



**GENERAL SERVICES ADMINISTRATION
MULTIPLE AWARD SCHEDULE**

**FEDERAL SUPPLY GROUP:
PROFESSIONAL SERVICES**



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Business Size: Small Business
Contract Number: GS-10F-229AA
Mass Modification #: Price List Current as of Modification #PS-0020,
effective October 28, 2020
Contract Period: 08/15/2013 – 08/14/2023



Federal Supply Service
*Authorized Federal Supply Schedule Price
List*


On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system.

For More information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.



Multiple Award Schedule

Summary:

 Avanco International, Inc. was awarded the GSA Multiple Award Schedule (MAS) Federal Supply Schedule. Work under this contract covers management, organizational and business improvement services and products to enable government agencies to improve performance, quality, timeliness and efficiency throughout their organizations. These services facilitate agency response to influences and mandates such as the Government Performance and Results Act; government reinvention initiatives such as improving customer service, benchmarking and streamlining; strategic sourcing; downsizing; and privatization.

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	SIN Description
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business and Project Management Services
541910	Market Research and Analysis
611430	Professional and Management Development Training
611512	Training/ Flight Training
OLM	Order Level Materials

Management and Financial Consulting, Acquisition and Grants Management Support, and Business and Project Management Services (541611)

Avanco provides expert advice and assistance in support of an agency's mission-oriented business functions. This may include:

- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services
- Facilitation and related decision support services
- Survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings
- Advisory and assistance services in accordance with FAR 37.203

Market Research and Analysis (541910)

Avanco provides expert advice and assistance in support of Market Research and Analysis Services, which includes: customizing strategic marketing plans, branding initiatives, creating public awareness of products, services, and issues; targeting market identification and analysis, establishing measurable marketing objectives; determining market trends and conditions, identifying and implementing appropriate strategies, conducting focus groups, telemarketing, individual interviews, preparing/distributing surveys, and compiling/analyzing results, establishing call centers (in relation to services provided under this schedule).

Professional and Management Development Training Services (611430)

Services include offering an array of short duration courses and seminars for management and professional development. Training for career development may be provided directly to individuals or through employers' training programs, and courses may be customized or modified to meet the special needs of customers. Instruction may be provided in diverse settings, such as the establishment's or agency's training facilities, and through diverse means, such as correspondence, television, the Internet, or other electronic and distance-learning methods. The training provided may include the use of simulators and simulation methods. This schedule is designed to allow federal agencies to meet mission requirements requiring integrated business solutions.

Training/Flight Training (611512)

Order Level Materials – (OLM)

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Please see price list w/ rates on page 5.**
- 1c. Avanco's hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees are provided on page 5 through 8 of this catalog.**
- 2. Maximum Order: \$1,000,000.00**
- 3. Minimum Order: \$100.00**
- 4. Geographic Coverage (delivery Area): Domestic only**
- 5. Point(s) of production (city, county, and state or foreign country): Same as company address**
- 6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.**
- 7. Quantity discounts: None Offered**
- 8. Prompt payment terms: Net 30 days (*Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions*).**
- 9. Foreign items (list items by country of origin). Not Applicable**
- 10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level**
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor**
- 10c. Overnight and 2-day delivery. Contact Contractor**
- 10d. Urgent Requirements. Contact Contractor**
- 11. F.O.B. point(s). Destination**
- 12a. Ordering address(es).**

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12685 Wiltonshire Drive
Clifton, VA 20124-1836
(703)749-7749
info@avanco.com
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**
- 13. Payment address(es). Payment Address**

AVANCO INTERNATIONAL, INC.
12685 Wiltonshire Drive
Clifton, VA 20124-1836
(703)749-7749

14. **Warranty provision.** Standard Commercial Warranty Terms & Conditions
15. **Export packing charges, if applicable.** Not Applicable
16. **Terms and conditions of rental, maintenance, and repair (if applicable).** Not Applicable
17. **Terms and conditions of installation (if applicable).** Not Applicable
- 18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).** Not Applicable
- 18b. **Terms and conditions for any other services (if applicable).** *Not Applicable*
19. **List of service and distribution points (if applicable).** Not Applicable
20. **List of participating dealers (if applicable).** Not Applicable
21. **Preventive maintenance (if applicable).** Not Applicable
- 22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).** Not Applicable
- 22b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.**
Not Applicable
23. **Data Universal Number System (DUNS) number.** 116193343
24. **Notification regarding registration in System for Award Management (SAM) database.** Registered and active in SAM

PROFESSIONAL SERVICES SCHEDULE LABOR CATEGORIES AND PRICE LIST

Item	SIN	Awarded Labor Category	Site	Rate
1	541611, 541910, 611430	Program Manager	Both	\$162.67
2	541611, 541910, 611430	Task Leader III	Both	\$137.30
3	541611, 541910, 611430	Task Leader II	Both	\$120.80
4	541611, 541910, 611430	Task Leader	Both	\$97.18
5	541611, 541910, 611430, 611512	Functional Expert III	Both	\$239.07
6	541611, 541910, 611430	Functional Expert II	Both	\$186.64
7	541611, 541910, 611430	Functional Expert I	Both	\$169.95
8	541611, 541910, 611430	Sr. Management Consultant IV	Both	\$164.38
9	541611, 541910, 611430	Sr. Management Consultant II	Both	\$139.64
10	541611, 541910, 611430	Sr. Management Consultant I	Both	\$129.52
11	541611, 541910, 611430	Management Consultant II	Both	\$98.70
12	541611, 541910, 611430	Management Consultant I	Both	\$67.37
13	541611, 541910, 611430	Support Staff II **	Both	\$40.52
14	541611, 541910, 611430	Support Staff I**	Both	\$32.92

**SCA Labor Category

Service Contract Labor Standards Matrix:

SCA/SCLS MATRIX		
SCLS Eligible Contract Labor Category/Fixed Price Service	SCLS Equivalent Code Title	Wage Determination No
Support Staff II **	01052 – Data Entry Operator II	2015-4281
Support Staff I **	01051 – Data Entry Operator I	2015-4281

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

MOBIS LABOR CATEGORY DESCRIPTIONS
(Position Titles as Presented in the Proposal Price List)

SIN(s) PROPOSED (A)	SERVICE PROPOSED (e.g. Labor Category) (B)	MINIMUM EDUCATION/ CERTIFICATION LEVEL	MINIMUM YEARS OF EXPERIENCE
611430, 541611, 541910	Program Manager	Masters or Bachelors	9 or 14
611430, 541611, 541910	Task Leader III	Masters or Bachelors	6 or 10
611430, 541611, 541910	Task Leader II	Bachelors	8
611430, 541611, 541910	Task Lead	Bachelors	7
611430, 541611, 541910, 611512	Functional Expert III	Masters or Bachelors	10 or 14
611430, 541611, 541910	Functional Expert II	Masters or Bachelors	8 or 12
611430, 541611, 541910	Functional Expert I	Masters or Bachelors	7 or 11
611430, 541611, 541910	Sr. Management Consultant IV	Masters or Bachelors	6 or 10
611430, 541611, 541910	Sr. Management Consultant II	Masters or Bachelors	4 or 8
611430, 541611, 541910	Sr. Management Consultant I	Masters or Bachelors	3 or 7
611430, 541611, 541910	Management Consultant II	Bachelors	5
611430, 541611, 541910	Management Consultant I	Bachelors	3
611430, 541611, 541910	Support Staff II	Bachelors or AA or HS	1 or 3 or 5
611430, 541611, 541910	Support Staff I	AA or HS	1 or 3

EXPERIENCE & DEGREE SUBSTITUTION

The above describes the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category.

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for one year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education.

Bachelors	Associate degree +2 years relevant experience, or 4 years relevant experience	Professional certification
Masters	Bachelors +2 years relevant experience, or Associated + 4 years relevant experience	Professional license
Doctorate	Masters + 2 years relevant experience, Bachelors + 4 years relevant experience	

* Successful completion of higher education which has not yet resulted in a degree may be counted as 1-for-1 years of experience for each year of college completed.

* Five years of relevant managerial experience may be substituted for a degree.

Program Manager

Provides oversight and executive level management to overall contract operations often involving multiple projects/tasks and groups of personnel at multiple locations. The Program Manager maintains and manages relationships with senior level management within the client organization. Responsible for ensuring senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on higher level organizational strategic vision; this may include subject matter and unique technical knowledge. The Program Manager is responsible for managing multiple contract operations, ensure quality standards and work performance on all task orders and projects, plans, organizes and oversees work efforts, assigns resources, manages personnel, provides risk management, ensures quality management, monitors overall project and contract performance, etc.

Master's degree with 9 years of experience

or

Bachelor's degree with 14 years of experience

Task Leader III

Performs day-to-day management of contract support operations, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Demonstrates skills in the scope of work encompassed by the task order; provides technical guidance to the project team in performance of the work, and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight. Maintains and manages the client interface at the COTR levels of the client organization. Assists the Program Manager as required in managing contract performance.

Master's degree with 6 years of experience

or

Bachelor's degree with 10 years of experience

Task Leader II

Senior Leader, experience in project and task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include both the technical and financial solutions. Organizes, directs, and coordinates the planning and production of all activities associated with assigned tasks.

Bachelor's degree with 8 years of experience

Task Lead

Experience in task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work. Organizes, directs, and coordinates the planning and production of all activities associated with an assigned task.

Bachelor's degree with 7 years of experience

Functional Expert III

Senior expert who provides technical, functional, and training support in the development and implementation of program requirements, planning, management, and operations. A strong background in international security. . Must have a strong background in one of the following areas: international security, operations research, finance, economics, international security policy, international relations, international politics, public administration, or public policy. Has a demonstrated knowledge of DOD and executive branch organization and functions, DOD department relationships, and channels of communication. One year experience in teaching international security or U.S. security related subjects in a formal setting.

Master's degree with 10 years of experience

or

Bachelor's degree with 14 years of experience

Functional Expert II

Provides expert technical, functional, and training support in the development and implementation of program requirements, planning, management, and operations. Must have a strong background in one of the following areas: international security, operations research, finance, economics, international security policy, international relations, international politics, public administration, or public policy. Has a demonstrated knowledge of DOD and executive branch organization and functions, DOD department relationships, and channels of communication. One year experience in teaching international security or U.S. security related subjects in a formal setting.

Master's degree with 8 years of experience

or

Bachelor's degree with 12 years of experience

Functional Expert I

Provides expert technical, functional, and training support in the development and implementation of program requirements, planning, management, and operations. Must have a strong background in one of the following areas: international security, operations research, finance, economics, international security policy, international relations, international politics, public administration, or public policy. Has a demonstrated knowledge of DOD and executive branch organization and functions, DOD department relationships, and channels of communication. One year experience in teaching international security or U.S. security related subjects in a formal setting.

Master's degree with 7 years of experience

or

Bachelor's degree with 11 years of experience

Senior Management Consultant IV

Provides expert managerial, functional and educational support in the development and implementation of program requirements, organizational planning, trend analysis, and operational concepts. Is well versed in client policy, procedures, goals and objectives, and directional focus. Directs the performance of a broad spectrum of engagement types to include, strategy, decision support, organizational change and specific functional programs and/or clients. Directly responsible for the outcome of any size engagement to include budget, delivery, contract, quality and customer satisfaction. Maintains outstanding written, oral and presentation skills.

Master's degree with 6 years of experience

or

Bachelor's degree with 10 years of experience

Senior Management Consultant II

Provides managerial, functional and educational support in the development and implementation of program requirements, organizational planning, trend analysis, and operational concepts. Well versed in client policy, procedures, goals and objectives, and directional focus. Performs a broad spectrum of engagement types including, strategy, decision support, and organizational change for functional programs and/or clients. Responsible for the outcome of any size engagement to include budget, delivery, contract, quality and customer satisfaction. Maintains outstanding written, oral and presentation skills.

Master's degree with 4 years of experience

or

Bachelor's degree with 8 years of experience

Senior Management Consultant I

Provides strategic, operational, tactical, and policy planning advice and support. Develops concepts and implementation scenarios for organizational transformation and for training/education advancement. Collects findings, draws conclusions, and develops recommendations. Possesses solid oral, and written communication skills

and prepares and presents reports. Understands large engagements and the need for meeting goals within time and cost constraints.

Master's degree with 3 years of experience

or

Bachelor's degree with 7 years of experience

Management Consultant II

Performs a variety of managerial, administrative, and/ or project support tasks which are broad in nature. Provides advanced expertise and consulting in requirements development and business analysis, workflow and information design, business case and scenario development, and reporting. Performs support in the conduct of research, planning, recommendations, and training/education support. Performs with some latitude for unsupervised actions and decisions with strong written, oral and presentation skills.

Bachelor's degree with 5 years of experience

Management Consultant I

Team member contributing to consulting staff client assignments within specified guidelines. Performs a variety of tasks to include research, studies, evaluations, analyses, and training development that require both practical experience and theoretical, state-of-the-art, functional knowledge in specialty area. Understands overall purpose of task assignment and can work independently with limited oversight.

Bachelor's degree with 3 years of experience

Support Staff II

Under limited supervision, operates data entry devices in recording a variety of data; verifies data entered; performs related clerical duties. May assist in document preparation and conference planning.

Bachelor's degree with 1 year of experience

or

Associate's degree with 3 years of experience

or

High School diploma with 5 years of experience

Support Staff I

Under direct supervision, operates data entry devices in recording a variety of data; verifies data entered; performs related clerical duties.

Associate's degree with 1 year of experience

or

High School diploma with 3 years of experience

Website: [GSA Schedules Homepage](#)