



Ayres Associates Inc
GSA Environmental Services Contract GS-10F-0517N

3433 Oakwood Hills Parkway
Eau Claire, WI 54701
Telephone: 800.666.3103
Fax: 715.831.7500

http://www.AyresAssociates.com/clients_federal_government.html

Contract Administrator

Thomas W. Pulse, PE
Direct: 715.831.7690

PulseT@AyresAssociates.com

Marketing Point of Contact

Thomas C. Pearson
Direct: 715.831.7530

PearsonT@AyresAssociates.com

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Scope of GSA Environmental Services

SIN 899-1 RC – Environmental Planning Services and Documentation

Ayres Associates' services include:

- Environmental impact statements under NEPA
- Environmental assessments and environmental site assessments
- Endangered species, wetlands, watersheds, and other natural resource management plans
- Cultural resources management plans
- Economic, technical, and/or risk analyses
- Environmental program management
- Environmental regulation development
- Crime Prevention through Environmental Design surveys

We have provided environmental planning services to such agencies as the Federal Highway Administration; U.S. Army Corps of Engineers; National Park Service; Federal Aviation Administration; U.S. Postal Service; Wisconsin Air National Guard; Wurtsmith Air Force Base; and state Departments of Transportation. We have also worked with numerous state, county, municipal, and tribal governments; industrial and commercial enterprises; financial institutions; and developers.

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SIN 899-2 RC – Environmental Compliance Services

Ayres Associates' services include:

- Plans to meet environmental regulations
- Environmental compliance audits
- Compliance management and/or contingency planning
- Permitting
- Spill prevention/control and countermeasure plans
- Pollution prevention surveys and plans
- Compliance effects of process modifications
- Review of the impact of new technologies on compliance
- Community Right-to-Know Act reporting

Environmental compliance is a continuing challenge for public and private entities. Ayres Associates' environmental specialists assist a wide range of clients in establishing and maintaining compliance programs that are cost-effective and adaptable to ever-changing regulatory requirements. We have also assisted clients with internal compliance audits to help them conform to environmental regulations. Ayres Associates routinely submits environmental monitoring data, graphs, tables, and text reports to regulatory agencies.

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SIN 899-4 RC – Waste Management Services

Ayres Associates' services include:

- Data collection
- Feasibility or risk analysis
- Source reduction
- RCRA/CERCLA site investigation
- Hazard and/or nonhazard exposure assessments
- Waste characterization studies
- Review and recommendation of waste tracking or handling systems
- Waste management plans and/or surveys
- Review of technologies and processes impacting waste management
- Management, furnishing, or inventory of material safety data
- Development of emergency response plans
- Creation and maintenance of HAZMAT tracking systems
- Management and operation of recycling programs

Solid waste disposal regulations have become increasingly stringent, requiring extensive investigation of environmental conditions; elaborate permitting processes; and much stricter design, operation, and closure requirements. Ayres Associates' staff members provide a wide range of technical specialties, including engineering, permitting, and environmental management.

We have experience with hydrogeologic and remedial investigations, design and construction of liners and caps, leachate collection systems, and gas migration control and removal systems. We also have designed transfer facilities and recycling facilities for solid waste. Our varied experience allows us to transfer our specialized knowledge to a variety of related projects with different challenges and subject to different regulatory demands.

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SIN 899-7 RC – Geographic Information Systems (GIS) Services

Ayres Associates' services include:

- Mapping and cartography
- Natural resource planning
- Site selection
- Migration pattern analysis
- Pollution analysis
- Emergency preparedness planning

Ayres Associates provides professional photogrammetric services tailored to our clients' needs. In addition to providing quality photogrammetric mapping, GIS, survey, and remote sensing services, Ayres Associates has successfully helped numerous clients, both public and private, build consortiums, develop cost-sharing agreements, and create data distribution systems.

Our project staff has experience in many GIS and CAD applications including but not limited to ESRI ArcGIS, MicroStation, Intergraph Geomedia, and AutoCAD Map. We regularly work with programming languages such as AML, Avenue, C++, and Visual Basic to create custom application and mapping processes. We have developed GIS-based tools to evaluate environmental sensitivities, establish performance standards for wastewater systems, plan for future development, assess performance of existing wastewater systems with respect to site conditions, and track permits and maintenance records.

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SIN 899-8 RC – Remediation Services

Ayres Associates provides these services:

- Designing the excavation, removal, manifesting, transportation, storage, treatment (on-site or off-site), and/or disposal of hazardous waste
- Preparation, characterization, field investigation, conservation, and closure of sites
- Wetland restoration
- Emergency response
- UST/AST removal
- Air monitoring
- Soil vapor extraction
- Stabilization/solidification
- Bio-venting
- Carbon absorption
- Reactive walls
- Long-term monitoring/long-term operation (LTM/LTO)
- Containment, monitoring, and/or reduction of hazardous waste sites
- Ordnance removal and support

The Ayres Associates staff includes environmental engineers and scientists who specialize in remediation of soil and groundwater contaminated with toxic and/or hazardous materials, petroleum products, and other pollutants, such as nitrogen and phosphorus loading from wastewater and stormwater sources. Ayres Associates' remediation services may include design, preparation of plans and specifications, bidding, construction administration, operation and maintenance, monitoring, and reporting.

We are experienced with a wide range of remedial alternatives, including excavation and soil treatment through land spreading, incineration, landfilling, and biocells; in-place treatment of soils through soil vapor extraction; groundwater treatment through air sparging/vacuum extraction, air stripping, aeration, carbon adsorption, ion exchange, and biological methods; and monitoring sites for natural attenuation and groundwater quality.

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Price Schedule

Labor Category	Hourly rate
Manager 2	\$ 137.72
Manager 1	\$ 117.12
Engineer 3	\$ 104.42
Engineer 2	\$ 90.88
Engineer 1	\$ 68.15
Scientist 2	\$ 73.71
Scientist 1	\$ 61.46
Surveyor	\$ 71.67
Photogrammetrist	\$ 53.66
Technician 3	\$ 77.16
Technician 2	\$ 57.00
Technician 1	\$ 44.54
Clerical	\$ 39.25

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Labor Category Definitions

Title	Description Minimum Education Minimum Experience	Responsibilities
Manager 2	Vice President Baccalaureate degree or professional degree from an accredited school Minimum 12 years of experience, including minimum 2 years as a supervisor or manager	Responsible for developing/implementing group policies and procedures and administering corporate policies.
Manager 1	Discipline Manager Regional Manager Baccalaureate degree or professional degree from an accredited school Minimum 10 years of experience	Normally responsible for the total supervision of staff, a specialty, or program. Makes decisions and recommendations that are recognized as authoritative and have an important impact on extensive professional activities. Responsible for administration of group procedures and corporate policies.
Engineer 3	Discipline Senior Level Senior Project Leader Discipline Supervisor Baccalaureate degree or professional degree from an accredited school Minimum 10 years of experience	Has the responsibility for acting independently on all project management matters. Provides technical direction and decisions for project-related matters and is expected to professionally seal all work on assigned projects. Schedules and assigns staff and necessary resources to meet time and budget constraints of projects.
Engineer 2	Discipline Level 2, 3 Project Coordinator Project Leader Baccalaureate degree or professional degree from an accredited school Minimum 5 years of experience	Entry level for project management responsibilities. Provides technical direction and decisions for project-related matters and is expected to professionally seal all work on assigned projects. Gives guidance to design staff on technical issues. Leads design effort on complex projects.

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Labor Category Definitions (continued)

Title	Description Minimum Education Minimum Experience	Responsibilities
Engineer 1	Discipline Level 1 Discipline Staff Professional Baccalaureate degree or professional degree from an accredited school No experience required	Expected to demonstrate independent professional thought on routine technical assignments. Exercise of judgment is required in making initial selections and evaluations. Performs specific and limited segments of broader assignments.
Scientist 3	Discipline Senior Level Senior Project Leader Baccalaureate degree or professional degree from an accredited school Minimum 10 years of experience	Has the responsibility for acting independently on all project management matters. Provides technical direction and decisions for project-related matters. Schedules and assigns staff and necessary resources to meet time and budget constraints of projects.
Scientist 2	Discipline Level 2, 3 Project Coordinator Project Leader Baccalaureate degree or professional degree from an accredited school Minimum 5 years of experience	Entry level for project management responsibilities. Provides technical direction and decisions for project-related matters. Gives guidance to design staff on technical issues. Leads design effort on complex projects.
Scientist 1	Discipline Level 1 Discipline Staff Professional Baccalaureate degree or professional degree from an accredited school No experience required	Expected to demonstrate independent professional thought on routine technical assignments. Exercise of judgment is required in making initial selections and evaluations. Performs specific and limited segments of broader assignments.
Surveyor	All registered land surveyors, excluding managers Associate degree plus 6 years of experience, or baccalaureate degree plus 4 years of experience	Completes project-specific tasks requiring some proficiency in area of expertise. Follows accepted work practices.

Labor Category Definitions (continued)

Title	Description Minimum Education Minimum Experience	Responsibilities
Photogrammetrist	<p>All photogrammetry technical staff, excluding managers</p> <p>Baccalaureate degree or professional degree from an accredited school</p> <p>No experience required</p>	<p>Completes project-specific tasks requiring some proficiency in area of expertise. Follows accepted work practices.</p>
Technician 3	<p>Senior Designer Senior Technician Technician 3 Technician Supervisor</p> <p>Associate degree</p> <p>Minimum 10 years of experience</p>	<p>Performs design-related tasks of greater complexity typically assigned to experienced discipline staff. Selects and recommends design procedures and prepares preliminary designs for engineer's approval. May coordinate drafting efforts for projects and multidisciplinary functions for complex problems.</p>
Technician 2	<p>Technician 2 Designer</p> <p>Associate degree</p> <p>Minimum 6 years of experience</p>	<p>Completes routine engineering design-related tasks typically assigned to less-experienced discipline staff. Recommends new methods and procedures. Independently attains accuracy, quality, and schedule adherence. May give technical guidance to one or more staff on specific tasks.</p>
Technician 1	<p>Technician Apprentice Technician Discipline Student Technician Trainee Technician 1</p> <p>Associate degree or 2 years of related experience</p>	<p>Entry level to the technician path. Works on a variety of routine, entry-level tasks.</p>
Clerical	<p>Administrative Assistant 1, 2, 3 Senior Administrative Assistant Administrative Trainee Office Assistant Administrative Assistant Supervisor</p> <p>Associate degree or 2 years of related experience</p>	<p>Works on a variety of project-specific tasks providing administrative support functions. More experienced staff gain increasing responsibilities for training and technical work of other staff members and/or responsibilities for larger or more complex projects or phases of projects.</p>



Ordering Information

For orders up to \$2,500: Develop a scope of work and have your procurement office place the order directly with Ayres Associates.

For orders of more than \$2,500: Develop a performance-based scope of work, send a request for quote to at least three GSA contractors, evaluate quotes based on your best value criteria, and place the order with the selected contractor.

To further decrease costs, reduce paperwork, and save time, access Ayres Associates directly by establishing a blanket purchase agreement. Contact Ayres Associates for details.

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GSA Points of Contact

Procurement contracting officer: Janice Douglas; 253.931.7081; janice.douglas@gsa.gov

Administrative contracting officer: Noble Stemmons; 312.886.8908; noble.stemmons@gsa.gov

Industrial operations analyst: Larry Rothenberg; 414.297.1386; larry.rothenberg@gsa.gov

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About Ayres Associates

Ayres Associates was incorporated in 1959 and is an employee-owned firm. We have a staff of approximately 425 people working from a network of 18 offices in eight states:

State	City
Arizona	Phoenix
California	Sacramento
Colorado	Denver Fort Collins
Georgia	Atlanta
Florida	Jacksonville Orlando Palm Coast Sarasota Tampa
Minnesota	Duluth Shoreview Walker
Wisconsin	Eau Claire Green Bay Madison Waukesha
Wyoming	Cheyenne

We can call upon professionals from any of our offices, allowing us to provide sufficient staff for any project.

Ayres Associates has developed expertise in a variety of environmental, waste management, GIS, and remediation services, and in helping our clients to meet governmental regulations.

Through extensive experience on remedial investigations and designs, landfill design, and monitoring projects, Ayres Associates' staff members have become very familiar with state and federal regulations, including those involving solid and hazardous waste management, flammable and combustible liquids, groundwater quality, and groundwater monitoring well requirements.

Through our comprehensive remediation projects we have become proficient in working under the Comprehensive Environmental Response, Compensation, and Liability Act (CERCLA); Resource Conservation and Recovery Act (RCRA); state Superfund programs; and other environmental impairment initiatives.

Technical operations are based on the project management system. An operations vice president or manager assigns a project manager to each project and tracks the progress of that project. The project manager serves as the primary contact with the client, attends meetings, develops project budgets, coordinates work tasks with the project team, and guides the project to completion.

Our experience has shown us that close and open communication with our clients is the foundation for a successful working relationship. We place a high priority on understanding our clients' needs, openly addressing issues, involving clients in decision-making, and resolving project concerns. In every project we undertake, our goal is always client satisfaction.

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