



## Eskinder Berhanu & Associates (EBA)

1465 C Street, #3504, San Diego, CA  
Tel (619) 338-9395, Fax (619) 338-9396  
[www.ebaenergy.com](http://www.ebaenergy.com)

### GENERAL SERVICES ADMINISTRATION FEDERAL ACQUISITION SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system.

The INTERNET address for **GSA Advantage!** is <http://www.gsadvantage.gov>

Eskinder Berhanu & Associates (EBA) is a recognized consulting engineering firm in San Diego, California specializing in utility program evaluation and energy efficiency services. We have provided services in energy efficiency since 1993. For the past 18 years, EBA has offered consulting engineering services in the national mainly in the state of California and has completed an international project. EBA core services as a sustainable energy consultant include *energy efficiency, alternative/renewable energy sources, water efficiency, evaluation studies and integrated design assistance.*

Our goal as sustainable energy consulting engineering is *to conduct effective and efficient delivery of quality services and provide solutions implementing cost-effective cutting-edge sustainable measures in energy conservation, water use reduction, renewables and facility operation practices* to federal, commercial, industrial, institutional, agricultural and residential new construction and retrofit buildings and facilities. Regional branches, divisions and departments

In all the dimensions of the work that we perform for our clients, our firm lives by the creed to approach each engagement with an utmost attenuation for quality and respect to people, products, and those constituents we serve on a day-to-day basis. Simply stated, we believe in these guiding principles to SERVE AND DELIVER THE BEST TO OUR CLIENTS:

- Adhere to the highest professional standards
- Play an integral role in problem solving and implementation
- Build enduring, trust-based relationships
- Strive for superior quality and distinctive impact
- Develop and disseminate world-class research practices
- Manage client and firm resources in a cost-effective manner
- Play an integral role in knowledge building

#### Other Business Certifications:

CA State & Other	Federal
DBE - CUCP, DOT Fed., Cert # 24804	HUBZone - SBA, Cust # P1056801ID
Small Business - DGS, Certification # 2037	SDB - SBA
MBE - Supplier Clearing House	ORCA/CCR - 075447545
MBE - NMSDC, Certification # SD05098	CAGE CODE - 5DOC6



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**SCHEDULE TITLE:** Sch 03Fac- FACILITIES MAINTENANCE AND MANAGEMENT

**FSC GROUP:** N/A

**CONTRACT NUMBER:** GS-21F-0053Y

**CONTRACT PERIOD:** February 3, 2012 – February 2, 2017

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at  
[www.gsa.gov](http://www.gsa.gov)

**CONTRACTOR:** **Eskinder Berhanu & Associates (EBA)**

1465 C ST UNIT 3504  
SAN DIEGO, CA , 92101-5741  
Phone number: 619-338-9395  
Fax number: 619-338-9396

**CONTRACTOR'S ADMINISTRATION SOURCE:** Eskinder Berhanu

**BUSINESS SIZE:** Small



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## CUSTOMER INFORMATION:

### 1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
871 202	Energy Management Planning and Strategies
871 206	Building Commissioning Services
871 207	Energy Audit Services
871-211	Energy Consulting Services

### 1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: N/A

### 1c. HOURLY RATES:

SIN	SERVICES PROPOSED	UNIT OF ISSUE	PRICE TO GSA
871 202 871 206 871 207 871 211	Engineer Consultant	Hourly	\$ 155.02

2. **MAXIMUM ORDER\*:** \$1,000,000.00

3. **MINIMUM ORDER:** None

4. **GEOGRAPHIC COVERAGE:** 48 contiguous states, Alaska, Hawaii, Washington D.C., Puerto Rico, U.S. Territories, and to a port or consolidation point within the aforementioned locations for orders that are received from overseas activities.

5. **POINT(S) OF PRODUCTION:** USA

6. **DISCOUNT FROM LIST PRICES:** 2% basic discount - for calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). The current IFF is .75% and should be calculated as follows: Negotiated price divided by (1 minus .0075) which equates to Negotiated price divided by 0.9925. Example: (\$100,000 / 0.9925) = \$100,755.67

7. **QUANTITY DISCOUNT(S):** 3% (orders \$100,000+)



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8. **PROMPT PAYMENT TERMS:** Net 30 Days
- 9.a **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**
- 9.b **Government Purchase Cards are accepted above the micro-purchase threshold.**
10. **FOREIGN ITEMS:** N/A
- 11a. **TIME OF DELIVERY:** Determined at task order level
- 11b. **EXPEDITED DELIVERY:** Determined at task order level
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** Determined at task order level
- 11d. **URGENT REQUIRMENTS:** Agencies can contact the Contractor's representative to effect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:** 1465 C ST UNIT 3504, SAN DIEGO, CA 92101-5741
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3
14. **PAYMENT ADDRESS:** 1465 C ST UNIT 3504, SAN DIEGO, CA 92101-5741
15. **WARRANTY PROVISION:** None
16. **EXPORT PACKING CHARGES:** N/A
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** None
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A



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- 22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for EIT:** N/A
- 25. **DUNS NUMBER:** 075447545
- 26. **NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** CCR Registered



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### **Labor Description**

**Position:** Engineer Consultant

**Years' Experience:** 18 years minimum

**Years Education:** Masters of Science

**Responsibilities:** Provide expert advice, assistance, guidance or counseling on energy related projects or initiatives by Identifying project goal and the client's requirement. Develop strategic action plan that includes preliminary engineering and when applicable financial analysis of the project. Develop the implementation plan that includes scope of work and schedule for the detailed study that may require actual measurement and computer modeling. Perform the detailed engineering and financial analysis and prepare project report. Identify scope of project, conduct research, develop approach of investigation, develop required software analysis algorithm when practical for efficient approach. Identify and refer to similar studies conducted. Develop Analysis strategy in areas of expertise; perform required engineering analysis, measurement, benchmarking, and calibration. Develop design for value engineering performance. Utilize integrated approach Develop Measurement and Verification Plan, Identify Measurement Strategy, Develop procedure, Identify Instrumentation, Identify introduced evaluation uncertainties and required level of accuracy. Conduct Calibration of Instrumentation; Install testing devices, sensors, data loggers or trending from automation control for spot and long term testing. Identify method of data retrieval, remote retrieval technologies. Develop reports with result discussion supported by tables and graphical data. Develop list of sites for study, employing sampling when practical for cost effective solution. Identify Cost Categories, Internal Labor hours, External costs (Labor (consultants, contract labor), Equipment, hardware or software, List other costs such as travel & training. Identify tools and instrumentations required for the study, develop list of items to acquire and lease, develop travel budget, allocate human resource, develop schedule and task assignment. Perform studies that require Life cycle cost and operation management maintenance, depreciation, salvage, escalation rates, discount factors associated capital cost, discount rate Develop Risk Management, Work Breakdown Structure, Task Sequence, Estimating, Scheduling (list critical path), Vendors and sub-contractors. Develop the required Action Plans and Scope of Work.