

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information , terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!** , a menu-driven database system. The INTERNET address for **GSA Advantage!** is [Http://www.gsa.gov](http://www.gsa.gov).

Solicitation No. 6FEC-E6-030292-B, Facilities Maintenance and Management for SINs 811-005, Refrigeration, Heating, Ventilation, Air Conditioner, Boiler and Chiller HVAC Maintenance, 811-002, Complete Facilities Maintenance and, 003-97, Ancillary Repair and Services under the Services Department.

FSC Group 03FAC, Facilities Maintenance and Management Solutions for Real Property

FSC Class (ES): Services

CONTRACT NUMBER: **GS-21F-007AA**

CONTRACT PERIOD: **September 31, 2012 – September 30, 2017**

Flowsense, LLC
12906 63rd Avenue North
Maple Grove, MN 55369
Telephone: 763.559.9389
FAX: 763.559.9059

Email : paul.smallwood@flowsense.com

Web Sites: www.flowsense.com

CONTRACTOR'S ADMINISTRATION SOURCE: **Paul Smallwood**

Registration

Socio-Economic : **Small business**
Service Disabled Veteran Owned Small business
SBA Certified Small Disadvantaged business
SBA Certified 8(a) Firm

INFORMATION FOR ORDERING ACTIVITIES:

1a) TABLE OF AWARDED SPECIAL ITEM NUMBERS (SIN's):

811 002 --- Complete Facilities Maintenance
003 97 --- Ancillary Repair and Alterations
811 005 --- Refrigeration, Heating, Ventilation, Air Conditioner, Boiler and Chiller HVAC Maintenance

1b) LABOR CATEGORY DESCRIPTIONS

• **811 005****Refrigeration, Heating, Ventilation, Air Conditioner, Boiler and Chiller HVAC**

Maintenance Services related to providing heating and ventilation services. Service could include, but are not limited to, cleaning; air balancing; restoration and de-contamination of HVAC systems or any combination of providing plant equipment; materials; tools; transportation; supervision; labor to perform all repairs; periodic preventative maintenance (PPM); and emergency service work calls to ensure continual operations of refrigeration; heating; ventilation; air conditioner; boiler; Geothermal heat pump systems; renewable energy systems; and boiler and chiller systems.

• **811 002**

Complete Facilities Maintenance This category covers services related to the complete operations, maintenance and repair of federal facilities and could include green maintenance. The following facilities maintenance services can be ordered as stand-alone or in multiple combinations. Services could include, but are not limited to:

- Cemetery Maintenance
- Laundry Services
- Pest control services
- Janitorial/custodial services, to include collection and disposal of refuse and collection and disposal of recycle materials
- Locksmith services
- Plumbing operations & maintenance
- Electrical services to include: High/low voltage systems and maintenance and repair of exterior electrical distribution system
- Maintenance of energy management control systems (EMCS)
- Refrigeration maintenance
- Elevator inspection and maintenance service
- Maintenance of renewable energy systems
- Repair of water tanks
- Fire alarm system preventive maintenance and repair service
- Maintenance support training and consulting services
- Telephone maintenance
- Fire suppression system preventive maintenance and repair services
- Mechanical and operations maintenance & repair of building systems to include: HVAC, boilers, chillers, etc.
- Tree trimming
- Grounds maintenance - to include: Snow removal & landscaping
- Operation and maintenance of water distribution systems and septic systems

• **003 97**

Ancillary Repair and Alterations Repair and Alterations ancillary to existing SINs under this Schedule. Ancillary Repair and Alterations projects are those (1) solely associated with the repair, alternation, delivery or installation of products or services also purchased under this Schedule, and which are (2) routine and non-complex in nature, such as routine painting or carpeting, simple hanging of drywall, basic electrical or plumbing work, landscaping, and similar noncomplex services. This SIN EXCLUDES: (1) major or new construction of buildings, roads, parking lots and other facilities; (2) complex R&A of entire facilities or significant portions of facilities, and (3) Architect-Engineering Services subject to Public Law 92-582 (Brooks Act).

The work performed under this SIN shall be associated with existing SINs that are part of this Schedule. Ancillary Repair and Alterations shall not be the primary purpose of the work ordered but be an integral part of the total solution offered. Ancillary repair and alteration services may only be ordered in conjunction with or in support of products or services purchased under this Federal Supply Schedule contract.

This SIN includes all regulatory guidance outlined in accordance with FAR 36, including the Davis Bacon Act and the Miller Act.

Special Instructions: No award will be made under 003-97 Ancillary Repair and Alteration unless an offeror is awarded (or receives award concurrently) for another SIN under this Schedule. The Repair and Alteration work must be ancillary (incidental) to the primary services or products offered under the Schedule.

For Federally-owned space managed by GSA's Public Building Service (PBS), approval of the PBS Building Manager must be received by the ordering activity and contractor before any repair and alteration work may be ordered. A copy of the approval must be retained by both the ordering activity contracting officer and the contractor.

Owned or leased space outside the PBS inventory may also include approval requirements. A copy of the approval must be retained by both the ordering activity contracting officer and the MAS contractor performing the R&A services.

This R&A SIN shall not be used for PBS leased space.

Any Agency contracting officer ordering services under this SIN for Ancillary Repair and Alterations is responsible for complying with his or her agency's internal policies when procuring R&A services. This may include a specific warrant delegation for procuring construction services when the estimated amount of this portion of the task order exceeds \$2,000 (Ref. FAR 22.4).

Special Notice to Ordering Agencies: GSA or other landlords may require reperformance of any nonconforming work at agency expense. If applicable, agencies may seek appropriate recourse from the contractor responsible for the nonconforming work.

OVERTIME POLICY

All time worked before and after the established work day of (8) hours, Monday through Saturday, and all non-scheduled emergency work performed on Sundays shall be paid in accordance with the local union agreement covering service at a rate not to exceed time and one half. All scheduled time worked on Sunday and all work on a holiday within the jurisdiction where the employee is working shall be paid in accordance with the local union agreement covering service at a rate not to exceed double time.

1. MAXIMUM ORDER: **\$1,000,000**
2. MINIMUM ORDER: **\$ 100**
3. GEOGRAPHIC COVERAGE: **Domestic**
4. POINT(S) OF PRODUCTION: **N/A**

5. BASIC DISCOUNT(S), QUANTITY DISCOUNT(S), PROMPT PAYMENT TERMS

Element	Terms Offered Government GSA	Terms Granted Basis of Award, "Federal Government"
1. Basic Discount terms	6% - Professional Positions 21% - Painter, Janitor, Carpenter, Electrician, Plumber, General Landscaper, HVAC Service Tech, HVAC Installe	6%
2. Quantity/Volume Discount terms (Be specific)	2% for orders of \$300,000.00>	None
3. Prompt payment terms	0.1% net 10	0.1% net 10
4. Standard delivery terms	30 days	30 days
5. Emergency delivery terms	Per task order	Per task order

6. GOVERNMENT PURCHASE CARD ACCEPTED: **Yes**

7. FOREIGN ITEMS: **None**

8. TIME OF DELIVERY AFTER RECEIPT OF ORDER (ARO):

Normal: **30 days**

Emergency: **Per task order**

Expedited: **Per task order**

Overnight and 2nd day delivery: **Available based on job scope**

Urgent Requirement: **Clause I-FSS-140-B of contract applies. Agencies can contact contractor's representative to possibly affect a faster delivery**

9. FOB POINT: **Destination**

10. ORDERING ADDRESS: **Same as Contractor**

11. PAYMENT ADDRESS: **Same as Contractor**

12. WARRANTY PROVISION: **N/A**

13. EXPORT PACKING CHARGES: **N/A**

14. TERMS AND CONDITIONS OF GCCC ACCEPTANCE:
(any threshold above the micro purchase level)

15. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): **N/A**

16. TERMS AND CONDITIONS OF INSTALLATION: **N/A**

17. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LIST AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): **N/A**

18. TERMS AND CONDITIONS OF ANY OTHER SERVICES : **N/A**

19. LIST OF SERVICE AND DISTRIBUTION POINTS:

Flowsense, LLC
12906 63rd Avenue North
Maple Grove, MN 55369
Telephone: 763.559.9389
FAX: 763.559.9059

20. LIST OF PARTICIPATING DEALERS: **N/A**

21. PREVENTIVE MAINTENANCE: **N/A**

22. ENVIRONMENTAL ATTRIBUTES: **N/A**

DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: **114705408**

23. Contractor is registered in the Central Contractor Registration (CCR) Database
Cage Code : 31ZU5

SIN(s) PROPOSED	SERVICE PROPOSED (e.g. Labor Category or Job Title/Task)	MINIMUM YEARS OF EXPERIENC E	UNIT OF ISSUE (e.g. Hour, Task, Sq ft)	MOST FAVORED FEDERAL AGENCY (MFC)***	MOST FAVORED FEDERAL AGENCY (MFC) PRICE***	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (excluding IFF)*	PRICE OFFERED TO GSA (including IFF)*
811 002, 003 97, 811 005	Operations Manager	3	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$88.83	6%	\$88.83	\$89.50
811 002, 003 97, 811 005	Project Manager	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$88.83	6%	\$88.83	\$89.50
811 002, 003 97, 811 005	Project Assistant	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$53.30	6%	\$53.30	\$53.70

SIN(s) PROPOSED	SERVICE PROPOSED (e.g. Labor Category or Job Title/Task)	MINIMUM YEARS OF EXPERIENC E	UNIT OF ISSUE (e.g. Hour, Task, Sq ft)	MOST FAVORED FEDERAL AGENCY (MFC)***	MOST FAVORED FEDERAL AGENCY (MFC) PRICE***	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (excluding IFF)*	PRICE OFFERED TO GSA (including IFF)*
811 002, 003 97, 811 005	Project Administration	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$41.45	6%	\$41.45	\$41.77
811 002, 003 97, 811 005	Building Engineer	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$76.99	6%	\$76.99	\$77.57
811 002, 003 97, 811 005	Superintendent	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$82.91	6%	\$82.91	\$83.53
811 002, 003 97, 811 005	Painter	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$85.28	6%	\$85.28	\$85.92
811 002, 003 97, 811 005	Janitor	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$66.33	6%	\$66.33	\$66.83

SIN(s) PROPOSED	SERVICE PROPOSED (e.g. Labor Category or Job Title/Task)	MINIMUM YEARS OF EXPERIENCE	UNIT OF ISSUE (e.g. Hour, Task, Sq ft)	MOST FAVORED FEDERAL AGENCY (MFC)***	MOST FAVORED FEDERAL AGENCY (MFC) PRICE***	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (excluding IFF)*	PRICE OFFERED TO GSA (including IFF)*
811 002, 003 97, 811 005	Electrician	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$107.44	6%	\$107.44	\$108.25
811 002, 003 97, 811 005	Plumber	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA,	\$108.96	6%	\$108.96	\$109.79
811 002, 003 97, 811 005	General Landscaper	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$36.95	6%	\$36.95	\$37.23
811 002, 003 97, 811 005	HVAC Service Tech	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$129.10	6%	\$129.10	\$130.08
811 002, 003 97, 811 005	HVAC Installer	5	hour	Navy, Air Force, VA, Fish and Wildlife, USDA, EPA	\$108.96	6%	\$108.96	\$109.79



"The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (***) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix.

WD 05-2287 (Rev.-12) was first posted on www.wdol.gov on 06/19/2012

REGISTER OF WAGE DETERMINATIONS UNDER | U.S. DEPARTMENT OF LABOR
THE SERVICE CONTRACT ACT | EMPLOYMENT STANDARDS ADMINISTRATION
By direction of the Secretary of Labor | WAGE AND HOUR DIVISION

| WASHINGTON D.C. 20210

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| Wage Determination No.: 2005-2287

Diane C. Koplewski | Division of | Revision No.: 12
Director | Wage Determinations | Date Of Revision: 06/13/2012

States: Minnesota, Wisconsin

Area: Minnesota Counties of Anoka, Carver, Chisago, Dakota, Hennepin, Isanti, Ramsey, Scott, Washington, Wright
Wisconsin Counties of Pierce, Polk, St Croix

Fringe Benefits Required Follow the Occupational Listing

OCCUPATION CODE - TITLE	FOOTNOTE	RATE
23160 - Electrician, Maintenance		29.96
23760 - Painter, Maintenance		21.49
23810 - Plumber, Maintenance		27.99

ALL OCCUPATIONS LISTED ABOVE RECEIVE THE FOLLOWING BENEFITS:

HEALTH & WELFARE: \$3.71 per hour or \$148.40 per week or \$643.07 per month

VACATION: 2 weeks paid vacation after 1 year of service with a contractor or successor; 3 weeks after 5 years, and 4 weeks after 15 years. Length of service includes the whole span of continuous service with the present contractor or successor, wherever employed, and with the predecessor contractors in the performance of similar work at the same Federal facility. (Reg. 29 CFR 4.173)

HOLIDAYS: A minimum of ten paid holidays per year, New Year's Day, Martin Luther King Jr's Birthday, Washington's Birthday, Memorial Day, Independence Day, Labor Day, Columbus Day, Veterans' Day, Thanksgiving Day, and Christmas Day. (A contractor may substitute for any of the named holidays another day off with pay in accordance with a plan communicated to the employees involved.) (See 29 CFR 4174)

THE OCCUPATIONS WHICH HAVE NUMBERED FOOTNOTES IN PARENTHESES RECEIVE THE FOLLOWING:

1) COMPUTER EMPLOYEES: Under the SCA at section 8(b), this wage determination does not apply to any employee who individually qualifies as a bona fide executive, administrative, or professional employee as defined in 29 C.F.R. Part 541. Because most Computer System Analysts and Computer Programmers who are compensated at a rate not less than \$27.63 (or on a salary or fee basis at a rate not less than \$455 per week) an hour would likely qualify as exempt computer professionals, (29 C.F.R. 541.400) wage rates may not be listed on this wage determination for all occupations within those job families. In addition, because this wage determination may not list a wage rate for some or all occupations within those job families if the survey data indicates that the prevailing wage rate for the occupation equals or exceeds \$27.63 per hour conformances may be necessary for certain nonexempt employees. For example, if an individual employee is nonexempt but nevertheless performs duties within the scope of one of the Computer Systems Analyst or Computer Programmer occupations for which this wage determination does not specify an SCA wage rate, then the wage rate for that employee must be conformed in accordance with the conformance procedures described in the conformance note included on this wage determination.

Additionally, because job titles vary widely and change quickly in the computer industry, job titles are not determinative of the application of the computer professional exemption. Therefore, the exemption applies only to computer employees who satisfy the compensation requirements and whose primary duty consists of:

(1) The application of systems analysis techniques and procedures, including consulting with users, to determine hardware, software or system functional specifications;

(2) The design, development, documentation, analysis, creation, testing or modification of computer systems or programs, including prototypes, based on and related to user or system design specifications;

(3) The design, documentation, testing, creation or modification of computer programs related to machine operating systems; or

(4) A combination of the aforementioned duties, the performance of which requires the same level of skills. (29 C.F.R. 541.400).

2) AIR TRAFFIC CONTROLLERS AND WEATHER OBSERVERS - NIGHT PAY & SUNDAY PAY: If you work at night as part of a regular tour of duty, you will earn a night differential and receive an additional 10% of basic pay for any hours worked between 6pm and 6am. If you are a full-time employed (40 hours a week) and Sunday is part of your regularly scheduled workweek, you are paid at your rate of basic pay plus a Sunday premium of 25% of your basic rate for each hour of Sunday work which is not overtime (i.e. occasional work on Sunday outside the normal tour of duty is considered overtime work).

HAZARDOUS PAY DIFFERENTIAL: An 8 percent differential is applicable to employees employed in a position that represents a high degree of hazard when working with or in close proximity to ordnance, explosives, and incendiary materials. This includes work such as screening, blending, dying, mixing, and pressing of sensitive ordnance, explosives, and pyrotechnic compositions such as lead azide, black powder and photoflash powder. All dry-house activities involving propellants or explosives.

Demilitarization, modification, renovation, demolition, and maintenance operations on sensitive ordnance, explosives and incendiary materials. All operations involving regrading and cleaning of artillery ranges.

A 4 percent differential is applicable to employees employed in a position that represents a low degree of hazard when working with, or in close proximity to ordnance, (or employees possibly adjacent to) explosives and incendiary materials which involves potential injury such as laceration of hands, face, or arms of the employee engaged in the operation, irritation of the skin, minor burns and the like; minimal damage to immediate or adjacent work area or equipment being used. All operations involving, unloading, storage, and hauling of ordnance, explosive, and incendiary ordnance material other than small arms ammunition. These differentials are only applicable to work that has been specifically designated by the agency for ordnance, explosives, and incendiary material differential pay.