



GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICES
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

MULTIPLE AWARD SCHEDULE

Federal Supply Group: Professional Services

Contract Number: **GS-10F-190BA**

Contract Period: July 1, 2019 through June 30, 2024

Price list current as of Modification #PS-0015 effective July 9, 2020

Contractor: Cascade Asset Management, LLC
6701 Manufacturers Drive (Headquarters)
Madison, WI 53704
Tel: 608-222-4800 * Toll Free: 888-222-8399 * Fax: 608-222-6208
www.cascade-assets.com * gsa@cascade-assets.com

Point of Contact: Neil Peters-Michaud
npm@cascade-assets.com
Tel: 608-316-6637 * Mobile: 608-345-6144 * Fax: 608-222-6208

Business Size: Small, Disadvantaged, Woman Owned

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is <http://www.gsaadvantage.gov>. For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.



Madison, WI * Indianapolis, IN
608-222-4800 * 888-222-8399
info@cascade-assets.com * www.cascade-assets.com



Table of Contents

Cascade Capabilities Statement and Background.....	3
Introduction to Cascade.....	4
GSA Awarded Terms and Conditions (Customer Information)	5
Additional Incentives and Considerations	13
Service Contract Labor Standards Matrix.....	14



Madison, WI * Indianapolis, IN
608-222-4800 * 888-222-8399
info@cascade-assets.com * www.cascade-assets.com



Cascade Capabilities Statement and Background

We understand that choosing an IT asset retirement partner is a significant decision. As a federal agency, you are also subject to special requirements related to the secure and environmentally responsible disposition of electronic assets and must comply with [GSA Bulletin FMR B-34 "Disposal of Federal Electronic Assets."](#) Cascade can help!

Cascade is recognized as a national leader in responsible IT asset management, having been twice listed on the Gartner North American Magic Quadrant for IT Asset Disposition. More importantly, we have earned the trust of our clients, which is the essential component of our IT asset retirement process.

Our solutions advance the following goals for our customers:

- Maximize value from recoverable equipment;
- Minimize handling, compliance and reporting costs;
- Meet data security requirements for the agency;
- Meet environmental regulation requirements for the agency;
- Integrate easily with existing disposal processes; and,
- Improve the agency's ROI on IT assets.

Technology Solution

Cascade is a full-service technology equipment retirement company. We own the infrastructure and provide the professionals to ensure your sensitive and valuable surplus IT assets are processed properly.

On-site Asset Disposition: Our professional, security screened staff can de-install computer equipment, sweep facilities for sensitive electronics, move data centers, wipe or destroy media on site, inventory assets and pack equipment for removal.

Secure Chain-of-Custody: From our processing centers in Wisconsin and Indiana, we remove surplus equipment from a desktop or dock for organizations throughout the Midwest and across the country using our own fleet and background checked employees. We can also facilitate shipments with qualified third-party contractors.

Data Security: We protect your corporate identity by destroying all markings and sanitizing all data from reusable hard drives, solid state devices, smartphones and other data bearing devices to the latest NIST 800-88 compliant standards or to legacy DoD 5220.22-M standards. Tapes, diskettes and damaged hard drives are shredded and destroyed. We guarantee legal and responsible disposition of your equipment and have the insurance and closure guaranty to back us up.

Audit Tracking: We track the disposition of all equipment we collect and report back to you through our own online "Cascade Tracker" portal. Our processes are **ISO 9001 Quality Certified** to ensure consistent and efficient service delivery to our clients.

Test, Refurbish and Resell: Our A+ trained technicians perform diagnostic tests and repairs to maximize the resale value and rebate returns for your marketable equipment and components. We resell equipment through an extensive network of national and international channels, and can also manage return to lease, product take-back, short-term leases of refurbished equipment, re-imaging, redeployment, employee sale, and donation programs.

Environmentally Responsible Recycling: As a **Certified e-Stewards Recycler**, we are independently audited to the most stringent requirements for environmental, health and safety standards in the industry.



Madison, WI * Indianapolis, IN

608-222-4800 * 888-222-8399

info@cascade-assets.com * www.cascade-assets.com



Introduction to Cascade

Cascade History - Cascade was formed in 1999 to provide comprehensive information technology equipment retirement services for businesses, institutions and government agencies. Cascade has a history of providing quality and competitive services to the federal government, as evidenced by our national agreement with the FDIC since 2003. The company now operates full scale processing facilities in Wisconsin and Indiana and collects between 200 - 250 tons of computers, office electronics, consumer electronics and test equipment each month from sites across the United States.

Corporate Headquarters & Processing Facility - Cascade's headquarters is in Madison, Wisconsin where it occupies a stand-alone 42,000 square foot facility with just over 25,000 square feet dedicated to processing activities (collection, consolidation, inventory, data wiping, media destruction, testing services, demanufacturing for recycling, and shredding.) The original building was constructed in 2005 with a 9,000 square foot addition added in 2007. The facility houses Cascade support and administrative operations, as well. The building meets NAID standards for security.

Indiana Processing Facility - Cascade's Indianapolis facility, conveniently situated in the "crossroads of America," includes over 28,000 square feet of production and office space (used for collection, consolidation, inventory, data wiping, media destruction, testing services, demanufacturing for recycling, and shredding.) The building is secure with concrete walls, surveillance within and outside the building, access controls, and motion sensors.

Scope and Capabilities - Each location features hauling and logistics services, asset control and tracking, refurbishing and repair, demanufacturing of equipment for recycling, and secure media destruction through electronic scrubbing of hard drives and physical destruction by shredding and punching of drives. Whatever cannot be reused is disassembled using an optimal mix of physical and mechanical demanufacturing techniques to separate out hazardous materials from recyclable components. Disassembled commodities are sent to appropriate markets and processors for final treatment, with no hazardous waste being shipped to developing countries.

Customer Profile – When a company or institution would rather focus on supporting their IT infrastructure than dealing with the disposition of old equipment, Cascade is a great fit. Customers trust that Cascade will safeguard their sensitive data, maximize value of resalable equipment, and meet their regulatory obligations (environmental and privacy) by acting as a one-stop shop in “cascading” their IT equipment to its next best use. The company focuses on industries which value privacy and environmental compliance and generate a good mix of resalable IT assets. Cascade is strong in the insurance, financial, health care, manufacturing and government sectors. Cascade's current active client base includes about 450 institutions. No one customer accounts for more than 10% of all processing service revenue.

Service Footprint – While Cascade's processing facilities are located in the Midwest, our customer service footprint spans the United States and Puerto Rico. During 2019, Cascade collected equipment 31 states across America.

Awards & Certification – Cascade is listed as a “Visionary” on the Gartner ITAD Magic Quadrant report; was recognized as a “Champion for Change” by Healthcare for a Healthy Environment; and was awarded Top 25 Best Small Companies to Work for in America by SHRM.



Madison, WI * Indianapolis, IN
608-222-4800 * 888-222-8399
info@cascade-assets.com * www.cascade-assets.com



GSA AWARDED TERMS AND CONDITIONS

1a. Special Item Numbers (SINs):..... [562112](#) – Hazardous Waste Disposal Services / Order-Level Materials ([OLM](#))

1b. Lowest Priced Item: **FREE** - Processing of Handheld Mobile Devices for Recycling: *Processing of tablets, smartphones, and WiFi capable mobile devices, for Safe & Sound disposition. If devices can be reused, a data sanitization and testing fee will be deducted from the resale value prior to calculating a rebate payment to the customer.*

1c. Final Pricing

SIN	Service Item	Labor Category/Service Description	Unit of Measure	Price
562112	Standard Packaging	<p>Cascade will bulk pack equipment into Cascade provided carts and bins in a manner appropriate to the disposition of the equipment. The first 30 minutes of labor is included at no charge.</p> <p>Labor staffing qualifications:</p> <ul style="list-style-type: none"> • minimum education – Associates degree or equivalent work experience with approximately 50 hours training; • minimum experience – 0 years; • required licenses or certifications – none; • security clearance required – internal NAID authorized employee, no additional clearance. 	Per Hour	\$55.20
562112	Onsite Inventory	<p>Cascade will affix bar code tracking label and record item type, make, model, serial number, asset tag number, and up to 2 other fields on items listed in checked product categories. A preliminary report will be made available to customer at time of pickup. Customer must identify which items to inventory by completing the "Customer Asset Inventory Request Form." An additional hourly labor rate will apply.</p>	Per Piece	\$2.76
562112	Onsite Degausser Setup Fee	<p>Cost to setup portable degaussing tool at customer site. \$100 setup fee applies when Cascade delivers equipment using its own fleet and staff.</p>	Per Job	\$92.00
562112	Onsite Media Degaussing	<p>Cost to degauss hard drives (up to 1.66" high, including full height, standard and laptop drives) and tape cartridges including DLT, LTO, 3590, and 8mm tapes. Certified to ANSI and CE standards. An additional hourly labor rate will apply.</p>	Per Piece	\$6.90
562112	Onsite Hard Drive Crushing Setup Fee	<p>Cost to setup hard drive crushing tool at customer site. \$100 setup fee applies when Cascade delivers equipment using its own fleet and staff.</p>	Per Job	\$92.00
562112	Onsite Hard Drive Crushing	<p>Cost to crush a hard drive or punch holes through a SSD. An additional hourly labor rate will apply.</p>	Per HDD	\$6.90



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
 info@cascade-assets.com * www.cascade-assets.com



SIN	Service Item	Labor Category/Service Description	Unit of Measure	Price
562112	Moving and Hauling Services	<p>Inside hauling, bulk packing and removal of equipment, staffing employee collection event, removal of hard drives from host machines to prepare for inventory and destruction, removal of hard drive caddies/sleds prior to destruction, hard drive/SSD destruction, on-site inventory, demanufacture of off-line enterprise equipment to facilitate removal and other non-technical tasks. First 30 minutes of on-site time are free (regardless of number of staff).</p> <p>Labor staffing qualifications:</p> <ul style="list-style-type: none"> • minimum education – Associates degree or equivalent work experience with approximately 50 hours training; • minimum experience – 0 years; • required licenses or certifications – none; • security clearance required – internal NAID authorized employee, no additional clearance. 	Per Person, Per Hour	\$55.20
562112	Technical Services	<p>Moving and hauling services plus data archiving, installation, deinstallation of machines on a network, diagnostic check or review of equipment to determine disposition, or other specialty work as quoted for customer.</p> <p>Labor staffing qualifications:</p> <ul style="list-style-type: none"> • minimum education – Associates degree or equivalent work experience with approximately 50 hours training; • minimum experience – 1 year; • required licenses or certifications – A+; • security clearance required – internal NAID authorized employee, no additional clearance. 	Per Person, Per Hour	\$82.80
562112	Security Services	<p>Full site security inspection, site closure assistance, site turnover assistance, and other special project work.</p> <p>Labor staffing qualifications:</p> <ul style="list-style-type: none"> • minimum education – Associates degree or equivalent work experience with approximately 50 hours training; • minimum experience – 2 years; • required licenses or certifications – A+; • security clearance required – internal NAID authorized employee, no additional clearance. 	Per Person, Per Hour	\$105.80
562112	Project Management	<p>Project Management for customer engagements and on-site management of complex customer projects</p> <p>Labor staffing qualifications:</p> <ul style="list-style-type: none"> • minimum education – Bachelors degree • minimum experience – 2 years; • required licenses or certifications – Certified Hardware Asset Management Professional (CHAMP) • security clearance required – internal NAID authorized employee, no additional clearance. 	Per Person, Per Hour	\$110.40



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
 info@cascade-assets.com * www.cascade-assets.com



SIN	Service Item	Labor Category/Service Description	Unit of Measure	Price
562112	Dedicated Freight	Cascade staff (one person) and truck will pickup equipment from customer anywhere in the continental US and will not combine with equipment from any other customer. Equipment will always be under the custody of Cascade employees. Up to 12 pallets per load. Additional staff will be charged at hourly rate.	Per Mile, Roundtrip	\$1.84
562112	Media/HDD Destruction Bin Rental	Rental rate for use of 90 gallon Cascade tip cart with locking lid and slot for collection of hard drives and other durable media. Bin can be exchanged during pickup. Requires the execution of a bin rental agreement. Service only guaranteed within Cascade "freight zones."	Per Month	\$4.60
562112	Black Gaylord Collection Container Rental	Rental rate for use of cubic yard reusable plastic Gaylord box with locking lid for the collection of electronics. Bin can be exchanged during pickup. Requires the execution of a bin rental agreement. Service only guaranteed within Cascade "freight zones."	Per Month	\$9.20
562112	Laundry Cart rental	Rental rate for use of 18-20 bushel soft sided "laundry-style" cart for the collection of electronics. Bin can be exchanged during pickup. Requires the execution of a bin rental agreement. Service only guaranteed within Cascade "freight zones."	Per Month	\$9.20
562112	Monitor Box for return shipment	Cascade can supply empty boxes, packing materials and packing instructions to facilitate the shipment of individual electronics to Cascade for processing. Cost includes packing material, labor, box/padded envelope, packing tape, and outgoing freight costs to the customer. Return shipping costs to Cascade and processing costs are not included in this price.	Per Box	\$28.52
562112	Desktop Box for return shipment	Cascade can supply empty boxes, packing materials and packing instructions to facilitate the shipment of individual electronics to Cascade for processing. Cost includes packing material, labor, box/padded envelope, packing tape, and outgoing freight costs to the customer. Return shipping costs to Cascade and processing costs are not included in this price.	Per Box	\$23.92
562112	Laptop Box for return shipment	Cascade can supply empty boxes, packing materials and packing instructions to facilitate the shipment of individual electronics to Cascade for processing. Cost includes packing material, labor, box/padded envelope, packing tape, and outgoing freight costs to the customer. Return shipping costs to Cascade and processing costs are not included in this price.	Per Box	\$22.08
562112	Envelope for small item return shipment	Cascade can supply empty boxes, packing materials and packing instructions to facilitate the shipment of individual electronics to Cascade for processing. Cost includes packing material, labor, box/padded envelope, packing tape, and outgoing freight costs to the customer. Return shipping costs to Cascade and processing costs are not included in this price.	Per Envelope	\$6.44



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
 info@cascade-assets.com * www.cascade-assets.com



SIN	Service Item	Labor Category/Service Description	Unit of Measure	Price
562112	Inventory assets at Cascade	Cascade will affix bar code tracking label and record item type, make, model, serial number, company asset tag number, and up to 2 other fields. Cascade will record inventory for all product categories that can be inventoried. Report of inventoried assets sent to customer within 5 business days of receipt via Cascade-Tracker.com, PDF document emailed to customer, or Excel document emailed to customer.	Per Piece	\$2.30
562112	Full reconcile of on-site inventory	Cascade will perform a full reconciliation of an on-site inventory of the same equipment performed by Cascade on-site. Cascade will review all inventory details and verify they match on-site inventory. Any discrepancies must be resolved or reported to customer before any further processing of inventory.	Per Piece	\$0.92
562112	Cascade tag reconcile of on-site inventory	Cascade will verify receipt of on-site inventory by scanning in affixed Cascade bar code tracking labels and ensure the correct product type is assigned to each label. No additional verification is performed. Any discrepancies in the tag reconciliation must be resolved or reported to the customers before any further processing of inventory.	Per Piece	\$0.00
562112	Receiving Boxed Assets at Cascade	Cascade will unload, unbox, weigh, and/or sort equipment collected in a box from customer which requires special handling. Cascade will provide an acknowledgment of the receipt of any pre-authorized shipment to Cascade.	Per Box	\$12.88
562112	Witnessed Media Destruction - at Cascade	Customers may witness the destruction of their media (hard drives, tapes, or paper) or other electronic equipment at Cascade. Witnessed destruction events must be arranged prior to the collection of equipment by Cascade and will be scheduled at a mutually agreeable time. Participants must pre-register with Cascade and provide photo id for entry into our secure buildings. The cost of this service includes one-hour of time on site. Customer will always be under the escort of a Cascade employee.	Per Event	\$55.20
562112	Additional Hours of Witnessed Media Destruction	Cost for time spent at Cascade to witness destruction of media for more than one hour.	Per Hour	\$41.40
562112	Audio/Video Equipment	Processing of VCR, video projector, DVD player, DVR, video/audio editing device, stereo receiver, MP3 player that does not have WiFi capability, digital camera, game system & similar consumer electronics for Safe & Sound disposition. Media cleared of personal data.	Each	\$9.20
562112	Batteries	Processing of loose rechargeable or disposable batteries for Safe & Sound disposition.	Per Pound	\$1.84
562112	Computing Device	Processing of desktop computer, desktop server, thin client for Safe & Sound disposition. Includes the cost to perform a one-pass NIST 800-88 conformant wipe on resellable drives or to shred any obsolete, damaged or unsellable (as determined by customer or market) hard drives or Solid State Drives in the unit.	Each	\$11.50



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
 info@cascade-assets.com * www.cascade-assets.com



SIN	Service Item	Labor Category/Service Description	Unit of Measure	Price
562112	Computer/Display Combo Unit	Processing of computer/display combo unit, all-in-one point of sale equipment (PC, cash drawer, video display) for Safe & Sound disposition. Includes the cost to perform a one-pass NIST 800-88 conformant sanitization wipe on resellable drives or to shred any obsolete, damaged or unsellable (as determined by customer or market) hard drives in unit.	Each	\$18.40
562112	Handheld Communication Device	Processing of tablets, smartphones, WiFi capable mobile devices (e.g., iPod Touch), and personal digital assistants (PDAs) for Safe & Sound disposition. If devices can be reused, a data sanitization and testing fee will be deducted from the resale value prior to calculating a rebate payment to the customer.	Each	\$0.00
562112	Hard Drive	Processing of any Hard Drive, Solid State Drive, or Hybrid Hard Disk Drive shipped loose for Safe & Sound disposition. Includes the cost to perform a one-pass NIST 800-88 conformant wipe on resellable drives or to shred any obsolete, damaged or unsellable (as determined by customer or market) hard drives.	Each	\$3.68
562112	Imaging Device	Processing of printer, document scanner, fax machine, desktop plotter, point of sale printers, desktop copier for Safe & Sound disposition. Equipment is generally <50 lbs. Includes NIST 800-88 conformant sanitization of devices to ensure data are not recoverable. Devices that are more than 50 lbs. are categorized as "Inventoried Electronics."	Each	\$12.88
562112	Laptop Computer	Processing of laptop computer, tablet PC, net book for Safe & Sound disposition. Includes the cost to perform a one-pass NIST 800-88 conformant sanitization of resellable drives or to shred any obsolete, damaged or unsellable (as determined by customer or market) hard drives in the unit.	Each	\$18.40
562112	Media (Inventoried)	Processing of data tapes and other media traced by a unique serial or identification number for Safe & Sound disposition. NOTE – these items must be identified ahead of time for individual tracking	Each	\$1.84
562112	Media (Bulk)	Processing of CDs, floppies, confidential paper, film, memory cards, microfiche, ID cards, crushed drives, flash drives and other media not traced by any unique number for Safe & Sound disposition.	Per Pound	\$0.69
562112	Network Device	Processing of IP phones, firewalls, hub, router, switch, modems, external codecs, telecom devices, and loose JetDirect cards for Safe & Sound disposition. Media cleared of all data.	Each	\$4.60
562112	Rack Mount Server	Processing of rack mountable server, either shipped loose or in a cabinet. Includes the cost to shred any obsolete, damaged or unsellable (as determined by customer or market) hard drives or other media in the unit, or the cost to perform a one-pass NIST conformant wipe on resellable drives.	Each	\$23.00
562112	Video Display Device	Processing of CRT or LCD monitor, television, terminal for Safe & Sound disposition.	Each	\$13.80



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
 info@cascade-assets.com * www.cascade-assets.com



SIN	Service Item	Labor Category/Service Description	Unit of Measure	Price
562112	Inventoried Electronics	Processing for Safe & Sound disposition of whatever does not fit into another category but can be traced by a unique serial number (not including keyboards/mice) or has been labeled by the customer for individual tracking before arrival at Cascade.	Per Pound	\$0.37
562112	Bulk Electronics	If a customer selects "bulk processing" as the sort method, then all equipment is entered into this category. If a customer selects "asset processing," then non-serialized assets and keyboards, mice, used toner and ink cartridges, cables, docking stations, analog desk phones, cell phones (without "smart-phone" capabilities, chargers, loose internal PC components, consumer electronics (toasters fans, microwave ovens, etc.) and other miscellaneous unmarked parts.	Per Pound	\$0.37
562112	3-pass wipe	A wipe attempt will be made only on hard drives with resale potential and when requested by the customer. The cost of the three pass wipe will be deducted from the resale price of the equipment.	Per HDD	\$5.52
562112	Smartphone or Tablet Sanitization	NIST 800-88 compliant sanitization of devices to ensure data are not recoverable. This cost is deducted from resale price of resold equipment prior to allocating rebates and will not exceed the resale value of the equipment.	Per Device	\$4.60
562112	Resale Revenue Split	percentage of the actual resale value paid to Cascade for customer's resold equipment (known as a "Rebate".) The rebate percentage is dependent on the anticipated volume and value of customer's equipment.	Percentage	50%
562112	Palletize & Stage Equipment for Shipment	includes pallet, stretch wrap and labor	Per Pallet	\$36.80
562112	Pallet Storage (per pallet space)	Cost for Cascade to store one pallet space worth of equipment at one of its facilities for the benefit of a customer's donation, redeployment, or purchase program.	Per Month	\$23.00
562112	Win10 - Community MRR	Administration license fee for license and installation of Microsoft Registered Refurbisher license for Windows Operating System for use by registered non-profit organizations and qualifying schools.	Each	\$13.80
562112	Win10 - Citizen MRR	Administration fee for license and installation of Operating System on refurbished computer	Each	\$69.00

2. Maximum Order:..... \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage Domestic Only

5. Points of Production: 6701 Manufacturers Drive 5125
 Madison, WI 53704

Decatur Blvd., Ste F
 Indianapolis, IN 46241

6. Discounts or Net Price: Government net prices (discounts already deducted). See Pricing Attachment and Quantity Discounts.



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
 info@cascade-assets.com * www.cascade-assets.com



7. Quantity Discounts..... The tables below show the quantity discounts for orders that exceed the stated dollar amount or quantities processed. See page 12 for additional discount information.

Dollar Amount spent per year	Discount Percentage	Calculation
\$0.00	8%	Applies to all spend up to \$250k
\$250,000	13%	Applies to spend between \$250k to \$500k per year
\$500,000	15%	Applies to spend between \$500k to \$750k per year
\$750,000	17%	For spend over \$750k per year

Onsite services (discounted based on the volume of assets processed per project)

Service	Commercial Price List (CPL) - Market Prices	< 100 assets per Job (8% discount)	100 to 1,000 assets per Job (13% discount)	>1,000 assets per Job (15% discount)
Onsite Inventory	\$3.00 per asset	\$2.76 per asset	\$2.61 per asset	\$2.55 per asset
Onsite Media Destruction (crushing or degaussing)	\$100 setup fee, plus \$7.50 per item	\$92 setup, plus \$6.90 per item	\$87 setup, plus \$6.53 per item	\$85 setup, \$6.38 per item
Labor for packing and onsite activities	\$60/person-hour, first 30 minutes free	\$55.20/person-hour, first 30 minutes free	\$52.20/person-hour, first 30 minutes free	\$51.00/person-hour, first 30 minutes free

8. Prompt Payment Terms:..... Net 30, Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items: No Foreign Items

10a. Time of Delivery: Specified on the Task Order

10b. Expedited Delivery Contact the Contractor

10c. Overnight and 2-day delivery Contact the Contractor

10d. Urgent Requirements..... Contact the Contractor

11. F.O.B..... Destination

12a. Ordering Address: Cascade Asset Management
 6701 Manufacturers Drive
 Madison, WI 53704
gsa@cascade-assets.com
<http://www.cascade-assets.com/gsa>



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
info@cascade-assets.com * www.cascade-assets.com



- 12b. Ordering Procedures For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address(es): Attn: Accounts Payable
 Cascade Asset Management
 6701 Manufacturers Drive
 Madison, WI 53704
accounting@cascade-assets.com
- 14. Warranty provision: Contractor's standard commercial warranty.
- 15. Export Packing Charges Not applicable
- 16. Terms and conditions of rental, Not applicable
 maintenance, and repair:
- 17. Terms and conditions of installation Not applicable
- 18a. Terms and conditions of repair parts Not applicable
 indicating date of parts price lists and
 any discounts from list prices:
- 18b. Terms and conditions for any other services Not applicable
- 19. List of service and distribution points: 6701 Manufacturers Drive
 Madison, WI 53704
 5125 Decatur Blvd., Ste F
 Indianapolis, IN 46241
- 20. List of participating dealers None
- 21. Preventive maintenance Not applicable
- 22a. Environmental attributes, e.g., Meets requirements of [GSA Bulletin FMR B-34](#) "Disposal of Federal Electronic
 recycled content, energy efficiency, Assets" (February 29, 2012) and [Executive Order 13514](#), "Federal Leadership in
 and/or reduced pollutants: Environmental, Energy, and Economic Performance" (October 5, 2009).
- 22b. If applicable, indicate that Section 508 compliance information is available on Not applicable
 Electronic and Information Technology (EIT) supplies and services and
 show where full details can be found (e.g. contactor's website or other
 location.) The EIT standards can be found at: www.Section508.gov/.
- 23. Data Universal Numbering System (DUNS) number 07-5659313
- 24. Notification regarding registration in Registered and active in SAM database
 System for Award Management (SAM) database:

Final Pricing: The rates shown include the Industrial Funding Fee (IFF) of 0.75%.



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
info@cascade-assets.com * www.cascade-assets.com



Additional Incentives and Considerations:

Cascade offers special discounts and other considerations that allow Cascade to share cost savings with government agencies when we can take advantage of economies of scale and reuse more equipment. These concessions are:

Concession discounts to encourage reuse of retired equipment			
Service Offering:	No resale is permitted – all items are destroyed and recycled	Pull and shred removable media, then refurbish and resell remaining items with value	Refurbish and resell any item with value (after data sanitization)
Discount on Fees	8%	10%	20%
Rebate (revenue share on resold equipment, after sanitization)	Not applicable	60%	65%

Volume discounts (Item #7) are provided in addition to the concession discounts listed above, resulting in a greater overall savings to GSA contract users when reuse activities are allowed or when onsite data destruction is in excess of 100 assets per job.



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
 info@cascade-assets.com * www.cascade-assets.com



Service Contract Labor Standards Matrix

SCLS Eligible Contract Labor Category/Fixed Price Service	SCLS Equivalent Code Title	WD Number
Moving and Hauling Services	21110-Shipping Packer	2015-4897
Technical Services	14042-Computer Operator II	2015-4897
Security Services	14043-Computer Operator III	2015-4897

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).



Madison, WI * Indianapolis, IN
 608-222-4800 * 888-222-8399
info@cascade-assets.com * www.cascade-assets.com

