Powers is a locally owned, Arkansas-based enterprise. We offer a full range of commercial HVAC equipment and Controls systems that can cut costs, save energy, and protect the environment. We also offer a complete inspection, maintenance, and repair service as approved under SIN 811-005.

Headquartered in North Little Rock, Arkansas, we are positioned to serve on a national scale.
CUSTOMER INFORMATION

1a. Table of awarded special item numbers:
   561210FAC
   561210SB
   OLM

1b. NA

1c. Pricing and experience tables:

<table>
<thead>
<tr>
<th>Service Proposed (e.g., Job Title/Task)</th>
<th>Minimum Education/ Certification Level</th>
<th>Minimum Years of Experience</th>
<th>Price Offered to GSA (Excluding IFF)</th>
<th>Price Offered to GSA (Including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>HVAC Mechanical Service</td>
<td>HVACR Registrant License</td>
<td>Entry Level</td>
<td>$111.72</td>
<td>$112.56</td>
</tr>
<tr>
<td>Control Services</td>
<td>HVACR Registrant License</td>
<td>2 Years</td>
<td>$121.80</td>
<td>$122.72</td>
</tr>
<tr>
<td>Controls System Technician</td>
<td>HVACR Registrant License</td>
<td>Entry Level</td>
<td>$121.80</td>
<td>$122.72</td>
</tr>
<tr>
<td>Controls System Specialist</td>
<td>HVACR Registrant License</td>
<td>5 Years</td>
<td>$121.80</td>
<td>$122.72</td>
</tr>
</tbody>
</table>

NOTES:

1. Labor rates are charged from the time we leave our office to the time we return (portal to portal).

2. Normal hours are Monday through Friday 8:00 a.m. to 5:00 p.m. Overtime rates apply at the rate of 1.5 times normal hourly rates.

3. Holiday rates are 2 times the normal hourly rates.

(Pricing and experience tables continued on next page)
1c. Pricing and experience tables (continued from previous page):

<table>
<thead>
<tr>
<th>Service Proposed (e.g., Job Title/Task)</th>
<th>Minimum Education/Certification Level</th>
<th>Minimum Years of Experience</th>
<th>Average Years of Experience</th>
<th>Job Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>HVAC Mechanical Service</td>
<td>HVACR Registrant License</td>
<td>Entry Level</td>
<td>12 Years</td>
<td>Provide on-site HVAC diagnostic, repair, and maintenance service</td>
</tr>
<tr>
<td>Control Services</td>
<td>HVACR Registrant License</td>
<td>2 Years</td>
<td>12 Years</td>
<td>Provide on-site Controls diagnostic, repair, and maintenance service</td>
</tr>
<tr>
<td>Controls System Technician</td>
<td>HVACR Registrant License</td>
<td>Entry Level</td>
<td>10 Years</td>
<td>Provide installation services for HVAC/Controls renovations and new construction</td>
</tr>
<tr>
<td>Controls System Specialist</td>
<td>HVACR Registrant License</td>
<td>5 Years</td>
<td>25 Years</td>
<td>Provide on-site supervision for management of Smart Building Integration, HVAC/Controls renovations, and new construction</td>
</tr>
</tbody>
</table>

2. Maximum order: $1,000,000.00

3. Minimum order: $100.00

4. Geographic coverage: Domestic

5. Point(s) of production: NA

6. Discount from list prices or statement of net price: 16%

7. Quantity discounts: NA

8. Prompt payment terms: NA, Information for Ordering Offices:
   Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items: NA
10a. Time of delivery: Set up at task order level

10b. Expedited delivery: Items available for expedited delivery are noted in this price list

10c. Overnight and 2-day delivery: Yes, contact us to inquire what services are available for overnight or 2-day delivery. Customer may contact the Contractor for rates for overnight and 2-day delivery.

10d. Urgent requirements: NA, but the customer may contact the contractor’s representative to affect a faster delivery as applicable.

11. F.O.B. point(s): NA

12a. Ordering address(es): NA

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es):
   Powers of Arkansas
   5440 Northshore Drive
   North Little Rock, Arkansas 72118-5319

14. Warranty provision: Standard Commercial Warranty

15. Export packing charges: NA

16. Terms and conditions of rental, maintenance, and repair: NA

17. Terms and conditions of installation: NA
18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: NA

18b. Terms and conditions for any other services: NA

19. List of service and distribution points: NA

20. List of participating dealers: NA

21. Preventive maintenance: See Labor categories 1c

22a. Special attributes such as environmental attributes: NA

23. Unique Entity Identifier (UEI) number: XAQTJNWNKY85

24. Notification regarding registration in System for Award Management (SAM) database: We are current on SAM and listed as Active
Creating Customers for Life

At Powers we endeavor to provide great service as we create customers for life with the GSA and other Federal Agencies. We have put together a dedicated, accomplished team of professionals in the building HVAC, controls, and service industry to be able to provide the highest level of serve to you. Our goal at Powers is to make our customers’ buildings safe, productive, comfortable, and efficient to operate. Through our HVAC controls, equipment, and service, we can help you achieve “green” energy-efficient building solutions that save money and the environment.

For more than 30 years, we have been dedicated to staying ahead of the changes in integrated building systems and making these innovations available for your building HVAC, controls, and service needs. By offering best-in-class building automation systems, equipment, and service, our team is confident we can provide you the best-in-class solution to support your operation both now and into the future.

We are proud of our role as an industry leader. That’s why we’re dedicated to acquiring and maintaining the right people, technologies, and skills to help us deliver the highest levels of service to our customers. It’s the best way we’re found to keep creating customers for life.

Ron McCarty, MBA
Executive Vice President, Operations

“Over the years, Powers of Arkansas has provided my technical team with the expertise in Building Automation Systems that we’ve needed. The professionalism, technical know-how, and dedication their team brings to the table is unmatched in our industry.”

Mike Johnston
Utility Systems Supervisor
Central Arkansas Veterans System
Little Rock, AR