



Schedule

Contract GS-10F-204BA

General Service Administration - Federal Acquisition Service
Authorized Federal Supply Schedule Price List For
PROFESSIONAL SERVICES SCHEDULE
 Federal Supply Group: 00CORP, Class: F999



Services:	Environmental Consulting Services
Contract Number:	GS-10F-204BA
Industrial Group:	00CORP
Contract Period:	July 31, 2014 through July 30, 2019
Business Size:	Small Business
NAICS Code:	541620
DUNS Number:	113917871

Contract Administrator:	Tim Lavalley, P.E.
Phone Number:	(757) 357-0730
Email:	tlavalley@lpesinc.com
Website:	www.lpesinc.com
Main Office:	14053 Lawnes Creek Road Smithfield, VA 23430

Additional Customer Information

Geographic Coverage: Domestic and Overseas
 Discount from list prices or statement of net price: See attached price list
 Quantity discounts: 1% discount for all task orders greater than \$200,000
 Prompt payment terms: 1%-10 days; Net 30 days
 Credit Cards Accepted: Yes
 Time of Delivery: To be negotiated with ordering agency on each task
 Ordering and Payment Addresses: Same as above
 Registered in Central Contractor Registration/System for Award Management

For more information on ordering from Federal Supply Schedules go <http://www.gsa.gov/schedules-ordering>. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM (<http://www.GSAAdvantage.gov>)

SERVICES

LPES, Inc. specializes in the National Environmental Policy Act (NEPA) and related studies. LPES, Inc. Engineering and Planning provides environmental planning, analysis, and document preparation services. LPES' core competencies include:

- Technically Challenging NEPA
- Document Automation for Simple NEPA
- Air Quality and Greenhouse Gas Assessment
- Noise Assessment
- Transportation and Traffic Assessment

The National Environmental Policy Act (NEPA). LPES specializes in the preparation of NEPA documentation. LPES provides the technical expertise and practical documentation to inform the decision maker and the public of environmental impacts from Federal actions. We regularly prepare Environmental Assessments (EA) and Environmental Impact Statements (EIS).

Technically Challenging NEPA. We specialize in Federal actions that have extraordinary technical components or the need for supporting air quality, noise, or transportation studies. We have strong in-house technical skills and a knack for crafting documents that are easy to understand. LPES provides the technical expertise and practical documentation to inform the public of potential environmental impacts from complex Federal actions.

Document Automation for Simple NEPA. Common actions that require an EA are often over analyzed and over documented. LPES specializes in using document automation to dramatically reduce the effort required to prepare simple and low risk EAs. This makes for a real savings in both time and cost to the client. We specialize in preparing concise EAs that are legally sufficient and adhere to both the letter and the spirit of NEPA.

Air Quality and Greenhouse Gas Assessment. LPES helps clients remain compliant with air-quality regulations while ensuring the success of their operations. We manage risk by predicting and mitigating air-quality issues associated with a wide range of actions. Air-quality services include:

- Conformity Analysis
- Emission Inventories
- NEPA Support Services
- Regulatory Compliance
- Modeling
- Greenhouse Gas Assessments

Noise Assessment. LPES staff has extensive experience in analyzing noise from military training, environmental, traffic, and industrial sources. Some specific noise services include:

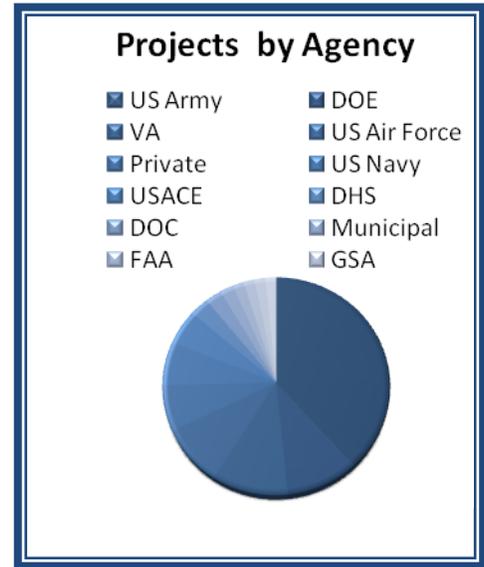
- Military Training Noise
- Industrial Noise Analysis
- NEPA Support Services
- Modeling and Monitoring
- Transportation Noise
- Aircraft Noise Analysis

Transportation and Traffic Assessment. LPES provides detailed planning and impact analysis of traffic networks and adjacent land uses. Specific services include:

- Traffic Impact Studies
- NEPA Support Services
- Transportation Planning

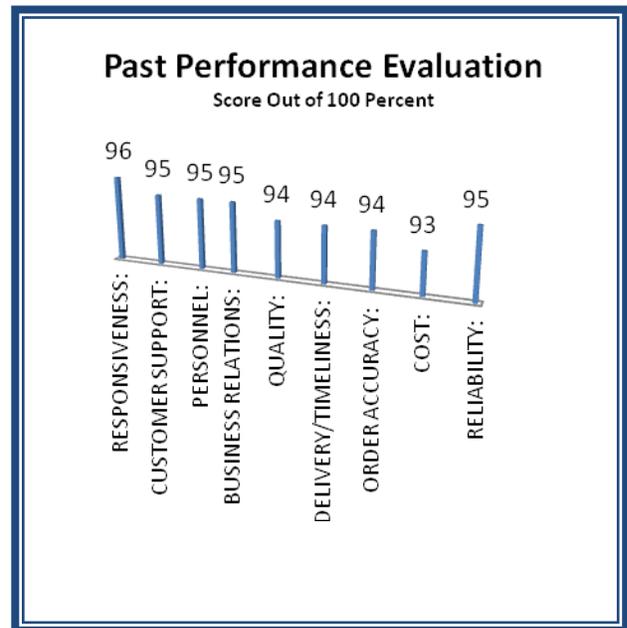
PROJECTS

LPES has more than 20 years of experience managing environmental projects throughout the U.S. for Federal clients. We specialize in NEPA, air quality, noise, and transportation planning. LPES managed or been directly involved in hundreds of projects with almost every federal agency including DOD, USACE, FERC, DOE, GSA, BLM, USFS, USDOT and USCG.



PAST PERFORMANCE

Recent Open Ratings, Inc. (ORI) Past Performance Evaluation resulted in a score of 94 with no negative feedback. Results of the evaluation are based on customer satisfaction surveys from nine (9) customers that have recently purchased services from LPES.



WHAT OUR CUSTOMERS SAY

Your understanding of federal and state regulatory requirements, application of modeling techniques appropriate to the scale and scope of each project, commitment to meeting tight deadlines, and ability to address complex technical information in plain English has added tremendous value to our team.
Kristin Shields, Director, Tetra Tech, Inc.

We have worked with your firm for nearly 10 years and the results of our collaborative efforts have been nothing short of outstanding. It is a pleasure to work with your firm, and in particular your integrity and sense of humor are consistent attributes even in the most demanding situations. Patrick D. Solomon, CEP, Senior NEPA Project Manager, HDR, Inc.

LPES, Inc. has become our consultant of choice as a result of your professionalism, responsiveness, cost effectiveness, and high quality products together with your very pleasant and positive attitude with which you take on any task that we request. Additionally, your name recognition and outstanding reputation is well known with the majority of our clients. Debra Walker, Vice President, Potomac Hudson Engineering

We are always eager to work with them knowing they share the same commitment to service and value that we do. On a scale of 1 to 10, LPES is a 45!!! Janet O'Neil, Director of Environmental Services, Rinker Design Associates, P.C.

We have been extremely happy with your consistent timeliness, your responsiveness and your cost-effectiveness. Jim Mangi, PhD, President, Mangi Environmental.

LABOR CATEGORIES AND RATES

You can order our services on a Firm-Fixed Price or a Time & Materials basis. In either form, our prices will be based on the following hourly rates and labor categories. The rates shown include the Industrial Funding Fee (IFF) of 0.75%. We are committed to quality and responsiveness while providing value in everything that we do. Please contact Tim Lavallee at (757) 357-0730 for more information.

Labor Category/Rate	Minimum Qualifications	Typical Responsibilities/Skills
Project Manager \$110.00/hour	BS/BA + 8 years exp.; or MS +4 years exp. or PhD + 2 years exp.	<ul style="list-style-type: none"> • Serves as project manager • Responsible for day-to-day management of projects • Task development and implementation management • Data validation
Senior Engineer \$110.00/hour	BS + 8 years exp.; or MS +6 years exp.; or PhD + 4 years exp.	<ul style="list-style-type: none"> • Provides senior level technical support • Reviews deliverables for accuracy and quality • Prepares more complex designs, plans, specifications, reports, etc.
Project Engineer \$99.00/hour	BS + 2 years exp.; or MS or PhD	<ul style="list-style-type: none"> • Prepares protocols and collects data • Reviews and assesses data • Prepares reports, designs, specifications • Evaluates project needs, data requirements, etc. • Provides GIS Support
Senior Environmental Scientist \$99.00/hour	BS/BA + 8 years exp.; or MS + 6 years exp.; or PhD + 4 years exp.	<ul style="list-style-type: none"> • Provides senior level technical support • Reviews deliverables for accuracy and quality • Prepares more complex assessments and opinions
Environmental Scientist \$88.00/hour	BS/BA + 2 years exp.; or MS or PhD	<ul style="list-style-type: none"> • Performs initial evaluations • Prepares data tables and reports • Provides GIS Support
Administrative Assistant \$55.00/ hour	High School Diploma + 4 years exp.; or AS + 1 year exp.	<ul style="list-style-type: none"> • Provides administrative support

Information List per I-FSS-600

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs) SIN DESCRIPTION

899-1RC - Environmental Consulting Services

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: SIN 899-1-51

1c. HOURLY RATES (Services only):

Labor Category/Rate	Minimum Qualifications	Typical Responsibilities/Skills
Project Manager \$110.00/hour	BS/BA + 8 years exp.; or MS +4 years exp. or PhD + 2 years exp.	<ul style="list-style-type: none"> • Serves as project manager • Responsible for day-to-day management of projects • Task development and implementation management • Data validation
Senior Engineer \$110.00/hour	BS + 8 years exp.; or MS +6 years exp.; or PhD + 4 years exp.	<ul style="list-style-type: none"> • Provides senior level technical support • Reviews deliverables for accuracy and quality • Prepares more complex designs, plans, specifications, reports, etc.
Project Engineer \$99.00/hour	BS + 2 years exp.; or MS or PhD	<ul style="list-style-type: none"> • Prepares protocols and collects data • Reviews and assesses data • Prepares reports, designs, specifications • Evaluates project needs, data requirements, etc. • Provides GIS Support
Senior Environmental Scientist \$99.00/hour	BS/BA + 8 years exp.; or MS + 6 years exp.; or PhD + 4 years exp.	<ul style="list-style-type: none"> • Provides senior level technical support • Reviews deliverables for accuracy and quality • Prepares more complex assessments and opinions
Environmental Scientist \$88.00/hour	BS/BA + 2 years exp.; or MS or PhD	<ul style="list-style-type: none"> • Performs initial evaluations • Prepares data tables and reports • Provides GIS Support
Administrative Assistant \$55.00/ hour	High School Diploma + 4 years exp.; or AS + 1 year exp.	<ul style="list-style-type: none"> • Provides administrative support

2. **MAXIMUM ORDER:** \$1,000,000
3. **MINIMUM ORDER:** \$100
4. **GEOGRAPHIC COVERAGE:** Domestic and Overseas
5. **POINT(S) OF PRODUCTION:** N/A
6. **DISCOUNT FROM LIST PRICES:** *GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.*
7. **QUANTITY DISCOUNT(S):** 1% discount for all task orders greater than \$200,000
8. **PROMPT PAYMENT TERMS:** 1%-10 days; Net 30 days
- 9a. **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**
- 9b. **Government Purchase Cards are accepted above the micro-purchase threshold.** Contact contractor for limit.

- 10. FOREIGN ITEMS:** N/A
- 11a. TIME OF DELIVERY:** Negotiated between the Ordering Agency and the Contractor.
- 11b. EXPEDITED DELIVERY:** N/A
- 11c. OVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available. Contact the Contractor for rates.
- 11d. URGENT REQUIRMENTS:** Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. FOB POINT:** Destination
- 13a. ORDERING ADDRESS:** Same as Contractor
- 13b. ORDERING PROCEDURES:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA’s) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).
- 14. PAYMENT ADDRESS:** Same as Contractor
- 15. WARRANTY PROVISION:** N/A
- 16. EXPORT PACKING CHARGES:** N/A
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:**N/A
- 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:** N/A
- 19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
- 21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
- 22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 23. PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. Section 508 Compliance for Electronic and Information Technology (EIT):** N/A
- 25. DUNS NUMBER:** 113917871
- 26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor has an Active Registration in the SAM database.

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix and above. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Administrative Assistant	01020-Administrative Assistant	05-2543