



Premier Incorporated  
DBA Premier Analysis

**PREMIER ANALYSIS**

(EDWOSB)

Economically Disadvantaged Woman-Owned Small Business

**Mission Oriented Business Integrated  
Services (MOBIS)**

**GSA Schedule # GS-10F-0550N**

(Schedule 874)



**GSA**

# Contact Us

## Premier Incorporated DBA Premier Analysis

Economically Disadvantaged Women-Owned Small Business (EDWOSB)

### Headquarters:

**Location:** 7700 Leesburg Pike, Suite 119, Falls Church, VA 22043

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#### **Contact:**

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## Committed to our clients' Success

SIN Number	SIN Name
<a href="#">874-1, 874-1RC</a>	Integrated Consulting Services
<a href="#">874-7, 874-7RC</a>	Integrated Business Program Support Services

**LABOR CATEGORIES:** Identified below.

**ORDERING PROCESS:** GSA CONTRACT NUMBER: GS-10F-0550N.

**CONTRACT PERIOD:** August 26, 2013 – August 25, 2018

**Premier Contact:** Linda Jackson, President and CEO (703) 537-3281, [l.jackson@premier-analysis.com](mailto:l.jackson@premier-analysis.com)

Premier Analysis provides support in the following functional areas under MOBIS contract Vehicle.

<b>Information Technology (IT)</b>	<b>Program Management / Project Management</b>
<b>Technical and Administrative Staffing (Business, IT and Medical)</b>	<b>Engineering Services</b>
<b>Program Analysis and Data Analysis</b>	<b>Training and Outreach Management</b>
<b>Logistics Management</b>	<b>Financial Management</b>
<b>Security (Information Assurance &amp; Cyber)</b>	<b>Contracts &amp; Acquisition</b>
<b>Environmental Management</b>	<b>Quality Assurance and IV&amp;V</b>
<b>International Affairs Management</b>	<b>Documentation / Graphics/ Technical Writing</b>
<b>Stakeholders Requirements</b>	<b>Logistics and Inventory Management</b>
<b>Systems Engineering and Technical Assistance (SETA)</b>	<b>Call Center Management</b>

## SCA NARRATIVE

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

## I-FSS-600(b)(3)(ii)(1a-26) – Contract Price Lists

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
2. Maximum order. **\$1000000**
3. Minimum order. **\$100**
4. Geographic coverage (delivery area). **USA**
5. Point(s) of production (city, county, and State or foreign country). **USA**
6. Discount from list prices or statement of net price. **1%**
7. Quantity discounts. **N/A**
8. Prompt payment terms. **16 DAYS**
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **YES**
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **YES**
10. Foreign items (list items by country of origin). **N/A**
- 11a. Time of delivery. (Contractor insert number of days.) **10 DAYS**
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. **PROJECT MANAGER, ADMINISTRATIVE PROJECT ASSISTENCE, SENIOR DOCUMENTATION ANALYST, TECHNICAL WRITER**
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. **YES**
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.
12. F.O.B. point(s). **DETERMINED AT TASK ORDER LEVEL**
- 13a. Ordering address(es). **7700 Leesburg Pike, North Lobby, Suite 119, Falls Church, VA 22043**
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address(es). **7700 Leesburg Pike, North Lobby, Suite 119, Falls Church, VA 22043**
15. Warranty provision. **N/A**
16. Export packing charges, if applicable. **ACCORDING TO TASK ORDER REQUIREMENT**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). **N/A**
18. Terms and conditions of rental, maintenance, and repair (if applicable). **DETERMINED AT TASK ORDER LEVEL**
19. Terms and conditions of installation (if applicable). **DETERMINED AT TASK ORDER LEVEL**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **DETERMINED AT TASK ORDER LEVEL**
- 20a. Terms and conditions for any other services (if applicable). **DETERMINED AT TASK ORDER LEVEL**
21. List of service and distribution points (if applicable). **DETERMINED AT TASK ORDER LEVEL**
22. List of participating dealers (if applicable). **DETERMINED AT TASK ORDER LEVEL**
23. Preventive maintenance (if applicable). **DETERMINED AT TASK ORDER LEVEL**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
25. Data Universal Number System (DUNS) number. **788282929**
26. Notification regarding registration in Central Contractor Registration (CCR) database. **IS ACTIVE IN (CCR)**

**Period: August 26, 2013 – August 25, 2014**

MOBIS SIN	Skill Category	Price Offered to the Government Labor Rate (Loaded)	
		Premier Site	Gov. Site
874-1, 874-1RC, 874-7 & 874-7RC			
Option Year 11			
	Project Manager	\$ 178.72	\$ 144.92
	Senior Consultant	\$ 230.29	\$ 187.07
	Consultant	\$ 194.97	\$ 158.10
	Quality Assurance Analyst	\$ 154.36	\$ 125.15
	Senior Software System Engineer	\$ 121.87	\$ 98.80
	Staff Software System Engineer	\$ 113.73	\$ 92.22
	Senior Documentation Analyst	\$ 105.61	\$ 85.64
	Senior Technical Writer	\$ 102.38	\$ 83.01
	Technical Writer	\$ 73.13	\$ 59.28
	Administrative Project Assistance	\$ 48.75	\$ 39.54
	Principal Systems Architect	\$ 186.84	\$ 151.52
	Senior Information Assurance Engineer	\$ 154.36	\$ 125.15
	Staff Information Assurance Engineer	\$ 118.61	\$ 96.16
	Principal ERP Product Expert	\$ 349.34	\$ 283.25
	Senior ERP Product Specialist	\$ 264.86	\$ 214.74

**Period: August 26, 2014 – August 25, 2015**

MOBIS SIN	Skill Category	Price Offered to the Premier Site Gov. Site	
		Premier Site	Gov. Site
874-1, 874-1RC, 874-7 & 874-7RC			
Option Year 12			
	Project Manager	\$ 182.12	\$ 147.68
	Senior Consultant	\$ 234.67	\$ 190.62
	Consultant	\$ 198.67	\$ 161.10
	Quality Assurance Analyst	\$ 157.29	\$ 127.53
	Senior Software System Engineer	\$ 124.19	\$ 100.68
	Staff Software System Engineer	\$ 115.89	\$ 93.97
	Senior Documentation Analyst	\$ 107.62	\$ 87.26
	Senior Technical Writer	\$ 104.32	\$ 84.58
	Technical Writer	\$ 74.52	\$ 60.40
	Administrative Project Assistance	\$ 49.68	\$ 40.29
	Principal Systems Architect	\$ 190.39	\$ 154.39
	Senior Information Assurance Engineer	\$ 157.29	\$ 127.53
	Staff Information Assurance Engineer	\$ 120.87	\$ 97.99
	Principal ERP Product Expert	\$ 355.98	\$ 288.63
	Senior ERP Product Specialist	\$ 269.89	\$ 218.82

**Period: August 26, 2015 – August 25, 2016**

MOBIS SIN	Skill Category	Price Offered to the	
		Premier Site	Gov. Site
874-1, 874-1RC, 874-7 & 874-7RC			
Option Year 13			
	Project Manager	\$ 185.58	\$ 150.48
	Senior Consultant	\$ 239.13	\$ 194.24
	Consultant	\$ 202.44	\$ 164.16
	Quality Assurance Analyst	\$ 160.28	\$ 129.95
	Senior Software System Engineer	\$ 126.55	\$ 102.59
	Staff Software System Engineer	\$ 118.09	\$ 95.76
	Senior Documentation Analyst	\$ 109.66	\$ 88.92
	Senior Technical Writer	\$ 106.31	\$ 86.19
	Technical Writer	\$ 75.94	\$ 61.55
	Administrative Project Assistance	\$ 50.62	\$ 41.05
	Principal Systems Architect	\$ 194.01	\$ 157.33
	Senior Information Assurance Engineer	\$ 160.28	\$ 129.95
	Staff Information Assurance Engineer	\$ 123.16	\$ 99.85
	Principal ERP Product Expert	\$ 362.74	\$ 294.12
	Senior ERP Product Specialist	\$ 275.02	\$ 222.98

**Period: August 26, 2016 – August 25, 2017**

MOBIS SIN	Skill Category	Price Offered to the	
		Premier Site	Gov. Site
874-1, 874-1RC, 874-7 & 874-7RC			
Option Year 14			
	Project Manager	\$ 189.10	\$ 153.34
	Senior Consultant	\$ 243.67	\$ 197.93
	Consultant	\$ 206.29	\$ 167.28
	Quality Assurance Analyst	\$ 163.32	\$ 132.42
	Senior Software System Engineer	\$ 128.95	\$ 104.54
	Staff Software System Engineer	\$ 120.34	\$ 97.58
	Senior Documentation Analyst	\$ 111.74	\$ 90.61
	Senior Technical Writer	\$ 108.33	\$ 87.83
	Technical Writer	\$ 77.38	\$ 62.72
	Administrative Project Assistance	\$ 51.58	\$ 41.83
	Principal Systems Architect	\$ 197.70	\$ 160.32
	Senior Information Assurance Engineer	\$ 163.32	\$ 132.42
	Staff Information Assurance Engineer	\$ 125.50	\$ 101.75
	Principal ERP Product Expert	\$ 369.64	\$ 299.71
	Senior ERP Product Specialist	\$ 280.24	\$ 227.22

PREMIER INCORPORATED will discount its rates.

**Period: August 26, 2017 – August 25, 2018**

MOBIS SIN	Skill Category	Price Offered to the	
		Premier Site	Gov. Site
874-1, 874-1RC, 874-7 & 874-7RC			
Option Year 15			
	Project Manager	\$ 192.70	\$ 156.25
	Senior Consultant	\$ 248.30	\$ 201.70
	Consultant	\$ 210.21	\$ 170.46
	Quality Assurance Analyst	\$ 166.43	\$ 134.94
	Senior Software System Engineer	\$ 131.40	\$ 106.53
	Staff Software System Engineer	\$ 122.62	\$ 99.43
	Senior Documentation Analyst	\$ 113.87	\$ 92.33
	Senior Technical Writer	\$ 110.38	\$ 89.50
	Technical Writer	\$ 78.85	\$ 63.91
	Administrative Project Assistance	\$ 52.56	\$ 42.63
	Principal Systems Architect	\$ 201.45	\$ 163.36
	Senior Information Assurance Engineer	\$ 166.43	\$ 134.94
	Staff Information Assurance Engineer	\$ 127.89	\$ 103.68
	Principal ERP Product Expert	\$ 376.66	\$ 305.40
	Senior ERP Product Specialist	\$ 285.57	\$ 231.54

PREMIER INCORPORATED will discount its rates.

## **LABOR CATEGORIES**

Title: Project Manager

Responsibilities: Responsible for large complex projects. Leads team on large complex projects. Translates customer requirements into formal agreements and plans to culminate in customer acceptance or results. Expert knowledge of business processes, specifically in Client Relationship Management (CRM). Responsible for performance, cost scope, schedule, quality, and appropriate business measurements for their project, according to their project charter. Has extensive professional knowledge of market segment/industry/technology/discipline trends. Works with client to identify business requirements and develops the proposal. Subsequently leads a team in the initiating, planning controlling, executing, and closing tasks of a project (or segment of a project) to produce the solution deliverable. Execute a wide range of process activities beginning with the request for proposal through development, test and final delivery. Anticipates future customer, industry, and business trends. Applies this understanding to complex problems to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implements actions independently and or through the management team, to ensure project objectives are met. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools and solution components. Possesses significant breadth of knowledge in business matters, finance, planning, and forecasting and personnel order to manage team staff and business matters.

Educations: Bachelor's degree from an accredited college or university, which provides substantial knowledge of the information sciences.

Experience: Eleven Years of intensive and progressive experience demonstrating the required proficiency levels related to task Education might be substituted with 15 years of intensive and progressive experience demonstrating the requirement proficiency levels relates to task.

Equivalencies: A Master degree from an accredited University/College. A Master degree and seven years experience.

Title: Senior Consultant

Responsibilities: The senior consultant manages the project work as defined by the client contract. Will lead medium to large complex projects and major phases of very large projects. The senior consultant will manage the fact finding, analysis, and development of hypothesis/conclusions, production of final reports and delivery of presentations. Responsible for ensuring that the project delivers to client expectations on time and to budget. Has expert knowledge of practice, consulting group and matrixes organization

operations and business objectives. Has in-depth knowledge of market/industry and service line.

Education: Bachelors degree from an accredited college or university, which provides substantial knowledge of the information sciences.

Experience: Six years of intensive and progressive experience demonstrating the required proficiency levels related to task.

Equivalencies: An Associate Degree and 10 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

Title: Consultant

Responsibilities: Leads major portions of large or medium projects, and leads small projects autonomously. Gathers facts through research, interviewing, surveys, etc. analyze the client's business, draw conclusions, prepare final reports and gives presentations. Is proficient in the use of key analysis and graphics tools. Uses in-depth consultative skills and business knowledge based on accumulated experience and education aligned to practice business objectives and processes.

Education: Bachelor's degree from an accredited college or university, which provides substantial knowledge of the information sciences.

Experience: Five years of intensive and progressive experience demonstrating the required proficiency levels related to task.

Equivalencies: May be Substituted with an Associate Degree with 9 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

Title: Quality Assurance Analyst

Responsibilities: Responsible for development of project Software Quality Assurance Plan and the implementation of procedures that conforms to the requirements of the contract. Responsible for verifying that each functional component of the software project follows a defined process which is in conformance with contractual requirements. Reports findings to project staff, line management of the organization, and the customer, as appropriate. Provides an independent assessment of how the project's software development process is being implemented relative to the defined process and recommends methods to optimize the organization's process.

Educations: Bachelor's degree from an accredited college or university in computer science, mathematics, or engineering or mathematics-intensive discipline, or an applicable training certificate from an accredited institution.

Experience: Five years experience of increasing complexity with the planning, organization, and control of Software Quality Procedures for complex software development projects and experience in developing software and associated documents. Has experience with current and emerging technologies.

Equivalencies: Master Degree and one year experience.

Title: Senior Software System Engineer

Responsibilities: Formulated and defines specifications for operating system applications or modifies and maintains existing applications using engineering releases and utilities from the manufacturer. Responsible for program design, coding, testing, debugging and documentation. Responsible for applications dealing with the overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting and advanced mathematical/scientific software packages. Instructs, directs, and checks the work of other task personnel. Responsible for quality assurance review and the evaluation of existing and new software products.

Education: Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large, complex AIS projects is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline.

Experience: Seven years of increasingly complex and progressive experience in performing system analysis, development, and implementation of business, mathematical, or scientific setting using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies. Must have managed or had significant involvement with complex or substantive information technology projects including one year of experience demonstrating management and supervision capabilities.

Equivalencies: A Master degree and three years experience.

Title: Staff Software Systems Engineer

Responsibilities: Works from specifications to develop or modify operating systems applications. Assists with design, coding, benchmark testing, debugging, and documentation of programs. Applications generally dealing with utility programs, job control language, macros, subroutines and other control modules. Works on most phases of software systems programming applications, and may require instruction and guidance in other phases.

Education: Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large,

complex AIS projects, is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited training institution.

Experience: Two years of increasingly complex and progressive experience in performing systems analysis, development, and implementation of business, mathematical, or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies.

Equivalencies: A Master Degree and 0 years experience.

Title: Senior Documentation Analyst

Responsibilities: Gathers, analyzes, and composes technical information. Conducts research and ensures the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel.

Education: Bachelor's degree from an accredited college or university.

Experience: Five years experience required, of which at least two years must be specialized. Above required years of experience, education can be substitute for direct experience. Two years experience equivalent to one year of undergraduate college. Specialized experience includes: preparing technical documentation, which is to include researching for applicable Government and industry documentation standards. General expertise pertaining to all aspects of ADP. Demonstrated ability to work independently or under only general direction.

Equivalencies: Master degree and three years of experience.

Title: Senior Technical Writer

Responsibilities: This position develops, writes, and edits material for reports, manuals, briefs, proposals, instruction books, catalogs, and related administrative publications concerned with work methods and procedures, and installation, operations and enhancement of equipment. Interviews production and other personnel and read journals, reports, and other material to become familiar with product technologies and production methods. Reviews manufacturer's and trade catalogs, drawing and other data relative to operation and enhancement of equipment. Organizes material and completes writing assignments with regard to order, clarity, conciseness, style, and terminology.

Education: Bachelor's degree in English and /or literature or technical field is required.

Three years of general experience and one year of specialized experience. Above required years of experience, education can be substitute for direct experience. Two years experience equivalent to one year of undergraduate college.

Experience: Five years experience. Position requires analysis and excellent writing skills of various degrees related to information technology and resources. Possesses and applies comprehensive knowledge to provide technical review and expertise when required. Must possess and apply comprehensive knowledge of information system management. Able to plan and carryout complex written projects to completion. Excellent communication and writing skills. Works within broad objectives to obtain unique solutions. Responsible direct a staff and ability to interface closely with client.

Equivalencies: Master degree and three years of experience.

Title: Technical Writer

Responsibilities: Assists in collecting and organizing information required for preparation of user's manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user's manuals, special reports, or any other customer deliverables and documents.

Education: Bachelor's degree in English, Literature, or other related discipline.

Experience: Three years experience equivalent to one year of undergraduate college. Specialized experience includes: demonstrated experience in editing documents, including technical documents. Demonstrated ability to work independently or under only general direction

Equivalencies: Master Degree and one year experience.

Title: Administrative Project Assistance

Responsibilities: Performs high level of secretarial work under the general supervision of manager. Types and proofreads correspondence, reports, and documentation. Maintains filing system for department. Answers telephones, responds to routine questions/requests, greets visitors, schedules meetings, mail distribution, and makes travel arrangements. Assists in budgetary and financial management. Must be capable of working independently. Must be able to communicate orally and in writing with all levels of an organization as required.

Education: High School graduate or equivalent

Experience: Two years of general experience in office automation developing, writing, proofreading, editing reports, proposal and documents in support of IT operations.

Equivalencies: BS degree substitute two years experience.

Title: Principle Systems Architect

Responsibilities: Recognized for business and/or architectural expertise with regard to effectively adapting functional business requirements and processes to technical solutions based upon comprehensive enterprise application solution sets. Work with senior managers and executives to provide vision and strategic direction for those functional areas that support the defined business disciplines within the enterprise, and to provide insight into selecting the enterprise applications that set the direction and establish an approach for a technical solution. Analyzes ERP gap analysis and architecture for full-scale implementation. Designs ERP application interfaces and the development, implementation, integration, testing and follow on support. While considering the needs of specific business areas, as well as those of the enterprise, provide expertise on technology and industry trends that will affect enterprise solution sets, including technical platforms and network architectures. Lead technical design reviews, validate enterprise approaches, define application systems that support redesigned or improved business processes, recommend technical architectures that lead to comprehensive business solutions, and assess work products. Updates and debugs system problems to ensure functionality. Also responsible for developing and educating others with regard to the solution set for business and/or architecture specific best practices. Provides guidance and direction to other professionals, acts in a consulting and /or advisory capacity; coordinates resolution of highly complex problem and tasks, possesses ability to meet and operate under deadlines. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.

Education: Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics-intensive discipline.

Experience: Ten years experience in IT experience, including formal training and 3 years experience in BPR methods, plus training and 1 year experience in enterprise applications.

Equivalencies: A master in 8 years experience and PHD and six years experience.

Title: Senior Information Assurance Engineer

Responsibilities: Provides customer support in solving all phases of complex information assurance related technical problems. Reviews and recommends information assurance

solutions to customer problems based on an understanding of products/systems test result. Conducts systems security analysis and implementation, system engineering, electrical design, design assurance, testing, software engineering, program design, configuration management, integration and testing of information assurance products and techniques. Solutions are based on a firm understanding of government/industry policy, practices, procedures, customer requirements, and emerging security technologies and future trends in support of information system and network security. Insures that information assurance solutions are fully compatible with or engineered into the customer's network design. Provides work direction and guidance to other personnel; ensures accuracy of the work of other personnel, operates under deadlines and able to work on multiple tasks.

Education: Bachelor's degree from an accredited college or university in electrical, electronic or computer engineering; computer science; or a related field.

Experience: This position requires a minimum of seven year's experience.

Equivalencies: Master degree and three years experience.

Title: Staff Information Assurance Engineer

Responsibilities: Provides customer support in solving phases of complex Information assurance related technical problems. Reviews and recommends information assurance solutions to customer problems based on an understanding of products/systems test results. Conducts systems security analysis and implementation, system engineering, electrical design, design assurance, testing software engineering, program design, configuration management, and integration and testing of information assurance products and techniques. Solutions are based on a firm understanding of government/industry policy, practices, procedures, customer requirements, and emerging security technologies and future trends in support of information system and network security. Provides work direction and guidance to other personnel; ensures accuracy of the work of other personnel, operates under deadlines and able to work on multiple tasks.

Education: Bachelor's degree from an accredited college or university in electrical, electronic or computer engineering, computer science, or a related field.

Experience: This position requires a minimum of five years task related experience.

Equivalencies: Master degree and two years experience

Title: Principle ERP Product Expert

Responsibilities: Recognized for in-depth knowledge of a specific product or families of enterprise applications, such as ERP products, and associated applications interface technologies. Utilize technical area expertise to assess the operational and/or technical baseline of an organization as specifically associated with their functional components. Examples of the functional areas would include Human Resources, Finance, Supply,

Service, etc. Work with information technology professional to provide insight and advice to senior managers and executives, concerning the strategic direction and applicability of enterprise-based products. Take a lead role in contributing to the development of standards and best practices surrounding the use of enterprise products and applications. Provide technical insight into the determination of technical inadequacies and/or deficiencies that affect the functional area's ability to support/meet organizational goals. Generate technical strategies for enhanced operations, as well as ways to improve productivity across functional areas within the organization. Also responsible for developing and educating others with regard to product-specific best practices. Participate in technical assessments and reviews to validate the technical approach and associated work products, such as ERP consulting and/or advisory capacity; coordinates resolution of highly complex problems and tasks, possesses ability to meet and operate under deadlines. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.

Education: PHD

Experience: Four years experience. For years IT experience, including formal training and three experiences in BPR methods, plus training and one-year experience in enterprise applications.

Equivalencies: A master degree and ten years of experience.

Title: Senior ERP Product Specialist

Responsibilities: Recognized for enterprise application implementation expertise, such as with specific ERP products, across functional business areas within an organization. Utilize technical area expertise to assess, select, manage and implement enterprise application components, and to ensure that the technical solution solves the business problem as an organic part of the organization's operational and functional baseline. Examples of the functional areas would include Human Resources, Finance, Supply, service, etc. Focus is in a specific product or technology family of technologies on multiple platforms, which is supplemented with a clear understanding of the business requirements and related applications issues. Work with product specialists to brief senior managers and end users on applications integration/functionality within the enterprise. Determine those technology inadequacies and/or deficiencies that affect the functional area's ability to support/meet organizational goals. Support technical strategies that will improve productivity across functional areas within the organization. Educate others with regard to product-specific best practices. Lead enterprise applications integration efforts and oversee the validation of associated work products.

Provides work direction and guidance to other personnel; ensures accuracy of the work of other personnel, operated under deadlines, able to work on multiple tasks. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.

Education: PHD

Experience: Four years experience. IT experience, including formal training and three years experience in BPR methods, plus training and one year experience in enterprise applications.

Equivalencies: A Master degree and eight years of experience.