23470 Laborer	2005-2433
Ignition Boss	23470 Laborer	2005-2433
Holding Boss	23470 Laborer	2005-2433
Lighters	23470 Laborer	2005-2433
Prescribed Burn Plan Preparation	30461 Technical Writer I	2005-2433
Prescribed Fire Crewmember	23470 Laborer	2005-2433
Prescribed Burn Boss	23470 Laborer	2005-2433
Brushing	23470 Laborer	2005-2433
Burn Pile Stacking	23470 Laborer	2005-2433
Faller Module	23470 Laborer	2005-2433
Single Faller	23470 Laborer	2005-2433
Firebreak Construction	23470 Laborer	2005-2433
Lop & Scatter	23470 Laborer	2005-2433
Pile Burning	23470 Laborer	2005-2433
Prescribed Burn Planning/Implementation	23470 Laborer	2005-2433
Selective Slashing & Burning – Moderate Complexity	23470 Laborer	2005-2433
Slashing – Moderate Complexity	23470 Laborer	2005-2433
Slashing, Hand Pile & Cover – Moderate Complexity	23470 Laborer	2005-2433
Tree Cutting (felling, limbing & bucking)	23470 Laborer	2005-2433
ATV w/Water Sprayer & Operator	23470 Laborer	2005-2433
ATV w/Operator & 10-gallong Drip Torch	23470 Laborer	2005-2433
Van, Passenger & Driver	31361 Truck driver, Light	2005-2433
Pickup, ½ to ¾ ton, w/Driver	31361 Truck driver, Light	2005-2433
Pickup, 1ton, w/Driver	31361 Truck driver, Light	2005-2433
Chainsaw w/Operator	23470 Laborer	2005-2433

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix and above. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

Labor Category/Fixed Price Service/Support Equipment Descriptions:

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**Labor Categories**

Labor Category	Education & Experience	Duties
<b>Program Manager</b>	Bachelor's degree in relevant discipline AND 8 years of similar work experience or equivalent OR any owner of Chloeta Fire	Responsible for project design and implementation. Ensures quality control and assists Project Manager in planning and developing deliverables on schedule.
<b>Project Manager II</b>	Bachelor's degree in relevant discipline AND 5 years of similar work experience or equivalent	Responsible for the management and delivery of projects. Duties include personnel oversight, quality control, and scheduling. Serves as the principal interface between the customer and firm.
<b>Project Manager I</b>	Bachelor's degree in relevant discipline AND 3 years of similar work experience or equivalent	Responsible for the management and delivery of projects. Duties include personnel oversight, quality control, and scheduling. Serves as the principal interface between the customer and firm.
<b>GIS Professional</b>	Associate's degree in relevant discipline or equivalent experience	Responsible for collection of field GPS data and uploading into ESRI and Google platforms to create usable mapping products in support of consulting projects.
<b>Task Leader</b>	Associate's degree in relevant discipline AND 5 years of similar work experience or equivalent	Responsible for analyzing data and using knowledge to create deliverables for customer.
<b>Support Specialist</b>	Associate's degree in relevant discipline AND 3 years of similar work experience or equivalent	Responsible for analyzing data and using knowledge to create deliverables for customer.

<b>Subject Matter Expert III</b>	Associate's degree in relevant discipline AND 10 years of similar work experience or equivalent AND regarded as expert in relevant discipline	Responsible for providing in-depth expertise on a given subject. Must have substantiated training and expertise in their field with the required education and years of experience.
<b>Subject Matter Expert II</b>	Associate's degree in relevant discipline AND 7 years of similar work experience or equivalent AND regarded as expert in relevant discipline	Responsible for providing in-depth expertise on a given subject. Must have substantiated training and expertise in their field with the required education and years of experience.
<b>Subject Matter Expert I</b>	Associate's degree in relevant discipline AND 4 years of similar work experience or equivalent AND regarded as expert in relevant discipline	Responsible for providing in-depth expertise on a given subject. Must have substantiated training and expertise in their field with the required education and years of experience.
<b>Facilitator</b>	Associate's degree in relevant discipline AND 2 years of similar work experience or equivalent	Responsible for conducting meetings and training sessions to promote communication within and between the firm, customer, and other stakeholders.
<b>Technical Writer II*</b>	Bachelor's degree in relevant discipline AND 4 years of similar work experience or equivalent	Responsible for the compiling and analysis of technical information into presentable deliverables to the client. Knowledgeable about correct technical terminology and able to translate technical jargon for non-technical personnel. Able to edit documents for grammatical correctness, proper spelling, and coherency. Responsible for writing and editing highly technical information, such as course curriculum, users' manuals, and plans for both technical and non-technical audiences.

<b>Technical Writer I*</b>	Bachelor's degree in relevant discipline AND 2 years of similar work experience or equivalent	Responsible for the compiling and analysis of technical information into presentable deliverables to the client. Knowledgeable about correct technical terminology and able to translate technical jargon for non-technical personnel. Able to edit documents for grammatical correctness, proper spelling, and coherency.
<b>Administrative Support II*</b>	Associate's degree in relevant discipline AND 3 years of similar work experience or equivalent	Responsible for management of general administrative tasks and personnel. Work includes typical office management tasks such as personnel management, record keeping, scheduling, and coordinating meetings with the client.
<b>Administrative Support I*</b>	High School Diploma AND 1 year of similar work experience or equivalent	Responsible for general administrative support activities required for mission success. Work includes typical clerical work such as word processing, note-taking, and answering the phone.
<b>Graphic Designer</b>	Associate's degree in relevant discipline AND 2 years of similar work experience or equivalent.	Responsible for designing and publishing professional-quality training materials and other documents as necessary. Ensures materials are both attractive and functional for the target audience.
<b>Prescribed Burn Boss (RXM1/RXB1/RXM2/RXB2/RXB3)</b>	Professional certification; qualified as NWCG PMS 310-1 RXM1, RXB1, RXM2, RXB2 and/or RXB3 AND 3 years of similar experience	Logistically self-sufficient single resource overhead responsible for overseeing varying complexity prescribed fire planning and implementation events
<b>Holding Boss (HDSP/SRB)</b>	Professional certification; qualified as NWCG PMS 310-1 FFT1 AND 2 years of similar experience	NWCG certified logistically self-sufficient Single Resource Boss for prescribed fire management; responsible for overseeing a variety of holding resources on prescribed fire events

<b>Ignition Boss (FIRB)</b>	Professional certification; qualified as NWCG PMS 310-1 FFT1. AND 2 years of similar experience. Required coursework: NWCG-recognized I-200, RT-130, S-230, S-290	NWCG certified logistically self-sufficient Ignition Boss (FIRB) for prescribed fire management; oversees varying complexity firing operations on prescribed fire events
<b>Lighters (FFT1)</b>	Professional certification; qualified as NWCG PMS 310-1 FFT1. AND 1 year of similar experience. Required coursework: RT-130, S-131, S-133	NWCG certified logistically self-sufficient wildland firefighter type 1 (FFT1) for prescribed fire management and disaster relief
<b>Single Faller/Faller Module (FALC/FALB/Commercial Timber Faller/FALA)</b>	Successful completion of NWCG-recognized S-212 course AND 3 years of experience as a commercial timber faller OR at least 3 years of experience as a faller on wildfire incidents. (1,000 hours of timber falling is equal to 1 year of experience). All fallers must be NWCG-qualified as FALC, FALB, Commercial Timber Faller and/or FALA	Self-sufficient, qualified chainsaw operator/timber faller for prescribed burning and disaster relief. A faller module is a team of two (2) timber fallers.
<b>Prescribed Fire Crewmember (FFT2)</b>	Successful completion of I-100, IS-700, L-180, RT-130, S-130, and S-190 courses	Trained, self-sufficient prescribed fire crewmember for implementation of prescribed burns
<b>Hand Crew</b>	Successful completion of I-100, IS-700, L-180, RT-130, S-130, and S-190 courses	Logistically self-sufficient crewmember organized into an NWCG hand crew configuration (1 person) used in prescribed burning and disaster relief

**Service Categories**

<b>Brushing</b>	Light timber (brush/trees) thinning operation by chainsaw operators
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<b>Burn Pile Stacking</b>	Stacking of cut brush/small trees into burnable piles
<b>Fuel Modification Zone (Fuelbreak) Construction</b>	Firebreak construction through removal of vegetation to prevent wildfire occurrence from damaging/threatening adjacent property, vegetation, structures, etc. Fuel modification zones (FMZs) are created to reduce adverse wildfire effects, limit rate of spread, and/or to establish defensible areas for use during fire suppression activities. Flammable material is treated and removed from the surface, understory, and canopy. Treatments required in this subitem include cutting of trees, slashing of shrubs and small vegetation, pruning of residual trees, and snag felling. FMZs will normally be created in whole or portions of stands, along ridgelines, between separate stand and vegetative types, or adjacent to private property.
<b>Lop and Scatter</b>	Small diameter brush/tree cutting, lop and scatter or lop and leave of brush within project area. Slash is lopped and scattered so that all slash is within 20 inches of the ground at all points.
<b>Pile Burning</b>	Prescribed burning of piles of vegetation to reduce wildfire hazard or for other resource objectives.
<b>Prescribed Burn Plan Preparation Only</b>	Provision of experienced prescribed fire single resource overhead for prescribed fire scouting, planning and coordination. Prescribed Burn Plan preparers will be qualified at minimum as NWCG PMS 310-1 RXM1, RXB1, RXM2, RXB2 and/or RXB3. This service does not provide for an on-site prescribed fire burn boss during the actual implementation of the prescribed burn. Minimum Years of Experience: 3
<b>Prescribed Burn Planning and Implementation</b>	Experienced prescribed fire single resource overhead for prescribed fire burn day planning/support and prescribed fire oversight. Personnel will be qualified at minimum as NWCG PMS 310-1 RXM1, RXB1, RXM2, RXB2 and/or RXB3. This service includes both the preparation of the prescribed burn plan and the provision of a qualified prescribed burn boss to oversee the implementation of the prescribed burn.
<b>Selective Slashing and Thinning (Moderate Complexity)</b>	Unit density of vegetation to be cut is 41 percent or greater of the area. Lower densities of vegetation will not be considered under this schedule. A specific spacing footage will be within the range of 10' X 10' up to 45' X 45' for conifers and hardwoods in combination unless otherwise requested by the customer. The number of acceptable leave trees will be determined by the spacing designated (10' X 10' spacing equals ~435 trees/acre, 45' X 45' spacing equals ~22 trees/acre).

<b>Slashing (Moderate Complexity)</b>	All live, standing vegetation, between 1 inch DBH and 12 inches DBH shall be completely severed with the stump height not to exceed 6 inches. This will be the standard size for treatment unless otherwise designated in the task order. Individual species may be specified as reserved from cutting on individual units. Unit density of vegetation to be cut is 61 percent or greater of the area. Lower densities of vegetation will not be considered under this schedule.
<b>Slashing, Hand Pile and Cover (Moderate Complexity)</b>	Unit density of vegetation to be cut is 31 percent or greater of the area; cut material then piled and covered for. Lower densities of vegetation will not be considered under this schedule. Slope is between 30% and 45%.
<b>Tree Cutting (Felling, Limbing, Bucking)</b>	Felling, limbing and bucking of hazard trees by trained personnel

**Support Categories**

<b>ATV w/Water Sprayer and Operator</b>	All-terrain vehicle used in prescribed burning operations equipped with water sprayer. Includes a qualified operator.
<b>ATV w/Operator and 10 gallon drip torch</b>	All-terrain vehicle used in prescribed burning operations equipped with a 10 gallon drip torch. Includes a qualified operator.
<b>Prescribed Fire Crew Transport – Passenger van with driver</b>	Use of an 8-10 passenger crew transport vehicle, with driver, for prescribed burning and disaster relief operations.
<b>Prescribed Fire Crew Transport – ½ to ¾ ton pickup with driver</b>	Use of a ½ to ¾ ton pickup truck, with driver, to carry equipment and supplies for prescribed burning and disaster relief operations.
<b>Prescribed Fire Crew Transport – 1 ton pickup with driver</b>	Use of a 1 ton pickup truck, with driver, to carry equipment and supplies for prescribed burning and disaster relief operations.
<b>Chainsaw w/Operator</b>	Experienced chainsaw operator to aid in forestry, prescribed burning or disaster relief activities.
<b>Type 6 Engine (Suppression/Severity)</b>	Wildland fire engine used for suppression, severity, staging, prevention/patrol and disaster relief; Tank capacity 150-400 gal, 600 ft hose, minimum 2-personnel

<b>Type 6 Engine (Prescribed Burning)</b>	Wildland fire engine used for prescribed burning operations. Engine is equipped with a tank capacity of 150-400 gal, 600 ft hose, and a minimum of 2 personnel.
<b>Type 7 Engine</b>	Wildland fire engine used for prescribed burning and disaster relief; Tank capacity 50-200 gal, 200 ft hose, and a minimum of 2-personnel

**Education Equivalency Chart:**

<b>Education Level Required</b>	<b>Experience Substitution</b>
High School Diploma	One (1) year of experience
Associate's	High school diploma plus two (2) additional years' experience
Bachelor's	Associate's degree plus two (2) additional years' experience <b>OR</b> High school diploma plus four (4) additional years' experience
Master's	Bachelor's degree plus four (4) additional years' experience <b>OR</b> Associate's degree plus eight (8) additional years' experience
PhD	Master's degree plus four (4) additional years' experience <b>OR</b> Bachelor's degree plus eight (8) additional years' experience <b>OR</b> Associate's degree plus twelve (12) additional years' experience

