



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$12/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based Difficulty Factor				On-site Project Difficulty Factor				Unit	Comments
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	174.24	217.80	261.36	304.92	156.82	196.02	235.22	274.43	Acre	
36" Walk Behind	58.08	72.60	87.12	101.64	52.27	65.34	78.41	91.48	Acre	
40" Walk Behind	43.56	54.45	65.34	76.23	39.20	49.01	58.81	68.61	Acre	
60" Rider	34.85	43.56	52.27	60.98	31.36	39.20	47.04	54.89	Acre	All Mowing pricing based upon weekly service.
72" Rider	29.04	36.30	43.56	50.82	26.14	32.67	39.20	45.74	Acre	
12' Rider	14.52	18.15	21.78	25.41	13.07	16.34	19.60	22.87	Acre	
16' Rider	12.45	15.56	18.67	21.78	11.20	14.00	16.80	19.60	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	69.70	87.12	104.54	121.97	62.73	78.41	94.09	109.77	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	58.08	72.60	87.12	101.64	52.27	65.34	78.41	91.48	Acre	
Tractor w/Bush Hog 10'	43.56	54.45	65.34	76.23	39.20	49.01	58.81	68.61	Acre	
Hard Surface Edging										
Stick Edger	8.00	10.00	12.00	14.00	7.20	9.00	10.80	12.60	MLF	Does Not Include Clean-up
Walk Behind Edger	10.00	12.50	15.00	17.50	9.00	11.25	13.50	15.75	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	133.33	166.67	200.00	233.33	120.00	150.00	180.00	210.00	MLF	Maintenance of Existing Edge
Stick Edger	13.33	16.67	20.00	23.33	12.00	15.00	18.00	21.00	MLF	Maintenance of Existing Edge
Walk Behind Edger	16.00	20.00	24.00	28.00	14.40	18.00	21.60	25.20	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	13.33	16.67	20.00	23.33	12.00	15.00	18.00	21.00	MSF	
Utility Poles/ Signs in Turf	40.00	50.00	60.00	70.00	36.00	45.00	54.00	63.00	Per 100	
Fence Line	13.33	16.67	20.00	23.33	12.00	15.00	18.00	21.00	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.16	0.20	0.24	0.28	0.14	0.18	0.22	0.25	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.16	0.20	0.24	0.28	0.14	0.18	0.22	0.25	MSF	
Adjacent to Streets	0.32	0.40	0.48	0.56	0.29	0.36	0.43	0.50	MSF	
Blowing										
Backpack Blower - Large Area	1.00	1.25	1.50	1.75	0.90	1.13	1.35	1.58	MSF	
Backpack Blower - Linear Feet	8.00	10.00	12.00	14.00	7.20	9.00	10.80	12.60	MLF	
Street Blower 5-8 hp Push - Large Area	0.67	0.83	1.00	1.17	0.60	0.75	0.90	1.05	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.00	5.00	6.00	7.00	3.60	4.50	5.40	6.30	MLF	
Tractor Mounted 5-8 hp Large Area	0.50	0.63	0.75	0.88	0.45	0.56	0.68	0.79	MSF	
Tractor Mounted 5-8 hp- Linear Feet	2.67	3.33	4.00	4.67	2.40	3.00	3.60	4.20	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	8.00	10.00	12.00	14.00	7.20	9.00	10.80	12.60	MSF	
Post Emergent - Bed Area	2.85	3.56	4.27	4.98	2.71	3.39	4.07	4.75	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.51	4.39	5.27	6.15	3.31	4.14	4.97	5.80	MSF	
Post Emergent - Natural Area - Machine	2.51	3.14	3.77	4.40	2.41	3.02	3.62	4.23	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.20	4.00	4.80	5.60	3.00	3.75	4.50	5.25	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.20	4.00	4.80	5.60	3.00	3.75	4.50	5.25	MSF	
Pre-Emergent Granular (Hand) - Bed Area	13.50	16.88	20.25	23.63	13.30	16.63	19.95	23.28	MSF	
Pre-Emergent Granular (Hand) - Natural Area	13.50	16.88	20.25	23.63	13.30	16.63	19.95	23.28	MSF	



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	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Prune Trees < 12'										
Prune Evergreens	3.33	4.17	5.00	5.83	3.00	3.75	4.50	5.25	EA	A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Prune Deciduous	4.00	5.00	6.00	7.00	3.60	4.50	5.40	6.30	EA	
Prune Ornamental	8.00	10.00	12.00	14.00	7.20	9.00	10.80	12.60	EA	
Prune Palms	20.00	25.00	30.00	35.00	18.00	22.50	27.00	31.50	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	6.67	8.33	10.00	11.67	6.00	7.50	9.00	10.50	EA	
Prune Deciduous Shrubs - Individual	6.67	8.33	10.00	11.67	6.00	7.50	9.00	10.50	EA	
Prune Evergreen Shrubs - Mass Planting	133.33	166.67	200.00	233.33	120.00	150.00	180.00	210.00	MSF	
Prune Deciduous Shrubs - Mass Planting	80.00	100.00	120.00	140.00	72.00	90.00	108.00	126.00	MSF	
Prune Evergreen Shrubs - Hedge	400.00	500.00	600.00	700.00	360.00	450.00	540.00	630.00	MLF	
Prune Deciduous Shrubs - Hedge	400.00	500.00	600.00	700.00	360.00	450.00	540.00	630.00	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	3.33	4.17	5.00	5.83	3.00	3.75	4.50	5.25	EA	
Prune Shrubs - Mass Planting	3.33	4.17	5.00	5.83	3.00	3.75	4.50	5.25	MSF	
Prune Shrubs - Hedge	133.33	166.67	200.00	233.33	120.00	150.00	180.00	210.00	MLF	
Groundcover Trimming										
Hand Pruners	160.00	200.00	240.00	280.00	144.00	180.00	216.00	252.00	MSF	
Hand Shears	80.00	100.00	120.00	140.00	72.00	90.00	108.00	126.00	MSF	
Line Trimmer or Shears	20.00	25.00	30.00	35.00	18.00	22.50	27.00	31.50	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	80.00	100.00	120.00	140.00	72.00	90.00	108.00	126.00	MSF	
Perennial/Perennial - Mechanical	2.67	3.33	4.00	4.67	2.40	3.00	3.60	4.20	MSF	
Ornamental Grass	6.67	8.33	10.00	11.67	6.00	7.50	9.00	10.50	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	61.00	76.25	91.50	106.75	61.00	76.25	91.50	106.75	MSF	
Tree/Shrub Granular	8.90	11.13	13.35	15.58	8.10	10.13	12.15	14.18	MSF	
Fertilization - Turf										
Liquid App by Tractor	90.00	112.50	135.00	157.50	86.00	107.50	129.00	150.50	Acre	
Granular App by Hand	97.08	121.35	145.62	169.89	91.27	114.09	136.91	159.73	Acre	
Granular App by Tractor	79.00	98.75	118.50	138.25	75.00	93.75	112.50	131.25	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	108.08	135.10	162.12	189.14	102.27	127.84	153.41	178.98	Acre	
Turf Pre or Post Emergent - Tractor	90.00	112.50	135.00	157.50	86.00	107.50	129.00	150.50	Acre	
Turf Insect Control - Hand	178.08	222.60	267.12	311.64	172.27	215.34	258.41	301.48	Acre	
Turf Insect Control - Tractor	160.00	200.00	240.00	280.00	156.00	195.00	234.00	273.00	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	120.00	150.00	180.00	210.00	120.00	150.00	180.00	210.00	Per Hr.	
Spring Cleanup										
Turf Area	0.50	0.63	0.75	0.88	0.45	0.56	0.68	0.79	MSF	Pricing based on assumption property received proper fall clean-up during preceding fall
Bed Area	2.67	3.33	4.00	4.67	2.40	3.00	3.60	4.20	MSF	
Hard Surface Area	0.20	0.25	0.30	0.35	0.18	0.23	0.27	0.32	MSF	
Leaf Removal/Fall Clean-Up										
Hand Rake Bed Areas	26.67	33.33	40.00	46.67	24.00	30.00	36.00	42.00	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Turf Areas	13.33	16.67	20.00	23.33	12.00	15.00	18.00	21.00	MSF	
Backpack Blower Bed Areas	8.00	10.00	12.00	14.00	7.20	9.00	10.80	12.60	MSF	
Backpack Blower Turf Areas	2.00	2.50	3.00	3.50	1.80	2.25	2.70	3.15	MSF	
Walk Behind Blower	1.33	1.67	2.00	2.33	1.20	1.50	1.80	2.10	MSF	
Tractor Mounted Blower	0.80	1.00	1.20	1.40	0.72	0.90	1.08	1.26	MSF	



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Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Irrigation Services										A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Spring Start	8.00	10.00	12.00	14.00	7.20	9.00	10.80	12.60	ZONE	
Technical System Inspections	8.00	10.00	12.00	14.00	7.20	9.00	10.80	12.60	ZONE	
Winterization	6.67	8.33	10.00	11.67	6.00	7.50	9.00	10.50	ZONE	
Aeration										
Walk - Single Pass	4.00	5.00	6.00	7.00	3.60	4.50	5.40	6.30	MSF	No Core Removal included
Walk - Double Pass	8.00	10.00	12.00	14.00	7.20	9.00	10.80	12.60	MSF	No Core Removal included
Tractor - Single Pass	1.60	2.00	2.40	2.80	1.44	1.80	2.16	2.52	MSF	No Core Removal included
Tractor - Double Pass	3.20	4.00	4.80	5.60	2.88	3.60	4.32	5.04	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		40.00				36.00			Hour	Travel charged port to port on project
Spray Tech		40.00				36.00			Hour	based work.
Irrigation Technician		40.00				36.00			Hour	
Tractor Operator		40.00				36.00			Hour	
Other Services Available										
Corrective Pruning		40.00				36.00			Hour	
Rejuvenative Pruning		40.00				36.00			Hour	
Tree Straightening		40.00				36.00			Hour	
Hand Watering		40.00				36.00			Hour	
Annual Installation		40.00				36.00			Hour	
Mulching		40.00				36.00			Hour	
Pressure Washing		40.00				36.00			Hour	
Tree Planting		50.00				50.00			Hour	
Shrub Planting		40.00				36.00			Hour	
Bulb Planting		40.00				36.00			Hour	
Turf Renovation		40.00				36.00			Hour	
Tree Removal		72.00				72.00			Hour	
Shrub Removal		40.00				36.00			Hour	
Stump Removal		72.00				72.00			Hour	
Tree Surgery		72.00				72.00			Hour	
Hand Watering		40.00				36.00			Hour	
Debris Disposal		40.00				36.00			Hour	Tipping Fees additional
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum				\$15,000					
	Maximum				\$300,000					
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum				\$200,000					
	Maximum				N/A					

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



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	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days										
A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	196.02	245.03	294.03	343.04	174.24	217.80	261.36	304.92	Acre	
36" Walk Behind	65.34	81.68	98.01	114.35	58.08	72.60	87.12	101.64	Acre	
40" Walk Behind	49.01	61.26	73.51	85.76	43.56	54.45	65.34	76.23	Acre	
60" Rider	39.20	49.01	58.81	68.61	34.85	43.56	52.27	60.98	Acre	All Mowing pricing based upon weekly service.
72" Rider	32.67	40.84	49.01	57.17	29.04	36.30	43.56	50.82	Acre	
12' Rider	16.34	20.42	24.50	28.59	14.52	18.15	21.78	25.41	Acre	
16' Rider	14.00	17.50	21.00	24.50	12.45	15.56	18.67	21.78	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	78.41	98.01	117.61	137.21	69.70	87.12	104.54	121.97	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	65.34	81.68	98.01	114.35	58.08	72.60	87.12	101.64	Acre	
Tractor w/Bush Hog 10'	49.01	61.26	73.51	85.76	43.56	54.45	65.34	76.23	Acre	
Hard Surface Edging										
Stick Edger	9.00	11.25	13.50	15.75	8.00	10.00	12.00	14.00	MLF	Does Not Include Clean-up
Walk Behind Edger	11.25	14.06	16.88	19.69	10.00	12.50	15.00	17.50	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	150.00	187.50	225.00	262.50	133.33	166.67	200.00	233.33	MLF	Maintenance of Existing Edge
Stick Edger	15.00	18.75	22.50	26.25	13.33	16.67	20.00	23.33	MLF	Maintenance of Existing Edge
Walk Behind Edger	18.00	22.50	27.00	31.50	16.00	20.00	24.00	28.00	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	15.00	18.75	22.50	26.25	13.33	16.67	20.00	23.33	MSF	
Utility Poles/ Signs in Turf	45.00	56.25	67.50	78.75	40.00	50.00	60.00	70.00	Per 100	
Fence Line	15.00	18.75	22.50	26.25	13.33	16.67	20.00	23.33	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.18	0.23	0.27	0.32	0.16	0.20	0.24	0.28	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.18	0.23	0.27	0.32	0.16	0.20	0.24	0.28	MSF	
Adjacent to Streets	0.36	0.45	0.54	0.63	0.32	0.40	0.48	0.56	MSF	
Blowing										
Backpack Blower - Large Area	1.13	1.41	1.69	1.97	1.00	1.25	1.50	1.75	MSF	
Backpack Blower - Linear Feet	9.00	11.25	13.50	15.75	8.00	10.00	12.00	14.00	MLF	
Street Blower 5-8 hp Push - Large Area	0.75	0.94	1.13	1.31	0.67	0.83	1.00	1.17	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.50	5.63	6.75	7.88	4.00	5.00	6.00	7.00	MLF	
Tractor Mounted 5-8 hp Large Area	0.56	0.70	0.84	0.98	0.50	0.63	0.75	0.88	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.00	3.75	4.50	5.25	2.67	3.33	4.00	4.67	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	9.00	11.25	13.50	15.75	8.00	10.00	12.00	14.00	MSF	
Post Emergent - Bed Area	3.01	3.77	4.52	5.28	2.85	3.56	4.27	4.98	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.76	4.71	5.65	6.59	3.51	4.39	5.27	6.15	MSF	
Post Emergent - Natural Area - Machine	2.64	3.30	3.96	4.62	2.51	3.14	3.77	4.40	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.45	4.31	5.18	6.04	3.20	4.00	4.80	5.60	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.45	4.31	5.18	6.04	3.20	4.00	4.80	5.60	MSF	
Pre-Emergent Granular (Hand) - Bed Area	13.75	17.19	20.63	24.06	13.50	16.88	20.25	23.63	MSF	
Pre-Emergent Granular (Hand) - Natural Area	13.75	17.19	20.63	24.06	13.50	16.88	20.25	23.63	MSF	



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	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Prune Trees < 12'										
Prune Evergreens	3.75	4.69	5.63	6.56	3.33	4.17	5.00	5.83	EA	2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Prune Deciduous	4.50	5.63	6.75	7.88	4.00	5.00	6.00	7.00	EA	
Prune Ornamental	9.00	11.25	13.50	15.75	8.00	10.00	12.00	14.00	EA	
Prune Palms	22.50	28.13	33.75	39.38	20.00	25.00	30.00	35.00	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	7.50	9.38	11.25	13.13	6.67	8.33	10.00	11.67	EA	
Prune Deciduous Shrubs - Individual	7.50	9.38	11.25	13.13	6.67	8.33	10.00	11.67	EA	
Prune Evergreen Shrubs - Mass Planting	150.00	187.50	225.00	262.50	133.33	166.67	200.00	233.33	MSF	
Prune Deciduous Shrubs - Mass Planting	90.00	112.50	135.00	157.50	80.00	100.00	120.00	140.00	MSF	
Prune Evergreen Shrubs - Hedge	450.00	562.50	675.00	787.50	400.00	500.00	600.00	700.00	MLF	
Prune Deciduous Shrubs - Hedge	450.00	562.50	675.00	787.50	400.00	500.00	600.00	700.00	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	3.75	4.69	5.63	6.56	3.33	4.17	5.00	5.83	EA	
Prune Shrubs - Mass Planting	3.75	4.69	5.63	6.56	3.33	4.17	5.00	5.83	MSF	
Prune Shrubs - Hedge	150.00	187.50	225.00	262.50	133.33	166.67	200.00	233.33	MLF	
Groundcover Trimming										
Hand Pruners	180.00	225.00	270.00	315.00	160.00	200.00	240.00	280.00	MSF	
Hand Shears	90.00	112.50	135.00	157.50	80.00	100.00	120.00	140.00	MSF	
Line Trimmer or Shears	22.50	28.13	33.75	39.38	20.00	25.00	30.00	35.00	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	90.00	112.50	135.00	157.50	80.00	100.00	120.00	140.00	MSF	
Perennial/Perennial - Mechanical	3.00	3.75	4.50	5.25	2.67	3.33	4.00	4.67	MSF	
Ornamental Grass	7.50	9.38	11.25	13.13	6.67	8.33	10.00	11.67	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	61.00	76.25	91.50	106.75	61.00	76.25	91.50	106.75	MSF	
Tree/Shrub Granular	9.90	12.38	14.85	17.33	8.90	11.13	13.35	15.58	MSF	
Fertilization - Turf										
Liquid App by Tractor	95.00	118.75	142.50	166.25	90.00	112.50	135.00	157.50	Acre	
Granular App by Hand	104.34	130.43	156.51	182.60	97.08	121.35	145.62	169.89	Acre	
Granular App by Tractor	84.00	105.00	126.00	147.00	79.00	98.75	118.50	138.25	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	115.34	144.18	173.01	201.85	108.08	135.10	162.12	189.14	Acre	
Turf Pre or Post Emergent - Tractor	95.00	118.75	142.50	166.25	90.00	112.50	135.00	157.50	Acre	
Turf Insect Control - Hand	185.34	231.68	278.01	324.35	178.08	222.60	267.12	311.64	Acre	
Turf Insect Control - Tractor	165.00	206.25	247.50	288.75	160.00	200.00	240.00	280.00	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	120.00	150.00	180.00	210.00	120.00	150.00	180.00	210.00	Per Hr.	
Spring Cleanup										
Turf Area	0.56	0.70	0.84	0.98	0.50	0.63	0.75	0.88	MSF	Pricing based on assumption property received proper fall clean-up during preceding fall
Bed Area	3.00	3.75	4.50	5.25	2.67	3.33	4.00	4.67	MSF	
Hard Surface Area	0.23	0.28	0.34	0.39	0.20	0.25	0.30	0.35	MSF	
Leaf Removal/Fall Clean-Up										
Hand Rake Bed Areas	30.00	37.50	45.00	52.50	26.67	33.33	40.00	46.67	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Turf Areas	15.00	18.75	22.50	26.25	13.33	16.67	20.00	23.33	MSF	
Backpack Blower Bed Areas	9.00	11.25	13.50	15.75	8.00	10.00	12.00	14.00	MSF	
Backpack Blower Turf Areas	2.25	2.81	3.38	3.94	2.00	2.50	3.00	3.50	MSF	
Walk Behind Blower	1.50	1.88	2.25	2.63	1.33	1.67	2.00	2.33	MSF	
Tractor Mounted Blower	0.90	1.13	1.35	1.58	0.80	1.00	1.20	1.40	MSF	



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	9.00	11.25	13.50	15.75	8.00	10.00	12.00	14.00	ZONE	
Technical System Inspections	9.00	11.25	13.50	15.75	8.00	10.00	12.00	14.00	ZONE	
Winterization	7.50	9.38	11.25	13.13	6.67	8.33	10.00	11.67	ZONE	
Aeration										
Walk - Single Pass	4.50	5.63	6.75	7.88	4.00	5.00	6.00	7.00	MSF	No Core Removal included
Walk - Double Pass	9.00	11.25	13.50	15.75	8.00	10.00	12.00	14.00	MSF	No Core Removal included
Tractor - Single Pass	1.80	2.25	2.70	3.15	1.60	2.00	2.40	2.80	MSF	No Core Removal included
Tractor - Double Pass	3.60	4.50	5.40	6.30	3.20	4.00	4.80	5.60	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		45.00				40.00			Hour	Travel charged port to port on project based work.
Spray Tech		45.00				40.00			Hour	
Irrigation Technician		45.00				40.00			Hour	
Tractor Operator		45.00				40.00			Hour	
Other Services Available										
Corrective Pruning		45.00				40.00			Hour	
Rejuvenative Pruning		45.00				40.00			Hour	
Tree Straightening		45.00				40.00			Hour	
Hand Watering		45.00				40.00			Hour	
Annual Installation		45.00				40.00			Hour	
Mulching		45.00				40.00			Hour	
Pressure Washing		45.00				40.00			Hour	
Tree Planting		50.00				50.00			Hour	
Shrub Planting		45.00				40.00			Hour	
Bulb Planting		45.00				40.00			Hour	
Turf Renovation		45.00				40.00			Hour	
Tree Removal		72.00				72.00			Hour	
Shrub Removal		45.00				40.00			Hour	
Stump Removal		72.00				72.00			Hour	
Tree Surgery		72.00				72.00			Hour	
Hand Watering		45.00				40.00			Hour	
Debris Disposal		40.00				36.00			Hour	Tipping Fees additional
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum			\$15,000						
	Maximum			\$300,000						
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum			\$200,000						
	Maximum			N/A						

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$15/Hr.-\$18/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	213.44	266.81	320.17	373.53	196.02	245.03	294.03	343.04	Acre	
36" Walk Behind	71.15	88.94	106.72	124.51	65.34	81.68	98.01	114.35	Acre	
40" Walk Behind	53.36	66.70	80.04	93.38	49.01	61.26	73.51	85.76	Acre	
60" Rider	42.69	53.36	64.03	74.71	39.20	49.01	58.81	68.61	Acre	All Mowing pricing based upon weekly service.
72" Rider	35.57	44.47	53.36	62.25	32.67	40.84	49.01	57.17	Acre	
12' Rider	17.79	22.23	26.68	31.13	16.34	20.42	24.50	28.59	Acre	
16' Rider	15.25	19.06	22.87	26.68	14.00	17.50	21.00	24.50	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	85.38	106.72	128.07	149.41	78.41	98.01	117.61	137.21	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	71.15	88.94	106.72	124.51	65.34	81.68	98.01	114.35	Acre	
Tractor w/Bush Hog 10'	53.36	66.70	80.04	93.38	49.01	61.26	73.51	85.76	Acre	
Hard Surface Edging										
Stick Edger	9.80	12.25	14.70	17.15	9.00	11.25	13.50	15.75	MLF	Does Not Include Clean-up
Walk Behind Edger	12.25	15.31	18.38	21.44	11.25	14.06	16.88	19.69	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	163.33	204.17	245.00	285.83	150.00	187.50	225.00	262.50	MLF	Maintenance of Existing Edge
Stick Edger	16.33	20.42	24.50	28.58	15.00	18.75	22.50	26.25	MLF	Maintenance of Existing Edge
Walk Behind Edger	19.60	24.50	29.40	34.30	18.00	22.50	27.00	31.50	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	16.33	20.42	24.50	28.58	15.00	18.75	22.50	26.25	MSF	
Utility Poles/ Signs in Turf	49.00	61.25	73.50	85.75	45.00	56.25	67.50	78.75	Per 100	
Fence Line	16.33	20.42	24.50	28.58	15.00	18.75	22.50	26.25	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.20	0.25	0.29	0.34	0.18	0.23	0.27	0.32	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.20	0.25	0.29	0.34	0.18	0.23	0.27	0.32	MSF	
Adjacent to Streets	0.39	0.49	0.59	0.69	0.36	0.45	0.54	0.63	MSF	
Blowing										
Backpack Blower - Large Area	1.23	1.53	1.84	2.14	1.13	1.41	1.69	1.97	MSF	
Backpack Blower - Linear Feet	9.80	12.25	14.70	17.15	9.00	11.25	13.50	15.75	MLF	
Street Blower 5-8 hp Push - Large Area	0.82	1.02	1.23	1.43	0.75	0.94	1.13	1.31	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.90	6.13	7.35	8.58	4.50	5.63	6.75	7.88	MLF	
Tractor Mounted 5-8 hp Large Area	0.61	0.77	0.92	1.07	0.56	0.70	0.84	0.98	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.27	4.08	4.90	5.72	3.00	3.75	4.50	5.25	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	9.80	12.25	14.70	17.15	9.00	11.25	13.50	15.75	MSF	
Post Emergent - Bed Area	3.15	3.93	4.72	5.51	3.01	3.77	4.52	5.28	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.96	4.96	5.95	6.94	3.76	4.71	5.65	6.59	MSF	
Post Emergent - Natural Area - Machine	2.74	3.42	4.11	4.79	2.64	3.30	3.96	4.62	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.65	4.56	5.48	6.39	3.45	4.31	5.18	6.04	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.65	4.56	5.48	6.39	3.45	4.31	5.18	6.04	MSF	
Pre-Emergent Granular (Hand) - Bed Area	13.95	17.44	20.93	24.41	13.75	17.19	20.63	24.06	MSF	
Pre-Emergent Granular (Hand) - Natural Area	13.95	17.44	20.93	24.41	13.75	17.19	20.63	24.06	MSF	



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$15/Hr.-\$18/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Prune Trees < 12'										
Prune Evergreens	4.08	5.10	6.13	7.15	3.75	4.69	5.63	6.56	EA	
Prune Deciduous	4.90	6.13	7.35	8.58	4.50	5.63	6.75	7.88	EA	
Prune Ornamental	9.80	12.25	14.70	17.15	9.00	11.25	13.50	15.75	EA	
Prune Palms	24.50	30.63	36.75	42.88	22.50	28.13	33.75	39.38	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	8.17	10.21	12.25	14.29	7.50	9.38	11.25	13.13	EA	
Prune Deciduous Shrubs - Individual	8.17	10.21	12.25	14.29	7.50	9.38	11.25	13.13	EA	
Prune Evergreen Shrubs - Mass Planting	163.33	204.17	245.00	285.83	150.00	187.50	225.00	262.50	MSF	
Prune Deciduous Shrubs - Mass Planting	98.00	122.50	147.00	171.50	90.00	112.50	135.00	157.50	MSF	
Prune Evergreen Shrubs - Hedge	490.00	612.50	735.00	857.50	450.00	562.50	675.00	787.50	MLF	
Prune Deciduous Shrubs - Hedge	490.00	612.50	735.00	857.50	450.00	562.50	675.00	787.50	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.08	5.10	6.13	7.15	3.75	4.69	5.63	6.56	EA	
Prune Shrubs - Mass Planting	4.08	5.10	6.13	7.15	3.75	4.69	5.63	6.56	MSF	
Prune Shrubs - Hedge	163.33	204.17	245.00	285.83	150.00	187.50	225.00	262.50	MLF	
Groundcover Trimming										
Hand Pruners	196.00	245.00	294.00	343.00	180.00	225.00	270.00	315.00	MSF	
Hand Shears	98.00	122.50	147.00	171.50	90.00	112.50	135.00	157.50	MSF	
Line Trimmer or Shears	24.50	30.63	36.75	42.88	22.50	28.13	33.75	39.38	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	98.00	122.50	147.00	171.50	90.00	112.50	135.00	157.50	MSF	
Perennial/Perennial - Mechanical	3.27	4.08	4.90	5.72	3.00	3.75	4.50	5.25	MSF	
Ornamental Grass	8.17	10.21	12.25	14.29	7.50	9.38	11.25	13.13	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	61.00	76.25	91.50	106.75	61.00	76.25	91.50	106.75	MSF	
Tree/Shrub Granular	10.70	13.38	16.05	18.73	9.90	12.38	14.85	17.33	MSF	
Fertilization - Turf										
Liquid App by Tractor	99.00	123.75	148.50	173.25	95.00	118.75	142.50	166.25	Acre	
Granular App by Hand	110.15	137.69	165.22	192.76	104.34	130.43	156.51	182.60	Acre	
Granular App by Tractor	88.00	110.00	132.00	154.00	84.00	105.00	126.00	147.00	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	121.15	151.44	181.72	212.01	115.34	144.18	173.01	201.85	Acre	
Turf Pre or Post Emergent - Tractor	99.00	123.75	148.50	173.25	95.00	118.75	142.50	166.25	Acre	
Turf Insect Control - Hand	191.15	238.94	286.72	334.51	185.34	231.68	278.01	324.35	Acre	
Turf Insect Control - Tractor	169.00	211.25	253.50	295.75	165.00	206.25	247.50	288.75	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	120.00	150.00	180.00	210.00	120.00	150.00	180.00	210.00	Per Hr.	
Spring Cleanup										Pricing based on assumption property received proper
Turf Area	0.61	0.77	0.92	1.07	0.56	0.70	0.84	0.98	MSF	fall clean-up during predecing fall
Bed Area	3.27	4.08	4.90	5.72	3.00	3.75	4.50	5.25	MSF	
Hard Surface Area	0.25	0.31	0.37	0.43	0.23	0.28	0.34	0.39	MSF	
Leaf Removal/Fall Clean-Up										Based upon leaves remaining onsite. Hauling and tipping
Hand Rake Bed Areas	32.67	40.83	49.00	57.17	30.00	37.50	45.00	52.50	MSF	fees will additional charge.
Hand Rake Turf Areas	16.33	20.42	24.50	28.58	15.00	18.75	22.50	26.25	MSF	
Backpack Blower Bed Areas	9.80	12.25	14.70	17.15	9.00	11.25	13.50	15.75	MSF	
Backpack Blower Turf Areas	2.45	3.06	3.68	4.29	2.25	2.81	3.38	3.94	MSF	
Walk Behind Blower	1.63	2.04	2.45	2.86	1.50	1.88	2.25	2.63	MSF	
Tractor Mounted Blower	0.98	1.23	1.47	1.72	0.90	1.13	1.35	1.58	MSF	



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$15/Hr.-\$18/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	9.80	12.25	14.70	17.15	9.00	11.25	13.50	15.75	ZONE	
Technical System Inspections	9.80	12.25	14.70	17.15	9.00	11.25	13.50	15.75	ZONE	
Winterization	8.17	10.21	12.25	14.29	7.50	9.38	11.25	13.13	ZONE	
Aeration										
Walk - Single Pass	4.90	6.13	7.35	8.58	4.50	5.63	6.75	7.88	MSF	No Core Removal included
Walk - Double Pass	9.80	12.25	14.70	17.15	9.00	11.25	13.50	15.75	MSF	No Core Removal included
Tractor - Single Pass	1.96	2.45	2.94	3.43	1.80	2.25	2.70	3.15	MSF	No Core Removal included
Tractor - Double Pass	3.92	4.90	5.88	6.86	3.60	4.50	5.40	6.30	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		49.00				45.00			Hour	Travel charged port to port on project based work.
Spray Tech		49.00				45.00			Hour	
Irrigation Technician		49.00				45.00			Hour	
Tractor Operator		49.00				45.00			Hour	
Other Services Available										
Corrective Pruning		49.00				45.00			Hour	
Rejuvenative Pruning		49.00				45.00			Hour	
Tree Straightening		49.00				45.00			Hour	
Hand Watering		49.00				45.00			Hour	
Annual Installation		49.00				45.00			Hour	
Mulching		49.00				45.00			Hour	
Pressure Washing		49.00				45.00			Hour	
Tree Planting		50.00				50.00			Hour	
Shrub Planting		49.00				45.00			Hour	
Bulb Planting		49.00				45.00			Hour	
Turf Renovation		49.00				45.00			Hour	
Tree Removal		72.00				72.00			Hour	
Shrub Removal		49.00				45.00			Hour	
Stump Removal		72.00				72.00			Hour	
Tree Surgery		72.00				72.00			Hour	
Hand Watering		49.00				45.00			Hour	
Debris Disposal		40.00				36.00			Hour	Tipping Fees additional
Material	Cost plus 20% Handling Fee				Cost plus 20% Handling Fee					
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum				\$15,000					
	Maximum				\$300,000					
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum				\$200,000					
	Maximum				N/A					

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$18/Hr.-\$21/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	235.22	294.03	352.84	411.64	213.44	266.81	320.17	373.53	Acre	
36" Walk Behind	78.41	98.01	117.61	137.21	71.15	88.94	106.72	124.51	Acre	
40" Walk Behind	58.81	73.51	88.21	102.91	53.36	66.70	80.04	93.38	Acre	
60" Rider	47.04	58.81	70.57	82.33	42.69	53.36	64.03	74.71	Acre	All Mowing pricing based upon weekly service.
72" Rider	39.20	49.01	58.81	68.61	35.57	44.47	53.36	62.25	Acre	
12' Rider	19.60	24.50	29.40	34.30	17.79	22.23	26.68	31.13	Acre	
16' Rider	16.80	21.00	25.20	29.40	15.25	19.06	22.87	26.68	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	94.09	117.61	141.13	164.66	85.38	106.72	128.07	149.41	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	78.41	98.01	117.61	137.21	71.15	88.94	106.72	124.51	Acre	
Tractor w/Bush Hog 10'	58.81	73.51	88.21	102.91	53.36	66.70	80.04	93.38	Acre	
Hard Surface Edging										
Stick Edger	10.80	13.50	16.20	18.90	9.80	12.25	14.70	17.15	MLF	Does Not Include Clean-up
Walk Behind Edger	13.50	16.88	20.25	23.63	12.25	15.31	18.38	21.44	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	180.00	225.00	270.00	315.00	163.33	204.17	245.00	285.83	MLF	Maintenance of Existing Edge
Stick Edger	18.00	22.50	27.00	31.50	16.33	20.42	24.50	28.58	MLF	Maintenance of Existing Edge
Walk Behind Edger	21.60	27.00	32.40	37.80	19.60	24.50	29.40	34.30	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	18.00	22.50	27.00	31.50	16.33	20.42	24.50	28.58	MSF	
Utility Poles/ Signs in Turf	54.00	67.50	81.00	94.50	49.00	61.25	73.50	85.75	Per 100	
Fence Line	18.00	22.50	27.00	31.50	16.33	20.42	24.50	28.58	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.22	0.27	0.32	0.38	0.20	0.25	0.29	0.34	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.22	0.27	0.32	0.38	0.20	0.25	0.29	0.34	MSF	
Adjacent to Streets	0.43	0.54	0.65	0.76	0.39	0.49	0.59	0.69	MSF	
Blowing										
Backpack Blower - Large Area	1.35	1.69	2.03	2.36	1.23	1.53	1.84	2.14	MSF	
Backpack Blower - Linear Feet	10.80	13.50	16.20	18.90	9.80	12.25	14.70	17.15	MLF	
Street Blower 5-8 hp Push - Large Area	0.90	1.13	1.35	1.58	0.82	1.02	1.23	1.43	MSF	
Street Blower 5-8 hp Push - Linear Feet	5.40	6.75	8.10	9.45	4.90	6.13	7.35	8.58	MLF	
Tractor Mounted 5-8 hp Large Area	0.68	0.84	1.01	1.18	0.61	0.77	0.92	1.07	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.60	4.50	5.40	6.30	3.27	4.08	4.90	5.72	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	10.80	13.50	16.20	18.90	9.80	12.25	14.70	17.15	MSF	
Post Emergent - Bed Area	3.31	4.14	4.97	5.80	3.15	3.93	4.72	5.51	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.21	5.27	6.32	7.38	3.96	4.96	5.95	6.94	MSF	
Post Emergent - Natural Area - Machine	2.86	3.58	4.30	5.01	2.74	3.42	4.11	4.79	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.90	4.88	5.85	6.83	3.65	4.56	5.48	6.39	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.90	4.88	5.85	6.83	3.65	4.56	5.48	6.39	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.20	17.75	21.30	24.85	13.95	17.44	20.93	24.41	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.20	17.75	21.30	24.85	13.95	17.44	20.93	24.41	MSF	



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$18/Hr.-\$21/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Prune Trees < 12'										
Prune Evergreens	4.50	5.63	6.75	7.88	4.08	5.10	6.13	7.15	EA	A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Prune Deciduous	5.40	6.75	8.10	9.45	4.90	6.13	7.35	8.58	EA	
Prune Ornamental	10.80	13.50	16.20	18.90	9.80	12.25	14.70	17.15	EA	
Prune Palms	27.00	33.75	40.50	47.25	24.50	30.63	36.75	42.88	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	9.00	11.25	13.50	15.75	8.17	10.21	12.25	14.29	EA	
Prune Deciduous Shrubs - Individual	9.00	11.25	13.50	15.75	8.17	10.21	12.25	14.29	EA	
Prune Evergreen Shrubs - Mass Planting	180.00	225.00	270.00	315.00	163.33	204.17	245.00	285.83	MSF	
Prune Deciduous Shrubs - Mass Planting	108.00	135.00	162.00	189.00	98.00	122.50	147.00	171.50	MSF	
Prune Evergreen Shrubs - Hedge	540.00	675.00	810.00	945.00	490.00	612.50	735.00	857.50	MLF	
Prune Deciduous Shrubs - Hedge	540.00	675.00	810.00	945.00	490.00	612.50	735.00	857.50	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.50	5.63	6.75	7.88	4.08	5.10	6.13	7.15	EA	
Prune Shrubs - Mass Planting	4.50	5.63	6.75	7.88	4.08	5.10	6.13	7.15	MSF	
Prune Shrubs - Hedge	180.00	225.00	270.00	315.00	163.33	204.17	245.00	285.83	MLF	
Groundcover Trimming										
Hand Pruners	216.00	270.00	324.00	378.00	196.00	245.00	294.00	343.00	MSF	
Hand Shears	108.00	135.00	162.00	189.00	98.00	122.50	147.00	171.50	MSF	
Line Trimmer or Shears	27.00	33.75	40.50	47.25	24.50	30.63	36.75	42.88	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	108.00	135.00	162.00	189.00	98.00	122.50	147.00	171.50	MSF	
Perennial/Perennial - Mechanical	3.60	4.50	5.40	6.30	3.27	4.08	4.90	5.72	MSF	
Ornamental Grass	9.00	11.25	13.50	15.75	8.17	10.21	12.25	14.29	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	61.00	76.25	91.50	106.75	61.00	76.25	91.50	106.75	MSF	
Tree/Shrub Granular	11.70	14.63	17.55	20.48	10.70	13.38	16.05	18.73	MSF	
Fertilization - Turf										
Liquid App by Tractor	104.00	130.00	156.00	182.00	99.00	123.75	148.50	173.25	Acre	
Granular App by Hand	117.41	146.76	176.11	205.46	110.15	137.69	165.22	192.76	Acre	
Granular App by Tractor	93.00	116.25	139.50	162.75	88.00	110.00	132.00	154.00	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	128.41	160.51	192.61	224.71	121.15	151.44	181.72	212.01	Acre	
Turf Pre or Post Emergent - Tractor	104.00	130.00	156.00	182.00	99.00	123.75	148.50	173.25	Acre	
Turf Insect Control - Hand	198.41	248.01	297.61	347.21	191.15	238.94	286.72	334.51	Acre	
Turf Insect Control - Tractor	174.00	217.50	261.00	304.50	169.00	211.25	253.50	295.75	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	120.00	150.00	180.00	210.00	120.00	150.00	180.00	210.00	Per Hr.	
Spring Cleanup										
Turf Area	0.68	0.84	1.01	1.18	0.61	0.77	0.92	1.07	MSF	Pricing based on assumption property received proper fall clean-up during preceeding fall
Bed Area	3.60	4.50	5.40	6.30	3.27	4.08	4.90	5.72	MSF	
Hard Surface Area	0.27	0.34	0.41	0.47	0.25	0.31	0.37	0.43	MSF	
Leaf Removal/Fall Clean-Up										
Hand Rake Bed Areas	36.00	45.00	54.00	63.00	32.67	40.83	49.00	57.17	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Turf Areas	18.00	22.50	27.00	31.50	16.33	20.42	24.50	28.58	MSF	
Backpack Blower Bed Areas	10.80	13.50	16.20	18.90	9.80	12.25	14.70	17.15	MSF	
Backpack Blower Turf Areas	2.70	3.38	4.05	4.73	2.45	3.06	3.68	4.29	MSF	
Walk Behind Blower	1.80	2.25	2.70	3.15	1.63	2.04	2.45	2.86	MSF	
Tractor Mounted Blower	1.08	1.35	1.62	1.89	0.98	1.23	1.47	1.72	MSF	



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$18/Hr.-\$21/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	10.80	13.50	16.20	18.90	9.80	12.25	14.70	17.15	ZONE	
Technical System Inspections	10.80	13.50	16.20	18.90	9.80	12.25	14.70	17.15	ZONE	
Winterization	9.00	11.25	13.50	15.75	8.17	10.21	12.25	14.29	ZONE	
Aeration										
Walk - Single Pass	5.40	6.75	8.10	9.45	4.90	6.13	7.35	8.58	MSF	No Core Removal included
Walk - Double Pass	10.80	13.50	16.20	18.90	9.80	12.25	14.70	17.15	MSF	No Core Removal included
Tractor - Single Pass	2.16	2.70	3.24	3.78	1.96	2.45	2.94	3.43	MSF	No Core Removal included
Tractor - Double Pass	4.32	5.40	6.48	7.56	3.92	4.90	5.88	6.86	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		54.00				49.00			Hour	Travel charged port to port on project
Spray Tech		54.00				49.00			Hour	based work.
Irrigation Technician		54.00				49.00			Hour	
Tractor Operator		54.00				49.00			Hour	
Other Services Available										
Corrective Pruning		54.00				49.00			Hour	
Rejuvenative Pruning		54.00				49.00			Hour	
Tree Straightening		54.00				49.00			Hour	
Hand Watering		54.00				49.00			Hour	
Annual Installation		54.00				49.00			Hour	
Mulching		54.00				49.00			Hour	
Pressure Washing		54.00				49.00			Hour	
Tree Planting		54.00				49.00			Hour	
Shrub Planting		54.00				49.00			Hour	
Bulb Planting		54.00				49.00			Hour	
Turf Renovation		54.00				49.00			Hour	
Tree Removal		72.00				72.00			Hour	
Shrub Removal		54.00				49.00			Hour	
Stump Removal		72.00				72.00			Hour	
Tree Surgery		72.00				72.00			Hour	
Hand Watering		54.00				49.00			Hour	
Debris Disposal		40.00				36.00			Hour	Tipping Fees additional
Material	Cost plus 20% Handling Fee				Cost plus 20% Handling Fee					
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business		Minimum		\$15,000						
		Maximum		\$300,000						
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.		Minimum		\$200,000						
		Maximum		N/A						

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$12/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based Difficulty Factor				On-site Project Difficulty Factor				Unit	Comments
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Mowing Improved Area										
21" Push	177.72	222.15	266.58	311.01	159.95	199.94	239.93	279.92	Acre	
36" Walk Behind	59.24	74.05	88.86	103.67	53.32	66.65	79.98	93.31	Acre	
40" Walk Behind	44.43	55.54	66.65	77.75	39.99	49.99	59.98	69.98	Acre	
60" Rider	35.54	44.43	53.31	62.20	31.99	39.99	47.99	55.98	Acre	All Mowing pricing based upon weekly service.
72" Rider	29.62	37.03	44.43	51.84	26.66	33.32	39.99	46.65	Acre	
12' Rider	14.81	18.51	22.22	25.92	13.33	16.66	19.99	23.33	Acre	
16' Rider	12.69	15.86	19.04	22.21	11.43	14.28	17.14	19.99	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	71.08	88.85	106.62	124.39	63.98	79.98	95.97	111.97	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	59.24	74.05	88.86	103.67	53.32	66.65	79.98	93.31	Acre	
Tractor w/Bush Hog 10'	44.43	55.54	66.65	77.75	39.99	49.99	59.98	69.98	Acre	
Hard Surface Edging										
Stick Edger	8.16	10.20	12.24	14.28	7.34	9.18	11.02	12.85	MLF	Does Not Include Clean-up
Walk Behind Edger	10.20	12.75	15.30	17.85	9.18	11.48	13.77	16.07	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	136.00	170.00	204.00	238.00	122.40	153.00	183.60	214.20	MLF	Maintenance of Existing Edge
Stick Edger	13.60	17.00	20.40	23.80	12.24	15.30	18.36	21.42	MLF	Maintenance of Existing Edge
Walk Behind Edger	16.32	20.40	24.48	28.56	14.69	18.36	22.03	25.70	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	13.60	17.00	20.40	23.80	12.24	15.30	18.36	21.42	MSF	
Utility Poles/ Signs in Turf	40.80	51.00	61.20	71.40	36.72	45.90	55.08	64.26	Per 100	
Fence Line	13.60	17.00	20.40	23.80	12.24	15.30	18.36	21.42	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.16	0.20	0.24	0.29	0.15	0.18	0.22	0.26	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.16	0.20	0.24	0.29	0.15	0.18	0.22	0.26	MSF	
Adjacent to Streets	0.33	0.41	0.49	0.57	0.29	0.37	0.44	0.51	MSF	
Blowing										
Backpack Blower - Large Area	1.02	1.28	1.53	1.79	0.92	1.15	1.38	1.61	MSF	
Backpack Blower - Linear Feet	8.16	10.20	12.24	14.28	7.34	9.18	11.02	12.85	MLF	
Street Blower 5-8 hp Push - Large Area	0.68	0.85	1.02	1.19	0.61	0.77	0.92	1.07	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.08	5.10	6.12	7.14	3.67	4.59	5.51	6.43	MLF	
Tractor Mounted 5-8 hp Large Area	0.51	0.64	0.77	0.89	0.46	0.57	0.69	0.80	MSF	
Tractor Mounted 5-8 hp- Linear Feet	2.72	3.40	4.08	4.76	2.45	3.06	3.67	4.28	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	8.16	10.20	12.24	14.28	7.34	9.18	11.02	12.85	MSF	
Post Emergent - Bed Area	2.90	3.63	4.35	5.08	2.77	3.46	4.15	4.85	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.58	4.48	5.37	6.27	3.38	4.23	5.07	5.92	MSF	
Post Emergent - Natural Area - Machine	2.56	3.20	3.84	4.48	2.46	3.08	3.69	4.31	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.26	4.08	4.89	5.71	3.06	3.83	4.59	5.36	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.26	4.08	4.89	5.71	3.06	3.83	4.59	5.36	MSF	
Pre-Emergent Granular (Hand) - Bed Area	13.77	17.21	20.66	24.10	13.57	16.96	20.35	23.74	MSF	
Pre-Emergent Granular (Hand) - Natural Area	13.77	17.21	20.66	24.10	13.57	16.96	20.35	23.74	MSF	



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Tasks	Project Based Difficulty Factor				On-site Project Difficulty Factor				Unit	Comments
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days										
A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Prune Trees < 12'										
Prune Evergreens	3.40	4.25	5.10	5.95	3.06	3.83	4.59	5.36	EA	
Prune Deciduous	4.08	5.10	6.12	7.14	3.67	4.59	5.51	6.43	EA	
Prune Ornamental	8.16	10.20	12.24	14.28	7.34	9.18	11.02	12.85	EA	
Prune Palms	20.40	25.50	30.60	35.70	18.36	22.95	27.54	32.13	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	6.80	8.50	10.20	11.90	6.12	7.65	9.18	10.71	EA	
Prune Deciduous Shrubs - Individual	6.80	8.50	10.20	11.90	6.12	7.65	9.18	10.71	EA	
Prune Evergreen Shrubs - Mass Planting	136.00	170.00	204.00	238.00	122.40	153.00	183.60	214.20	MSF	
Prune Deciduous Shrubs - Mass Planting	81.60	102.00	122.40	142.80	73.44	91.80	110.16	128.52	MSF	
Prune Evergreen Shrubs - Hedge	408.00	510.00	612.00	714.00	367.20	459.00	550.80	642.60	MLF	
Prune Deciduous Shrubs - Hedge	408.00	510.00	612.00	714.00	367.20	459.00	550.80	642.60	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	3.40	4.25	5.10	5.95	3.06	3.83	4.59	5.36	EA	
Prune Shrubs - Mass Planting	3.40	4.25	5.10	5.95	3.06	3.83	4.59	5.36	MSF	
Prune Shrubs - Hedge	136.00	170.00	204.00	238.00	122.40	153.00	183.60	214.20	MLF	
Groundcover Trimming										
Hand Pruners	163.20	204.00	244.80	285.60	146.88	183.60	220.32	257.04	MSF	
Hand Shears	81.60	102.00	122.40	142.80	73.44	91.80	110.16	128.52	MSF	
Line Trimmer or Shears	20.40	25.50	30.60	35.70	18.36	22.95	27.54	32.13	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	81.60	102.00	122.40	142.80	73.44	91.80	110.16	128.52	MSF	
Perennial/Perennial - Mechanical	2.72	3.40	4.08	4.76	2.45	3.06	3.67	4.28	MSF	
Ornamental Grass	6.80	8.50	10.20	11.90	6.12	7.65	9.18	10.71	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	62.22	77.78	93.33	108.89	62.22	77.78	93.33	108.89	MSF	
Tree/Shrub Granular	9.08	11.35	13.62	15.89	8.26	10.33	12.39	14.46	MSF	
Fertilization - Turf										
Liquid App by Tractor	91.80	114.75	137.70	160.65	87.72	109.65	131.58	153.51	Acre	
Granular App by Hand	99.02	123.78	148.53	173.29	93.10	116.37	139.65	162.92	Acre	
Granular App by Tractor	80.58	100.73	120.87	141.02	76.50	95.63	114.75	133.88	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	110.24	137.80	165.36	192.92	104.32	130.40	156.48	182.56	Acre	
Turf Pre or Post Emergent - Tractor	91.80	114.75	137.70	160.65	87.72	109.65	131.58	153.51	Acre	
Turf Insect Control - Hand	181.64	227.05	272.46	317.87	175.72	219.65	263.58	307.51	Acre	
Turf Insect Control - Tractor	163.20	204.00	244.80	285.60	159.12	198.90	238.68	278.46	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	122.40	153.00	183.60	214.20	122.40	153.00	183.60	214.20	Per Hr.	
Spring Cleanup										
Turf Area	0.51	0.64	0.77	0.89	0.46	0.57	0.69	0.80	MSF	Pricing based on assumption property received proper fall clean-up during preceding fall
Bed Area	2.72	3.40	4.08	4.76	2.45	3.06	3.67	4.28	MSF	
Hard Surface Area	0.20	0.26	0.31	0.36	0.18	0.23	0.28	0.32	MSF	
Leaf Removal/Fall Clean-Up										
Hand Rake Bed Areas	27.20	34.00	40.80	47.60	24.48	30.60	36.72	42.84	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Turf Areas	13.60	17.00	20.40	23.80	12.24	15.30	18.36	21.42	MSF	
Backpack Blower Bed Areas	8.16	10.20	12.24	14.28	7.34	9.18	11.02	12.85	MSF	
Backpack Blower Turf Areas	2.04	2.55	3.06	3.57	1.84	2.30	2.75	3.21	MSF	
Walk Behind Blower	1.36	1.70	2.04	2.38	1.22	1.53	1.84	2.14	MSF	
Tractor Mounted Blower	0.82	1.03	1.23	1.44	0.73	0.92	1.10	1.29	MSF	



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$12/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	8.16	10.20	12.24	14.28	7.34	9.18	11.02	12.85	ZONE	
Technical System Inspections	8.16	10.20	12.24	14.28	7.34	9.18	11.02	12.85	ZONE	
Winterization	6.80	8.50	10.20	11.90	6.12	7.65	9.18	10.71	ZONE	
Aeration										
Walk - Single Pass	4.08	5.10	6.12	7.14	3.67	4.59	5.51	6.43	MSF	No Core Removal included
Walk - Double Pass	8.16	10.20	12.24	14.28	7.34	9.18	11.02	12.85	MSF	No Core Removal included
Tractor - Single Pass	1.63	2.04	2.45	2.85	1.47	1.84	2.20	2.57	MSF	No Core Removal included
Tractor - Double Pass	3.26	4.08	4.89	5.71	2.94	3.67	4.41	5.14	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		41.00				37.00			Hour	Travel charged port to port on project
Spray Tech		41.00				37.00			Hour	based work.
Irrigation Technician		41.00				37.00			Hour	
Tractor Operator		41.00				37.00			Hour	
Other Services Available										
Corrective Pruning		41.00				37.00			Hour	
Rejuvenative Pruning		41.00				37.00			Hour	
Tree Straightening		41.00				37.00			Hour	
Hand Watering		41.00				37.00			Hour	
Annual Installation		41.00				37.00			Hour	
Mulching		41.00				37.00			Hour	
Pressure Washing		41.00				37.00			Hour	
Tree Planting		51.00				52.00			Hour	
Shrub Planting		41.00				37.00			Hour	
Bulb Planting		41.00				37.00			Hour	
Turf Renovation		41.00				37.00			Hour	
Tree Removal		74.00				74.00			Hour	
Shrub Removal		41.00				37.00			Hour	
Stump Removal		74.00				74.00			Hour	
Tree Surgery		74.00				74.00			Hour	
Hand Watering		41.00				37.00			Hour	
Debris Disposal		41.00				37.00			Hour	Tipping Fees additional
Material	Cost plus 20% Handling Fee				Cost plus 20% Handling Fee					
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business		Minimum		\$15,000						
		Maximum		\$300,000						
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.		Minimum		\$200,000						
		Maximum		N/A						

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days										
A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	199.94	249.93	299.91	349.90	177.72	222.16	266.59	311.02	Acre	
36" Walk Behind	66.65	83.31	99.97	116.63	59.24	74.05	88.86	103.67	Acre	
40" Walk Behind	49.99	62.48	74.98	87.47	44.43	55.54	66.65	77.75	Acre	
60" Rider	39.99	49.99	59.98	69.98	35.54	44.43	53.32	62.20	Acre	All Mowing pricing based upon weekly service.
72" Rider	33.32	41.65	49.99	58.32	29.62	37.03	44.43	51.84	Acre	
12' Rider	16.66	20.83	24.99	29.16	14.81	18.51	22.22	25.92	Acre	
16' Rider	14.28	17.85	21.42	24.99	12.69	15.87	19.04	22.22	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	79.98	99.97	119.96	139.96	71.09	88.86	106.63	124.41	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	66.65	83.31	99.97	116.63	59.24	74.05	88.86	103.67	Acre	
Tractor w/Bush Hog 10'	49.99	62.48	74.98	87.47	44.43	55.54	66.65	77.75	Acre	
Hard Surface Edging										
Stick Edger	9.18	11.48	13.77	16.07	8.16	10.20	12.24	14.28	MLF	Does Not Include Clean-up
Walk Behind Edger	11.48	14.34	17.21	20.08	10.20	12.75	15.30	17.85	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	153.00	191.25	229.50	267.75	136.00	170.00	204.00	238.00	MLF	Maintenance of Existing Edge
Stick Edger	15.30	19.13	22.95	26.78	13.60	17.00	20.40	23.80	MLF	Maintenance of Existing Edge
Walk Behind Edger	18.36	22.95	27.54	32.13	16.32	20.40	24.48	28.56	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	15.30	19.13	22.95	26.78	13.60	17.00	20.40	23.80	MSF	
Utility Poles/ Signs in Turf	45.90	57.38	68.85	80.33	40.80	51.00	61.20	71.40	Per 100	
Fence Line	15.30	19.13	22.95	26.78	13.60	17.00	20.40	23.80	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.18	0.23	0.28	0.32	0.16	0.20	0.24	0.29	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.18	0.23	0.28	0.32	0.16	0.20	0.24	0.29	MSF	
Adjacent to Streets	0.37	0.46	0.55	0.64	0.33	0.41	0.49	0.57	MSF	
Blowing										
Backpack Blower - Large Area	1.15	1.43	1.72	2.01	1.02	1.28	1.53	1.79	MSF	
Backpack Blower - Linear Feet	9.18	11.48	13.77	16.07	8.16	10.20	12.24	14.28	MLF	
Street Blower 5-8 hp Push - Large Area	0.77	0.96	1.15	1.34	0.68	0.85	1.02	1.19	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.59	5.74	6.89	8.03	4.08	5.10	6.12	7.14	MLF	
Tractor Mounted 5-8 hp Large Area	0.57	0.72	0.86	1.00	0.51	0.64	0.77	0.89	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.06	3.83	4.59	5.36	2.72	3.40	4.08	4.76	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	9.18	11.48	13.77	16.07	8.16	10.20	12.24	14.28	MSF	
Post Emergent - Bed Area	3.07	3.84	4.61	5.38	2.90	3.63	4.36	5.08	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.84	4.80	5.76	6.72	3.58	4.48	5.38	6.27	MSF	
Post Emergent - Natural Area - Machine	2.69	3.37	4.04	4.71	2.56	3.21	3.85	4.49	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.52	4.40	5.28	6.16	3.26	4.08	4.90	5.71	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.52	4.40	5.28	6.16	3.26	4.08	4.90	5.71	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.03	17.53	21.04	24.54	13.77	17.21	20.66	24.10	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.03	17.53	21.04	24.54	13.77	17.21	20.66	24.10	MSF	



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Prune Trees < 12'										
Prune Evergreens	3.83	4.78	5.74	6.69	3.40	4.25	5.10	5.95	EA	
Prune Deciduous	4.59	5.74	6.89	8.03	4.08	5.10	6.12	7.14	EA	
Prune Ornamental	9.18	11.48	13.77	16.07	8.16	10.20	12.24	14.28	EA	
Prune Palms	22.95	28.69	34.43	40.16	20.40	25.50	30.60	35.70	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	7.65	9.56	11.48	13.39	6.80	8.50	10.20	11.90	EA	
Prune Deciduous Shrubs - Individual	7.65	9.56	11.48	13.39	6.80	8.50	10.20	11.90	EA	
Prune Evergreen Shrubs - Mass Planting	153.00	191.25	229.50	267.75	136.00	170.00	204.00	238.00	MSF	
Prune Deciduous Shrubs - Mass Planting	91.80	114.75	137.70	160.65	81.60	102.00	122.40	142.80	MSF	
Prune Evergreen Shrubs - Hedge	459.00	573.75	688.50	803.25	408.00	510.00	612.00	714.00	MLF	
Prune Deciduous Shrubs - Hedge	459.00	573.75	688.50	803.25	408.00	510.00	612.00	714.00	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	3.83	4.78	5.74	6.69	3.40	4.25	5.10	5.95	EA	
Prune Shrubs - Mass Planting	3.83	4.78	5.74	6.69	3.40	4.25	5.10	5.95	MSF	
Prune Shrubs - Hedge	153.00	191.25	229.50	267.75	136.00	170.00	204.00	238.00	MLF	
Groundcover Trimming										
Hand Pruners	183.60	229.50	275.40	321.30	163.20	204.00	244.80	285.60	MSF	
Hand Shears	91.80	114.75	137.70	160.65	81.60	102.00	122.40	142.80	MSF	
Line Trimmer or Shears	22.95	28.69	34.43	40.16	20.40	25.50	30.60	35.70	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	91.80	114.75	137.70	160.65	81.60	102.00	122.40	142.80	MSF	
Perennial/Perennial - Mechanical	3.06	3.83	4.59	5.36	2.72	3.40	4.08	4.76	MSF	
Ornamental Grass	7.65	9.56	11.48	13.39	6.80	8.50	10.20	11.90	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	62.22	77.78	93.33	108.89	62.22	77.78	93.33	108.89	MSF	
Tree/Shrub Granular	10.10	12.62	15.15	17.67	9.08	11.35	13.62	15.89	MSF	
Fertilization - Turf										
Liquid App by Tractor	96.90	121.13	145.35	169.58	91.80	114.75	137.70	160.65	Acre	
Granular App by Hand	106.43	133.03	159.64	186.25	99.02	123.78	148.53	173.29	Acre	
Granular App by Tractor	85.68	107.10	128.52	149.94	80.58	100.73	120.87	141.02	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	117.65	147.06	176.47	205.88	110.24	137.80	165.36	192.92	Acre	
Turf Pre or Post Emergent - Tractor	96.90	121.13	145.35	169.58	91.80	114.75	137.70	160.65	Acre	
Turf Insect Control - Hand	189.05	236.31	283.57	330.83	181.64	227.05	272.46	317.87	Acre	
Turf Insect Control - Tractor	168.30	210.38	252.45	294.53	163.20	204.00	244.80	285.60	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	122.40	153.00	183.60	214.20	122.40	153.00	183.60	214.20	Per Hr.	
Spring Cleanup										
Turf Area	0.57	0.72	0.86	1.00	0.51	0.64	0.77	0.89	MSF	Pricing based on assumption property received proper fall clean-up during preceding fall
Bed Area	3.06	3.83	4.59	5.36	2.72	3.40	4.08	4.76	MSF	
Hard Surface Area	0.23	0.29	0.34	0.40	0.20	0.26	0.31	0.36	MSF	
Leaf Removal/Fall Clean-Up										
Hand Rake Bed Areas	30.60	38.25	45.90	53.55	27.20	34.00	40.80	47.60	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Turf Areas	15.30	19.13	22.95	26.78	13.60	17.00	20.40	23.80	MSF	
Backpack Blower Bed Areas	9.18	11.48	13.77	16.07	8.16	10.20	12.24	14.28	MSF	
Backpack Blower Turf Areas	2.30	2.87	3.44	4.02	2.04	2.55	3.06	3.57	MSF	
Walk Behind Blower	1.53	1.91	2.30	2.68	1.36	1.70	2.04	2.38	MSF	
Tractor Mounted Blower	0.92	1.15	1.38	1.61	0.82	1.02	1.22	1.43	MSF	



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	9.18	11.48	13.77	16.07	8.16	10.20	12.24	14.28	ZONE	
Technical System Inspections	9.18	11.48	13.77	16.07	8.16	10.20	12.24	14.28	ZONE	
Winterization	7.65	9.56	11.48	13.39	6.80	8.50	10.20	11.90	ZONE	
Aeration										
Walk - Single Pass	4.59	5.74	6.89	8.03	4.08	5.10	6.12	7.14	MSF	No Core Removal included
Walk - Double Pass	9.18	11.48	13.77	16.07	8.16	10.20	12.24	14.28	MSF	No Core Removal included
Tractor - Single Pass	1.84	2.30	2.75	3.21	1.63	2.04	2.45	2.86	MSF	No Core Removal included
Tractor - Double Pass	3.67	4.59	5.51	6.43	3.26	4.08	4.90	5.71	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		46.00				41.00			Hour	Travel charged port to port on project based work.
Spray Tech		46.00				41.00			Hour	
Irrigation Technician		46.00				41.00			Hour	
Tractor Operator		46.00				41.00			Hour	
Other Services Available										
Corrective Pruning		46.00				41.00			Hour	
Rejuvenative Pruning		46.00				41.00			Hour	
Tree Straightening		46.00				41.00			Hour	
Hand Watering		46.00				41.00			Hour	
Annual Installation		46.00				41.00			Hour	
Mulching		46.00				41.00			Hour	
Pressure Washing		46.00				41.00			Hour	
Tree Planting		51.00				51.00			Hour	
Shrub Planting		46.00				41.00			Hour	
Bulb Planting		46.00				41.00			Hour	
Turf Renovation		46.00				41.00			Hour	
Tree Removal		74.00				74.00			Hour	
Shrub Removal		46.00				41.00			Hour	
Stump Removal		74.00				74.00			Hour	
Tree Surgery		74.00				74.00			Hour	
Hand Watering		46.00				41.00			Hour	
Debris Disposal		41.00				37.00			Hour	Tipping Fees additional
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum		\$15,000							
	Maximum		\$300,000							
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum		\$200,000							
	Maximum		N/A							

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$15/Hr.-\$18/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	217.71	272.14	326.57	381.00	199.94	249.93	299.91	349.90	Acre	
36" Walk Behind	72.57	90.71	108.86	127.00	66.65	83.31	99.97	116.63	Acre	
40" Walk Behind	54.43	68.04	81.64	95.25	49.99	62.48	74.98	87.47	Acre	
60" Rider	43.54	54.43	65.31	76.20	39.99	49.99	59.98	69.98	Acre	All Mowing pricing based upon weekly
72" Rider	36.29	45.36	54.43	63.50	33.32	41.65	49.99	58.32	Acre	service.
12' Rider	18.14	22.68	27.21	31.75	16.66	20.83	24.99	29.16	Acre	
16' Rider	15.55	19.44	23.33	27.21	14.28	17.85	21.42	24.99	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	87.09	108.86	130.63	152.40	79.98	99.97	119.96	139.96	Acre	Pricing based on minimum of 3 services
Tractor w/Bush Hog 8'	72.57	90.71	108.86	127.00	66.65	83.31	99.97	116.63	Acre	annually.
Tractor w/Bush Hog 10'	54.43	68.04	81.64	95.25	49.99	62.48	74.98	87.47	Acre	
Hard Surface Edging										
Stick Edger	10.00	12.50	14.99	17.49	9.18	11.48	13.77	16.07	MLF	Does Not Include Clean-up
Walk Behind Edger	12.50	15.62	18.74	21.87	11.48	14.34	17.21	20.08	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	166.60	208.25	249.90	291.55	153.00	191.25	229.50	267.75	MLF	Maintenance of Existing Edge
Stick Edger	16.66	20.83	24.99	29.16	15.30	19.13	22.95	26.78	MLF	Maintenance of Existing Edge
Walk Behind Edger	19.99	24.99	29.99	34.99	18.36	22.95	27.54	32.13	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	16.66	20.83	24.99	29.16	15.30	19.13	22.95	26.78	MSF	
Utility Poles/ Signs in Turf	49.98	62.48	74.97	87.47	45.90	57.38	68.85	80.33	Per 100	
Fence Line	16.66	20.83	24.99	29.16	15.30	19.13	22.95	26.78	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.20	0.25	0.30	0.35	0.18	0.23	0.28	0.32	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.20	0.25	0.30	0.35	0.18	0.23	0.28	0.32	MSF	
Adjacent to Streets	0.40	0.50	0.60	0.70	0.37	0.46	0.55	0.64	MSF	
Blowing										
Backpack Blower - Large Area	1.25	1.56	1.87	2.19	1.15	1.43	1.72	2.01	MSF	
Backpack Blower - Linear Feet	10.00	12.50	14.99	17.49	9.18	11.48	13.77	16.07	MLF	
Street Blower 5-8 hp Push - Large Area	0.83	1.04	1.25	1.46	0.77	0.96	1.15	1.34	MSF	
Street Blower 5-8 hp Push - Linear Feet	5.00	6.25	7.50	8.75	4.59	5.74	6.89	8.03	MLF	
Tractor Mounted 5-8 hp Large Area	0.62	0.78	0.94	1.09	0.57	0.72	0.86	1.00	MSF	
Tractor Mounted 5-8 hp - Linear Feet	3.33	4.17	5.00	5.83	3.06	3.83	4.59	5.36	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	10.00	12.50	14.99	17.49	9.18	11.48	13.77	16.07	MSF	
Post Emergent - Bed Area	3.21	4.01	4.82	5.62	3.07	3.84	4.61	5.38	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.04	5.05	6.07	7.08	3.84	4.80	5.76	6.72	MSF	
Post Emergent - Natural Area - Machine	2.79	3.49	4.19	4.89	2.69	3.37	4.04	4.71	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.72	4.65	5.58	6.52	3.52	4.40	5.28	6.16	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.72	4.65	5.58	6.52	3.52	4.40	5.28	6.16	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.23	17.79	21.34	24.90	14.03	17.53	21.04	24.54	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.23	17.79	21.34	24.90	14.03	17.53	21.04	24.54	MSF	



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$15/Hr.-\$18/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access	
Prune Trees < 12'										
Prune Evergreens	4.17	5.21	6.25	7.29	3.83	4.78	5.74	6.69	EA	
Prune Deciduous	5.00	6.25	7.50	8.75	4.59	5.74	6.89	8.03	EA	
Prune Ornamental	10.00	12.50	14.99	17.49	9.18	11.48	13.77	16.07	EA	
Prune Palms	24.99	31.24	37.49	43.73	22.95	28.69	34.43	40.16	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	8.33	10.41	12.50	14.58	7.65	9.56	11.48	13.39	EA	
Prune Deciduous Shrubs - Individual	8.33	10.41	12.50	14.58	7.65	9.56	11.48	13.39	EA	
Prune Evergreen Shrubs - Mass Planting	166.60	208.25	249.90	291.55	153.00	191.25	229.50	267.75	MSF	
Prune Deciduous Shrubs - Mass Planting	99.96	124.95	149.94	174.93	91.80	114.75	137.70	160.65	MSF	
Prune Evergreen Shrubs - Hedge	499.80	624.75	749.70	874.65	459.00	573.75	688.50	803.25	MLF	
Prune Deciduous Shrubs - Hedge	499.80	624.75	749.70	874.65	459.00	573.75	688.50	803.25	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.17	5.21	6.25	7.29	3.83	4.78	5.74	6.69	EA	
Prune Shrubs - Mass Planting	4.17	5.21	6.25	7.29	3.83	4.78	5.74	6.69	MSF	
Prune Shrubs - Hedge	166.60	208.25	249.90	291.55	153.00	191.25	229.50	267.75	MLF	
Groundcover Trimming										
Hand Pruners	199.92	249.90	299.88	349.86	183.60	229.50	275.40	321.30	MSF	
Hand Shears	99.96	124.95	149.94	174.93	91.80	114.75	137.70	160.65	MSF	
Line Trimmer or Shears	24.99	31.24	37.49	43.73	22.95	28.69	34.43	40.16	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	99.96	124.95	149.94	174.93	91.80	114.75	137.70	160.65	MSF	
Perennial/Perennial - Mechanical	3.33	4.17	5.00	5.83	3.06	3.83	4.59	5.36	MSF	
Ornamental Grass	8.33	10.41	12.50	14.58	7.65	9.56	11.48	13.39	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	62.22	77.78	93.33	108.89	62.22	77.78	93.33	108.89	MSF	
Tree/Shrub Granular	10.91	13.64	16.37	19.10	10.10	12.62	15.15	17.67	MSF	
Fertilization - Turf										
Liquid App by Tractor	100.98	126.23	151.47	176.72	96.90	121.13	145.35	169.58	Acre	
Granular App by Hand	112.35	140.44	168.53	196.61	106.43	133.03	159.64	186.25	Acre	
Granular App by Tractor	89.76	112.20	134.64	157.08	85.68	107.10	128.52	149.94	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	123.57	154.46	185.36	216.25	117.65	147.06	176.47	205.88	Acre	
Turf Pre or Post Emergent - Tractor	100.98	126.23	151.47	176.72	96.90	121.13	145.35	169.58	Acre	
Turf Insect Control - Hand	194.97	243.71	292.46	341.20	189.05	236.31	283.57	330.83	Acre	
Turf Insect Control - Tractor	172.38	215.48	258.57	301.67	168.30	210.38	252.45	294.53	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	122.40	153.00	183.60	214.20	122.40	153.00	183.60	214.20	Per Hr.	
Spring Cleanup										Pricing based on assumption property received proper fall clean-up during preceding fall
Turf Area	0.62	0.78	0.94	1.09	0.57	0.72	0.86	1.00	MSF	
Bed Area	3.33	4.17	5.00	5.83	3.06	3.83	4.59	5.36	MSF	
Hard Surface Area	0.25	0.31	0.37	0.44	0.23	0.29	0.34	0.40	MSF	
Leaf Removal/Fall Clean-Up										Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Bed Areas	33.32	41.65	49.98	58.31	30.60	38.25	45.90	53.55	MSF	
Hand Rake Turf Areas	16.66	20.83	24.99	29.16	15.30	19.13	22.95	26.78	MSF	
Backpack Blower Bed Areas	10.00	12.50	14.99	17.49	9.18	11.48	13.77	16.07	MSF	
Backpack Blower Turf Areas	2.50	3.12	3.75	4.37	2.30	2.87	3.44	4.02	MSF	
Walk Behind Blower	1.67	2.08	2.50	2.92	1.53	1.91	2.30	2.68	MSF	
Tractor Mounted Blower	1.00	1.25	1.50	1.75	0.92	1.15	1.38	1.61	MSF	



GSA Pricing Schedule
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Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	10.00	12.50	14.99	17.49	9.18	11.48	13.77	16.07	ZONE	
Technical System Inspections	10.00	12.50	14.99	17.49	9.18	11.48	13.77	16.07	ZONE	
Winterization	8.33	10.41	12.50	14.58	7.65	9.56	11.48	13.39	ZONE	
Aeration										
Walk - Single Pass	5.00	6.25	7.50	8.75	4.59	5.74	6.89	8.03	MSF	No Core Removal included
Walk - Double Pass	10.00	12.50	14.99	17.49	9.18	11.48	13.77	16.07	MSF	No Core Removal included
Tractor - Single Pass	2.00	2.50	3.00	3.50	1.84	2.30	2.75	3.21	MSF	No Core Removal included
Tractor - Double Pass	4.00	5.00	6.00	7.00	3.67	4.59	5.51	6.43	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		50.00				46.00			Hour	Travel charged port to port on project
Spray Tech		50.00				46.00			Hour	based work.
Irrigation Technician		50.00				46.00			Hour	
Tractor Operator		50.00				46.00			Hour	
Other Services Available										
Corrective Pruning		50.00				46.00			Hour	
Rejuvenative Pruning		50.00				46.00			Hour	
Tree Straightening		50.00				46.00			Hour	
Hand Watering		50.00				46.00			Hour	
Annual Installation		50.00				46.00			Hour	
Mulching		50.00				46.00			Hour	
Pressure Washing		50.00				46.00			Hour	
Tree Planting		51.00				51.00			Hour	
Shrub Planting		50.00				46.00			Hour	
Bulb Planting		50.00				46.00			Hour	
Turf Renovation		50.00				46.00			Hour	
Tree Removal		74.00				74.00			Hour	
Shrub Removal		50.00				46.00			Hour	
Stump Removal		74.00				74.00			Hour	
Tree Surgery		74.00				74.00			Hour	
Hand Watering		50.00				46.00			Hour	
Debris Disposal		41.00				37.00			Hour	Tipping Fees additional
Material	Cost plus 20% Handling Fee				Cost plus 20% Handling Fee					
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum	\$15,000								
	Maximum	\$300,000								
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum	\$200,000								
	Maximum	N/A								

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
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Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	239.93	299.91	359.89	419.87	217.71	272.14	326.57	381.00	Acre	
36" Walk Behind	79.98	99.97	119.96	139.96	72.57	90.71	108.86	127.00	Acre	
40" Walk Behind	59.98	74.98	89.97	104.97	54.43	68.04	81.64	95.25	Acre	
60" Rider	47.99	59.98	71.98	83.97	43.54	54.43	65.31	76.20	Acre	All Mowing pricing based upon weekly service.
72" Rider	39.99	49.99	59.98	69.98	36.29	45.36	54.43	63.50	Acre	
12' Rider	19.99	24.99	29.99	34.99	18.14	22.68	27.21	31.75	Acre	
16' Rider	17.14	21.42	25.71	29.99	15.55	19.44	23.33	27.21	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	95.97	119.96	143.96	167.95	87.09	108.86	130.63	152.40	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	79.98	99.97	119.96	139.96	72.57	90.71	108.86	127.00	Acre	
Tractor w/Bush Hog 10'	59.98	74.98	89.97	104.97	54.43	68.04	81.64	95.25	Acre	
Hard Surface Edging										
Stick Edger	11.02	13.77	16.52	19.28	10.00	12.50	14.99	17.49	MLF	Does Not Include Clean-up
Walk Behind Edger	13.77	17.21	20.66	24.10	12.50	15.62	18.74	21.87	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	183.60	229.50	275.40	321.30	166.60	208.25	249.90	291.55	MLF	Maintenance of Existing Edge
Stick Edger	18.36	22.95	27.54	32.13	16.66	20.83	24.99	29.16	MLF	Maintenance of Existing Edge
Walk Behind Edger	22.03	27.54	33.05	38.56	19.99	24.99	29.99	34.99	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	18.36	22.95	27.54	32.13	16.66	20.83	24.99	29.16	MSF	
Utility Poles/ Signs in Turf	55.08	68.85	82.62	96.39	49.98	62.48	74.97	87.47	Per 100	
Fence Line	18.36	22.95	27.54	32.13	16.66	20.83	24.99	29.16	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.22	0.28	0.33	0.39	0.20	0.25	0.30	0.35	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.22	0.28	0.33	0.39	0.20	0.25	0.30	0.35	MSF	
Adjacent to Streets	0.44	0.55	0.66	0.77	0.40	0.50	0.60	0.70	MSF	
Blowing										
Backpack Blower - Large Area	1.38	1.72	2.07	2.41	1.25	1.56	1.87	2.19	MSF	
Backpack Blower - Linear Feet	11.02	13.77	16.52	19.28	10.00	12.50	14.99	17.49	MLF	
Street Blower 5-8 hp Push - Large Area	0.92	1.15	1.38	1.61	0.83	1.04	1.25	1.46	MSF	
Street Blower 5-8 hp Push - Linear Feet	5.51	6.89	8.26	9.64	5.00	6.25	7.50	8.75	MLF	
Tractor Mounted 5-8 hp Large Area	0.69	0.86	1.03	1.20	0.62	0.78	0.94	1.09	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.67	4.59	5.51	6.43	3.33	4.17	5.00	5.83	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	11.02	13.77	16.52	19.28	10.00	12.50	14.99	17.49	MSF	
Post Emergent - Bed Area	3.38	4.23	5.07	5.92	3.21	4.01	4.82	5.62	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.30	5.37	6.45	7.52	4.04	5.05	6.07	7.08	MSF	
Post Emergent - Natural Area - Machine	2.92	3.65	4.38	5.11	2.79	3.49	4.19	4.89	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.98	4.97	5.97	6.96	3.72	4.65	5.58	6.52	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.98	4.97	5.97	6.96	3.72	4.65	5.58	6.52	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.48	18.11	21.73	25.35	14.23	17.79	21.34	24.90	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.48	18.11	21.73	25.35	14.23	17.79	21.34	24.90	MSF	



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	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access	
Prune Trees < 12'										
Prune Evergreens	4.59	5.74	6.89	8.03	4.17	5.21	6.25	7.29	EA	
Prune Deciduous	5.51	6.89	8.26	9.64	5.00	6.25	7.50	8.75	EA	
Prune Ornamental	11.02	13.77	16.52	19.28	10.00	12.50	14.99	17.49	EA	
Prune Palms	27.54	34.43	41.31	48.20	24.99	31.24	37.49	43.73	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	9.18	11.48	13.77	16.07	8.33	10.41	12.50	14.58	EA	
Prune Deciduous Shrubs - Individual	9.18	11.48	13.77	16.07	8.33	10.41	12.50	14.58	EA	
Prune Evergreen Shrubs - Mass Planting	183.60	229.50	275.40	321.30	166.60	208.25	249.90	291.55	MSF	
Prune Deciduous Shrubs - Mass Planting	110.16	137.70	165.24	192.78	99.96	124.95	149.94	174.93	MSF	
Prune Evergreen Shrubs - Hedge	550.80	688.50	826.20	963.90	499.80	624.75	749.70	874.65	MLF	
Prune Deciduous Shrubs - Hedge	550.80	688.50	826.20	963.90	499.80	624.75	749.70	874.65	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.59	5.74	6.89	8.03	4.17	5.21	6.25	7.29	EA	
Prune Shrubs - Mass Planting	4.59	5.74	6.89	8.03	4.17	5.21	6.25	7.29	MSF	
Prune Shrubs - Hedge	183.60	229.50	275.40	321.30	166.60	208.25	249.90	291.55	MLF	
Groundcover Trimming										
Hand Pruners	220.32	275.40	330.48	385.56	199.92	249.90	299.88	349.86	MSF	
Hand Shears	110.16	137.70	165.24	192.78	99.96	124.95	149.94	174.93	MSF	
Line Trimmer or Shears	27.54	34.43	41.31	48.20	24.99	31.24	37.49	43.73	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	110.16	137.70	165.24	192.78	99.96	124.95	149.94	174.93	MSF	
Perennial/Perennial - Mechanical	3.67	4.59	5.51	6.43	3.33	4.17	5.00	5.83	MSF	
Ornamental Grass	9.18	11.48	13.77	16.07	8.33	10.41	12.50	14.58	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	62.22	77.78	93.33	108.89	62.22	77.78	93.33	108.89	MSF	
Tree/Shrub Granular	11.93	14.92	17.90	20.88	10.91	13.64	16.37	19.10	MSF	
Fertilization - Turf										
Liquid App by Tractor	106.08	132.60	159.12	185.64	100.98	126.23	151.47	176.72	Acre	
Granular App by Hand	119.76	149.70	179.63	209.57	112.35	140.44	168.53	196.61	Acre	
Granular App by Tractor	94.86	118.58	142.29	166.01	89.76	112.20	134.64	157.08	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	130.98	163.72	196.46	229.21	123.57	154.46	185.36	216.25	Acre	
Turf Pre or Post Emergent - Tractor	106.08	132.60	159.12	185.64	100.98	126.23	151.47	176.72	Acre	
Turf Insect Control - Hand	202.38	252.97	303.56	354.16	194.97	243.71	292.46	341.20	Acre	
Turf Insect Control - Tractor	177.48	221.85	266.22	310.59	172.38	215.48	258.57	301.67	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	122.40	153.00	183.60	214.20	122.40	153.00	183.60	214.20	Per Hr.	
Spring Cleanup										Pricing based on assumption property received proper fall clean-up during preceeding fall
Turf Area	0.69	0.86	1.03	1.20	0.62	0.78	0.94	1.09	MSF	
Bed Area	3.67	4.59	5.51	6.43	3.33	4.17	5.00	5.83	MSF	
Hard Surface Area	0.28	0.34	0.41	0.48	0.25	0.31	0.37	0.44	MSF	
Leaf Removal/Fall Clean-Up										Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Bed Areas	36.72	45.90	55.08	64.26	33.32	41.65	49.98	58.31	MSF	
Hand Rake Turf Areas	18.36	22.95	27.54	32.13	16.66	20.83	24.99	29.16	MSF	
Backpack Blower Bed Areas	11.02	13.77	16.52	19.28	10.00	12.50	14.99	17.49	MSF	
Backpack Blower Turf Areas	2.75	3.44	4.13	4.82	2.50	3.12	3.75	4.37	MSF	
Walk Behind Blower	1.84	2.30	2.75	3.21	1.67	2.08	2.50	2.92	MSF	
Tractor Mounted Blower	1.10	1.38	1.65	1.93	1.00	1.25	1.50	1.75	MSF	



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Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	11.02	13.77	16.52	19.28	10.00	12.50	14.99	17.49	ZONE	
Technical System Inspections	11.02	13.77	16.52	19.28	10.00	12.50	14.99	17.49	ZONE	
Winterization	9.18	11.48	13.77	16.07	8.33	10.41	12.50	14.58	ZONE	
Aeration										
Walk - Single Pass	5.51	6.89	8.26	9.64	5.00	6.25	7.50	8.75	MSF	No Core Removal included
Walk - Double Pass	11.02	13.77	16.52	19.28	10.00	12.50	14.99	17.49	MSF	No Core Removal included
Tractor - Single Pass	2.20	2.75	3.30	3.86	2.00	2.50	3.00	3.50	MSF	No Core Removal included
Tractor - Double Pass	4.41	5.51	6.61	7.71	4.00	5.00	6.00	7.00	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		55.00				50.00			Hour	Travel charged port to port on project based work.
Spray Tech		55.00				50.00			Hour	
Irrigation Technician		55.00				50.00			Hour	
Tractor Operator		55.00				50.00			Hour	
Other Services Available										
Corrective Pruning		55.00				50.00			Hour	
Rejuvenative Pruning		55.00				50.00			Hour	
Tree Straightening		55.00				50.00			Hour	
Hand Watering		55.00				50.00			Hour	
Annual Installation		55.00				50.00			Hour	
Mulching		55.00				50.00			Hour	
Pressure Washing		55.00				50.00			Hour	
Tree Planting		55.00				50.00			Hour	
Shrub Planting		55.00				50.00			Hour	
Bulb Planting		55.00				50.00			Hour	
Turf Renovation		55.00				50.00			Hour	
Tree Removal		74.00				74.00			Hour	
Shrub Removal		55.00				50.00			Hour	
Stump Removal		74.00				74.00			Hour	
Tree Surgery		74.00				74.00			Hour	
Hand Watering		55.00				50.00			Hour	
Debris Disposal		41.00				37.00			Hour	Tipping Fees additional
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business		Minimum		\$15,000						
		Maximum		\$300,000						
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.		Minimum		\$200,000						
		Maximum		N/A						

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$12/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Mowing Improved Area										A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
21" Push	181.27	226.59	271.91	317.23	163.15	203.94	244.73	285.51	Acre	
36" Walk Behind	60.42	75.53	90.64	105.74	54.38	67.98	81.58	95.17	Acre	
40" Walk Behind	45.32	56.65	67.98	79.31	40.79	50.98	61.18	71.38	Acre	
60" Rider	36.25	45.31	54.38	63.44	32.63	40.79	48.95	57.10	Acre	All Mowing pricing based upon weekly service.
72" Rider	30.21	37.77	45.32	52.87	27.19	33.99	40.79	47.59	Acre	
12' Rider	15.11	18.88	22.66	26.44	13.60	16.99	20.39	23.79	Acre	
16' Rider	12.94	16.18	19.42	22.65	11.65	14.57	17.48	20.39	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	72.50	90.63	108.75	126.88	65.26	81.58	97.89	114.21	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	60.42	75.53	90.64	105.74	54.38	67.98	81.58	95.17	Acre	
Tractor w/Bush Hog 10'	45.32	56.65	67.98	79.31	40.79	50.98	61.18	71.38	Acre	
Hard Surface Edging										
Stick Edger	8.32	10.40	12.48	14.57	7.49	9.36	11.24	13.11	MLF	Does Not Include Clean-up
Walk Behind Edger	10.40	13.01	15.61	18.21	9.36	11.70	14.05	16.39	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	138.72	173.40	208.08	242.76	124.85	156.06	187.27	218.48	MLF	Maintenance of Existing Edge
Stick Edger	13.87	17.34	20.81	24.28	12.48	15.61	18.73	21.85	MLF	Maintenance of Existing Edge
Walk Behind Edger	16.65	20.81	24.97	29.13	14.98	18.73	22.47	26.22	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	13.87	17.34	20.81	24.28	12.48	15.61	18.73	21.85	MSF	
Utility Poles/ Signs in Turf	41.62	52.02	62.42	72.83	37.45	46.82	56.18	65.55	Per 100	
Fence Line	13.87	17.34	20.81	24.28	12.48	15.61	18.73	21.85	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.17	0.21	0.25	0.29	0.15	0.19	0.22	0.26	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.17	0.21	0.25	0.29	0.15	0.19	0.22	0.26	MSF	
Adjacent to Streets	0.33	0.42	0.50	0.58	0.30	0.37	0.45	0.52	MSF	
Blowing										
Backpack Blower - Large Area	1.04	1.30	1.56	1.82	0.94	1.17	1.40	1.64	MSF	
Backpack Blower - Linear Feet	8.32	10.40	12.48	14.57	7.49	9.36	11.24	13.11	MLF	
Street Blower 5-8 hp Push - Large Area	0.69	0.87	1.04	1.21	0.62	0.78	0.94	1.09	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.16	5.20	6.24	7.28	3.75	4.68	5.62	6.55	MLF	
Tractor Mounted 5-8 hp Large Area	0.52	0.65	0.78	0.91	0.47	0.59	0.70	0.82	MSF	
Tractor Mounted 5-8 hp- Linear Feet	2.77	3.47	4.16	4.86	2.50	3.12	3.75	4.37	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	8.32	10.40	12.48	14.57	7.49	9.36	11.24	13.11	MSF	
Post Emergent - Bed Area	2.96	3.70	4.44	5.18	2.82	3.53	4.24	4.94	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.65	4.56	5.48	6.39	3.45	4.31	5.17	6.03	MSF	
Post Emergent - Natural Area - Machine	2.61	3.26	3.92	4.57	2.51	3.14	3.77	4.40	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.33	4.16	4.99	5.82	3.12	3.90	4.68	5.46	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.33	4.16	4.99	5.82	3.12	3.90	4.68	5.46	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.05	17.56	21.07	24.58	13.84	17.30	20.76	24.22	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.05	17.56	21.07	24.58	13.84	17.30	20.76	24.22	MSF	



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
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Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Prune Trees < 12'										A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Prune Evergreens	3.47	4.34	5.20	6.07	3.12	3.90	4.68	5.46	EA	
Prune Deciduous	4.16	5.20	6.24	7.28	3.75	4.68	5.62	6.55	EA	
Prune Ornamental	8.32	10.40	12.48	14.57	7.49	9.36	11.24	13.11	EA	
Prune Palms	20.81	26.01	31.21	36.41	18.73	23.41	28.09	32.77	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	6.94	8.67	10.40	12.14	6.24	7.80	9.36	10.92	EA	
Prune Deciduous Shrubs - Individual	6.94	8.67	10.40	12.14	6.24	7.80	9.36	10.92	EA	
Prune Evergreen Shrubs - Mass Planting	138.72	173.40	208.08	242.76	124.85	156.06	187.27	218.48	MSF	
Prune Deciduous Shrubs - Mass Planting	83.23	104.04	124.85	145.66	74.91	93.64	112.36	131.09	MSF	
Prune Evergreen Shrubs - Hedge	416.16	520.20	624.24	728.28	374.54	468.18	561.82	655.45	MLF	
Prune Deciduous Shrubs - Hedge	416.16	520.20	624.24	728.28	374.54	468.18	561.82	655.45	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	3.47	4.34	5.20	6.07	3.12	3.90	4.68	5.46	EA	
Prune Shrubs - Mass Planting	3.47	4.34	5.20	6.07	3.12	3.90	4.68	5.46	MSF	
Prune Shrubs - Hedge	138.72	173.40	208.08	242.76	124.85	156.06	187.27	218.48	MLF	
Groundcover Trimming										
Hand Pruners	166.46	208.08	249.70	291.31	149.82	187.27	224.73	262.18	MSF	
Hand Shears	83.23	104.04	124.85	145.66	74.91	93.64	112.36	131.09	MSF	
Line Trimmer or Shears	20.81	26.01	31.21	36.41	18.73	23.41	28.09	32.77	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	83.23	104.04	124.85	145.66	74.91	93.64	112.36	131.09	MSF	
Perennial/Perennial - Mechanical	2.77	3.47	4.16	4.86	2.50	3.12	3.75	4.37	MSF	
Ornamental Grass	6.94	8.67	10.40	12.14	6.24	7.80	9.36	10.92	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	63.46	79.33	95.20	111.06	63.46	79.33	95.20	111.06	MSF	
Tree/Shrub Granular	9.26	11.57	13.89	16.20	8.43	10.53	12.64	14.75	MSF	
Fertilization - Turf										
Liquid App by Tractor	93.64	117.05	140.45	163.86	89.47	111.84	134.21	156.58	Acre	
Granular App by Hand	101.00	126.25	151.50	176.75	94.96	118.70	142.44	166.18	Acre	
Granular App by Tractor	82.19	102.74	123.29	143.84	78.03	97.54	117.05	136.55	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	112.44	140.56	168.67	196.78	106.40	133.00	159.61	186.21	Acre	
Turf Pre or Post Emergent - Tractor	93.64	117.05	140.45	163.86	89.47	111.84	134.21	156.58	Acre	
Turf Insect Control - Hand	185.27	231.59	277.91	324.23	179.23	224.04	268.85	313.66	Acre	
Turf Insect Control - Tractor	166.46	208.08	249.70	291.31	162.30	202.88	243.45	284.03	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	124.85	156.06	187.27	218.48	124.85	156.06	187.27	218.48	Per Hr.	
Spring Cleanup										
Turf Area	0.52	0.65	0.78	0.91	0.47	0.59	0.70	0.82	MSF	Pricing based on assumption property received proper fall clean-up during preceding fall
Bed Area	2.77	3.47	4.16	4.86	2.50	3.12	3.75	4.37	MSF	
Hard Surface Area	0.21	0.26	0.31	0.36	0.19	0.23	0.28	0.33	MSF	
Leaf Removal/Fall Clean-Up										Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Bed Areas	27.74	34.68	41.62	48.55	24.97	31.21	37.45	43.70	MSF	
Hand Rake Turf Areas	13.87	17.34	20.81	24.28	12.48	15.61	18.73	21.85	MSF	
Backpack Blower Bed Areas	8.32	10.40	12.48	14.57	7.49	9.36	11.24	13.11	MSF	
Backpack Blower Turf Areas	2.08	2.60	3.12	3.64	1.87	2.34	2.81	3.28	MSF	
Walk Behind Blower	1.39	1.73	2.08	2.43	1.25	1.56	1.87	2.18	MSF	
Tractor Mounted Blower	0.84	1.05	1.25	1.46	0.75	0.94	1.12	1.31	MSF	



GSA Pricing Schedule
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Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Irrigation Services										A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Spring Start	8.32	10.40	12.48	14.57	7.49	9.36	11.24	13.11	ZONE	
Technical System Inspections	8.32	10.40	12.48	14.57	7.49	9.36	11.24	13.11	ZONE	
Winterization	6.94	8.67	10.40	12.14	6.24	7.80	9.36	10.92	ZONE	
Aeration										
Walk - Single Pass	4.16	5.20	6.24	7.28	3.75	4.68	5.62	6.55	MSF	No Core Removal included
Walk - Double Pass	8.32	10.40	12.48	14.57	7.49	9.36	11.24	13.11	MSF	No Core Removal included
Tractor - Single Pass	1.66	2.08	2.49	2.91	1.50	1.87	2.25	2.62	MSF	No Core Removal included
Tractor - Double Pass	3.33	4.16	4.99	5.82	3.00	3.75	4.49	5.24	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		42.00				38.00			Hour	Travel charged port to port on project
Spray Tech		42.00				38.00			Hour	based work.
Irrigation Technician		42.00				38.00			Hour	
Tractor Operator		42.00				38.00			Hour	
Other Services Available										
Corrective Pruning		42.00				38.00			Hour	
Rejuvenative Pruning		42.00				38.00			Hour	
Tree Straightening		42.00				38.00			Hour	
Hand Watering		42.00				38.00			Hour	
Annual Installation		42.00				38.00			Hour	
Mulching		42.00				38.00			Hour	
Pressure Washing		42.00				38.00			Hour	
Tree Planting		52.00				52.00			Hour	
Shrub Planting		42.00				38.00			Hour	
Bulb Planting		42.00				38.00			Hour	
Turf Renovation		42.00				38.00			Hour	
Tree Removal		76.00				76.00			Hour	
Shrub Removal		42.00				38.00			Hour	
Stump Removal		76.00				76.00			Hour	
Tree Surgery		76.00				76.00			Hour	
Hand Watering		42.00				38.00			Hour	
Debris Disposal		42.00				38.00			Hour	Tipping Fees additional
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum	\$15,000								
	Maximum	\$300,000								
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum	\$200,000								
	Maximum	N/A								

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days										
A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	203.94	254.92	305.91	356.89	181.28	226.60	271.92	317.24	Acre	
36" Walk Behind	67.98	84.97	101.97	118.96	60.43	75.53	90.64	105.75	Acre	
40" Walk Behind	50.98	63.73	76.48	89.22	45.32	56.65	67.98	79.31	Acre	
60" Rider	40.79	50.98	61.18	71.38	36.26	45.32	54.38	63.45	Acre	All Mowing pricing based upon weekly
72" Rider	33.99	42.49	50.98	59.48	30.21	37.77	45.32	52.87	Acre	service.
12' Rider	40.79	50.98	61.18	71.38	15.11	18.88	22.66	26.44	Acre	
16' Rider	14.57	18.21	21.85	25.49	12.95	16.19	19.42	22.66	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	81.58	101.97	122.36	142.76	72.51	90.64	108.77	126.90	Acre	Pricing based on minimum of 3 services
Tractor w/Bush Hog 8'	67.98	84.97	101.97	118.96	60.43	75.53	90.64	105.75	Acre	annually.
Tractor w/Bush Hog 10'	50.98	63.73	76.48	89.22	45.32	56.65	67.98	79.31	Acre	
Hard Surface Edging										
Stick Edger	9.36	11.70	14.05	16.39	8.32	10.40	12.48	14.57	MLF	Does Not Include Clean-up
Walk Behind Edger	11.70	14.63	17.56	20.48	10.40	13.01	15.61	18.21	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	156.06	195.08	234.09	273.11	138.72	173.40	208.08	242.76	MLF	Maintenance of Existing Edge
Stick Edger	15.61	19.51	23.41	27.31	13.87	17.34	20.81	24.28	MLF	Maintenance of Existing Edge
Walk Behind Edger	18.73	23.41	28.09	32.77	16.65	20.81	24.97	29.13	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	15.61	19.51	23.41	27.31	13.87	17.34	20.81	24.28	MSF	
Utility Poles/ Signs in Turf	46.82	58.52	70.23	81.93	41.62	52.02	62.42	72.83	Per 100	
Fence Line	15.61	19.51	23.41	27.31	13.87	17.34	20.81	24.28	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.19	0.23	0.28	0.33	0.17	0.21	0.25	0.29	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.19	0.23	0.28	0.33	0.17	0.21	0.25	0.29	MSF	
Adjacent to Streets	0.37	0.47	0.56	0.66	0.33	0.42	0.50	0.58	MSF	
Blowing										
Backpack Blower - Large Area	1.17	1.46	1.76	2.05	1.04	1.30	1.56	1.82	MSF	
Backpack Blower - Linear Feet	9.36	11.70	14.05	16.39	8.32	10.40	12.48	14.57	MLF	
Street Blower 5-8 hp Push - Large Area	0.78	0.98	1.17	1.37	0.69	0.87	1.04	1.21	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.68	5.85	7.02	8.19	4.16	5.20	6.24	7.28	MLF	
Tractor Mounted 5-8 hp Large Area	0.59	0.73	0.88	1.02	0.52	0.65	0.78	0.91	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.12	3.90	4.68	5.46	2.77	3.47	4.16	4.86	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	9.36	11.70	14.05	16.39	8.32	10.40	12.48	14.57	MSF	
Post Emergent - Bed Area	3.14	3.92	4.70	5.49	2.96	3.70	4.44	5.19	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.92	4.90	5.87	6.85	3.66	4.57	5.48	6.40	MSF	
Post Emergent - Natural Area - Machine	2.75	3.43	4.12	4.81	2.62	3.27	3.92	4.58	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.59	4.49	5.38	6.28	3.33	4.16	4.99	5.83	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.59	4.49	5.38	6.28	3.33	4.16	4.99	5.83	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.31	17.88	21.46	25.03	14.05	17.56	21.07	24.58	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.31	17.88	21.46	25.03	14.05	17.56	21.07	24.58	MSF	



GSA Pricing Schedule
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Wage Scale \$12/Hr.-\$15/Hr.

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Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Prune Trees < 12'										
Prune Evergreens	3.90	4.88	5.85	6.83	3.47	4.34	5.20	6.07	EA	
Prune Deciduous	4.68	5.85	7.02	8.19	4.16	5.20	6.24	7.28	EA	
Prune Ornamental	9.36	11.70	14.05	16.39	8.32	10.40	12.48	14.57	EA	
Prune Palms	23.41	29.26	35.11	40.97	20.81	26.01	31.21	36.41	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	7.80	9.75	11.70	13.66	6.94	8.67	10.40	12.14	EA	
Prune Deciduous Shrubs - Individual	7.80	9.75	11.70	13.66	6.94	8.67	10.40	12.14	EA	
Prune Evergreen Shrubs - Mass Planting	156.06	195.08	234.09	273.11	138.72	173.40	208.08	242.76	MSF	
Prune Deciduous Shrubs - Mass Planting	93.64	117.05	140.45	163.86	83.23	104.04	124.85	145.66	MSF	
Prune Evergreen Shrubs - Hedge	468.18	585.23	702.27	819.32	416.16	520.20	624.24	728.28	MLF	
Prune Deciduous Shrubs - Hedge	468.18	585.23	702.27	819.32	416.16	520.20	624.24	728.28	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	3.90	4.88	5.85	6.83	3.47	4.34	5.20	6.07	EA	
Prune Shrubs - Mass Planting	3.90	4.88	5.85	6.83	3.47	4.34	5.20	6.07	MSF	
Prune Shrubs - Hedge	156.06	195.08	234.09	273.11	138.72	173.40	208.08	242.76	MLF	
Groundcover Trimming										
Hand Pruners	187.27	234.09	280.91	327.73	166.46	208.08	249.70	291.31	MSF	
Hand Shears	93.64	117.05	140.45	163.86	83.23	104.04	124.85	145.66	MSF	
Line Trimmer or Shears	23.41	29.26	35.11	40.97	20.81	26.01	31.21	36.41	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	93.64	117.05	140.45	163.86	83.23	104.04	124.85	145.66	MSF	
Perennial/Perennial - Mechanical	3.12	3.90	4.68	5.46	2.77	3.47	4.16	4.86	MSF	
Ornamental Grass	7.80	9.75	11.70	13.66	6.94	8.67	10.40	12.14	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	63.46	79.33	95.20	111.06	63.46	79.33	95.20	111.06	MSF	
Tree/Shrub Granular	10.30	12.87	15.45	18.02	9.26	11.57	13.89	16.20	MSF	
Fertilization - Turf										
Liquid App by Tractor	98.84	123.55	148.26	172.97	93.64	117.05	140.45	163.86	Acre	
Granular App by Hand	108.56	135.69	162.83	189.97	101.00	126.25	151.50	176.75	Acre	
Granular App by Tractor	87.39	109.24	131.09	152.94	82.19	102.74	123.29	143.84	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	120.00	150.00	180.00	210.00	112.45	140.56	168.67	196.78	Acre	
Turf Pre or Post Emergent - Tractor	98.84	123.55	148.26	172.97	93.64	117.05	140.45	163.86	Acre	
Turf Insect Control - Hand	192.83	241.03	289.24	337.45	185.27	231.59	277.91	324.23	Acre	
Turf Insect Control - Tractor	171.67	214.58	257.50	300.42	166.46	208.08	249.70	291.31	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	124.85	156.06	187.27	218.48	124.85	156.06	187.27	218.48	Per Hr.	
Spring Cleanup										
Turf Area	0.59	0.73	0.88	1.02	0.52	0.65	0.78	0.91	MSF	Pricing based on assumption property received proper fall clean-up during preceeding fall
Bed Area	3.12	3.90	4.68	5.46	2.77	3.47	4.16	4.86	MSF	
Hard Surface Area	0.23	0.29	0.35	0.41	0.21	0.26	0.31	0.36	MSF	
Leaf Removal/Fall Clean-Up										
Hand Rake Bed Areas	31.21	39.02	46.82	54.62	27.74	34.68	41.62	48.55	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Turf Areas	15.61	19.51	23.41	27.31	13.87	17.34	20.81	24.28	MSF	
Backpack Blower Bed Areas	9.36	11.70	14.05	16.39	8.32	10.40	12.48	14.57	MSF	
Backpack Blower Turf Areas	2.34	2.93	3.51	4.10	2.08	2.60	3.12	3.64	MSF	
Walk Behind Blower	1.56	1.95	2.34	2.73	1.39	1.73	2.08	2.43	MSF	
Tractor Mounted Blower	0.94	1.17	1.40	1.64	0.83	1.04	1.25	1.46	MSF	



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	9.36	11.70	14.05	16.39	8.32	10.40	12.48	14.57	ZONE	
Technical System Inspections	9.36	11.70	14.05	16.39	8.32	10.40	12.48	14.57	ZONE	
Winterization	7.80	9.75	11.70	13.66	6.94	8.67	10.40	12.14	ZONE	
Aeration										
Walk - Single Pass	4.68	5.85	7.02	8.19	4.16	5.20	6.24	7.28	MSF	No Core Removal included
Walk - Double Pass	9.36	11.70	14.05	16.39	8.32	10.40	12.48	14.57	MSF	No Core Removal included
Tractor - Single Pass	1.87	2.34	2.81	3.28	1.66	2.08	2.50	2.91	MSF	No Core Removal included
Tractor - Double Pass	3.75	4.68	5.62	6.55	3.33	4.16	4.99	5.83	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		47.00				42.00			Hour	Travel charged port to port on project based work.
Spray Tech		47.00				42.00			Hour	
Irrigation Technician		47.00				42.00			Hour	
Tractor Operator		47.00				42.00			Hour	
Other Services Available										
Corrective Pruning		47.00				42.00			Hour	
Rejuvenative Pruning		47.00				42.00			Hour	
Tree Straightening		47.00				42.00			Hour	
Hand Watering		47.00				42.00			Hour	
Annual Installation		47.00				42.00			Hour	
Mulching		47.00				42.00			Hour	
Pressure Washing		47.00				42.00			Hour	
Tree Planting		52.00				52.00			Hour	
Shrub Planting		47.00				42.00			Hour	
Bulb Planting		47.00				42.00			Hour	
Turf Renovation		47.00				42.00			Hour	
Tree Removal		76.00				76.00			Hour	
Shrub Removal		47.00				42.00			Hour	
Stump Removal		76.00				76.00			Hour	
Tree Surgery		76.00				76.00			Hour	
Hand Watering		47.00				42.00			Hour	
Debris Disposal		42.00				38.00			Hour	Tipping Fees additional
Material	Cost plus 20% Handling Fee				Cost plus 20% Handling Fee					
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum				\$15,000					
	Maximum				\$300,000					
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum				\$200,000					
	Maximum				N/A					

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$15/Hr.-\$18/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	222.07	277.58	333.10	388.62	203.94	254.92	305.91	356.89	Acre	
36" Walk Behind	74.02	92.53	111.03	129.54	67.98	84.97	101.97	118.96	Acre	
40" Walk Behind	55.52	69.40	83.28	97.15	50.98	63.73	76.48	89.22	Acre	
60" Rider	44.41	55.52	66.62	77.72	40.79	50.98	61.18	71.38	Acre	All Mowing pricing based upon weekly service.
72" Rider	37.01	46.26	55.52	64.77	33.99	42.49	50.98	59.48	Acre	
12' Rider	18.51	23.13	27.76	32.38	16.99	21.24	25.49	29.74	Acre	
16' Rider	15.86	19.83	23.79	27.76	14.57	18.21	21.85	25.49	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	88.83	111.03	133.24	155.45	81.58	101.97	122.36	142.76	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	74.02	92.53	111.03	129.54	67.98	84.97	101.97	118.96	Acre	
Tractor w/Bush Hog 10'	55.52	69.40	83.28	97.15	50.98	63.73	76.48	89.22	Acre	
Hard Surface Edging										
Stick Edger	10.20	12.74	15.29	17.84	9.36	11.70	14.05	16.39	MLF	Does Not Include Clean-up
Walk Behind Edger	12.74	15.93	19.12	22.30	11.70	14.63	17.56	20.48	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	169.93	212.42	254.90	297.38	156.06	195.08	234.09	273.11	MLF	Maintenance of Existing Edge
Stick Edger	16.99	21.24	25.49	29.74	15.61	19.51	23.41	27.31	MLF	Maintenance of Existing Edge
Walk Behind Edger	20.39	25.49	30.59	35.69	18.73	23.41	28.09	32.77	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	16.99	21.24	25.49	29.74	15.61	19.51	23.41	27.31	MSF	
Utility Poles/ Signs in Turf	50.98	63.72	76.47	89.21	46.82	58.52	70.23	81.93	Per 100	
Fence Line	16.99	21.24	25.49	29.74	15.61	19.51	23.41	27.31	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.20	0.25	0.31	0.36	0.19	0.23	0.28	0.33	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.20	0.25	0.31	0.36	0.19	0.23	0.28	0.33	MSF	
Adjacent to Streets	0.41	0.51	0.61	0.71	0.37	0.47	0.56	0.66	MSF	
Blowing										
Backpack Blower - Large Area	1.27	1.59	1.91	2.23	1.17	1.46	1.76	2.05	MSF	
Backpack Blower - Linear Feet	10.20	12.74	15.29	17.84	9.36	11.70	14.05	16.39	MLF	
Street Blower 5-8 hp Push - Large Area	0.85	1.06	1.27	1.49	0.78	0.98	1.17	1.37	MSF	
Street Blower 5-8 hp Push - Linear Feet	5.10	6.37	7.65	8.92	4.68	5.85	7.02	8.19	MLF	
Tractor Mounted 5-8 hp Large Area	0.64	0.80	0.96	1.12	0.59	0.73	0.88	1.02	MSF	
Tractor Mounted 5-8 hp - Linear Feet	3.40	4.25	5.10	5.95	3.12	3.90	4.68	5.46	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	10.20	12.74	15.29	17.84	9.36	11.70	14.05	16.39	MSF	
Post Emergent - Bed Area	3.28	4.09	4.91	5.73	3.14	3.92	4.70	5.49	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.12	5.16	6.19	7.22	3.92	4.90	5.87	6.85	MSF	
Post Emergent - Natural Area - Machine	2.85	3.56	4.28	4.99	2.75	3.43	4.12	4.81	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.80	4.75	5.70	6.65	3.59	4.49	5.38	6.28	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.80	4.75	5.70	6.65	3.59	4.49	5.38	6.28	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.51	18.14	21.77	25.40	14.31	17.88	21.46	25.03	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.51	18.14	21.77	25.40	14.31	17.88	21.46	25.03	MSF	



GSA Pricing Schedule
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Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access	
Prune Trees < 12'										
Prune Evergreens	4.25	5.31	6.37	7.43	3.90	4.88	5.85	6.83	EA	
Prune Deciduous	5.10	6.37	7.65	8.92	4.68	5.85	7.02	8.19	EA	
Prune Ornamental	10.20	12.74	15.29	17.84	9.36	11.70	14.05	16.39	EA	
Prune Palms	25.49	31.86	38.23	44.61	23.41	29.26	35.11	40.97	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	8.50	10.62	12.74	14.87	7.80	9.75	11.70	13.66	EA	
Prune Deciduous Shrubs - Individual	8.50	10.62	12.74	14.87	7.80	9.75	11.70	13.66	EA	
Prune Evergreen Shrubs - Mass Planting	169.93	212.42	254.90	297.38	156.06	195.08	234.09	273.11	MSF	
Prune Deciduous Shrubs - Mass Planting	101.96	127.45	152.94	178.43	93.64	117.05	140.45	163.86	MSF	
Prune Evergreen Shrubs - Hedge	509.80	637.25	764.69	892.14	468.18	585.23	702.27	819.32	MLF	
Prune Deciduous Shrubs - Hedge	509.80	637.25	764.69	892.14	468.18	585.23	702.27	819.32	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.25	5.31	6.37	7.43	3.90	4.88	5.85	6.83	EA	
Prune Shrubs - Mass Planting	4.25	5.31	6.37	7.43	3.90	4.88	5.85	6.83	MSF	
Prune Shrubs - Hedge	169.93	212.42	254.90	297.38	156.06	195.08	234.09	273.11	MLF	
Groundcover Trimming										
Hand Pruners	203.92	254.90	305.88	356.86	187.27	234.09	280.91	327.73	MSF	
Hand Shears	101.96	127.45	152.94	178.43	93.64	117.05	140.45	163.86	MSF	
Line Trimmer or Shears	25.49	31.86	38.23	44.61	23.41	29.26	35.11	40.97	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	101.96	127.45	152.94	178.43	93.64	117.05	140.45	163.86	MSF	
Perennial/Perennial - Mechanical	3.40	4.25	5.10	5.95	3.12	3.90	4.68	5.46	MSF	
Ornamental Grass	8.50	10.62	12.74	14.87	7.80	9.75	11.70	13.66	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	63.46	79.33	95.20	111.06	63.46	79.33	95.20	111.06	MSF	
Tree/Shrub Granular	11.13	13.92	16.70	19.48	10.30	12.87	15.45	18.02	MSF	
Fertilization - Turf										
Liquid App by Tractor	103.00	128.75	154.50	180.25	98.84	123.55	148.26	172.97	Acre	
Granular App by Hand	114.60	143.25	171.90	200.55	108.56	135.69	162.83	189.97	Acre	
Granular App by Tractor	91.56	114.44	137.33	160.22	87.39	109.24	131.09	152.94	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	126.04	157.55	189.06	220.57	120.00	150.00	180.00	210.00	Acre	
Turf Pre or Post Emergent - Tractor	103.00	128.75	154.50	180.25	98.84	123.55	148.26	172.97	Acre	
Turf Insect Control - Hand	198.87	248.59	298.31	348.02	192.83	241.03	289.24	337.45	Acre	
Turf Insect Control - Tractor	175.83	219.78	263.74	307.70	171.67	214.58	257.50	300.42	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	124.85	156.06	187.27	218.48	124.85	156.06	187.27	218.48	Per Hr.	
Spring Cleanup										Pricing based on assumption property received proper fall clean-up during preceding fall
Turf Area	0.64	0.80	0.96	1.12	0.59	0.73	0.88	1.02	MSF	
Bed Area	3.40	4.25	5.10	5.95	3.12	3.90	4.68	5.46	MSF	
Hard Surface Area	0.25	0.32	0.38	0.45	0.23	0.29	0.35	0.41	MSF	
Leaf Removal/Fall Clean-Up										Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Bed Areas	33.99	42.48	50.98	59.48	31.21	39.02	46.82	54.62	MSF	
Hand Rake Turf Areas	16.99	21.24	25.49	29.74	15.61	19.51	23.41	27.31	MSF	
Backpack Blower Bed Areas	10.20	12.74	15.29	17.84	9.36	11.70	14.05	16.39	MSF	
Backpack Blower Turf Areas	2.55	3.19	3.82	4.46	2.34	2.93	3.51	4.10	MSF	
Walk Behind Blower	1.70	2.12	2.55	2.97	1.56	1.95	2.34	2.73	MSF	
Tractor Mounted Blower	1.02	1.27	1.53	1.78	0.94	1.17	1.40	1.64	MSF	



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$15/Hr.-\$18/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	10.20	12.74	15.29	17.84	9.36	11.70	14.05	16.39	ZONE	
Technical System Inspections	10.20	12.74	15.29	17.84	9.36	11.70	14.05	16.39	ZONE	
Winterization	8.50	10.62	12.74	14.87	7.80	9.75	11.70	13.66	ZONE	
Aeration										
Walk - Single Pass	5.10	6.37	7.65	8.92	4.68	5.85	7.02	8.19	MSF	No Core Removal included
Walk - Double Pass	10.20	12.74	15.29	17.84	9.36	11.70	14.05	16.39	MSF	No Core Removal included
Tractor - Single Pass	2.04	2.55	3.06	3.57	1.87	2.34	2.81	3.28	MSF	No Core Removal included
Tractor - Double Pass	4.08	5.10	6.12	7.14	3.75	4.68	5.62	6.55	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		51.00				47.00			Hour	Travel charged port to port on project
Spray Tech		51.00				47.00			Hour	based work.
Irrigation Technician		51.00				47.00			Hour	
Tractor Operator		51.00				47.00			Hour	
Other Services Available										
Corrective Pruning		51.00				47.00			Hour	
Rejuvenative Pruning		51.00				47.00			Hour	
Tree Straightening		51.00				47.00			Hour	
Hand Watering		51.00				47.00			Hour	
Annual Installation		51.00				47.00			Hour	
Mulching		51.00				47.00			Hour	
Pressure Washing		51.00				47.00			Hour	
Tree Planting		52.00				52.00			Hour	
Shrub Planting		51.00				47.00			Hour	
Bulb Planting		51.00				47.00			Hour	
Turf Renovation		51.00				47.00			Hour	
Tree Removal		76.00				76.00			Hour	
Shrub Removal		51.00				47.00			Hour	
Stump Removal		76.00				76.00			Hour	
Tree Surgery		76.00				76.00			Hour	
Hand Watering		51.00				47.00			Hour	
Debris Disposal		42.00				38.00			Hour	Tipping Fees additional
Material	Cost plus 20% Handling Fee				Cost plus 20% Handling Fee					
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum	\$15,000								
	Maximum	\$300,000								
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum	\$200,000								
	Maximum	N/A								

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$18/Hr.-\$21/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	244.73	305.91	367.09	428.27	222.07	277.58	333.10	388.62	Acre	
36" Walk Behind	81.58	101.97	122.36	142.76	74.02	92.53	111.03	129.54	Acre	
40" Walk Behind	61.18	76.48	91.77	107.07	55.52	69.40	83.28	97.15	Acre	
60" Rider	48.95	61.18	73.42	85.65	44.41	55.52	66.62	77.72	Acre	All Mowing pricing based upon weekly service.
72" Rider	40.79	50.98	61.18	71.38	37.01	46.26	55.52	64.77	Acre	
12' Rider	20.39	25.49	30.59	35.69	18.51	23.13	27.76	32.38	Acre	
16' Rider	17.48	21.85	26.22	30.59	15.86	19.83	23.79	27.76	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	97.89	122.36	146.84	171.31	88.83	111.03	133.24	155.45	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	81.58	101.97	122.36	142.76	74.02	92.53	111.03	129.54	Acre	
Tractor w/Bush Hog 10'	61.18	76.48	91.77	107.07	55.52	69.40	83.28	97.15	Acre	
Hard Surface Edging										
Stick Edger	11.24	14.05	16.85	19.66	10.20	12.74	15.29	17.84	MLF	Does Not Include Clean-up
Walk Behind Edger	14.05	17.56	21.07	24.58	12.74	15.93	19.12	22.30	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	187.27	234.09	280.91	327.73	169.93	212.42	254.90	297.38	MLF	Maintenance of Existing Edge
Stick Edger	18.73	23.41	28.09	32.77	16.99	21.24	25.49	29.74	MLF	Maintenance of Existing Edge
Walk Behind Edger	22.47	28.09	33.71	39.33	20.39	25.49	30.59	35.69	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	18.73	23.41	28.09	32.77	16.99	21.24	25.49	29.74	MSF	
Utility Poles/ Signs in Turf	56.18	70.23	84.27	98.32	50.98	63.72	76.47	89.21	Per 100	
Fence Line	18.73	23.41	28.09	32.77	16.99	21.24	25.49	29.74	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.22	0.28	0.34	0.39	0.20	0.25	0.31	0.36	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.22	0.28	0.34	0.39	0.20	0.25	0.31	0.36	MSF	
Adjacent to Streets	0.45	0.56	0.67	0.79	0.41	0.51	0.61	0.71	MSF	
Blowing										
Backpack Blower - Large Area	1.40	1.76	2.11	2.46	1.27	1.59	1.91	2.23	MSF	
Backpack Blower - Linear Feet	11.24	14.05	16.85	19.66	10.20	12.74	15.29	17.84	MLF	
Street Blower 5-8 hp Push - Large Area	0.94	1.17	1.40	1.64	0.85	1.06	1.27	1.49	MSF	
Street Blower 5-8 hp Push - Linear Feet	5.62	7.02	8.43	9.83	5.10	6.37	7.65	8.92	MLF	
Tractor Mounted 5-8 hp Large Area	0.70	0.88	1.05	1.23	0.64	0.80	0.96	1.12	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.75	4.68	5.62	6.55	3.40	4.25	5.10	5.95	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	11.24	14.05	16.85	19.66	10.20	12.74	15.29	17.84	MSF	
Post Emergent - Bed Area	3.45	4.31	5.17	6.03	3.28	4.09	4.91	5.73	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.38	5.48	6.58	7.67	4.12	5.16	6.19	7.22	MSF	
Post Emergent - Natural Area - Machine	2.98	3.73	4.47	5.22	2.85	3.56	4.28	4.99	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	4.06	5.07	6.09	7.10	3.80	4.75	5.70	6.65	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	4.06	5.07	6.09	7.10	3.80	4.75	5.70	6.65	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.77	18.47	22.16	25.85	14.51	18.14	21.77	25.40	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.77	18.47	22.16	25.85	14.51	18.14	21.77	25.40	MSF	



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$18/Hr.-\$21/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access	
Prune Trees < 12'										
Prune Evergreens	4.68	5.85	7.02	8.19	4.25	5.31	6.37	7.43	EA	
Prune Deciduous	5.62	7.02	8.43	9.83	5.10	6.37	7.65	8.92	EA	
Prune Ornamental	11.24	14.05	16.85	19.66	10.20	12.74	15.29	17.84	EA	
Prune Palms	28.09	35.11	42.14	49.16	25.49	31.86	38.23	44.61	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	9.36	11.70	14.05	16.39	8.50	10.62	12.74	14.87	EA	
Prune Deciduous Shrubs - Individual	9.36	11.70	14.05	16.39	8.50	10.62	12.74	14.87	EA	
Prune Evergreen Shrubs - Mass Planting	187.27	234.09	280.91	327.73	169.93	212.42	254.90	297.38	MSF	
Prune Deciduous Shrubs - Mass Planting	112.36	140.45	168.54	196.64	101.96	127.45	152.94	178.43	MSF	
Prune Evergreen Shrubs - Hedge	561.82	702.27	842.72	983.18	509.80	637.25	764.69	892.14	MLF	
Prune Deciduous Shrubs - Hedge	561.82	702.27	842.72	983.18	509.80	637.25	764.69	892.14	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.68	5.85	7.02	8.19	4.25	5.31	6.37	7.43	EA	
Prune Shrubs - Mass Planting	4.68	5.85	7.02	8.19	4.25	5.31	6.37	7.43	MSF	
Prune Shrubs - Hedge	187.27	234.09	280.91	327.73	169.93	212.42	254.90	297.38	MLF	
Groundcover Trimming										
Hand Pruners	224.73	280.91	337.09	393.27	203.92	254.90	305.88	356.86	MSF	
Hand Shears	112.36	140.45	168.54	196.64	101.96	127.45	152.94	178.43	MSF	
Line Trimmer or Shears	28.09	35.11	42.14	49.16	25.49	31.86	38.23	44.61	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	112.36	140.45	168.54	196.64	101.96	127.45	152.94	178.43	MSF	
Perennial/Perennial - Mechanical	3.75	4.68	5.62	6.55	3.40	4.25	5.10	5.95	MSF	
Ornamental Grass	9.36	11.70	14.05	16.39	8.50	10.62	12.74	14.87	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	63.46	79.33	95.20	111.06	63.46	79.33	95.20	111.06	MSF	
Tree/Shrub Granular	12.17	15.22	18.26	21.30	11.13	13.92	16.70	19.48	MSF	
Fertilization - Turf										
Liquid App by Tractor	108.20	135.25	162.30	189.35	103.00	128.75	154.50	180.25	Acre	
Granular App by Hand	122.15	152.69	183.23	213.76	114.60	143.25	171.90	200.55	Acre	
Granular App by Tractor	96.76	120.95	145.14	169.33	91.56	114.44	137.33	160.22	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	133.60	166.99	200.39	233.79	126.04	157.55	189.06	220.57	Acre	
Turf Pre or Post Emergent - Tractor	108.20	135.25	162.30	189.35	103.00	128.75	154.50	180.25	Acre	
Turf Insect Control - Hand	206.42	258.03	309.64	361.24	198.87	248.59	298.31	348.02	Acre	
Turf Insect Control - Tractor	181.03	226.29	271.54	316.80	175.83	219.78	263.74	307.70	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	124.85	156.06	187.27	218.48	124.85	156.06	187.27	218.48	Per Hr.	
Spring Cleanup										Pricing based on assumption property received proper fall clean-up during preceeding fall
Turf Area	0.70	0.88	1.05	1.23	0.64	0.80	0.96	1.12	MSF	
Bed Area	3.75	4.68	5.62	6.55	3.40	4.25	5.10	5.95	MSF	
Hard Surface Area	0.28	0.35	0.42	0.49	0.25	0.32	0.38	0.45	MSF	
Leaf Removal/Fall Clean-Up										Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Bed Areas	37.45	46.82	56.18	65.55	33.99	42.48	50.98	59.48	MSF	
Hand Rake Turf Areas	18.73	23.41	28.09	32.77	16.99	21.24	25.49	29.74	MSF	
Backpack Blower Bed Areas	11.24	14.05	16.85	19.66	10.20	12.74	15.29	17.84	MSF	
Backpack Blower Turf Areas	2.81	3.51	4.21	4.92	2.55	3.19	3.82	4.46	MSF	
Walk Behind Blower	1.87	2.34	2.81	3.28	1.70	2.12	2.55	2.97	MSF	
Tractor Mounted Blower	1.12	1.40	1.69	1.97	1.02	1.27	1.53	1.78	MSF	



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$18/Hr.-\$21/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Irrigation Services										
Spring Start	11.24	14.05	16.85	19.66	10.20	12.74	15.29	17.84	ZONE	
Technical System Inspections	11.24	14.05	16.85	19.66	10.20	12.74	15.29	17.84	ZONE	
Winterization	9.36	11.70	14.05	16.39	8.50	10.62	12.74	14.87	ZONE	
Aeration										
Walk - Single Pass	5.62	7.02	8.43	9.83	5.10	6.37	7.65	8.92	MSF	No Core Removal included
Walk - Double Pass	11.24	14.05	16.85	19.66	10.20	12.74	15.29	17.84	MSF	No Core Removal included
Tractor - Single Pass	2.25	2.81	3.37	3.93	2.04	2.55	3.06	3.57	MSF	No Core Removal included
Tractor - Double Pass	4.49	5.62	6.74	7.87	4.08	5.10	6.12	7.14	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		56.00				51.00			Hour	Travel charged port to port on project based work.
Spray Tech		56.00				51.00			Hour	
Irrigation Technician		56.00				51.00			Hour	
Tractor Operator		56.00				51.00			Hour	
Other Services Available										
Corrective Pruning		56.00				51.00			Hour	
Rejuvenative Pruning		56.00				51.00			Hour	
Tree Straightening		56.00				51.00			Hour	
Hand Watering		56.00				51.00			Hour	
Annual Installation		56.00				51.00			Hour	
Mulching		56.00				51.00			Hour	
Pressure Washing		56.00				51.00			Hour	
Tree Planting		56.00				51.00			Hour	
Shrub Planting		56.00				51.00			Hour	
Bulb Planting		56.00				51.00			Hour	
Turf Renovation		56.00				51.00			Hour	
Tree Removal		76.00				76.00			Hour	
Shrub Removal		56.00				51.00			Hour	
Stump Removal		76.00				76.00			Hour	
Tree Surgery		76.00				76.00			Hour	
Hand Watering		56.00				51.00			Hour	
Debris Disposal		42.00				38.00			Hour	Tipping Fees additional
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business		Minimum		\$15,000						
		Maximum		\$300,000						
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.		Minimum		\$200,000						
		Maximum		N/A						

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$12/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Mowing Improved Area										
21" Push	184.90	231.12	277.35	323.57	166.41	208.02	249.62	291.23	Acre	
36" Walk Behind	61.63	77.04	92.45	107.86	55.47	69.34	83.21	97.08	Acre	
40" Walk Behind	46.22	57.78	69.34	80.89	41.60	52.00	62.41	72.81	Acre	
60" Rider	36.98	46.22	55.46	64.71	33.28	41.60	49.92	58.25	Acre	All Mowing pricing based upon weekly service.
72" Rider	30.82	38.52	46.22	53.93	27.74	34.67	41.60	48.54	Acre	
12' Rider	15.41	19.26	23.11	26.96	13.87	17.33	20.80	24.27	Acre	
16' Rider	13.20	16.50	19.80	23.10	11.89	14.86	17.83	20.80	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	73.95	92.44	110.93	129.42	66.57	83.21	99.85	116.49	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	61.63	77.04	92.45	107.86	55.47	69.34	83.21	97.08	Acre	
Tractor w/Bush Hog 10'	46.22	57.78	69.34	80.89	41.60	52.00	62.41	72.81	Acre	
Hard Surface Edging										
Stick Edger	8.49	10.61	12.73	14.86	7.64	9.55	11.46	13.37	MLF	Does Not Include Clean-up
Walk Behind Edger	10.61	13.27	15.92	18.57	9.55	11.94	14.33	16.71	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	141.49	176.87	212.24	247.62	127.34	159.18	191.02	222.85	MLF	Maintenance of Existing Edge
Stick Edger	14.15	17.69	21.22	24.76	12.73	15.92	19.10	22.29	MLF	Maintenance of Existing Edge
Walk Behind Edger	16.98	21.22	25.47	29.71	15.28	19.10	22.92	26.74	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	14.15	17.69	21.22	24.76	12.73	15.92	19.10	22.29	MSF	
Utility Poles/ Signs in Turf	42.45	53.06	63.67	74.28	38.20	47.75	57.31	66.86	Per 100	
Fence Line	14.15	17.69	21.22	24.76	12.73	15.92	19.10	22.29	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.17	0.21	0.25	0.30	0.15	0.19	0.23	0.27	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.17	0.21	0.25	0.30	0.15	0.19	0.23	0.27	MSF	
Adjacent to Streets	0.34	0.42	0.51	0.59	0.31	0.38	0.46	0.53	MSF	
Blowing										
Backpack Blower - Large Area	1.06	1.33	1.59	1.86	0.96	1.19	1.43	1.67	MSF	
Backpack Blower - Linear Feet	8.49	10.61	12.73	14.86	7.64	9.55	11.46	13.37	MLF	
Street Blower 5-8 hp Push - Large Area	0.71	0.88	1.06	1.24	0.64	0.80	0.96	1.11	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.24	5.31	6.37	7.43	3.82	4.78	5.73	6.69	MLF	
Tractor Mounted 5-8 hp Large Area	0.53	0.66	0.80	0.93	0.48	0.60	0.72	0.84	MSF	
Tractor Mounted 5-8 hp- Linear Feet	2.83	3.54	4.24	4.95	2.55	3.18	3.82	4.46	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	8.49	10.61	12.73	14.86	7.64	9.55	11.46	13.37	MSF	
Post Emergent - Bed Area	3.02	3.77	4.53	5.28	2.88	3.60	4.32	5.04	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.72	4.66	5.59	6.52	3.52	4.40	5.28	6.16	MSF	
Post Emergent - Natural Area - Machine	2.66	3.33	4.00	4.66	2.56	3.20	3.84	4.48	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.39	4.24	5.09	5.94	3.18	3.98	4.78	5.57	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.39	4.24	5.09	5.94	3.18	3.98	4.78	5.57	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.33	17.91	21.49	25.07	14.11	17.64	21.17	24.70	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.33	17.91	21.49	25.07	14.11	17.64	21.17	24.70	MSF	



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$12/Hr.

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Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days
Prune Trees < 12'										
Prune Evergreens	3.54	4.42	5.31	6.19	3.18	3.98	4.78	5.57	EA	
Prune Deciduous	4.24	5.31	6.37	7.43	3.82	4.78	5.73	6.69	EA	
Prune Ornamental	8.49	10.61	12.73	14.86	7.64	9.55	11.46	13.37	EA	
Prune Palms	21.22	26.53	31.84	37.14	19.10	23.88	28.65	33.43	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	7.07	8.84	10.61	12.38	6.37	7.96	9.55	11.14	EA	
Prune Deciduous Shrubs - Individual	7.07	8.84	10.61	12.38	6.37	7.96	9.55	11.14	EA	
Prune Evergreen Shrubs - Mass Planting	141.49	176.87	212.24	247.62	127.34	159.18	191.02	222.85	MSF	
Prune Deciduous Shrubs - Mass Planting	84.90	106.12	127.34	148.57	76.41	95.51	114.61	133.71	MSF	
Prune Evergreen Shrubs - Hedge	424.48	530.60	636.72	742.85	382.03	477.54	573.05	668.56	MLF	
Prune Deciduous Shrubs - Hedge	424.48	530.60	636.72	742.85	382.03	477.54	573.05	668.56	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	3.54	4.42	5.31	6.19	3.18	3.98	4.78	5.57	EA	
Prune Shrubs - Mass Planting	3.54	4.42	5.31	6.19	3.18	3.98	4.78	5.57	MSF	
Prune Shrubs - Hedge	141.49	176.87	212.24	247.62	127.34	159.18	191.02	222.85	MLF	
Groundcover Trimming										
Hand Pruners	169.79	212.24	254.69	297.14	152.81	191.02	229.22	267.42	MSF	
Hand Shears	84.90	106.12	127.34	148.57	76.41	95.51	114.61	133.71	MSF	
Line Trimmer or Shears	21.22	26.53	31.84	37.14	19.10	23.88	28.65	33.43	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	84.90	106.12	127.34	148.57	76.41	95.51	114.61	133.71	MSF	
Perennial/Perennial - Mechanical	2.83	3.54	4.24	4.95	2.55	3.18	3.82	4.46	MSF	
Ornamental Grass	7.07	8.84	10.61	12.38	6.37	7.96	9.55	11.14	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	64.73	80.92	97.10	113.28	64.73	80.92	97.10	113.28	MSF	
Tree/Shrub Granular	9.44	11.81	14.17	16.53	8.60	10.74	12.89	15.04	MSF	
Fertilization - Turf										
Liquid App by Tractor	95.51	119.39	143.26	167.14	91.26	114.08	136.90	159.71	Acre	
Granular App by Hand	103.02	128.78	154.53	180.29	96.86	121.07	145.29	169.50	Acre	
Granular App by Tractor	83.84	104.79	125.75	146.71	79.59	99.49	119.39	139.28	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	114.69	143.37	172.04	200.71	108.53	135.66	162.80	189.93	Acre	
Turf Pre or Post Emergent - Tractor	95.51	119.39	143.26	167.14	91.26	114.08	136.90	159.71	Acre	
Turf Insect Control - Hand	188.98	236.22	283.47	330.71	182.82	228.52	274.22	319.93	Acre	
Turf Insect Control - Tractor	169.79	212.24	254.69	297.14	165.55	206.94	248.32	289.71	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	127.34	159.18	191.02	222.85	127.34	159.18	191.02	222.85	Per Hr.	
Spring Cleanup										
Turf Area	0.53	0.66	0.80	0.93	0.48	0.60	0.72	0.84	MSF	Pricing based on assumption property received proper fall clean-up during preceding fall
Bed Area	2.83	3.54	4.24	4.95	2.55	3.18	3.82	4.46	MSF	
Hard Surface Area	0.21	0.27	0.32	0.37	0.19	0.24	0.29	0.33	MSF	
Leaf Removal/Fall Clean-Up										Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Bed Areas	28.30	35.37	42.45	49.52	25.47	31.84	38.20	44.57	MSF	
Hand Rake Turf Areas	14.15	17.69	21.22	24.76	12.73	15.92	19.10	22.29	MSF	
Backpack Blower Bed Areas	8.49	10.61	12.73	14.86	7.64	9.55	11.46	13.37	MSF	
Backpack Blower Turf Areas	2.12	2.65	3.18	3.71	1.91	2.39	2.87	3.34	MSF	
Walk Behind Blower	1.41	1.77	2.12	2.48	1.27	1.59	1.91	2.23	MSF	
Tractor Mounted Blower	0.85	1.07	1.28	1.49	0.76	0.96	1.15	1.34	MSF	



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$12/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days
Irrigation Services										
Spring Start	8.49	10.61	12.73	14.86	7.64	9.55	11.46	13.37	ZONE	
Technical System Inspections	8.49	10.61	12.73	14.86	7.64	9.55	11.46	13.37	ZONE	
Winterization	7.07	8.84	10.61	12.38	6.37	7.96	9.55	11.14	ZONE	
Aeration										
Walk - Single Pass	4.24	5.31	6.37	7.43	3.82	4.78	5.73	6.69	MSF	No Core Removal included
Walk - Double Pass	8.49	10.61	12.73	14.86	7.64	9.55	11.46	13.37	MSF	No Core Removal included
Tractor - Single Pass	1.70	2.12	2.54	2.97	1.53	1.91	2.29	2.67	MSF	No Core Removal included
Tractor - Double Pass	3.39	4.24	5.09	5.94	3.06	3.82	4.58	5.35	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		43.00				39.00			Hour	Travel charged port to port on project
Spray Tech		43.00				39.00			Hour	based work.
Irrigation Technician		43.00				39.00			Hour	
Tractor Operator		43.00				39.00			Hour	
Other Services Available										
Corrective Pruning		43.00				39.00			Hour	
Rejuvenative Pruning		43.00				39.00			Hour	
Tree Straightening		43.00				39.00			Hour	
Hand Watering		43.00				39.00			Hour	
Annual Installation		43.00				39.00			Hour	
Mulching		43.00				39.00			Hour	
Pressure Washing		43.00				39.00			Hour	
Tree Planting		53.00				53.00			Hour	
Shrub Planting		43.00				39.00			Hour	
Bulb Planting		43.00				39.00			Hour	
Turf Renovation		43.00				39.00			Hour	
Tree Removal		78.00				78.00			Hour	
Shrub Removal		43.00				39.00			Hour	
Stump Removal		78.00				78.00			Hour	
Tree Surgery		78.00				78.00			Hour	
Hand Watering		43.00				39.00			Hour	
Debris Disposal		43.00				39.00			Hour	Tipping Fees additional
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum	\$15,000								
	Maximum	\$300,000								
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum	\$200,000								
	Maximum	N/A								

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days										
A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	208.02	260.02	312.03	364.03	184.90	231.13	277.36	323.58	Acre	
36" Walk Behind	69.34	86.67	104.01	121.34	61.63	77.04	92.45	107.86	Acre	
40" Walk Behind	52.00	65.01	78.01	91.01	46.23	57.78	69.34	80.90	Acre	
60" Rider	41.60	52.00	62.41	72.81	36.98	46.23	55.47	64.72	Acre	All Mowing pricing based upon weekly service.
72" Rider	34.67	43.34	52.00	60.67	30.82	38.52	46.23	53.93	Acre	
12' Rider	41.60	52.00	62.41	72.81	15.41	19.26	23.11	26.97	Acre	
16' Rider	14.86	18.57	22.29	26.00	13.21	16.51	19.81	23.11	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	83.21	104.01	124.81	145.61	73.96	92.45	110.94	129.43	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	69.34	86.67	104.01	121.34	61.63	77.04	92.45	107.86	Acre	
Tractor w/Bush Hog 10'	52.00	65.01	78.01	91.01	46.23	57.78	69.34	80.90	Acre	
Hard Surface Edging										
Stick Edger	9.55	11.94	14.33	16.71	8.49	10.61	12.73	14.86	MLF	Does Not Include Clean-up
Walk Behind Edger	11.94	14.92	17.91	20.89	10.61	13.27	15.92	18.57	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	159.18	198.98	238.77	278.57	141.49	176.87	212.24	247.62	MLF	Maintenance of Existing Edge
Stick Edger	15.92	19.90	23.88	27.86	14.15	17.69	21.22	24.76	MLF	Maintenance of Existing Edge
Walk Behind Edger	19.10	23.88	28.65	33.43	16.98	21.22	25.47	29.71	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	15.92	19.90	23.88	27.86	14.15	17.69	21.22	24.76	MSF	
Utility Poles/ Signs in Turf	47.75	59.69	71.63	83.57	42.45	53.06	63.67	74.28	Per 100	
Fence Line	15.92	19.90	23.88	27.86	14.15	17.69	21.22	24.76	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.19	0.24	0.29	0.33	0.17	0.21	0.25	0.30	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.19	0.24	0.29	0.33	0.17	0.21	0.25	0.30	MSF	
Adjacent to Streets	0.38	0.48	0.57	0.67	0.34	0.42	0.51	0.59	MSF	
Blowing										
Backpack Blower - Large Area	1.19	1.49	1.79	2.09	1.06	1.33	1.59	1.86	MSF	
Backpack Blower - Linear Feet	9.55	11.94	14.33	16.71	8.49	10.61	12.73	14.86	MLF	
Street Blower 5-8 hp Push - Large Area	0.80	0.99	1.19	1.39	0.71	0.88	1.06	1.24	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.78	5.97	7.16	8.36	4.24	5.31	6.37	7.43	MLF	
Tractor Mounted 5-8 hp Large Area	0.60	0.75	0.90	1.04	0.53	0.66	0.80	0.93	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.18	3.98	4.78	5.57	2.83	3.54	4.24	4.95	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	9.55	11.94	14.33	16.71	8.49	10.61	12.73	14.86	MSF	
Post Emergent - Bed Area	3.20	4.00	4.80	5.60	3.02	3.78	4.53	5.29	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.99	4.99	5.99	6.99	3.73	4.66	5.59	6.53	MSF	
Post Emergent - Natural Area - Machine	2.80	3.50	4.20	4.90	2.67	3.34	4.00	4.67	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.66	4.58	5.49	6.41	3.40	4.24	5.09	5.94	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.66	4.58	5.49	6.41	3.40	4.24	5.09	5.94	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.59	18.24	21.89	25.54	14.33	17.91	21.49	25.07	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.59	18.24	21.89	25.54	14.33	17.91	21.49	25.07	MSF	



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments	
	Difficulty Factor				Difficulty Factor						
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000						
	A	B	C	D	A	B	C	D			
Prune Trees < 12'											
Prune Evergreens	3.98	4.97	5.97	6.96	3.54	4.42	5.31	6.19	EA	2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access	
Prune Deciduous	4.78	5.97	7.16	8.36	4.24	5.31	6.37	7.43	EA		
Prune Ornamental	9.55	11.94	14.33	16.71	8.49	10.61	12.73	14.86	EA		
Prune Palms	23.88	29.85	35.82	41.79	21.22	26.53	31.84	37.14	EA		
Prune Shrubs < 5' by Hand											
Prune Evergreen Shrubs - Individual	7.96	9.95	11.94	13.93	7.07	8.84	10.61	12.38	EA		
Prune Deciduous Shrubs - Individual	7.96	9.95	11.94	13.93	7.07	8.84	10.61	12.38	EA		
Prune Evergreen Shrubs - Mass Planting	159.18	198.98	238.77	278.57	141.49	176.87	212.24	247.62	MSF		
Prune Deciduous Shrubs - Mass Planting	95.51	119.39	143.26	167.14	84.90	106.12	127.34	148.57	MSF		
Prune Evergreen Shrubs - Hedge	477.54	596.93	716.32	835.70	424.48	530.60	636.72	742.85	MLF		
Prune Deciduous Shrubs - Hedge	477.54	596.93	716.32	835.70	424.48	530.60	636.72	742.85	MLF		
Prune Shrubs < 5' by Mechanical											
Prune Shrubs - Individual	3.98	4.97	5.97	6.96	3.54	4.42	5.31	6.19	EA		
Prune Shrubs - Mass Planting	3.98	4.97	5.97	6.96	3.54	4.42	5.31	6.19	MSF		
Prune Shrubs - Hedge	159.18	198.98	238.77	278.57	141.49	176.87	212.24	247.62	MLF		
Groundcover Trimming											
Hand Pruners	191.02	238.77	286.53	334.28	169.79	212.24	254.69	297.14	MSF		
Hand Shears	95.51	119.39	143.26	167.14	84.90	106.12	127.34	148.57	MSF		
Line Trimmer or Shears	23.88	29.85	35.82	41.79	21.22	26.53	31.84	37.14	MSF		
Annual Cutback - Groundcover, Perennials + Ornamental Grasses											
Groundcover/Perennial - Hand	95.51	119.39	143.26	167.14	84.90	106.12	127.34	148.57	MSF		
Perennial/Perennial - Mechanical	3.18	3.98	4.78	5.57	2.83	3.54	4.24	4.95	MSF		
Ornamental Grass	7.96	9.95	11.94	13.93	7.07	8.84	10.61	12.38	EA		
Fertilization - Trees, Shrubs and Groundcovers											
Tree/Shrub Liquid - Arbor Green Pro	64.73	80.92	97.10	113.28	64.73	80.92	97.10	113.28	MSF		
Tree/Shrub Granular	10.51	13.13	15.76	18.39	9.44	11.81	14.17	16.53	MSF		
Fertilization - Turf											
Liquid App by Tractor	100.81	126.02	151.22	176.43	95.51	119.39	143.26	167.14	Acre		
Granular App by Hand	110.73	138.41	166.09	193.77	103.02	128.78	154.53	180.29	Acre		
Granular App by Tractor	89.14	111.43	133.71	156.00	83.84	104.79	125.75	146.71	Acre		
Turf Weed/Insect Control											
Turf Pre or Post Emergent - Hand	122.40	153.00	183.60	214.20	114.70	143.37	172.04	200.72	Acre		
Turf Pre or Post Emergent - Tractor	100.81	126.02	151.22	176.43	95.51	119.39	143.26	167.14	Acre		
Turf Insect Control - Hand	196.68	245.86	295.03	344.20	188.98	236.22	283.47	330.71	Acre		
Turf Insect Control - Tractor	175.10	218.87	262.65	306.42	169.79	212.24	254.69	297.14	Acre		
Hort Insect, Disease and Fungus Control											
I&D Liquid - Hand	127.34	159.18	191.02	222.85	127.34	159.18	191.02	222.85	Per Hr.		
Spring Cleanup											
Turf Area	0.60	0.75	0.90	1.04	0.53	0.66	0.80	0.93	MSF	Pricing based on assumption property received proper fall clean-up during preceding fall	
Bed Area	3.18	3.98	4.78	5.57	2.83	3.54	4.24	4.95	MSF		
Hard Surface Area	0.24	0.30	0.36	0.42	0.21	0.27	0.32	0.37	MSF		
Leaf Removal/Fall Clean-Up											
Hand Rake Bed Areas	31.84	39.80	47.75	55.71	28.30	35.37	42.45	49.52	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.	
Hand Rake Turf Areas	15.92	19.90	23.88	27.86	14.15	17.69	21.22	24.76	MSF		
Backpack Blower Bed Areas	9.55	11.94	14.33	16.71	8.49	10.61	12.73	14.86	MSF		
Backpack Blower Turf Areas	2.39	2.98	3.58	4.18	2.12	2.65	3.18	3.71	MSF		
Walk Behind Blower	1.59	1.99	2.39	2.79	1.41	1.77	2.12	2.48	MSF		
Tractor Mounted Blower	0.96	1.19	1.43	1.67	0.85	1.06	1.27	1.49	MSF		



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	9.55	11.94	14.33	16.71	8.49	10.61	12.73	14.86	ZONE	
Technical System Inspections	9.55	11.94	14.33	16.71	8.49	10.61	12.73	14.86	ZONE	
Winterization	7.96	9.95	11.94	13.93	7.07	8.84	10.61	12.38	ZONE	
Aeration										
Walk - Single Pass	4.78	5.97	7.16	8.36	4.24	5.31	6.37	7.43	MSF	No Core Removal included
Walk - Double Pass	9.55	11.94	14.33	16.71	8.49	10.61	12.73	14.86	MSF	No Core Removal included
Tractor - Single Pass	1.91	2.39	2.87	3.34	1.70	2.12	2.55	2.97	MSF	No Core Removal included
Tractor - Double Pass	3.82	4.78	5.73	6.69	3.40	4.24	5.09	5.94	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		48.00				43.00			Hour	Travel charged port to port on project based work.
Spray Tech		48.00				43.00			Hour	
Irrigation Technician		48.00				43.00			Hour	
Tractor Operator		48.00				43.00			Hour	
Other Services Available										
Corrective Pruning		48.00				43.00			Hour	
Rejuvenative Pruning		48.00				43.00			Hour	
Tree Straightening		48.00				43.00			Hour	
Hand Watering		48.00				43.00			Hour	
Annual Installation		48.00				43.00			Hour	
Mulching		48.00				43.00			Hour	
Pressure Washing		48.00				43.00			Hour	
Tree Planting		53.00				53.00			Hour	
Shrub Planting		48.00				43.00			Hour	
Bulb Planting		48.00				43.00			Hour	
Turf Renovation		48.00				43.00			Hour	
Tree Removal		78.00				78.00			Hour	
Shrub Removal		48.00				43.00			Hour	
Stump Removal		78.00				78.00			Hour	
Tree Surgery		78.00				78.00			Hour	
Hand Watering		48.00				43.00			Hour	
Debris Disposal		43.00				39.00			Hour	Tipping Fees additional
Material										
		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions										
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Annual Revenue	Base Contract	Amount							
		Minimum	\$15,000							
	Maximum	\$300,000								
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Annual Revenue	Base Contract	Amount							
		Minimum	\$200,000							
	Maximum	N/A								

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$15/Hr.-\$18/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days										
A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	226.51	283.14	339.76	396.39	208.02	260.02	312.03	364.03	Acre	
36" Walk Behind	75.50	94.38	113.25	132.13	69.34	86.67	104.01	121.34	Acre	
40" Walk Behind	56.63	70.78	84.94	99.10	52.00	65.01	78.01	91.01	Acre	
60" Rider	45.30	56.63	67.95	79.28	41.60	52.00	62.41	72.81	Acre	All Mowing pricing based upon weekly
72" Rider	37.75	47.19	56.63	66.06	34.67	43.34	52.00	60.67	Acre	service.
12' Rider	18.88	23.59	28.31	33.03	17.33	21.67	26.00	30.34	Acre	
16' Rider	16.18	20.22	24.27	28.31	14.86	18.57	22.29	26.00	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	90.60	113.25	135.91	158.56	83.21	104.01	124.81	145.61	Acre	Pricing based on minimum of 3 services
Tractor w/Bush Hog 8'	75.50	94.38	113.25	132.13	69.34	86.67	104.01	121.34	Acre	annually.
Tractor w/Bush Hog 10'	56.63	70.78	84.94	99.10	52.00	65.01	78.01	91.01	Acre	
Hard Surface Edging										
Stick Edger	10.40	13.00	15.60	18.20	9.55	11.94	14.33	16.71	MLF	Does Not Include Clean-up
Walk Behind Edger	13.00	16.25	19.50	22.75	11.94	14.92	17.91	20.89	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	173.33	216.66	260.00	303.33	159.18	198.98	238.77	278.57	MLF	Maintenance of Existing Edge
Stick Edger	17.33	21.67	26.00	30.33	15.92	19.90	23.88	27.86	MLF	Maintenance of Existing Edge
Walk Behind Edger	20.80	26.00	31.20	36.40	19.10	23.88	28.65	33.43	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	17.33	21.67	26.00	30.33	15.92	19.90	23.88	27.86	MSF	
Utility Poles/ Signs in Turf	52.00	65.00	78.00	91.00	47.75	59.69	71.63	83.57	Per 100	
Fence Line	17.33	21.67	26.00	30.33	15.92	19.90	23.88	27.86	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.21	0.26	0.31	0.36	0.19	0.24	0.29	0.33	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.21	0.26	0.31	0.36	0.19	0.24	0.29	0.33	MSF	
Adjacent to Streets	0.42	0.52	0.62	0.73	0.38	0.48	0.57	0.67	MSF	
Blowing										
Backpack Blower - Large Area	1.30	1.62	1.95	2.27	1.19	1.49	1.79	2.09	MSF	
Backpack Blower - Linear Feet	10.40	13.00	15.60	18.20	9.55	11.94	14.33	16.71	MLF	
Street Blower 5-8 hp Push - Large Area	0.87	1.08	1.30	1.52	0.80	0.99	1.19	1.39	MSF	
Street Blower 5-8 hp Push - Linear Feet	5.20	6.50	7.80	9.10	4.78	5.97	7.16	8.36	MLF	
Tractor Mounted 5-8 hp Large Area	0.65	0.81	0.97	1.14	0.60	0.75	0.90	1.04	MSF	
Tractor Mounted 5-8 hp - Linear Feet	3.47	4.33	5.20	6.07	3.18	3.98	4.78	5.57	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	10.40	13.00	15.60	18.20	9.55	11.94	14.33	16.71	MSF	
Post Emergent - Bed Area	3.34	4.18	5.01	5.85	3.20	4.00	4.80	5.60	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.21	5.26	6.31	7.36	3.99	4.99	5.99	6.99	MSF	
Post Emergent - Natural Area - Machine	2.91	3.63	4.36	5.09	2.80	3.50	4.20	4.90	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.87	4.84	5.81	6.78	3.66	4.58	5.49	6.41	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.87	4.84	5.81	6.78	3.66	4.58	5.49	6.41	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.80	18.50	22.21	25.91	14.59	18.24	21.89	25.54	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.80	18.50	22.21	25.91	14.59	18.24	21.89	25.54	MSF	



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$15/Hr.-\$18/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access	
Prune Trees < 12'										
Prune Evergreens	4.33	5.42	6.50	7.58	3.98	4.97	5.97	6.96	EA	
Prune Deciduous	5.20	6.50	7.80	9.10	4.78	5.97	7.16	8.36	EA	
Prune Ornamental	10.40	13.00	15.60	18.20	9.55	11.94	14.33	16.71	EA	
Prune Palms	26.00	32.50	39.00	45.50	23.88	29.85	35.82	41.79	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	8.67	10.83	13.00	15.17	7.96	9.95	11.94	13.93	EA	
Prune Deciduous Shrubs - Individual	8.67	10.83	13.00	15.17	7.96	9.95	11.94	13.93	EA	
Prune Evergreen Shrubs - Mass Planting	173.33	216.66	260.00	303.33	159.18	198.98	238.77	278.57	MSF	
Prune Deciduous Shrubs - Mass Planting	104.00	130.00	156.00	182.00	95.51	119.39	143.26	167.14	MSF	
Prune Evergreen Shrubs - Hedge	519.99	649.99	779.99	909.99	477.54	596.93	716.32	835.70	MLF	
Prune Deciduous Shrubs - Hedge	519.99	649.99	779.99	909.99	477.54	596.93	716.32	835.70	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.33	5.42	6.50	7.58	3.98	4.97	5.97	6.96	EA	
Prune Shrubs - Mass Planting	4.33	5.42	6.50	7.58	3.98	4.97	5.97	6.96	MSF	
Prune Shrubs - Hedge	173.33	216.66	260.00	303.33	159.18	198.98	238.77	278.57	MLF	
Groundcover Trimming										
Hand Pruners	208.00	260.00	312.00	363.99	191.02	238.77	286.53	334.28	MSF	
Hand Shears	104.00	130.00	156.00	182.00	95.51	119.39	143.26	167.14	MSF	
Line Trimmer or Shears	26.00	32.50	39.00	45.50	23.88	29.85	35.82	41.79	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	104.00	130.00	156.00	182.00	95.51	119.39	143.26	167.14	MSF	
Perennial/Perennial - Mechanical	3.47	4.33	5.20	6.07	3.18	3.98	4.78	5.57	MSF	
Ornamental Grass	8.67	10.83	13.00	15.17	7.96	9.95	11.94	13.93	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	64.73	80.92	97.10	113.28	64.73	80.92	97.10	113.28	MSF	
Tree/Shrub Granular	11.35	14.19	17.03	19.87	10.51	13.13	15.76	18.39	MSF	
Fertilization - Turf										
Liquid App by Tractor	105.06	131.32	157.59	183.85	100.81	126.02	151.22	176.43	Acre	
Granular App by Hand	116.89	146.11	175.33	204.56	110.73	138.41	166.09	193.77	Acre	
Granular App by Tractor	93.39	116.73	140.08	163.43	89.14	111.43	133.71	156.00	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	128.56	160.70	192.84	224.99	122.40	153.00	183.60	214.20	Acre	
Turf Pre or Post Emergent - Tractor	105.06	131.32	157.59	183.85	100.81	126.02	151.22	176.43	Acre	
Turf Insect Control - Hand	202.85	253.56	304.27	354.98	196.68	245.86	295.03	344.20	Acre	
Turf Insect Control - Tractor	179.34	224.18	269.02	313.85	175.10	218.87	262.65	306.42	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	127.34	159.18	191.02	222.85	127.34	159.18	191.02	222.85	Per Hr.	
Spring Cleanup										Pricing based on assumption property received proper fall clean-up during preceding fall
Turf Area	0.65	0.81	0.97	1.14	0.60	0.75	0.90	1.04	MSF	
Bed Area	3.47	4.33	5.20	6.07	3.18	3.98	4.78	5.57	MSF	
Hard Surface Area	0.26	0.32	0.39	0.45	0.24	0.30	0.36	0.42	MSF	
Leaf Removal/Fall Clean-Up										Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Bed Areas	34.67	43.33	52.00	60.67	31.84	39.80	47.75	55.71	MSF	
Hand Rake Turf Areas	17.33	21.67	26.00	30.33	15.92	19.90	23.88	27.86	MSF	
Backpack Blower Bed Areas	10.40	13.00	15.60	18.20	9.55	11.94	14.33	16.71	MSF	
Backpack Blower Turf Areas	2.60	3.25	3.90	4.55	2.39	2.98	3.58	4.18	MSF	
Walk Behind Blower	1.73	2.17	2.60	3.03	1.59	1.99	2.39	2.79	MSF	
Tractor Mounted Blower	1.04	1.30	1.56	1.82	0.96	1.19	1.43	1.67	MSF	



GSA Pricing Schedule
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Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	10.40	13.00	15.60	18.20	9.55	11.94	14.33	16.71	ZONE	
Technical System Inspections	10.40	13.00	15.60	18.20	9.55	11.94	14.33	16.71	ZONE	
Winterization	8.67	10.83	13.00	15.17	7.96	9.95	11.94	13.93	ZONE	
Aeration										
Walk - Single Pass	5.20	6.50	7.80	9.10	4.78	5.97	7.16	8.36	MSF	No Core Removal included
Walk - Double Pass	10.40	13.00	15.60	18.20	9.55	11.94	14.33	16.71	MSF	No Core Removal included
Tractor - Single Pass	2.08	2.60	3.12	3.64	1.91	2.39	2.87	3.34	MSF	No Core Removal included
Tractor - Double Pass	4.16	5.20	6.24	7.28	3.82	4.78	5.73	6.69	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		52.00				48.00			Hour	Travel charged port to port on project
Spray Tech		52.00				48.00			Hour	based work.
Irrigation Technician		52.00				48.00			Hour	
Tractor Operator		52.00				48.00			Hour	
Other Services Available										
Corrective Pruning		52.00				48.00			Hour	
Rejuvenative Pruning		52.00				48.00			Hour	
Tree Straightening		52.00				48.00			Hour	
Hand Watering		52.00				48.00			Hour	
Annual Installation		52.00				48.00			Hour	
Mulching		52.00				48.00			Hour	
Pressure Washing		52.00				48.00			Hour	
Tree Planting		53.00				52.00			Hour	
Shrub Planting		52.00				48.00			Hour	
Bulb Planting		52.00				48.00			Hour	
Turf Renovation		52.00				48.00			Hour	
Tree Removal		78.00				78.00			Hour	
Shrub Removal		52.00				48.00			Hour	
Stump Removal		78.00				78.00			Hour	
Tree Surgery		78.00				78.00			Hour	
Hand Watering		52.00				48.00			Hour	
Debris Disposal		43.00				39.00			Hour	Tipping Fees additional
Material										
		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum			\$15,000						
	Maximum			\$300,000						
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum			\$200,000						
	Maximum			N/A						

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
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Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	249.62	312.03	374.43	436.84	226.51	283.14	339.76	396.39	Acre	
36" Walk Behind	83.21	104.01	124.81	145.61	75.50	94.38	113.25	132.13	Acre	
40" Walk Behind	62.41	78.01	93.61	109.21	56.63	70.78	84.94	99.10	Acre	
60" Rider	49.92	62.41	74.89	87.37	45.30	56.63	67.95	79.28	Acre	All Mowing pricing based upon weekly service.
72" Rider	41.60	52.00	62.41	72.81	37.75	47.19	56.63	66.06	Acre	
12' Rider	20.80	26.00	31.20	36.40	18.88	23.59	28.31	33.03	Acre	
16' Rider	17.83	22.29	26.75	31.20	16.18	20.22	24.27	28.31	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	99.85	124.81	149.77	174.74	90.60	113.25	135.91	158.56	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	83.21	104.01	124.81	145.61	75.50	94.38	113.25	132.13	Acre	
Tractor w/Bush Hog 10'	62.41	78.01	93.61	109.21	56.63	70.78	84.94	99.10	Acre	
Hard Surface Edging										
Stick Edger	11.46	14.33	17.19	20.06	10.40	13.00	15.60	18.20	MLF	Does Not Include Clean-up
Walk Behind Edger	14.33	17.91	21.49	25.07	13.00	16.25	19.50	22.75	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	191.02	238.77	286.53	334.28	173.33	216.66	260.00	303.33	MLF	Maintenance of Existing Edge
Stick Edger	19.10	23.88	28.65	33.43	17.33	21.67	26.00	30.33	MLF	Maintenance of Existing Edge
Walk Behind Edger	22.92	28.65	34.38	40.11	20.80	26.00	31.20	36.40	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	19.10	23.88	28.65	33.43	17.33	21.67	26.00	30.33	MSF	
Utility Poles/ Signs in Turf	57.31	71.63	85.96	100.28	52.00	65.00	78.00	91.00	Per 100	
Fence Line	19.10	23.88	28.65	33.43	17.33	21.67	26.00	30.33	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.23	0.29	0.34	0.40	0.21	0.26	0.31	0.36	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.23	0.29	0.34	0.40	0.21	0.26	0.31	0.36	MSF	
Adjacent to Streets	0.46	0.57	0.69	0.80	0.42	0.52	0.62	0.73	MSF	
Blowing										
Backpack Blower - Large Area	1.43	1.79	2.15	2.51	1.30	1.62	1.95	2.27	MSF	
Backpack Blower - Linear Feet	11.46	14.33	17.19	20.06	10.40	13.00	15.60	18.20	MLF	
Street Blower 5-8 hp Push - Large Area	0.96	1.19	1.43	1.67	0.87	1.08	1.30	1.52	MSF	
Street Blower 5-8 hp Push - Linear Feet	5.73	7.16	8.60	10.03	5.20	6.50	7.80	9.10	MLF	
Tractor Mounted 5-8 hp Large Area	0.72	0.90	1.07	1.25	0.65	0.81	0.97	1.14	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.82	4.78	5.73	6.69	3.47	4.33	5.20	6.07	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	11.46	14.33	17.19	20.06	10.40	13.00	15.60	18.20	MSF	
Post Emergent - Bed Area	3.52	4.40	5.28	6.16	3.34	4.18	5.01	5.85	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.47	5.59	6.71	7.83	4.21	5.26	6.31	7.36	MSF	
Post Emergent - Natural Area - Machine	3.04	3.80	4.56	5.32	2.91	3.63	4.36	5.09	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	4.14	5.17	6.21	7.24	3.87	4.84	5.81	6.78	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	4.14	5.17	6.21	7.24	3.87	4.84	5.81	6.78	MSF	
Pre-Emergent Granular (Hand) - Bed Area	15.07	18.84	22.60	26.37	14.80	18.50	22.21	25.91	MSF	
Pre-Emergent Granular (Hand) - Natural Area	15.07	18.84	22.60	26.37	14.80	18.50	22.21	25.91	MSF	



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Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Prune Trees < 12'										
Prune Evergreens	4.78	5.97	7.16	8.36	4.33	5.42	6.50	7.58	EA	
Prune Deciduous	5.73	7.16	8.60	10.03	5.20	6.50	7.80	9.10	EA	
Prune Ornamental	11.46	14.33	17.19	20.06	10.40	13.00	15.60	18.20	EA	
Prune Palms	28.65	35.82	42.98	50.14	26.00	32.50	39.00	45.50	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	9.55	11.94	14.33	16.71	8.67	10.83	13.00	15.17	EA	
Prune Deciduous Shrubs - Individual	9.55	11.94	14.33	16.71	8.67	10.83	13.00	15.17	EA	
Prune Evergreen Shrubs - Mass Planting	191.02	238.77	286.53	334.28	173.33	216.66	260.00	303.33	MSF	
Prune Deciduous Shrubs - Mass Planting	114.61	143.26	171.92	200.57	104.00	130.00	156.00	182.00	MSF	
Prune Evergreen Shrubs - Hedge	573.05	716.32	859.58	1,002.84	519.99	649.99	779.99	909.99	MLF	
Prune Deciduous Shrubs - Hedge	573.05	716.32	859.58	1,002.84	519.99	649.99	779.99	909.99	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.78	5.97	7.16	8.36	4.33	5.42	6.50	7.58	EA	
Prune Shrubs - Mass Planting	4.78	5.97	7.16	8.36	4.33	5.42	6.50	7.58	MSF	
Prune Shrubs - Hedge	191.02	238.77	286.53	334.28	173.33	216.66	260.00	303.33	MLF	
Groundcover Trimming										
Hand Pruners	229.22	286.53	343.83	401.14	208.00	260.00	312.00	363.99	MSF	
Hand Shears	114.61	143.26	171.92	200.57	104.00	130.00	156.00	182.00	MSF	
Line Trimmer or Shears	28.65	35.82	42.98	50.14	26.00	32.50	39.00	45.50	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	114.61	143.26	171.92	200.57	104.00	130.00	156.00	182.00	MSF	
Perennial/Perennial - Mechanical	3.82	4.78	5.73	6.69	3.47	4.33	5.20	6.07	MSF	
Ornamental Grass	9.55	11.94	14.33	16.71	8.67	10.83	13.00	15.17	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	64.73	80.92	97.10	113.28	64.73	80.92	97.10	113.28	MSF	
Tree/Shrub Granular	12.42	15.52	18.62	21.73	11.35	14.19	17.03	19.87	MSF	
Fertilization - Turf										
Liquid App by Tractor	110.37	137.96	165.55	193.14	105.06	131.32	157.59	183.85	Acre	
Granular App by Hand	124.59	155.74	186.89	218.04	116.89	146.11	175.33	204.56	Acre	
Granular App by Tractor	98.69	123.37	148.04	172.71	93.39	116.73	140.08	163.43	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	136.27	170.33	204.40	238.47	128.56	160.70	192.84	224.99	Acre	
Turf Pre or Post Emergent - Tractor	110.37	137.96	165.55	193.14	105.06	131.32	157.59	183.85	Acre	
Turf Insect Control - Hand	210.55	263.19	315.83	368.47	202.85	253.56	304.27	354.98	Acre	
Turf Insect Control - Tractor	184.65	230.81	276.98	323.14	179.34	224.18	269.02	313.85	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	127.34	159.18	191.02	222.85	127.34	159.18	191.02	222.85	Per Hr.	
Spring Cleanup										
Turf Area	0.72	0.90	1.07	1.25	0.65	0.81	0.97	1.14	MSF	Pricing based on assumption property received proper fall clean-up during preceeding fall
Bed Area	3.82	4.78	5.73	6.69	3.47	4.33	5.20	6.07	MSF	
Hard Surface Area	0.29	0.36	0.43	0.50	0.26	0.32	0.39	0.45	MSF	
Leaf Removal/Fall Clean-Up										
Hand Rake Bed Areas	38.20	47.75	57.31	66.86	34.67	43.33	52.00	60.67	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Turf Areas	19.10	23.88	28.65	33.43	17.33	21.67	26.00	30.33	MSF	
Backpack Blower Bed Areas	11.46	14.33	17.19	20.06	10.40	13.00	15.60	18.20	MSF	
Backpack Blower Turf Areas	2.87	3.58	4.30	5.01	2.60	3.25	3.90	4.55	MSF	
Walk Behind Blower	1.91	2.39	2.87	3.34	1.73	2.17	2.60	3.03	MSF	
Tractor Mounted Blower	1.15	1.43	1.72	2.01	1.04	1.30	1.56	1.82	MSF	



GSA Pricing Schedule
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Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Irrigation Services										A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Spring Start	11.46	14.33	17.19	20.06	10.40	13.00	15.60	18.20	ZONE	
Technical System Inspections	11.46	14.33	17.19	20.06	10.40	13.00	15.60	18.20	ZONE	
Winterization	9.55	11.94	14.33	16.71	8.67	10.83	13.00	15.17	ZONE	
Aeration										
Walk - Single Pass	5.73	7.16	8.60	10.03	5.20	6.50	7.80	9.10	MSF	No Core Removal included
Walk - Double Pass	11.46	14.33	17.19	20.06	10.40	13.00	15.60	18.20	MSF	No Core Removal included
Tractor - Single Pass	2.29	2.87	3.44	4.01	2.08	2.60	3.12	3.64	MSF	No Core Removal included
Tractor - Double Pass	4.58	5.73	6.88	8.02	4.16	5.20	6.24	7.28	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		57.00				52.00			Hour	Travel charged port to port on project based work.
Spray Tech		57.00				52.00			Hour	
Irrigation Technician		57.00				52.00			Hour	
Tractor Operator		57.00				52.00			Hour	
Other Services Available										
Corrective Pruning		57.00				52.00			Hour	
Rejuvenative Pruning		57.00				52.00			Hour	
Tree Straightening		57.00				52.00			Hour	
Hand Watering		57.00				52.00			Hour	
Annual Installation		57.00				52.00			Hour	
Mulching		57.00				52.00			Hour	
Pressure Washing		57.00				52.00			Hour	
Tree Planting		57.00				52.00			Hour	
Shrub Planting		57.00				52.00			Hour	
Bulb Planting		57.00				52.00			Hour	
Turf Renovation		57.00				52.00			Hour	
Tree Removal		78.00				78.00			Hour	
Shrub Removal		57.00				52.00			Hour	
Stump Removal		78.00				78.00			Hour	
Tree Surgery		78.00				78.00			Hour	
Hand Watering		57.00				52.00			Hour	
Debris Disposal		43.00				39.00			Hour	Tipping Fees additional
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business		Minimum	\$15,000							
		Maximum	\$300,000							
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.		Minimum	\$200,000							
		Maximum	N/A							

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 5 - April 11, 2012 to April 10, 2013
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$12/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Mowing Improved Area										A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
21" Push	188.60	235.75	282.90	330.05	169.74	212.18	254.61	297.05	Acre	
36" Walk Behind	62.87	78.58	94.30	110.02	56.58	70.73	84.87	99.02	Acre	
40" Walk Behind	47.15	58.94	70.72	82.51	42.44	53.04	63.65	74.26	Acre	
60" Rider	37.72	47.14	56.57	66.00	33.95	42.44	50.92	59.41	Acre	All Mowing pricing based upon weekly service.
72" Rider	31.43	39.29	47.15	55.01	28.29	35.36	42.44	49.51	Acre	
12' Rider	15.72	19.65	23.57	27.50	14.15	17.68	21.22	24.75	Acre	
16' Rider	13.47	16.83	20.20	23.57	12.12	15.16	18.19	21.22	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	75.43	94.29	113.15	132.00	67.90	84.87	101.85	118.82	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	62.87	78.58	94.30	110.02	56.58	70.73	84.87	99.02	Acre	
Tractor w/Bush Hog 10'	47.15	58.94	70.72	82.51	42.44	53.04	63.65	74.26	Acre	
Hard Surface Edging										
Stick Edger	8.66	10.82	12.99	15.15	7.79	9.74	11.69	13.64	MLF	Does Not Include Clean-up
Walk Behind Edger	10.82	13.53	16.24	18.94	9.74	12.18	14.61	17.05	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	144.32	180.41	216.49	252.57	129.89	162.36	194.84	227.31	MLF	Maintenance of Existing Edge
Stick Edger	14.43	18.04	21.65	25.26	12.99	16.24	19.48	22.73	MLF	Maintenance of Existing Edge
Walk Behind Edger	17.32	21.65	25.98	30.31	15.59	19.48	23.38	27.28	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	14.43	18.04	21.65	25.26	12.99	16.24	19.48	22.73	MSF	
Utility Poles/ Signs in Turf	43.30	54.12	64.95	75.77	38.97	48.71	58.45	68.19	Per 100	
Fence Line	14.43	18.04	21.65	25.26	12.99	16.24	19.48	22.73	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.17	0.22	0.26	0.30	0.16	0.19	0.23	0.27	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.17	0.22	0.26	0.30	0.16	0.19	0.23	0.27	MSF	
Adjacent to Streets	0.35	0.43	0.52	0.61	0.31	0.39	0.47	0.55	MSF	
Blowing										
Backpack Blower - Large Area	1.08	1.35	1.62	1.89	0.97	1.22	1.46	1.70	MSF	
Backpack Blower - Linear Feet	8.66	10.82	12.99	15.15	7.79	9.74	11.69	13.64	MLF	
Street Blower 5-8 hp Push - Large Area	0.72	0.90	1.08	1.26	0.65	0.81	0.97	1.14	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.33	5.41	6.49	7.58	3.90	4.87	5.85	6.82	MLF	
Tractor Mounted 5-8 hp Large Area	0.54	0.68	0.81	0.95	0.49	0.61	0.73	0.85	MSF	
Tractor Mounted 5-8 hp- Linear Feet	2.89	3.61	4.33	5.05	2.60	3.25	3.90	4.55	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	8.66	10.82	12.99	15.15	7.79	9.74	11.69	13.64	MSF	
Post Emergent - Bed Area	3.08	3.85	4.62	5.39	2.94	3.67	4.41	5.14	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	3.80	4.75	5.70	6.65	3.59	4.48	5.38	6.28	MSF	
Post Emergent - Natural Area - Machine	2.72	3.40	4.08	4.75	2.61	3.27	3.92	4.57	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.46	4.32	5.19	6.05	3.25	4.06	4.87	5.68	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.46	4.32	5.19	6.05	3.25	4.06	4.87	5.68	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.61	18.27	21.92	25.57	14.40	18.00	21.59	25.19	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.61	18.27	21.92	25.57	14.40	18.00	21.59	25.19	MSF	



GSA Pricing Schedule
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Tasks	Project Based				On-site Project				Unit	Comments	
	Difficulty Factor				Difficulty Factor						
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000						
	A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Prune Trees < 12'											A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Prune Evergreens	3.61	4.51	5.41	6.31	3.25	4.06	4.87	5.68	EA		
Prune Deciduous	4.33	5.41	6.49	7.58	3.90	4.87	5.85	6.82	EA		
Prune Ornamental	8.66	10.82	12.99	15.15	7.79	9.74	11.69	13.64	EA		
Prune Palms	21.65	27.06	32.47	37.89	19.48	24.35	29.23	34.10	EA		
Prune Shrubs < 5' by Hand											
Prune Evergreen Shrubs - Individual	7.22	9.02	10.82	12.63	6.49	8.12	9.74	11.37	EA		
Prune Deciduous Shrubs - Individual	7.22	9.02	10.82	12.63	6.49	8.12	9.74	11.37	EA		
Prune Evergreen Shrubs - Mass Planting	144.32	180.41	216.49	252.57	129.89	162.36	194.84	227.31	MSF		
Prune Deciduous Shrubs - Mass Planting	86.59	108.24	129.89	151.54	77.94	97.42	116.90	136.39	MSF		
Prune Evergreen Shrubs - Hedge	432.97	541.22	649.46	757.70	389.68	487.09	584.51	681.93	MLF		
Prune Deciduous Shrubs - Hedge	432.97	541.22	649.46	757.70	389.68	487.09	584.51	681.93	MLF		
Prune Shrubs < 5' by Mechanical											
Prune Shrubs - Individual	3.61	4.51	5.41	6.31	3.25	4.06	4.87	5.68	EA		
Prune Shrubs - Mass Planting	3.61	4.51	5.41	6.31	3.25	4.06	4.87	5.68	MSF		
Prune Shrubs - Hedge	144.32	180.41	216.49	252.57	129.89	162.36	194.84	227.31	MLF		
Groundcover Trimming											
Hand Pruners	173.19	216.49	259.78	303.08	155.87	194.84	233.81	272.77	MSF		
Hand Shears	86.59	108.24	129.89	151.54	77.94	97.42	116.90	136.39	MSF		
Line Trimmer or Shears	21.65	27.06	32.47	37.89	19.48	24.35	29.23	34.10	MSF		
Annual Cutback - Groundcover, Perennials + Ornamental Grasses											
Groundcover/Perennial - Hand	86.59	108.24	129.89	151.54	77.94	97.42	116.90	136.39	MSF		
Perennial/Perennial - Mechanical	2.89	3.61	4.33	5.05	2.60	3.25	3.90	4.55	MSF		
Ornamental Grass	7.22	9.02	10.82	12.63	6.49	8.12	9.74	11.37	EA		
Fertilization - Trees, Shrubs and Groundcovers											
Tree/Shrub Liquid - Arbor Green Pro	66.03	82.54	99.04	115.55	66.03	82.54	99.04	115.55	MSF		
Tree/Shrub Granular	9.63	12.04	14.45	16.86	8.77	10.96	13.15	15.34	MSF		
Fertilization - Turf											
Liquid App by Tractor	97.42	121.77	146.13	170.48	93.09	116.36	139.63	162.91	Acre		
Granular App by Hand	105.08	131.35	157.62	183.89	98.80	123.49	148.19	172.89	Acre		
Granular App by Tractor	85.51	106.89	128.27	149.65	81.18	101.48	121.77	142.07	Acre		
Turf Weed/Insect Control											
Turf Pre or Post Emergent - Hand	116.99	146.23	175.48	204.73	110.70	138.38	166.05	193.73	Acre		
Turf Pre or Post Emergent - Tractor	97.42	121.77	146.13	170.48	93.09	116.36	139.63	162.91	Acre		
Turf Insect Control - Hand	192.76	240.95	289.14	337.33	186.47	233.09	279.71	326.33	Acre		
Turf Insect Control - Tractor	173.19	216.49	259.78	303.08	168.86	211.07	253.29	295.50	Acre		
Hort Insect, Disease and Fungus Control											
I&D Liquid - Hand	129.89	162.36	194.84	227.31	129.89	162.36	194.84	227.31	Per Hr.		
Spring Cleanup											
Turf Area	0.54	0.68	0.81	0.95	0.49	0.61	0.73	0.85	MSF	Pricing based on assumption property received proper fall clean-up during preceding fall	
Bed Area	2.89	3.61	4.33	5.05	2.60	3.25	3.90	4.55	MSF		
Hard Surface Area	0.22	0.27	0.32	0.38	0.19	0.24	0.29	0.34	MSF		
Leaf Removal/Fall Clean-Up										Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.	
Hand Rake Bed Areas	28.86	36.08	43.30	50.51	25.98	32.47	38.97	45.46	MSF		
Hand Rake Turf Areas	14.43	18.04	21.65	25.26	12.99	16.24	19.48	22.73	MSF		
Backpack Blower Bed Areas	8.66	10.82	12.99	15.15	7.79	9.74	11.69	13.64	MSF		
Backpack Blower Turf Areas	2.16	2.71	3.25	3.79	1.95	2.44	2.92	3.41	MSF		
Walk Behind Blower	1.44	1.80	2.16	2.53	1.30	1.62	1.95	2.27	MSF		
Tractor Mounted Blower	0.87	1.09	1.31	1.52	0.78	0.97	1.17	1.36	MSF		



GSA Pricing Schedule
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Tasks	Project Based				On-site Project				Unit	Comments	
	Difficulty Factor				Difficulty Factor						
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000						
	A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days	
Irrigation Services											
Spring Start	8.66	10.82	12.99	15.15	7.79	9.74	11.69	13.64	ZONE		
Technical System Inspections	8.66	10.82	12.99	15.15	7.79	9.74	11.69	13.64	ZONE		
Winterization	7.22	9.02	10.82	12.63	6.49	8.12	9.74	11.37	ZONE		
Aeration											
Walk - Single Pass	4.33	5.41	6.49	7.58	3.90	4.87	5.85	6.82	MSF	No Core Removal included	
Walk - Double Pass	8.66	10.82	12.99	15.15	7.79	9.74	11.69	13.64	MSF	No Core Removal included	
Tractor - Single Pass	1.73	2.16	2.59	3.03	1.56	1.95	2.34	2.73	MSF	No Core Removal included	
Tractor - Double Pass	3.46	4.32	5.19	6.05	3.12	3.90	4.68	5.46	MSF	No Core Removal included	
Travel + Setup											
Grounds Maintenance Laborer		44.00				40.00			Hour	Travel charged port to port on project	
Spray Tech		44.00				40.00			Hour	based work.	
Irrigation Technician		44.00				40.00			Hour		
Tractor Operator		44.00				40.00			Hour		
Other Services Available											
Corrective Pruning		44.00				40.00			Hour		
Rejuvenative Pruning		44.00				40.00			Hour		
Tree Straightening		44.00				40.00			Hour		
Hand Watering		44.00				40.00			Hour		
Annual Installation		44.00				40.00			Hour		
Mulching		44.00				40.00			Hour		
Pressure Washing		44.00				40.00			Hour		
Tree Planting		54.00				54.00			Hour		
Shrub Planting		44.00				40.00			Hour		
Bulb Planting		44.00				40.00			Hour		
Turf Renovation		44.00				40.00			Hour		
Tree Removal		80.00				80.00			Hour		
Shrub Removal		44.00				40.00			Hour		
Stump Removal		80.00				80.00			Hour		
Tree Surgery		80.00				80.00			Hour		
Hand Watering		44.00				40.00			Hour		
Debris Disposal		44.00				40.00			Hour	Tipping Fees additional	
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee					
Project Descriptions	Annual Revenue Base Contract Amount										
Project Based = site serviced with mobile crew within 30 mile radius of place of Business		Minimum		\$15,000							
		Maximum		\$300,000							
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.		Minimum		\$200,000							
		Maximum		N/A							

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 5 - April 11, 2012 to April 10, 2013
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days										
A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	212.18	265.22	318.27	371.31	188.60	235.75	282.90	330.06	Acre	
36" Walk Behind	70.73	88.41	106.09	123.77	62.87	78.58	94.30	110.02	Acre	
40" Walk Behind	53.04	66.31	79.57	92.83	47.15	58.94	70.73	82.51	Acre	
60" Rider	42.44	53.04	63.65	74.26	37.72	47.15	56.58	66.01	Acre	All Mowing pricing based upon weekly service.
72" Rider	35.36	44.20	53.04	61.89	31.43	39.29	47.15	55.01	Acre	
12' Rider	42.44	53.04	63.65	74.26	15.72	19.65	23.58	27.50	Acre	
16' Rider	15.16	18.94	22.73	26.52	13.47	16.84	20.21	23.58	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	84.87	106.09	127.31	148.52	75.44	94.30	113.16	132.02	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	70.73	88.41	106.09	123.77	62.87	78.58	94.30	110.02	Acre	
Tractor w/Bush Hog 10'	53.04	66.31	79.57	92.83	47.15	58.94	70.73	82.51	Acre	
Hard Surface Edging										
Stick Edger	9.74	12.18	14.61	17.05	8.66	10.82	12.99	15.15	MLF	Does Not Include Clean-up
Walk Behind Edger	12.18	15.22	18.27	21.31	10.82	13.53	16.24	18.94	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	162.36	202.96	243.55	284.14	144.32	180.41	216.49	252.57	MLF	Maintenance of Existing Edge
Stick Edger	16.24	20.30	24.35	28.41	14.43	18.04	21.65	25.26	MLF	Maintenance of Existing Edge
Walk Behind Edger	19.48	24.35	29.23	34.10	17.32	21.65	25.98	30.31	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	16.24	20.30	24.35	28.41	14.43	18.04	21.65	25.26	MSF	
Utility Poles/ Signs in Turf	48.71	60.89	73.06	85.24	43.30	54.12	64.95	75.77	Per 100	
Fence Line	16.24	20.30	24.35	28.41	14.43	18.04	21.65	25.26	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.19	0.24	0.29	0.34	0.17	0.22	0.26	0.30	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.19	0.24	0.29	0.34	0.17	0.22	0.26	0.30	MSF	
Adjacent to Streets	0.39	0.49	0.58	0.68	0.35	0.43	0.52	0.61	MSF	
Blowing										
Backpack Blower - Large Area	1.22	1.52	1.83	2.13	1.08	1.35	1.62	1.89	MSF	
Backpack Blower - Linear Feet	9.74	12.18	14.61	17.05	8.66	10.82	12.99	15.15	MLF	
Street Blower 5-8 hp Push - Large Area	0.81	1.01	1.22	1.42	0.72	0.90	1.08	1.26	MSF	
Street Blower 5-8 hp Push - Linear Feet	4.87	6.09	7.31	8.52	4.33	5.41	6.49	7.58	MLF	
Tractor Mounted 5-8 hp Large Area	0.61	0.76	0.91	1.07	0.54	0.68	0.81	0.95	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.25	4.06	4.87	5.68	2.89	3.61	4.33	5.05	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	9.74	12.18	14.61	17.05	8.66	10.82	12.99	15.15	MSF	
Post Emergent - Bed Area	3.26	4.08	4.89	5.71	3.08	3.85	4.62	5.39	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.07	5.09	6.11	7.13	3.80	4.76	5.71	6.66	MSF	
Post Emergent - Natural Area - Machine	2.86	3.57	4.29	5.00	2.72	3.40	4.08	4.76	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.73	4.67	5.60	6.54	3.46	4.33	5.20	6.06	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.73	4.67	5.60	6.54	3.46	4.33	5.20	6.06	MSF	
Pre-Emergent Granular (Hand) - Bed Area	14.88	18.60	22.33	26.05	14.61	18.27	21.92	25.57	MSF	
Pre-Emergent Granular (Hand) - Natural Area	14.88	18.60	22.33	26.05	14.61	18.27	21.92	25.57	MSF	



GSA Pricing Schedule
BASE: Year 5 - April 11, 2012 to April 10, 2013
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale \$12/Hr.-\$15/Hr.

Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		2% Prompt Payment Discount if paid in 20 days
Prune Trees < 12'										
Prune Evergreens	4.06	5.07	6.09	7.10	3.61	4.51	5.41	6.31	EA	A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Prune Deciduous	4.87	6.09	7.31	8.52	4.33	5.41	6.49	7.58	EA	
Prune Ornamental	9.74	12.18	14.61	17.05	8.66	10.82	12.99	15.15	EA	
Prune Palms	24.35	30.44	36.53	42.62	21.65	27.06	32.47	37.89	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	8.12	10.15	12.18	14.21	7.22	9.02	10.82	12.63	EA	
Prune Deciduous Shrubs - Individual	8.12	10.15	12.18	14.21	7.22	9.02	10.82	12.63	EA	
Prune Evergreen Shrubs - Mass Planting	162.36	202.96	243.55	284.14	144.32	180.41	216.49	252.57	MSF	
Prune Deciduous Shrubs - Mass Planting	97.42	121.77	146.13	170.48	86.59	108.24	129.89	151.54	MSF	
Prune Evergreen Shrubs - Hedge	487.09	608.87	730.64	852.42	432.97	541.22	649.46	757.70	MLF	
Prune Deciduous Shrubs - Hedge	487.09	608.87	730.64	852.42	432.97	541.22	649.46	757.70	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.06	5.07	6.09	7.10	3.61	4.51	5.41	6.31	EA	
Prune Shrubs - Mass Planting	4.06	5.07	6.09	7.10	3.61	4.51	5.41	6.31	MSF	
Prune Shrubs - Hedge	162.36	202.96	243.55	284.14	144.32	180.41	216.49	252.57	MLF	
Groundcover Trimming										
Hand Pruners	194.84	243.55	292.26	340.97	173.19	216.49	259.78	303.08	MSF	
Hand Shears	97.42	121.77	146.13	170.48	86.59	108.24	129.89	151.54	MSF	
Line Trimmer or Shears	24.35	30.44	36.53	42.62	21.65	27.06	32.47	37.89	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	97.42	121.77	146.13	170.48	86.59	108.24	129.89	151.54	MSF	
Perennial/Perennial - Mechanical	3.25	4.06	4.87	5.68	2.89	3.61	4.33	5.05	MSF	
Ornamental Grass	8.12	10.15	12.18	14.21	7.22	9.02	10.82	12.63	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	66.03	82.54	99.04	115.55	66.03	82.54	99.04	115.55	MSF	
Tree/Shrub Granular	10.72	13.40	16.07	18.75	9.63	12.04	14.45	16.86	MSF	
Fertilization - Turf										
Liquid App by Tractor	102.83	128.54	154.25	179.95	97.42	121.77	146.13	170.48	Acre	
Granular App by Hand	112.94	141.18	169.41	197.65	105.08	131.35	157.62	183.89	Acre	
Granular App by Tractor	90.92	113.66	136.39	159.12	85.51	106.89	128.27	149.65	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	124.85	156.06	187.27	218.48	116.99	146.24	175.48	204.73	Acre	
Turf Pre or Post Emergent - Tractor	102.83	128.54	154.25	179.95	97.42	121.77	146.13	170.48	Acre	
Turf Insect Control - Hand	200.62	250.77	300.93	351.08	192.76	240.95	289.14	337.33	Acre	
Turf Insect Control - Tractor	178.60	223.25	267.90	312.55	173.19	216.49	259.78	303.08	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	129.89	162.36	194.84	227.31	129.89	162.36	194.84	227.31	Per Hr.	
Spring Cleanup										
Turf Area	0.61	0.76	0.91	1.07	0.54	0.68	0.81	0.95	MSF	
Bed Area	3.25	4.06	4.87	5.68	2.89	3.61	4.33	5.05	MSF	
Hard Surface Area	0.24	0.30	0.37	0.43	0.22	0.27	0.32	0.38	MSF	
Leaf Removal/Fall Clean-Up										
Hand Rake Bed Areas	32.47	40.59	48.71	56.83	28.86	36.08	43.30	50.51	MSF	
Hand Rake Turf Areas	16.24	20.30	24.35	28.41	14.43	18.04	21.65	25.26	MSF	
Backpack Blower Bed Areas	9.74	12.18	14.61	17.05	8.66	10.82	12.99	15.15	MSF	
Backpack Blower Turf Areas	2.44	3.04	3.65	4.26	2.16	2.71	3.25	3.79	MSF	
Walk Behind Blower	1.62	2.03	2.44	2.84	1.44	1.80	2.16	2.53	MSF	
Tractor Mounted Blower	0.97	1.22	1.46	1.70	0.87	1.08	1.30	1.52	MSF	



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Tasks	Project Based				On-site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access
Spring Start	9.74	12.18	14.61	17.05	8.66	10.82	12.99	15.15	ZONE	
Technical System Inspections	9.74	12.18	14.61	17.05	8.66	10.82	12.99	15.15	ZONE	
Winterization	8.12	10.15	12.18	14.21	7.22	9.02	10.82	12.63	ZONE	
Aeration										
Walk - Single Pass	4.87	6.09	7.31	8.52	4.33	5.41	6.49	7.58	MSF	No Core Removal included
Walk - Double Pass	9.74	12.18	14.61	17.05	8.66	10.82	12.99	15.15	MSF	No Core Removal included
Tractor - Single Pass	1.95	2.44	2.92	3.41	1.73	2.16	2.60	3.03	MSF	No Core Removal included
Tractor - Double Pass	3.90	4.87	5.85	6.82	3.46	4.33	5.20	6.06	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		49.00				44.00			Hour	Travel charged port to port on project based work.
Spray Tech		49.00				44.00			Hour	
Irrigation Technician		49.00				44.00			Hour	
Tractor Operator		49.00				44.00			Hour	
Other Services Available										
Corrective Pruning		49.00				44.00			Hour	
Rejuvenative Pruning		49.00				44.00			Hour	
Tree Straightening		49.00				44.00			Hour	
Hand Watering		49.00				44.00			Hour	
Annual Installation		49.00				44.00			Hour	
Mulching		49.00				44.00			Hour	
Pressure Washing		49.00				44.00			Hour	
Tree Planting		54.00				54.00			Hour	
Shrub Planting		49.00				44.00			Hour	
Bulb Planting		49.00				44.00			Hour	
Turf Renovation		49.00				44.00			Hour	
Tree Removal		80.00				80.00			Hour	
Shrub Removal		49.00				44.00			Hour	
Stump Removal		80.00				80.00			Hour	
Tree Surgery		80.00				80.00			Hour	
Hand Watering		49.00				44.00			Hour	
Debris Disposal		44.00				40.00			Hour	Tipping Fees additional
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business		Minimum		\$15,000						
		Maximum		\$300,000						
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.		Minimum		\$200,000						
		Maximum		N/A						

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



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	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	231.04	288.80	346.56	404.32	212.18	265.22	318.27	371.31	Acre	
36" Walk Behind	77.01	96.27	115.52	134.77	70.73	88.41	106.09	123.77	Acre	
40" Walk Behind	57.76	72.20	86.64	101.08	53.04	66.31	79.57	92.83	Acre	
60" Rider	46.21	57.76	69.31	80.86	42.44	53.04	63.65	74.26	Acre	All Mowing pricing based upon weekly service.
72" Rider	38.51	48.13	57.76	67.39	35.36	44.20	53.04	61.89	Acre	
12' Rider	19.25	24.07	28.88	33.69	17.68	22.10	26.52	30.94	Acre	
16' Rider	16.50	20.63	24.75	28.88	15.16	18.94	22.73	26.52	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	92.42	115.52	138.62	161.73	84.87	106.09	127.31	148.52	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	77.01	96.27	115.52	134.77	70.73	88.41	106.09	123.77	Acre	
Tractor w/Bush Hog 10'	57.76	72.20	86.64	101.08	53.04	66.31	79.57	92.83	Acre	
Hard Surface Edging										
Stick Edger	10.61	13.26	15.91	18.56	9.74	12.18	14.61	17.05	MLF	Does Not Include Clean-up
Walk Behind Edger	13.26	16.57	19.89	23.20	12.18	15.22	18.27	21.31	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	176.80	221.00	265.20	309.40	162.36	202.96	243.55	284.14	MLF	Maintenance of Existing Edge
Stick Edger	17.68	22.10	26.52	30.94	16.24	20.30	24.35	28.41	MLF	Maintenance of Existing Edge
Walk Behind Edger	21.22	26.52	31.82	37.13	19.48	24.35	29.23	34.10	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	17.68	22.10	26.52	30.94	16.24	20.30	24.35	28.41	MSF	
Utility Poles/ Signs in Turf	53.04	66.30	79.56	92.82	48.71	60.89	73.06	85.24	Per 100	
Fence Line	17.68	22.10	26.52	30.94	16.24	20.30	24.35	28.41	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.21	0.27	0.32	0.37	0.19	0.24	0.29	0.34	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.21	0.27	0.32	0.37	0.19	0.24	0.29	0.34	MSF	
Adjacent to Streets	0.42	0.53	0.64	0.74	0.39	0.49	0.58	0.68	MSF	
Blowing										
Backpack Blower - Large Area	1.33	1.66	1.99	2.32	1.22	1.52	1.83	2.13	MSF	
Backpack Blower - Linear Feet	10.61	13.26	15.91	18.56	9.74	12.18	14.61	17.05	MLF	
Street Blower 5-8 hp Push - Large Area	0.88	1.10	1.33	1.55	0.81	1.01	1.22	1.42	MSF	
Street Blower 5-8 hp Push - Linear Feet	5.30	6.63	7.96	9.28	4.87	6.09	7.31	8.52	MLF	
Tractor Mounted 5-8 hp Large Area	0.66	0.83	0.99	1.16	0.61	0.76	0.91	1.07	MSF	
Tractor Mounted 5-8 hp - Linear Feet	3.54	4.42	5.30	6.19	3.25	4.06	4.87	5.68	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	10.61	13.26	15.91	18.56	9.74	12.18	14.61	17.05	MSF	
Post Emergent - Bed Area	3.41	4.26	5.11	5.96	3.26	4.08	4.89	5.71	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.29	5.36	6.44	7.51	4.07	5.09	6.11	7.13	MSF	
Post Emergent - Natural Area - Machine	2.97	3.71	4.45	5.19	2.86	3.57	4.29	5.00	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	3.95	4.94	5.93	6.91	3.73	4.67	5.60	6.54	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	3.95	4.94	5.93	6.91	3.73	4.67	5.60	6.54	MSF	
Pre-Emergent Granular (Hand) - Bed Area	15.10	18.87	22.65	26.42	14.88	18.60	22.33	26.05	MSF	
Pre-Emergent Granular (Hand) - Natural Area	15.10	18.87	22.65	26.42	14.88	18.60	22.33	26.05	MSF	



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	Difficulty Factor				Difficulty Factor						
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000						
	A	B	C	D	A	B	C	D			
Prune Trees < 12'											
Prune Evergreens	4.42	5.52	6.63	7.73	4.06	5.07	6.09	7.10	EA		
Prune Deciduous	5.30	6.63	7.96	9.28	4.87	6.09	7.31	8.52	EA		
Prune Ornamental	10.61	13.26	15.91	18.56	9.74	12.18	14.61	17.05	EA		
Prune Palms	26.52	33.15	39.78	46.41	24.35	30.44	36.53	42.62	EA		
Prune Shrubs < 5' by Hand											
Prune Evergreen Shrubs - Individual	8.84	11.05	13.26	15.47	8.12	10.15	12.18	14.21	EA		
Prune Deciduous Shrubs - Individual	8.84	11.05	13.26	15.47	8.12	10.15	12.18	14.21	EA		
Prune Evergreen Shrubs - Mass Planting	176.80	221.00	265.20	309.40	162.36	202.96	243.55	284.14	MSF		
Prune Deciduous Shrubs - Mass Planting	106.08	132.60	159.12	185.64	97.42	121.77	146.13	170.48	MSF		
Prune Evergreen Shrubs - Hedge	530.39	662.99	795.59	928.19	487.09	608.87	730.64	852.42	MLF		
Prune Deciduous Shrubs - Hedge	530.39	662.99	795.59	928.19	487.09	608.87	730.64	852.42	MLF		
Prune Shrubs < 5' by Mechanical											
Prune Shrubs - Individual	4.42	5.52	6.63	7.73	4.06	5.07	6.09	7.10	EA		
Prune Shrubs - Mass Planting	4.42	5.52	6.63	7.73	4.06	5.07	6.09	7.10	MSF		
Prune Shrubs - Hedge	176.80	221.00	265.20	309.40	162.36	202.96	243.55	284.14	MLF		
Groundcover Trimming											
Hand Pruners	212.16	265.20	318.24	371.27	194.84	243.55	292.26	340.97	MSF		
Hand Shears	106.08	132.60	159.12	185.64	97.42	121.77	146.13	170.48	MSF		
Line Trimmer or Shears	26.52	33.15	39.78	46.41	24.35	30.44	36.53	42.62	MSF		
Annual Cutback - Groundcover, Perennials + Ornamental Grasses											
Groundcover/Perennial - Hand	106.08	132.60	159.12	185.64	97.42	121.77	146.13	170.48	MSF		
Perennial/Perennial - Mechanical	3.54	4.42	5.30	6.19	3.25	4.06	4.87	5.68	MSF		
Ornamental Grass	8.84	11.05	13.26	15.47	8.12	10.15	12.18	14.21	EA		
Fertilization - Trees, Shrubs and Groundcovers											
Tree/Shrub Liquid - Arbor Green Pro	66.03	82.54	99.04	115.55	66.03	82.54	99.04	115.55	MSF		
Tree/Shrub Granular	11.58	14.48	17.37	20.27	10.72	13.40	16.07	18.75	MSF		
Fertilization - Turf											
Liquid App by Tractor	107.16	133.95	160.74	187.53	102.83	128.54	154.25	179.95	Acre		
Granular App by Hand	119.23	149.03	178.84	208.65	112.94	141.18	169.41	197.65	Acre		
Granular App by Tractor	95.25	119.07	142.88	166.69	90.92	113.66	136.39	159.12	Acre		
Turf Weed/Insect Control											
Turf Pre or Post Emergent - Hand	131.13	163.92	196.70	229.49	124.85	156.06	187.27	218.48	Acre		
Turf Pre or Post Emergent - Tractor	107.16	133.95	160.74	187.53	102.83	128.54	154.25	179.95	Acre		
Turf Insect Control - Hand	206.90	258.63	310.36	362.08	200.62	250.77	300.93	351.08	Acre		
Turf Insect Control - Tractor	182.93	228.66	274.40	320.13	178.60	223.25	267.90	312.55	Acre		
Hort Insect, Disease and Fungus Control											
I&D Liquid - Hand	129.89	162.36	194.84	227.31	129.89	162.36	194.84	227.31	Per Hr.		
Spring Cleanup											
Turf Area	0.66	0.83	0.99	1.16	0.61	0.76	0.91	1.07	MSF	Pricing based on assumption property received proper fall clean-up during preceding fall	
Bed Area	3.54	4.42	5.30	6.19	3.25	4.06	4.87	5.68	MSF		
Hard Surface Area	0.27	0.33	0.40	0.46	0.24	0.30	0.37	0.43	MSF		
Leaf Removal/Fall Clean-Up											
Hand Rake Bed Areas	35.36	44.20	53.04	61.88	32.47	40.59	48.71	56.83	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.	
Hand Rake Turf Areas	17.68	22.10	26.52	30.94	16.24	20.30	24.35	28.41	MSF		
Backpack Blower Bed Areas	10.61	13.26	15.91	18.56	9.74	12.18	14.61	17.05	MSF		
Backpack Blower Turf Areas	2.65	3.31	3.98	4.64	2.44	3.04	3.65	4.26	MSF		
Walk Behind Blower	1.77	2.21	2.65	3.09	1.62	2.03	2.44	2.84	MSF		
Tractor Mounted Blower	1.06	1.33	1.59	1.86	0.97	1.22	1.46	1.70	MSF		



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	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	10.61	13.26	15.91	18.56	9.74	12.18	14.61	17.05	ZONE	
Technical System Inspections	10.61	13.26	15.91	18.56	9.74	12.18	14.61	17.05	ZONE	
Winterization	8.84	11.05	13.26	15.47	8.12	10.15	12.18	14.21	ZONE	
Aeration										
Walk - Single Pass	5.30	6.63	7.96	9.28	4.87	6.09	7.31	8.52	MSF	No Core Removal included
Walk - Double Pass	10.61	13.26	15.91	18.56	9.74	12.18	14.61	17.05	MSF	No Core Removal included
Tractor - Single Pass	2.12	2.65	3.18	3.71	1.95	2.44	2.92	3.41	MSF	No Core Removal included
Tractor - Double Pass	4.24	5.30	6.36	7.43	3.90	4.87	5.85	6.82	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		53.00				49.00			Hour	Travel charged port to port on project
Spray Tech		53.00				49.00			Hour	based work.
Irrigation Technician		53.00				49.00			Hour	
Tractor Operator		53.00				49.00			Hour	
Other Services Available										
Corrective Pruning		53.00				49.00			Hour	
Rejuvenative Pruning		53.00				49.00			Hour	
Tree Straightening		53.00				49.00			Hour	
Hand Watering		53.00				49.00			Hour	
Annual Installation		53.00				49.00			Hour	
Mulching		53.00				49.00			Hour	
Pressure Washing		53.00				49.00			Hour	
Tree Planting		54.00				54.00			Hour	
Shrub Planting		53.00				49.00			Hour	
Bulb Planting		53.00				49.00			Hour	
Turf Renovation		53.00				49.00			Hour	
Tree Removal		80.00				80.00			Hour	
Shrub Removal		53.00				49.00			Hour	
Stump Removal		80.00				80.00			Hour	
Tree Surgery		80.00				80.00			Hour	
Hand Watering		53.00				49.00			Hour	
Debris Disposal		44.00				40.00			Hour	Tipping Fees additional
Material	Cost plus 20% Handling Fee				Cost plus 20% Handling Fee					
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business	Minimum	\$15,000								
	Maximum	\$300,000								
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.	Minimum	\$200,000								
	Maximum	N/A								

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 5 - April 11, 2012 to April 10, 2013
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$18/Hr.-\$21/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
2% Prompt Payment Discount if paid in 20 days										
A = Wide open and easy access (e.g., athletic fields); B = 60-80% Wide open and easy access; C = 40-60% Wide open and moderate access; D = < 40% wide open and difficult access										
Mowing Improved Area										
21" Push	254.61	318.27	381.92	445.57	231.04	288.80	346.56	404.32	Acre	
36" Walk Behind	84.87	106.09	127.31	148.52	77.01	96.27	115.52	134.77	Acre	
40" Walk Behind	63.65	79.57	95.48	111.39	57.76	72.20	86.64	101.08	Acre	
60" Rider	50.92	63.65	76.38	89.11	46.21	57.76	69.31	80.86	Acre	All Mowing pricing based upon weekly service.
72" Rider	42.44	53.04	63.65	74.26	38.51	48.13	57.76	67.39	Acre	
12' Rider	21.22	26.52	31.83	37.13	19.25	24.07	28.88	33.69	Acre	
16' Rider	18.19	22.73	27.28	31.83	16.50	20.63	24.75	28.88	Acre	
Mowing Unimproved Areas										
Tractor w/Bush Hog 6'	101.85	127.31	152.77	178.23	92.42	115.52	138.62	161.73	Acre	Pricing based on minimum of 3 services annually.
Tractor w/Bush Hog 8'	84.87	106.09	127.31	148.52	77.01	96.27	115.52	134.77	Acre	
Tractor w/Bush Hog 10'	63.65	79.57	95.48	111.39	57.76	72.20	86.64	101.08	Acre	
Hard Surface Edging										
Stick Edger	11.69	14.61	17.54	20.46	10.61	13.26	15.91	18.56	MLF	Does Not Include Clean-up
Walk Behind Edger	14.61	18.27	21.92	25.57	13.26	16.57	19.89	23.20	MLF	Does Not Include Clean-up
Soft Edging										
Shovel - Cut Edge	194.84	243.55	292.26	340.97	176.80	221.00	265.20	309.40	MLF	Maintenance of Existing Edge
Stick Edger	19.48	24.35	29.23	34.10	17.68	22.10	26.52	30.94	MLF	Maintenance of Existing Edge
Walk Behind Edger	23.38	29.23	35.07	40.92	21.22	26.52	31.82	37.13	MLF	Maintenance of Existing Edge
String Trimming										
Light Vegetation	19.48	24.35	29.23	34.10	17.68	22.10	26.52	30.94	MSF	
Utility Poles/ Signs in Turf	58.45	73.06	87.68	102.29	53.04	66.30	79.56	92.82	Per 100	
Fence Line	19.48	24.35	29.23	34.10	17.68	22.10	26.52	30.94	MLF	Includes on side of fence only
Litter Removal										
Office Building Area	0.23	0.29	0.35	0.41	0.21	0.27	0.32	0.37	MSF	All litter removal limited to items less than 5lbs.
Parking Lot Area	0.23	0.29	0.35	0.41	0.21	0.27	0.32	0.37	MSF	
Adjacent to Streets	0.47	0.58	0.70	0.82	0.42	0.53	0.64	0.74	MSF	
Blowing										
Backpack Blower - Large Area	1.46	1.83	2.19	2.56	1.33	1.66	1.99	2.32	MSF	
Backpack Blower - Linear Feet	11.69	14.61	17.54	20.46	10.61	13.26	15.91	18.56	MLF	
Street Blower 5-8 hp Push - Large Area	0.97	1.22	1.46	1.70	0.88	1.10	1.33	1.55	MSF	
Street Blower 5-8 hp Push - Linear Feet	5.85	7.31	8.77	10.23	5.30	6.63	7.96	9.28	MLF	
Tractor Mounted 5-8 hp Large Area	0.73	0.91	1.10	1.28	0.66	0.83	0.99	1.16	MSF	
Tractor Mounted 5-8 hp- Linear Feet	3.90	4.87	5.85	6.82	3.54	4.42	5.30	6.19	MLF	
Plant Bed Detail + Weed Control										
Hand Weeding or Raking of Beds	11.69	14.61	17.54	20.46	10.61	13.26	15.91	18.56	MSF	
Post Emergent - Bed Area	3.59	4.48	5.38	6.28	3.41	4.26	5.11	5.96	MSF	Spot Spraying Weeds
Post Emergent - Natural Area - Hand	4.56	5.70	6.84	7.98	4.29	5.36	6.44	7.51	MSF	
Post Emergent - Natural Area - Machine	3.10	3.88	4.65	5.43	2.97	3.71	4.45	5.19	MSF	
Pre-Emergent Liquid (Hand) - Bed Area	4.22	5.28	6.33	7.39	3.95	4.94	5.93	6.91	MSF	
Pre-Emergent Liquid (Hand) - Natural Area	4.22	5.28	6.33	7.39	3.95	4.94	5.93	6.91	MSF	
Pre-Emergent Granular (Hand) - Bed Area	15.37	19.21	23.06	26.90	15.10	18.87	22.65	26.42	MSF	
Pre-Emergent Granular (Hand) - Natural Area	15.37	19.21	23.06	26.90	15.10	18.87	22.65	26.42	MSF	



GSA Pricing Schedule
BASE: Year 5 - April 11, 2012 to April 10, 2013
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$18/Hr.-\$21/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Prune Trees < 12'										
Prune Evergreens	4.87	6.09	7.31	8.52	4.42	5.52	6.63	7.73	EA	
Prune Deciduous	5.85	7.31	8.77	10.23	5.30	6.63	7.96	9.28	EA	
Prune Ornamental	11.69	14.61	17.54	20.46	10.61	13.26	15.91	18.56	EA	
Prune Palms	29.23	36.53	43.84	51.14	26.52	33.15	39.78	46.41	EA	
Prune Shrubs < 5' by Hand										
Prune Evergreen Shrubs - Individual	9.74	12.18	14.61	17.05	8.84	11.05	13.26	15.47	EA	
Prune Deciduous Shrubs - Individual	9.74	12.18	14.61	17.05	8.84	11.05	13.26	15.47	EA	
Prune Evergreen Shrubs - Mass Planting	194.84	243.55	292.26	340.97	176.80	221.00	265.20	309.40	MSF	
Prune Deciduous Shrubs - Mass Planting	116.90	146.13	175.35	204.58	106.08	132.60	159.12	185.64	MSF	
Prune Evergreen Shrubs - Hedge	584.51	730.64	876.77	1,022.90	530.39	662.99	795.59	928.19	MLF	
Prune Deciduous Shrubs - Hedge	584.51	730.64	876.77	1,022.90	530.39	662.99	795.59	928.19	MLF	
Prune Shrubs < 5' by Mechanical										
Prune Shrubs - Individual	4.87	6.09	7.31	8.52	4.42	5.52	6.63	7.73	EA	
Prune Shrubs - Mass Planting	4.87	6.09	7.31	8.52	4.42	5.52	6.63	7.73	MSF	
Prune Shrubs - Hedge	194.84	243.55	292.26	340.97	176.80	221.00	265.20	309.40	MLF	
Groundcover Trimming										
Hand Pruners	233.81	292.26	350.71	409.16	212.16	265.20	318.24	371.27	MSF	
Hand Shears	116.90	146.13	175.35	204.58	106.08	132.60	159.12	185.64	MSF	
Line Trimmer or Shears	29.23	36.53	43.84	51.14	26.52	33.15	39.78	46.41	MSF	
Annual Cutback - Groundcover, Perennials + Ornamental Grasses										
Groundcover/Perennial - Hand	116.90	146.13	175.35	204.58	106.08	132.60	159.12	185.64	MSF	
Perennial/Perennial - Mechanical	3.90	4.87	5.85	6.82	3.54	4.42	5.30	6.19	MSF	
Ornamental Grass	9.74	12.18	14.61	17.05	8.84	11.05	13.26	15.47	EA	
Fertilization - Trees, Shrubs and Groundcovers										
Tree/Shrub Liquid - Arbor Green Pro	66.03	82.54	99.04	115.55	66.03	82.54	99.04	115.55	MSF	
Tree/Shrub Granular	12.66	15.83	19.00	22.16	11.58	14.48	17.37	20.27	MSF	
Fertilization - Turf										
Liquid App by Tractor	112.57	140.72	168.86	197.00	107.16	133.95	160.74	187.53	Acre	
Granular App by Hand	127.09	158.86	190.63	222.40	119.23	149.03	178.84	208.65	Acre	
Granular App by Tractor	100.67	125.83	151.00	176.17	95.25	119.07	142.88	166.69	Acre	
Turf Weed/Insect Control										
Turf Pre or Post Emergent - Hand	138.99	173.74	208.49	243.24	131.13	163.92	196.70	229.49	Acre	
Turf Pre or Post Emergent - Tractor	112.57	140.72	168.86	197.00	107.16	133.95	160.74	187.53	Acre	
Turf Insect Control - Hand	214.76	268.45	322.14	375.84	206.90	258.63	310.36	362.08	Acre	
Turf Insect Control - Tractor	188.34	235.43	282.51	329.60	182.93	228.66	274.40	320.13	Acre	
Hort Insect, Disease and Fungus Control										
I&D Liquid - Hand	129.89	162.36	194.84	227.31	129.89	162.36	194.84	227.31	Per Hr.	
Spring Cleanup										
Turf Area	0.73	0.91	1.10	1.28	0.66	0.83	0.99	1.16	MSF	Pricing based on assumption property received proper fall clean-up during preceeding fall
Bed Area	3.90	4.87	5.85	6.82	3.54	4.42	5.30	6.19	MSF	
Hard Surface Area	0.29	0.37	0.44	0.51	0.27	0.33	0.40	0.46	MSF	
Leaf Removal/Fall Clean-Up										
Hand Rake Bed Areas	38.97	48.71	58.45	68.19	35.36	44.20	53.04	61.88	MSF	Based upon leaves remaining onsite. Hauling and tipping fees will additional charge.
Hand Rake Turf Areas	19.48	24.35	29.23	34.10	17.68	22.10	26.52	30.94	MSF	
Backpack Blower Bed Areas	11.69	14.61	17.54	20.46	10.61	13.26	15.91	18.56	MSF	
Backpack Blower Turf Areas	2.92	3.65	4.38	5.11	2.65	3.31	3.98	4.64	MSF	
Walk Behind Blower	1.95	2.44	2.92	3.41	1.77	2.21	2.65	3.09	MSF	
Tractor Mounted Blower	1.17	1.46	1.75	2.05	1.06	1.33	1.59	1.86	MSF	



GSA Pricing Schedule
BASE: Year 5 - April 11, 2012 to April 10, 2013
#03FAC SIN 371 001 (Grounds Maintenance)
Wage Scale up to \$18/Hr.-\$21/Hr.
Prices are net and include .75% Industrial Funding Fee

Tasks	Project Based				On-Site Project				Unit	Comments
	Difficulty Factor				Difficulty Factor					
	1% discount for task orders over \$300,000				1% discount for task orders over \$500,000					
	A	B	C	D	A	B	C	D		
Irrigation Services										
Spring Start	11.69	14.61	17.54	20.46	10.61	13.26	15.91	18.56	ZONE	
Technical System Inspections	11.69	14.61	17.54	20.46	10.61	13.26	15.91	18.56	ZONE	
Winterization	9.74	12.18	14.61	17.05	8.84	11.05	13.26	15.47	ZONE	
Aeration										
Walk - Single Pass	5.85	7.31	8.77	10.23	5.30	6.63	7.96	9.28	MSF	No Core Removal included
Walk - Double Pass	11.69	14.61	17.54	20.46	10.61	13.26	15.91	18.56	MSF	No Core Removal included
Tractor - Single Pass	2.34	2.92	3.51	4.09	2.12	2.65	3.18	3.71	MSF	No Core Removal included
Tractor - Double Pass	4.68	5.85	7.01	8.18	4.24	5.30	6.36	7.43	MSF	No Core Removal included
Travel + Setup										
Grounds Maintenance Laborer		58.00				53.00			Hour	Travel charged port to port on project based work.
Spray Tech		58.00				53.00			Hour	
Irrigation Technician		58.00				53.00			Hour	
Tractor Operator		58.00				53.00			Hour	
Other Services Available										
Corrective Pruning		58.00				53.00			Hour	
Rejuvenative Pruning		58.00				53.00			Hour	
Tree Straightening		58.00				53.00			Hour	
Hand Watering		58.00				53.00			Hour	
Annual Installation		58.00				53.00			Hour	
Mulching		58.00				53.00			Hour	
Pressure Washing		58.00				53.00			Hour	
Tree Planting		58.00				53.00			Hour	
Shrub Planting		58.00				53.00			Hour	
Bulb Planting		58.00				53.00			Hour	
Turf Renovation		58.00				53.00			Hour	
Tree Removal		80.00				80.00			Hour	
Shrub Removal		58.00				53.00			Hour	
Stump Removal		80.00				80.00			Hour	
Tree Surgery		80.00				80.00			Hour	
Hand Watering		58.00				53.00			Hour	
Debris Disposal		44.00				40.00			Hour	Tipping Fees additional
Material		Cost plus 20% Handling Fee				Cost plus 20% Handling Fee				
Project Descriptions	Annual Revenue Base Contract Amount									
Project Based = site serviced with mobile crew within 30 mile radius of place of Business		Minimum		\$15,000						
		Maximum		\$300,000						
On-Site Project = Crew reports directly to site, staging area provided for crew and equipment.		Minimum		\$200,000						
		Maximum		N/A						

Quantifying Notes:

Unit pricing based upon services being provided during normal business hours. 7:00 AM to 6:00 PM
 Emergency and overtime rates provided upon request.
 Travel time not included in unit pricing.



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

Task Specific Project Difficulty Factor 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days
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PRUNING AND REMOVAL

Unit	A	B	C	D
Prune Trees	(all debris removed from immediate area and dumped on site)			
0 - 5	DBH \$ 46.80	\$ 58.50	\$ 70.20	\$ 81.90
6 - 11	DBH \$ 61.20	\$ 76.50	\$ 91.80	\$ 107.10
12 - 17	DBH \$ 97.20	\$ 121.50	\$ 145.80	\$ 170.10
18 - 23	DBH \$ 270.00	\$ 344.25	\$ 411.75	\$ 479.25
24 - 29	DBH \$ 504.00	\$ 655.20	\$ 781.20	\$ 907.20
30 - 35	DBH \$ 612.00	\$ 810.90	\$ 963.90	\$ 1,116.90
36 - 41	DBH \$ 720.00	\$ 1,008.00	\$ 1,188.00	\$ 1,368.00
42 - 47	DBH \$ 828.00	\$ 1,200.60	\$ 1,407.60	\$ 1,614.60
48 - 54	DBH \$ 936.00	\$ 1,404.00	\$ 1,638.00	\$ 1,872.00
54 - 60	DBH \$ 990.00	\$ 1,534.50	\$ 1,782.00	\$ 2,029.50
60 +	DBH \$ 1,026.00	\$ 1,641.60	\$ 1,898.10	\$ 2,154.60
Prune Trees	(all debris removed from immediate area and dumped off site)			
0 - 5	DBH \$ 54.00	\$ 67.50	\$ 81.00	\$ 94.50
6 - 11	DBH \$ 72.00	\$ 90.00	\$ 108.00	\$ 126.00
12 - 17	DBH \$ 108.00	\$ 135.00	\$ 162.00	\$ 189.00
18 - 23	DBH \$ 288.00	\$ 367.20	\$ 439.20	\$ 511.20
24 - 29	DBH \$ 540.00	\$ 702.00	\$ 837.00	\$ 972.00
30 - 35	DBH \$ 648.00	\$ 858.60	\$ 1,020.60	\$ 1,182.60
36 - 41	DBH \$ 756.00	\$ 1,058.40	\$ 1,247.40	\$ 1,436.40
42 - 47	DBH \$ 864.00	\$ 1,252.80	\$ 1,468.80	\$ 1,684.80
48 - 54	DBH \$ 972.00	\$ 1,458.00	\$ 1,701.00	\$ 1,944.00
54 - 60	DBH \$ 1,026.00	\$ 1,590.30	\$ 1,846.80	\$ 2,103.30
60 +	DBH \$ 1,080.00	\$ 1,728.00	\$ 1,998.00	\$ 2,268.00
Remove Trees	(All trees removed to within 12 inches of grade, debris removed from immediate area and dumped on site, stump removal not included)			
0 - 5	DBH \$ 36.00	\$ 45.00	\$ 54.00	\$ 63.00
6 - 11	DBH \$ 126.00	\$ 157.50	\$ 189.00	\$ 220.50
12 - 17	DBH \$ 288.00	\$ 345.60	\$ 417.60	\$ 504.00
18 - 23	DBH \$ 432.00	\$ 561.60	\$ 669.60	\$ 777.60
24 - 29	DBH \$ 1,188.00	\$ 1,663.20	\$ 1,960.20	\$ 2,197.80
30 - 35	DBH \$ 1,476.00	\$ 2,214.00	\$ 2,583.00	\$ 2,878.20
36 - 41	DBH \$ 1,476.00	\$ 2,361.60	\$ 2,730.60	\$ 3,025.80
42 - 47	DBH \$ 2,214.00	\$ 3,763.80	\$ 4,317.30	\$ 4,760.10
48 - 54	DBH \$ 2,624.00	\$ 4,723.20	\$ 5,379.20	\$ 5,904.00
54 - 60	DBH \$ 3,608.00	\$ 6,855.20	\$ 7,757.20	\$ 8,839.60
60 +	DBH \$ 4,920.00	\$ 9,840.00	\$ 11,070.00	\$ 13,038.00
Remove Trees	(All trees removed to within 12 inches of grade, debris removed from immediate area and dumped off site, stump removal not included)			
0 - 5	DBH \$ 36.00	\$ 45.00	\$ 54.00	\$ 63.00
6 - 11	DBH \$ 144.00	\$ 180.00	\$ 216.00	\$ 252.00
12 - 17	DBH \$ 360.00	\$ 432.00	\$ 522.00	\$ 630.00
18 - 23	DBH \$ 504.00	\$ 655.20	\$ 781.20	\$ 907.20
24 - 29	DBH \$ 1,512.00	\$ 2,116.80	\$ 2,494.80	\$ 2,797.20
30 - 35	DBH \$ 1,968.00	\$ 2,952.00	\$ 3,444.00	\$ 3,837.60
36 - 41	DBH \$ 2,214.00	\$ 3,542.40	\$ 4,095.90	\$ 4,538.70
42 - 47	DBH \$ 2,952.00	\$ 5,018.40	\$ 5,756.40	\$ 6,346.80
48 - 54	DBH \$ 3,444.00	\$ 6,199.20	\$ 7,060.20	\$ 7,749.00
54 - 60	DBH \$ 4,428.00	\$ 8,413.20	\$ 9,520.20	\$ 10,848.60
60 +	DBH \$ 5,740.00	\$ 11,480.00	\$ 12,915.00	\$ 15,211.00



GSA Pricing Schedule
BASE: Year 1 - April 11, 2008 to April 10, 2009
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

PRUNING AND REMOVAL

Task Specific Project Difficulty Factor 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days
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	Unit	A	B	C	D
Stump Grinding	(Stumps ground to twelve inches below grade, haul away all debris, backfill with topsoil and overseed)				
0 - 5	DBH	\$ 45.00	\$ 56.25	\$ 67.50	\$ 78.75
6 - 11	DBH	\$ 95.00	\$ 118.75	\$ 142.50	\$ 166.25
12 - 17	DBH	\$ 145.00	\$ 174.00	\$ 210.25	\$ 253.75
18 - 23	DBH	\$ 195.00	\$ 253.50	\$ 302.25	\$ 351.00
24 - 29	DBH	\$ 235.00	\$ 329.00	\$ 387.75	\$ 434.75
30 - 35	DBH	\$ 270.00	\$ 405.00	\$ 472.50	\$ 526.50
36 - 41	DBH	\$ 350.00	\$ 560.00	\$ 647.50	\$ 717.50
42 - 47	DBH	\$ 400.00	\$ 680.00	\$ 780.00	\$ 860.00
48 - 54	DBH	\$ 445.00	\$ 801.00	\$ 912.25	\$ 1,001.25
54 - 60	DBH	\$ 485.00	\$ 921.50	\$ 1,042.75	\$ 1,188.25
60 +	DBH	\$ 600.00	\$ 1,200.00	\$ 1,350.00	\$ 1,590.00

Additional Work

Cabling & Bracing	Hr.*	\$ 72.00	(Not inclusive of material)		
Lightning Protection	Hr.*	\$ 72.00	(Not inclusive of material)		
Root Collar Excavation	Hr.*	\$ 82.00	(Not inclusive of material)		
Cavity excavation and fill	Hr.*	\$ 72.00	(Not inclusive of material)		
Fertilizing Trees and Shrubs	Hr.*	\$ 82.00	(Not inclusive of material)		
Pest Mgt. Trees and Shrubs	Hr.*	\$ 82.00	(Not inclusive of material)		
Pruning Trees > 12' Hgt.	Hr.*	\$ 72.00	(Not inclusive of material)		
Tree Removal < 30" DBH	Hr.*	\$ 72.00	(Not inclusive of material)		
Stump Removal	Hr.*	\$ 82.00	(Not inclusive of material)		
Misc. Tree Care Services	Hr.*	\$ 72.00	(Not inclusive of material)		
Travel and Set Up	Hr.*	\$ 72.00			

Material Utilized NA **Cost and 20% handling fee**

*Charged Portal to Portal

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton truck mounted crane.
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and Fertilization.

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
- 2) Additional factors not described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.



GSA Pricing Schedule

BASE: Year 1 - April 11, 2008 to April 10, 2009

#03FAC SIN 371 002

Tree Planting, Trimming and Removal Services

Prices are net and include .75% Industrial Funding Fee

PLANT HEALTH CARE

Task Specific Project Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
A	B	C	D

Unit

Pest Management

Foliar Spray Applications, Insecticide (Talstar)

DBH	A	B	C	D
0 - 5	\$ 16.35	\$ 17.17	\$ 17.99	\$ 18.80
6 - 11	\$ 20.63	\$ 21.66	\$ 22.69	\$ 23.72
12 - 17	\$ 25.06	\$ 26.31	\$ 27.57	\$ 28.82
18 - 23	\$ 33.54	\$ 35.22	\$ 36.89	\$ 38.57
24 - 29	\$ 42.40	\$ 44.52	\$ 46.64	\$ 48.76
30 - 35	\$ 51.26	\$ 53.82	\$ 56.39	\$ 58.95
36 - 41	\$ 60.50	\$ 63.53	\$ 66.55	\$ 69.58
42 - 47	\$ 68.98	\$ 72.43	\$ 75.88	\$ 79.33
48 - 54	\$ 77.46	\$ 81.33	\$ 85.21	\$ 89.08
54 - 60	\$ 86.70	\$ 91.04	\$ 95.37	\$ 99.71
60 +	\$ 108.85	\$ 114.29	\$ 119.74	\$ 125.18

Foliar Spray Applications, Fungicide (Cleary 3336-F)

DBH	A	B	C	D
0 - 5	\$ 16.73	\$ 17.57	\$ 18.40	\$ 19.24
6 - 11	\$ 20.91	\$ 21.96	\$ 23.01	\$ 24.05
12 - 17	\$ 25.63	\$ 26.91	\$ 28.19	\$ 29.47
18 - 23	\$ 34.39	\$ 36.11	\$ 37.83	\$ 39.55
24 - 29	\$ 43.82	\$ 46.01	\$ 48.20	\$ 50.39
30 - 35	\$ 53.25	\$ 55.91	\$ 58.57	\$ 61.24
36 - 41	\$ 63.34	\$ 66.51	\$ 69.67	\$ 72.84
42 - 47	\$ 72.10	\$ 75.71	\$ 79.31	\$ 82.92
48 - 54	\$ 80.87	\$ 84.91	\$ 88.95	\$ 93.00
54 - 60	\$ 90.96	\$ 95.51	\$ 100.06	\$ 104.60
60 +	\$ 114.53	\$ 120.26	\$ 125.98	\$ 131.71

Macro Injection Application, Arbotect 20S Fungicide

DBH	A	B	C	D
0 - 5	\$ 87.06	\$ 91.41	\$ 95.77	\$ 100.12
6 - 11	\$ 174.12	\$ 182.83	\$ 191.53	\$ 200.24
12 - 17	\$ 253.08	\$ 265.73	\$ 278.39	\$ 291.04
18 - 23	\$ 357.55	\$ 375.43	\$ 393.31	\$ 411.18
24 - 29	\$ 433.67	\$ 455.36	\$ 477.04	\$ 498.73
30 - 35	\$ 500.48	\$ 525.51	\$ 550.53	\$ 575.56
36 - 41	\$ 595.23	\$ 624.99	\$ 654.75	\$ 684.51
42 - 47	\$ 652.73	\$ 685.36	\$ 718.00	\$ 750.64
48 - 54	\$ 767.72	\$ 806.11	\$ 844.50	\$ 882.88
54 - 60	\$ 843.85	\$ 886.04	\$ 928.23	\$ 970.42
60 +	\$ 994.46	\$ 1,044.19	\$ 1,093.91	\$ 1,143.63



GSA Pricing Schedule

BASE: Year 1 - April 11, 2008 to April 10, 2009

#03FAC SIN 371 002

Tree Planting, Trimming and Removal Services

Prices are net and include .75% Industrial Funding Fee

PLANT HEALTH CARE

Task Specific Project Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
A	B	C	D

Unit

Deep Root Fertilization

Deep Root Fertilization using Arbor-Green Pro - 2 Year Residual Rate			
0 - 5	DBH	\$ 34.97	\$ 36.72 \$ 38.47 \$ 40.22
6 - 11	DBH	\$ 50.85	\$ 53.39 \$ 55.94 \$ 58.48
12 - 17	DBH	\$ 77.49	\$ 81.36 \$ 85.24 \$ 89.11
18 - 23	DBH	\$ 122.40	\$ 128.52 \$ 134.64 \$ 140.76
24 - 29	DBH	\$ 153.00	\$ 160.65 \$ 168.30 \$ 175.95
30 - 35	DBH	\$ 165.24	\$ 173.50 \$ 181.76 \$ 190.03
36 - 41	DBH	\$ 179.46	\$ 188.43 \$ 197.41 \$ 206.38
42 - 47	DBH	\$ 203.85	\$ 214.04 \$ 224.24 \$ 234.43
48 - 54	DBH	\$ 234.45	\$ 246.17 \$ 257.90 \$ 269.62
54 - 60	DBH	\$ 265.05	\$ 278.30 \$ 291.56 \$ 304.81
60 +	DBH	\$ 306.00	\$ 321.30 \$ 336.60 \$ 351.90

Deep Root Fertilization

Deep Root Fertilization using Arbor-Green Pro - 1 Year Residual Rate			
0 - 5	DBH	\$ 31.66	\$ 33.25 \$ 34.83 \$ 36.41
6 - 11	DBH	\$ 45.68	\$ 47.96 \$ 50.24 \$ 52.53
12 - 17	DBH	\$ 65.07	\$ 68.32 \$ 71.58 \$ 74.83
18 - 23	DBH	\$ 101.70	\$ 106.79 \$ 111.87 \$ 116.96
24 - 29	DBH	\$ 127.13	\$ 133.48 \$ 139.84 \$ 146.19
30 - 35	DBH	\$ 137.30	\$ 144.16 \$ 151.02 \$ 157.89
36 - 41	DBH	\$ 150.48	\$ 158.00 \$ 165.53 \$ 173.05
42 - 47	DBH	\$ 172.80	\$ 181.44 \$ 190.08 \$ 198.72
48 - 54	DBH	\$ 198.23	\$ 208.14 \$ 218.05 \$ 227.96
54 - 60	DBH	\$ 223.65	\$ 234.83 \$ 246.02 \$ 257.20
60 +	DBH	\$ 254.25	\$ 266.96 \$ 279.68 \$ 292.39

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton truck mounted crane.
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and Fertilization.

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
- 2) Additional factors not described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.



GSA Pricing Schedule

BASE: Year 1 - April 11, 2008 to April 10, 2009

#03FAC SIN 371 002

Tree Planting, Trimming and Removal Services

Prices are net and include .75% Industrial Funding Fee

PLANTING AND TRANSPLANTING

Task Specific Project Difficulty Factor				
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days				
A	B	C	D	

Tasks	Unit	A	B	C	D
Tree Planting					
Up to 2" Caliper	Tree	\$ 98.00	\$ 122.50	\$ 147.00	\$ 171.50
2.5 - 3" Caliper	Tree	\$ 147.00	\$ 183.75	\$ 220.50	\$ 257.25
3.5 - 4" Caliper	Tree	\$ 196.00	\$ 245.00	\$ 294.00	\$ 343.00
4.5 - 5" Caliper	Tree	\$ 294.00	\$ 367.50	\$ 441.00	\$ 514.50
5.5 - 6" Caliper	Tree	\$ 441.00	\$ 551.25	\$ 661.50	\$ 771.75
6.5 - 7" Caliper	Tree	\$ 588.00	\$ 735.00	\$ 882.00	\$ 1,029.00
7.5 - 8" Caliper	Tree	\$ 735.00	\$ 918.75	\$ 1,102.50	\$ 1,286.25
8.5 - 9" Caliper	Tree	\$ 882.00	\$ 1,102.50	\$ 1,323.00	\$ 1,543.50
9.5 - 10" Caliper	Tree	\$ 980.00	\$ 1,225.00	\$ 1,470.00	\$ 1,715.00
> 10" Caliper	Tree	Call for Pricing			

- A = Open, easy access, within 50' of hard surface
- B= Open, easy access, within 100' of hard surface
- C= Limited Access, within 100' of hard surface
- D= Difficult access, within 150' of hard surface

Minimum order of \$2,000.00 for all tree planting

Tree Transplanting					
44" - 46" Tree Spade	Tree	\$ 49.00	\$ 61.25	\$ 73.50	\$ 85.75
65" Tree Spade	Tree	\$ 196.00	\$ 245.00	\$ 294.00	\$ 343.00
80" Tree Spade	Tree	\$ 392.00	\$ 490.00	\$ 588.00	\$ 686.00
90" Tree Spade	Tree	\$ 588.00	\$ 735.00	\$ 882.00	\$ 1,029.00
105" Tree Spade	Tree	\$ 1,960.00	\$ 2,450.00	\$ 2,940.00	\$ 3,430.00
125" Tree Spade	Tree	\$ 2,940.00	\$ 3,675.00	\$ 4,410.00	\$ 5,145.00
10' Round Ball	Tree	\$ 9,065.00	\$ 11,331.25	\$ 13,597.50	\$ 15,863.75
12' Round Ball	Tree	\$ 11,760.00	\$ 14,700.00	\$ 17,640.00	\$ 20,580.00
14' Round Ball	Tree	\$ 13,965.00	\$ 17,456.25	\$ 20,947.50	\$ 24,438.75
> 14' Round Ball	Tree	Call for Pricing			

- A = Open, easy access, within 50' of hard surface
- B= Open, easy access, within 100' of hard surface
- C= Limited Access, within 100' of hard surface
- D= Difficult access, within 150' of hard surface

Minimum order of \$1500.00; Up to 4" Tree
 Minimum order of \$1500.00; Up to 6" Tree
 Minimum order of \$1500.00; Up to 8" Tree
 Minimum order of \$1500.00; Up to 10" Tree
 Mobilization of unit = \$4.00/Mile; Up to 12" Tree
 Mobilization of unit = \$6.00/Mile; Up to 14" Tree



GSA Pricing Schedule

BASE: Year 1 - April 11, 2008 to April 10, 2009

#03FAC SIN 371 002

Tree Planting, Trimming and Removal Services

Prices are net and include .75% Industrial Funding Fee

PLANTING AND TRANSPLANTING

Task Specific Project Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
A	B	C	D

Tasks	Unit	A	B	C	D
Additional Work					
Mulching	Hr.*	\$	50.00	(Not inclusive of material)	
Staking and Guying	Hr.*	\$	50.00	(Not inclusive of material)	
Pruning (Trees & Shrubs < 12' Hgt)	Hr.*	\$	50.00	(Not inclusive of material)	
Watering	Hr.*	\$	50.00	(Not inclusive of material)	
Fertilizing	Hr.*	\$	50.00	(Not inclusive of material)	
Spoils Removal	Hr.*	\$	50.00	(Not inclusive of material)	
Improved back-fill	Hr.*	\$	50.00	(Not inclusive of material)	
Underdrainage	Hr.*	\$	50.00	(Not inclusive of material)	
Irrigation	Hr.*	\$	50.00	(Not inclusive of material)	
Canopy Misting	Hr.*	\$	50.00	(Not inclusive of material)	
Travel and Set Up	Hr.*	\$	50.00		
Materials			Cost plus 20% Handling Fee		

*Charged Portal to Portal

Assumptions:

- 1) Tree Planting prices inclusive of receiving tree, off loading, receiving pit excavation, tree placement and backfill will existing soil. Initial mulching with hardwood mulch
- 2) Cost of tree and transportation/freight expense not included.
- 3) No warrenty is included, terms and pricing can be negotiated.
- 4) Additional work hourly pricing does not include material cost necessary to perform service.
- 5) Tree Transplanting prices are for owner supplied tree, onsite moves. Off site moves will incur travel or mobilization charges.
- 6) No warrenty provided for owner supplied trees
- 7) Tree Transplanting prices incusive of receiving pit excavation, digging and balling of transplant tree, placement in receiving pit, backfill with existing soil and initial mulching with hardwood mulch.



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

PRUNING AND REMOVAL

Task Specific Project
Difficulty Factor
 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days

Unit	A	B	C	D
Prune Trees (all debris removed from immediate area and dumped on site)				
0 - 5 DBH	\$ 47.74	\$ 59.67	\$ 71.60	\$ 83.54
6 - 11 DBH	\$ 62.42	\$ 78.03	\$ 93.64	\$ 109.24
12 - 17 DBH	\$ 99.14	\$ 123.93	\$ 148.72	\$ 173.50
18 - 23 DBH	\$ 275.40	\$ 351.14	\$ 419.99	\$ 488.84
24 - 29 DBH	\$ 514.08	\$ 668.30	\$ 796.82	\$ 925.34
30 - 35 DBH	\$ 624.24	\$ 827.12	\$ 983.18	\$ 1,139.24
36 - 41 DBH	\$ 734.40	\$ 1,028.16	\$ 1,211.76	\$ 1,395.36
42 - 47 DBH	\$ 844.56	\$ 1,224.61	\$ 1,435.75	\$ 1,646.89
48 - 54 DBH	\$ 954.72	\$ 1,432.08	\$ 1,670.76	\$ 1,909.44
54 - 60 DBH	\$ 1,009.80	\$ 1,565.19	\$ 1,817.64	\$ 2,070.09
60 + DBH	\$ 1,046.52	\$ 1,674.43	\$ 1,936.06	\$ 2,197.69
Prune Trees (all debris removed from immediate area and dumped off site)				
0 - 5 DBH	\$ 55.08	\$ 68.85	\$ 82.62	\$ 96.39
6 - 11 DBH	\$ 73.44	\$ 91.80	\$ 110.16	\$ 128.52
12 - 17 DBH	\$ 110.16	\$ 137.70	\$ 165.24	\$ 192.78
18 - 23 DBH	\$ 293.76	\$ 374.54	\$ 447.98	\$ 521.42
24 - 29 DBH	\$ 550.80	\$ 716.04	\$ 853.74	\$ 991.44
30 - 35 DBH	\$ 660.96	\$ 875.77	\$ 1,041.01	\$ 1,206.25
36 - 41 DBH	\$ 771.12	\$ 1,079.57	\$ 1,272.35	\$ 1,465.13
42 - 47 DBH	\$ 881.28	\$ 1,277.86	\$ 1,498.18	\$ 1,718.50
48 - 54 DBH	\$ 991.44	\$ 1,487.16	\$ 1,735.02	\$ 1,982.88
54 - 60 DBH	\$ 1,046.52	\$ 1,622.11	\$ 1,883.74	\$ 2,145.37
60 + DBH	\$ 1,101.60	\$ 1,762.56	\$ 2,037.96	\$ 2,313.36
Remove Trees (All trees removed to within 12 inches of grade, debris removed from immediate area and dumped on site, stump removal not included)				
0 - 5 DBH	\$ 36.72	\$ 45.90	\$ 55.08	\$ 64.26
6 - 11 DBH	\$ 128.52	\$ 160.65	\$ 192.78	\$ 224.91
12 - 17 DBH	\$ 293.76	\$ 352.51	\$ 425.95	\$ 514.08
18 - 23 DBH	\$ 440.64	\$ 572.83	\$ 682.99	\$ 793.15
24 - 29 DBH	\$ 1,211.76	\$ 1,696.46	\$ 1,999.40	\$ 2,241.76
30 - 35 DBH	\$ 1,505.52	\$ 2,258.28	\$ 2,634.66	\$ 2,935.76
36 - 41 DBH	\$ 1,505.52	\$ 2,408.83	\$ 2,785.21	\$ 3,086.32
42 - 47 DBH	\$ 2,258.28	\$ 3,839.08	\$ 4,403.65	\$ 4,855.30
48 - 54 DBH	\$ 2,676.48	\$ 4,817.66	\$ 5,486.78	\$ 6,022.08
54 - 60 DBH	\$ 3,680.16	\$ 6,992.30	\$ 7,912.34	\$ 9,016.39
60 + DBH	\$ 5,018.40	\$ 10,036.80	\$ 11,291.40	\$ 13,298.76
Remove Trees (All trees removed to within 12 inches of grade, debris removed from immediate area and dumped off site, stump removal not included)				
0 - 5 DBH	\$ 36.72	\$ 45.90	\$ 55.08	\$ 64.26
6 - 11 DBH	\$ 146.88	\$ 183.60	\$ 220.32	\$ 257.04
12 - 17 DBH	\$ 367.20	\$ 440.64	\$ 532.44	\$ 642.60
18 - 23 DBH	\$ 514.08	\$ 668.30	\$ 796.82	\$ 925.34
24 - 29 DBH	\$ 1,542.24	\$ 2,159.14	\$ 2,544.70	\$ 2,853.14
30 - 35 DBH	\$ 2,007.36	\$ 3,011.04	\$ 3,512.88	\$ 3,914.35
36 - 41 DBH	\$ 2,258.28	\$ 3,613.25	\$ 4,177.82	\$ 4,629.47
42 - 47 DBH	\$ 3,011.04	\$ 5,118.77	\$ 5,871.53	\$ 6,473.74
48 - 54 DBH	\$ 3,512.88	\$ 6,323.18	\$ 7,201.40	\$ 7,903.98
54 - 60 DBH	\$ 4,516.56	\$ 8,581.46	\$ 9,710.60	\$ 11,065.57
60 + DBH	\$ 5,854.80	\$ 11,709.60	\$ 13,173.30	\$ 15,515.22



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

PRUNING AND REMOVAL

**Task Specific Project
Difficulty Factor**
 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days

	Unit	A	B	C	D
Stump Grinding (Stumps ground to twelve inches below grade, haul away all debris, backfill with topsoil and overseed)					
0 - 5	DBH	\$ 45.90	\$ 57.38	\$ 68.85	\$ 80.33
6 - 11	DBH	\$ 96.90	\$ 121.13	\$ 145.35	\$ 169.58
12 - 17	DBH	\$ 147.90	\$ 177.48	\$ 214.46	\$ 258.83
18 - 23	DBH	\$ 198.90	\$ 258.57	\$ 308.30	\$ 358.02
24 - 29	DBH	\$ 239.70	\$ 335.58	\$ 395.51	\$ 443.45
30 - 35	DBH	\$ 275.40	\$ 413.10	\$ 481.95	\$ 537.03
36 - 41	DBH	\$ 357.00	\$ 571.20	\$ 660.45	\$ 731.85
42 - 47	DBH	\$ 408.00	\$ 693.60	\$ 795.60	\$ 877.20
48 - 54	DBH	\$ 453.90	\$ 817.02	\$ 930.50	\$ 1,021.28
54 - 60	DBH	\$ 494.70	\$ 939.93	\$ 1,063.61	\$ 1,212.02
60 +	DBH	\$ 612.00	\$ 1,224.00	\$ 1,377.00	\$ 1,621.80
Additional Work					
Cabling & Bracing	Hr.*	\$ 73.44	(Not inclusive of material)		
Lightning Protection	Hr.*	\$ 73.44	(Not inclusive of material)		
Root Collar Excavation	Hr.*	\$ 83.64	(Not inclusive of material)		
Cavity excavation and fill	Hr.*	\$ 73.44	(Not inclusive of material)		
Fertilizing Trees and Shrubs	Hr.*	\$ 83.64	(Not inclusive of material)		
Pest Mgt. Trees and Shrubs	Hr.*	\$ 83.64	(Not inclusive of material)		
Pruning Trees > 12' Hgt.	Hr.*	\$ 73.44	(Not inclusive of material)		
Tree Removal < 30" DBH	Hr.*	\$ 73.44	(Not inclusive of material)		
Stump Removal	Hr.*	\$ 83.64	(Not inclusive of material)		
Misc. Tree Care Services	Hr.*	\$ 73.44	(Not inclusive of material)		
Travel and Set Up	Hr.*	\$ 73.44			
Material Utilized	NA	Cost and 20% handling fee			

*Charged Portal to Portal

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
- 2) Additional factors not described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

Task Specific Project Difficulty Factor 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days

PLANT HEALTH CARE

Unit	A	B	C	D
Pest Management				
Foliar Spray Applications, Insecticide (Talstar)				
0 - 5	DBH \$ 16.68	\$ 17.51	\$ 18.35	\$ 19.18
6 - 11	DBH \$ 21.04	\$ 22.09	\$ 23.15	\$ 24.20
12 - 17	DBH \$ 25.56	\$ 26.84	\$ 28.12	\$ 29.40
18 - 23	DBH \$ 34.21	\$ 35.92	\$ 37.63	\$ 39.34
24 - 29	DBH \$ 43.25	\$ 45.41	\$ 47.57	\$ 49.74
30 - 35	DBH \$ 52.29	\$ 54.90	\$ 57.51	\$ 60.13
36 - 41	DBH \$ 61.71	\$ 64.80	\$ 67.88	\$ 70.97
42 - 47	DBH \$ 70.36	\$ 73.88	\$ 77.40	\$ 80.91
48 - 54	DBH \$ 79.01	\$ 82.96	\$ 86.91	\$ 90.86
54 - 60	DBH \$ 88.43	\$ 92.86	\$ 97.28	\$ 101.70
60 +	DBH \$ 111.03	\$ 116.58	\$ 122.13	\$ 127.68
Foliar Spray Applications, Fungicide (Cleary 3336-F)				
0 - 5	DBH \$ 17.07	\$ 17.92	\$ 18.77	\$ 19.63
6 - 11	DBH \$ 21.33	\$ 22.40	\$ 23.47	\$ 24.53
12 - 17	DBH \$ 26.14	\$ 27.45	\$ 28.75	\$ 30.06
18 - 23	DBH \$ 35.08	\$ 36.83	\$ 38.59	\$ 40.34
24 - 29	DBH \$ 44.70	\$ 46.93	\$ 49.17	\$ 51.40
30 - 35	DBH \$ 54.31	\$ 57.03	\$ 59.74	\$ 62.46
36 - 41	DBH \$ 64.61	\$ 67.84	\$ 71.07	\$ 74.30
42 - 47	DBH \$ 73.55	\$ 77.22	\$ 80.90	\$ 84.58
48 - 54	DBH \$ 82.49	\$ 86.61	\$ 90.73	\$ 94.86
54 - 60	DBH \$ 92.78	\$ 97.42	\$ 102.06	\$ 106.70
60 +	DBH \$ 116.82	\$ 122.66	\$ 128.50	\$ 134.34
Macro Injection Application, Arbotect 20S Fungicide				
0 - 5	DBH \$ 88.80	\$ 93.24	\$ 97.68	\$ 102.12
6 - 11	DBH \$ 177.60	\$ 186.48	\$ 195.36	\$ 204.24
12 - 17	DBH \$ 258.14	\$ 271.05	\$ 283.96	\$ 296.86
18 - 23	DBH \$ 364.70	\$ 382.94	\$ 401.17	\$ 419.41
24 - 29	DBH \$ 442.35	\$ 464.46	\$ 486.58	\$ 508.70
30 - 35	DBH \$ 510.49	\$ 536.02	\$ 561.54	\$ 587.07
36 - 41	DBH \$ 607.13	\$ 637.49	\$ 667.85	\$ 698.20
42 - 47	DBH \$ 665.78	\$ 699.07	\$ 732.36	\$ 765.65
48 - 54	DBH \$ 783.08	\$ 822.23	\$ 861.39	\$ 900.54
54 - 60	DBH \$ 860.72	\$ 903.76	\$ 946.80	\$ 989.83
60 +	DBH \$ 1,014.35	\$ 1,065.07	\$ 1,115.79	\$ 1,166.51



GSA Pricing Schedule
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Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

Task Specific Project			
Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
A	B	C	D

PLANT HEALTH CARE

Deep Root Fertilization

Deep Root Fertilization using Arbor-Green Pro - 2 Year Residual Rate							
Unit		A	B	C	D		
0 - 5	DBH	\$ 35.67	\$ 37.46	\$ 39.24	\$ 41.02		
6 - 11	DBH	\$ 51.87	\$ 54.46	\$ 57.05	\$ 59.65		
12 - 17	DBH	\$ 79.04	\$ 82.99	\$ 86.94	\$ 90.90		
18 - 23	DBH	\$ 124.85	\$ 131.09	\$ 137.33	\$ 143.58		
24 - 29	DBH	\$ 156.06	\$ 163.86	\$ 171.67	\$ 179.47		
30 - 35	DBH	\$ 168.54	\$ 176.97	\$ 185.40	\$ 193.83		
36 - 41	DBH	\$ 183.05	\$ 192.20	\$ 201.35	\$ 210.51		
42 - 47	DBH	\$ 207.93	\$ 218.32	\$ 228.72	\$ 239.12		
48 - 54	DBH	\$ 239.14	\$ 251.10	\$ 263.05	\$ 275.01		
54 - 60	DBH	\$ 270.35	\$ 283.87	\$ 297.39	\$ 310.90		
60 +	DBH	\$ 312.12	\$ 327.73	\$ 343.33	\$ 358.94		

Deep Root Fertilization

Deep Root Fertilization using Arbor-Green Pro - 1 Year Residual Rate							
Unit		A	B	C	D		
0 - 5	DBH	\$ 32.30	\$ 33.91	\$ 35.52	\$ 37.14		
6 - 11	DBH	\$ 46.59	\$ 48.92	\$ 51.25	\$ 53.58		
12 - 17	DBH	\$ 66.37	\$ 69.69	\$ 73.01	\$ 76.33		
18 - 23	DBH	\$ 103.73	\$ 108.92	\$ 114.11	\$ 119.29		
24 - 29	DBH	\$ 129.67	\$ 136.15	\$ 142.63	\$ 149.12		
30 - 35	DBH	\$ 140.04	\$ 147.04	\$ 154.04	\$ 161.05		
36 - 41	DBH	\$ 153.49	\$ 161.16	\$ 168.84	\$ 176.51		
42 - 47	DBH	\$ 176.26	\$ 185.07	\$ 193.88	\$ 202.69		
48 - 54	DBH	\$ 202.19	\$ 212.30	\$ 222.41	\$ 232.52		
54 - 60	DBH	\$ 228.12	\$ 239.53	\$ 250.94	\$ 262.34		
60 +	DBH	\$ 259.34	\$ 272.30	\$ 285.27	\$ 298.24		

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton truck mounted crane.
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and Fertilization.

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
- 2) Additional factors not described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

PLANTING AND TRANSPLANTING

Task Specific Project Difficulty Factor				
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days				
A	B	C	D	

Tasks	Unit	A	B	C	D
Tree Planting					
Up to 2" Caliper	Tree	\$ 100.00	\$ 125.00	\$ 150.00	\$ 175.00
2.5 - 3" Caliper	Tree	\$ 150.00	\$ 187.50	\$ 225.00	\$ 262.50
3.5 - 4" Caliper	Tree	\$ 200.00	\$ 250.00	\$ 300.00	\$ 350.00
4.5 - 5" Caliper	Tree	\$ 300.00	\$ 375.00	\$ 450.00	\$ 525.00
5.5 - 6" Caliper	Tree	\$ 450.00	\$ 562.50	\$ 675.00	\$ 787.50
6.5 - 7" Caliper	Tree	\$ 600.00	\$ 750.00	\$ 900.00	\$ 1,050.00
7.5 - 8" Caliper	Tree	\$ 750.00	\$ 937.50	\$ 1,125.00	\$ 1,312.50
8.5 - 9" Caliper	Tree	\$ 900.00	\$ 1,125.00	\$ 1,350.00	\$ 1,575.00
9.5 - 10" Caliper	Tree	\$ 1,000.00	\$ 1,250.00	\$ 1,500.00	\$ 1,750.00
> 10" Caliper	Tree	Call for Pricing			

- A = Open, easy access, within 50' of hard surface
- B = Open, easy access, within 100' of hard surface
- C = Limited Access, within 100' of hard surface
- D = Difficult access, within 150' of hard surface

Minimum order of \$2,000.00 for all tree planting

Tree Transplanting					
44" - 46" Tree Spade	Tree	\$ 50.00	\$ 62.50	\$ 75.00	\$ 87.50
65" Tree Spade	Tree	\$ 200.00	\$ 250.00	\$ 300.00	\$ 350.00
80" Tree Spade	Tree	\$ 400.00	\$ 500.00	\$ 600.00	\$ 700.00
90" Tree Spade	Tree	\$ 600.00	\$ 750.00	\$ 900.00	\$ 1,050.00
105" Tree Spade	Tree	\$ 2,000.00	\$ 2,500.00	\$ 3,000.00	\$ 3,500.00
125" Tree Spade	Tree	\$ 3,000.00	\$ 3,750.00	\$ 4,500.00	\$ 5,250.00
10' Round Ball	Tree	\$ 9,250.00	\$ 11,562.50	\$ 13,875.00	\$ 16,187.50
12' Round Ball	Tree	\$ 11,995.20	\$ 14,994.00	\$ 17,992.80	\$ 20,991.60
14' Round Ball	Tree	\$ 14,245.00	\$ 17,806.25	\$ 21,367.50	\$ 24,928.75
> 14' Round Ball	Tree	Call for Pricing			

- A = Open, easy access, within 50' of hard surface
- B = Open, easy access, within 100' of hard surface
- C = Limited Access, within 100' of hard surface
- D = Difficult access, within 150' of hard surface

Minimum order of \$1500.00; Up to 4" Tree
 Minimum order of \$1500.00; Up to 6" Tree
 Minimum order of \$1500.00; Up to 8" Tree
 Minimum order of \$1500.00; Up to 10" Tree
 Mobilization of unit = \$4.00/Mile; Up to 12" Tree
 Mobilization of unit = \$6.00/Mile; Up to 14" Tree



GSA Pricing Schedule
BASE: Year 2 - April 11, 2009 to April 10, 2010
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

PLANTING AND TRANSPLANTING

Task Specific Project Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
A	B	C	D

Tasks	Unit	A	B	C	D
Additional Work					
Mulching	Hr.*	\$	51.00	(Not inclusive of material)	
Staking and Guying	Hr.*	\$	51.00	(Not inclusive of material)	
Pruning (Trees & Shrubs < 12' Hgt)	Hr.*	\$	51.00	(Not inclusive of material)	
Watering	Hr.*	\$	51.00	(Not inclusive of material)	
Fertilizing	Hr.*	\$	51.00	(Not inclusive of material)	
Spoils Removal	Hr.*	\$	51.00	(Not inclusive of material)	
Improved back-fill	Hr.*	\$	51.00	(Not inclusive of material)	
Underdrainage	Hr.*	\$	51.00	(Not inclusive of material)	
Irrigation	Hr.*	\$	51.00	(Not inclusive of material)	
Canopy Misting	Hr.*	\$	51.00	(Not inclusive of material)	
Travel and Set Up	Hr.*	\$	51.00		
Materials			Cost plus 20% Handling Fee		

*Charged Portal to Portal

Assumptions:

- 1) Tree Planting prices inclusive of receiving tree, off loading, receiving pit excavation, tree placement and backfill will existing soil. Initial mulching with hardwood mulch
- 2) Cost of tree and transportation/freight expense not included.
- 3) No warrenty is included, terms and pricing can be negotiated.
- 4) Additional work hourly pricing does not include material cost necessary to perform service.
- 5) Tree Transplanting prices are for owner supplied tree, onsite moves. Off site moves will incur travel or mobilization charges.
- 6) No warrenty provided for owner supplied trees
- 7) Tree Transplanting prices incusive of receiving pit excavation, digging and balling of transplant tree, placement in receiving pit, backfill with existing soil and initial mulching with hardwood mulch.



GSA Pricing Schedule
BASE: Year 3 - April 11, 2010 to April 10, 2011
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

PRUNING AND REMOVAL

**Task Specific Project
Difficulty Factor**
 1% discount for task orders over \$300,000; 2% prompt payment
 discount if paid in 20 days

Unit		A	B	C	D
Prune Trees (all debris removed from immediate area and dumped on site)					
0 - 5	DBH \$	48.69	60.86	73.04	85.21
6 - 11	DBH \$	63.67	79.59	95.51	111.43
12 - 17	DBH \$	101.13	126.41	151.69	176.97
18 - 23	DBH \$	280.91	358.16	428.38	498.61
24 - 29	DBH \$	524.36	681.67	812.76	943.85
30 - 35	DBH \$	636.72	843.66	1,002.84	1,162.02
36 - 41	DBH \$	749.09	1,048.72	1,236.00	1,423.27
42 - 47	DBH \$	861.45	1,249.10	1,464.47	1,679.83
48 - 54	DBH \$	973.81	1,460.72	1,704.18	1,947.63
54 - 60	DBH \$	1,030.00	1,596.49	1,853.99	2,111.49
60 +	DBH \$	1,067.45	1,707.92	1,974.78	2,241.65
Prune Trees (all debris removed from immediate area and dumped off site)					
0 - 5	DBH \$	56.18	70.23	84.27	98.32
6 - 11	DBH \$	74.91	93.64	112.36	131.09
12 - 17	DBH \$	112.36	140.45	168.54	196.64
18 - 23	DBH \$	299.64	382.03	456.94	531.85
24 - 29	DBH \$	561.82	730.36	870.81	1,011.27
30 - 35	DBH \$	674.18	893.29	1,061.83	1,230.38
36 - 41	DBH \$	786.54	1,101.16	1,297.79	1,494.43
42 - 47	DBH \$	898.91	1,303.41	1,528.14	1,752.87
48 - 54	DBH \$	1,011.27	1,516.90	1,769.72	2,022.54
54 - 60	DBH \$	1,067.45	1,654.55	1,921.41	2,188.27
60 +	DBH \$	1,123.63	1,797.81	2,078.72	2,359.63
Remove Trees (All trees removed to within 12 inched of grade, debris removed from immediate area and dumped on site, stump removal not included)					
0 - 5	DBH \$	37.45	46.82	56.18	65.55
6 - 11	DBH \$	131.09	163.86	196.64	229.41
12 - 17	DBH \$	299.64	359.56	434.47	524.36
18 - 23	DBH \$	449.45	584.29	696.65	809.02
24 - 29	DBH \$	1,236.00	1,730.39	2,039.39	2,286.59
30 - 35	DBH \$	1,535.63	2,303.45	2,687.35	2,994.48
36 - 41	DBH \$	1,535.63	2,457.01	2,840.92	3,148.04
42 - 47	DBH \$	2,303.45	3,915.86	4,491.72	4,952.41
48 - 54	DBH \$	2,730.01	4,914.02	5,596.52	6,142.52
54 - 60	DBH \$	3,753.76	7,132.15	8,070.59	9,196.72
60 +	DBH \$	5,118.77	10,237.54	11,517.23	13,564.74
Remove Trees (All trees removed to within 12 inched of grade, debris removed from immediate area and dumped off site, stump removal not included)					
0 - 5	DBH \$	37.45	46.82	56.18	65.55
6 - 11	DBH \$	149.82	187.27	224.73	262.18
12 - 17	DBH \$	374.54	449.45	543.09	655.45
18 - 23	DBH \$	524.36	681.67	812.76	943.85
24 - 29	DBH \$	1,573.08	2,202.32	2,595.59	2,910.21
30 - 35	DBH \$	2,047.51	3,071.26	3,583.14	3,992.64
36 - 41	DBH \$	2,303.45	3,685.51	4,261.37	4,722.06
42 - 47	DBH \$	3,071.26	5,221.14	5,988.96	6,603.21
48 - 54	DBH \$	3,583.14	6,449.65	7,345.43	8,062.06
54 - 60	DBH \$	4,606.89	8,753.09	9,904.82	11,286.88
60 +	DBH \$	5,971.90	11,943.79	13,436.77	15,825.52



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Task Specific Project Difficulty Factor			
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A	B	C	D

Stump Grinding (Stumps ground to twelve inches below grade, haul away all debris, backfill with topsoil and overseed)

Unit	DBH	A	B	C	D
0 - 5	DBH	\$ 46.82	\$ 58.52	\$ 70.23	\$ 81.93
6 - 11	DBH	\$ 98.84	\$ 123.55	\$ 148.26	\$ 172.97
12 - 17	DBH	\$ 150.86	\$ 181.03	\$ 218.74	\$ 264.00
18 - 23	DBH	\$ 202.88	\$ 263.74	\$ 314.46	\$ 365.18
24 - 29	DBH	\$ 244.49	\$ 342.29	\$ 403.42	\$ 452.31
30 - 35	DBH	\$ 280.91	\$ 421.36	\$ 491.59	\$ 547.77
36 - 41	DBH	\$ 364.14	\$ 582.62	\$ 673.66	\$ 746.49
42 - 47	DBH	\$ 416.16	\$ 707.47	\$ 811.51	\$ 894.74
48 - 54	DBH	\$ 462.98	\$ 833.36	\$ 949.10	\$ 1,041.70
54 - 60	DBH	\$ 504.59	\$ 958.73	\$ 1,084.88	\$ 1,236.26
60 +	DBH	\$ 624.24	\$ 1,248.48	\$ 1,404.54	\$ 1,654.24

Additional Work

Cabling & Bracing	Hr.*	\$ 74.91	(Not inclusive of material)		
Lightning Protection	Hr.*	\$ 74.91	(Not inclusive of material)		
Root Collar Excavation	Hr.*	\$ 85.31	(Not inclusive of material)		
Cavity excavation and fill	Hr.*	\$ 74.91	(Not inclusive of material)		
Fertilizing Trees and Shrubs	Hr.*	\$ 85.31	(Not inclusive of material)		
Pest Mgt. Trees and Shrubs	Hr.*	\$ 85.31	(Not inclusive of material)		
Pruning Trees > 12' Hgt.	Hr.*	\$ 74.91	(Not inclusive of material)		
Tree Removal < 30" DBH	Hr.*	\$ 74.91	(Not inclusive of material)		
Stump Removal	Hr.*	\$ 85.31	(Not inclusive of material)		
Misc. Tree Care Services	Hr.*	\$ 74.91	(Not inclusive of material)		
Travel and Set Up	Hr.*	\$ 74.91			

Material Utilized NA Cost and 20% handling fee

*Charged Portal to Portal

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton truck mounted crane.
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and Fertilization.

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
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Task Specific Project
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PLANT HEALTH CARE

Unit

A

B

C

D

Pest Management

Foliar Spray Applications, Insecticide (Talstar)

0 - 5	DBH	\$	17.01	\$	17.86	\$	18.71	\$	19.56
6 - 11	DBH	\$	21.46	\$	22.54	\$	23.61	\$	24.68
12 - 17	DBH	\$	26.07	\$	27.38	\$	28.68	\$	29.98
18 - 23	DBH	\$	34.90	\$	36.64	\$	38.38	\$	40.13
24 - 29	DBH	\$	44.11	\$	46.32	\$	48.52	\$	50.73
30 - 35	DBH	\$	53.33	\$	56.00	\$	58.66	\$	61.33
36 - 41	DBH	\$	62.94	\$	66.09	\$	69.24	\$	72.39
42 - 47	DBH	\$	71.77	\$	75.36	\$	78.94	\$	82.53
48 - 54	DBH	\$	80.59	\$	84.62	\$	88.65	\$	92.68
54 - 60	DBH	\$	90.20	\$	94.71	\$	99.22	\$	103.73
60 +	DBH	\$	113.25	\$	118.91	\$	124.57	\$	130.23

Foliar Spray Applications, Fungicide (Cleary 3336-F)

0 - 5	DBH	\$	17.41	\$	18.28	\$	19.15	\$	20.02
6 - 11	DBH	\$	21.76	\$	22.85	\$	23.93	\$	25.02
12 - 17	DBH	\$	26.66	\$	28.00	\$	29.33	\$	30.66
18 - 23	DBH	\$	35.78	\$	37.57	\$	39.36	\$	41.15
24 - 29	DBH	\$	45.59	\$	47.87	\$	50.15	\$	52.43
30 - 35	DBH	\$	55.40	\$	58.17	\$	60.94	\$	63.71
36 - 41	DBH	\$	65.90	\$	69.19	\$	72.49	\$	75.78
42 - 47	DBH	\$	75.02	\$	78.77	\$	82.52	\$	86.27
48 - 54	DBH	\$	84.14	\$	88.34	\$	92.55	\$	96.76
54 - 60	DBH	\$	94.63	\$	99.37	\$	104.10	\$	108.83
60 +	DBH	\$	119.16	\$	125.11	\$	131.07	\$	137.03

Macro Injection Application, Arbotect 20S Fungicide

0 - 5	DBH	\$	90.58	\$	95.11	\$	99.63	\$	104.16
6 - 11	DBH	\$	181.15	\$	190.21	\$	199.27	\$	208.33
12 - 17	DBH	\$	263.30	\$	276.47	\$	289.63	\$	302.80
18 - 23	DBH	\$	372.00	\$	390.60	\$	409.20	\$	427.80
24 - 29	DBH	\$	451.19	\$	473.75	\$	496.31	\$	518.87
30 - 35	DBH	\$	520.70	\$	546.74	\$	572.77	\$	598.81
36 - 41	DBH	\$	619.28	\$	650.24	\$	681.21	\$	712.17
42 - 47	DBH	\$	679.10	\$	713.05	\$	747.01	\$	780.96
48 - 54	DBH	\$	798.74	\$	838.68	\$	878.61	\$	918.55
54 - 60	DBH	\$	877.94	\$	921.83	\$	965.73	\$	1,009.63
60 +	DBH	\$	1,034.64	\$	1,086.37	\$	1,138.10	\$	1,189.84



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Difficulty Factor			
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Unit	A	B	D

PLANT HEALTH CARE

Deep Root Fertilization

Deep Root Fertilization using Arbor-Green Pro - 2 Year Residual Rate							
0 - 5	DBH	\$	36.39	\$	38.21	\$	41.84
6 - 11	DBH	\$	52.90	\$	55.55	\$	60.84
12 - 17	DBH	\$	80.62	\$	84.65	\$	92.71
18 - 23	DBH	\$	127.34	\$	133.71	\$	146.45
24 - 29	DBH	\$	159.18	\$	167.14	\$	183.06
30 - 35	DBH	\$	171.92	\$	180.51	\$	197.70
36 - 41	DBH	\$	186.71	\$	196.05	\$	214.72
42 - 47	DBH	\$	212.09	\$	222.69	\$	243.90
48 - 54	DBH	\$	243.92	\$	256.12	\$	280.51
54 - 60	DBH	\$	275.76	\$	289.55	\$	317.12
60 +	DBH	\$	318.36	\$	334.28	\$	366.12

Deep Root Fertilization

Deep Root Fertilization using Arbor-Green Pro - 1 Year Residual Rate							
0 - 5	DBH	\$	32.94	\$	34.59	\$	37.88
6 - 11	DBH	\$	47.52	\$	49.90	\$	54.65
12 - 17	DBH	\$	67.70	\$	71.08	\$	77.85
18 - 23	DBH	\$	105.81	\$	111.10	\$	121.68
24 - 29	DBH	\$	132.26	\$	138.87	\$	152.10
30 - 35	DBH	\$	142.84	\$	149.98	\$	164.27
36 - 41	DBH	\$	156.56	\$	164.39	\$	180.04
42 - 47	DBH	\$	179.78	\$	188.77	\$	206.75
48 - 54	DBH	\$	206.23	\$	216.54	\$	237.17
54 - 60	DBH	\$	232.69	\$	244.32	\$	267.59
60 +	DBH	\$	264.52	\$	277.75	\$	304.20

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton truck mounted crane.
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and Fertilization.

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
- 2) Additional factors not described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.



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PLANTING AND TRANSPLANTING

Task Specific Project Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
A	B	C	D

Tasks	Unit	A	B	C	D
Tree Planting					
Up to 2" Caliper	Tree	\$ 102.00	\$ 127.50	\$ 153.00	\$ 178.50
2.5 - 3" Caliper	Tree	\$ 153.00	\$ 191.25	\$ 229.50	\$ 267.75
3.5 - 4" Caliper	Tree	\$ 204.00	\$ 255.00	\$ 306.00	\$ 357.00
4.5 - 5" Caliper	Tree	\$ 306.00	\$ 382.50	\$ 459.00	\$ 535.50
5.5 - 6" Caliper	Tree	\$ 459.00	\$ 573.75	\$ 688.50	\$ 803.25
6.5 - 7" Caliper	Tree	\$ 612.00	\$ 765.00	\$ 918.00	\$ 1,071.00
7.5 - 8" Caliper	Tree	\$ 765.00	\$ 956.25	\$ 1,147.50	\$ 1,338.75
8.5 - 9" Caliper	Tree	\$ 918.00	\$ 1,147.50	\$ 1,377.00	\$ 1,606.50
9.5 - 10" Caliper	Tree	\$ 1,020.00	\$ 1,275.00	\$ 1,530.00	\$ 1,785.00
> 10" Caliper	Tree	Call for Pricing			

- A = Open, easy access, within 50' of hard surface
- B= Open, easy access, within 100' of hard surface
- C= Limited Access, within 100' of hard surface
- D= Difficult access, within 150' of hard surface

Minimum order of \$2,000.00 for all tree planting

Tree Transplanting					
44" - 46" Tree Spade	Tree	\$ 51.00	\$ 63.75	\$ 76.50	\$ 89.25
65" Tree Spade	Tree	\$ 204.00	\$ 255.00	\$ 306.00	\$ 357.00
80" Tree Spade	Tree	\$ 408.00	\$ 510.00	\$ 612.00	\$ 714.00
90" Tree Spade	Tree	\$ 612.00	\$ 765.00	\$ 918.00	\$ 1,071.00
105" Tree Spade	Tree	\$ 2,040.00	\$ 2,550.00	\$ 3,060.00	\$ 3,570.00
125" Tree Spade	Tree	\$ 3,060.00	\$ 3,825.00	\$ 4,590.00	\$ 5,355.00
10' Round Ball	Tree	\$ 9,435.00	\$ 11,793.75	\$ 14,152.50	\$ 16,511.25
12' Round Ball	Tree	\$ 12,235.00	\$ 15,293.75	\$ 18,352.50	\$ 21,411.25
14' Round Ball	Tree	\$ 14,530.00	\$ 18,162.50	\$ 21,795.00	\$ 25,427.50
> 14' Round Ball	Tree	Call for Pricing			

- A = Open, easy access, within 50' of hard surface
- B= Open, easy access, within 100' of hard surface
- C= Limited Access, within 100' of hard surface
- D= Difficult access, within 150' of hard surface

Minimum order of \$1500.00; Up to 4" Tree
 Minimum order of \$1500.00; Up to 6" Tree
 Minimum order of \$1500.00; Up to 8" Tree
 Minimum order of \$1500.00; Up to 10" Tree
 Mobilization of unit = \$4.00/Mile; Up to 12" Tree
 Mobilization of unit = \$6.00/Mile; Up to 14" Tree



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PLANTING AND TRANSPLANTING

Task Specific Project Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
A	B	C	D

Tasks	Unit	A	B	C	D
Additional Work					
Mulching	Hr.*	\$	52.00	(Not inclusive of material)	
Staking and Guying	Hr.*	\$	52.00	(Not inclusive of material)	
Pruning (Trees & Shrubs < 12' Hgt)	Hr.*	\$	52.00	(Not inclusive of material)	
Watering	Hr.*	\$	52.00	(Not inclusive of material)	
Fertilizing	Hr.*	\$	52.00	(Not inclusive of material)	
Spoils Removal	Hr.*	\$	52.00	(Not inclusive of material)	
Improved back-fill	Hr.*	\$	52.00	(Not inclusive of material)	
Underdrainage	Hr.*	\$	52.00	(Not inclusive of material)	
Irrigation	Hr.*	\$	52.00	(Not inclusive of material)	
Canopy Misting	Hr.*	\$	52.00	(Not inclusive of material)	
Travel and Set Up	Hr.*	\$	52.00		
Materials			Cost plus 20% Handling Fee		

*Charged Portal to Portal

Assumptions:

- 1) Tree Planting prices inclusive of receiving tree, off loading, receiving pit excavation, tree placement and backfill will existing soil. Initial mulching with hardwood mulch
- 2) Cost of tree and transportation/freight expense not included.
- 3) No warrenty is included, terms and pricing can be negotiated.
- 4) Additional work hourly pricing does not include material cost necessary to perform service.
- 5) Tree Transplanting prices are for owner supplied tree, onsite moves. Off site moves will incur travel or mobilization charges.
- 6) No warrenty provided for owner supplied trees
- 7) Tree Transplanting prices incusive of receiving pit excavation, digging and balling of transplant tree, placement in receiving pit, backfill with existing soil and initial mulching with hardwood mulch.



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

Task Specific Project Difficulty Factor 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days
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PRUNING AND REMOVAL

Unit	A	B	C	D
Prune Trees (all debris removed from immediate area and dumped on site)				
0 - 5 DBH	\$ 49.66	\$ 62.08	\$ 74.50	\$ 86.91
6 - 11 DBH	\$ 64.95	\$ 81.18	\$ 97.42	\$ 113.66
12 - 17 DBH	\$ 103.15	\$ 128.94	\$ 154.72	\$ 180.51
18 - 23 DBH	\$ 286.53	\$ 365.32	\$ 436.95	\$ 508.58
24 - 29 DBH	\$ 534.85	\$ 695.30	\$ 829.02	\$ 962.73
30 - 35 DBH	\$ 649.46	\$ 860.53	\$ 1,022.90	\$ 1,185.26
36 - 41 DBH	\$ 764.07	\$ 1,069.70	\$ 1,260.72	\$ 1,451.73
42 - 47 DBH	\$ 878.68	\$ 1,274.09	\$ 1,493.76	\$ 1,713.43
48 - 54 DBH	\$ 993.29	\$ 1,489.94	\$ 1,738.26	\$ 1,986.58
54 - 60 DBH	\$ 1,050.60	\$ 1,628.42	\$ 1,891.07	\$ 2,153.72
60 + DBH	\$ 1,088.80	\$ 1,742.08	\$ 2,014.28	\$ 2,286.48
Prune Trees (all debris removed from immediate area and dumped off site)				
0 - 5 DBH	\$ 57.31	\$ 71.63	\$ 85.96	\$ 100.28
6 - 11 DBH	\$ 76.41	\$ 95.51	\$ 114.61	\$ 133.71
12 - 17 DBH	\$ 114.61	\$ 143.26	\$ 171.92	\$ 200.57
18 - 23 DBH	\$ 305.63	\$ 389.68	\$ 466.08	\$ 542.49
24 - 29 DBH	\$ 573.05	\$ 744.97	\$ 888.23	\$ 1,031.49
30 - 35 DBH	\$ 687.66	\$ 911.15	\$ 1,083.07	\$ 1,254.98
36 - 41 DBH	\$ 802.27	\$ 1,123.18	\$ 1,323.75	\$ 1,524.32
42 - 47 DBH	\$ 916.88	\$ 1,329.48	\$ 1,558.70	\$ 1,787.92
48 - 54 DBH	\$ 1,031.49	\$ 1,547.24	\$ 1,805.11	\$ 2,062.99
54 - 60 DBH	\$ 1,088.80	\$ 1,687.64	\$ 1,959.84	\$ 2,232.04
60 + DBH	\$ 1,146.10	\$ 1,833.77	\$ 2,120.29	\$ 2,406.82
Remove Trees (All trees removed to within 12 inched of grade, debris removed from immediate area and dumped on site, stump removal not included)				
0 - 5 DBH	\$ 38.20	\$ 47.75	\$ 57.31	\$ 66.86
6 - 11 DBH	\$ 133.71	\$ 167.14	\$ 200.57	\$ 234.00
12 - 17 DBH	\$ 305.63	\$ 366.75	\$ 443.16	\$ 534.85
18 - 23 DBH	\$ 458.44	\$ 595.97	\$ 710.58	\$ 825.20
24 - 29 DBH	\$ 1,260.72	\$ 1,765.00	\$ 2,080.18	\$ 2,332.32
30 - 35 DBH	\$ 1,566.34	\$ 2,349.51	\$ 2,741.10	\$ 3,054.37
36 - 41 DBH	\$ 1,566.34	\$ 2,506.15	\$ 2,897.73	\$ 3,211.00
42 - 47 DBH	\$ 2,349.51	\$ 3,994.17	\$ 4,581.55	\$ 5,051.46
48 - 54 DBH	\$ 2,784.61	\$ 5,012.30	\$ 5,708.45	\$ 6,265.37
54 - 60 DBH	\$ 3,828.84	\$ 7,274.79	\$ 8,232.00	\$ 9,380.65
60 + DBH	\$ 5,221.14	\$ 10,442.29	\$ 11,747.57	\$ 13,836.03
Remove Trees (All trees removed to within 12 inched of grade, debris removed from immediate area and dumped off site, stump removal not included)				
0 - 5 DBH	\$ 38.20	\$ 47.75	\$ 57.31	\$ 66.86
6 - 11 DBH	\$ 152.81	\$ 191.02	\$ 229.22	\$ 267.42
12 - 17 DBH	\$ 382.03	\$ 458.44	\$ 553.95	\$ 668.56
18 - 23 DBH	\$ 534.85	\$ 695.30	\$ 829.02	\$ 962.73
24 - 29 DBH	\$ 1,604.55	\$ 2,246.37	\$ 2,647.50	\$ 2,968.41
30 - 35 DBH	\$ 2,088.46	\$ 3,132.69	\$ 3,654.80	\$ 4,072.49
36 - 41 DBH	\$ 2,349.51	\$ 3,759.22	\$ 4,346.60	\$ 4,816.50
42 - 47 DBH	\$ 3,132.69	\$ 5,325.57	\$ 6,108.74	\$ 6,735.27
48 - 54 DBH	\$ 3,654.80	\$ 6,578.64	\$ 7,492.34	\$ 8,223.30
54 - 60 DBH	\$ 4,699.03	\$ 8,928.16	\$ 10,102.91	\$ 11,512.62
60 + DBH	\$ 6,091.33	\$ 12,182.67	\$ 13,705.50	\$ 16,142.03



GSA Pricing Schedule
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#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
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PRUNING AND REMOVAL

Task Specific Project Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
A	B	C	D

Unit	A	B	C	D
Stump Grinding (Stumps ground to twelve inches below grade, haul away all debris, backfill with topsoil and overseed)				
0 - 5 DBH	\$ 47.75	\$ 59.69	\$ 71.63	\$ 83.57
6 - 11 DBH	\$ 100.81	\$ 126.02	\$ 151.22	\$ 176.43
12 - 17 DBH	\$ 153.88	\$ 184.65	\$ 223.12	\$ 269.28
18 - 23 DBH	\$ 206.94	\$ 269.02	\$ 320.75	\$ 372.48
24 - 29 DBH	\$ 249.38	\$ 349.14	\$ 411.48	\$ 461.36
30 - 35 DBH	\$ 286.53	\$ 429.79	\$ 501.42	\$ 558.73
36 - 41 DBH	\$ 371.42	\$ 594.28	\$ 687.13	\$ 761.42
42 - 47 DBH	\$ 424.48	\$ 721.62	\$ 827.74	\$ 912.64
48 - 54 DBH	\$ 472.24	\$ 850.03	\$ 968.09	\$ 1,062.53
54 - 60 DBH	\$ 514.69	\$ 977.90	\$ 1,106.57	\$ 1,260.98
60 + DBH	\$ 636.72	\$ 1,273.45	\$ 1,432.63	\$ 1,687.32

Additional Work				
Cabling & Bracing	Hr.*	\$	76.41	(Not inclusive of material)
Lightning Protection	Hr.*	\$	76.41	(Not inclusive of material)
Root Collar Excavation	Hr.*	\$	87.02	(Not inclusive of material)
Cavity excavation and fill	Hr.*	\$	76.41	(Not inclusive of material)
Fertilizing Trees and Shrubs	Hr.*	\$	87.02	(Not inclusive of material)
Pest Mgt. Trees and Shrubs	Hr.*	\$	87.02	(Not inclusive of material)
Pruning Trees > 12' Hgt.	Hr.*	\$	76.41	(Not inclusive of material)
Tree Removal < 30" DBH	Hr.*	\$	76.41	(Not inclusive of material)
Stump Removal	Hr.*	\$	87.02	(Not inclusive of material)
Misc. Tree Care Services	Hr.*	\$	76.41	(Not inclusive of material)
Travel and Set Up	Hr.*	\$	76.41	
Material Utilized	NA		Cost and 20% handling fee	

*Charged Portal to Portal

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton truck mounted crane.
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and Fertilization.

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
- 2) Additional factors not described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
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PLANT HEALTH CARE

Task Specific Project Difficulty Factor 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days				
Unit	A	B	C	D

Pest Management

Foliar Spray Applications, Insecticide (Talstar)					
0 - 5	DBH	\$ 17.35	\$ 18.22	\$ 19.09	\$ 19.96
6 - 11	DBH	\$ 21.89	\$ 22.99	\$ 24.08	\$ 25.18
12 - 17	DBH	\$ 26.59	\$ 27.92	\$ 29.25	\$ 30.58
18 - 23	DBH	\$ 35.59	\$ 37.37	\$ 39.15	\$ 40.93
24 - 29	DBH	\$ 45.00	\$ 47.24	\$ 49.49	\$ 51.74
30 - 35	DBH	\$ 54.40	\$ 57.12	\$ 59.84	\$ 62.56
36 - 41	DBH	\$ 64.20	\$ 67.41	\$ 70.62	\$ 73.83
42 - 47	DBH	\$ 73.20	\$ 76.86	\$ 80.52	\$ 84.18
48 - 54	DBH	\$ 82.20	\$ 86.31	\$ 90.42	\$ 94.53
54 - 60	DBH	\$ 92.01	\$ 96.61	\$ 101.21	\$ 105.81
60 +	DBH	\$ 115.51	\$ 121.29	\$ 127.06	\$ 132.84
Foliar Spray Applications, Fungicide (Cleary 3336-F)					
0 - 5	DBH	\$ 17.76	\$ 18.64	\$ 19.53	\$ 20.42
6 - 11	DBH	\$ 22.19	\$ 23.30	\$ 24.41	\$ 25.52
12 - 17	DBH	\$ 27.20	\$ 28.56	\$ 29.92	\$ 31.28
18 - 23	DBH	\$ 36.50	\$ 38.32	\$ 40.15	\$ 41.97
24 - 29	DBH	\$ 46.50	\$ 48.83	\$ 51.15	\$ 53.48
30 - 35	DBH	\$ 56.51	\$ 59.33	\$ 62.16	\$ 64.98
36 - 41	DBH	\$ 67.22	\$ 70.58	\$ 73.94	\$ 77.30
42 - 47	DBH	\$ 76.52	\$ 80.34	\$ 84.17	\$ 87.99
48 - 54	DBH	\$ 85.82	\$ 90.11	\$ 94.40	\$ 98.69
54 - 60	DBH	\$ 96.53	\$ 101.35	\$ 106.18	\$ 111.01
60 +	DBH	\$ 121.54	\$ 127.62	\$ 133.69	\$ 139.77
Macro Injection Application, Arbotect 20S Fungicide					
0 - 5	DBH	\$ 92.39	\$ 97.01	\$ 101.63	\$ 106.25
6 - 11	DBH	\$ 184.78	\$ 194.02	\$ 203.26	\$ 212.49
12 - 17	DBH	\$ 268.57	\$ 282.00	\$ 295.43	\$ 308.86
18 - 23	DBH	\$ 379.44	\$ 398.41	\$ 417.38	\$ 436.35
24 - 29	DBH	\$ 460.22	\$ 483.23	\$ 506.24	\$ 529.25
30 - 35	DBH	\$ 531.12	\$ 557.67	\$ 584.23	\$ 610.79
36 - 41	DBH	\$ 631.66	\$ 663.25	\$ 694.83	\$ 726.41
42 - 47	DBH	\$ 692.68	\$ 727.31	\$ 761.95	\$ 796.58
48 - 54	DBH	\$ 814.71	\$ 855.45	\$ 896.19	\$ 936.92
54 - 60	DBH	\$ 895.50	\$ 940.27	\$ 985.05	\$ 1,029.82
60 +	DBH	\$ 1,055.33	\$ 1,108.10	\$ 1,160.87	\$ 1,213.63



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#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
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PLANT HEALTH CARE

Task Specific Project			
Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
Unit	A	B	D

Deep Root Fertilization

Deep Root Fertilization using Arbor-Green Pro - 2 Year Residual Rate							
0 - 5	DBH	\$	37.11	\$	38.97	\$	42.68
6 - 11	DBH	\$	53.96	\$	56.66	\$	62.06
12 - 17	DBH	\$	82.23	\$	86.34	\$	94.57
18 - 23	DBH	\$	129.89	\$	136.39	\$	149.38
24 - 29	DBH	\$	162.36	\$	170.48	\$	186.72
30 - 35	DBH	\$	175.35	\$	184.12	\$	201.66
36 - 41	DBH	\$	190.44	\$	199.97	\$	219.01
42 - 47	DBH	\$	216.33	\$	227.14	\$	248.78
48 - 54	DBH	\$	248.80	\$	261.24	\$	286.12
54 - 60	DBH	\$	281.27	\$	295.34	\$	323.46
60 +	DBH	\$	324.73	\$	340.97	\$	373.44

Deep Root Fertilization

Deep Root Fertilization using Arbor-Green Pro - 1 Year Residual Rate							
0 - 5	DBH	\$	33.60	\$	35.28	\$	38.64
6 - 11	DBH	\$	48.47	\$	50.89	\$	55.74
12 - 17	DBH	\$	69.05	\$	72.51	\$	79.41
18 - 23	DBH	\$	107.92	\$	113.32	\$	124.11
24 - 29	DBH	\$	134.91	\$	141.65	\$	155.14
30 - 35	DBH	\$	145.70	\$	152.98	\$	167.55
36 - 41	DBH	\$	159.69	\$	167.68	\$	183.64
42 - 47	DBH	\$	183.38	\$	192.55	\$	210.88
48 - 54	DBH	\$	210.36	\$	220.88	\$	241.91
54 - 60	DBH	\$	237.34	\$	249.21	\$	272.94
60 +	DBH	\$	269.81	\$	283.30	\$	310.28

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton truck mounted crane.
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and Fertilization.

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
- 2) Additional factors not described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.



GSA Pricing Schedule
BASE: Year 4 - April 11, 2011 to April 10, 2012
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

PLANTING AND TRANSPLANTING

Task Specific Project Difficulty Factor 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days
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Tasks	Unit	A	B	C	D
Tree Planting					
Up to 2" Caliper	Tree	\$ 104.00	\$ 130.00	\$ 156.00	\$ 182.00
2.5 - 3" Caliper	Tree	\$ 156.00	\$ 195.00	\$ 234.00	\$ 273.00
3.5 - 4" Caliper	Tree	\$ 208.00	\$ 260.00	\$ 312.00	\$ 364.00
4.5 - 5" Caliper	Tree	\$ 312.00	\$ 390.00	\$ 468.00	\$ 546.00
5.5 - 6" Caliper	Tree	\$ 468.00	\$ 585.00	\$ 702.00	\$ 819.00
6.5 - 7" Caliper	Tree	\$ 625.00	\$ 781.25	\$ 937.50	\$ 1,093.75
7.5 - 8" Caliper	Tree	\$ 780.00	\$ 975.00	\$ 1,170.00	\$ 1,365.00
8.5 - 9" Caliper	Tree	\$ 936.00	\$ 1,170.00	\$ 1,404.00	\$ 1,638.00
9.5 - 10" Caliper	Tree	\$ 1,040.00	\$ 1,300.00	\$ 1,560.00	\$ 1,820.00
> 10" Caliper	Tree	Call for Pricing			

A = Open, easy access, within 50' of hard surface
 B= Open, easy access, within 100' of hard surface
 C= Limited Access, within 100' of hard surface
 D= Difficult access, within 150' of hard surface
 Minimum order of \$2,000.00 for all tree planting

Tree Transplanting					
44" - 46" Tree Spade	Tree	\$ 52.00	\$ 65.00	\$ 78.00	\$ 91.00
65" Tree Spade	Tree	\$ 208.00	\$ 260.00	\$ 312.00	\$ 364.00
80" Tree Spade	Tree	\$ 416.00	\$ 520.00	\$ 624.00	\$ 728.00
90" Tree Spade	Tree	\$ 625.00	\$ 781.25	\$ 937.50	\$ 1,093.75
105" Tree Spade	Tree	\$ 2,081.00	\$ 2,601.25	\$ 3,121.50	\$ 3,641.75
125" Tree Spade	Tree	\$ 3,121.00	\$ 3,901.25	\$ 4,681.50	\$ 5,461.75
10' Round Ball	Tree	\$ 9,624.00	\$ 12,030.00	\$ 14,436.00	\$ 16,842.00
12' Round Ball	Tree	\$ 12,480.00	\$ 15,600.00	\$ 18,720.00	\$ 21,840.00
14' Round Ball	Tree	\$ 14,821.00	\$ 18,526.25	\$ 22,231.50	\$ 25,936.75
> 14' Round Ball	Tree	Call for Pricing			

A = Open, easy access, within 50' of hard surface
 B= Open, easy access, within 100' of hard surface
 C= Limited Access, within 100' of hard surface
 D= Difficult access, within 150' of hard surface

Minimum order of \$1500.00; Up to 4" Tree
 Minimum order of \$1500.00; Up to 6" Tree
 Minimum order of \$1500.00; Up to 8" Tree
 Minimum order of \$1500.00; Up to 10" Tree
 Mobilization of unit = \$4.00/Mile; Up to 12" Tree
 Mobilization of unit = \$6.00/Mile; Up to 14" Tree



GSA Pricing Schedule
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Tree Planting, Trimming and Removal Services
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PLANTING AND TRANSPLANTING

Task Specific Project Difficulty Factor 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days				
<table border="0"> <tr> <td>A</td> <td>B</td> <td>C</td> <td>D</td> </tr> </table>	A	B	C	D
A	B	C	D	

Tasks	Unit	A	B	C	D
Additional Work					
Mulching	Hr.*	\$	53.00	(Not inclusive of material)	
Staking and Guying	Hr.*	\$	53.00	(Not inclusive of material)	
Pruning (Trees & Shrubs < 12' Hgt)	Hr.*	\$	53.00	(Not inclusive of material)	
Watering	Hr.*	\$	53.00	(Not inclusive of material)	
Fertilizing	Hr.*	\$	53.00	(Not inclusive of material)	
Spoils Removal	Hr.*	\$	53.00	(Not inclusive of material)	
Improved back-fill	Hr.*	\$	53.00	(Not inclusive of material)	
Underdrainage	Hr.*	\$	53.00	(Not inclusive of material)	
Irrigation	Hr.*	\$	53.00	(Not inclusive of material)	
Canopy Misting	Hr.*	\$	53.00	(Not inclusive of material)	
Travel and Set Up	Hr.*	\$	53.00		
Materials			Cost plus 20% Handling Fee		

*Charged Portal to Portal

Assumptions:

- 1) Tree Planting prices inclusive of receiving tree, off loading, receiving pit excavation, tree placement and backfill will existing soil. Initial mulching with hardwood mulch
- 2) Cost of tree and transportation/freight expense not included.
- 3) No warrenty is included, terms and pricing can be negotiated.
- 4) Additional work hourly pricing does not include material cost necessary to perform service.
- 5) Tree Transplanting prices are for owner supplied tree, onsite moves. Off site moves will incur travel or mobilization charges.
- 6) No warrenty provided for owner supplied trees
- 7) Tree Transplanting prices incusive of receiving pit excavation, digging and balling of transplant tree, placement in receiving pit, backfill with existing soil and initial mulching with hardwood mulch.



GSA Pricing Schedule
BASE: Year 5 - April 11, 2012 to April 10, 2013
#03FAC SIN 371 002
Tree Planting, Trimming and Removal Services
Prices are net and include .75% Industrial Funding Fee

PRUNING AND REMOVAL

Task Specific Project Difficulty Factor 1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days
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Unit	A	B	C	D
Prune Trees (all debris removed from immediate area and dumped on site)				
0 - 5 DBH	\$ 50.66	\$ 63.32	\$ 75.99	\$ 88.65
6 - 11 DBH	\$ 66.24	\$ 82.81	\$ 99.37	\$ 115.93
12 - 17 DBH	\$ 105.21	\$ 131.52	\$ 157.82	\$ 184.12
18 - 23 DBH	\$ 292.26	\$ 372.63	\$ 445.69	\$ 518.76
24 - 29 DBH	\$ 545.55	\$ 709.21	\$ 845.60	\$ 981.98
30 - 35 DBH	\$ 662.45	\$ 877.74	\$ 1,043.36	\$ 1,208.97
36 - 41 DBH	\$ 779.35	\$ 1,091.09	\$ 1,285.93	\$ 1,480.77
42 - 47 DBH	\$ 896.25	\$ 1,299.57	\$ 1,523.63	\$ 1,747.69
48 - 54 DBH	\$ 1,013.16	\$ 1,519.73	\$ 1,773.02	\$ 2,026.31
54 - 60 DBH	\$ 1,071.61	\$ 1,660.99	\$ 1,928.89	\$ 2,196.80
60 + DBH	\$ 1,110.58	\$ 1,776.92	\$ 2,054.56	\$ 2,332.21
Prune Trees (all debris removed from immediate area and dumped off site)				
0 - 5 DBH	\$ 58.45	\$ 73.06	\$ 87.68	\$ 102.29
6 - 11 DBH	\$ 77.94	\$ 97.42	\$ 116.90	\$ 136.39
12 - 17 DBH	\$ 116.90	\$ 146.13	\$ 175.35	\$ 204.58
18 - 23 DBH	\$ 311.74	\$ 397.47	\$ 475.40	\$ 553.34
24 - 29 DBH	\$ 584.51	\$ 759.87	\$ 906.00	\$ 1,052.12
30 - 35 DBH	\$ 701.42	\$ 929.38	\$ 1,104.73	\$ 1,280.08
36 - 41 DBH	\$ 818.32	\$ 1,145.65	\$ 1,350.23	\$ 1,554.81
42 - 47 DBH	\$ 935.22	\$ 1,356.07	\$ 1,589.88	\$ 1,823.68
48 - 54 DBH	\$ 1,052.12	\$ 1,578.19	\$ 1,841.22	\$ 2,104.25
54 - 60 DBH	\$ 1,110.58	\$ 1,721.39	\$ 1,999.04	\$ 2,276.68
60 + DBH	\$ 1,169.03	\$ 1,870.44	\$ 2,162.70	\$ 2,454.96
Remove Trees (All trees removed to within 12 inched of grade, debris removed from immediate area and dumped on site, stump removal not included)				
0 - 5 DBH	\$ 38.97	\$ 48.71	\$ 58.45	\$ 68.19
6 - 11 DBH	\$ 136.39	\$ 170.48	\$ 204.58	\$ 238.68
12 - 17 DBH	\$ 311.74	\$ 374.09	\$ 452.02	\$ 545.55
18 - 23 DBH	\$ 467.61	\$ 607.89	\$ 724.80	\$ 841.70
24 - 29 DBH	\$ 1,285.93	\$ 1,800.30	\$ 2,121.78	\$ 2,378.97
30 - 35 DBH	\$ 1,597.67	\$ 2,396.50	\$ 2,795.92	\$ 3,115.46
36 - 41 DBH	\$ 1,597.67	\$ 2,556.27	\$ 2,955.69	\$ 3,275.22
42 - 47 DBH	\$ 2,396.50	\$ 4,074.06	\$ 4,673.18	\$ 5,152.49
48 - 54 DBH	\$ 2,840.30	\$ 5,112.54	\$ 5,822.62	\$ 6,390.68
54 - 60 DBH	\$ 3,905.42	\$ 7,420.29	\$ 8,396.64	\$ 9,568.27
60 + DBH	\$ 5,325.57	\$ 10,651.13	\$ 11,982.52	\$ 14,112.75
Remove Trees (All trees removed to within 12 inched of grade, debris removed from immediate area and dumped off site, stump removal not included)				
0 - 5 DBH	\$ 38.97	\$ 48.71	\$ 58.45	\$ 68.19
6 - 11 DBH	\$ 155.87	\$ 194.84	\$ 233.81	\$ 272.77
12 - 17 DBH	\$ 389.68	\$ 467.61	\$ 565.03	\$ 681.93
18 - 23 DBH	\$ 545.55	\$ 709.21	\$ 845.60	\$ 981.98
24 - 29 DBH	\$ 1,636.64	\$ 2,291.29	\$ 2,700.45	\$ 3,027.78
30 - 35 DBH	\$ 2,130.23	\$ 3,195.34	\$ 3,727.90	\$ 4,153.94
36 - 41 DBH	\$ 2,396.50	\$ 3,834.41	\$ 4,433.53	\$ 4,912.83
42 - 47 DBH	\$ 3,195.34	\$ 5,432.08	\$ 6,230.91	\$ 6,869.98
48 - 54 DBH	\$ 3,727.90	\$ 6,710.21	\$ 7,642.19	\$ 8,387.77
54 - 60 DBH	\$ 4,793.01	\$ 9,106.72	\$ 10,304.97	\$ 11,742.87
60 + DBH	\$ 6,213.16	\$ 12,426.32	\$ 13,979.61	\$ 16,464.88



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Tree Planting, Trimming and Removal Services
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PRUNING AND REMOVAL		Task Specific Project			
		Difficulty Factor			
		1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
	Unit	A	B	C	D
Stump Grinding (Stumps ground to twelve inches below grade, haul away all debris, backfill with topsoil and overseed)					
0 - 5	DBH	\$ 48.71	\$ 60.89	\$ 73.06	\$ 85.24
6 - 11	DBH	\$ 102.83	\$ 128.54	\$ 154.25	\$ 179.95
12 - 17	DBH	\$ 156.95	\$ 188.34	\$ 227.58	\$ 274.67
18 - 23	DBH	\$ 211.07	\$ 274.40	\$ 327.17	\$ 379.93
24 - 29	DBH	\$ 254.37	\$ 356.12	\$ 419.71	\$ 470.59
30 - 35	DBH	\$ 292.26	\$ 438.39	\$ 511.45	\$ 569.90
36 - 41	DBH	\$ 378.85	\$ 606.16	\$ 700.87	\$ 776.65
42 - 47	DBH	\$ 432.97	\$ 736.05	\$ 844.30	\$ 930.89
48 - 54	DBH	\$ 481.68	\$ 867.03	\$ 987.45	\$ 1,083.79
54 - 60	DBH	\$ 524.98	\$ 997.46	\$ 1,128.71	\$ 1,286.20
60 +	DBH	\$ 649.46	\$ 1,298.92	\$ 1,461.28	\$ 1,721.07
Additional Work					
Cabling & Bracing	Hr.*	\$ 77.94	(Not inclusive of material)		
Lightning Protection	Hr.*	\$ 77.94	(Not inclusive of material)		
Root Collar Excavation	Hr.*	\$ 88.76	(Not inclusive of material)		
Cavity excavation and fill	Hr.*	\$ 77.94	(Not inclusive of material)		
Fertilizing Trees and Shrubs	Hr.*	\$ 88.76	(Not inclusive of material)		
Pest Mgt. Trees and Shrubs	Hr.*	\$ 88.76	(Not inclusive of material)		
Pruning Trees > 12' Hgt.	Hr.*	\$ 77.94	(Not inclusive of material)		
Tree Removal < 30" DBH	Hr.*	\$ 77.94	(Not inclusive of material)		
Stump Removal	Hr.*	\$ 88.76	(Not inclusive of material)		
Misc. Tree Care Services	Hr.*	\$ 77.94	(Not inclusive of material)		
Travel and Set Up	Hr.*	\$ 77.94			
Material Utilized	NA	Cost and 20% handling fee			

*Charged Portal to Portal

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton truck mounted crane.
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and Fertilization.

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
- 2) Additional factors not described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.



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Tree Planting, Trimming and Removal Services
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PLANT HEALTH CARE		Task Specific Project Difficulty Factor			
		A	B	C	D
Pest Management		1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
Unit					
Foliar Spray Applications, Insecticide (Talstar)					
0 - 5	DBH \$	17.70	\$ 18.58	\$ 19.47	\$ 20.35
6 - 11	DBH \$	22.33	\$ 23.45	\$ 24.56	\$ 25.68
12 - 17	DBH \$	27.13	\$ 28.48	\$ 29.84	\$ 31.19
18 - 23	DBH \$	36.30	\$ 38.12	\$ 39.94	\$ 41.75
24 - 29	DBH \$	45.90	\$ 48.19	\$ 50.48	\$ 52.78
30 - 35	DBH \$	55.49	\$ 58.26	\$ 61.03	\$ 63.81
36 - 41	DBH \$	65.49	\$ 68.76	\$ 72.04	\$ 75.31
42 - 47	DBH \$	74.67	\$ 78.40	\$ 82.13	\$ 85.87
48 - 54	DBH \$	83.85	\$ 88.04	\$ 92.23	\$ 96.42
54 - 60	DBH \$	93.85	\$ 98.54	\$ 103.23	\$ 107.92
60 +	DBH \$	117.82	\$ 123.71	\$ 129.61	\$ 135.50
Foliar Spray Applications, Fungicide (Cleary 3336-F)					
0 - 5	DBH \$	18.11	\$ 19.02	\$ 19.92	\$ 20.83
6 - 11	DBH \$	22.64	\$ 23.77	\$ 24.90	\$ 26.03
12 - 17	DBH \$	27.74	\$ 29.13	\$ 30.51	\$ 31.90
18 - 23	DBH \$	37.23	\$ 39.09	\$ 40.95	\$ 42.81
24 - 29	DBH \$	47.43	\$ 49.80	\$ 52.18	\$ 54.55
30 - 35	DBH \$	57.64	\$ 60.52	\$ 63.40	\$ 66.28
36 - 41	DBH \$	68.56	\$ 71.99	\$ 75.42	\$ 78.85
42 - 47	DBH \$	78.05	\$ 81.95	\$ 85.85	\$ 89.75
48 - 54	DBH \$	87.53	\$ 91.91	\$ 96.29	\$ 100.66
54 - 60	DBH \$	98.46	\$ 103.38	\$ 108.30	\$ 113.23
60 +	DBH \$	123.97	\$ 130.17	\$ 136.37	\$ 142.57
Macro Injection Application, Arbotect 20S Fungicide					
0 - 5	DBH \$	94.24	\$ 98.95	\$ 103.66	\$ 108.37
6 - 11	DBH \$	188.47	\$ 197.90	\$ 207.32	\$ 216.74
12 - 17	DBH \$	273.94	\$ 287.64	\$ 301.34	\$ 315.03
18 - 23	DBH \$	387.03	\$ 406.38	\$ 425.73	\$ 445.08
24 - 29	DBH \$	469.42	\$ 492.89	\$ 516.36	\$ 539.84
30 - 35	DBH \$	541.74	\$ 568.83	\$ 595.91	\$ 623.00
36 - 41	DBH \$	644.30	\$ 676.51	\$ 708.73	\$ 740.94
42 - 47	DBH \$	706.53	\$ 741.86	\$ 777.19	\$ 812.51
48 - 54	DBH \$	831.01	\$ 872.56	\$ 914.11	\$ 955.66
54 - 60	DBH \$	913.41	\$ 959.08	\$ 1,004.75	\$ 1,050.42
60 +	DBH \$	1,076.44	\$ 1,130.26	\$ 1,184.08	\$ 1,237.91



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Tree Planting, Trimming and Removal Services
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PLANT HEALTH CARE	Unit	Task Specific Project			
		Difficulty Factor			
		1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
		A	B	C	D
Deep Root Fertilization					
Deep Root Fertilization using Arbor-Green Pro - 2 Year Residual Rate					
0 - 5	DBH	\$ 37.86	\$ 39.75	\$ 41.64	\$ 43.54
6 - 11	DBH	\$ 55.04	\$ 57.79	\$ 60.55	\$ 63.30
12 - 17	DBH	\$ 83.88	\$ 88.07	\$ 92.27	\$ 96.46
18 - 23	DBH	\$ 132.49	\$ 139.11	\$ 145.74	\$ 152.36
24 - 29	DBH	\$ 165.61	\$ 173.89	\$ 182.17	\$ 190.45
30 - 35	DBH	\$ 178.86	\$ 187.80	\$ 196.75	\$ 205.69
36 - 41	DBH	\$ 194.25	\$ 203.97	\$ 213.68	\$ 223.39
42 - 47	DBH	\$ 220.65	\$ 231.69	\$ 242.72	\$ 253.75
48 - 54	DBH	\$ 253.78	\$ 266.47	\$ 279.15	\$ 291.84
54 - 60	DBH	\$ 286.90	\$ 301.24	\$ 315.59	\$ 329.93
60 +	DBH	\$ 331.22	\$ 347.79	\$ 364.35	\$ 380.91

Deep Root Fertilization					
Deep Root Fertilization using Arbor-Green Pro - 1 Year Residual Rate					
0 - 5	DBH	\$ 34.27	\$ 35.99	\$ 37.70	\$ 39.41
6 - 11	DBH	\$ 49.44	\$ 51.91	\$ 54.38	\$ 56.86
12 - 17	DBH	\$ 70.43	\$ 73.96	\$ 77.48	\$ 81.00
18 - 23	DBH	\$ 110.08	\$ 115.59	\$ 121.09	\$ 126.60
24 - 29	DBH	\$ 137.60	\$ 144.48	\$ 151.36	\$ 158.24
30 - 35	DBH	\$ 148.61	\$ 156.04	\$ 163.47	\$ 170.90
36 - 41	DBH	\$ 162.88	\$ 171.03	\$ 179.17	\$ 187.32
42 - 47	DBH	\$ 187.04	\$ 196.40	\$ 205.75	\$ 215.10
48 - 54	DBH	\$ 214.57	\$ 225.29	\$ 236.02	\$ 246.75
54 - 60	DBH	\$ 242.09	\$ 254.19	\$ 266.29	\$ 278.40
60 +	DBH	\$ 275.21	\$ 288.97	\$ 302.73	\$ 316.49

Difficulty Factor A is based on:

- 1) Average wage of \$21.00 per hour with \$3.16 H&W, excluding overtime and/or premium hours.
- 2) Job site is within one (1) hour from dispatch location.
- 3) No special requirements associated with traffic, pedestrian, safety or security issues.
- 4) No special requirements associated with personnel or equipment assignment.
- 5) Tree pruning and removal equipment shall consist of dump body truck or aerial unit with chipper, and/or an 18 ton truck mounted crane.
- 6) Plant Health Care and Fertilization equipment shall consist of a truck mounted hydraulic shade tree sprayer.
- 7) Tree location is within 50 feet of hard surface, level terrain and no obstructions.
- 8) Minimum order size of \$2,000.00 for Tree Pruning and/or Removal and \$1,000.00 for Plant Health Care services and Fertilization.

Difficulty Factors B, C, & D are based on:

- 1) Variation in the factors described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.
- 2) Additional factors not described above that are inherent to the specified project or task, requiring additional commitment to labor, equipment, safety and security.



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Tree Planting, Trimming and Removal Services
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PLANTING AND TRANSPLANTING

Task Specific Project Difficulty Factor			
1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
A	B	C	D

Tasks	Unit				
Tree Planting					
Up to 2" Caliper	Tree	\$ 106.08	\$ 132.60	\$ 159.12	\$ 185.64
2.5 - 3" Caliper	Tree	\$ 159.12	\$ 198.90	\$ 238.68	\$ 278.46
3.5 - 4" Caliper	Tree	\$ 212.16	\$ 265.20	\$ 318.24	\$ 371.28
4.5 - 5" Caliper	Tree	\$ 318.24	\$ 397.80	\$ 477.36	\$ 556.92
5.5 - 6" Caliper	Tree	\$ 477.36	\$ 596.70	\$ 716.04	\$ 835.38
6.5 - 7" Caliper	Tree	\$ 637.50	\$ 796.88	\$ 956.25	\$ 1,115.63
7.5 - 8" Caliper	Tree	\$ 795.60	\$ 994.50	\$ 1,193.40	\$ 1,392.30
8.5 - 9" Caliper	Tree	\$ 954.72	\$ 1,193.40	\$ 1,432.08	\$ 1,670.76
9.5 - 10" Caliper	Tree	\$ 1,060.80	\$ 1,326.00	\$ 1,591.20	\$ 1,856.40
> 10" Caliper	Tree	Call for Pricing			

- A = Open, easy access, within 50' of hard surface
- B= Open, easy access, within 100' of hard surface
- C= Limited Access, within 100' of hard surface
- D= Difficult access, within 150' of hard surface

Minimum order of \$2,000.00 for all tree planting

Tree Transplanting					
44" - 46" Tree Spade	Tree	\$ 53.04	\$ 66.30	\$ 79.56	\$ 92.82
65" Tree Spade	Tree	\$ 212.16	\$ 265.20	\$ 318.24	\$ 371.28
80" Tree Spade	Tree	\$ 424.32	\$ 530.40	\$ 636.48	\$ 742.56
90" Tree Spade	Tree	\$ 637.50	\$ 796.88	\$ 956.25	\$ 1,115.63
105" Tree Spade	Tree	\$ 2,122.62	\$ 2,653.28	\$ 3,183.93	\$ 3,714.59
125" Tree Spade	Tree	\$ 3,183.42	\$ 3,979.28	\$ 4,775.13	\$ 5,570.99
10' Round Ball	Tree	\$ 9,816.48	\$ 12,270.60	\$ 14,724.72	\$ 17,178.84
12' Round Ball	Tree	\$ 12,729.60	\$ 15,912.00	\$ 19,094.40	\$ 22,276.80
14' Round Ball	Tree	\$ 15,117.42	\$ 18,896.78	\$ 22,676.13	\$ 26,455.49
> 14' Round Ball	Tree	Call for Pricing			

- A = Open, easy access, within 50' of hard surface
- B= Open, easy access, within 100' of hard surface
- C= Limited Access, within 100' of hard surface
- D= Difficult access, within 150' of hard surface

Minimum order of \$1500.00; Up to 4" Tree
 Minimum order of \$1500.00; Up to 6" Tree
 Minimum order of \$1500.00; Up to 8" Tree
 Minimum order of \$1500.00; Up to 10" Tree
 Mobilization of unit = \$4.00/Mile; Up to 12" Tree
 Mobilization of unit = \$6.00/Mile; Up to 14" Tree



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PLANTING AND TRANSPLANTING		Task Specific Project Difficulty Factor			
		1% discount for task orders over \$300,000; 2% prompt payment discount if paid in 20 days			
Tasks	Unit	A	B	C	D
Additional Work					
Mulching	Hr.*	\$ 54.00	(Not inclusive of material)		
Staking and Guying	Hr.*	\$ 54.00	(Not inclusive of material)		
Pruning (Trees & Shrubs < 12' Hgt)	Hr.*	\$ 54.00	(Not inclusive of material)		
Watering	Hr.*	\$ 54.00	(Not inclusive of material)		
Fertilizing	Hr.*	\$ 54.00	(Not inclusive of material)		
Spoils Removal	Hr.*	\$ 54.00	(Not inclusive of material)		
Improved back-fill	Hr.*	\$ 54.00	(Not inclusive of material)		
Underdrainage	Hr.*	\$ 54.00	(Not inclusive of material)		
Irrigation	Hr.*	\$ 54.00	(Not inclusive of material)		
Canopy Misting	Hr.*	\$ 54.00	(Not inclusive of material)		
Travel and Set Up	Hr.*	\$ 54.00			
Materials		Cost plus 20% Handling Fee			

*Charged Portal to Portal

Assumptions:

- 1) Tree Planting prices inclusive of receiving tree, off loading, receiving pit excavation, tree placement and backfill will existing soil. Initial mulching with hardwood mulch
- 2) Cost of tree and transportation/freight expense not included.
- 3) No warrenty is included, terms and pricing can be negotiated.
- 4) Additional work hourly pricing does not include material cost necessary to perform service.
- 5) Tree Transplanting prices are for owner supplied tree, onsite moves. Off site moves will incur travel or mobilization charges.
- 6) No warrenty provided for owner supplied trees
- 7) Tree Transplanting prices incusive of receiving pit excavation, digging and balling of transplant tree, placement in receiving pit, backfill with existing soil and initial mulching with hardwood mulch.