



Contract Holder
FTS Contract GS-21F-0156W

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule
Price List**

**ENERGY MANAGEMENT
SERVICES**

FSC GROUP 871, FAC CLASS R799

CONTRACT NUMBER:
GS-21F-0156W

PERIOD COVERED BY CONTRACT
May 1, 2010 through April 30, 2015

Business size:
SMALL
Native American Owned –
Small Disadvantaged Business (SDB)

DUNS NUMBER
170444681

Inquiries to:

Williams Engineering, LTD.
5775 Wayzata Blvd Ste 700
Minneapolis, MN, 55416-1233

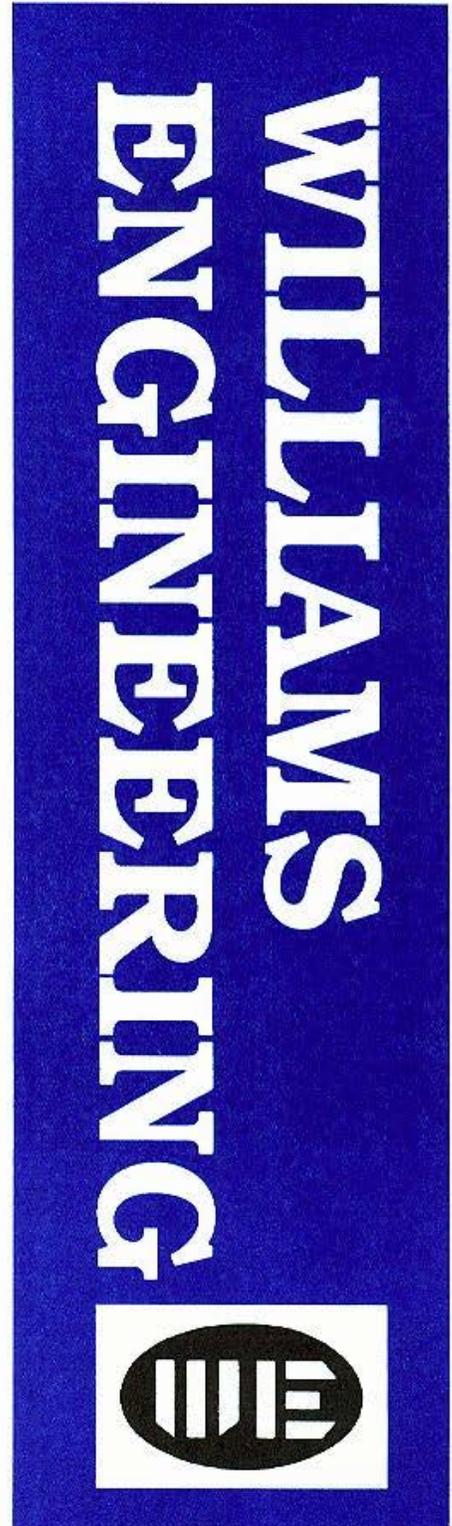
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WILLIAMS ENGINEERING, LTD.

PROFESSIONAL ENGINEERS



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Special Item Numbers Offered

SIN 871-202 Energy Management Planning and Strategies

SIN 871-205 Energy Program Support Services

SIN 871-206 Building Commissioning Services

SIN 871 207 Energy Audit Services

SIN 871-208 Resource Efficiency Management

SIN 003-97 Ancillary Repair and Alterations

SIN 871-202: Energy Management Planning and Strategies-A four-phase Comprehensive Energy Management Solution consisting of all four phases of an energy project and could pertain to a variety of energy projects that include, but are not limited to, renewable energy, sustainable energy, and energy efficient buildings certification programs such as LEED.

1. Consulting/Auditing/Energy Management Solutions
2. Concept Development and Requirements Analysis
3. Implementation and Change Management
4. Measurement and Verification

SIN 871-205: Energy Program Support Services-Including, but not limited to, billing and management oversight and assistance in preparing energy services related agency statements of work. Energy efficient buildings certification programs such as LEED may be included

SIN 871-206: Building Commission Services-Including, but not limited to, comprehensive building commissioning services on new construction, major modernization projects, and existing energy consuming buildings and facilities designed to ensure the building systems are designed and built to operate as efficiently as possible. This includes re-commissioning and retro-commissioning services. Energy efficient buildings certification programs such as LEED may be included.

SIN 871-207: Energy Audit Services-Including, but not limited to, developing, executing, and reporting on audit plans and/or perform energy and water audit services. Energy audits may range from cursory to comprehensive. Including, but not limited to data collection, data analysis, benchmarking with tools such as Energy Star, and written recommendations of suggested upgrades of electrical and mechanical infrastructure, including their impact on energy consumption and pollution can include recommendations for using alternative Energy Sources. Energy efficient buildings certification programs such as LEED may be included.

SIN 871-208: Resource Efficiency Management (REM)-Including, but not limited to, providing information on possible steps that will improve energy efficiency. This information shall include estimates of cost savings and environmental benefits. This includes onsite analysis of current operations, equipment, and energy purchasing patterns. This may include the services of a resource efficiency advocate for individual or aggregated building(s) in order to maximize resource efficiency. Energy efficient buildings certification programs such as LEED may be included.

SIN 003-97: Ancillary Repair and Alterations - Including, but not limited to, providing ancillary repair, alterations, delivery or installation of products or services also purchased under this schedule which are routine and non-complex in nature.



Customer Information

1a.	Awarded Special Items Numbers:	Shown Herein
1b.	Lowest Price/Lowest Unit:	Not Applicable
1c.	Hourly Rates/Job Descriptions:	Shown Herein
2.	Maximum Order:	\$1,000,000
3.	Minimum Order:	\$1,000
4.	Geographic Coverage (delivery area):	Domestic Only
5.	Points of Production:	Not Applicable
6.	Discounts:	Government Net Prices (discounts already reflected)
7.	Quantity Discounts:	None Offered
8.	Prompt Payment Terms:	Net 30 days
9.a.	Government Purchase Cards:	Are Accepted
10.	Foreign Items:	Not Applicable
11a.	Time of Delivery:	Two Weeks
11b.	Expedited Delivery:	As Necessary
11c.	Overnight/2 day Delivery:	Negotiated – Contact Contractor
11d.	Urgent Requirements:	Negotiated – Contact Contractor
12.	FOB:	Point of Origin
13.	Ordering Address:	Same as Company Address
14.	Payment Address:	Same as Company Address
15.	Warranty Provision:	Contractor’s Commercial Warranty
16.	Export Packing Charges:	Not Applicable
17.	Terms and Conditions of Gov. Purchase Card:	Accepted
18.	Terms and Conditions of Rental Maint. & Repair:	Not Applicable
19.	Terms and Conditions of Installation:	Not Applicable
20.	Terms and Conditions of Repair:	Not Applicable
20a.	Terms and Conditions for Other Services:	Not Applicable
21.	List of Service and Distribution Points:	Not Applicable
22.	List of Participating Dealers:	None
23.	Preventative Maintenance:	Not Applicable
24a.	Special Attributes:	Not Applicable
24b.	Section 508 Compliance:	Not Applicable
25.	Data Universal Numbering System (DUN’s) Number:	170444681
26.	System for Award Management Database:	Registered and Current

Contractor will accept LH and FFP



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Price Sheet

WILLIAMS ENGINEERING, LTD

PRICE LIST

ENERGY MANAGEMENT SERVICES

SINs 871-202, 871-205, 871-206, 871-207, 871-209, 003-97

Skill Category	GSA Labor Price
Principal	\$130.98
Engineer	\$101.76
Architect	\$130.98
Technician/Designer	\$82.62
Drafter/Auditor	\$63.48
Administrator	\$43.32



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Rate Information

Special Information Numbers (SIN's)						LABOR CATEGORY	GSA HOURLY RATE
871-202	871-205	871-206	871-207	871-208	003-97		
X	X	X	X	X	X	Principal	\$130.98
X	X	X	X	X	X	Engineer	\$101.76
X	X	X	X	X	X	Architect	\$130.98
X	X	X	X	X	X	Technician/ Designer	\$82.62
X	X	X	X	X	X	Drafter/ Auditor	\$63.48
X	X	X	X	X	X	Admin.	\$43.62



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Skill Category Descriptions

Principal

Responsibilities include: the firm's overall growth and strategy, organizing and managing the firm's resources to perform identified tasks in related engineering fields including, related energy assessment, engineering design, energy administration, commissioning and integration of energy related projects. This position provides high-level work directions to the professional, technical and clerical staff.

Education: B.S degree in Engineering

Related business Experience requirements: 15+ years

Registration as a Professional Engineer

Engineer

This position applies diversified knowledge of engineering principles and practices in broad areas of assignments and related engineering fields including, related energy assessment, engineering design energy administration, commissioning and integration of energy related projects.. This position may also provide project management and commissioning organization and oversight. Makes decisions independently on engineering problems and methods and represents the organization in discussions to resolve important questions and to plan and coordinate work. Work requires the use of advanced techniques and the modification and extension of theories, precepts, and practices of the field and related sciences and disciplines. The knowledge and expertise required for this level of work usually result from progressive experience. Supervision and guidance relate largely to overall objectives, critical issues, new concepts, and policy matters. Consults with Principal concerning unusual problems and developments.

Education: BS Degree in engineering

Experience requirement: 12+ Years

Registration as a Professional Engineer

Architect

This position applies diversified knowledge of architectural principles in related fields including, energy assessment, architectural design energy administration, commissioning and integration of energy related projects.. This position may also provide project management and commissioning organization and oversight. Makes decisions independently on architectural and energy related problems and methods and represents the organization in discussions to resolve important questions and to plan and coordinate work. Work requires the use of advanced techniques and the modification and extension of theories, precepts, and practices of the architectural field and related sciences and disciplines. The knowledge and expertise required for these levels of work usually result from progressive experience. Supervision and guidance relate largely to overall objectives, critical issues, new concepts, and policy matters. The Architect consults with Principal concerning unusual problems and developments.

Education: BS Degree in architecture

Experience requirement: 12+ Years

Registration as a Professional Architect

Technician/Designer

This position performs technical or design related assignments that are somewhat complex or that include advanced procedures related to energy assessment, engineering or architectural design, energy administration, commissioning and integration of energy related projects.. This position requires the selection or adaptations of standard procedures or equipment, using precedents that are not fully developed. Receives initial instruction, equipment requirements, and advice from architect or engineer as needed; performs recurring work independently. Work is reviewed for technical adequacy or conformity with instructions.

Education: Associates Degree from a Technical College; plus some engineering studies or experience
Experience requirement: 6 -12 Years

Drafter/Auditor

This position requires some specialized education or experience related to CAD, engineering, commissioning, energy assessment or energy related audits. Prepares complex drawings based on input from engineers architects or technicians. Drawings include complex design features that require considerable computer/drafting skill to visualize and portray. Technician will performs standard energy assessment, energy auditing and commissioning assignments based on developed procedures with oversight from professional or technician. The technician may suggest methods of approach or provide advice on unusually difficult problems. Work is reviewed for technical adequacy or conformity with instructions.

Education: Associate Degree or equivalent experience as CAD Drafter including experience in related energy and commissioning fields.
Experience requirement: 4+ years

Administrator

This position requires some specialized education or experience related to business and technical administration of energy assessment, engineering or architectural design, energy administration, commissioning and project management of energy related projects. This position may also provide clerical functions, financial system entry, administration, and office administration. This position may also generate standard reports based on input from professional or technical staff or from the Principal. Oversight and review of work will be done by professional or technical staff. Overall supervision of this position will be provided by the Principal.

Education: Associate Degree or equivalent experience in business administration including experience in related energy, technical and commissioning fields.
Experience requirement: 4+ years