On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAA Advantage.gov.

PSC Class: R499, R707
Contract Number: GS-10F-122AA
Contract Period: March 19, 2018 through March 18, 2023
Contractor: Privatin Consulting, LLC
13702 Ginkgo Terr
Rockville, MD  20850
Business Size: Small Business
Telephone: (240) 472-5258
FAX Number: (240) 668-9420
Web Site: www.privatin.com
E-mail: vl@privatin.com
Contract Administration: Vineet Luthra

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov

Price list current as of Modification #PO-0010 effective March 19, 2018
About Privatin:

Privatin is a consulting firm that focuses on driving extraordinary client outcomes in government and non-profit environments. We enable our clients to achieve unsurpassed results by increasing productivity, reducing costs, and improving efficiencies through our strong subject matter expertise in Operations Strategy, Strategic Sourcing, and Supply Chain Strategy.

We accomplish client requirements through an approach based on five main guiding principles:
1. Accelerate successful delivery while containing performance risk and maintaining a realistic timeline through internal controls and measures.
2. Engage a broad set of stakeholders very early in the process through a structured governance model involving representatives from our clients and our firm.
3. Leverage extensive knowledge from past experience of the service domains to provide realistic and achievable results while further minimizing the risk to our clients.
4. Foster a collaborative environment to enable knowledge transfer to our client team members as we conduct our work.
5. Provide a practical approach to driving and sustaining objectives while identifying opportunities for improvements to key processes, technologies, and organization improvements.

Customer Information:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Model/ Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Integrated Consulting Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Please see below for Price List.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

Please see below for Labor Category Descriptions.

2. Maximum Order: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage (delivery Area): Domestic only

5. Point(s) of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). 2%

7. Quantity discounts: 2% for orders over $1,000,000

8. Prompt payment terms: Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

11. F.O.B Points(s): Destination

12a. Ordering Addresses: Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: Same as company address

14. Warranty provision: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A
19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A

23. Unique Identity Identifier (UEI) number: 828998083

24. Notification regarding registration in System for Award Management (SAM) database: Privatin Consulting, LLC., is registered in the SAM database.

**Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
## GSA Awarded Rates:

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Minimum Education</th>
<th>Minimum Experience</th>
<th>GSA Award Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Analyst</td>
<td>Bachelors</td>
<td>1</td>
<td>$89.26</td>
</tr>
<tr>
<td>Consultant</td>
<td>Bachelors</td>
<td>3</td>
<td>$118.49</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>Masters</td>
<td>4</td>
<td>$163.30</td>
</tr>
<tr>
<td>Manager</td>
<td>Masters</td>
<td>7</td>
<td>$197.16</td>
</tr>
<tr>
<td>Senior Manager</td>
<td>Masters</td>
<td>8</td>
<td>$276.48</td>
</tr>
<tr>
<td>Labor Category</td>
<td>Education</td>
<td>Experience</td>
<td>Description</td>
</tr>
<tr>
<td>----------------</td>
<td>-----------</td>
<td>------------</td>
<td>-------------</td>
</tr>
<tr>
<td>Analyst</td>
<td>Bachelor's degree</td>
<td>1 to 3 years of experience in management consulting, strategic sourcing, or a directly relevant industry</td>
<td>Supports engagement team by performing analysis of client business problems using spreadsheets and models. Prepares documentation, reports, and spreadsheets. Supports projects in Operations Strategy, Supply Chain Strategy, Strategic Sourcing</td>
</tr>
<tr>
<td>Consultant</td>
<td>Bachelor's degree; Master's degree preferred</td>
<td>3 to 5 years of experience in management consulting, strategic sourcing, or a directly relevant industry</td>
<td>Performs analysis of client business problems using spreadsheets and models. Supports engagement team by using functional business skills to develop business solutions. Prepares documentation, reports, and spreadsheets. Analysis performed will support projects in Operations Strategy, Supply Chain Strategy, Strategic Sourcing</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>Master's degree</td>
<td>4 to 7 years total experience in management consulting, strategic sourcing or a directly relevant industry and 1 to 2 years of experience post master's degree</td>
<td>Leads analysis of client business problems using spreadsheets and models. Responsible to use functional business skills to develop solutions. May manage small work streams. Prepares documentation, reports, and spreadsheets. Leads projects in the area of Operations Strategy, Supply Chain Strategy, Strategic Sourcing</td>
</tr>
<tr>
<td>Manager</td>
<td>Master's degree</td>
<td>7 to 10 years total experience in management consulting, strategic sourcing or a directly relevant industry and 3 to 6 years of experience post master's degree</td>
<td>Manages all aspects of work streams. Responsible to ensure that all project deliverables are met to the client's satisfaction. Prepares documentation, reports, and spreadsheets. Manages projects in the area of Operations Strategy, Supply Chain Strategy, Strategic Sourcing</td>
</tr>
<tr>
<td>Senior Manager</td>
<td>Master's degree preferred</td>
<td>8 years of experience in management consulting, strategic sourcing, or a directly relevant industry</td>
<td>Provides domain expertise on project through regular review of work products and provides regular guidance to team members on project aspects. Manages all aspects of client projects. Leads client teams to ensure project deliverables meet the standards of the company and meets client requirements. Oversees client assignments part time or full time on larger projects. Deals with client executives or program managers.</td>
</tr>
</tbody>
</table>