



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>*

**General Services Administration  
Federal Supply Service  
Facilities Maintenance and Management  
Schedule 03FAC**

CONTRACT NUMBER:  
**GS-21F-0037W**

Period Covered by Contract:  
**December 7, 2014 to December 6, 2019**

**Bartlett Tree Experts**

**1290 East Main Street  
Stamford, CT 06902  
Phone: (203) 388-0822  
Fax: (203) 323-5690**

**<http://www.bartlett.com/>**



General Services Administration  
Management Services Center Acquisition Division  
Supplement # **PO-0008**, dated **December 7, 2014**.

Business Size: **Large**  
DUNS: **00-691-8262**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

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# FACT SHEET

Bartlett Tree Experts maintains healthy trees and shrubs through services including:

- ◆ Pruning
- ◆ Fertilization
- ◆ Soil Analysis
- ◆ Pest & Disease Management
- ◆ Cabling & Bracing
- ◆ Tree Lightning Protection Systems
- ◆ Tree/Stump Removal
- ◆ Tree Inventories
- ◆ Street Tree Maintenance
- ◆ Urban Planning & Consultation

With an experienced staff of arborists as well as a unique scientific research facility, Bartlett offers unparalleled expertise, innovation and service in the arboricultural industry. Founded in 1907 by Francis A. Bartlett, the company is now under its third generation of family management. Its corporate headquarters is located in Stamford, Connecticut.

## Highlights

- Nearly 100 local offices serving 27 U.S. states, Canada, Great Britain and Ireland.
- A commitment to treating trees and nurturing them back to good health – to achieve a balance of nature, science and environmental responsibility.

- A staff of scientists including Ph.D.s and technicians trained in plant pathology, entomology and physiology that aid our field staff in plant diagnosis and treatment.
- Advanced arboricultural technology like hand-held computers to store landscape data, global positioning systems to map plant locations and a patented root care program that leverages supersonic air tools.
- An unsurpassed safety record in the arboricultural field with a commitment to ongoing training in safety techniques and procedures.
- A tangible plan for reducing our carbon footprint through naturally-based service offerings as well as sustainable operating practices like use of bio-diesel fuels in many trucks and other equipment.
- The 350-acre Bartlett Tree Research Laboratories in Charlotte, North Carolina where new discoveries are made to benefit the industry as well as customers.
- 1,500+ employees worldwide including highly skilled arborists who understand the unique needs of the plant life in the areas in which they operate.



## **GSA AWARDED TERMS AND CONDITIONS**

### **Bartlett Tree Experts**

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).  
**SIN 371-002: Tree Planting, Trimming, and Removal**  
**SIN 371-003: Pest Control**  
**SIN 003-100: Ancillary Supplies and/or Services**
  
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.  
**Please see attached pricelist for details.**
  
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate not applicable for this item.  
**Please see attached pricelist for details**
  
2. Maximum order.  
**\$1,000,000; per SIN/per Order**
  
3. Minimum order.  
**\$100**
  
4. Geographic coverage (delivery area).  
**48 contiguous states and Washington, DC**
  
5. Point(s) of production (city, county, and State or foreign country).  
**Bartlett Tree Experts**  
**1290 East Main Street P.O. Box 3067**  
**Stamford, CT 06902**  
**USA**
  
6. Discount from list prices or statement of net price.  
**Net GSA pricing is listed in the attached pricing tables**
  
7. Quantity discounts.  
**1% for Purchase Orders of \$100,000 or More**
  
8. Prompt payment terms.  
**0%, Net 30 Days**
  
- 9a. Government purchase cards *are accepted* at or below the micro-purchase threshold.
  
- 9b. Government purchase cards *are not accepted* above the micro-purchase threshold.
  
10. Foreign items (list items by country of origin).  
**Not Applicable**

- 11a. Time of delivery.  
**The contractor shall deliver or perform services in accordance with the terms negotiated in the agency's Statement of Work (SOW).**
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.  
**Expedited delivery time is to be negotiated between Contractor and Ordering Agency**
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.  
**Delivery is available for 1 to 3 Days after receipt of order and depending on product availability.**
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.  
**Urgent Requirements delivery time is to be negotiated between Contractor and Ordering Agency**
12. F.O.B. point(s).  
**Determined per Statement of Work (SOW)**
- 13a. Ordering address(es).  
**Bartlett Tree Experts  
1290 East Main Street P.O. Box 3067  
Stamford, CT 06902  
USA  
Phone: (203) 388-0822  
Fax: (203) 323-5690**
- 13b. Ordering procedures: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**
14. Payment address(es).  
**Bartlett Tree Experts  
1290 East Main Street P.O. Box 3067  
Stamford, CT 06902  
USA  
Phone: (203) 388-0822  
Fax: (203) 323-5690**
15. Warranty provision.  
**Not Applicable**
16. Export packing charges, if applicable.  
**Not Applicable**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).  
**Bartlett Tree Experts will accept Government Purchase Cards for purchases up to, but not above the micro-purchase threshold of \$3,000.**
18. Terms and conditions of rental, maintenance, and repair (if applicable).  
**Not Applicable**
19. Terms and conditions of installation (if applicable).  
**Not Applicable**
- 20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).  
**Not Applicable**
- 20b. Terms and conditions for any other services (if applicable)  
**Not Applicable**
21. List of service and distribution points (if applicable).  
**Not Applicable**
22. List of participating dealers (if applicable).  
**Not Applicable**
23. Preventive maintenance (if applicable).  
**Not Applicable**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).  
**Not Applicable**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:  
[www.Section508.gov/](http://www.Section508.gov/).  
**Not Applicable**
25. Data Universal Number System (DUNS) number:  
**00-691-8262**
26. Notification regarding registration in System for Award Management (SAM) database.  
**Bartlett Tree Experts is registered; CAGE Code No. 1P897 active in SAM**



# AFFILIATIONS

At Bartlett Tree Experts, we believe it is important to play an active role in our industry and in our community. As such, we are members of many local, national and international associations and support these organizations with time, equipment, and expertise. Many Bartlett arborists also donate their work to special restoration projects – at sites like Arlington Cemetery and Valley Forge – that are planned through these affiliations for the betterment of the public. Below are a few of the associations in which we hold membership.

- Massachusetts Tree Wardens' & Foresters' Association
- Connecticut Tree Protective Association
- International Society Of Arboriculture (And Chapters)
- N.Y. State Arborists Association
- Tree Care Industry Association
- Long Island Arborist Association
- Westchester (NY) Arborist Association
- Indiana Arborists Association
- Illinois Arborists Association
- New Jersey Shade Tree Federation
- Georgia Arborist Association
- American Forests
- Arbor Day Foundation
- Society Of American Foresters
- American Landscape Contractors Association
- American Association Of Botanical Gardens And Arboriculture
- The Garden Conservancy
- Pennsylvania Horticultural Society
- Massachusetts Horticultural Society
- New England Horticultural Society
- California Arborist Association
- Trees Atlanta
- Treelink
- The Tree Research And Education Endowment

Bartlett Tree Experts is very proud that the Tree Care Industry Association has accredited each one of our offices in the United States. TCIA Accreditation means Bartlett Tree Experts complies with industry standards and has undergone a rigorous application process including on-site audit of their offices throughout the country. The review process, aimed at safeguarding consumers, covers a range of topics including training and certification of employees, customer satisfaction, safety practices and insurance coverage. All of Bartlett's 80+ locations in the U.S. have undergone this stringent evaluation and received accreditation.



Bartlett Tree Experts is one of the founding members of the International Society of Arboriculture. Bartlett Arborists are I.S.A. Certified in the states where they work. Many of our Arborists have been I.S.A. accredited as "Board Certified Master Arborist." This achievement demonstrates a higher level of expertise and knowledge of Arboriculture. This certification raises the bar and puts Bartlett Arborists at the leading edge of tree care.



**Bartlett Tree Experts**

Awarded GSA Pricelist with EPA Escalation

Facilities Maintenance and Management

GS-21F-0037W



Option Period 1												
SIN	Service	Additional Details/Description	GSA Price Year 6		GSA Price Year 7		GSA Price Year 8		GSA Price Year 9		GSA Price Year 10	
			Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.
<b>Bartlett Tree Planting, Trimming, and Removal Services</b>												
<b>Tree/Shrub Pruning</b>												
371-002	3 person crew, chipper truck/chipper	Crown clean to remove dead limbs greater than 1.0 inches in diameter, weak or crossing limbs and thin to remove no more than 10% of crown.	\$253.90	\$317.38	\$258.47	\$323.09	\$263.12	\$328.91	\$267.86	\$334.83	\$272.68	\$340.86
371-002	3 person crew, chipper truck/chipper and aerial lift		\$310.33	\$387.91	\$315.91	\$394.89	\$321.60	\$402.00	\$327.39	\$409.24	\$333.28	\$416.60
<b>Tree Removal</b>												
371-002	3 person crew, chipper truck/chipper	Remove tree and resulting debris to near ground level.	\$253.90	\$317.38	\$258.47	\$323.09	\$263.12	\$328.91	\$267.86	\$334.83	\$272.68	\$340.86
371-002	3 person crew, chipper truck/chipper and aerial lift		\$310.33	\$387.91	\$315.91	\$394.89	\$321.60	\$402.00	\$327.39	\$409.24	\$333.28	\$416.60
<b>Basic Stump Removal</b>												
371-002	Operator, pick up, stump grinder	Grind stump to below ground level, backfill hole with stump chips	\$135.41	\$169.26	\$137.85	\$172.31	\$140.33	\$175.41	\$142.86	\$178.57	\$145.43	\$181.78
<b>Additional Services</b>												
371-002	Brush Removal	Includes a three person crew and equipment	\$236.97	\$296.22	\$241.24	\$301.55	\$245.58	\$306.98	\$250.00	\$312.50	\$254.50	\$318.13
371-002	Consulting Arborist	Arboricultural consulting including but not limited to onsite inspections of trees, report generation and client discussions. One arborist. Labor Category Description attached.	\$157.98	\$197.48	\$160.83	\$201.04	\$163.72	\$204.66	\$166.67	\$208.34	\$169.67	\$212.09

SIN	Service	Additional Details/Description	GSA Price Year 6		GSA Price Year 7		GSA Price Year 8		GSA Price Year 9		GSA Price Year 10	
			Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.
<b>Bartlett Pest Control Services</b>												
371-003	Integrated Pest Management (IPM)* Technician	Routine pest management inspections and appropriate applications based on plant needs. Labor Category Description attached.	\$197.48	\$246.84	\$201.04	\$251.29	\$204.66	\$255.81	\$208.34	\$260.42	\$212.09	\$265.10
371-003	Deer Repellant	Application of material to help repel deer browsing.	\$225.69	\$282.11	\$229.75	\$287.19	\$233.89	\$292.36	\$238.10	\$297.62	\$242.38	\$302.97
371-003	Elm Injection for Dutch Elm Disease	Injection services to help control Dutch Elm Disease.	\$225.69	\$282.11	\$229.75	\$287.19	\$233.89	\$292.36	\$238.10	\$297.62	\$242.38	\$302.97

SIN	Service/Product	Additional Details/Description	GSA Price Year 6		GSA Price Year 7		GSA Price Year 8		GSA Price Year 9		GSA Price Year 10	
			Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.
<b>Other Direct Costs</b>												
003-100	Fertilization	Prescription fertilizer based upon soil conditions.	\$225.69	\$282.11	\$229.75	\$287.19	\$233.89	\$292.36	\$238.10	\$297.62	\$242.38	\$302.97
003-100	Air Spade	Use of supersonic air tool to excavate root systems for investigation, root collar exposure, etc Includes operator and equipment.	\$169.26	\$211.58	\$172.31	\$215.39	\$175.41	\$219.27	\$178.57	\$223.21	\$181.78	\$227.23
<b>Additional Equipment</b>												
003-100	Aerial lift	Bucket Truck/Cherry Picker. Does not Include Operator.	\$90.28	\$112.85	\$91.90	\$114.88	\$93.56	\$116.94	\$95.24	\$119.05	\$96.95	\$121.19
003-100	Chipper truck	Cab and chasis with a 10 to 12 cubic foot chip box. Does not Include Operator.	\$56.42	\$70.53	\$57.43	\$71.80	\$58.47	\$73.09	\$59.52	\$74.40	\$60.59	\$75.74
003-100	Chipper	Does not Include Operator.	\$33.85	\$42.32	\$34.46	\$43.08	\$35.08	\$43.86	\$35.71	\$44.64	\$36.35	\$45.45
003-100	Pick up truck	Does not Include Operator.	\$39.50	\$49.37	\$40.21	\$50.26	\$40.93	\$51.17	\$41.67	\$52.09	\$42.42	\$53.02
003-100	Log Loader	Operator and equipment to haul logs from site.	\$197.48	\$246.84	\$201.04	\$251.29	\$204.66	\$255.81	\$208.34	\$260.42	\$212.09	\$265.10
SIN	Service/Product	Additional Details/Description	GSA Price Year 6		GSA Price Year 7		GSA Price Year 8		GSA Price Year 9		GSA Price Year 10	
			Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.
003-100	Cabling and bracing	Installation of cable/brace and associated hardware to help improve branch structure integrity. Price is per cable installed and is only available in association with pruning of tree.	\$152.34	\$190.48	\$155.09	\$193.91	\$157.88	\$197.40	\$160.72	\$200.95	\$163.61	\$204.57
SIN	Service/Product	Additional Details/Description	GSA Price Year 6		GSA Price Year 7		GSA Price Year 8		GSA Price Year 9		GSA Price Year 10	
			Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.	Tier 1 (Rural) Tier 1 pricing based on rural/open space conditions.	Tier 2 (Urban) Tier 2 pricing based on urban/tight space conditions.
003-100	Lightning Protection	Installation of lightning protection system, up to a 60' tree. Trees taller than 60' require more material and will be priced accordingly. Price is per tree and is only available in association with pruning of tree.	\$552.94	\$691.18	\$562.89	\$703.62	\$573.02	\$716.29	\$583.34	\$729.18	\$593.84	\$742.31

**Note:** For purchase orders over \$100,000, an additional 1% discount will be given.

**ADDITIONAL PRICE CONSIDERATIONS:** The following conditions may affect the above rates and will be addressed in the final quote:

- Emergency, overtime, weekend, holiday, or night work.
- Hazardous tree condition, accessibility, terrain, proximity of electrical wires, pedestrian and vehicular traffic, etc.
- Urgent Requirements - Time frame required for mobilization and/or completion
- Prevailing wage requirements

**Note 1:** All hourly rates are portal to portal from office closest to work site.

**Note 2:** Price tier determination dependent on Bartlett Tree Experts assessment and occurs on a case by case basis.



## ARBORIST REPRESENTATIVE POSITION DESCRIPTION

**Reports To:** Immediate Supervisor

**Primary Functions:** Has excellent technical, selling and communication skills; is self-motivated, and manages his/her time efficiently.

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### **RESPONSIBILITIES**

#### **SALES**

- Responsible for all areas of sales within a defined territory, including selling, marketing, customer service and other non-selling tasks including, but not limited to, administration, production and training.
- Sets up personal sales expectations with immediate supervisor and prepares to meet these goals.
- Prepares estimates for clients and potential customers.
- Continually prospects for new business.
- Visits a minimum of four client properties, daily, to maintain good client relations.
- Ensures that a follow up call is made to each client immediately after a job has been completed to determine client satisfaction.
- Maintains a high level of technical knowledge.
- Develops and updates annual Plant Health Care Programs.

#### **MARKETING**

- Utilizes Local Office Marketing Procedural Manual.
- Maintains updated prospect and client mailing lists.
- Maintains a rapport with allied organizations to promote education and a favorable company image.
- Actively participates in professional, trade and/or civic organizations.
- Networks with other green industry businesses.

#### **ADMINISTRATION**

- Enters PHC proposals on E.L.M. for dissemination to clients, prospects and crews.
- Obtains signature on all contracts prior to commencement of job(s).
- Maintains a timely call back protocol.
- Maintains favorable customer relations according to Client Follow Through protocol.
- Complies with company policy and Office Procedures Manual when completing necessary paperwork.



## **ARBORIST REPRESENTATIVE POSITION DESCRIPTION**

- Obtains approval from District, Division, and/or Home Office for all purchases.
- Handles non-selling tasks as assigned (safety equipment, inventory, etc.)

### **PERSONNEL**

- Supervises work to be performed, ensuring jobs are completed per the signed contract and to the clients satisfaction.
- Interviews prospective production personnel and arborist representatives (where applicable).
- Attends sales meetings and training sessions arranged by the district, division, research laboratory and corporate.
- Takes an active role in tailgate safety meetings.
- Acquires and maintains all necessary licensing and certification.
- Dresses appropriately for various work and selling situations.
- Maintains a high level of personal hygiene.
- Complies with directives and duties as assigned by the local manager.
- Responsible for the crews' adherence to all safety policies and regulations.
- Strives to maintain a positive, professional relationship with production and office personnel.

### **SAFETY & REGULATORY**

- Responsible for implementing and enforcing all safety, transportation and pesticide compliance programs.

### **MISCELLANEOUS**

- Networks at various trade functions.
- Act as an expert witness in court or governmental hearings (where applicable and with Division approval).
- Prepares tree surveys for insurance companies for storm-damage and/or accident damage cases.
- Adheres to company policy regarding maintenance of company issued vehicle(s).
- Responsible for other jobs and duties as assigned by the Local Manager and/or the Division Manager.



# ARBORIST REPRESENTATIVE POSITION DESCRIPTION

## QUALIFICATIONS AND CERTIFICATIONS

- Mandatory
  - Phase One Job Skills Competency
  - Phase Two Job Skills Competency
  - Phase Three Job Skills Competency
  - Phase Four Job Skills Competency
  - State Pesticide License
  - State Licensed Arborist
  - ISA Certified Arborist
  - Electrical Hazards Awareness
  - Work Zone Safety
  - Bloodborne Pathogens
  - Equipment Safety and Lockout/Tagout
  - Ergonomics
  - Back Injury Prevention
  - Slip, Trip and Fall Prevention
  - First Aid and Cardio Pulmonary Resuscitation
  
- Optional
  - ISA Board Certified Master Arborist License

## EXPERIENCE

- Minimum 5 years of industry experience.
- Minimum high school education. Most Bartlett Arborists have a college degree from an Arboricultural or Forestry program.



## INTEGRATED PEST MANAGEMENT TECHNICIAN POSITION DESCRIPTION

**Reports to:** Crew Leader, Arborist Representative, Local Manager

**Primary Functions:** Serves as a plant health care technician with the primary responsibility of monitoring, evaluating, and providing the plant health care needs on clientele property.

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### **RESPONSIBILITIES**

#### **PRIMARY DUTIES**

- Performs all functions of the integrated pest management program, including administration, scheduling, inspections, sampling, treatments, inventories, equipment maintenance, record keeping, report writing, and customer relations
  - Is familiar with products and techniques used to maintain plant health
  - Understands and adheres to label directives on each product used
  - Utilizes all appropriate personal protective equipment
  - Ensures that all company policies regarding the storage and handling of pesticide products are adhered to
  - Understands and practices the correct mixing and transportation procedures
  - Learns and practices the appropriate plant health diagnostic skills
  - Demonstrates the proper pesticide application skills
  - Understands and implements drift control procedures
  - Understands and implements all required record keeping and reporting procedures
  - Demonstrates correct pesticide container disposal techniques
- Reports for duty at the designated location on time each day
- Is prepared to work as a member of a tree care crew, under the crew leader's supervision
- Learns and understands the dangers associated with electrical hazards
- Follows directions from the crew leader or designated supervisor, arborist representative, or local manager
- Learns, understands, and adheres to all safety rules and company safety policies
- Participates in all safety training sessions offered, asks questions, and improves job safety skills
- Submits samples and reports to the diagnostic clinic
- Understands and follows directives on all pesticide and fertilizer work orders
- Communicates well with crew leader, arborist representative, and local manager
- Interacts regularly with clientele in order to ensure job satisfaction
- Is prepared to sell plant health care services when needed
- Strives to improve job skills and develop the potential for upward mobility

#### **MISCELLANEOUS DUTIES**

- Responsible for carrying out other duties as assigned by the crew leader or designated supervisor, arborist representative, or local manager



## **INTEGRATED PEST MANAGEMENT TECHNICIAN POSITION DESCRIPTION**

### **QUALIFICATIONS AND CERTIFICATIONS**

- Mandatory
  - Phase Four Job Skills Competency (pesticide application skills)
  - State Pesticide License
  - State Licensed Arborist
  - Electrical Hazards Awareness
  - Work Zone Safety
  - Bloodborne Pathogens
  - Equipment Safety and Lockout/Tagout
  - Ergonomics
  - Back Injury Prevention
  - Slip, Trip and Fall Prevention
  - First Aid and Cardio Pulmonary Resuscitation
  
- Optional
  - ISA Tree Worker Certification
  - ISA Certified Arborist

### **EXPERIENCE**

- Minimum of 5 years of Industry Experience.
- No educational requirements though a majority of Bartlett's Integrated Pest Management Technicians hold a High School degree. A significant portion hold a College Degree.