



ALARES LLC
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**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

**Facilities Maintenance and Management
FSC 03FAC**

**Contract Number
GS-21F-0042X**

**Period Covered by Contract
December 14, 2015 through December 13, 2020**

<p>Contract Administrator: Don Maggioli dmaggioli@AlaresLLC.com http://www.AlaresLLC.com</p>

Award Date - December 14, 2010

DUNS Number: 808208271

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

CUSTOMER INFORMATION

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

811-004 Electrical, and all Utility Services limited to Facility Maintenance
811-005 Refrigeration, Heating, Ventilation, Air Conditioner, Boiler and Chiller HVAC
811-006 Facilities Maintenance and Management Consulting
003-97 Ancillary Repair and Alterations
003-100 Ancillary Supplies and/or Services
871-202 Energy Management Planning and Strategies
871-204 Metering Services
871-206 Building Commissioning Services
871-207 Energy Audit Services
871-209 Innovations in Energy
871-211 Energy Consulting Services

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
Refer to attached awarded GSA Schedule Contract pricelist.

- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
Refer to attached awarded GSA Schedule Contract pricelist.

2. Maximum order.
\$1,000,000

3. Minimum order.
\$100

4. Geographic coverage (delivery area).
CONUS, Alaska, Hawaii, Puerto Rico and the District of Columbia

5. Point(s) of production (city, county, and State or foreign country).
Not Applicable

6. Discount from list prices or statement of net price.
Prices shown are net Government awarded discount

7. Quantity discounts.
3% of orders of \$100,000 or more

8. Prompt payment terms.
1% Net 20 Days

- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.
Alares will accept Government purchase cards for orders below the micro-purchase threshold.
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.
Alares will accept Government purchase cards for above the micro-purchase threshold.
10. Foreign items (list items by country of origin).
Not Applicable
- 11a. Time of delivery (Contractor insert number of days.)
As Negotiated Between Contractor and Ordering Agency
- 11b. Expedited Delivery.
The contractor shall deliver or perform services in accordance with the terms negotiated with the Ordering Activity.
- 11c. Overnight and 2-day delivery
The contractor shall deliver or perform services in accordance with the terms negotiated with the Ordering Activity.
- 11d. Urgent Requirements
When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
12. F.O.B. point(s).
Not Applicable
- 13a. Ordering address(es).
**Alares LLC
248 Copeland Street
Quincy MA 02169**
- 13b. Ordering procedures:
For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address(es).
**Alares LLC
248 Copeland Street
Quincy MA 02169**

15. Warranty provision.
Alares certifies that all labor provided will meet the minimum education and experience requirements set forth in the awarded GSA Schedule Pricelist.
16. Export packing charges, if applicable.
Not Applicable
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).
Government purchase cards will be accepted for all orders.
18. Terms and conditions of rental, maintenance, and repair (if applicable).
Not Applicable
19. Terms and conditions of installation (if applicable).
Not Applicable
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).
Not Applicable
- 20a. Terms and conditions for any other services (if applicable).
Not Applicable
21. List of service and distribution points (if applicable).
Not Applicable
22. List of participating dealers (if applicable).
Not Applicable
23. Preventive maintenance (if applicable).
Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).
Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not Applicable
25. Data Universal Number System (DUNS) number.
808208271
26. Notification regarding registration in System for Award Management (SAM) database.
**Contractor is registered with the SAM Database
Cage Code: 4X3Q1**

LABOR CATEGORY DESCRIPTIONS

Labor Category	Qualifications (Typical)	Responsibilities
Program Manager	BA/BS + 20 years exp.; or MS + 12 years exp. or Ph.D. + 8 years exp.	<ul style="list-style-type: none"> • Serves as Principal-In-Charge • Resource allocation and staff assignments • Oversight of financial requirements • Contract Management • Senior level technical review
Senior Project Manager	BA/BS + 15 years exp.; or MS + 8 years exp.; or Ph.D. + 5 years exp.	<ul style="list-style-type: none"> • Primary customer manager and senior level technical reviewer • Manages day-to-day activities of most complex projects • Resource Identification and staff assignments • Directs project planning and reporting
Project Manager	BA/BS + 8 years exp.; or MS + 5 years exp.; or Ph.D. + 3 years exp.	<ul style="list-style-type: none"> • Creates and executes project work plans and designs • Responsible for day-to-day management of less complex projects • Task protocol development and implementation management • Review of client deliverables • Directs project planning and reporting
Senior Project Engineer	BA/BS + 10 years exp.; or MS + 6 years exp.; or Ph.D. + 4 years exp.	<ul style="list-style-type: none"> • Provides senior level technical support • Reviews deliverables for accuracy and quality • Prepares complex designs, plans, specifications, reports, etc. • Lead project planning and reporting
Project Engineer	BA/BS + 6 years exp.; or MS + 3 years exp.;	<ul style="list-style-type: none"> • Preparation and performance of investigations & studies • Data reviews and assessments • Prepare plans, reports, designs, & specifications • Evaluates project needs, data requirements, etc. • CADD design and drawing activities
Staff Engineer	BA/BS + 3 years exp.; or MS	<ul style="list-style-type: none"> • Performance/Oversight of field investigation tasks • Documenting, evaluating and monitoring engineering tasks • Support project planning and reporting • Support design activities
Senior Scientist	BA/BS + 10 years exp.; or MS + 6 years exp.; or Ph.D. + 4 years exp.	<ul style="list-style-type: none"> • Provides senior level technical support • Reviews deliverables for accuracy and quality • Prepares more complex assessments and opinions • Lead project planning and reporting
Project Scientist	BA/BS + 6 years exp.; or MS + 3 years exp.; or Ph.D. + 1 years exp.	<ul style="list-style-type: none"> • Preparation and performance of investigations & studies • Data reviews and assessments • Project planning and reporting • Evaluates project needs, data requirements
Staff Scientist	BS/BA + 3 years exp.; or MS or Ph.D.	<ul style="list-style-type: none"> • Performance and oversight of field investigation tasks • Perform media sampling tasks • Documenting, evaluating and monitoring scientific tasks

Labor Category	Qualifications (Typical)	Responsibilities
Senior Technician	BA/BS + 4 years exp.; or AS + 8 years exp.; or 12 years exp. • Technical or Professional Certification	<ul style="list-style-type: none"> • Performs more specialized technical duties • Lead Technician for field activities with Level I & II Technicians • Advanced systems operations for field data collection
Technician - Level II	AS + 3 years exp.; or 6 years exp.	<ul style="list-style-type: none"> • Performs specialized technical duties • System operations for field data collection • CADD design and drawing activities
Technician - Level I	1-3 years exp.	<ul style="list-style-type: none"> • Performs general technical duties • Supports system operations for field data collection • Supports remedial systems operations
Superintendent	Graduate, construction management, 5 years exp.	<ul style="list-style-type: none"> • Selects and coordinates work of subcontractors working on various phases of the project. • Oversees performance of all trade contractors and reviews architectural and engineering drawings to make sure that all specifications and regulations are being followed.
Pipe Fitter	Successful completion of a 4- or 5-year apprenticeship	<ul style="list-style-type: none"> • To lay out, assemble, install, and maintain pipe systems, pipe supports, and related hydraulic and pneumatic equipment for steam, hot water, heating, cooling, lubricating, sprinkling, and industrial production and processing systems as required for new construction or maintenance, applying knowledge of system operation and following blueprints.
HVAC Technician	3 years of recent experience as a journeyman HRAC mechanic	<ul style="list-style-type: none"> • Installs new or repaired components and performs complex modifications of systems and components in accordance with applicable publications and directives. May perform complex repair of systems components.
Control Technician	2 years of service as an entry-level position or a graduate from a 2-year technical school	<ul style="list-style-type: none"> • Performs commissioning, preventative maintenance and inspection on Building Automation Systems (BAS). Operates under specific direction as to task to be accomplished with a fair amount of judgment as to approach.
Maintenance Electrician	Vocational school or junior technical college training in electronics. Satisfactory completion of formal apprenticeship.	<ul style="list-style-type: none"> • To analyze and correct electrical problems and repair and overhaul electrical equipment and controls.
Maintenance Carpenter	High school graduate or equivalent.	<ul style="list-style-type: none"> • To work from sketches and blueprints to perform carpentry work required in the maintenance and construction of plant and office buildings and equipment and work to building codes.
Maintenance Plumber	Vocational school. Completion of formal apprenticeship.	<ul style="list-style-type: none"> • To analyze and correct plumbing problems and repair and overhaul plumbing equipment and controls.

Labor Category	Qualifications (Typical)	Responsibilities
Painter, Maintenance	High school graduate or equivalent.	<ul style="list-style-type: none"> To paint and redecorate walls, woodwork and fixtures according to job specifications.
Sheet Metal Worker	High school graduate or equivalent	<ul style="list-style-type: none"> Installs, removes, and modifies duct work relating to HVAC systems.
General Laborer, Maintenance	High school graduate or equivalent	<ul style="list-style-type: none"> Performs tasks that require mainly physical abilities and effort involving little or no specialized skill or prior work experience.
Administrative Assistant	High school graduate or equivalent	<ul style="list-style-type: none"> Provides administrative support

GSA Schedule Prices

Labor Category	Year 1 Rate (effective 12/14/15)	Year 2 Rate (effective 12/14/16)	Year 3 Rate (effective 12/14/17)	Year 4 Rate (effective 12/14/18)	Year 5 Rate (effective 12/14/19)
Program Manager	\$138.75	\$142.91	\$147.20	\$151.62	\$156.17
Senior Project Manager	\$131.55	\$135.50	\$139.56	\$143.75	\$148.06
Project Manager	\$123.33	\$127.03	\$130.84	\$134.77	\$138.81
Senior Engineer	\$123.33	\$127.03	\$130.84	\$134.77	\$138.81
Project Engineer	\$102.78	\$105.87	\$109.04	\$112.31	\$115.68
Staff Engineer	\$82.22	\$84.69	\$87.23	\$89.85	\$92.54
Senior Scientist	\$113.06	\$116.45	\$119.95	\$123.55	\$127.25
Project Scientist	\$92.49	\$95.27	\$98.13	\$101.07	\$104.10
Staff Scientist	\$77.10	\$79.41	\$81.79	\$84.24	\$86.77
Senior Technician	\$77.10	\$79.41	\$81.79	\$84.24	\$86.77
Technician - Level II	\$66.81	\$68.81	\$70.87	\$73.00	\$75.19
Technician - Level I	\$59.61	\$61.39	\$63.24	\$65.13	\$67.09
Superintendent	\$88.08	\$90.72	\$93.44	\$96.24	\$99.13
Pipe Fitter ¹	\$52.85	\$54.43	\$56.07	\$57.75	\$59.48
Pipe Fitter ²	\$98.75	\$101.71	\$104.76	\$107.90	\$111.14
HVAC Technician ¹	\$50.65	\$52.16	\$53.73	\$55.34	\$57.00
HVAC Technician ²	\$97.62	\$100.55	\$103.57	\$106.68	\$109.88
Control Technician ¹	\$52.85	\$54.43	\$56.07	\$57.75	\$59.48
Control Technician ²	\$76.49	\$78.78	\$81.15	\$83.58	\$86.09
Maintenance Electrician ¹	\$52.85	\$54.43	\$56.07	\$57.75	\$59.48
Electrician ²	\$94.44	\$97.27	\$100.19	\$103.20	\$106.29

Labor Category	Year 1 Rate (effective 12/14/15)	Year 2 Rate (effective 12/14/16)	Year 3 Rate (effective 12/14/17)	Year 4 Rate (effective 12/14/18)	Year 5 Rate (effective 12/14/19)
Maintenance Plumber ¹	\$52.85	\$54.43	\$56.07	\$57.75	\$59.48
Plumber ²	\$97.62	\$100.55	\$103.57	\$106.68	\$109.88
Maintenance Carpenter ¹	\$49.44	\$50.92	\$52.45	\$54.02	\$55.65
Carpenter ²	\$80.18	\$82.58	\$85.06	\$87.61	\$90.24
Painter, Maintenance ¹	\$47.68	\$49.11	\$50.58	\$52.10	\$53.66
Painter ²	\$83.20	\$85.70	\$88.27	\$90.92	\$93.65
Sheet Metal Worker ¹	\$49.54	\$51.03	\$52.56	\$54.14	\$55.76
Sheet Metal Worker ²	\$91.65	\$94.40	\$97.23	\$100.15	\$103.15
General Laborer, Maintenance ¹	\$31.93	\$32.89	\$33.87	\$34.89	\$35.94
General Laborer ²	\$69.90	\$71.99	\$74.15	\$76.38	\$78.67
Administrative/Clerical	\$46.26	\$47.65	\$49.07	\$50.55	\$52.06

Note 1- The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for these SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s). The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

Note 2 – In addition, the Davis Bacon Wage Act is only applicable to SIN 003-100 for these labor categories. If the Davis Bacon Wage Act is applicable to the work, labor rates for these labor categories will be based on the U.S. Department of Labor Wage Rates where the work is performed.