

GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Facilities Maintenance and Management

FSC/PSC Code : R425

GS-21F-001HA

Contract Period: October 1, 2017 through September 30, 2022
Current Through Modification PA-0003, Effective October 6, 2017



Trimark Associates, Inc.
2365 Iron Point Road, Suite 100
Folsom, CA 95630

Phone: 916-357-5970

Fax: 916-357-5971

Website Address: www.trimarkassoc.com

Business Size: Small

Contract Administrator: Kathryn Wright

Phone: 757-855-1040

Email: kwright@trimarkassoc.com

CUSTOMER INFORMATION

1a. Table of awarded special item number with appropriate cross-reference to item descriptions and awarded price.

SIN	Description	Prices
871-204	Metering Services	Please refer to GSA Pricelist
871-205	Energy Program Support Services	Please refer to GSA Pricelist
871-211	Energy Consulting Services	Please refer to GSA Pricelist
871-100	Ancillary Supplies and/or Services	Please refer to GSA Pricelist

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

Please refer to GSA Pricelist

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education.

Please refer to Labor Category Descriptions.

2. Maximum order.

\$1,000,000.00

3. Minimum order.

\$100.00

4. Geographic coverage.

Domestic Delivery

5. Point of production.

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6. Discount from list prices or statement of net price.

Discounts are net.

7. Quantity discounts.

2% on single orders exceeding \$500,000

8. Prompt payment terms.

NET 30

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.

Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.

Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items.

Not Applicable

11a. Time of delivery.

30 days or TBD at task order level for Services

60 days for products under SIN 871 100

11b. Expedited Delivery.

Contact Trimark Associates, Inc. for expedited delivery rates.

11c. Overnight and 2-day delivery.

Contact Trimark Associates, Inc. for overnight and 2-day delivery.

11d. Urgent Requirements.

Contact Trimark Associates, Inc. for urgent requirement information.

12. F.O.B. point.

Not Applicable

13a. Ordering address.

Trimark Associates, Inc.

2365 Iron Point Road, Suite 100

Folsom, CA 95630

13b. Ordering procedures:

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address.

Trimark Associates, Inc.

2365 Iron Point Road, Suite 100

Folsom, CA 95630

15. Warranty provision.

1 year for services and installation; as identified on the product price proposal sheet for products.

16. Export packing charges, if applicable.

Not Applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).

None.

18. Terms and conditions of rental, maintenance, and repair.

None.

19. Terms and conditions of installation.

None.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices.

None.

20a. Terms and conditions for any other services.

None.

21. List of service and distribution points.

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22. List of participating dealers.

Not Applicable

23. Preventive maintenance.

Not Applicable.

24a. Special attributes such as environmental attributes.

Not Applicable.

24b. Section 508 compliance information:

Not Applicable.

25. Data Universal Number System (DUNS) number.

003023392

26. Notification regarding registration in System for Award Management (SAM) database.

Cage Code: 1VWE7

LABOR CATEGORY DESCRIPTIONS

Labor Category Title: Senior Data Analyst

Functional Responsibilities:

- Review, analyze and evaluate client & internal needs
- Analyze data and generate reports on data
- Analyze data and creatively interprets data to provide effective problem solving solutions & troubleshooting
- Translate defined business information into accurate data specifications
- Understands comparative data trends, identifies irregular data and integrates relevant benchmark data into existing analysis and reports.
- Validation of data (VEE - validate, estimate and editing)
- Designs new methods for analysis and presentation of comparative data.
- Recommends and implements process improvements for timeliness, relevance, presentation, and utilization of data.
- Serves as statistical expert to research, evaluate, and implement new analytical techniques or technologies.
- Gathers, examines, and analyzes sets of data by utilizing statistical applications and techniques.

Minimum Education and Experience: High School diploma and 6 years of experience

Labor Category Title: Communications Engineer

Functional Responsibilities: SI Engineers are responsible to design/plan, install, configure, integrate, commission, maintain (switches, routers, media converters, protocol converters and wireless networking devices).

This includes the following knowledge:

- Networking and communication basics
- AT&T ECN (T1, ANIRA)
- Remote access tools
- Connection test tools
- Access control appliance

Minimum Education and Experience: Associate's degree and 2 years of experience

Labor Category Title: Electrical Engineer

Functional Responsibilities: Utility Technician Knowledge.

- Understand generation types (Solar, Wind, Gas, Hydro, Nuclear)
- Understand basic metering and interconnection requirements (distribution and transmission)
- Understand how to read one and three line diagrams
- Understand simple and complex metering scheme designs (static and dynamic loss compensation)
- Understand and support CAISO and other meter installations, configuration, and certification process
- Understand and be able to load and troubleshoot standard meter program templates on approved meters
- Be able to update meter firmware and download HHF files
- Be able to configure and troubleshoot meter communications and data mapping (DNP3 and Modbus)
- Understand field wiring and installation best practices and safety
- Understand solar power battery backup system and safety

Minimum Education and Experience: Associate's degree and 2 years of experience

Labor Category Title: Electronics Technician

Functional Responsibilities: Production shall have the following knowledge:

- Line diagrams - how to read, understand and apply knowledge to fabrication
- Responsible to review designs prior to production
- Responsible to conduct power test on equipment prior to shipping
- Responsible to understand voltage, amps and loads
- Understand generation types (Solar, Wind, Gas, Hydro, Nuclear)
- Understand basic metering and interconnection requirements (distribution and transmission)
- Understand how to read one and three line diagrams
- Understand simple and complex metering scheme designs (static and dynamic loss compensation)
- Understand and support CAISO and other meter installations, configuration, and certification process
- Understand and be able to load and troubleshoot standard meter program templates on approved meters
- Be able to update meter firmware and download HHF files
- Be able to configure and troubleshoot meter communications and data mapping (DNP3 and Modbus)
- Understand field wiring and installation best practices and safety
- Understand solar power battery backup system and safety

Minimum Education and Experience: Associate's degree and 2 years of experience

Labor Category Title: Certified CAISO Metering Inspector

Functional Responsibilities:

- Lead the design, planning of simple and complex metering scheme designs for programming meters for revenue and real-time purposes according to the needs of the site
- Upload Trimark meter programs into client customer meters & perform meter configuration
- Perform acceptance and onsite testing and program verification for non-CAISO sites
- Perform acceptance and onsite testing and program verification for CAISO sites
- Lead, train and provide remote support meter programming

Minimum Education and Experience: High School diploma and 5 years of experience

Labor Category Title: Journey Meterman

Functional Responsibilities:

- * Perform simple and complex metering scheme designs for programming meters for revenue and real-time purposes according to the needs of the site
- Upload Trimark meter programs into client customer meters & perform meter configuration
- Perform acceptance and onsite testing and program verification for non-CAISO sites
- Perform acceptance and onsite testing and program verification for CAISO sites with a Sr. Meterman

Minimum Education and Experience: High School diploma and 3 years of experience

Labor Category Title: Apprentice Meterman

Functional Responsibilities:

- * Learn simple and complex metering scheme designs for programming meters for revenue and real-time purposes according to the needs of the site
- Learn to upload Trimark meter programs into client customer meters & perform basic meter configuration
- Learn to perform acceptance testing and program verification with Sr. Meterman

Minimum Education and Experience: High School diploma and 1 years of experience

Labor Category Title: Administrative

Functional Responsibilities:

- Request expendables
- Receive and track inventory as it relates to its applicable site to ensure consistency with Purchasing
- Responsible for applicable site(s) asset management
- Responsible to tag and transfer materials as needed

Minimum Education and Experience: High School diploma and 6 years of experience

Labor Category Title: Application Developer

Functional Responsibilities:

- Responsible to partner with IT on application systems, to include leading and directing IT to update & maintain sequel server
- Participate with IT on the use and maintenance of functional requirements, testing, training and implementation of applications
- Participate with IT in the process improvements of our continuous integrations services.
- Effective knowledge on the principles and use of the Data Services customer reporting systems. To include managing user accounts, devices, and data reporting functions.
- Implement and support of new or existing applications
- Responsible to perform application debugging and testing
- Responsible to maintain user accounts in applicable systems

Minimum Education and Experience: Bachelor's degree and 6 years of experience

Labor Category Title: Database Programmer

Functional Responsibilities:

- Review, analyze and evaluate client & internal needs
- Analyze data and generate reports on data
- Analyze data and creatively interprets data to provide effective problem solving solutions & troubleshooting
- Translate defined business information into accurate data specifications
- Understands comparative data trends, identifies irregular data and integrates relevant benchmark data into existing analysis and reports.
- Validation of data (VEE - validate, estimate and editing)
- Designs new methods for analysis and presentation of comparative data.
- Recommends and implements process improvements for timeliness, relevance, presentation, and utilization of data.
- Serves as statistical expert to research, evaluate, and implement new analytical techniques or technologies.
- Gathers, examines, and analyzes sets of data by utilizing statistical applications and techniques.

Minimum Education and Experience: Bachelor's degree and 4 years of experience

Labor Category Title: Systems Administrator

Functional Responsibilities: This includes the ability to:

- Replace and maintain Areva
- CAISO RIG spreadsheet update
- CAISO block diagram development
- CAISO RIG cert installation
- Understand CAISO Bucket process
- Understand CAISO Telemetry requirements (RIG, Meter, MET)

Minimum Education and Experience: Bachelor's degree and 4 years of experience

Labor Category Title: Systems Analyst

Functional Responsibilities:

- Partner with service desk to follow up on data services activities and ensure client satisfaction
- Partner with service desk to ensure client data service requests are tracked
- Identify required communication paths and content required among stakeholders and the project team to complete results.
- Planning effective means to conduct the required communication including resulting documentation, records, data, etc. for effective reporting and related communication.
- Directing and controlling communication activity and adjusting to improve communication to achieve project results.
- Managing the full lifecycle of planning, executing, controlling and closing communications between parties throughout the project.

Minimum Education and Experience: Bachelor's degree and 2 years of experience

GSA PRICING

SINs 871-204; 871-205; 871-211

Labor Category	Minimum Education / Certification Level	Minimum Years of Experience	GSA Price
Senior Data Analyst	High School	6	\$97.01
Communications Engineer	Associates	2	\$141.51
Electrical Engineer	Associates	2	\$122.59
Electronics Technician**	Associates	2	\$82.40
Certified CAISO Metering Inspector	High School	5	\$105.11
Journey Meterman**	High School	3	\$92.38
Apprentice Meterman**	High School	1	\$72.82
Administrative**	High School	6	\$53.56
Application Developer	Bachelors	6	\$112.12
Database Programmer	Bachelors	4	\$107.34
Systems Administrator	Bachelors	4	\$82.70
Systems Analyst	Bachelors	2	\$77.71

SIN 871-100

Support Item	Time of Delivery ARO	GSA Price	Warranty
T1-S Axiom Commercial Monitoring Commercial Monitoring Base System with Meter, Micro TDG, and Cabinet;	60 Days ARO	\$17,455.11	1 Year
ION 8650 A Socket Meter socket, test switch, NEMA 4 cabinet	60 Days ARO	\$8,139.32	1 Year
ION 8650 B Socket Meter socket, test switch, NEMA 4 cabinet	60 Days ARO	\$6,909.84	1 Year
ION 8650 C Socket Meter socket, test switch, NEMA 4 cabinet	60 Days ARO	\$5,582.63	1 Year
Square D DIN rail mounted one (1) PM5563 Power Meter, socket, test switch, NEMA 4 cabinet	60 Days ARO	\$5,736.07	1 Year
Nexus Socket Meter one (1) Nexus 1272 meter, socket, test switch, NEMA 4 cabinet	60 Days ARO	\$4,561.32	1 Year
<p>SCADA System</p> <p>Single SCADA Server with licenses, setup and installation of software</p> <p>Historian Server with setup and installation of software for archive</p> <p>T1-S Vantage first year hosting with subsequent years to be provided under separate service agreement</p> <p>Free Standing NEMA 4 Server Cabinet includes assembly on site, device installation, router/firewall configuration, field testing</p> <p>CAISO Revenue Meter</p> <p>One (1) ION 8650 meter, socket, test switch, configuration, installation, testing, certification, NRI services</p> <p>MET Station</p> <p>Lufft instrument and mounting</p>	60 Days ARO	\$89,096.96	1 Year

SCA MATRIX

Contract Labor Category	SCA Equivalent Code – Title	WD Number
Apprentice Meterman	30081 -Engineering Technician I	2015-5631
Journey Meterman	30082 Engineering Technician II	2015-5631
Electronics Technician	30081 -Engineering Technician I	2015-5631
Administrative	01020 Administrative Assistant	2015-5631
<p>"The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide)."</p>		