



**GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
ENVIRONMENTAL SERVICES; STANDARD INDUSTRY GROUP 899
CLASS CODE F999**

Special Item No. 899 1 & 899 1RC Environmental Consulting Services
Special Item No. 899 7 & 899 7RC Geographic Information Systems (GIS) Services

LOCHNER

**H. W. Lochner, Inc.
20 N. Wacker Drive, Suite 1200
Chicago, IL 60606-2901
Phone: (312) 372-7346
Fax: (312) 372-8208**

Internet Address www.hwlochner.com

Business Size: Large

Contract Number: GS-10F-247AA

Current Under: Refresh #19, dated 23 July 2013

Period Covered by Contract: 25 September 2013 to 24 September 2018

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu driven database system. The Internet address for GSA Advantage!™ is <http://gsaadvantage.gov>. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

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Corporate Background:

H.W. Lochner has been performing relevant Environmental Services SIN related work for over 60 years. Lochner is a nationwide organization of civil and structural engineers, urban planners, environmental scientists, design technicians and support specialists – all devoted to providing valuable professional services that enhance people’s lives through sustainable infrastructure. Lochner was founded in Chicago in 1944 by Harry Lochner, Sr., who established the firm by conducting some of the nation’s first comprehensive transportation and land use studies. Headquartered in Chicago, Lochner is a nationally-recognized firm, employing 550 professionals in 30 offices in 18 states. Lochner strengthened its expertise in the Environmental Services business in 2010 by merging with Bucher, Willis & Ratliff Corporation (BWR) of Kansas City, MO. As our firm continues to grow, one factor always remains a constant: our commitment to provide our clients with the highest level of expertise and the highest quality service.

The Lochner tradition of excellence and stability rests firmly on our nearly seven decades of accomplishments – ranging from policy analysis, through planning and environmental studies, design, and construction engineering and inspection services. Lochner remains an independent, employee-owned, stable, mid-sized firm – a family of professionals dedicated to providing the highest quality infrastructure and transportation products and services.

COMPANY

H.W. Lochner, Inc. provides a wide range of environmental services related to site development/redevelopment including due diligence, environmental site assessment, corrective action feasibility/design and remedial actions. We also specialize in National Environmental Policy Act (NEPA) services supporting a wide range of infrastructure and property development with a strong emphasis in large-scale civil engineering projects. Our NEPA services include completion of Categorical Exclusions (CatEx), Environmental Assessments (EA) and Environmental Impact Statements (EIS). Our environmental professionals also provide supporting technical services such as wetland permitting and delineation, biological assessments, wildlife and biological surveys and economic justice studies. Our environmental services are provided nationwide with our professionals located in over 10 states. We routinely incorporate Geographic Information Systems (GIS) in our environmental projects and have GIS Specialists located throughout our operating regions; this approach allows us to effectively service our public- and private-sector clients wherever and whenever you need cutting-edge technical services.

INFORMATION FOR ORDERING AGENCIES
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FSS SIN(s): 899-1, 899-1RC, 899-7 & 899-7RC

Contract Number: GS-10F-247AA

Contract Period: September 25, 2013 – September 24, 2018

Contractor's Name: H.W. Lochner, Inc.

Contractor's Address: 20 N Wacker Drive, Suite 1200
Chicago, IL 60606-2901

Business Size: Large Business

Data Universal Numbering System (DUNS): 025208133

Woman Owned Small Business: No

1a. Special Item Number(s) for this contract:

SIN	DESCRIPTION
899-1 & 899-1RC	Environmental Consulting Services
899-7 & 899-7RC	Geographic Information Systems (GIS) Services

1b. See GSA Advantage for all current H.W. Lochner, Inc. services.

1c. Hourly Rates: See Rate Chart later in this pricelist, page 6.

2. Maximum Order: \$1,000,000

3. Minimum Order: \$ 100.00

4. Geographic Scope of Contract: Domestic Delivery Only

5. Point of Production: 20 N Wacker Drive, Suite 1200
Chicago, IL 60606-2901

6. Basic Discounts: Discounts already deducted

7. Quantity Discounts: None

8. Prompt Payment Discounts: None; Net 30 Days

9a. Government Purchase Cards: Are accepted at below the micropurchase threshold.

9b. Government Purchase Cards: Are accepted above the micropurchase threshold.

10. Foreign Items: None

11a. Time of Delivery: As Negotiated with Ordering Agency

11b. Expedited Delivery: Contact H.W. Lochner, Inc.

11c. Overnight and 2-Day Delivery: Contact H.W. Lochner, Inc.

11d. Urgent Requirements: Contact H.W. Lochner, Inc.

12. F.O.B. Point(s): Destination

13a. Contractor's Ordering Address: H. W. Lochner, Inc.
20 N Wacker Drive, Suite 1200
Chicago, IL 60606-2901
Attention: Paul Blachowicz

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Contractor's Payment Address: H. W. Lochner, Inc.
20 N Wacker Drive, Suite 1200
Chicago, IL 60606-2901
Attention: Paul Blachowicz

15. Warranty Provision: Not Applicable

16. Export Packaging Charges: Not Applicable

- 17. **Terms and Conditions of Government Purchase Card Acceptance:** Contact H.W. Lochner, Inc.
- 18. **Terms and Conditions of rental, maintenance and repair:** Not Applicable
- 19. **Terms and Conditions of installation:** Not Applicable
- 20. **Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not Applicable
- 20a. **Terms and Conditions for any other services:** Not Applicable
- 21. **List of service and distribution points:** See listings in the back of this pricelist
- 22. **List of participating dealers:** Not Applicable
- 23. **Preventative maintenance:** Not Applicable
- 24a. **Special attributes such as environmental attributes:** None
- 24b. **SECTION 508 COMPLIANCE for EIT:** www.Section508.gov/.

www.hwlochner.com

- 25. **Data Universal Numbering System (DUNS) Number:** 025208133
- 26. **H.W. Lochner is registered with the SAM Database.**

ORDERING PROCEDURES FOR SERVICES

Ordering Procedures for GSA Schedules are found in FAR 8.405. For questions concerning this GSA Contract Call Paul Blachowicz Phone: (312) 372-7346.

H.W. LOCHNER, INC. LABOR CATEGORY RATES

Overview of H.W. Lochner, Inc. Special Item Numbers 899-1 and 899-7. Environmental Services

See Following Full Product Descriptions.

SIN #	Order #	Labor Category Title	Year 1 IFF Rate	Year 2 IFF Rate	Year 3 IFF Rate	Year 4 IFF Rate	Year 5 IFF Rate
899-1 & 899-7	LE1001	Principal II	\$205.24	\$209.96	\$214.79	\$219.73	\$224.78
899-1 & 899-7	LE1002	Principal I	\$195.47	\$199.97	\$204.57	\$209.27	\$214.08
899-1 & 899-7	LE1003	Senior Project Manager III	\$178.90	\$183.01	\$187.22	\$191.53	\$195.94
899-1 & 899-7	LE1004	Senior Project Manager II	\$166.15	\$169.97	\$173.88	\$177.88	\$181.97
899-1 & 899-7	LE1005	Project Manager V	\$151.49	\$154.97	\$158.54	\$162.19	\$165.92
899-1 & 899-7	LE1006	Project Manager IV	\$136.83	\$139.98	\$143.20	\$146.49	\$149.86
899-1 & 899-7	LE1007	Project Manager III	\$112.39	\$114.97	\$117.62	\$120.32	\$123.09
899-1 & 899-7	LE1008	Project Manager II	\$107.51	\$109.98	\$112.51	\$115.10	\$117.75
899-1 & 899-7	LE1009	Project Manager I	\$105.55	\$107.98	\$110.46	\$113.00	\$115.60
899-1 & 899-7	LE1010	Senior Environmental Consultant II	\$141.71	\$144.97	\$148.30	\$151.71	\$155.20
899-1 & 899-7	LE1011	Senior Environmental Consultant I	\$127.05	\$129.97	\$132.96	\$136.02	\$139.15
899-1 & 899-7	LE1012	Senior Environmental Planner III	\$148.39	\$151.80	\$155.29	\$158.87	\$162.52
899-1 & 899-7	LE1013	Environmental Planner III	\$112.39	\$114.97	\$117.62	\$120.32	\$123.09
899-1 & 899-7	LE1014	Environmental Planner II	\$99.69	\$101.98	\$104.33	\$106.73	\$109.18
899-1 & 899-7	LE1015	Environmental Planner I	\$72.16	\$73.82	\$75.52	\$77.25	\$79.03
899-1 & 899-7	LE1016	Senior Geologist/Hydrogeologist	\$123.68	\$126.52	\$129.43	\$132.41	\$135.46
899-1 & 899-7	LE1017	Geologist/Hydrogeologist III	\$110.83	\$113.38	\$115.99	\$118.65	\$121.38
899-1 & 899-7	LE1018	Geologist/Hydrogeologist II	\$81.12	\$82.99	\$84.89	\$86.85	\$88.84
899-1 & 899-7	LE1019	Senior Environmental Engineer	\$178.90	\$183.01	\$187.22	\$191.53	\$195.94
899-1 & 899-7	LE1020	Environmental Engineer III	\$132.16	\$135.20	\$138.31	\$141.49	\$144.74
899-1 & 899-7	LE1021	Environmental Engineer I	\$97.01	\$99.24	\$101.52	\$103.86	\$106.25
899-1 & 899-7	LE1022	Senior Environmental Scientist II	\$133.98	\$137.06	\$140.21	\$143.44	\$146.74
899-1 & 899-7	LE1023	Senior Environmental Scientist I	\$123.68	\$126.52	\$129.43	\$132.41	\$135.46
899-1 & 899-7	LE1024	Environmental Scientist III	\$82.43	\$84.33	\$86.27	\$88.25	\$90.28
899-1 & 899-7	LE1025	Environmental Scientist II	\$79.16	\$80.98	\$82.84	\$84.75	\$86.70

899-1 & 899-7	LE1026	Environmental Scientist I	\$70.37	\$71.99	\$73.64	\$75.34	\$77.07
899-1 & 899-7	LE1027	Senior Environmental Technician III	\$97.73	\$99.98	\$102.28	\$104.63	\$107.04
899-1 & 899-7	LE1028	Senior Environmental Technician II	\$83.07	\$84.98	\$86.94	\$88.94	\$90.98
899-1 & 899-7	LE1029	Senior Environmental Technician I	\$70.37	\$71.99	\$73.64	\$75.34	\$77.07
899-1 & 899-7	LE1030	Environmental Technician II	\$63.53	\$64.99	\$66.49	\$68.02	\$69.58
899-1 & 899-7	LE1031	Environmental Technician I	\$42.34	\$43.31	\$44.31	\$45.33	\$46.37
899-1 & 899-7	LE1032	Senior Design Engineer	\$117.28	\$119.98	\$122.74	\$125.56	\$128.45
899-1 & 899-7	LE1033	Design Engineer III	\$100.66	\$102.98	\$105.34	\$107.77	\$110.25
899-1 & 899-7	LE1034	Design Engineer II	\$88.94	\$90.99	\$93.08	\$95.22	\$97.41
899-1 & 899-7	LE1035	Design Engineer I	\$83.07	\$84.98	\$86.94	\$88.93	\$90.98
899-1 & 899-7	LE1036	Senior GIS Technician II	\$84.05	\$85.98	\$87.96	\$89.98	\$92.05
899-1 & 899-7	LE1037	Senior GIS Technician I	\$75.57	\$77.31	\$79.09	\$80.91	\$82.77
899-1 & 899-7	LE1038	GIS Technician II	\$74.28	\$75.99	\$77.74	\$79.52	\$81.35
899-1 & 899-7	LE1039	GIS Technician I	\$66.53	\$68.06	\$69.63	\$71.23	\$72.87
899-1 & 899-7	LE1040	Certified Industrial Hygienist II	\$107.51	\$109.98	\$112.51	\$115.10	\$117.75
899-1 & 899-7	LE1041	Certified Industrial Hygienist I	\$95.78	\$97.98	\$100.24	\$102.54	\$104.90
899-1 & 899-7	LE1047	Asbestos Inspector II	\$81.12	\$82.99	\$84.89	\$86.85	\$88.84
899-1 & 899-7	LE1048	Senior CADD Technician	\$89.90	\$91.97	\$94.08	\$96.25	\$98.46
899-1 & 899-7	LE1049	Draftsman - CADD II	\$72.52	\$74.19	\$75.89	\$77.64	\$79.43
899-1 & 899-7	LE1050	Draftsman - CADD I	\$63.53	\$64.99	\$66.49	\$68.02	\$69.58
899-1 & 899-7	LE1051	Administrative Assistant	\$53.75	\$54.99	\$56.25	\$57.54	\$58.87
899-1 & 899-7	LE1052	Clerical	\$61.86	\$63.28	\$64.74	\$66.23	\$67.75
899-1 & 899-7	LE1053	Technician Intern	\$54.73	\$55.99	\$57.28	\$58.59	\$59.94

For additional information please contact Paul Blachowicz at the H.W. Lochner, Inc. GSA Technical Assistance Department at pblachowicz@hwlochner.com (312) 372-7346 Fax (312) 372-8208.

See Labor Category Descriptions that Follow.

H.W. LOCHNER, INC. CORPORATION LABOR CATEGORY DESCRIPTIONS

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
LE1001	Principal II	20 years of project related experience.	Masters Degree	Manages at the Group Level to provide corporate access level decision makers for our customer's senior staff. Coordinates group and inter-corporate divisions to apply corporate-wide resources to solve customer problems. Directs and mentors Project and Program Managers.
LE1002	Principal I	15 years of project related experience.	Masters Degree	Office or Region level – financial office performance and administration, marketing and business development, and oversee project management. May over see other Project Managers and serve as senior technical project support.
LE1003	Senior Project Manager III	14 years of project related experience.	Masters Degree	Full managerial responsibility for all aspects of projects including identifying and documenting scope of work, key deliverables and timeliness, negotiating extras, cost control, staffing and quality control. May oversee other Project Managers.
LE1004	Senior Project Manager II	12 years of project related experience.	Bachelor's Degree	Full managerial responsibility for all aspects of projects including identifying and documenting scope of work, key deliverables and timeliness, negotiating extras, cost control, staffing and quality control.
LE1005	Project Manager V	10 years of project related experience.	Bachelor's Degree	Leads complex projects & responsible for planning, coordinating, and overseeing projects through all development phases. Procures work, business and client development, provides company leadership, builds and develops staff, etc.
LE1006	Project Manager IV	8 years of project related experience	Bachelor's Degree	Leads complex projects & responsible for planning, coordinating, and overseeing projects through all development phases. Procures work, business and client development, provides company leadership, builds and develops staff, etc.
LE1007	Project Manager III	6 years of project related experience.	Bachelor's Degree	Manages people, resources, financial performance of projects, obtains new clients, maintains existing clients, writes proposals, and contributes to workload growth.
LE1008	Project Manager II	4 years of project related experience.	Bachelor's Degree	Manages people, resources, financial performance of projects, obtains new clients, maintains existing clients, writes proposals, and contributes to workload growth.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
LE1009	Project Manager I	2 years of project related experience.	Bachelor's Degree	Manages people, resources, financial performance of projects, obtains new clients, maintains existing clients, writes proposals, and contributes to workload growth.
LE1010	Senior Environmental Consultant II	14 years of project related experience.	Masters Degree	Generally assisting Project Managers, provides technical consulting strategies to clients and directs the project team in areas of technical expertise.
LE1011	Senior Environmental Consultant I	12 years of project related experience.	Bachelor's Degree	Generally assisting Project Managers, provides technical consulting strategies to clients and directs the project team in areas of technical expertise. This position generally supports the Senior Consultant II for project-specific needs.
LE1012	Senior Environmental Planner III	10 years of project related experience.	Masters Degree	Performs environmental planning work including evaluating data and preparing reports. Leads the preparation of NEPA documents and conducts associated studies (impact evaluations, historical/cultural resource investigations); carries out master planning/site development planning activities; and coordinates community outreach activities in connection with infrastructure improvement projects.
LE1013	Environmental Planner III	8 years of project related experience.	Bachelor's Degree	Leads the preparation of NEPA documents and conducts associated studies (impact evaluations, historical/cultural resource investigations); carries out master planning/site development planning activities; and coordinates community outreach activities in connection with infrastructure improvement projects.
LE1014	Environmental Planner II	4 years of project related experience.	Bachelor's Degree	Drafts and reviews the preparation of NEPA documents and conducts associated studies (impact evaluations, historical/cultural resource investigations); reviews master planning/site development planning activities; and coordinates community outreach activities in connection with infrastructure improvement projects.
LE1015	Environmental Planner I	1 year Experience.	Bachelor's Degree	Assist the preparation of NEPA documents and conducts associated studies (impact evaluations, historical/cultural resource investigations); assists with master planning/site development planning activities; and coordinates community outreach activities in connection with infrastructure improvement projects.
LE1016	Senior Geologist/ Hydrogeologist	10 years of project related experience.	Masters Degree	Generally assisting Project Managers, provides technical support in the area of subsurface soil and groundwater investigations. Serves as the lead technical professional for groundwater studies and assists other project teams as required.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
LE1017	Geologist/ Hydrogeologist III	6 years of project related experience.	Bachelor's Degree	Generally assisting Project Managers, provides technical support in the area of subsurface soil and groundwater investigations. Serves as a technical professional for groundwater studies and assists other project teams as required.
LE1018	Geologist/ Hydrogeologist II	2 years Experience.	Bachelor's Degree	Generally assisting a Senior Geologist/Hydrogeologist, provides technical support in the area of subsurface soil and groundwater investigations. Supports project teams as required.
LE1019	Senior Environmental Engineer	14 years of project related experience.	Masters Degree	Fully competent engineer who is able to plan and conduct work requiring judgment in independent evaluation, selection, and substantial adaptation/modification of standard engineering techniques, procedures and criteria. Devises new solutions to problems.
LE1020	Environmental Engineer III	7 years of project related experience.	Bachelor's Degree	Performs full range of professional engineering activities which require possession of a PE License. Duties require a high degree of technical judgment, and resourcefulness in planning, designing, evaluating complex projects.
LE1021	Environmental Engineer I	1 year Experience.	Bachelor's Degree	Performs assignments designed to develop professional knowledge and abilities, requiring application of standard techniques, procedures, and criteria in carrying out a sequence of related engineering tasks.
LE1022	Senior Environmental Scientist II	12 years of project related experience.	Bachelor's Degree	Plans and leads staff in performing environmental investigations which include data collection, permitting, modeling and report preparation. Typically directly supports the Project Manager.
LE1023	Senior Environmental Scientist I	8 years of project related experience.	Bachelor's Degree	Plans and leads staff in performing environmental investigations which include data collection, permitting, modeling and report preparation. Typically directly supports the Project Manager or will assist the Senior Environmental Scientist II on more complex projects.
LE1024	Environmental Scientist III	6 years of project related experience.	Bachelor's Degree	Conducts field work necessary to complete NEPA documentation and other environmental investigations. Collects and analyzes of data, writing and Prepares reports, studies, and correspondence. Leads and facilitates public meetings.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
LE1025	Environmental Scientist II	4 years of project related experience.	Bachelor's Degree	Conducts field work necessary to complete NEPA documentation and other environmental investigations. Collects and analyzes of data, writing and Prepares reports, studies, and correspondence. Supports more senior technical staff for office duties and public meetings.
LE1026	Environmental Scientist I	1 year Experience.	Bachelor's Degree	Conducts field work necessary to support NEPA documentation and other environmental investigations. Collects and analyzes of data, writing and assists with reports, studies, and correspondence. Supports more senior technical staff for office duties.
LE1027	Senior Environmental Technician III	10 years of project related experience.	Associates Degree.	Serves as a lead support role for technical analysis or design development under the direction of a registered PE or Geologist.
LE1028	Senior Environmental Technician II	6 years of project related experience.	Associates Degree.	Serves as the lead field data collector and is responsible for quality assurance procedures for data used in technical analysis or design development under the direction of a registered PE or Geologist.
LE1029	Senior Environmental Technician I	4 years of project related experience.	Associates Degree.	Serves as a field data collector and is responsible for quality assurance procedures for data used in technical analysis or design development under the direction of a registered PE or Geologist.
LE1030	Environmental Technician II	3 years of project related experience.	High School diploma Required.	Provides field and office technical support to projects working under supervision of a Senior Technician.
LE1031	Environmental Technician I	1 year Experience.	High School diploma Required.	Provides field and office technical support to projects working under supervision of a Senior Technician.
LE1032	Senior Design Engineer	12 years of project related experience.	Bachelor's Degree	Fully competent design engineer who is able to plan and conduct work requiring judgment in independent evaluation, selection, and substantial adaptation/modification of standard engineering techniques, procedures and criteria for environmental solutions. Signs design work product as the responsible engineer.
LE1033	Design Engineer III	5 years of project related experience.	Bachelor's Degree	Fully competent engineer who is able to plan and conduct work requiring judgment in independent evaluation, selection, and substantial adaptation/modification of standard engineering techniques, procedures and criteria. Devises new solutions to problems.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
LE1034	Design Engineer II	3 years of project related experience.	Bachelor's Degree	Performs full range of professional engineering activities which require possession of a PE License. Duties require a high degree of technical judgment, and resourcefulness in planning, designing, evaluating complex projects.
LE1035	Design Engineer I	2 years of project related experience.	Bachelor's Degree	Performs assignments designed to develop professional knowledge and abilities, requiring application of standard techniques, procedures, and criteria in carrying out a sequence of related engineering tasks.
LE1036	Senior GIS Technician II	10 years of project related experience.	Bachelor's Degree. Degree Substitution: High School degree / GED and Commercially Accepted GIS Certification and 4 years additional experience.	Leads, plans and conducts GIS work related to detailed phases of major projects. Conducts data gathering, conversion, analysis, manipulation, and processing of spatial data using computerized GIS.
LE1037	Senior GIS Technician I	8 years of project related experience.	Bachelor's Degree. Degree Substitution: High School degree / GED and Commercially Accepted GIS Certification and 4 years additional experience.	Leads, plans and conducts GIS work related to detailed phases of major projects. Conducts data gathering, conversion, analysis, manipulation, and processing of spatial data using computerized GIS.
LE1038	GIS Technician II	4 years of project related experience.	Associates Degree. Degree Substitution: High school degree/ GED and Commercially Accepted GIS Certification and 2 years additional experience.	Plans and conducts GIS work related to detailed phases of major projects. Conducts data gathering, conversion, analysis, manipulation, and processing of spatial data using computerized GIS.
LE1039	GIS Technician I	2 years of project related experience.	Associates Degree. Degree Substitution: High school degree / GED and Commercially Accepted GIS Certification and 2 years additional experience.	Assists with GIS work related to detailed phases of major projects. Conducts data gathering, conversion, analysis, manipulation, and processing of spatial data using computerized GIS.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
LE1040	Certified Industrial Hygienist II	8 years of project related experience.	Masters Degree	Leads indoor air quality investigations as they relate to occupational health and safety issues. Is responsible as the senior professional sign-off of reports for hazardous waste issues such as asbestos-containing materials, lead-based paint and microbial growth for building demolition and interior renovations.
LE1041	Certified Industrial Hygienist I	6 years of project related experience.	Bachelor's Degree	Leads indoor air quality investigations as they relate to occupational health and safety issues. Is responsible as the senior professional sign-off of reports for hazardous waste issues such as asbestos-containing materials, lead-based paint and microbial growth for building demolition and interior renovations. Will work directly under supervision of Certified Industrial Hygienist II for more complex projects.
LE1047	Asbestos Inspector II	4 years of project related experience.	High School diploma Required.	Completes asbestos field inspections including sampling, testing, consultations, feasibility reports, preparing field drawings and preparing reports to be included in design specification.
LE1048	Senior CADD Technician	7 years of project related experience.	Associates Degree. Substitution: High School degree / GED and CADD technical school training and 2 years additional experience.	Performs complex drafting assignments within company and industry standards and codes. Visualizes and plans the graphic presentation of complex items having distinctive design features. Recommends minor design changes. May prepare cost and quantity estimates. May perform design calculations.
LE1049	Draftsman - CADD II	5 years of project related experience.	High school diploma.	Experienced performing technical drafting support for assigned projects independently. Has a working knowledge of engineering technology in a specific field. Performs drafting assignments as assigned from sketches, verbal instructions, and notes. Establishes and maintains schedules and progress reports, etc.
LE1050	Draftsman - CADD I	3 years of project related experience.	High school diploma.	Performs mostly non-technical drafting support for assigned projects, using CADD. Performs basic, routing drafting work with few technical errors.
LE1051	Administrative Assistant	3 years of project related experience.	High School diploma	Performs basic administrative duties for a group. Maintains correspondence and data files, arranges appointments, answers routine inquiries, etc.
LE1052	Clerical	3 years of project related experience.	High School diploma	Performs various clerical functions such as typing memos and letters, operating photocopiers, maintaining filing systems, processing documents, preparing standard reports, etc.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
LE1053	Technician Intern	0 years Experience, Entry level.	High School diploma Required.	Performs simple engineering assignments and works from designs of others, compiles data, performs basic design computations, and prepares engineering plans. Works under close supervision; receives specific and detailed instruction as to required tasks and results expected.

H. W. Lochner, Inc. labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience.

General Substitutions

DEGREE	DEGREE AND EXPERIENCE SUBSTITUTION	RELATED EXPERIENCE SUBSTITUTION
Associate's	4 Years	4 Years
Bachelor's	Associate's + 4 Years	8 Years
Master's	Bachelor's + 4 Years	12 Years
Doctorate	Master's + 4 Years	16 Years

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No.
Environmental Technician II	Environmental Technician / 30090	05-2167
Environmental Technician I	Environmental Technician / 30090	05-2167
Senior CADD Technician	Drafter / CAD Operator IV / 30064	05-2167
Draftsman – CADD II	Drafter / CAD Operator III / 30063	05-2167
Draftsman – CADD I	Drafter / CAD Operator II / 30062	05-2167
Administrative Assistant	Administrative Assistant / 01020	05-2167
Clerical	Secretary III / 01113	05-2167
Technician Intern	Environmental Intern / 30090	05-2167

"The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly."

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

H.W. Lochner, Inc. provides commercial products and services to the Ordering Activity. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Ordering activity contracts. To accelerate potential opportunities please contact Paul Blachowicz at pblachowicz@hwlochner.com or 312-372-7346.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to an ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or –
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act

 (Agency) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

Signatures

_____ DATE

AGENCY

_____ DATE

CONTRACTOR

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER

***SPECIAL BPA DISCOUNT/PRICE**

(2) Delivery:

DESTINATION

DELIVERY SCHEDULE/DATES

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE

POINT OF CONTACT

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Task/Delivery Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedent.

SALES AND SERVICE POINTS

H.W. LOCHNER, INC.

LOCHNER

Corporate Headquarters:

20 N Wacker Drive, Suite 1200
Chicago, IL 60606-2901

Voice: 312-372-7346
Fax: 312-372-8208

Colorado Office:

7841 S. Glencoe Way
Centennial, CO 80122

Voice 303-713-1124
Fax 303- 713-1120

Connecticut Offices:

2110 Silas Deane Highway
Rocky Hill, CN 06067

Voice 860-513-4003
Fax 860-513-4006

Florida Offices:

13577 Feather Sound Dr. Ste. 600
Clearwater, FL 33762

Voice 727-572-7111
Fax 727-571-3371

3750 NW 87th Avenue, Suite 225
Miami, FL 33178

Voice 305-503-9873
Fax 305-503-9882

2940 East Park Ave., Ste. 200
Tallahassee, FL 32301

Voice 850-656-9027
Fax 850-656-9028

Georgia Office:

3330 Cumberland Blvd., Suite 500
Atlanta, GA 30339

Voice 770-933-6211
Fax 770-933-6223

Idaho Office:

941 South Industry Way
Meridian, ID 83642

Voice 208-336-2983
Fax 208-429-1954

Illinois Office:

400-B Quadrangle Dr.
Bolingbrook, IL 60440

Voice 630-679-1670
Fax 630-679-1780

Indiana Office:

245 W. Johnson Rd., Ste. 8
La Porte, ID 46350

Voice 219-324-4903
Fax 219-362-3402

SALES AND SERVICE POINTS cont.

Kansas Office:

2335 East Crawford Street	Voice	785-827-3603
Salina, KS 67401	Fax	785-827-3029

Kentucky Office:

1040 Monarch St., Ste. 300	Voice	859-224-4476
Lexington, KY 40513	Fax	859-224-9828

Missouri Office:

903 East 104th Street, Ste. 800	Voice	816-363-2696
Kansas City, MO 64131	Fax	816-363-0027

New York Offices:

310 Fullerton Ave. Ste. 200	Voice	845-863-0045
Newburgh, NY 12550	Fax	845-863-0961

181 Genesee St., Suite 300	Voice	315-793-9500
Utica, NY 13501	Fax	315-793-9530

North Carolina Office:

2840 Plaza Place, Ste. 202	Voice	919-571-7111
Raleigh, NC 27612	Fax	919-571-0454

Oklahoma Office:

510 East Memorial Road, Ste. A-1	Voice	405-748-6651
Oklahoma City, OK 73114	Fax	405-748-6641

Oregon Office:

2001 Front Street NE, Ste. 120	Voice	503-586-0100
Salem, OR 97301	Fax	503-589-9538

Pennsylvania Office:

400 Technology Dr., 1st. Floor	Voice	724-745-0920
Canonsburg, PA 15317	Fax	724-745-0950

Tennessee Offices:

103 Confederate Drive, Ste. 3	Voice	615-807-1252
Franklin, TN 37064	Fax	615-807-1673

95 White Bridge Road, Ste. 116	Voice	615-352-5011
Nashville, TN 37205	Fax	615-352-5014

100 Tulsa Road, Ste. 19	Voice	865-483-4295
Oak Ridge, TN 37830	Fax	865-483-4297

Texas Offices:

12001 N. Central Expressway, Ste. 1050	Voice	214-373-7873
Dallas, TX 75243	Fax	214-373-7875

SALES AND SERVICE POINTS cont.

Texas Offices cont.:

810 Hester's Crossing, Suite 225
Round Rock, TX 78681

Voice 512-863-4758 Ext. 29228
Fax 512-828-0077

1828 E. Southeast Loop 323, Ste. 202
Tyler, TX 75701

Voice 903-581-7844
Fax 903-581-0178

Utah Offices:

113 East 200 North, #3
St. George, UT 84770

Voice 435-656-3700
Fax 435-656-0060

1245 E. Brickyard Rd., Ste. 400
Salt Lake City, UT 84106

Voice 801-415-5800
Fax 801-415-5850

Virginia Office

2727 Enterprise Pkwy., Ste. 203
Richmond, VA 23294

Voice 804-935-7162
Fax 804-935-7161

Washington Offices:

400-108th Ave. NE, Ste. 401
Bellevue, WA 98004

Voice 425-454-3160
Fax 425-455-8543

4232 6th Ave SE, Suite 100
Lacey, WA 98503

Voice 360-438-2837
Fax 888-875-9798

