



U.S. General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The Internet address for GSA Advantage!® is: <http://www.gsaadvantage.gov>.

Facilities Maintenance and Management

Federal Supply Schedule 03FAC

Contract Number: GS-21F-0107X

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules link at: <http://www.fss.gsa.gov>.

Contract Period: May 9, 2011 through May 8, 2016
Awarded SINS 871-202, 871-201, 871-207, 871-210

Strata-G, LLC

2027 Castaic Lane
Knoxville, TN 37932
Phone 865-934-3400
Fax 865-934-3439
Website <http://www.stratag.org>
GSA Contract Administrator – Leah Berry

Business Size: Small, Veteran Owned

Updated 12/8/2014

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I. Customer Information

1a. Awarded Special Item Numbers:

SIN 871-202 Energy Management and Planning Strategies; 871-203 Training on Energy Management; 871-207 Energy Audit Services; 871-210 Water Conservations

1b. Labor Rates: Please see Section VI for Labor Rates.

1c. Labor Category Descriptions: Please see Section VII for full Labor Category Descriptions.

2. Maximum Order Threshold: The maximum order for Facilities Maintenance and Management Services under all SINs is \$1,000,000

3. Minimum Order: The minimum dollar value per order for all Facilities Maintenance and Management Services is \$100.

4. Geographic Coverage (Delivery Area): Worldwide.

5. Point of Production: Knoxville, TN.

6. Discount from List Prices: All prices listed are net prices. 4% off of market terms.

7. Quantity Discounts: Strata-G, LLC offers a 1% Discount on any contract valued at \$350,000.

8. Prompt Payment Terms: No special discount is offered for prompt payment. Payment terms are net 30 days.

9a. Acceptance of Government Credit Cards: Government credit cards will be accepted for orders at or below the micro-purchase threshold.

9b. Acceptance of Government Credit Cards: Government credit cards will be accepted for orders above the micro-purchase threshold.

10. Foreign Items: Not Applicable.

11a. Time of Delivery: Specified in each task order.

11b. Expedited Delivery: None.

11c. Overnight and 2-Day Delivery: None.

11d. Urgent Requirements: Not Available.

12. F.O.B. Points(s): To be negotiated with ordering agency per individual task orders.

13a. Ordering Address:

Strata-G, LLC

Attention: Contracts*

2027 Castaic Lane

Knoxville, TN 37932

865-934-3400 phone

865-934-3449 facsimile

* Please mail to the attention of the Contract Administrator identified in the task order proposal.

13b. Ordering Procedures: The ordering procedures for supplies and services, information on Blanket Purchase Agreements (BPA), and a sample BPA can be found at the GSA/FSS Schedule homepage (<http://fss.gsa.gov/schedules>).

14. Payment Address is as Follows:

Payment via Check/U.S. Mail

Strata-G, LLC

Attention: Contracts*

2027 Castaic Lane

Knoxville, TN 37932

15. Warranty Provision: Not applicable.

16. Export Packing Charges: Not applicable.

17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the

micro-purchase level): The Government Credit Card shall be accepted for orders below the micro-purchase threshold.

18. Terms and Conditions of Rental, Maintenance, and Repair: Not applicable.

19. Terms and Conditions of Installation: Not applicable.

20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices: Not applicable.

20a. Terms and Conditions for Any Other Services: Not applicable.

21. List of Service and Distribution Points: Not applicable.

22. List of Participating Dealers: Not applicable.

23. Preventive Maintenance: Not applicable.

24a. Special Attributes: Not applicable.

24b. Section 508: If applicable, Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis. The EIT standards can be found at www.Section508.gov.

25. Data Universal Numbering System (DUNS) Number: 118414932

26. Central Contractor Registration (CCR) Database: Strata-G, LLC is registered in the Central Contractor Registration (CCR) Database.

27. Uncompensated Overtime: Strata-G, LLC labor rates were developed utilizing uncompensated overtime for exempt employees. All hours delivered will be at the rates reflected in the price list.

II. Strata-G Company Overview

Business Status: Small Veteran-Owned Business

Management: Dan Hurst, President and CEO
Darrell Daugherty, Senior Vice President
John Patterson, Senior Vice President

Number of Employees: 120

Business Offices: Knoxville, Tennessee
Oxford, Mississippi

III. Contact Information

Strata-G Web Page: www.StrataG.org

Division Managers: **Leah Berry**, Business Division Manager
Debbie Browning, Operations Division Manager Services
Jenny Freeman, Business Development for GSA
Kevin Mitchell, Scientific Division Manager

Strata-G Business Offices: 2027 Castaic Lane
Knoxville, TN 37932
Phone: 865-934-3400
Fax: 865-934-3439

405 Galleria Lane Suite D
Oxford, MS 38655
Phone: 662-701-7328

IV. Statement of Qualifications

Strata-G is a veteran-owned small business dedicated to the principles of integrity, service, and quality. Our Mission Statement and Core Values are an integral part of our everyday operations.

Our Mission

To be a superior professional services team that:

Fosters a spirit of service, innovation, and professional fulfillment;

Optimizes the use of employee talents and diversity; and

Enables each team member to deliver exceptional quality with exceptional care.

Core Values

We Care

We treat our customers and employees as we wish to be treated.

Integrity

We are honest and ethical in every endeavor.

Safety

We hold paramount the safety and health of our associates, our customers, the public, and the environment.

Quality

We maintain a culture of continuous improvement.

Service

We continuously strive to please our customers and to exceed their expectations.

Innovation

We develop creative solutions to better serve our customers.

Attitude

We maintain a positive attitude and value humor.

Outreach

We share the results of our successes with the community.



Our technical professionals apply their significant expertise to the management of strategic materials and information for commercial, municipal, and federal clients, including the Department of Energy. Strata-G services include Energy Management, Scientific Services, Engineering Services, Waste Management and Transportation, and Business and Information Services. Energy Management Services include:

Energy Management Planning and Strategies

Strata-G provides comprehensive energy management solutions to both government and commercial clients. Strata-G is currently supporting clients in providing energy management services. These services include a detailed pre-LEED facility assessment, a report to the client with results and recommendations, registration of the building as a LEED project and submittals for LEED credit, and a final document submittal to the U.S. Green Building Council.

Training on Energy Management

Strata-G provides expert training services to our customers to assist them in achieving operational excellence. Our specialists provide customized energy management courses that include topics such as rate analysis, lighting, HVAC, controls, steam generation, compressed air, and other energy management issues.

Energy Audit Services

Strata-G provides expert consulting services to our customers in performing energy audits, including reviews of utility rates, lighting systems, HVAC systems, computerized building automation systems, water heaters, and other water using devices. Using data collected during an energy audit, our personnel have developed a strategic plan to optimize the performance of these systems.

Water Conservation

Strata-G provides technical expertise in the areas of facility water usage audits and water conservation. Our staff has experience in performing potable water surveys, coordinating vendors in supporting water conservation efforts, and determining water consumption rates.

Strata-G has been granted a favorable FOCI determination, and there are no restrictions placed for reasons of FOCI. The company also has a Quality Assurance Program that is fully compliant with the ten quality assurance elements found in 10 CFR 830.120 "Quality Assurance Requirements" and Department of Energy (DOE) Order Q414.1C "Quality Assurance." This quality program complies with several applicable national consensus standards including the American Society of Mechanical Engineers Nuclear Quality Assurance (ASME NQA-1) "Quality Assurance Program Requirements for Nuclear Facilities."

Strata-G personnel hold degrees from top universities and advanced industry certifications. 87% of Strata-G employees hold Bachelor-level degrees, and 53% hold advanced degrees. 10% of Strata-G personnel hold a Ph.D. There are six Registered Professional Engineers and three Certified Hazardous Materials Managers on the Strata-G staff.

V. GSA 03FAC Contract Details and Description of Services

Under the General Services Administration Schedule Contract Number GS-21F-0107X, effective May 9, 2011, Strata-G is authorized to perform services in the following Special Item Number (SIN) categories:

SIN 871-202 Energy Management Planning and Strategies

Services available include, but are not limited to:

- Consulting/Auditing/Energy Management Solutions - The strategic planning, energy assessments e.g. feasibility, vulnerability and other detailed assessments, developing and executing of energy audits, audit plans and energy management solutions.
- Concept Development and Requirements Analysis - The analysis of the audit results and outlined requirements to design a detailed energy management project concept.
- Implementation and Change Management - The implementation and integration of more energy efficient practices and systems and training in using them effectively.
- Measurement and Verification - The performance assessment and measurement of the effectiveness and energy efficiency of the project and can include long term monitoring, verification of savings and benchmarking. Environmental Impact Statements Under NEPA

SIN 871-203 Training on Energy Management

Services available include, but are not limited to: Reducing energy consumption, mitigating risk with energy systems, operating systems efficiently, making energy efficient system choices, and energy efficient buildings certification programs such as LEED.

SIN 871-207 Energy Audit Services

Services available include, but are not limited to: developing, executing, and reporting on audit plans and/or perform energy and water audit services. Energy audits may range from cursory to comprehensive. Including, but not limited to data collection, data analysis, benchmarking with tools such as Energy Star, and written recommendations of suggested upgrades of electrical and mechanical infrastructure, including their impact on energy consumption and pollution can include recommendations for using alternative Energy Sources. Energy efficient buildings certification programs such as LEED may be included.

SIN 871-210 Training on Energy Management

Services available include, but are not limited to: the reduction of water usage, reduction of potable water consumption intensity, reduction of industrial, landscaping and agricultural water consumption, promoting, and implementing water reuse strategies, recycling of water for multiple purposes, retention of water, improvement of water quality and water flow. Also includes consulting on storm water run-off and property hydrology maintenance and restoration.



VI. GSA 03FAC Labor Categories & Rate Schedule

Rate Schedule
Contract Number:
GS-21F 0107X

Labor Category	Applicable SIN	YR1 ^a (eff 5/2011)	YR2 (eff 5/2012)	YR3 (eff 5/2013)	YR4 (eff 5/2014)	YR5 (eff 5/2015)
Senior Training Specialist	871-203	\$91.20	\$94.85	\$98.64	\$102.59	\$106.69
Senior Energy Auditor	871-207	\$91.20	\$94.85	\$98.64	\$102.59	\$106.69
Senior Water/Waste Water Specialist	871-210	\$103.35	\$107.48	\$111.78	\$116.25	\$120.90
Water/Waste Water Specialist	871-210	\$95.40	\$99.22	\$103.18	\$107.31	\$111.60
LEED AP Specialist	871-202, 871-207	\$110.40	\$114.82	\$119.41	\$124.18	\$129.15
Senior Project Manager	871-202, 871-203, 871-207, 871-210	\$115.40	\$120.02	\$124.82	\$129.81	\$135.00
Administrative Specialist II**	871-202, 871-203, 871-207, 871-210	\$45.82	\$47.65	\$49.56	\$51.54	\$53.60

^a All rates include the .75% Industrial Funding Fee.

**Indicates SCA eligible categories. See the SCA Matrix below for additional information regarding these labor categories.

SCA MATRIX		
SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Administrative Specialist II	01312 - Secretary II	05-2493

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

VII. Labor Category Descriptions

Labor Category	Minimum Experience / Education	Professional Responsibilities
Sr. Training Specialist	<p>Ten or more years of related experience, or equivalent demonstrated capability.</p> <p>A Bachelor's degree or equivalent in Education, the Sciences, or a related field, or appropriate certification.</p>	<p>Work activity includes performing training and providing guidance for the following training related activities with demonstrated ability to supervise others: develops training policies, program plans, and procedures; conducts needs, job, and task analyses; creates training baselines and/or training matrices; designs and develops training courses (i.e. lesson plans, instructor and student materials, exams, etc.); conducts training (i.e., classroom, on-the-job, self-study, required-reading, CBT/online, etc.); tracks training status and maintains training records; conducts training program and course assessments to continually improve the process and associated products; and manages project, site-wide, and corporate training programs. Subject areas include energy conservation, sustainable design, and other topics.</p>
Senior Energy Auditor	<p>Fifteen or more years of related experience, or equivalent demonstrated capability.</p> <p>A Bachelor's degree or equivalent in Science or a related field, or appropriate certification.</p>	<p>Performs energy audits and technical studies designed to identify energy conservation opportunities. Reviews energy consumption data and rates. Experienced with interpretation of local, state, and federal environmental regulations. Capable of working with minimal supervision and of supervising others.</p>
Senior Water/Waste Water Specialist	<p>Fifteen or more years of related experience, or equivalent demonstrated capability.</p> <p>A Bachelor's degree or equivalent in Science or a related field, or appropriate certification.</p>	<p>Designs, evaluates, and troubleshoots water and waste water collection, treatment, and discharge systems. Responsible for reviewing and developing plans and procedures for water conservation. Identifies and implements cost saving initiatives in water conservation. Capable of working with minimal supervision and supervision of others.</p>
Water/Waste Water Specialist	<p>Ten or more years of related experience, or equivalent demonstrated capability.</p> <p>A Bachelor's degree or equivalent in Science or a related field, or appropriate certification.</p>	<p>Designs, evaluates, and troubleshoots water and waste water collection, treatment, and discharge systems. Responsible for reviewing and developing plans and procedures for water conservation. Identifies and implements cost saving initiatives in water conservation. Capable of working with minimal supervision and supervision of others.</p>
LEED AP Specialist	<p>Five or more years of related experience, or equivalent demonstrated capability.</p> <p>A Bachelor's degree or equivalent in Engineering or a related field, and LEED certification.</p>	<p>LEED AP (Accredited Professional) certification and implicit knowledge of LEED requirements (either Existing Building or New Construction). Able to evaluate facilities and determine steps and cost needed to obtain LEED certification. Capable of working with minimal supervision and supervision of others.</p>
Sr. Project Manager	<p>Ten or more years of related experience, or equivalent demonstrated capability.</p> <p>A Bachelor's degree or equivalent in Engineering or a related field, or appropriate certification.</p>	<p>Work activity includes resource planning, budgeting, personnel scheduling, and project management. Evaluates procedures, develops baseline estimates for hours and financial analysis. Prepares management reports. Prepares management plans and reports. Coordinates personnel schedules to facilitate completion of contract deliverables. Possesses demonstrated ability to supervise others.</p>
Administrative Specialist II	<p>Two or more years of related experience, or equivalent demonstrated capability.</p> <p>B.S. degree or equivalent post-secondary education or training.</p>	<p>Provide support to technical staff with limited supervision. Assimilate and disseminate information to other staff. Generate electronic and hardcopy documents, maintain filing system, coordinate meetings, briefings, and team activities. Perform and direct others in the performance of a variety of both complex and routine administrative duties. Maintain subject and project files of correspondence, program documents, and reports. Maintain calendars and schedules appointments for staff members. Schedule and support regular and ad hoc meetings. Word processing, document compilation, usage of spreadsheet, and graphics presentation.</p>

