

# **GENERAL SERVICES ADMINISTRATION**

## **Federal Acquisition Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>™</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>™</sup> is: <http://www.GSAAdvantage.gov>.

### **Schedule for - Environmental Services** **Federal Supply Group: 899 Class: F999**

**Contract Number: GS-10F-106AA**

**For more information on ordering from Federal Supply Schedules**  
**click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>**

**Contract Period: March 1, 2013 – February 28, 2018**

**Contractor:** ATLANTIC GROUP LLC, THE  
2223 Drake Avenue, Suite 200  
Huntsville, AL 35805 5109

**Business Size:** Small Business

**Telephone:** (256) 971-9991  
**FAX Number:** (253) 971-1154  
**Web Site:** [www.heatlgrp.com](http://www.heatlgrp.com)  
**E-mail:** [bmayfield@theatlgrp.com](mailto:bmayfield@theatlgrp.com)  
**Contract Administration:** Brian Mayfield  
Executive Vice President

The Atlantic Group, LLC (Atlantic) is a technology-driven remote sensing, surveying and consulting business. Atlantic's staff of certified professionals, who are known as thought leaders in their field, provide geospatial, environmental and consulting solutions to government and private sector clients.

Atlantic has provided a wide variety of geospatial and environmental services to multiple federal agencies and we are proud of our record of performance. Our company serves as a subcontractor to large businesses that work with NOAA, USGS, USACE, USDA, FAA, USAF and the US Army. Atlantic is also as a prime contractor with multiple USACE Districts, the USDA APFO, and the USDA USFS.

Our success on federal programs is deeply rooted by our commitment to servicing our clients. We strive to not only provide high quality services for our client's immediate business challenge, but to become a valued resource, a partner that will rapidly, accurately and consistently apply the right technology to consistently achieve a high return on investment.

A testament to our success in this marketplace is our record of performance in ACASS and CPARS. Atlantic has been rated as "Exceptional" on multiple task orders by our clients and in the past 36 months.

## **CUSTOMER INFORMATION:**

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 899-1/1RC and 899-7/7RC
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** None offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor

- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor’s standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at:** [www.Section508.gov/](http://www.Section508.gov/).
25. **Data Universal Numbering System (DUNS) number:** 624620337
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered

## 27. Final Pricing

### *Contractor Site Pricing*

SIN(s)	Labor Category	Minimum Education	Minimum Experience	GSA Price (excluding IFF)	GSA Price (including IFF)
899-1 899-7	Principal	Masters	10	\$ 137.66	\$ 138.70
899-1 899-7	Senior Project Manager	Bachelors	10	\$ 100.59	\$ 101.35
899-1 899-7	Project Manager - Mid	Bachelors	5	\$ 84.75	\$ 85.39
899-1 899-7	Project Manager	Bachelors	2	\$ 75.90	\$ 76.48
899-1 899-7	Certified Technical Professional	Professional Certification	8	\$ 105.83	\$ 106.63
899-1 899-7	Quality Assurance Manager	Bachelors	10	\$ 79.38	\$ 79.97
899-1 899-7	Remote Sensing Specialist - Master	Bachelors	4	\$ 75.88	\$ 76.45
899-1 899-7	Remote Sensing Specialist - Senior	Bachelors	2	\$ 60.07	\$ 60.52
899-1 899-7	Remote Sensing Specialist - Mid	Bachelors	1	\$ 42.60	\$ 42.92
899-1 899-7	GIS Analyst - Master	Bachelors	4	\$ 72.16	\$ 72.70
899-1 899-7	GIS Analyst - Senior	Bachelors	2	\$ 69.38	\$ 69.91
899-1 899-7	GIS Analyst - Mid	Bachelors	1	\$ 55.60	\$ 56.02
899-1 899-7	Geospatial Analyst - Junior	Bachelors	0	\$ 43.30	\$ 43.63
899-1 899-7	Systems Manager	Bachelors	4	\$ 61.57	\$ 62.03
899-1 899-7	Database Administrator	Bachelors	1	\$ 53.82	\$ 54.22
899-1 899-7	Computer Programmer	Bachelors	4	\$ 62.08	\$ 62.55

*Customer Site Pricing*

SIN(s)	Labor Category	Minimum Education	Minimum Experience	GSA Price (excluding IFF)	GSA Price (including IFF)
899-1 899-7	Principal	Masters	10	\$ 110.73	\$ 111.56
899-1 899-7	Senior Project Manager	Masters	10	\$ 80.91	\$ 81.52
899-1 899-7	Project Manager - Mid	Bachelors	5	\$ 68.16	\$ 68.68
899-1 899-7	Project Manager	Bachelors	2	\$ 61.05	\$ 61.51
899-1 899-7	Certified Technical Professional	Professional Certification	8	\$ 85.12	\$ 85.76
899-1 899-7	Quality Assurance Manager	Bachelors	10	\$ 62.39	\$ 62.86
899-1 899-7	Remote Sensing Specialist - Master	Bachelors	4	\$ 59.64	\$ 60.09
899-1 899-7	Remote Sensing Specialist - Senior	Bachelors	2	\$ 47.23	\$ 47.58
899-1 899-7	Remote Sensing Specialist - Mid	Bachelors	1	\$ 34.27	\$ 34.53
899-1 899-7	GIS Analyst - Master	Bachelors	4	\$ 58.04	\$ 58.47
899-1 899-7	GIS Analyst - Senior	Bachelors	2	\$ 55.80	\$ 56.23
899-1 899-7	GIS Analyst - Mid	Bachelors	1	\$ 44.72	\$ 45.05
899-1 899-7	Geospatial Analyst - Junior	Bachelors	0	\$ 34.82	\$ 35.09
899-1 899-7	Systems Manager	Bachelors	4	\$ 49.52	\$ 49.89
899-1 899-7	Database Administrator	Bachelors	1	\$ 43.28	\$ 43.61
899-1 899-7	Computer Programmer	Bachelors	4	\$ 49.94	\$ 50.31

- 28. Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract and it includes SCA eligible labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix below. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Eligible Labor Category	Code Title SCA Equivalent	Wage Determination No.
Computer Programmer	14071 Computer Programmer I	05-2007
Quality Assurance Manager	Not Set Quality Assurance Representative III	91-0101

## 29. Labor Category Descriptions

<b>Title:</b>	Principal
<b>Education Requirements:</b>	MS, MBA or Ph.D.
<b>Years Experience:</b>	10
<b>Position Description:</b>	The Principal position oversees the program and provides direction to the program team of managers, technical experts and administrators. He/she shapes the program and provides overall business leadership. He/she mentors junior staff, leads project-specific scoping, understands how to apply the company's technical capabilities to a project program and leads his/her group in strategic planning initiatives.
<b>Substitutions:</b>	A BA or BS may be sufficient if the candidate possesses 15+ years of experience and is a nationally recognized leader in his/her field of practice.
<b>Title:</b>	Senior Project Manager
<b>Education Requirements:</b>	BA, BS, MA, MS or MBA
<b>Years Experience:</b>	10
<b>Position Description:</b>	The Senior Project Manager position provides leadership in discrete functional areas such as GIS, Climate Change, Remote Sensing, and IT. He/she must have proven success working with large project teams and must be capable of leading performance through metrics-based performance tracking. He/she mentors junior staff, provides business and/or technical support to program personnel and works directly with client counterparts in facilitating the successful execution of projects.
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 20 years of technical management positions within his/her respective industry.
<b>Title:</b>	Project Manager - Mid
<b>Education Requirements:</b>	BA, BS, MA, MS or MBA
<b>Years' Experience:</b>	5
<b>Position Description:</b>	The Project Manager - Mid position provides leadership in discrete functional areas such as GIS, Climate Change, Remote Sensing, and IT. He/she must have proven success working with small to mid-size project teams and must be capable of leading performance through metrics-based performance tracking. He/she mentors junior staff, provides business and/or technical support to program personnel and works directly with client counterparts in facilitating the successful execution of projects. He/she is responsible for developing and submitting reports to clients.
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 15 years of technical management positions within his/her respective industry.
<b>Title:</b>	Project Manager
<b>Education Requirements:</b>	BA, BS, MA, MS or MBA
<b>Years Experience:</b>	2
<b>Position Description:</b>	The Project Manager - Mid position provides leadership in discrete functional areas such as GIS, Climate Change, Remote Sensing, and IT. He/or she must possess excellent verbal and written communication skills. This position is directly responsible for tracking project costs, schedules and measuring our team's success against stated performance objectives. He/she supervises project and task personnel, provides oversight on the deliverable QA/QC process and ensures 100% compliance with client requirements in all scoping activities.
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 10 years of technical management positions within his/her respective industry.

<b>Title:</b>	Certified Technical Professional
<b>Education Requirements:</b>	MS, MBA or Ph.D. Professional Certification such as an ASPRS Certified Photogrammetrist or a GISCI Certified GIS Professional is required.
<b>Years Experience:</b>	8 (4 of which must include providing services to federal agencies)
<b>Position Description:</b>	The Certified Technical Professional - Master is a SME (Subject Matter Expert) in discrete functional areas such as Remote Sensing, GIS, Climate Change, and IT. He/she applies their thought leadership in applying technology to solve complex management and business problems for Atlantic's government clients. He/she must possess excellent verbal and written communication skills and must be capable of leading a large team to solve complex project or task issues.
<b>Substitutions:</b>	A BA or BS may be sufficient if the candidate possesses 25+ years of experience and is a nationally recognized leader in his/her field of practice.
<b>Quality Assurance Manager</b>	
<b>Title:</b>	Quality Assurance Manager
<b>Education Requirements:</b>	BA, BS, MA, MS or Ph.D.
<b>Years Experience:</b>	10 (5 of which must include performing QA/QC tasks)
<b>Position Description:</b>	The Quality Assurance Manager is an expert in reviewing and approving data developed for discrete functional areas such as Remote Sensing, GIS, and Climate Change. The Quality Assurance Manager is responsible for insuring 100% compliance with client requirements prior to delivery or finalization of the requisite deliverables. He/she must possess excellent verbal and written communication skills and must be capable of providing key feedback to both large and small project teams..
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 20 years of QA/QC positions within his/her respective industry.
<b>Remote Sensing Specialist – Master</b>	
<b>Title:</b>	Remote Sensing Specialist – Master
<b>Education Requirements:</b>	BA, BS, MA, MS or Ph.D.
<b>Years Experience:</b>	4
<b>Position Description:</b>	The Remote Sensing Specialist – Master position is a key technical support position with remote sensing expertise. He/she is responsible for designing and implementing innovative solutions using remote sensing technologies to solve complex problems. He/she can work with minimal supervision and is responsible for mentoring junior staff on technical issues. He/she works with the project management staff to scope and evaluate our company's technical approaches to problems that can be solved using remote sensing technology. He/she must possess excellent verbal and written communication skills and must be capable of working directly with client technical counterparts.
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 15 years of remote sensing experience.
<b>Remote Sensing Specialist – Senior</b>	
<b>Title:</b>	Remote Sensing Specialist – Senior
<b>Education Requirements:</b>	BA, BS, MA, or MS
<b>Years' Experience:</b>	2
<b>Position Description:</b>	The Remote Sensing Specialist – Senior position is a technical support position with remote sensing expertise. He/she is responsible for working with a Remote Sensing Specialist – Master to design and implement innovative solutions using remote sensing technologies to solve complex problems. He/she can work with minimal supervision and is responsible for mentoring junior staff on technical issues. He/she must be capable of leading large or small remote sensing teams and delivering products and services of high quality when requested by the client. He/she must possess excellent verbal and written communication skills and must be capable of working directly with client technical counterparts.
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 10 years of remote sensing experience.
<b>Remote Sensing Specialist – Mid</b>	
<b>Title:</b>	Remote Sensing Specialist – Mid
<b>Education Requirements:</b>	BA or BS
<b>Years Experience:</b>	1
<b>Position Description:</b>	The Remote Sensing Specialist – Mid position is a technical support position with remote sensing expertise. He/she can work with minimal supervision and is responsible for completing assigned remote sensing tasks as assigned.
<b>Substitutions:</b>	A MA or MS degree may qualify with 0-1 years of experience

<b>Title:</b>	GIS Analyst – Master
<b>Education Requirements:</b>	BA, BS, MA, MS or Ph.D.
<b>Years Experience:</b>	4
<b>Position Description:</b>	The GIS Analyst – Master position is a key technical support position with GIS expertise. He/she is responsible for designing and implementing innovative solutions using GIS technologies to solve complex problems. He/she can work with minimal supervision and is responsible for mentoring junior staff on technical issues. He/she works with the project management staff to scope and evaluate our company’s technical approaches to problems that can be solved using GIS technology. He/she must possess excellent verbal and written communication skills and must be capable of working directly with client technical counterparts.
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 15 years of remote sensing experience.
<b>Title:</b>	GIS Analyst – Senior
<b>Education Requirements:</b>	BA, BS, MA, or MS
<b>Years Experience:</b>	2
<b>Position Description:</b>	The GIS Analyst – Senior position is a technical support position with remote sensing expertise. He/she is responsible for working with a GIS Analyst – Master to design and implement innovative solutions using GIS technologies to solve complex problems. He/she can work with minimal supervision and is responsible for mentoring junior staff on technical issues. He/she must be capable of leading large or small GIS teams and delivering products and services of high quality when requested by the client. He/she must possess excellent verbal and written communication skills and must be capable of working directly with client technical counterparts.
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 10 years of remote sensing experience.
<b>Title:</b>	GIS Analyst – Mid
<b>Education Requirements:</b>	BA or BS
<b>Years Experience:</b>	1
<b>Position Description:</b>	The GIS Analyst – Mid position is a technical support position with GIS expertise. He/she can work with minimal supervision and is responsible for completing assigned remote sensing tasks as assigned.
<b>Substitutions:</b>	A MA or MS degree may qualify with 0-1 years of experience
<b>Title:</b>	Geospatial Analyst – Junior
<b>Education Requirements:</b>	BA or BS
<b>Years Experience:</b>	0
<b>Position Description:</b>	The Geospatial Analyst – Junior position is a technical support position with either remote sensing or GIS expertise. He/she completes assigned geospatial tasks and can work with supervision from within his/her assigned project team.
<b>Substitutions:</b>	No substitutions available for years of experience or degree.
<b>Title:</b>	Systems Manager
<b>Education Requirements:</b>	BA, BS, MA, MS or Ph.D.
<b>Years Experience:</b>	4
<b>Position Description:</b>	The Systems Manager position is a technical support position with Information Technology expertise. He/she is responsible for designing information systems, managing information systems staff and monitoring the functionality of information systems. He/she must possess a deep knowledge of IT security protocols and must be capable of working with minimal supervision. He/she is responsible for mentoring junior staff on technical issues. He/she works with the project management staff to scope and evaluate our company’s technical approaches to problems that can be solved using Information Technology. He/she must possess excellent verbal and written communication skills and must be capable of working directly with client technical counterparts.
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 15 years of Information Technology experience.

<b>Title:</b>	Database Administrator
<b>Education Requirements:</b>	BA or BS
<b>Years Experience:</b>	1
<b>Position Description:</b>	The Database Administrator position is a technical support position with Information Technology expertise. He/she is responsible for building, maintaining, administering and/or supporting databases critical to our company and clients. He/she must possess a deep knowledge of IT security protocols and must be capable of working with minimal supervision. He/she works with the Systems Manager and project teams to manage information. He/she must possess excellent verbal and written communication skills and must be capable of working directly with client technical counterparts.
<b>Substitutions:</b>	A MA or MS degree may qualify with 0-1 years of experience
<b>Title:</b>	Computer Programmer
<b>Education Requirements:</b>	BA, BS, MA, MS or Ph.D.
<b>Years Experience:</b>	4
<b>Position Description:</b>	The Computer Programmer position is a technical support position with Information Technology and/or Geospatial expertise. He/she is responsible for designing, developing, testing and supporting scripting, application development and other high-end IT tasks. He/she must possess a deep knowledge of IT security protocols and must be capable of working with minimal supervision. He/she will work with the project team and the client for all scoping and execution of his/her assigned tasks. He/she must have a proven history of documenting development activities and must possess excellent verbal and written communication skills.
<b>Substitutions:</b>	Degree substitutions are allowed for persons holding more than 15 years of programming and/or application development experience.