

Small, Disadvantaged, Minority Woman Owned Business  
 GSA MOBIS Schedule: GS10F139BA

**GENERAL SERVICES ADMINISTRATOR**  
**AUTHORIZED FEDERAL SUPPLY SERVICE SCHEDULE PRICE LIST**

HD Precision Analytics, LLC is a business analytics service provider that delivers a full spectrum of analysis needs – from basic data handling to complex statistical analyses. Whether it's for strategic and tactical planning, customers, marketing and sales operations, finance, or supply chain management, we specialize in helping organizations discover the right information that is actionable. Our analytics skills will help your staff to become more productive and provide executives with clearer decision-making information. With over 20 years' experience in agricultural, our in-depth knowledge of the industry has helped Fortune 100 industry leaders successfully deploy tactics throughout their operations.

SIN	Recovery	SIN Description
874-1	874-1RC	Integrated Consulting Services

**HD PRECISION ANALYTICS, LLC**

<p><b><i>Small, Disadvantaged, Minority Woman Owned Business</i></b>          Federal Supply Group: 874          Class: R499          DUNS No: 027080731          CCR: Registered</p> <p>Contract Number: <b>GS10F139BA</b>          Contract Period: April 16, 2014 through April 15, 2019</p>
<p>74 Wessex CT          Wentzville, MO 63385</p> <p>Contract Administrator: Huong Dishian          Phone: (636) 887-2770  <a href="mailto:info@hdprecisionanalytics.com">info@hdprecisionanalytics.com</a>  <a href="http://www.hdprecisionanalytics.com">www.hdprecisionanalytics.com</a></p>

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is:  
<http://www.GSAAdvantage.gov>.

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**CUSTOMER INFORMATION**

**1a. Table of Awarded Special Item Number:**

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1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

**2. Maximum Order:** \$1,000,000.00

**3. Minimum Order:** \$100.00

**4. Geographic Coverage (delivery Area):** Domestic only

**5. Point(s) of production (city, county, and state or foreign country):** Same as company address

**6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment?.

**7. Quantity discounts:** contact contractor for a blended rate based on total volume.

Fee per Hour	Est. Total Hours	Est. Amount
\$80.00	1,350	\$108,000
\$85.00	1,125	\$95,625
\$90.00	900	\$81,000
\$100.00	420	\$42,000
\$105.00	180	\$18,900
\$115.00	45	\$5,175

**8. Prompt payment terms:** 1%, 10 days, Net 30

**9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes

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- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$2,500
- 10. Foreign items (list items by country of origin):** None
- 11a. Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor
- 12. F.O.B Points(s):** Destination
- 13a. Ordering Address(es):** Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).**
- 14. Payment address(es):** Same as company address
- 15. Warranty provision:** Contractor’s standard commercial warranty.
- 16. Export Packing Charges (if applicable):** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A

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**24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A

**24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at:** [www.Section508.gov/](http://www.Section508.gov/).

**25. Data Universal Numbering System (DUNS) number:** 027080731

**26. Notification regarding registration in Central Contractor Registration (CCR) database:**  
 Registered

**27. Final Pricing:**

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Item	SIN	Awarded Labor Category	Min Edu	Min Exp	Site	Schedule Rate Including IFF
1	874-1	Senior/Principal Business Analyst	Bachelors	10	Both	\$136.02

**Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Mission Oriented Business Integrated Services (MOBIS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

## Senior/Principal Business Analyst Job Description

### Position summary:

Performs a critical role in assisting clients with analytics expertise in the following areas:

- Must have a solid understanding of the client's existing business processes, the key drivers and measures of success of the business, and the short and long term direction of the business and technology.
- In-depth knowledge of business operations, information systems, requirements processing, business modeling concepts, information systems, software development life cycle, business process development and leadership skills and stakeholder management.
- Solid experience in problem-solving in order to deliver solutions to the issues and implications.
- Assist in driving the analytics development & improvement of business processes within the technology and business organizations.
- Ensures & takes responsibility for the collection, analysis, validation, and documentation of a client's or stakeholders business needs and requirements.
- Uses agreed upon business systems/tools analysis processes to produce appropriate documentation. & review the requirements documentation of others.
- Serves as liaison between development across business units for process and business improvement and process and system integration.
- Participates in short and long term planning sessions with clients and/or stakeholders to improve business processes, providing vision for more effective requirements management.
- Assists in defining short and long term needs to determine business priorities and advises clients on options.
- Resolves conflicts and removes barriers
- Establishes and monitors metrics to ensure customer satisfaction.
- Accountable for effective change management within projects, in terms of ensuring those changes to business requirements are effectively managed to ensure minimal impact to projects.
- Develops extensive depth and breadth understanding of client's technologies, products and services.
- Knowledgeable of financial information, operations, and markets, involving client's products & services.
- Fully responsible for quality of own work, and possibly some accountability for more junior members of the team. May act independently to determine methods & procedures on new or special assignments

### Qualification:

- 10 plus years of experience in Product management, project management, technical and analyst role.
- Strong leadership and communication skills.
- Ability to think along multiple dimensions and attention to details.

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- Strong mix of technical and business analysis skills, including database design, querying, user interface design and specification, data delivery, process mapping, data flow, and test case scenarios.
- In-depth experience with MS Office, Access, VBA programming, SQL. Knowledge of Oracle, Java, .NET, FTP, API and other technologies is a plus.
- Bachelor's Degree in Management Information Systems or related fields