



GENERAL SERVICES ADMINISTRATION

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

Online access to contract ordering information, terms and conditions, up-to-date pricing and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage! is: <http://www.gsaadvantage.gov> For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

## **FACILITIES MAINTENANCE AND MANAGEMENT FSC GROUP 03FAC**

*Special Item No. 371-001 - Grounds Maintenance*

*Special Item No. 371-002 - Tree Planting, Trimming and Removal*

Natures Trees d/b/a

**SavATree**

550 Bedford Road  
Bedford Hills, NY 10507

Telephone: 571-282-2500

Fax: 703-321-7573

Website: [www.savatree.com](http://www.savatree.com)

Contact for Contract Administration: Lisa Grimm

Telephone: 571-282-2500

Email: [lgrimm@savatree.com](mailto:lgrimm@savatree.com)

Business Size: Large Business

Contract Number: GS-21F-0149V

Period Covered by Contract: September 25, 2009 through September 24, 2019

General Services Administration Federal Supply Service





## CUSTOMER INFORMATION FOR ORDERING ACTIVITIES

### 1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SIN's):

371-001 - Grounds Maintenance

371-002 - Tree Planting, Trimming and Removal

### 1b. Lowest priced model number and price for each SIN. Government price based on a unit of one.

Model number - Not applicable

Hourly rates – See labor category descriptions.

1c. Not applicable

2. **MAXIMUM ORDER\***: \$1,000,000.00

3. **MINIMUM ORDER**: \$100.00

### 4. GEOGRAPHIC COVERAGE:

#### **New York:**

Upper Westchester NY  
Lower Westchester NY  
Eastern Long Island NY  
North Shore Long Island NY  
Putnam County NY

#### **Connecticut:**

Northern Fairfield CT  
Southern Fairfield CT  
South Central CT

#### **New Jersey:**

Northern NJ  
Central NJ  
South Central NJ  
West Central NJ

#### **Massachusetts:**

Metro West Boston  
Cape Cod MA  
North Shore MA

#### **Pennsylvania:**

Main Line PA and  
Suburban Philadelphia

#### **Virginia:**

Northern VA

#### **Washington D.C. /**

**Maryland:**  
Washington D.C. /Mary-  
land

#### **Illinois:**

North Shore IL  
Northwest Suburban IL  
West Suburban IL

#### **Minnesota:**

West Metro MN

#### **Wisconsin:**

Wisconsin & East Metro MN

5. **POINT(S) OF PRODUCTION**: Not applicable

6. **BASIC DISCOUNT**: 6%-24%

7. **QUANTITY DISCOUNT(S)**: 5% on order over \$10,000.00

8. **PROMPT PAYMENT TERMS**: 2%, 20 Days

9. **GOVERNMENT PURCHASE CARD ACCEPTED**: Yes

a. Government purchase cards are accepted at or below the micro-purchase threshold in accordance with the requirements of clause 552.232-79, for sales under and above the micro purchase threshold.

b. Government purchase cards are accepted above the micro-purchase threshold in accordance with the requirements of clause 552.232-79, for sales over the micro purchase threshold.



**10. FOREIGN ITEMS:** Not applicable

**11. TIME OF DELIVERY AFTER RECEIPT OF ORDER (ARO):**

**Normal:** As specified on individual Delivery/Task Orders or 30 days

**Expedited:** Overnight and 2 day Delivery - Contact Contractor

**Urgent Requirement:** Contact Contractor

**12. FOB POINT:** Not applicable

**13. ORDERING ADDRESS:**

Natures Trees d/b/a/ SavATree  
5330 Port Royal Road, Suite A  
Springfield, VA 22151

**14. PAYMENT ADDRESS:** Same as Contractor

**15. WARRANTY PROVISION:** Standard Commercial Warranty

**16. EXPORT PACKING CHARGES:** Not applicable

**17. TERMS AND CONDITIONS OF GCCC ACCEPTANCE:** (any thresholds above the micropurchase level)

**18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** Not applicable

**19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** Not applicable

**20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE-LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** Not applicable

**20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** Not applicable

**21. LIST OF SERVICE AND DISTRIBUTION POINTS:** Not applicable

**22. LIST OF PARTICIPATING DEALERS:** Not applicable

**23. PREVENTIVE MAINTENANCE:** Not applicable

**24. ENVIRONMENTAL ATTRIBUTES, e.g., RECYCLED CONTENT, ENERGY EFFICIENCY, AND/OR REDUCED POLLUTANTS:** Not applicable

**25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** 131805707

**26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** Natures Trees d/b/a/ SavATree is registered with the Central Contractor Registration





## PRICE LIST

### General Tree Care

General tree care addresses tree care concerns such as safety, structural integrity, shape and appearance. Services include professional pruning, removals, cabling, lightning protection, woodlot management, air spading, stump grinding, tree risk assessments and professional consulting.

**Special Item No. 371-001 - Grounds Maintenance**

**Special Item No. 371-002 - Tree Planting, Trimming and Removal**

<b>Service</b>	<b>Unit</b>	<b>Price offered to GSA</b>
2 man crew w/equipment **	hr	\$195.46
3 man crew w/ equipment **	hr	\$287.02
4 man crew w/ equipment **	hr	\$373.65
Emergency work 4-6pm & Saturday (per man)	hr	\$115.54
Emergency work 6pm - 7am (per man)	hr	\$143.95
Sundays/Holiday (per man)	hr	\$143.95
Disposal	yard	\$22.73
Log Loader or Bucket Truck	day	\$386.40
Hard Cable, Soft Cable or Rod	each	\$96.60
Chain lock tree ties	ft	\$0.95
Tree Save Cable	each	\$144.90
Lightning protection	ft	\$8.52
Landscape work w/ no materials	hr	\$65.08
Air spade	hr	\$132.59
Stump Grinding	inch	\$7.08
Professional Consulting	hr	\$119.45

\*\* Equipment includes Truck & Chipper



## PRICE LIST

### **Plant Health Care**

Plant health care improves the vitality of landscape plants through careful monitoring and implementation of environmentally sensitive, preventive and curative solutions. Advanced nutrient and fertilization programs promote microbial activity, improve root systems, facilitate efficient nutrient uptake and protect plants from insects, mites and disease.

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<b>Nutrient Service</b>	<b>Unit</b>	<b>Price offered to GSA</b>
100-199 gallons	gallons	\$1.96
200-499 gallons	gallons	\$1.86
500-699 gallons	gallons	\$1.76
700-999 gallons	gallons	\$1.66
1000-1999 gallons	gallons	\$1.56
2000+ gallons	gallons	\$1.46

<b>Insect &amp; Disease Control</b>	<b>Unit</b>	<b>Price offered to GSA</b>
0-199 gallons	gallons	\$1.87
200 + gallons	gallons	\$1.69

*Volume discount 5% on orders greater than \$10,000.00*

<b>Systemic Soil Treatment</b>	<b>Unit</b>	<b>Price offered to GSA</b>
0-50	dbh	\$6.79
51-100	dbh	\$6.33
101-200	dbh	\$5.85
201-300	dbh	\$5.39
301-400	dbh	\$5.39
401+	dbh	\$4.92

*Volume discount 5% on orders greater than \$10,000.00*



## Tree Care Industry Accreditation, Standards and Credentials

**Tree care industry** certified arborists, lawn and tree care specialists, and crew members at SavATree have built and maintained a reputation as the premier tree service providers in the tree care industry. Customer satisfaction is the number one priority of our diverse team of plant health care specialists, lawn and tree care technicians and office staff. We take great pride in earning client praise for professional expertise, quality workmanship, outstanding customer service, and overall reliability in the tree care industry. Our award winning team of certified arborists is committed to arboricultural excellence and is proud to meet the individual lawn and tree care needs of every landscape we serve.

### Tree Care Industry Association (TCIA) Accreditation



Tree care industry companies can be hired with confidence when they have earned the TCIA accredited company seal. SavATree is very proud to be distinguished as the first company in the U.S. to receive multi-state TCIA accreditation for all of its branch locations. TCIA accreditation means SavATree adheres to all the accreditation standards in every branch location. SavATree will undergo a yearly continuous audit process to uphold their accreditation. The annual analysis ensures that the company still has the required number of certified arborists are still on staff, is properly insured and has maintained a good safety and consumer satisfaction rating.

### Tree Service Affiliations

Service quality and professionalism can also be measured by a company's affiliations with associations that set the standard of excellence for their industry. SavATree and SavaLawn are active members of many reputable organizations.

 Certified Arborists on Staff	 American Society of Landscape Architects	 Maryland Arborist Association	 Wisconsin Arborist Association
 Minnesota Society of Arboriculture	 SOCIETY OF MUNICIPAL ARBORISTS	 American Public Gardens Association	 Local, state and national CAI members

### State and Industry Certifications and Standards

SavATree employs arborists who are certified by the International Society of Arboriculture (ISA) in addition to holding state certifications and/or lawn and tree care licenses where applicable. TCIA Certified Tree Care Safety Professionals are also on staff. SavATree follows operational guidelines and strictly adhere to the tree care safety standards outlined by the American National Standards Institute's A300 document.

 On Staff	 On Staff	 On Staff		 AMERICAN SOCIETY of CONSULTING ARBORISTS
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### Licenses and Insurance

SavATree and SavaLawn is fully insured and licensed according to the laws that govern each state in which we provide expert lawn and tree care. For additional lawn and tree care industry information, contact us.