



GALI SERVICE INDUSTRIES, INC.

Schedule O3FAC Complete Facilities Maintenance

**Contract #GS-21F-0082Y
SIN #811-002
03/29/2012-03/28/2017
Small, Minority Owned
DUNS #809090756
Cage Code #5YGJ9**

**Mr. Arthur Stecklow/Federal Manager
12312 Wilkins Avenue
Rockville, MD 20852
Phone: (301) 986-8890, Ext. 19
Fax: (301) 986-8928
art@galiservice.com**

www.galiservice.com



TABLE OF CONTENTS

OVERVIEW.....	2
ABOUT GSI.....	3
HOURLY RATES/LABOR CATEGORY DESCRIPTIONS.....	4
CONTRACT INFORMATION.....	5

Concerned About Budgets and Your Sustainability Goals?

Facilities and property managers everywhere today are struggling with conflicting objectives: Budget cuts are driving the need for greater cost efficiencies while sustainability policies require substantial changes in procurement and day-to-day operations.

Worried About the Correlation Between Cleaning and Health?

Facilities and property managers are also under increasing pressure to address the clear correlation, based on decades of research, between cleaning practices and health. According to the American College of Allergy, Asthma & Immunology, 50 percent of all illnesses are either caused or aggravated by poor Indoor Air Quality. A 2008 article in the *Journal of Sustainable Real Estate* reported that tenants who moved into green buildings reported an average 2.88 fewer sick days and a 4.88 percent average increase in employee productivity.

GSI Eco Healthy Cleaning Protects Health and the Environment.

GSI Eco Healthy Cleaning can help you address these challenges and turn the care and maintenance of your facilities into a market advantage. GSI is a Green Seal GS-42 Certified professional cleaning services provider dedicated to protecting health and the environment.

- GSI managers and supervisors undergo extensive training in green and healthy cleaning products, processes and equipment.
- We adhere to rigorous, science-based standards established by Green Seal, the nation's most respected independent, non-profit environmental certification organization; and our cleaning service is certified under the Green Seal GS-42 standard.
- Our best practices for high-performance cleaning enable us to meet comparable budgetary cost objectives over internal staffing and traditional cleaning service providers.
- Our Eco Healthy on-site signage, education and stakeholder communications programs can help you demonstrate your commitment to protecting health and the environment and differentiate your organization.

To learn more about how GSI Eco Healthy Cleaning can help you turn the care and maintenance of your facilities into a market advantage, visit www.ecohealthy.com or contact:

Arthur Stecklow/Federal Manager
301-986-8890 ext 19
art@galiservice.com

Bathroom decals remind occupants and visitors that you are committed to protecting their health and the environment.



On-site posters and stakeholder education programs demonstrate your Eco Healthy commitment and help differentiate your facilities.





GSI Eco Healthy Cleaning™ is a Green Seal GS-42 Certified cleaning service provider dedicated to protecting health and the environment. GSI's extensive list of federal and commercial clients includes the IRS (New Carrolton Federal Center), Army Corps of Engineers, DHS, DISA, DoD, DOE, DOJ, FDA, GSA, NIH, NIST, NOAA, NRC, NTSB, U.S. Court of Appeals, and USDA as well as Dulles International Airport, Gaylord Convention Center, Nationals Park and Reit Management & Reserach.

To learn more about our Green Seal GS-42 Certified green and healthy cleaning services, visit www.galiservice.com or contact:

Arthur Stecklow/Federal Manager

301-986-8890, Ext. 19

art@galiservice.com

GSI Eco Healthy Cleaning is a Minority Business Enterprise certified by the National Minority Supplier Development Council.



Hourly Rates*

Janitor.....	\$21.25825
Laborer, Grounds Maintenance.....	\$23.001225
Painter, Maintenance.....	\$35.191975

*IFF included

Labor Category Descriptions

Janitor

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms.

Laborer, Grounds Maintenance

Maintains grounds of industrial, commercial or public property such as buildings, camp and picnic grounds, parks, playgrounds, greenhouses, and athletic fields, and repairs structures and equipment, performing one or more of the following tasks: Cuts grass, using walking-type or riding mowers (less than 2000 lbs.). Trims hedges and edges around walks, flower beds, and wells, using hedge trimmers, clippers and edging tools. Prunes shrubs and trees to shape and improve growth, using shears and other hand tools. Sprays lawn, shrubs, and trees with fertilizer or insecticide. Plants grass, flowers, trees, and shrubs. Waters lawn and shrubs during dry periods, using hose or activating sprinkler system. Picks up and burns or carts away leaves, paper or other litter. Removes snow from walks, driveways, roads, or parking lots, using shovel and snow blower. Spreads salt on walkways and other areas. Repairs and paints fences, gates, benches, tables, guardrails, and outbuildings. Assists in repair of roads, walks, buildings, and mechanical equipment. May clean comfort stations, office and workshop areas, and parking lots by sweeping, washing, mopping and polishing.

Painter, Maintenance

Paints and redecorates walls, woodwork and fixtures. Work involves the following: Knowledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

Contract Information

1a, b, & c: See previous rate / labor category descriptions.

2. Maximum order. \$1,000,000

3. Minimum order. \$100.00

4. Geographic coverage (delivery area). Domestic delivery

5. Point(s) of production (city, county, and State or foreign country). N/A

6. Discount from list prices or statement of net price.

Janitor - 1%

Laborer - 41%

Painter - 1%

7. Quantity discounts.

1% for contracts over \$100,000

2% for contracts over \$250,000

8. Prompt payment terms. N/A

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. Y

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Y

10. Foreign items (list items by country of origin). N/A

11a. Time of delivery. (Contractor insert number of days.) 30 days

11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. 10 Days

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. N/A

Contract Information (continued)

11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery. N/A

12. F.O.B. point(s). Destination

13a. Ordering address(es). 12312 Wilkins Avenue, Rockville, MD 20852

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es). 12312 Wilkins Avenue, Rockville, MD 20852

15. Warranty provision. One year, non-transferable labor warranty against defective workmanship from date of completion.

16. Export packing charges, if applicable. N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). None

18. Terms and conditions of rental, maintenance, and repair (if applicable). N/A

19. Terms and conditions of installation (if applicable). N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). N/A

20a. Terms and conditions for any other services (if applicable) N/A

21. List of service and distribution points (if applicable). N/A

22. List of participating dealers (if applicable). N/A

23. Preventive maintenance (if applicable). N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A

25. Data Universal Number System (DUNS) number. 809090756

26. Notification regarding registration in Central Contractor Registration (CCR) database. Y