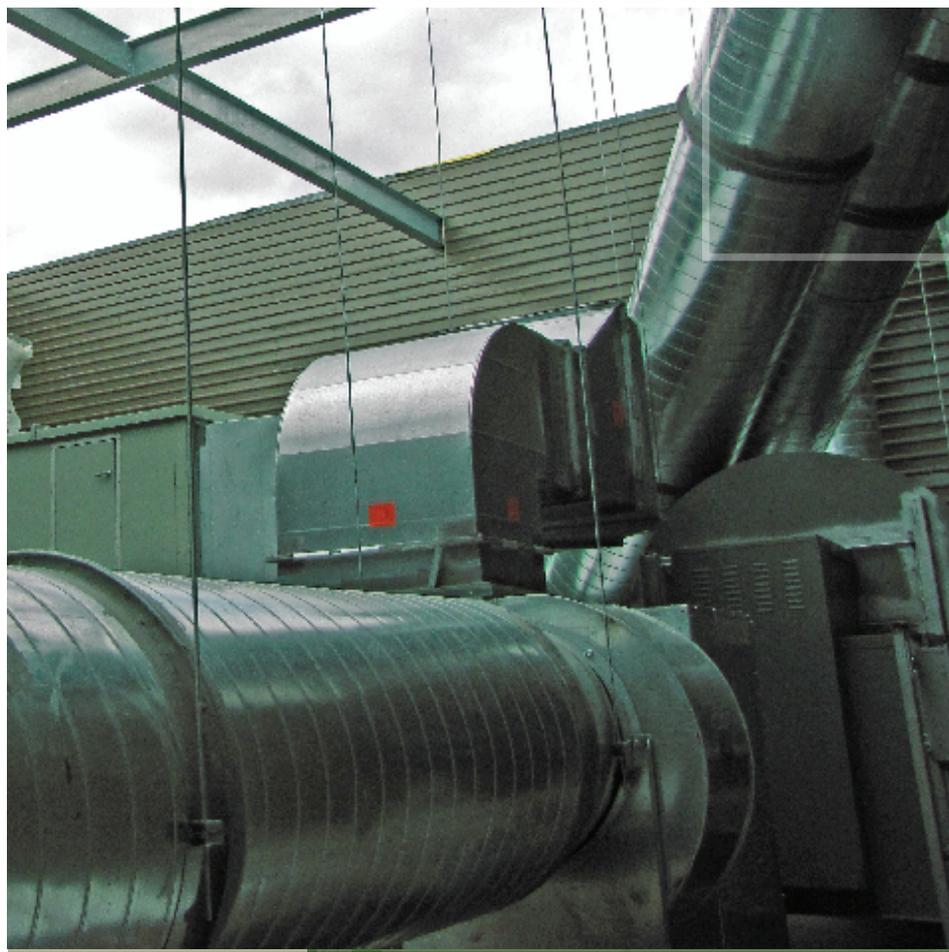


December 26, 2013

Energy & Commissioning Services

INNOVATION
EFFICIENCY
SOLUTIONS



CONTACT:

James McLane, PMP, RCDD
Direct: 505.348.5202
JMcLane@WHPacific.com

Contract Number: GS-21F-0092U

WHPacific

6501 Americas Parkway NE, Ste 400
Albuquerque, New Mexico 87110
P 505.247.0294

FIRM OVERVIEW

WHPacific, Inc. is a full service, multidiscipline Architectural – Engineering firm. Headquartered in Anchorage, Alaska, WHPacific serves the western United States through 17 offices in Alaska, Arizona, Colorado, Idaho, New Mexico, Oregon, Texas, and Washington. Corporate-wide, WHPacific has over 400 employees and annual revenues in excess of \$67 million. For over 25 years, the WHPacific Family of Companies has provided government and private sector clientele with a wide variety of exceptional professional services. WHPacific is consistently ranked among the nation’s top 500 design companies by Engineering News Record.

MISSION:

Enhancing communities through creative, exceptional Service

VALUES:

Honesty and integrity will govern our activities
Commitments made will be fulfilled
Everyone will be treated with dignity and respect

SEVEN BUSINESS LINES:

- Architecture
- Building Engineering
- Land Development
- Scanning Services
- Survey
- Transportation
- Water Resources

100% Alaska Native Owned

Owned by the NANA Development Corporation in Alaska, the business arm of NANA Regional Corporation, Inc., WHPacific is the largest Native American-owned architecture and engineering firm in the United States. NANA is one of 13 regional Native Corporations created in the early 1970s as a result of the Alaska Native Claims Settlement Act, and represents the interest of our more than 11,400 Inupiat shareholders who are descended from families living in Northwestern Alaska.

Federal Subcontracting Opportunities

Even though WHPacific is a large business, our Alaska Native Corporation ownership status allows federal prime contractors (under FAR Section 19.703) to count subcontracts to WHPacific as Small Business (SB) and Small Disadvantaged Business (SDB) under their subcontracting plans. Ultimately, prime contractors get a robust, well-qualified subcontractor and SB/SDB credit at the same time.



Office Locations:

Alaska - Anchorage, Barrow, Fairbanks
Arizona - Phoenix
California - Sacramento
Colorado - Denver
Idaho - Boise
New Mexico - Albuquerque
Oregon - Bend, Portland, Salem
Washington - Hanford, Olympia, Seattle, Sumner

Contract Number: GS-21F-0092U

Point of Contact:

James R. McLane, PMP, RCDD
Energy/Commissioning Services Manager
P: 505-348-5202
jmclane@whpacific.com
www.whpacific.com

COMMISSIONING

Performance according to design

Not all existing buildings were designed or constructed with **life-cycle operation** in mind. Even new facilities can lack the proper reliability, sustainability, efficiency, functional performance, maintenance, verification and baseline performance monitoring as project elements rarely understood. **Commissioning is a quality assurance process** that integrates building systems with these project elements in mind. When executed properly, commissioning ensures a facility will perform according to an **owner's expectations** for the life of the facility.

WHPacific provides a full range of commissioning services tailored to the needs of our clients. Our commissioning personnel are comprised of professional engineers, certified commissioning providers and LEED accredited professionals. Our commissioning team has the breadth of experience and depth of knowledge in commissioning, design, construction and facility engineering.

WHPacific provides a full range of commissioning services tailored to the needs of our clients. Our commissioning personnel are comprised of professional engineers, certified commissioning providers and LEED accredited professionals. Our commissioning team has the breadth of experience and depth of knowledge in commissioning, design, construction and facility engineering.



Capabilities

Total Building Commissioning
New Construction
Existing Building (retro-commissioning) LEED Fundamental and Enhanced
LEED Accredited Professionals in all Disciplines
GSA Schedule (GS-21F-0092U, Energy Services)

Benefits

- Identify & resolve issues early in design and construction
- Reduce construction rework
- Reduce project punch lists
- Reduce life-cycle costs of facilities
- Reduce downtime of facilities
- Lower energy consumption
- Improve project delivery

Systems

- Mechanical Systems
- Electrical Systems
- Building Envelope
- Life Safety Systems
- Security and Access Control
- Information technology Systems

Business Applications

- Commercial
- Municipal
- Institutional
- Hospitality
- Industrial

Representative Clients

- Southwest Indian Polytechnic Institute (SIPI)
- Military Institute
- Public Schools (K- 12)
- Department of Energy
- Department of Homeland Security
- Federal and State Courthouses
- United States Border Patrols
- United States Port of Entries
- Commercial Developer
- General Services Administration

Contract Number: GS-21F-0092U

Point of Contact:

James R. McLane, PMP, RCDD

Energy/Commissioning Services Manager

P: 505-348-5202

jmclane@whpacific.com

www.whpacific.com



LEED CONSULTING

Is the synergy between design and performance

The adoption of Leadership in Energy & Environmental Design (LEED) certification requirements by many local, state and federal Government entities, as well as a significant number of leading Private sector businesses, is transforming the construction industry as we know it.

WHPacific provides LEED Consulting services for the Contactor and Owner/Design Team who seek a synergy between design and high performance. As a member of the USGBC (U.S. Green Building Council), WHPacific has LEED Accredited Professionals on staff to help Contractors or Owners/Design Teams to comply with the requirements mandated by the LEED Certification process.

LEED offers environmental benefits, economic, community, health and safety benefits, reduces the impact on natural resources consumption, enhances occupant comfort and health, and minimizes strain on local infrastructure.

Representative Clients

- Military Institutes
- Universities
- Public Schools (K – 12)
- Department of Energy
- Department of Homeland Security
- United States Border Patrols
- United States Port of Entries
- Commercial Developments

Applications

- Interpret LEED specification requirements
- Coordinate with LEED Project Administrator on behalf of Contractor
- Educate Contractor on LEED documentation required
- Submission of Contractors documentation for LEED Credit compliance



Contract Number: GS-21F-0092U

Point of Contact:

James R. McLane, PMP, RCDD

Energy/Commissioning Services Manager

P: 505-348-5202

jmclane@whpacific.com

www.whpacific.com

Capabilities

- LEED Project Administration
- LEED Accredited Professionals in all Disciplines
- Team Consulting
- Pre-Design and Design Phase Services
- Construction Phase Services
- LEED Fundamental and Enhanced Commissioning
- GSA Schedule (GS-21F-0092U, Energy Services)
- Sustainable Building Tax Credit (SBTC) Services

As Contractor Consultant

- Interpret LEED specification requirements
- Coordinate with LEED Project Administrator on behalf of Contractor
- Educate Contractor on LEED documentation required
- Submission of Contractors documentation for LEED Credit compliance

As Owner/Design Team Consultant

- 1 Point for LEED Accredited Professional (ID Credit 2)
- Register LEED Project with USGBC
- Establish LEED Environmental and Energy Goals
- Develop/Review/Advise on LEED Credit Selections
- Track LEED Project Milestones
- Train team on use of LEED On-line and Credit Compliance
- Facilitate Design team discussions for LEED Synergies
- Submittal documentation for LEED Credit compliance
- Quality Assurance Review of LEED Templates
- Prepare LEED CIR (Credit Interpretation Requests)
- Design and Construction Phase Submission to USGBC
- Submittal documentation for LEED Credit compliance
- Quality Assurance Review of LEED Templates
- Prepare LEED CIR (Credit Interpretation Requests)
- Design and Construction Phase Submission to USGBC



ENERGY SERVICES

Facilities perform as intended

WHPacific offers a variety of services that will contribute to the success of your energy projects. We assist our clients in evaluating equipment and systems, and implementing renewable energy options. WHPacific provides resource assessments, system evaluations, feasibility studies, **energy audits**, assistance in planning and grant application, concept development, design, environmental assessments and permitting, economic and market evaluations, socio-political appraisals and construction management.

WHPacific has provided an array of **energy audits and services**. We are committed to preserving the environment through corporate and social sustainability practices.

- Innovative Efficiency Solutions

Over the 40 years that we have been in business, WHPacific has amassed exceptional capabilities in planning, architecture, building engineering, **energy auditing** / commissioning, transportation engineering, water resources engineering, environmental investigations, scanning, and surveying.

With 17 offices located nationwide, WHPacific is well staffed and well qualified to provide a full-service, multi-discipline team to deliver **energy audit** and commissioning services for Clients. Our services are designed to validate measures that will save energy, reduce greenhouse gases, conserve water, and reduce maintenance costs. We are capable of providing commissioning and retro-commissioning services, **energy audits** (Levels 1, 2, and 3), and other building assessments to help our clients ensure that their facilities are as energy-efficient as they were designed to be.



Capabilities

- Energy Consulting
- Energy Audits
- Feasibility Studies
- System Evaluations
- Building Life-cycle Cost Analysis
- Environmental and Resources Assessments
- Sustainable Planning & Energy Design
- Economic & Market Evaluations
- Assistance with Planning & Grant Applications
- Operations & Maintenance Training

Benefits

- Identify fast-payback energy retrofit opportunities
- Make well-informed decisions on capital investments in your buildings
- Identify low-cost/no-cost O&M measures that have an immediate impact
- Develop integrated capital improvement programs that coordinate energy programs with other planned improvements
- Identify & resolve issues that will help ensure energy efficiency of the facility
- Improve facility performance
- Lower energy consumption
- Reduce life-cycle costs of facilities

Business Applications

- Commercial
- Municipal
- Institutional
- Hospitality
- Industrial

Representative Clients

- US Department of the Interior / Bureau of Indian Affairs
- General Services Administration
- Department of Energy/ NNSA
- Commercial Developer
- Public Schools (K-12)
- Higher learning Institutions

Contract Number: GS-21F-0092U

Point of Contact:

James R. McLane, PMP, RCDD

Energy/Commissioning Services Manager

P: 505-348-5202

jmclane@whpacific.com

www.whpacific.com



RENEWABLE ENERGY Innovation Efficiency Solutions

WHPacific offers a variety of services that contribute to the success of your energy project. We assist owners, operators, developers, and public agencies in evaluating and implementing renewable energy options. We provide resources assessments, technology evaluations, feasibility studies, assistance in planning and grant application, concept development, design environmental assessments and permitting, economic and market evaluations, sociopolitical appraisals and construction management.

WHPacific is committed to preserving the environment through corporate and social sustainability practices and is a member of the US Green Building Council. We understand that when it comes to implementing renewable energy technology, communities are as important as engineering. Our holistic approach to planning and design emphasizes the ultimate goal of building better communities by including local residents and stakeholders



Capabilities

- Project Management
- Site Evaluations
- Feasibility Studies & Cost Scenarios
- Literature Review, Professional Consultation & Technical Editing
- GIS Mapping
- Government Regulations & Incentives
- O& M Cost Reduction
- GSA Schedule (GS-21F-0092U, Energy Services)

Benefits

- Predictable, constant, and fixed cost
- Hedge against market fluctuations
- No/Minimal green house gas emissions
- Minimal risk of fuel spills and environmental contamination

Systems

- Solar Power Systems
- Wind Energy
- Intertie Assessment
- Ground Source Heat Pump Systems and Geothermal Power Systems
- Biomass
- Hydroelectric Systems

Business Applications

- Commercial
- Municipal

Representative Clients

- US Department of the Interior/Bureau of Indian Affairs
- Public Schools (K-12)
- Department of Energy
- Department of Homeland Security
- Federal and State Courthouses
- United States Border Patrols
- United States Ports of Entry
- Commercial Developers
- General Services Administration

Contract Number: GS-21F-0092U
Point of Contact:
James R. McLane, PMP, RCDD
Energy/Commissioning Services Manager
P: 505-348-5202
jmclane@whpacific.com
www.whpacific.com



**WHPACIFIC, INC. – Innovation
Efficiency
Solutions**

SCHEDULE TITLE: 6FEC-E6-030292-B, Refresh #8, dated July 22, 2008

Contract Number: GS-21F-0092U

Contract Performance Period: August 1, 2013 – July 31, 2018

CONTRACTOR’S NAME, ADDRESS, TELEPHONE AND FAX NUMBER; EMAIL AND/OR WEB SITE ADDRESS:

WHPacific, Inc.
6501 America’s Parkway, NE, Suite 400
Albuquerque, NM 87110
Telephone: 505-348-5202
Fax: 505-242-4845

Email: jmclane@whpacific.com
Web Site: www.whpacific.com

CONTRACTOR’S ADMINISTRATION SOURCE: James R. McLane,
Energy-Commissioning Services
Manager
(D) 505-348-5202
(F) 505-242-4845

BUSINESS SIZE: Large

INFORMATION FOR ORDERING ACTIVITIES:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SIN’s):

871-202 - Energy Management Planning and Strategies- A four-phase Comprehensive Energy Management Solution consisting of all four phases of an energy project and could pertain to a variety of energy projects that include, but are not limited to, renewable energy, sustainable energy, and energy efficient buildings certification programs such as LEED.

1. **Consulting/Auditing/Energy Management Solutions** - This includes the strategic planning, energy assessments e.g. feasibility, vulnerability and other detailed assessments, developing and executing of energy audits, audit plans and energy management solutions.
2. **Concept Development and Requirements Analysis-** This includes the analysis of the audit results and outlined requirements to design a detailed energy management project concept.
3. **Implementation and Change Management** - This includes the implementation and integration of more energy efficient practices and systems and training in using them effectively.
4. **Measurement and Verification** - This includes the performance assessment and measurement of the effectiveness and energy efficiency of the project and can include long term monitoring, verification of savings and benchmarking.

WHPACIFIC, INC. – Innovation Efficiency Solutions

871-203 – Training on Energy Management- Including, but not limited to, reducing energy consumption, mitigating risk with energy systems, operating systems efficiently, making energy efficient system choices, and energy efficient buildings certification programs such as LEED.

871-204 – Metering Services- Including, but not limited to, the installation of metering equipment and software used for the collection of data and measurement of energy consumption through electric, gas, water or steam utilities, the utilization of data to ensure energy conservation goals are being met, and allows for the measurement and tracking of the cost effectiveness of energy technology investments. This could include basic metering services, advanced metering services, maintenance, installation, removal and disposal of new or existing equipment. Security clearances such as HSPD-12 may be required.

871-205 – Energy Program Support Services- Including, but not limited to, billing and management oversight and assistance in preparing energy services related agency statements of work. Energy efficient buildings certification programs such as LEED may be included.

871-206 – Building Commissioning Services- Including, but not limited to, comprehensive building commissioning services on new construction, major modernization projects, and existing energy consuming buildings and facilities designed to ensure the building systems are designed and built to operate as efficiently as possible. This includes re-commissioning and retro-commissioning services. Energy efficient buildings certification programs such as LEED may be included.

871-207 – Energy Audit Services- Including, but not limited to, developing, executing, and reporting on audit plans and/or perform energy and water audit services. Energy audits may range from cursory to comprehensive. Including, but not limited to data collection, data analysis, benchmarking with tools such as Energy Star, and written recommendations of suggested upgrades of electrical and mechanical infrastructure, including their impact on energy consumption and pollution can include recommendations for using alternative Energy Sources. Energy efficient buildings certification programs such as LEED may be included.

871-208 – Resource Efficiency Management (REM) - Including, but not limited to, providing information on possible steps that will improve energy efficiency. This information shall include estimates of cost savings and environmental benefits. This includes onsite analysis of current operations, equipment, and energy purchasing patterns. This may include the services of a resource efficiency advocate for individual or aggregated building(s) in order to maximize resource efficiency. Energy efficient buildings certification programs such as LEED may be included.

WHPACIFIC, INC. – Innovation Efficiency Solutions

871-209 – Innovations in Energy- Innovative approaches to renewable and/or sustainable energy, sustainability services, and energy management technology and services. These might include, but are not limited to, new developments or improvements in providing renewable energy and managing energy through biomass conversion, solar energy, fuel cells, geothermal energy, hydropower (tidal power, wave power, tidal stream power, waterwheels, and hydro electricity), wind power or other sources. These approaches should be capable of providing renewable and/or sustainable energy and sustainability services that are more carbon-neutral, thereby lessening dependence on traditional non-renewable, fossil fuel sources of energy such as coal, oil, natural gas and propane. This could include sustainability and carbon management solutions such as analysis, foot printing, measuring, mitigation, verification and management, training on new energy technologies and systems, life-cycle costing, and maintenance and operational support of renewable energy systems; and the implementation, testing and evaluation of networked energy management systems and services that utilize Internet Protocol - Next Generation (IPv6) enabled systems that are configured using open standards architecture that can include Power over Ethernet (POE) implementation, wireless configurations, data security using IPSEC or 128 DES Encryption standards, high reliability, NIST compliant, and demonstrated energy efficiencies or cost savings, and are capable of integrating with existing information systems data infrastructure and backbone.

871-210 – Water Conservation - Water Conservation: Services and consulting related to the reduction of water usage, recycling of water for multiple purposes, retention of water, improvement of water quality and water flow. These services can include, but are not limited to, facility water audits, water balance, and water system analysis.

871-299 – Introduction of New Services - A new service may be a task, procedure, or product existing in the commercial market which is being developed, improved, or not yet introduced to the Federal Government or not currently available under any GSA Contract, but is categorically related to this procurement.

003-97 – Ancillary Repairs and Alterations – A service that allows minor repairs to mechanical and electrical systems and equipment in regard to functionality to enhance energy and water performance.

Other Direct Costs

**WHPACIFIC, INC. – Innovation
Efficiency
Solutions**

2. MAXIMUM ORDER*: \$1,000,000

*If the “best value” selection places your order over the Maximum Order, identified in the catalog/price list, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for the requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with the FAR 8.404

3. MINIMUM ORDER: \$100

4. GEOGRAPHIC COVERAGE: Domestic

5. POINT(S) OF PRODUCTION: N/A

6. BASIC DISCOUNT: 1%

7. QUANTITY DISCOUNT(S): N/A

8. PROMPT PAYMENT TERMS: Net 30

9. GOVERNMENT PURCHASE CARD ACCEPTED: Yes (excludes prompt payment discounts)

10. FOREIGN ITEMS: None

11. TIME OF DELIVERY AFTER RECEIPT OF ORDER (ARO):

Normal: Varies per service performed

Emergency: Shipment within ____ days ARO for in stock at the time of order

Expedited: Items available for expedited delivery are noted in this price list.

Overnight and 2- day Delivery:

Urgent Requirement: Clause I-FSS-I40-B of the contract applies. Agencies can contact contractor’s representative to possibly affect a faster delivery.

12. FOB POINT: Destination

13. ORDERING ADDRESS: Same as Contractor

14. PAYMENT ADDRESS: Same as Contractor

15. WARRANTY PROVISION: (Liability Insurance Only)

**WHPACIFIC, INC. – Innovation
Efficiency
Solutions**

16. **EXPORT PACKING CHARGES: N/A**
17. **TERMS AND CONDITIONS OF GCCC ACCEPTANCE:** (any thresholds above the micropurchase level)
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A**
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A**
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTSPRICE-LIST AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A**
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES: N/A**
21. **LIST OF SERVICE AND DISTRIBUTION POINTS: N/A**
22. **LIST OF PARTICIPATION DEALERS: N/A**
23. **PREVENTIVE MAINTENANCE:**
24. **ENVIRONMENTAL ATTRIBUTES, e.g., RECYCLED CONTENT, ENERGY EFFICIENCY, AND /OR REDUCED POLLUTANTS: CONTRACTOR MUST COMPLETE**
25. **DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 809311405**
26. **NOTIFICAION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE**

ENERGY AND COMMISSIONING SERVICES

Year One

| SIN | Order Number | Labor Category | Description | GSA Price Per Hour |
|--|--------------|------------------------------------|--|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M4 | STAFF M/E ENGINEER | Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 4 Years | \$112.49 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M5 | PROJECT M/E ENGINEER | Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 10 Years | \$129.37 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M6 | SENIOR M/E PROJECT ENGINEER | Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 15 Years | \$148.77 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M7 | SENIOR M/E ENGINEER | Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$166.62 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M8 | PRINCIPAL M/E ENGINEER | As a manager, directs an important segment of the firm's business, responsible for deciding the kind and extent of professional and support program needed to accomplish the objective of the organization. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$186.62 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A5 | ARCHITECT 2 | Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 10 Years | \$106.57 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A6 | ARCHITECT SR | Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 15 Years | \$122.55 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A7 | ARCHITECT PRINCIPAL | Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20 Years | \$140.94 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A8 | ARCHITECT SR PRINCIPAL | Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20+ Years | \$162.08 |

ENERGY AND COMMISSIONING SERVICES

Year One

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|--|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X2 | PROJECT MANAGER II Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 5-10 Yrs. | \$142.00 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X3 | PROJECT MANAGER III Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 10-15 Yrs. | \$159.05 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X4 | SENIOR PROJECT MANAGER Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 15-20 Yrs. | \$178.13 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T4 | FIELD REPRESENTATIVE Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15 yrs. | \$89.84 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T5 | FIELD REP-INSPECTOR SR/ DESIGNER SR. Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15-20 yrs. | \$103.68 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | C4 | DIVISION ADMIN II. Perform various administrative duties of a difficult/complex nature. Work may involve analysis of reports with recommended actions. Responsible for developing and implementing systems and procedures for the handling and completion of work on a project. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 8-10 yrs. | \$70.08 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | RFI each | \$0.08 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Calculations each | \$0.08 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Submittals each | \$0.08 |

ENERGY AND COMMISSIONING SERVICES

Year One

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|---------------------------------|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Construction Cost Estimate each | \$0.08 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Reports each | \$0.08 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 11X17 each | \$0.30 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 24X36 each | \$1.09 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 30X40 each | \$1.59 |
| | | CD each | \$5.04 |

ENERGY AND COMMISSIONING SERVICES

Year Two

| SIN | Order Number | Labor Category | Description | GSA Price Per Hour |
|--|--------------|------------------------------------|--|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M4 | STAFF M/E ENGINEER | Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 4 Years | \$118.11 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M5 | PROJECT M/E ENGINEER | Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 10 Years | \$135.83 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M6 | SENIOR M/E PROJECT ENGINEER | Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 15 Years | \$156.20 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M7 | SENIOR M/E ENGINEER | Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$174.95 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M8 | PRINCIPAL M/E ENGINEER | As a manager, directs an important segment of the firm's business, responsible for deciding the kind and extent of professional and support program needed to accomplish the objective of the organization. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$195.95 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A5 | ARCHITECT 2 | Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 10 Years | \$111.90 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A6 | ARCHITECT SR | Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 15 Years | \$128.68 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A7 | ARCHITECT PRINCIPAL | Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20 Years | \$147.98 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A8 | ARCHITECT SR PRINCIPAL | Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20+ Years | \$170.19 |

ENERGY AND COMMISSIONING SERVICES

Year Two

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|--|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X2 | PROJECT MANAGER II Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 5-10 Yrs. | \$149.10 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X3 | PROJECT MANAGER III Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 10-15 Yrs. | \$167.00 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X4 | SENIOR PROJECT MANAGER Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 15-20 Yrs. | \$187.04 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T4 | FIELD REPRESENTATIVE Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15 yrs. | \$94.33 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T5 | FIELD REP-INSPECTOR SR/ DESIGNER SR. Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15-20 yrs. | \$108.87 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | C4 | DIVISION ADMIN II. Perform various administrative duties of a difficult/complex nature. Work may involve analysis of reports with recommended actions. Responsible for developing and implementing systems and procedures for the handling and completion of work on a project. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 8-10 yrs. | \$73.58 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | RFI each | \$0.08 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Calculations each | \$0.08 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Submittals each | \$0.08 |

ENERGY AND COMMISSIONING SERVICES

Year Two

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|---------------------------------|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Construction Cost Estimate each | \$0.08 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Reports each | \$0.08 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 11X17 each | \$0.32 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 24X36 each | \$1.14 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 30X40 each | \$1.67 |
| | | CD each | \$5.29 |

ENERGY AND COMMISSIONING SERVICES

Year Three

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|---------------------|---|---------------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M4 | STAFF M/E ENGINEER Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 4 Years | \$124.02 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M5 | PROJECT M/E ENGINEER Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 10 Years | \$142.63 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M6 | SENIOR M/E PROJECT ENGINEER Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 15 Years | \$164.01 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M7 | SENIOR M/E ENGINEER Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$183.70 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M8 | PRINCIPAL M/E ENGINEER As a manager, directs an important segment of the firm's business, responsible for deciding the kind and extent of professional and support program needed to accomplish the objective of the organization. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$205.75 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A5 | ARCHITECT 2 Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 10 Years | \$117.50 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A6 | ARCHITECT SR Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 15 Years | \$135.12 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A7 | ARCHITECT PRINCIPAL Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20 Years | \$155.38 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A8 | ARCHITECT SR PRINCIPAL Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20+ Years | \$178.69 |

ENERGY AND COMMISSIONING SERVICES

Year Three

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|--|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X2 | PROJECT MANAGER II Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 5-10 Yrs. | \$156.56 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X3 | PROJECT MANAGER III Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 10-15 Yrs. | \$175.35 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X4 | SENIOR PROJECT MANAGER Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 15-20 Yrs. | \$196.39 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T4 | FIELD REPRESENTATIVE Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15 yrs. | \$99.05 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T5 | FIELD REP-INSPECTOR SR/ DESIGNER SR. Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15-20 yrs. | \$114.31 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | C4 | DIVISION ADMIN II. Perform various administrative duties of a difficult/complex nature. Work may involve analysis of reports with recommended actions. Responsible for developing and implementing systems and procedures for the handling and completion of work on a project. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 8-10 yrs. | \$77.26 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | RFI each | \$0.09 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Calculations each | \$0.09 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Submittals each | \$0.09 |

ENERGY AND COMMISSIONING SERVICES

Year Three

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|---------------------------------|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Construction Cost Estimate each | \$0.09 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Reports each | \$0.09 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 11X17 each | \$0.33 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 24X36 each | \$1.20 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 30X40 each | \$1.76 |
| | | CD each | \$5.55 |

ENERGY AND COMMISSIONING SERVICES

Year Four

| SIN | Order Number | Labor Category | Description | GSA Price Per Hour |
|--|--------------|------------------------------------|--|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M4 | STAFF M/E ENGINEER | Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 4 Years | \$130.22 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M5 | PROJECT M/E ENGINEER | Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 10 Years | \$149.76 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M6 | SENIOR M/E PROJECT ENGINEER | Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 15 Years | \$172.22 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M7 | SENIOR M/E ENGINEER | Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$192.88 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M8 | PRINCIPAL M/E ENGINEER | As a manager, directs an important segment of the firm's business, responsible for deciding the kind and extent of professional and support program needed to accomplish the objective of the organization. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$216.03 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A5 | ARCHITECT 2 | Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 10 Years | \$123.37 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A6 | ARCHITECT SR | Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 15 Years | \$141.87 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A7 | ARCHITECT PRINCIPAL | Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20 Years | \$163.15 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A8 | ARCHITECT SR PRINCIPAL | Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20+ Years | \$187.63 |

ENERGY AND COMMISSIONING SERVICES

Year Four

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|--|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X2 | PROJECT MANAGER II Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 5-10 Yrs. | \$164.39 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X3 | PROJECT MANAGER III Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 10-15 Yrs. | \$184.12 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X4 | SENIOR PROJECT MANAGER Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 15-20 Yrs. | \$206.21 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T4 | FIELD REPRESENTATIVE Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15 yrs. | \$104.00 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T5 | FIELD REP-INSPECTOR SR/ DESIGNER SR. Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15-20 yrs. | \$120.03 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | C4 | DIVISION ADMIN II. Perform various administrative duties of a difficult/complex nature. Work may involve analysis of reports with recommended actions. Responsible for developing and implementing systems and procedures for the handling and completion of work on a project. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 8-10 yrs. | \$81.13 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | RFI each | \$0.09 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Calculations each | \$0.09 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Submittals each | \$0.09 |

ENERGY AND COMMISSIONING SERVICES

Year Four

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|---------------------------------|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Construction Cost Estimate each | \$0.09 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Reports each | \$0.09 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 11X17 each | \$0.35 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 24X36 each | \$1.26 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 30X40 each | \$1.84 |
| | | CD each | \$5.83 |

ENERGY AND COMMISSIONING SERVICES

Year Five

| SIN | Order Number | Labor Category | Description | GSA Price Per Hour |
|--|--------------|------------------------------------|--|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M4 | STAFF M/E ENGINEER | Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 4 Years | \$136.73 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M5 | PROJECT M/E ENGINEER | Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 10 Years | \$157.25 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M6 | SENIOR M/E PROJECT ENGINEER | Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 15 Years | \$180.83 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M7 | SENIOR M/E ENGINEER | Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$202.53 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | M8 | PRINCIPAL M/E ENGINEER | As a manager, directs an important segment of the firm's business, responsible for deciding the kind and extent of professional and support program needed to accomplish the objective of the organization. Education/Experience: Registered Engineer; Degree: Bachelors/ Masters Degree in Engineering; 20+ Years | \$226.84 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A5 | ARCHITECT 2 | Plans schedules, conducts or coordinates detailed phases of work in a part of a major projects or in total project of moderate scope. Performs work involving conventional practice not with some complexities. Work requires a broad knowledge of precedents in a specialty area, and a good knowledge of principles and practices of related specialties. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 10 Years | \$129.54 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A6 | ARCHITECT SR | Plans schedules, conducts or coordinates detailed phases of medium/large projects, or a number of small projects. Responsible for finished plans, specifications or approval of materials or construction estimates. Responsible for supporting Business Development at interviews and in preparation of proposals. May represent clients at public hearings or public meetings regarding technical applications. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 15 Years | \$148.96 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A7 | ARCHITECT PRINCIPAL | Plans, develops, coordinates and directs a large number of important projects. As a technical specialist, conceives plans and conducts research on complex problems. Stays attuned to new professional methods and developments in order to keep the Company at the forefront of new services/techniques/methods. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20 Years | \$171.31 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | A8 | ARCHITECT SR PRINCIPAL | Depending on role, may be responsible for an important segment of project management for planning organizing and supervising up to 30-35 people, including 3-5 subordinate project managers. May recommend facilities, equipment, personnel and budget to meet program and organizational needs. Formulates and guides solutions to problems of exceptional difficulty or marked importance to the Company. Education/Experience: Registered Architect; Degree: Bachelors / Masters Degree in Architecture; 20+ Years | \$197.01 |

ENERGY AND COMMISSIONING SERVICES

Year Five

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|--|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X2 | PROJECT MANAGER II Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 5-10 Yrs. | \$172.61 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X3 | PROJECT MANAGER III Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 10-15 Yrs. | \$193.33 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | X4 | SENIOR PROJECT MANAGER Overall leadership of large-scale facility development, including management of project design teams and client relations. Acts as the Company representative with the Client and selected consultants and contractors during the project execution. Negotiates changes to the scope of work with the client and key sub-consultants. Responsible for following up on instructions and commitments associated with the project. Plans, directs, supervises and controls the execution of all business, technical fiscal and administrative functions of the assigned project. Education/Experience: Registered Engineer/Architect or Equivalent Experience; Degree: Bachelors/Masters in Engineering/Architecture or Related Field; 15-20 Yrs. | \$216.52 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T4 | FIELD REPRESENTATIVE Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15 yrs. | \$109.20 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | T5 | FIELD REP-INSPECTOR SR/ DESIGNER SR. Coordinate the work of other lower-level technicians and others who assist in specific assignments. Prepares and checks working drawings or calculations of substantial complexity, or layouts and arrangements requiring independent judgment. Recommends materials or construction, coordinates work with other specialties and departments. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 15-20 yrs. | \$126.03 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | C4 | DIVISION ADMIN II. Perform various administrative duties of a difficult/complex nature. Work may involve analysis of reports with recommended actions. Responsible for developing and implementing systems and procedures for the handling and completion of work on a project. Education/Experience: High School Diploma or Equivalent Plus Cont. Education; Degree: None Required; 8-10 yrs. | \$85.18 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | RFI each | \$0.10 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Calculations each | \$0.10 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Submittals each | \$0.10 |

ENERGY AND COMMISSIONING SERVICES

Year Five

| SIN | Order Number | Labor Category Description | GSA Price Per Hour |
|--|--------------|---------------------------------|--------------------|
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Construction Cost Estimate each | \$0.10 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | Reports each | \$0.10 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 11X17 each | \$0.37 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 24X36 each | \$1.32 |
| 871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-299 | | 30X40 each | \$1.93 |
| | | CD each | \$6.12 |