AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage! ™ is: https://www.GSAAdvantage.gov.

Facilities Maintenance and Management
FSC Group 03FAC FSC Class: Services
Contract No. GS-21F-0072U

Special Item No. (SIN)	Special Item Title
SIN 801-001	Surface Preparation
SIN 801-002	Application of Chemical Compounds
SIN 812-001	Dry Docking Services
SIN 812-002	Dockside Maintenance and Repair Services

Period of Contract: June 1, 2008 thru May 31, 2013

Contract Number: GS-21F-0072U

PRICELIST EFFECTIVE June 1, 2010

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.fss.gsa.gov/.

Alliance Technical Services, Inc.
400 West 24th Street
Norfolk, Virginia 23517
TEL: (757) 628-9500/FAX 628-9600
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Information for Ordering Officers

SPECIAL NOTICE TO AGENCIES
Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalog/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! on-line shopping service (www.fss.gsa.gov).

The catalogs/pricelists, GSA Advantage! and the Federal Supply Service Home Page (www.fss.gsa.gov) contains information on a broad array of products and services offered by small business concerns. This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

List of Labor Categories

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801-001 – Surface Preparation

LABOR - TRAVELIFT

Line Item	Description	Unit Issue	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
100	Travelift - General Labor (Sandblasters, Painters)	Hour	$70.64	$73.11	$75.67	$78.32	$81.06

BOTTOM JOB (Quoted on individual basis. Quote may be upgraded after hull inspection.) Misc. Material

Line Item	Travelift - Length of Vessel	Req. Paint per Coat (in gallons)	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
120	15' – 24'	1	$64.23	$66.48	$68.81	$71.22	$73.71
121	25' – 29'	1	$70.64	$73.11	$75.67	$78.32	$81.06
122	30' – 34'	1.5	$70.64	$73.11	$75.67	$78.32	$81.06
123	35' – 39'	2	$77.06	$79.76	$82.55	$85.44	$88.43
124	40' – 44'	2	$83.49	$86.41	$89.43	$92.56	$95.80
125	45' – 49'	2.5	$96.32	$99.69	$103.18	$106.79	$110.53
126	50' – 54'	3	$128.44	$132.94	$137.59	$142.41	$147.39
127	55' – 59'	3	$160.56	$166.18	$172.00	$178.02	$184.25
128	60' – 64'	4	$192.67	$199.41	$206.39	$213.61	$221.09
129	65' – 69'	6	$224.76	$232.63	$240.77	$249.20	$257.92
130	70' +	As per quote	---	---	---	---	---

BOTTOM JOB (Quoted on individual basis. Quote may be upgraded after hull inspection.) Environmental Surcharge

Line Item	Travelift - Length of Vessel	Req. Paint per Coat (in gallons)	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
131	15' – 24'	1	$6.43	$6.66	$6.89	$7.13	$7.38
132	25' – 29'	1	$6.43	$6.66	$6.89	$7.13	$7.38
133	30' – 34'	1.5	$6.43	$6.66	$6.89	$7.13	$7.38
134	35' – 39'	2	$12.85	$13.30	$13.77	$14.25	$14.75
135	40' – 44'	2	$19.26	$19.93	$20.63	$21.35	$22.10
136	45' – 49'	2.5	$19.26	$19.93	$20.63	$21.35	$22.10
137	50' – 54'	3	$19.26	$19.93	$20.63	$21.35	$22.10
138	55' – 59'	3	$25.69	$26.59	$27.52	$28.48	$29.48
139	60' – 64'	4	$25.69	$26.59	$27.52	$28.48	$29.48
140	65' – 69'	6	$32.12	$33.24	$34.40	$35.60	$36.85
141	70' +	As per quote	---	---	---	---	---

801-002 – Application of Chemical Compounds

LABOR - TRAVELIFT

Line Item	Description	Unit Issue	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
100	Travelift - General Labor (Sandblasters, Painters)	Hour	$70.64	$73.11	$75.67	$78.32	$81.06

BOTTOM JOB (Quoted on individual basis. Quote may be upgraded after hull inspection.) Misc. Material

Line Item	Travelift - Length of Vessel	Req. Paint per Coat (in gallons)	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
120	15' – 24'	1	$64.23	$66.48	$68.81	$71.22	$73.71
121	25' – 29'	1	$70.64	$73.11	$75.67	$78.32	$81.06
122	30' – 34'	1.5	$70.64	$73.11	$75.67	$78.32	$81.06
123	35' – 39'	2	$77.06	$79.76	$82.55	$85.44	$88.43
124	40' – 44'	2	$83.49	$86.41	$89.43	$92.56	$95.80
125	45' – 49'	2.5	$96.32	$99.69	$103.18	$106.79	$110.53
126	50' – 54'	3	$128.44	$132.94	$137.59	$142.41	$147.39
127	55' – 59'	3	$160.56	$166.18	$172.00	$178.02	$184.25
128	60' – 64'	4	$192.67	$199.41	$206.39	$213.61	$221.09
129	65' – 69'	6	$224.76	$232.63	$240.77	$249.20	$257.92
130	70' +	As per quote	---	---	---	---	---

BOTTOM JOB (Quoted on individual basis. Quote may be upgraded after hull inspection.) Environmental Surcharge

Line Item	Travelift - Length of Vessel	Req. Paint per Coat (in gallons)	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
131	15' – 24'	1	$6.43	$6.66	$6.89	$7.13	$7.38
132	25' – 29'	1	$6.43	$6.66	$6.89	$7.13	$7.38
133	30' – 34'	1.5	$6.43	$6.66	$6.89	$7.13	$7.38
134	35' – 39'	2	$12.85	$13.30	$13.77	$14.25	$14.75
135	40' – 44'	2	$19.26	$19.93	$20.63	$21.35	$22.10
136	45' – 49'	2.5	$19.26	$19.93	$20.63	$21.35	$22.10
137	50' – 54'	3	$19.26	$19.93	$20.63	$21.35	$22.10
138	55' – 59'	3	$25.69	$26.59	$27.52	$28.48	$29.48
139	60' – 64'	4	$25.69	$26.59	$27.52	$28.48	$29.48
140	65' – 69'	6	$32.12	$33.24	$34.40	$35.60	$36.85
141	70' +	As per quote	---	---	---	---	---

812-001 - Dry Docking Services

LABOR - TRAVELIFT

Line Item	Description	Unit Issue	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
100	Travelift - General Labor (Sandblasters, Painters)	Hour	$70.64	$73.11	$75.67	$78.32	$81.06
101	Travelift - Skilled Labor (Tradesmen Assistants)	Hour	$83.49	$86.41	$89.43	$92.56	$95.80
102	Travelift - Skilled Tradesmen (Painters, Welders, Mechanics, Machinists, Marine Electricians)	Hour	$109.18	$113.00	$116.96	$121.05	$125.29
103	Travelift - Travel Time (Boats Not at ATS Facility)	Hour	$109.18	$113.00	$116.96	$121.05	$125.29
104	Travelift - Loading or Unloading Boats from Trailers	Foot	$10.28	$10.64	$11.01	$11.40	$11.80

HAUL AND LAUNCH WITH TRAVELIFT (includes pressure washing bottom of boat and blocking)

Line Item	Description	Unit Issue	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
105	Travelift - Haul and Launch 45' and under	Foot	$10.28	$10.64	$11.01	$11.40	$11.80
106	Travelift - Haul and Launch 46' to 54'	Foot	$11.56	$11.96	$12.38	$12.81	$13.26
107	Travelift - Haul and Launch 55' to 69'	Foot	$12.85	$13.30	$13.77	$14.25	$14.75
108	Travelift - Haul and Launch 70' to 74'	Foot	$15.41	$15.95	$16.51	$17.09	$17.69
109	Travelift - Haul and Launch 75' to 79'	Foot	$16.70	$17.28	$17.88	$18.51	$19.16
110	Travelift - Haul and Launch 80' and over	Foot	$17.99	$18.62	$19.27	$19.94	$20.64
111	Travelift - Haul and Launch Electrical Hookup Fee	Hookup	$32.12	$33.24	$34.40	$35.60	$36.85
112	Travelift - Haul and Launch Electric Fee	Daily	$6.43	$6.66	$6.89	$7.13	$7.38

LAND STORAGE (Outdoor)

Line Item	Description	Unit Issue	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
113	Travelift – All Vessels up to 65'	Foot/Month	$6.43	$6.66	$6.89	$7.13	$7.38
114	Travelift – Trailer Only (Dry Storage Customer Only)	Foot/Month	$1.29	$1.34	$1.39	$1.44	$1.49
115	Travelift – Trailer (Non-Dry Storage Customer)	Foot/Month	$2.58	$2.67	$2.76	$2.86	$2.96
116	Travelift – Vessels w/o Trailers - One Time Haul and Launch by Forklift		$64.23	$66.48	$68.81	$71.22	$73.71
117	Travelift – Outdrives (Clean, Prime, and Paint) materials extra	Each	$211.93	$219.35	$227.03	$234.98	$243.20
118	Travelift – Sanding Bottoms, Spot Priming, etc.	Hour	$70.64	$73.11	$75.67	$78.32	$81.06
119	Travelift – Belly Band (Paint Extra)	Foot	$6.43	$6.66	$6.89	$7.13	$7.38

812-001 – Dry Docking Services

LABOR - SYNCROLIFT

Line Item	Description	Unit Issue	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
200	Syncrolift – General Labor (Firewatch, Assistants, Line Handlers)	Hour	$64.23	$66.48	$68.81	$71.22	$73.71
201	Syncrolift – Skilled Tradesmen (Welders, Riggers, Painters)	Hour	$77.06	$79.76	$82.55	$85.44	$88.43
202	Syncrolift – Specialist (Mechanics, Marine Electricians)	Hour	$89.92	$93.07	$96.33	$99.70	$103.19

HAUL AND LAUNCH WITH SYNCROLIFT

Line Item	Description	Unit Issue	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
203	Syncrolift – Hauling	Foot	$32.12	$33.24	$34.40	$35.60	$36.85
204	Syncrolift – Block Plan	Foot	$224.76	$232.63	$240.77	$249.20	$257.92

DOCKAGE

Line Item	Description	Unit Issue	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
205	Syncrolift – Laydays (Daily Per Foot)	Daily	$1.93	$2.00	$2.07	$2.14	$2.21
206	Syncrolift – Dockage (Weekly Per Foot)	Daily	$1.60	$1.66	$1.72	$1.78	$1.84

FACILITY

Line Item	Description	Unit Issue	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
207	Syncrolift - Daily Per Foot Out-of-Water Service Charge (Includes trash removal, yard security, vessel access)	Day	$1.29	$1.34	$1.39	$1.44	$1.49
208	Syncrolift - Electricity Converter *		$102.75	$106.35	$110.07	$113.92	$117.91
209	Syncrolift - Internet Connection: Wireless/Cat5 Connection		$128.44	$132.94	$137.59	$142.41	$147.39
210	Syncrolift - Internet Connection: Wireless/Cat5 Connection	Week	$32.12	$33.24	$34.40	$35.60	$36.85
211	Syncrolift – Cooling Tower (Inside) + Connection	Day	$64.23	$66.48	$68.81	$71.22	$73.71
212	Syncrolift – Cooling Tower (Outside) + Connection	Day	$25.69	$26.59	$27.52	$28.48	$29.48
213	Syncrolift – Forklift Services	Hour	$109.18	$113.00	$116.96	$121.05	$125.29
214	Syncrolift – Connex Box Rental	Month	$128.44	$132.94	$137.59	$142.41	$147.39
215	Syncrolift – Diver Services (2 hour min. – diver, tender and communication)	Hour	$411.01	$425.40	$440.29	$455.70	$471.65
216	Syncrolift – Ship Repair's Liability Surcharge – 1.5% Gross Work Order		$32.12	$33.24	$34.40	$35.60	$36.85
217	Syncrolift – Copies	Per Sheet	$0.12	$0.12	$0.12	$0.12	$0.12
218	Syncrolift – Local Fax (1st Sheet)	Per Sheet	$1.29	$1.34	$1.39	$1.44	$1.49
219	Syncrolift – Local Fax (Additional Sheet)	Per Sheet	$0.64	$0.66	$0.68	$0.70	$0.72
220	Syncrolift – US Fax (1st Sheet)	Per Sheet	$2.58	$2.67	$2.76	$2.86	$2.96
221	Syncrolift – US Fax (Additional Sheet)	Per Sheet	$1.29	$1.34	$1.39	$1.44	$1.49
222	Syncrolift – Int Fax (1st Sheet)	Per Sheet	$7.72	$7.99	$8.27	$8.56	$8.86
223	Syncrolift – Int Fax (Additional Sheet)	Per Sheet	$3.85	$3.98	$4.12	$4.26	$4.41

* - 60 Hz: 30A, 50A, and 100A single phase and 220V/480V three phase available. Charge is based on metered usage + Connection. Rotogen available for frequency conversion to 50Hz power per day + Connection and metered usage.

812-002 - Dockside Maintenance and Repair Services

Category	ATS Labor Category	06/01/08 thru 05/31/09	06/01/09 thru 05/31/10	06/01/10 thru 05/31/11	06/01/11 thru 05/31/12	06/01/12 thru 05/31/13
1	Program Manager	77.90	$80.63	$83.45	$86.37	$89.39
2	Project Engineer	57.99	$60.02	$62.12	$64.29	$66.54
3	Quality Assurance Manager	41.26	$42.70	$44.19	$45.74	$47.34
4	Site Foreman	50.74	$52.52	$54.36	$56.26	$58.23
5	Logistician	24.12	$24.96	$25.83	$26.73	$27.67
6	Sr. Engineering Technician	41.26	$42.70	$44.19	$45.74	$47.34
7	Engineering Technician	33.65	$34.83	$36.05	$37.31	$38.62
8	Welder/Burner	39.67	$41.06	$42.50	$43.99	$45.53
9	Shipfitter	39.67	$41.06	$42.50	$43.99	$45.53
10	Pipefitter/Brazer	39.67	$41.06	$42.50	$43.99	$45.53
11	Marine Machinist	39.67	$41.06	$42.50	$43.99	$45.53
12	Marine Electrician	39.67	$41.06	$42.50	$43.99	$45.53
13	Clerk Typist	23.16	$23.97	$24.81	$25.68	$26.58
14	Air Conditioning and Ref. Technician	33.65	$34.83	$36.05	$37.31	$38.62
15	General Laborer	20.33	$21.04	$21.78	$22.54	$23.33
16	Painter/Sandblaster	39.67	$41.06	$42.50	$43.99	$45.53
17	Insulator/Lagger	20.33	$21.04	$21.78	$22.54	$23.33

The prices for years 2009 thru 2013 are escalated at a rate of 3.5% to account for increases in labor costs.

Dry Docking and Dockside Services Labor Categories

Category Number 1
Program Manager – Experience in the operation, maintenance, overhaul, design or testing, of shipboard systems including program management experience. Shipboard engineering experience may include operation, maintenance, testing, overhaul, technical documentation development and government contracts management. Ship alteration planning, material assembly and the installation process IAW the FMP manual.

Category Number 2
Project Engineer – Technical assistance, maintenance or design of equipment and systems related to hull, mechanical, electrical and electronic systems and components. Shipboard supervisory level experience with hull, mechanical, electrical and electronic systems and components. Experience with DOD/Commercial acquisition procedures.

Category Number 3
Quality Assurance Manager – Inspection experience within a Navy industrial or shipboard environment. Qualified by training and/or experience with hull, mechanical, electrical and electronic systems and components. Knowledge of Alteration Installation Team Quality Assurance Manual, including developing QA workbooks and in-process control procedures.

Category Number 4
Site Foreman – Supervisory level of shipboard work, in the performance of his/her trade on Naval Ships involved in the installation of HM&E Systems. Execution and management of Alteration Installation Teams.

Category Number 5
Logistician – Identification, ordering, expediting and storage of ship repair and/or alteration material from either government or commercial sources. Development of material requirements from engineering data and drawings. Implementation of material acquisition functions based on engineering data/drawings.

Category Number 6
Senior Engineering Technician – Alteration, operation, maintenance, repair and/or overhaul of mechanical, hydraulic, electrical or electronic equipment related to shipboard systems.

Category Number 7
Engineering Technician – Operation, alteration, maintenance, repair and/or overhaul of mechanical, hydraulic, electrical or electronic equipment related to shipboard systems.

Category Number 8
Welder/Burner – Practical knowledge of welding principles and skills to meet optimum wleding parameters. Certified to current approved qualifications for Shielded, Gas Metal and Gas Tungsten Arc Welding and Oxyacetylene welding. Ability to interpret blueprints, process instructions, welding standards and technical manuals pertinent to new or modified equipment. Working skills and knowledge to troubleshoot and repair welding equipment.

Category Number 9
Shipfitter – Read and interpret blueprints, make templates during layout and fabricate structural parts for construction. Operate shop machinery to construct necessary structural parts. Laying out, fabricating and assembling metal structural parts, and large metal pieces of ships. Aligning and adjusting parts using jacks, turnbuckles, shorings, saddles, chips, wedges, and mauls and hammers.

Category Number 10
Pipefitter/Brazer – Fabricate and install flat plate, pipe or special fitting. Plan the work, lay it out, and modify or repair new or existing piping. Read and use sketches, piping diagrams and working blueprints, knowledge of brazing and welding. Ability to make mathematical calculations and utilize elementary laws of physics while installing instrumentation and piping.

Category Number 11
Marine Machinist – Perform the full range of machining operations on most types of conventional machine tools and their various attachments. Ability to plan, lay out, set-up the work and must have knowledge of machining various types of metals and other materials. Read and interpret complex blueprints and locate/extract critical dimensions and key reference points. Use of many types of precision measuring instruments and equipment. Set-up and operate various machine tools. Perform maintenance, service, conversion, repair and/or installation of air conditioning and refrigeration equipment.

Category Number 12
Marine Electrician – Electrical test equipment and shop practices for testing shipboard electrical cabling. Shipboard generators, motor-generators, and emergency generators and their associated electrical distribution systems including switchboards. Read and interpret technical manuals and electrical blueprints. Shipboard safety requirements and tag out programs and shall be capable of performing independently in the troubleshooting, repair, overhaul and alteration of shipboard electrical equipment/systems.

Category Number 13
Clerk (Admin/Typist) – Typing of Navy engineering documents and operation of word processing systems.

Category Number 14
Air Conditioning and Refrigeration Technician (AC&R) – Troubleshooting, repair and overhaul of shipboard air conditioning and refrigeration systems. Full scope of repairs to all shipboard air conditioning and refrigeration systems, and working knowledge of electrical circuits and controls. Knowledgeable of OSHA requirements for handling refrigerant gases and other hazardous materials involved in AC&R repair work. Perform maintenance, service, conversion, repair and/or installation of air conditioning and refrigeration equipment.

Category Number 15
General Laborer – Familiarity of U.S. Navy maintenance and operating procedures.

Category Number 16
Painter/Sandblaster – Knowledge of painting and priming materials, and demonstrating knowledge of toxic painting materials and the protection required in applying hazardous materials.

Category Number 17
Insulator/Lagger – Knowledge of blueprints and specifications for the new installation of insulation material and utilizing insulation materials and their use.

2. *Maximum order*

The Contractor is not obligated to honor any order for a combination of items in excess of:

ITEM NUMBER/SIN	MAXIMUM ORDER
ALL ITEMS	$750,000.00

Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering office to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering offices shall—

- Review additional Schedule Contractors' catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;
- Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
- After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold

Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering offices should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency's needs. In selecting the supply or service representing the best value, the ordering office may consider—

- Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
- Trade-in considerations;
- Probable life of the item selected as compared with that of a comparable item;
- Warranty considerations;
- Maintenance availability;
- Past performance; and
- Environmental and energy efficiency considerations

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

3. Minimum order

The minimum dollar value of orders to be issued is $100.00

4. Geographic coverage (delivery area)

The contract is viable for use by all Federal Agencies worldwide.

5. Point(s) of production (city, county, and State or foreign country):

Norfolk, VA

6. Discount from list prices or statement of net price

There may be instances when ordering offices will find it advantageous to request a price schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order.

7. Quantity discounts

In addition to the circumstances outlined in paragraph (3), above, there may be instances when ordering offices will find it advantageous to request a price reduction. For example, when the ordering office finds a schedule service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these arrangements, regardless of the size of the individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order.

8. *Prompt payment terms:* Net 30

9a. *Notification that Government purchase cards are accepted below the micro-purchase threshold.*

Ordering offices can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.

9b. *Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.*

The Government purchase card will also be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice. Below are the telephone and facsimile numbers that can be used by ordering agencies to obtain technical and/or ordering assistance: Attn: Larry A. Wade, (757) 628-9500 or Fax (757) 628-9600

10. Foreign Items: None

11a. Time of delivery

Alliance Technical Services, Inc. will deliver Facilities Maintenance and Management Services within the number of calendar days after receipt of order (ARO), as set forth below:

Special Item Number	*Delivery Time*
801-001	*as negotiated by agency and contractor*
801-002	*as negotiated by agency and contractor*
812-001	*as negotiated by agency and contractor*
812-002	*as negotiated by agency and contractor*

11b. Expedited delivery: Items available for expedited delivery are noted in this price list.

11c. Overnight and 2-day delivery: *as negotiated by agency and contractor*

11.d Urgent requirements

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact *Alliance Technical Services, Inc.* for the purpose of obtaining accelerated delivery. *Alliance Technical Services, Inc.* will reply to the inquiry within three (3) workdays after receipt. (Telephonic replies will be confirmed by *Alliance Technical Services, Inc.*, in writing.) If the company offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame will be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. FOB point(s): 48 contiguous states including Washington, D.C.

13a. Ordering Address(es)

Alliance Technical Services, Inc.
400 West 24th Street
Norfolk, Virginia 23517
Fax (757) 628-9600

13b. Ordering Procedures: For supplies and sevices, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3. Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as

might the GSA Contracting Office under provisions of FAR 52.212-4, paragraphs (l) Termination for the Government's Convenience, and (m) Termination for Cause.

14. Payment Address(es)

Alliance Technical Services, Inc.
400 West 24th Street
Norfolk, Virginia 23517
Fax (757) 628-9600

Invoices

Alliance Technical Services, Inc., upon completion of the work ordered, shall submit invoices for Facilities Maintenance and Management Services. The ordering office on individual orders, if appropriate may authorize progress payments. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

Payments

For firm-fixed price orders the Government shall pay **Alliance Technical Services, Inc.**, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the payments under Time-and-Materials and Labor-Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 applies to time-and-materials orders placed under this contract. For labor-hour orders, the payment under Time-and-Materials and Labor-Hour Contracts (FEB 1997) Alternate II (JAN 1986) at FAR 52.232-7 applies to labor-hour orders placed under this contract.

15. Warranty Provision

Contractor Commitments, Warranties, and Representations

For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- Time of delivery/installation quotations for individual orders;
- Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design, and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the vendor.
- The above is not intended to encompass items not currently covered by the GSA Schedule contract.

16. Export packing charges: Not applicable

17. Terms and conditions of Government purchase card acceptance
The Government purchase card will be acceptable for payment equal to or less than the micro-purchase threshold for oral and written delivery orders.

18. Terms and conditions of rental, maintenance, and repair: Not applicable

19. Terms and conditions of installation: Not applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not applicable

20a. Terms and conditions for any other services: Not applicable

21. List of service and distribution points: Not applicable

22. List of participating dealers: Not applicable

23. Preventive maintenance

24a. Special attributes such as environmental attributes: Not applicable

24b. Environmental attributes: Not applicable

25. Data Universal Number System (DUNS) number: 87-7257212

26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

USA Small Business Commitment

USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
IN PROCUREMENT PROGRAMS

PREAMBLE

Alliance Technical Services, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

- To actively seek and partner with small businesses.
- To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- To develop and promote company policy initiatives which demonstrate our support for awarding contracts and subcontracts to small business concerns.
- To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small businesses to supply products and services to our company.
- To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
- To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
- To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact:

Larry A. Wade, President
(757) 628-9500 (Tel)
(757) 628-9600 (Fax)

Blanket Purchase Agreements

BEST VALUE
BLANKET PURCHASE AGREEMENT FORMAT
FEDERAL SUPPLY SCHEDULE

Alliance Technical Services, Inc.

In the spirit of the Federal Acquisition Streamlining Act _____(Agency)_____ and ***Alliance Technical Services, Inc.*** enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures

_____	_____
AGENCY DATE	ALLIANCE TECHNICAL SERVICES, INC. DATE

BPA NUMBER _____

*(GOVERNMENT AGENC*Y)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

LOGISTICS SPECIAL BPA DISCOUNT/PRICE

_____

_____

_____

Delivery:

DESTINATION DELIVERY SCHEDULE/DATES

_____

_____

_____

The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

This BPA does not obligate any funds.

This BPA expires on _____ or at the end of the contract period, whichever is earlier.

The following office(s) is hereby authorized to place orders under this contract:

OFFICE POINT OF CONTACT

_____

_____

Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

Unless otherwise agreed to, delivery tickets or sales slips that must contain the following information as a minimum must accompany all deliveries under this BPA:

1. Name of Contractor; (***Alliance Technical Services, Inc.***)
2. Contract Number; _____
3. BPA Number;
4. Special Item Number;
5. Purchase Order Number;
6. Date of Purchase;
7. Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
8. Date of Shipment

The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and ***Alliance Technical Services, Inc.'s*** invoice, the provisions of this BPA will take precedence.

Contractor Team Arrangements Guidelines

BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs,

or -

- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.

Schedule Line Card & POC
Please detach this page and post for handy reference.

For more information contact: Mr. Larry A. Wade
Tel: (757) 628-9500 Email: Lwade@atsnorfolk.com
400 West 24th Street, Norfolk, VA 23517-1205

FACILITIES MAINTENANCE AND MANAGEMENT

SIN 801-001	SURFACE PREPARATION
SIN 801-002	APPLICATION OF CHEMICAL COMPOUNDS
SIN 812-001	DRY DOCKING SERVICES
SIN 812-002	DOCKSIDE MAINTENANCE AND REPAIR SERVICES