



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.

**Schedule for - Mission Oriented Business Integrated Services (MOBIS)
Federal Supply Group: 874 Class: R499**

Contract Number: **GS-10F-088AA**

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: January 30, 2013 through January 29, 2018

Contractor: DYNAMIC MANAGEMENT ASSOCIATES, LLC
4255 Windemere View Place
Woodbridge, VA 22192 5578

Business Size: Small, Veteran Owned, Service-Disabled Business

Telephone: (703) 398-9217
FAX Number: Not Applicable
Web Site: www.dynmgt.com
E-mail: joseph.bond@dynmgt.com
Contract Admin: Joseph Bond

CUSTOMER INFORMATION:

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 874-6/6RC, page 3.
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:** Not Applicable
- 1c. **A description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services is provided:** See page 5.
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Page 4.
7. **Quantity discounts:**
 - 1% additional discount on task orders over \$1,000,000.00
 - 1.5% additional discount on task orders over \$2,000,000.00
 - 2% additional discount on task orders over \$3,000,000.00
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will not accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery:** Contact Contractor

12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor's standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at:**
www.Section508.gov/.
25. **Data Universal Numbering System (DUNS) number:** 832050806
26. **Notification regarding registration in System for Award Management (SAM) database:**
Registered

Awarded GSA Pricing

Awarded SIN: 874-6 Acquisition Management Support Services

Labor Category	Hourly Rate
Senior Acquisition Consultant	\$203.43
Acquisition Consultant	\$157.93
Acquisition Cost Analyst	\$84.23
Senior Systems Program Integration Consultant	\$181.07
Senior Program Management Consultant	\$221.01
Program Management Consultant	\$157.93
Acquisition Business Manager	\$149.12

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Mission Oriented Business Integrated (MOBIS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Category Descriptions

Senior Acquisition Consultant

- Minimum years of Experience: 20 years
- Minimum Education: Master's
- Functional Responsibility: Provide senior level support to program management and federal acquisition management activities. Plans, initiates, manages and executes mission-oriented business programs and projects. Specific responsibilities include:
 - ✓ Acquisition planning assistance
 - ✓ Market research
 - ✓ Recommending procurement strategy
 - ✓ Acquisition document development
 - ✓ Contract Administration, including contract performance monitoring, developing modifications, and investigating discrepancies
 - ✓ Reporting and documentation associated with project/program objectives;
 - ✓ Stakeholder briefings, participation in required meetings, and related project support services

Acquisition Consultant

- Minimum years of Experience: 15 years
- Minimum Education: Bachelor's
- Functional Responsibility: Provide senior level support to program management and federal acquisition management activities. Plans, initiates, manages and executes mission-oriented business programs and projects. Specific responsibilities include:
 - ✓ Acquisition planning assistance
 - ✓ Market research
 - ✓ Recommending procurement strategy
 - ✓ Acquisition document development
 - ✓ Contract Administration, including contract performance monitoring

Acquisition Cost Analyst

- Minimum years of Experience: 5 years
- Minimum Education: Bachelor's
- Functional Responsibility: Provide senior level support to program management and federal acquisition management activities. Plans, initiates, manages and executes mission-oriented business programs and projects. Specific responsibilities include:
 - ✓ Acquisition document development, including cost/price estimates and price negotiation memoranda
 - ✓ Expert assistance in supporting proposal evaluations, including price/cost analysis
 - ✓ Contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies
 - ✓ Earned value management support
 - ✓ Reporting and documentation associated with project/program objectives

Senior Systems Program Integration Consultant

- Minimum years of Experience: 15 years
- Minimum Education: Master's
- Functional Responsibility: Provide professional acquisition management support services to agencies conducting federal acquisition activities. Plans, initiates, manages and executes technical activities supporting acquisition programs and projects. Specific responsibilities include:
 - ✓ Acquisition planning assistance
 - ✓ Technical market research analysis
 - ✓ Recommending technical aspects of procurement strategy

- ✓ Project planning and scheduling
- ✓ Preparing requirements and technical paragraphs in statements of work
- ✓ Project management, including technical performance monitoring and measurement
- ✓ Technical proposal analysis
- ✓ participating in technical contract oversight meetings

Senior Program Management Consultant

- Minimum years of Experience: 20 years
- Minimum Education: Master's
- Functional Responsibility: Provide professional acquisition management support services to agencies conducting federal acquisition activities. Plans, initiates, manages and executes management activates supporting acquisition programs and projects. Specific responsibilities include:
 - ✓ Performing portfolio management assessment
 - ✓ Recommending integrated cost, schedule and technical procurement strategy
 - ✓ Defining impact of acquisition policy on program management execution
 - ✓ Preparing Acquisition Decision Memorandum; Business Case Analysis, and Program Management assessments
 - ✓ Project leadership and communications with stakeholders
 - ✓ Assessing contract program management execution
 - ✓ Participating on monthly Integrated Program Reviews
 - ✓ Preparation of senior level briefings, white papers, impact statements, studies and performing outreach and coordination of program benefits and requirements

Program Management Consultant

- Minimum years of Experience: 10 years
- Minimum Education: Bachelor's
- Functional Responsibility: Provide professional acquisition management support services to agencies conducting federal acquisition activities. Plans, initiates, manages and executes management activates supporting acquisition programs and projects. Specific responsibilities include:
 - ✓ Recommending integrated cost, schedule and technical procurement strategy
 - ✓ Defining impact of acquisition policy on program management execution
 - ✓ Preparing Acquisition Decision Memorandum; Business Case Analysis, and Program Management assessments
 - ✓ Assessing contract program management execution
 - ✓ Participating on monthly Integrated Program Reviews
 - ✓ Evaluation of the impact of major statutory and regulatory documents on programs; and preparing briefings, impact statements and studies

Acquisition Business Manager

- Minimum years of Experience: 10 years
- Minimum Education: Bachelor's
- Functional Responsibility: Provide support to program management and federal acquisition management activities. Plans, initiates, manages and executes mission-oriented business programs and projects. Specific responsibilities include:
 - ✓ Financial assessment of acquisition strategy
 - ✓ Business Case assessment of market research
 - ✓ Cost estimate integration with plans and budgets
 - ✓ Financial assessment of acquisition progress
 - ✓ Financial assessment of budgetary changes
 - ✓ Reporting and documentation associated with project/program objectives

Experience a & Degree Substitution Equivalency

<u>Equivalent Degree</u>	<u>Experience</u>
Associate's	2 years relevant experience
Bachelor's	Associate's degree + 2 years relevant experience or 4 years relevant experience
Master's	Bachelor's plus 2 years relevant experience or Associate's degree + 4 years relevant experience or 6 years relevant experience
PhD	Master's + 2 years relevant experience, or Bachelor's + 4 years relevant experience or 8 years relevant experience