



Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the process to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The internet address for GSA Advantage is: GSAAvantage.gov. For more information on ordering from FSS, click on FSS schedules button at fss.gsa.gov.

Schedule Title: 76 Publications Media
FSC Group: 7610

Contractor:

Channing Bete Company, Inc.
One Community Place
South Deerfield, MA 01373-0200
Telephone: 1-800-628-7733
Fax: 1-800-499-6464

Business size: Small Business

Contract number: GS-14F-8879B

Pricing includes IFF

Contract Period: February 1, 2007 thru January 31, 2012

Customer Information

- 1a. **SIN:** 760 1
- 1b. **SIN 761 1 Lowest unit price:** \$0.71
- 1c. **Hourly rates:** N/A
2. **Maximum order:** \$1,000,000
3. **Minimum order:** \$100
4. **Geographic coverage:** Continental United States, Alaska, Hawaii and U.S. Territories
5. **Point of production:**
South Deerfield, Massachusetts (Franklin County)
6. **Discount from list prices or statement of net price:**
Volume discounts at task order level.
7. **Quantity discounts:** 2%-86%
8. **Prompt payment terms:** Net 30 days; 1%, 10 days.
1% prepay (except credit cards)
- 9a. & b. Government commercial credit card accepted below or above micro purchase threshold.
10. **Foreign Items:** N/A
- 11a. **Time of delivery:** 30 days ARO or approval of imprint.
- 11b. **Expedited delivery:** All items available.
- 11c. **Overnight and two-day delivery:** Available at extra charge.
- 11d. **Urgent requirements:** Delivery within 15 days ARO may be possible by special request.
Call 1-800-628-7733.
12. **F.O.B. point(s):**
F.O.B. Destination to all 50 U.S. States, Puerto Rico, Guam, the Virgin Islands and worldwide to APO/FPO zip codes.
- 13a. **Ordering address:**
Channing Bete Company, Inc.
Dept. GSA
One Community Place
South Deerfield, MA 01373
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address:**
Channing Bete Company, Inc.
P.O. Box 84-5897
Boston, MA 02284-5897
15. **Warranty provision:** N/A
16. **Export packing charges:** N/A
17. **Government purchase card:** Yes. Accepted below or above micro purchase threshold.
18. **Terms and conditions of rental, maintenance, and repair:** N/A
19. **Terms and conditions of installation:** N/A
20. **Terms and conditions of repair parts:** N/A
- 20a. **Terms and conditions for any other services:** N/A
21. **List of service and distribution points:** N/A
22. **List of participating dealers:** N/A
23. **Preventive maintenance:** N/A
- 24a. CBC follows OFEE Executive Order 13101
- 24b. **EIT Supplies & Services:** N/A
25. **Data Universal Number System (DUNS) number:**
0 011 20278
26. **Registration in Central Contractor Registration (CCR):** Yes

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Price List A

Activities Books (2C)	Folders (4C, 8pg)
Calendars (3 month) (2C)	MiniSlim #03491 Sacrificial Giving (2C, 8 pg)
Color Books (2C)	My Books (2C, 8 pg)
Fact Booklets (2C)	Slim Booklets (2C, 16 pg)
Fact Booklets (4C)	Pocket Minder Cards

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$1.34	-	-
100-499	\$1.06	21%	\$1.53
500-999	\$1.02	24%	\$1.24
1,000-2,499	\$0.93	30%	\$1.06
2,500-4,999	\$0.87	35%	\$0.95
5,000-9,999	\$0.76	43%	\$0.82
10,000-19,999	\$0.58	56%	\$0.64
20,000-49,999	\$0.51	62%	\$0.57
50,000-99,999	\$0.41	69%	\$0.46
100,000-199,999	\$0.34	74%	\$0.38
200,000-299,999	\$0.28	79%	\$0.31
300,000-499,999	\$0.26	80%	\$0.29
500,000-999,999	\$0.25	81%	\$0.28
1,000,000-2,999,999	\$0.23	83%	\$0.26
3,000,000+	\$0.21	84%	\$0.22

*Imprinting is free of charge on orders of 5,000 (or more) copies of a single title with the same imprint.

* Pocket Minder Card Imprinting: For any total combination of titles less than 5000 units with the same imprint image, there is a \$125 set-up fee per order. (#920646). Imprint Space: 2 3/4" w x 1 1/2" h (back panel only).

*A \$50 charge will apply to the 3rd imprint in an order and each imprint thereafter.

Price List A - Supplement

(Single title orders)

Quantity	Non Imprinted Price	Quantity Savings	Imprinted Price
500,000-999,999	\$0.23	83%	\$0.23
1,000,000-2,999,999	\$0.20	85%	\$0.20

SHIPPING TERMS: Orders shipped FOB Destination via regular carrier to all 50 U.S. States, Puerto Rico, Guam, and VI and for worldwide orders with APO, FPO zip codes. All other destinations, special services or carriers, negotiated off contract.

PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Price List B

Activities Books (2C)
 Activities Books (4C)
 Activities Posters (4C)
 Calendars (2C)
 Coloring Books (2C)
 Coloring Books (4/2C)
 Fact Booklets (2C)

Fact Booklets (4C, 16 pg)
 Fact Booklets (PCAA 2C,20/32/44 pg)
 Handwashing Cling Decal
 Know What Workbooks (4C, 12 pg)
 Medicare #44008 (2C, 32 pg)
 My Books (2C, 16 pg)
 Pocket Calendars (2C, 28 pg)

Pocket Diaries (2C, 28 pgs)
 Pop-Up Sets (4C)
 Study Books (2C, 16/24 pg)
 Teaching Tales (2C, 20 pg)
 We Wonder Workbooks (4C, 12 pg)
 Who Knew Workbooks (4C, 12 pg)
 Tips that Stick (4C)

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$1.97	-	-
100-499	\$1.92	2%	\$2.40
500-999	\$1.73	12%	\$1.96
1,000-2,499	\$1.52	23%	\$1.64
2,500-4,999	\$1.20	39%	\$1.28
5,000-9,999	\$0.90	54%	\$0.97
10,000-19,999	\$0.80	59%	\$0.86
20,000-49,999	\$0.74	62%	\$0.80
50,000-99,999	\$0.65	67%	\$0.69
100,000-199,999	\$0.56	71%	\$0.59
200,000-299,999	\$0.52	73%	\$0.55
300,000-499,999	\$0.51	74%	\$0.54
500,000+	\$0.49	75%	\$0.52

Imprinting is free of charge on orders of 5,000 (or more) copies of a single title with the same imprint.
 School Bus Pop Out Set imprinted prices are for imprinting on Bus Safety Tip Sheet only; imprinting on Die Cut School Bus is subject to quote.
 A \$50 charge will apply to the 3rd imprint in an order and each imprint thereafter.

SHIPPING TERMS: Orders shipped FOB Destination via regular carrier to all 50 U.S. States, Puerto Rico, Guam, and VI and for worldwide orders with APO, FPO zip codes. All other destinations, special services or carriers, negotiated off contract.

PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Price List C

Folders (2C, 8 panel – Prevent Child Abuse America)

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$0.75	-	N/A
100-499	\$0.61	18%	N/A
500-999	\$0.51	32%	N/A
1,000-2,499	\$0.48	36%	N/A
2,500-4,999	\$0.43	42%	N/A
5,000-9,999	\$0.37	50%	N/A
10,000-19,999	\$0.32	57%	N/A
20,000-49,999	\$0.28	62%	N/A
50,000-99,999	\$0.24	68%	N/A
100,000-199,999	\$0.21	72%	N/A
200,000-299,999	\$0.18	76%	N/A
300,000-499,999	\$0.14	81%	N/A
500,000-999,999	\$0.13	82%	N/A
1,000,000+	\$0.12	84%	N/A

Customer imprints are not available

Note: All PCAA/GSA orders must be addressed to the Channing Bete Company,
(CBC administers the GSA contract for the PCAA Fulfillment Center).

Price List G

Folders (2C, 6/8 panels)

MiniSlim Booklets (2C, 8 pg) (except 03491 Sacrificial Giving see Price List A)

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$0.97	-	-
100-499	\$0.72	25%	\$1.18
500-999	\$0.55	43%	\$0.76
1,000-2,499	\$0.49	49%	\$0.62
2,500-4,999	\$0.46	52%	\$0.54
5,000-9,999	\$0.38	61%	\$0.44
10,000-19,999	\$0.32	67%	\$0.37
20,000-49,999	\$0.28	71%	\$0.32
50,000-99,999	\$0.25	74%	\$0.28
100,000-199,999	\$0.22	77%	\$0.25
200,000-299,999	\$0.19	80%	\$0.22
300,000-499,999	\$0.17	82%	\$0.20
500,000-999,999	\$0.15	84%	\$0.18
1,000,000+	\$0.14	85%	\$0.17

Imprinting is free of charge on orders of 5,000 (or more) copies of a single title with the same imprint.
A \$50 charge will apply to the 3rd imprint in an order and each imprint thereafter.

SHIPPING TERMS: Orders shipped FOB Destination via regular carrier to all 50 U.S. States, Puerto Rico, Guam, and VI and for worldwide orders with APO, FPO zip codes. All other destinations, special services or carriers, negotiated off contract.

PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Price List H

Deployment Planner (50233) (4c, 28pg)
Launch & Learn CD ROM

Military Handbooks (4c cover, 2c guts, 36pg)
Healthy At Home Guides (4c cover, 2c guts, 52-60pg)

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$4.17	-	-
100-499	\$3.99	4%	\$4.66
500-999	\$3.60	13%	\$3.81
1,000-2,499	\$3.20	23%	\$3.37
2,500-4,999	\$2.89	30%	\$3.01
5,000-9,999	\$2.54	39%	\$2.61
10,000-19,999	\$2.27	45%	\$2.34
20,000-49,999	\$2.09	50%	\$2.14
50,000-99,999	\$1.85	55%	\$1.90
100,000-199,999	\$1.61	61%	\$1.66
200,000-299,999	\$1.36	67%	\$1.41
300,000+	\$1.20	71%	\$1.25

- Imprinting is free of charge on orders of 10,000 (or more) copies of a single title with the same imprint.
- A \$50 charge will apply to the 3rd imprint in an order and each imprint thereafter.

Price List L

Launch & Learn DVD

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
20-99*	\$5.22	-	-
100-499	\$5.01	4%	\$5.85
500-999	\$4.54	13%	\$4.80
1000-2,499	\$4.02	23%	\$4.23
2500-4,999	\$3.60	31%	\$3.74
5000-9,999	\$3.18	39%	\$3.28
10000-19,999	\$2.87	45%	\$2.97
20000-49,999	\$2.62	50%	\$2.68
50000-99,999	\$2.35	55%	\$2.41
100000--199,999	\$2.04	61%	\$2.10
200000-299,999	\$1.72	67%	\$1.78
300000+	\$1.51	71%	\$1.57

*Minimum purchase of 20 units required.

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PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Price List K

On Workbooks (4C, 24 pg)

Spider-Man Comics (4C)

Self-Care/Parent Handbooks (4/2C)

What's Up Workbooks (4C)

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$3.65	-	-
100-499	\$3.12	14%	\$3.48
500-999	\$2.70	26%	\$3.06
1,000-2,499	\$2.08	43%	\$2.29
2,500-4,999	\$1.64	55%	\$1.85
5,000-9,999	\$1.36	62%	\$1.48
10,000-19,999	\$1.24	66%	\$1.34
20,000-49,999	\$1.17	68%	\$1.24
50,000-99,999	\$1.09	70%	\$1.14
100,000-199,999	\$1.02	72%	\$1.06
200,000-299,999	\$1.00	72%	\$1.04
300,000-499,999	\$0.99	73%	\$1.03
500,000-999,999	\$0.98	73%	\$1.02
1,000,000+	\$0.93	74%	\$0.97

* Imprinting is free of charge on orders of 10,000 (or more) copies of a single title with the same imprint. This applies to both Self-Care Handbooks and to 4C Preteen/Teen Workbooks.

* A \$50 charge will apply to the third imprint in an order and each imprint thereafter.

Price List K - Supplement

Single title with single imprint orders. No bundling - Packed in gaylords. Single shipment to one location, (No drop shipments)

Quantity	Non-Imprinted Price	Quantity Discount	Imprinted Price
250,000-499,999	\$0.80	78%	\$0.80
500,000-999,999	\$0.67	81%	\$0.67
1,000,000-1,999,999	\$0.66	82%	\$0.66
2,000,000 +	\$0.59	84%	\$0.59

SHIPPING TERMS: Orders shipped FOB Destination via regular carrier to all 50 U.S. States, Puerto Rico, Guam, and VI and for worldwide orders with APO, FPO zip codes. All other destinations, special services or carriers, negotiated off contract.

PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Price List Q

Tote Kits

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$5.65	-	N/A
100-499	\$5.49	3%	N/A
500-999	\$5.26	7%	N/A
1,000-2,499	\$4.54	19%	N/A
2,500-4,999	\$4.16	26%	N/A
5,000-9,999	\$3.82	32%	N/A
10,000-19,999	\$3.59	36%	N/A
20,000-49,999	\$3.45	39%	N/A
50,000+	\$3.33	41%	N/A

Customer imprints are not available.

Envelope Totes Pricing

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$2.43	-	-
100-999	\$2.07	15%	\$2.07
1,000-9,999	\$1.68	31%	\$1.68
10,000-19,999	\$1.57	35%	\$1.57
20,000-49,999	\$1.52	37%	\$1.52
50,000-99,999	\$1.42	41%	\$1.42
100,000+	\$1.32	45%	\$1.32

*Prices are based on one imprint in black ink.

SHIPPING TERMS: Orders shipped FOB Destination via regular carrier to all 50 U.S. States, Puerto Rico, Guam, and VI and for worldwide orders with APO, FPO zip codes. All other destinations, special services or carriers, negotiated off contract.

PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Hard Shell Totes

"Military Design"

"Federal/Military Design"

"Generic Design"

"Plain White"

NOTES:

- All totes are approximately 9¾" x 12½" with Velcro tab on flap.
- Totes may be imprinted on the front flap and/or back cover.
- Imprints are printed in black ink.

Imprint Space:

Front Flap: Approximately 3" X 8½"

Back Cover: Approximately 7" X 8½"

Hard Shell Tote Pricing

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-199	\$4.49	-	-
200-999	\$4.49	0%	\$4.49
1,000-9,999	\$3.89	13%	\$3.89
10,000-19,999	\$2.99	33%	\$2.99
20,000-49,999	\$2.47	45%	\$2.47
50,000-99,999	\$1.89	58%	\$1.89
100,000-199,999	\$1.60	64%	\$1.60
200,000+	\$1.48	67%	\$1.48

*Prices do not include insertion of booklets or other materials into totes.

"Life in the..." Military Guides

44 pages

4-Color throughout

Life in the Air Force (92459)

Life in the US Army (91979)

For Military Handbooks (4c cover, 2c guts, 36 pages), See Price List H

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$6.90	-	-
100-499	\$5.96	13%	\$6.50
500-999	\$5.34	22%	\$5.71
1,000-2,499	\$4.76	31%	\$4.98
2,500-4,999	\$4.16	39%	\$4.38
5,000-9,999	\$3.84	44%	\$3.96
10,000-19,999	\$3.49	49%	\$3.59
20,000-49,999	\$3.26	52%	\$3.33
50,000-99,999	\$2.30	66%	\$2.36
100,000-199,999	\$2.08	70%	\$2.14
200,000-299,999	\$1.83	73%	\$1.89
300,000+	\$1.72	75%	\$1.78

- Personalization is free of charge on orders of 10,000 (or more) copies of a single title with the same imprint. A \$50 charge will apply to the third imprint in an order and each imprint thereafter.

SHIPPING TERMS: Orders shipped FOB Destination via regular carrier to all 50 U.S. States, Puerto Rico, Guam, and VI and for worldwide orders with APO, FPO zip codes. All other destinations, special services or carriers, negotiated off contract.

PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Price List F

Posters 2C and 4C

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-24	\$5.82	-	
25-99	\$5.63	3%	
100-499	\$4.28	26%	
500-999	\$3.41	41%	
1,000-2,499	\$3.06	47%	
2,500-4,999	\$2.57	56%	
5,000-9,999	\$2.17	62%	
10,000-19,999	\$1.80	69%	
20,000-49,999	\$1.54	73%	
50,000-99,999	\$1.42	75%	
100,000-199,999	\$1.28	78%	
200,000 +	\$1.17	80%	

Size: 17" x 22"

Posters may be combined for quantity discounts

Price List R

- Group Presentation Kits

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1	\$355.98	-	
2-3	\$299.98	15%	
4-9	\$264.98	25%	
10-49	\$238.99	33%	
50-99	\$214.99	39%	
100-499	\$180.99	49%	
500-999	\$145.99	59%	
1,000-4,999	\$110.99	69%	
5,000+	\$100.99	71%	

Personalization Is Not Available.

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PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Price List P

Growth Charts

4C

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$3.72	-	-
100-499	\$3.19	14%	\$3.98
500-999	\$2.61	30%	\$2.96
1,000-2,499	\$2.25	39%	\$2.44
2,500-4,999	\$1.90	49%	\$2.05
5,000-9,999	\$1.49	60%	\$1.59
10,000-19,999	\$1.30	65%	\$1.38
20,000-49,999	\$1.18	68%	\$1.26
50,000-99,999	\$1.10	70%	\$1.17
100,000-199,999	\$1.03	72%	\$1.11
200,000+	\$1.01	73%	\$1.09

#94110 CBC Family Growth Chart/Immunization Chart **(Customized English)**

#94128 CBC Family Growth Chart/Immunization Chart **(Customized Spanish)**

NOTE: Free imprinting on orders of 50,000 or more units with same title/same imprint.

Customization: The customized version is for whenever a customer requests a change/adaptation in the standard immunization schedule provided at the top of the chart.

On customized versions, Imprinted Price pricing should apply, plus a \$1,240.00 flat charge (enter Special Service #902080) for adapting the schedule. This charge applies, per schedule; if both English & Spanish editions are being adapted, two charges would apply.

Write From the Heart Tote Kits

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$8.27	-	-
100-499	\$7.32	11%	\$7.32
500-999	\$6.73	18%	\$6.73
1,000-2,499	\$6.12	26%	\$6.12
2,500-4,999	\$5.76	30%	\$5.76
5,000-9,999	\$5.21	37%	\$5.21
10,000-19,999	\$4.80	42%	\$4.80
20,000-49,999	\$4.53	45%	\$4.53
50,000+	\$4.26	48%	\$4.26

Kit pricing. Prices are based on one imprint in black ink on flap side of kit envelope only.

SHIPPING TERMS: Orders shipped FOB Destination via regular carrier to all 50 U.S. States, Puerto Rico, Guam, and VI and for worldwide orders with APO, FPO zip codes. All other destinations, special services or carriers, negotiated off contract.

PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.

CHANNING BETE COMPANY, INC.
ONE COMMUNITY PLACE, SOUTH DEERFIELD, MA 01373
GSA FSS SCHEDULE 76 PRICE LIST EFFECTIVE 01/01/12

Price List S

Premium Flip Guides

4C

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$3.98	-	N/A
100-499	\$3.94	1%	\$4.23
500-999	\$3.84	3%	\$4.13
1,000-2,499	\$3.69	7%	\$3.98
2,500-4,999	\$3.52	11%	\$3.81
5,000-9,999	\$2.96	25%	\$3.25
10,000-19,999	\$2.45	38%	\$2.74
20,000-49,999	\$2.08	47%	\$2.37
50,000-99,999	\$1.85	53%	\$2.14
100,000-199,999	\$1.79	55%	\$2.08
200,000-299,999	\$1.69	57%	\$1.98
300,000-499,999	\$1.59	60%	\$1.88
500,000-999,999	\$1.49	62%	\$1.78
1,000,000+	\$1.44	64%	\$1.73

Imprinting is free of charge on orders of 8,500 (or more) copies of a single title with the same imprint.

Price List T

Keeping Tabs with Magnets

Informational Magazines 4C, 12P

Quantity	GSA FSS Sch. 76 Price	Quantity Savings	Imprinted Price
1-99	\$2.91	-	-
100-499	\$2.60	10%	\$2.96
500-999	\$2.24	23%	\$2.60
1000-2,499	\$1.82	37%	\$2.03
2,500-4,999	\$1.44	50%	\$1.65
5,000-9,999	\$1.13	61%	\$1.25
10,000-19,999	\$1.03	64%	\$1.13
20,000-49,999	\$0.96	67%	\$1.03
50,000-99,999	\$0.87	70%	\$0.92
100,000-199,999	\$0.82	72%	\$0.86
200,000-299,999	\$0.80	72%	\$0.84
300,000-499,999	\$0.79	73%	\$0.83
500,000-999,999	\$0.78	73%	\$0.82
1,000,000+	\$0.73	75%	\$0.77

Personalization is free of charge on orders of 5,000 (or more) copies of a single title with the same imprint.

A \$50 charge will apply to the 3rd imprint in an order and each imprint thereafter.

SHIPPING TERMS: Orders shipped FOB Destination via regular carrier to all 50 U.S. States, Puerto Rico, Guam, and VI and for worldwide orders with APO, FPO zip codes. All other destinations, special services or carriers, negotiated off contract.

PAYMENT TERMS: 1% prepay or prompt payment within 10 days (does not apply to credit card payments). Net 30 days.