



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

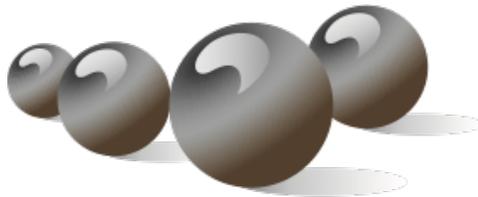
Professional Services Schedule (PSS)

Industrial Group:00CORP Class R499, R707

Awarded Special Item Numbers (SINs):

874-1/874-1RC	Integrated Consulting Services
874-4/874-4RC	Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internship
874-6/874-6RC	Acquisition Management Support
874-7/874-7RC	Integrated Business Program Support Services

Business Size: Small Business, Service Disabled Veteran Owned Small Business



**Federal
Acquisition
Strategies, LLC**

Contractor: Federal Acquisition Strategies, LLC

6501 Clifton Road, Clifton, VA 20124-1406
(703)574-3197

www.federalacquisitionstrategies.com



Contract Number: GS-10F-194AA

Contract Period: June 28, 2013 – June 27, 2018

Contract Administrator: Arthur E. Spenard, 703-574-3197, Email: BD@FedAcqStrategies.com

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!®*, a menu-driven database system. The INTERNET address GSA *Advantage!®* is: GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Customer Information

- 1a. Awarded Special Item Number(s):
 874-1/874-1RC Integrated Consulting Services
 874-4/874-4RC Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internship
 874-6/874-6RC Acquisition Management Support
 874-7/874-7RC Integrated Business Program Support Services
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: Not Applicable
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles with experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided: See Page 5.
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage: FOB Destination, Domestic only delivery, with the exact time to be specified on individual Delivery/Task Orders.
5. Point of Production: Same as company address
6. Basic Discount: Government net prices (discounts already deducted). See Page 7.
7. Quantity Discount: None Offered
8. Prompt payment terms: 0%, NET 30 Days
- 9a. Government purchase cards are accepted at or *below* the micro-purchase threshold.
- 9b. Government Purchase Cards are accepted *above* the micro-purchase threshold.
10. Foreign items: None
- 11a. Time of Delivery: Specified on the Task Order
- 11b. Expedited Delivery: Contact Contractor
- 11c. Overnight/2-Day Delivery: Contact Contractor
- 11d. Urgent Requirements: Contact Contractor
12. FOB point: Destination
13. Ordering Address: Federal Acquisition Strategies, LLC
 6501 Clifton Road, Clifton, VA 20124
 Main Phone: 703-574-3197, email: BD@FedAcqStrategies.com
14. Payment Address: Same as Ordering Address
15. Warranty Provision: Standard Commercial Warranty
16. Export Packing Charges: Not Applicable
17. Terms and Conditions of Government Purchase Card Acceptance: Contact Contractor
18. Terms and Conditions of rental, maintenance, and repair: Not Applicable
19. Terms and Conditions of installation: Not Applicable
20. Terms and Conditions of repair parts: Not Applicable
- 20a. Terms and Conditions for any other services: Not Applicable
21. List of service and distribution points: Not Applicable
22. List of participating dealers: Not Applicable
23. Preventive maintenance: Not Applicable
- 24a. Environmental attributes, e.g. recycled content, energy efficiency, and/or reduced pollutants: Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Number System (DUNS) number: 832485077
26. Notification Regarding Registration in System for Award Management (SAM): Registered in SAM Database.



Federal Acquisition Strategies, LLC (FAS) was founded in 2009. We deliver strategic expertise for Department of Defense, intelligence community and civilian agency acquisition and program/project management needs. We are a proven prime contractor with a history of developing innovative, on-time and cost-saving approaches to new and legacy requirements. Our employees have an average of more than 20 years in federal contracting

and program management. Federal Acquisition Strategies seeks to be the defense and civilian agency's trusted advisor for high quality and high speed support.

Acquisition Support

Federal Acquisition Strategies solves complex Acquisition and Contracting Management problems for our federal clients following a performance based acquisition (PBA) approach. We operate on the core value that superior results will be achieved when the government and contractors work together toward shared objectives. Our team accomplishes this by furnishing a highly qualified staff to develop performance and technical specifications, statements of work (SOW), statements of objectives (SOO), performance work statements (PWS), and complete acquisition packages.

Project/Program Management

Federal Acquisition Strategies helps federal clients navigate the complex and high risk areas of information technology projects and programs. Our team of experts are certified by the Project Management Institute (PMI) as Project Management Professionals (PMP), by DOD to meet the Defense Acquisition Workforce Improvement Act (DAWIA) Program Management levels I to III, and as Federal Acquisition Institute (FAI) Federal Acquisition Certification for Program/Project Managers (FAC P/PM), and most have held career-level positions in DOD and civilian agencies as senior leaders.

We are able to leverage both experience and training/certifications to uniquely help the federal government apply government policies, manage agency initiatives, address vital performance issues to achieve mission goals and objectives. Our experienced project/program managers support all aspects of project delivery including leading and directing cross-functional teams. We assist our clients at every step of the process, throughout a program/project's life-cycle to solve the most challenging management and technical issues.

Agency Relocation Project Management

Federal Acquisition Strategies has the experience to successfully manage your office relocation and space planning projects. We understand the elements that make up a successful relocation project to include careful planning, coordination, communication, budget, and change management activities. Our team's experience will ensure a smooth transition for your organization's people, assets, and facilities as well as the information technology architecture. FAS's diverse teams of project managers, acquisition experts, and technical subject matter experts have the proven experience to support you relocation efforts and ensure project success.

Performance Improvement

Federal Acquisition Strategies has a proven history of delivering Business Performance Optimization and Research Analysis to our clients. Our approach is based on industry proven process models and methodologies recommended by Project Management Institute, Defense Acquisition University, Federal Acquisition Institute, and Lean Six Sigma practices. Our support will include a review of your people, processes, and/or assets to ensure your organization is performing at the desired level.

Federal Acquisition Strategies is experienced in:

- Organizational and program assessment to determine the right acquisition strategy to ensure programs and projects acquire the right resources, at the right time while planning for performance based management.
- Implementing cost, schedule and performance management approaches to program management using integrated master schedules, risk management, resource management and stakeholder communication.
- Project management in times of crisis through contingency contracting, hands-on leadership, and aggressive pursuit of delivery solutions on time, on budget and according to the customer's requirements.
- Taming crisis driven and resource poor organizations and programs by leveraging highly skilled employees and continuous client coordination to rapidly establish cost, schedule and performance requirements and ensure that follow-through brings a high quality and high speed solution to our federal acquisition management customers and their end users.

Labor Category Descriptions

SIN	Labor Category	Minimum Years of Experience	Position Description	Minimum Education
874-4, 874-6	Principal/ Instructor	15+ years*	<p>Provides senior management level expertise in acquisition, contracting and program management. Demonstrates expertise as a senior manager at sub-department/division/major organizational unit/or equivalent roles planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Proven senior level leadership and expertise in performance based acquisition management theories, implementation and oversight.</p> <p>Significant experience providing training/teaching of acquisition management, federal procurement and program/project management.</p>	Master degree in management or related discipline
874-4, 874-6	Senior Acquisition Consultant/ Instructor	12+ years*	<p>Provides senior level expertise in acquisition, contracting and program management. Demonstrates expertise in planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Demonstrates leadership and expertise in performance based acquisition management theories, implementation and oversight.</p> <p>Experienced in providing training/teaching of acquisition management, federal procurement and program/project management.</p>	Bachelor's degree in management or a related discipline
874-4, 874-6	Acquisition Consultant/ Instructor	8+ years*	<p>Provides expertise in acquisition, contracting and program management. Demonstrates expertise planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Ability to provide leadership and expertise in performance based acquisition management theories, implementation and oversight.</p> <p>Ability and experience providing training/teaching of acquisition management and procurement.</p>	Bachelor's degree in management or a related discipline
874-4, 874-6	Acquisition Specialist/ Instructor	4+ years*	<p>Provides support in acquisition management and contracting. Utilizes experience, abilities and knowledge in planning and executing programs and projects to support client or agency mission needs in acquisition management, contracting, and portfolio/program/project management. Demonstrates knowledge and/or experience in performance based acquisition management theories, implementation and oversight.</p> <p>Ability to provide training/teaching of acquisition management, federal procurement and project management.</p>	Bachelor's degree in management or a related discipline
874-1, 874-7	Executive Program Manager	15+ years*	<p>Significant experience as an executive level manager of program portfolios, or high value programs. Provides supervisory responsibility for multiple complex programs and projects. Utilizes program management principles, concepts, and techniques to deploy innovative solutions to complex problems. Provides expert advice, assistance or guidance in support of programs and projects. Lead multidisciplinary teams; balance the interests, needs and requirements of all stakeholders and possess superior leadership experience of complex projects.</p>	Master degree in management or related discipline
874-1, 874-7	Senior Program Manager	12+ years*	<p>Significant experience as a senior manager of program portfolios, or high value programs. Provides supervisory responsibility for multiple complex programs and projects. Utilizes program management principles, concepts, and techniques to deploy innovative solutions to complex problems. Provides expert advice, assistance or guidance in support of programs and projects. Lead large multidisciplinary teams;</p>	Bachelor's degree in management or a related discipline

SIN	Labor Category	Minimum Years of Experience	Position Description	Minimum Education
			balance the interests, needs and requirements of all stakeholders and possess superior leadership experience of highly complex projects.	
874-1, 874-7	Program Manager	8+ years*	Responsible for complex programs and projects. Utilizes program management principles, concepts, and techniques to deploy innovative solutions to complex problems. Provides expert advice, assistance or guidance in support of programs and projects. Lead small to medium sized multidisciplinary teams; balance the interests, needs and requirements of all stakeholders and possess leadership experience of complex projects.	Bachelor's degree in management or a related discipline
874-1, 874-7	Project Manager	4+ years*	Under the direction of a Program Manager, provides support in project management and program management. Utilizes experience, abilities and knowledge in planning and executing programs and projects to support client or agency mission needs in portfolio/program/project management. Demonstrates knowledge and/or experience in project scheduling, cost estimating, pricing, duration estimating, risk management, quality reviews of project deliverables and automated tools to perform these tasks, i.e. Microsoft Project and Microsoft SharePoint.	Bachelor's degree in management or a related discipline

Substitution Methodology: One year of directly relevant work experience may substitute for one year of post-secondary education. One year of post-secondary education may substitute for one and a half years of directly relevant work experience. Federal Acquisition Strategies defines directly relevant work experience as performing the duties described in the labor category for a minimum of 1,250 work hours within a 12 month period.

Awarded Prices

SIN	Labor Category	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
874-4 874-6	Principal/Instructor	\$179.29	\$184.67	\$190.21	\$195.92	\$201.79
874-4 874-6	Senior Acquisition Consultant / Instructor	\$168.65	\$173.71	\$178.92	\$184.29	\$189.82
874-4 874-6	Acquisition Consultant / Instructor	\$158.11	\$162.85	\$167.74	\$172.77	\$177.95
874-4 874-6	Acquisition Specialist/Instructor	\$119.76	\$123.35	\$127.05	\$130.86	\$134.79
874-1 874-7	Executive Program Manager	\$177.34	\$177.34	\$182.66	\$188.14	\$193.79
874-1 874-7	Senior Program Manager	\$166.82	\$166.82	\$171.82	\$176.98	\$182.28
874-1 874-7	Program Manager	\$156.39	\$156.39	\$161.08	\$165.92	\$170.89
874-1 874-7	Project Manager	\$118.46	\$118.46	\$122.01	\$125.67	\$129.44

** pricing is June 28 to June 27

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 00CORP: Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.