



21403 Catawba Avenue
Cornelius, NC 28031
(704) 965-8130

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.

The internet address for *GSA Advantage!* is: GSAAAdvantage.gov.

Federal Supply Schedule 03FAC - Facilities Maintenance and Management

Contract Number:

GS-21F-028AA

Contract Period:

November 8th, 2012 - November 7th, 2017

DUNS Number:

828070719



Ally Engineering, Inc.

Summary of Qualifications

Introduction

Ally Engineering, Inc. is a professional engineering company that was founded by energy engineering and operations veterans in 2008, with nearly a billion dollars of installed and successful projects- over 100 million in the last 4 years. We are an independent consulting company and not tied to any technology or product. We have delivered our services to Federal, State, Municipal, University, Industrial, and Commercial facilities.

Our Mission...

We dedicate our skills to improving the health of your buildings, increasing your efficiency within the industry, and reducing your overall operational costs.

Our firm specializes in energy conservation with mechanical systems. Ally Engineering is a technical leader for energy engineering, system commissioning, retro-commissioning, Central Plant/HVAC and control diagnostics, preliminary and investment grade audits. Ally Engineering has received excellent references in the industry for being able to plug in to organizations and deliver our services comprehensively or individually. We have an extensive working knowledge of the methods and procedures required to match our customer's needs appropriately. We concentrate our efforts on the buildings and systems while matching the results to your program's specific requirements. Our experience and creativity aligns with our efficient technical organization to deliver these services to you at highly competitive rates.

Ally's engineers have the following accreditations and certifications:

- Registered Professional Engineers – NC, SC, MA, VA, FL, TN, WA, OH
- Certified Commissioning Process Provider – University of Wisconsin
- Certified Testing, Adjusting, and Balancing Professional – Association of Energy Engineers
- LEED Accredited Professional – United States Green Building Council



Capabilities

Ally Engineering has many years of experience with all mechanical and control systems, air handling, chilled water, hot water, steam, campus CUP, industrial process, air compressor systems, heat recovery, solar applications, thermal storage, geothermal systems, and biomass. All of our engineering experience has been accumulated in the energy engineering field. Our people are experts in operating under energy engineering for any delivery program in any end use customer area. We also are very familiar with quick delivery cycles and maintain an excellent record of meeting and exceeding our time commitments.

Preliminary and Investment Grade Audits vary by level of detail and you're needs. Both entail providing site investigations of an existing building's systems, reviewing and analyzing past utility usage, assembling a comprehensive equipment list, identifying energy conservation measures to improve occupant comfort and lower energy consumption and power, accurately predicting the energy savings and project cost for the proposed measures, detailed pre design scopes of work/sequences, and authoring the report requirements. Below is a list of a few of the projects Ally has been completed in the past two years; many with augmented scopes and more opportunity than originally conceived:

- City of Chesapeake Detention Center
- South Carolina State University - Decentralization
- Lynchburg College
- Central Piedmont Community College
- Winston Salem State University

System Commissioning is a process where new or retrofitted systems are analyzed for proper design and sequences of operation, and functional performance testing for the purpose of assuring the intent of the project and mitigating performance risk. This service adds great value to customers and end users who see savings numbers meet or exceed targets in every case. Ally Engineering has provided these services to the following projects, as examples:

- Wayne County Schools
- Durham Public Schools
- Lynchburg College
- Knox County Government
- Knox County Schools

II. Customer Information

Schedule Title: Federal Supply Schedule 03FAC - Facilities Maintenance, Repair and Operations

FSC Group: Energy Management Support and Services

Contract Number: GS-21F-028AA

Contract Period: November 8th, 2012 - November 7th, 2017

Contractor: Ally Engineering
 21403 Catawba Avenue
 Cornelius, NC 28031
 (704) 965-8130 – Robert N. Renner P.E.
 (704)-965-9094 – Thomas A. Herlihy P.E

Business Size: Small

1a. Table of Awarded Special Item Numbers (SINs)

<u>SIN</u>	<u>Description</u>
871 206	Building Commissioning Services
871 207	Energy Audit Services
871 210	Water Conservation Services
871 211	Energy Consulting Services

1b. Lowest Priced Model Number and Price for each SIN: Not applicable

1c. Hourly Rates

<u>Service Proposed (Job Title)</u>	<u>Education Level</u>	<u>Experience (Years)</u>	<u>Unit of Issue</u>	<u>GSA Price (including IFF)</u>
Principal Engineer	B.S., P.E.	20+	Hour	\$162.93
Senior Project Manager	B.S., P.E.	10+	Hour	\$135.78
Project Manager	B.S.	7+	Hour	\$124.91
Senior Project Engineer	B.S.	5+	Hour	\$119.49
Project Engineer	B.S.	3+	Hour	\$108.62
Staff Engineer	B.S.	1+	Hour	\$92.33
Technical Assistant	B.S. or B.A.	1+	Hour	\$54.31

GSA Federal Supply Schedule Price List - Ally Engineering

Technical Editor	B.S. or B.A.	1+	Hour	\$48.88
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Principal Engineer – Responsibilities fall under the U.S. Department of Labor 29 CFR 541 categories of an executive and professional employee. This position is ultimately responsible for engineering work quality and leading the engineering team through the audit or commissioning processes. The Principal Engineer is responsible for leading the firm financially and operationally. This position requires management and leadership skills as well as expert engineering knowledge. The Principal Engineer is required to have, at minimum, a Bachelor of Science degree in an engineering discipline and at least 20 years of engineering work experience. The Principal Engineer must be registered as a Professional Engineer by a state in the United States.

Senior Project Manager – Responsibilities fall under the U.S. Department of Labor 29 CFR 541 category of a professional employee. This position is responsible for quality control of engineering work and leading the engineering team. The position requires management skills, attention to detail, leadership in managing clients, and engineering expertise. The Senior Project Manager is required to have, at minimum, a Bachelor of Science degree in an engineering discipline and at least 10 years of engineering work experience.

Project Manager – Responsibilities fall under the U.S. Department of Labor 29 CFR 541 category of a professional employee. This position is responsible for quality control of engineering work and leading the engineering team. The position requires management skills, attention to detail, leadership in managing clients, and engineering expertise. The Project Manager is required to have, at minimum, a Bachelor of Science degree in an engineering discipline and at least 7 years of engineering work experience.

Senior Project Engineer – Responsibilities fall under the U.S. Department of Labor 29 CFR 541 category of a professional employee. This position is responsible for quality control of engineering work and assisting the engineering team. The position requires interpersonal skills, attention to detail, leadership in managing clients, and some engineering expertise. The Senior Project Engineer is required to have, at minimum, a Bachelor of Science degree in an engineering discipline and at least 5 years of engineering work experience.

Project Engineer – Responsibilities fall under the U.S. Department of Labor 29 CFR 541 category of a professional employee. This position is responsible for quality control of engineering work and assisting the engineering team. The position requires interpersonal skills, attention to detail, leadership in managing clients, and some engineering expertise. The Project Engineer is required to have, at minimum, a Bachelor of Science degree in an engineering discipline and at least 3 years of engineering work experience.

Staff Engineer – Responsibilities fall under the U.S. Department of Labor 29 CFR 541 category of a professional employee. This position is responsible for quality control of engineering work and assisting the engineering team. The position requires interpersonal skills, attention to detail, leadership in managing clients, and some engineering expertise. The Staff Engineer is required to have, at minimum, a Bachelor of Science degree in an engineering discipline. and at least 1 years of engineering work experience.

Technical Assistant – Responsibilities fall under the U.S. Department of Labor 29 CFR 541 categories of an administrative and computer employee. This position is responsible for quality control of technical work and assisting the engineering team. The position requires interpersonal skills, attention to detail, and some technical expertise. The Technical Assistant is required to have, at minimum, a Bachelor of Science or Bachelor of Arts degree and at least 1 year of technical work experience.

Technical Editor – Responsibilities fall under the U.S. Department of Labor 29 CFR 541 category of an administrative employee. This position is responsible for quality control of technical reports generated by the engineering team. The position requires interpersonal skills, attention to detail, and some technical knowledge. The Technical Editor is required to have, at minimum, a Bachelor of Science or Bachelor of Arts degree and at least 1 year of work experience.

2. Maximum order: \$1,000,000 per SIN/order

3. Minimum order: \$100

4. Geographic coverage: Worldwide

5. Point of production: Cornelius, North Carolina, USA - Mecklenburg County

6. Discount from list prices: The award pricelist for GSA Multiple Award Schedule (MAS) contract is Ally Engineering Commercial Price List, effective November 8th, 2012, with a basic discount of 25%. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded into GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). Current IFF rate is 0.75%.

7. Quantity discounts: Not applicable

8. Prompt payment terms: 30 days

9a. Government purchase cards: Are accepted at or below the micro-purchase threshold.

9b. Government purchase cards: Are accepted above the micro-purchase threshold.

10. Foreign items: None

11a. Time of delivery: Contact the Contractor

11b. Expedited delivery: Contact the Contractor

11c. Overnight and 2-day delivery: Contact the Contractor

11d. Urgent requirements: Contact the Contractor

12. F.O.B. Point: Not applicable

13a. Ordering address: 21403 Catawba Avenue, Cornelius, NC 28031

13b. Ordering procedures: For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address: 21403 Catawba Avenue, Cornelius, NC 28031

15. Warranty provision: Not applicable

16. Export packing charges: Not applicable

17. Terms and conditions of government purchase card acceptance: None. Ally Engineering is willing to accept payment through a credit card beneath the micro-purchase threshold.

18. Terms and conditions of rental, maintenance, and repair: Not applicable

19. Terms and conditions of installation: Not applicable

20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable

20b. Terms and conditions for any other services: Not applicable

21. List of service and distribution points: Not applicable

22. List of participating dealers: Not applicable

23. Preventative maintenance: Not applicable

24a. Special attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants): Not applicable

25. Data Universal Number System (DUNS) Number: 828070719

26. Notification regarding registration in Central Contractor Registration (CCR) database: Active