



# Veterans Elite, Inc.

2101 Veterans Memorial Dr. Ste. 2, Point Pleasant, NJ 08742 • Ph: 732-477-3197 • E-mail: [Ross@VeteransElite.com](mailto:Ross@VeteransElite.com)

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**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

**On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage. The internet address is <http://www.gsaadvantage.gov>.**

**SCHEDULE TITLE: Federal Supply Schedule – Facilities Maintenance and Management**

**FSC CLASS: MAS**

**CONTRACT #: GS-21F-043BA**

**PERIOD: January 27, 2019 – January 26, 2024**

**BUSINESS SIZE: Small Business**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov).

**CONTRACTOR: Veterans Elite, Inc.  
2101 Veterans Memorial Dr., Suite 2 Point Pleasant, NJ 08742  
Office - (732) 477-3197**

**CONTRACTOR'S ADMINISTRATION SOURCE: T. Ross Rapach, President  
Email: [Ross@VeteransElite.com](mailto:Ross@VeteransElite.com)  
[www.VeteransElite.com](http://www.VeteransElite.com)**

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A Veterans Affairs "Verified" Service-Disabled Veteran Owned Company



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1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):

<u>SIN</u>	<u>DESCRIPTION</u>
561210FAC	561210FAC Complete Facilities Maintenance and Management
561730	561730 Grounds Maintenance
OLM	OLM Order-Level Materials (OLM)

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>PRICE</u>
N/A		

1c. HOURLY LABOR RATES:

<b>Labor Category</b>	<b>Hourly Rate</b>
HVAC Site Maintenance Technician Level II	\$75.41
HVAC Site Maintenance Technician Level I	\$62.84
HVAC Field Technician	\$103.70
HVAC Field Technician Apprentice	\$73.31
HVAC Field Technician Team Leader	\$94.26
HVAC Senior Field Technician	\$106.83
Project Administrator	\$94.26
Service Helper	\$83.79
Controls Technician	\$130.92
Controls Technician (Entry Level)	\$110.52
Electrician	\$69.13
Plumber (Maintenance)	\$68.08
Pipefitter (Maintenance)	\$75.41
Project Manager	\$75.41

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## Veterans Elite's Mission

Our mission is to provide our customers with quality services and superior expertise at the best prices. We strive to ensure the good standing of our company through repeat and referral business attained by customer satisfaction. VEI guarantees the highest levels of efficiency, integrity, honesty and fairness in our relationships with our suppliers, subcontractors, professional associates and customers. Our team is copiously dedicated to every aspect of our job, ensuring that no stone goes unturned and that our performance meets and exceeds all expectations.

## Our Background

VEI's was founded by T. Ross Rapach, a decorated combat veteran who served as a member of the 10th Special Forces Group as a Senior Leader during Operation Iraqi Freedom. Mr. Rapach is experienced in all facets of the federal construction industry from government contract administration to field work. He has a Bachelor's Degree from Norwich University in Accounting, a Master's in Business Administration (MBA), and a Postgraduate Degree in Construction Management from Drexel University. Mr. Rapach is also LEED AP Certified by the Green Business Certification Institute. Mr. Rapach has assembled an Elite Team of construction and maintenance professionals all of whom are held to the highest of standards. VEI's personnel understand the importance of delivering quality work the first time and strive to do so in a safe and effective manner while meeting all project specific milestones.

Veterans Elite, Inc. has been providing remarkable services to the GSA and other government agencies since 2009. These years of hard work and reliable past performance have culminated in our organization being awarded GSA Schedules for both HVAC and Landscape / Cemetery Maintenance. These two schedules and the related SINS are included below.

VEI also provides an array of Client Support Services (CSS) and is open to discuss any additional client requested support and consulting needs that call for a professional solutions provider. We will assist you in "***Making Your Mission***" a successful one. **Guaranteed.**

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## Labor Category Descriptions:

- HVAC Site Maintenance Technician Level II –  
Directs and performs major installation, operation, maintenance, and repair of heating ventilation air conditioning equipment and systems. This may include, but is not limited to packaged HVAC units, split-systems, CRUs, VAVs, air handling units, pumps, exchangers, and fans; calibration of electrical and pneumatic controls; and mechanical functions associated with minor repair of machines and mechanical equipment. Minimum Experience: Typically requires 5 years of related experience. EPA Certification required. Minimum Education: High School diploma and advanced technical training, certification or equivalent.
- HVAC Site Maintenance Technician Level I –  
Performs with Direction, installation, operation, maintenance, and repair of heating ventilation air conditioning equipment and systems. This may include, but is not limited to packaged HVAC units, split-systems, VAVs, air handling units, pumps, exchangers, and fans; and mechanical activities. Changes filters and performs routine HVAC maintenance and service. Minimum Experience: Typically requires 2 years of related experience. EPA Certification required. Minimum Education: High school diploma.
- HVAC Field Technician –  
Responsible for retrofit and repair of environmental comfort systems, utilizing knowledge of air conditioning theory, pipe fitting, and mechanical layouts. Minimum Experience: Typically requires 5 years of related experience. Minimum Education: Associate's degree or equivalent from Technical/Trade School (United Association of New Jersey Air Conditioning & Refrigeration Division) and five (5) years related experience, or seven (7) years related experience; or equivalent combination of education and experience.

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- **HVAC Field Technical Apprentice –**  
Assists HVAC Field Technicians in the installation and repair of environmental control systems, utilizing knowledge of refrigeration theory, control systems, pipe fitting, and structural layouts. Minimum Experience: Typically requires 6 months of related experience. Minimum Education: Associate's degree or equivalent from a five-year Apprenticeship Program (United Association of New Jersey Air Conditioning & Refrigeration Division) or six months to one-year related experience and/or training; or equivalent combination of education and experience.
- **HVAC Field Technical Team Leader –**  
Performs and directs HVAC Field Technicians who accomplish the repair/retrofit/replacement installation of environment comfort systems, utilizing knowledge of air conditioning theory, pipe fitting, and mechanical layouts. Minimum Experience: Typically requires 5 years of related experience. Minimum Education: Associate's degree or equivalent from two-year college or technical school with a certificate in Heating, Ventilation, and Air Conditioning; and five (5) years HVAC experience, or equivalent combination of education and experience. Must have knowledge of various HVAC products, systems, electronics, and pneumatic controls.
- **HVAC Senior Field Technician –**  
Applies training, knowledge, and experience of HVAC systems at a Journeyman level HVAC Site Maintenance Technician. Performs all work in the service and maintenance field on all major types of equipment, and is responsible for retrofit and repair of environmental-comfort systems, utilizing knowledge of air conditioning theory, pipe fitting, and mechanical layouts. Minimum Experience: Typically 7 years of related experience. Minimum Education: Associate's (A.A.) or equivalent from a technical/trade school with a certificate in Heating, Ventilation and Air Conditioning and seven (7) years related experience; or ten (10) years related experience or equivalent combination of education and experience.

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- **Project Administrator –**  
Possesses project documentation, materials, job costing, status monitoring, invoicing, and administrative closeout of service projects. This position is required to closely interact with the Project Manager and assigned project staff to ensure the timely completion of the scope of work. Minimum Experience: Typically requires 6 months of related experience. Minimum Education: One-year certificate from college or technical school, or six (6) months to two (2) years of related experience and/or training; or equivalent combination of education and experience. Familiarity with the operation of Energy Management Systems, HVAC systems, and/or Temperature Controls preferred.
- **Service Helper –**  
Assists HVAC Field Technicians in routine maintenance and inspections on existing systems.  
Minimum Education: Typically requires 1 year of related experience involving building trades or operation and service to buildings or HVAC. Minimum Education: High School Diploma or GED.
- **Controls Technician –**  
Performs more complex commissioning, diagnosis, and repair of environmental control systems, utilizing knowledge of electronics, direct digital control, airflow, hydronics, refrigeration theory, and control techniques. Minimum Experience: Typically requires 6 months of related experience. Minimum Education: Associate's degree or equivalent from a two-year college or technical school or six (6) months experience in control systems; or equivalent combination of education and experience.
- **Controls Technician Entry Level –**  
Performs and assists under direction complex commissioning, diagnosis, and repair of environmental control systems, utilizing knowledge of electronics, direct digital control, airflow, hydronics, refrigeration theory, and control techniques. Performs these tasks on simple control projects. Minimum Experience: Typically requires 6 months of related experience. Minimum Education: Associate's degree or equivalent from a two-year college or technical school or six (6) months experience in control systems; or equivalent combination of education and experience.

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- **Electrician –**  
Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electrical energy. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment. Minimum Experience: Typically requires 3 years of related experience. Minimum Education: Successful completion of college or trade school; possessing a trade certificate or license.
- **Plumber –**  
Assembles, installs and repairs pipes, fittings, and fixtures of heating, water, and drainage systems, according to specifications and plumbing codes. Studies building plans and working drawings to determine work aids required and sequence of installations. Inspects structures to ascertain obstructions to be avoided to prevent weakening of structure resulting from installation of pipe. Locates and marks position of pipe and pipe connections and passage holes for pipes in walls and floors, using ruler, spirit level and plumb bob. Cuts openings into steel structural members. Minimum Experience: Typically requires 5 years of related experience. Minimum Education: Successful completion of High school, Trade School, College or State Issued License.
- **Pipefitter/Maintenance –**  
Installs or repairs water, steam, gas or other type of pipe and pipe fittings. Work involves most of the following: Laying out work and measuring to locate position from drawings or other written specifications; cutting various types of pipe to correct lengths with chisel and hammer, oxyacetylene torch or pipe-cutting machines; threading pipe with stocks and dies, bending pipe by hand-driven or power driven machines; assembling pipe with couplings and fastening pipe to hangers; making

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making standard shop computations relating to pressures, flow and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. Minimum Experience: Typically requires 5 years of related experience usually acquired through a formal apprenticeship. Minimum Education: Successful completion of High School, Trade School, College or State Issued License.

- **Project Manager –**  
Plan, design and manage building, grounds, equipment, supplies, and personnel necessary for efficient operation of the facility. This includes proper scheduling of all maintenance, repairs and/or replacement of mechanical equipment, and providing a human resources function to include appropriate training. Scheduled and unscheduled inspections of services are conducted to ensure contractual obligations are being met. Minimum Experience: Typically requires 5 years of related experience managing commercial properties. Minimum Education: Successful completion of High School and a College Degree or Facility Management Designation.

**2. MAXIMUM ORDER:** N/A

**3. MINIMUM ORDER:** \$100.00

**4. GEOGRAPHIC COVERAGE:** New Jersey

**5. POINT(S) OF PRODUCTION:** N/A

**6. DISCOUNT FROM LIST PRICES:** Above Prices include IFF (Industrial Funding Fee). Current IFF Rate is 0.75%. Veterans Elite, Inc. understands the requirements to report all resultant contract sales on a quarterly basis and remit the industrial funding fee in accordance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting.

**7. QUANTITY DISCOUNTS:** 1% off task orders of \$200,000 or more

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**8. PROMPT PAYMENT TERMS:** Net 30

**9a. Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

**9b. Government purchase cards are accepted above the micro-purchase threshold: N/A**

**10. FOREIGN ITEMS:** None

**11a. TIME OF DELIVERY:** TBD

**11b. EXPEDITED DELIVERY:** TBD

**11c. OVERNIGHT AND 2-DAY DELIVERY:** Upon Request and Agreement

**11d. URGENT REQUIREMENTS:** Agencies may contact the Contractor's Representative to affect a faster delivery. Customers are encouraged to contact the Contractor for the purpose of requesting accelerated delivery.

**12. F.O.B. POINT:** Destination

**13a. ORDERING ADDRESS:** Veterans Elite, Inc.  
2101 Veterans Memorial Dr., Suite 2 Point  
Pleasant, NJ 08742

**13b. ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. PAYMENT ADDRESS:** See Item 13a.

**15. WARRANTY PROVISION:** 90 Days on Labor and Manufacturer's Warranty on Parts

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**16. EXPORT PACKING CHARGES:** N/A

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** None

**18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A

**19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A

**20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A

**21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):**  
N/A

**22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A

**23. PREVENTATIVE MAINTENANCE (IF APPLICABLE):** N/A

**24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A

**24b. SECTION 508 COMPLIANCE FOR EIT:** N/A

**25. DUNS NUMBER:** 832898055

**26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Registration Valid

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**SCHEDULE TITLE: Federal Supply Schedule – Facilities Maintenance and Management**

FSC CLASS: **MAS**

CONTRACT #: **GS-21F-043BA**

PERIOD: **January 27, 2019 – January 26, 2024**

BUSINESS SIZE: **Small Business**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov).

CONTRACTOR: **Veterans Elite, Inc.**  
**2101 Veterans Memorial Dr., Suite 2 Point Pleasant, NJ 08742**  
**Office - (732) 477-3197**

CONTRACTOR’S ADMINISTRATION SOURCE: **T. Ross Rapach, President**  
**Email: [Ross@VeteransElite.com](mailto:Ross@VeteransElite.com)**  
**[www.VeteransElite.com](http://www.VeteransElite.com)**

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):

<u>SIN</u>	<u>DESCRIPTION</u>
561730	Grounds Maintenance

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:  
(Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>PRICE</u>
N/A		

1c. HOURLY LABOR RATES: *(See below)*

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## PRICING FOR SIN 561730 GROUNDS MAINTENANCE

SIN	SERVICE PROPOSED (e.g. Job Title/Task)	COMMERCIAL PRICE LIST (CPL) OR MARKET PRICES	UNIT OF ISSUE (e.g. Hour, Task, Sq.ft.)	PRICE OFFERED TO GSA (Excluding IFF)	FINAL PRICE OFFERED TO GSA (Including IFF)
561730	<b>Sod</b> Supply & Delivery Only (Per Sq. ft.)	\$0.81 Inclusive of all Material, labor, trucking, fuel.	Sq./ft.	\$0.73	\$0.73
561730	<b>Sod</b> Delivery & Installation (Per Sq.ft.)	\$2.20	Sq./ft.	\$1.99	\$1.98
561730	<b>Soil</b> Supply & Delivery Only (Per Yard)	\$68.75 Inclusive of all Material, labor, trucking, fuel.	Per/Yd.	\$61.88	\$62.34
561730	<b>Soil</b> Delivery & Installation (Per Yard)	\$106.25	Per/Yd.	\$95.63	\$96.35
561730	<b>Stone Dust</b> Delivery (Per Ton)	\$40.00 Inclusive of all Material, labor, trucking, fuel.	Per/Ton	\$36.00	\$36.27
561730	<b>Mulch</b> Supply & Delivery Only (Per Yard)	\$56.25 Inclusive of all Material, labor, trucking, fuel	Per/Yd.	\$50.63	\$51.01
561730	<b>Mulch</b> Delivery & Installation (Per Yard)	\$81.25	Per/Yd.	\$73.13	\$73.68
561730	<b>Sand</b> Supply & Delivery Only (Per Ton)	\$56.25 Inclusive of all Material, labor, trucking, fuel	Per/Ton	\$50.63	\$51.01

SIN	SERVICE PROPOSED (e.g. Job Title/Task)	COMMERCIAL PRICE LIST (CPL) OR MARKET PRICES	UNIT OF ISSUE (e.g. Hour, Task, Sq.ft.)	PRICE OFFERED TO GSA (Excluding IFF)	FINAL PRICE OFFERED TO GSA (Including IFF)
561730	<b>Woodchips</b> Supply & Delivery only (Per Yard)	\$31.25 Inclusive of all Material, labor, trucking, fuel	Per/Yd.	\$28.13	\$28.34
561730	<b>Grass Seed - 50/50</b> Fescue/Bluegrass Mix (Per lb.)	\$5.63 Inclusive of all Material, labor, trucking, fuel	Per/lb.	\$5.07	\$5.11
561730	<b>Organic Matter - Leaf Compost</b> Supply and Delivery only (Per Yard)	\$56.25 Inclusive of all Material, labor, trucking, fuel	Per/Yd.	\$50.63	\$51.01
561730	<b>2 gal. Shrub</b> Supply & Delivery (Per Ea.)	\$65.00 Does NOT include Installation (See hourly rates)	Each	\$58.50	\$58.94
561730	<b>1 gal. Perennial</b> Supply & Delivery (Per Ea.)	\$24.38 Does NOT include Installation (See hourly rates)	Each	\$21.94	\$22.11
561730	<b>2-2.5" Cal. Deciduous Tree</b> Supply & Delivery (Per Ea.)	\$593.75 Does NOT include Installation (See hourly rates)	Each	\$534.38	\$538.41
561730	<b>5-6' Evergreen Tree</b> Supply & Delivery (Per Ea.)	\$468.75 Does NOT include Installation (See hourly rates)	Each	\$421.88	\$425.06
561730	<b>Annual Flowers 3" Pot</b> Supply & Delivery (Per Ea.)	\$7.50 Does NOT include Installation (See hourly rates)	Each	\$6.75	\$6.80
561730	<b>Mums 9" Pot</b> Supply & Delivery (Per Ea.)	\$11.25 Does NOT include Installation (See hourly rate)	Each	\$10.13	\$10.20

SIN	SERVICE PROPOSED (e.g. Job Title/Task)	COMMERCIAL PRICE LIST (CPL) OR MARKET PRICES	UNIT OF ISSUE (e.g. Hour, Task, Sq.ft.)	PRICE OFFERED TO GSA (Excluding IFF)	FINAL PRICE OFFERED TO GSA (Including IFF)
561730	<b>Kale 8" Pot</b> Supply & Delivery (Per Ea.)	\$11.25 Does NOT include Installation (See hourly rates)	Each	\$10.13	\$10.20
561730	<b>Flowering Bulbs</b> Supply & Delivery (Per Ea.)	\$1.56 Does NOT include Installation (See hourly rates)	Each	\$1.40	\$1.41
561730	<b>72" Mower w/ Operator</b> (Per Hour/Per Mower)	\$60.00 Includes All Labor, Machine Charges & Fuel	Hourly	\$54.00	\$54.40
561730	<b>60" Mower w/ Operator</b> (Per Hour/Per Mower)	\$56.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$50.63	\$51.01
561730	<b>21" Mower w/ Operator</b> (Per Hour/Per Mower)	\$50.00 Includes All Labor, Machine Charges & Fuel	Hourly	\$45.00	\$45.34
561730	<b>Kubota Tractor w/ Brush Hog 6'</b> (Per Acre)	\$118.75 Includes All Labor, Machine Charges & Fuel	Per/Acre	\$106.88	\$107.68
561730	<b>Kubota Tractor w/ Brush Hog 8'</b> (Per Acre)	\$106.25 Includes All Labor, Machine Charges & Fuel	Per/Acre	\$95.63	\$96.35
561730	<b>Kubota Tractor w/ Brush Hog 10'</b> (Per Acre)	\$93.75 Includes All Labor, Machine Charges & Fuel	Per/Acre	\$84.38	\$85.01
561730	<b>Backpack Blower w/ Operator</b> (Per Hour/Per Man)	\$48.75 Includes All Labor, Machine Charges & Fuel	Hourly	\$43.88	\$44.21



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561730	<b>Weed eater w/ Operator</b> (Per Hour/Per Man)	\$61.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$55.13	\$55.54
561730	<b>Pressure Washer/Utility Vehicle w/ Operator</b> (Per Hour/Per Wash Vehicle)	\$156.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$140.63	\$141.69
561730	<b>Labor to perform Floral Sweeps</b> (Per Hour/Per Man)	\$56.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$50.63	\$51.01
561730	<b>Labor to perform Liter Patrol</b> (Per Hour/Per Man)	\$56.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$50.63	\$51.01
561730	<b>2 Ton Snowplow Truck 8' Plow w/ Operator</b> (Per Hour/Per Truck)	\$231.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$208.13	\$209.70
561730	<b>Bobcat Skid Steer w/ Plow or Bucket w/ Operator</b> (Per Hour/Per Machine)	\$281.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$253.13	\$255.04
561730	<b>Front Loader w/ Operator</b> (Per Hour/Per Machine)	\$406.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$365.63	\$368.39
561730	<b>Bobcat Toolcat w/ Plow and Operator</b> (Per Hour/Per Machine)	\$231.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$208.13	\$209.70
561730	<b>32" Snowblower w/ Operator</b> (Per Hour/Per Man)	\$81.25 Includes All Labor, Machine Charges & Fuel	Hourly	\$73.13	\$73.68



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561730	<b>Four-Wheeler w/ Operator &amp; Plow</b> (Per Hour/Per Vehicle)	\$87.50 Includes All Labor, Machine Charges & Fuel	Hourly	\$78.75	\$79.35
561730	<b>Shovel Labor</b> (Per Hour) Minimum 5 Hours	\$68.75	Hourly	\$61.88	\$62.34
561730	<b>Snow Operations Supervisor</b> (Per Hour)	\$93.75	Per Ton	\$84.38	\$85.01
561730	<b>Application Roadways/Parking</b> (Per Ton)	\$243.75 Includes All Material, Labor, Vehicle Charge	Per 25lb Bag	\$219.38	\$221.01
561730	<b>Calcium Application Sidewalks</b> (Per 25lb Bag)	\$56.25 Includes All Material, Labor, Vehicle Charges	Hourly	\$50.63	\$51.01
561730	<b>32" Core Aerator w/ Operator</b> (Per Hour/Per Machine)	\$56.225	Hourly	\$50.63	\$51.01
561730	<b>Tractor Mounted Core Aerator w/ Operator</b> (Per Hour)	\$156.25	Hourly	\$140.63	\$141.69
561730	<b>Overseeder w/ Operator and Seed</b> (Per Acre)	\$106.25	Per Acre	\$95.63	\$96.35
561730	<b>Hydro Seeding Fine Turf Areas</b> (Per Sq. ft.)	\$1.19	Sq./ft.	\$1.07	\$1.08

SIN	SERVICE PROPOSED (e.g. Job Title/Task)	COMMERCIAL PRICE LIST (CPL) OR MARKET PRICES	UNIT OF ISSUE (e.g. Hour, Task, Sq.ft.)	PRICE OFFERED TO GSA (Excluding IFF)	FINAL PRICE OFFERED TO GSA (Including IFF)
561730	<b>Hydro Seeding for Erosion Control</b> (Per Sq. ft.)	\$0.94	Sq./ft.	\$0.85	\$0.85
561730	<b>Sod Installation</b> (Per Sq. ft.)	\$2.19	Sq./ft.	\$1.97	\$1.99
561730	<b>Turf Fertilization 4lbs per 1000 sq. ft.</b> (Per Acre)	\$156.25	Per Acre	\$140.63	\$141.69
561730	<b>Turf Fertilization Starter Fertilizer</b> (Per Acre)	\$137.50	Per Acre	\$123.75	\$124.69
561730	<b>Turf Pre-Emergent Weed Control</b> (Per Acre)	\$231.25	Per Acre	\$208.13	\$209.70
561730	<b>Turf Post Emergent Weed Control</b> (Per Acre)	\$231.25	Per Acre	\$208.13	\$209.70
561730	<b>Turf Post Emergent Weed Control- Spot Treatments</b> (Per Acre)	\$106.25	Per Acre	\$95.63	\$96.35
561730	<b>Turf Grub Control (Merit)</b> (Per Acre)	\$231.25	Per Acre	\$208.13	\$209.70
561730	<b>Turf Lime Application</b> (Per Acre)	\$83.75	Per Acre	\$75.38	\$75.94



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561730	<b>Soil Samples</b> (Per 1 Sample)	\$48.75	Per Sample	\$140.63	\$141.69
561730	<b>Hand Weeding and Cultivating</b> (Per Hour)	\$48.75	Hourly	\$43.88	\$44.21
561730	<b>Weed Control Application</b> (Snap Shot) - (Per Bag)	\$593.75	Per Bag	\$534.38	\$538.41
561730	<b>Mechanical Bed Edger w/Operator</b> (Per Hour)	\$56.25	Hourly	\$50.63	\$51.01
561730	<b>Plant Material Fertilization + laborer</b> (Per 25lbs)	\$78.13	Per 25lb Bags	\$70.32	\$70.85
561730	<b>Express Mulch Blowing Service</b> (Per Yard)	\$77.50	Per Yard	\$69.75	\$70.28
561730	<b>Office Building, Hospital or similar Start Up</b> (Per Zone)	\$21.25 Start Up Repairs Billed Separately	Per Zone	\$19.13	\$19.27
561730	<b>Office Building, Hospital or similar Mid-Season Report</b> (Per Zone)	\$31.25 Mid-Season Repairs Billed Separately	Per Zone	\$28.13	\$28.34
561730	<b>Office Building, Hospital or similar Winterization</b> (Per Zone)	\$23.75 Winterization Repairs Billed Separately	Per Zone	\$21.38	\$21.54

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561730	<b>Cemetery – Satellite Based System or Similar Start Up</b> (Per Zone)	\$40.00 Start Up Repairs Billed Separately	Per Zone	\$36.00	\$36.27
561730	<b>Cemetery – Satellite Based System or Similar Mid-Season Report</b> (Per Zone)	\$52.50 Mid-Season Repairs Billed Separately	Per Zone	\$47.25	\$47.61
561730	<b>Cemetery – Satellite Based System or Similar Winterization</b> (Per Zone)	\$65.00 Winterization Repairs Billed Separately	Per Zone	\$58.50	\$58.94
561730	<b>Irrigation Water Conservation Audit – All Components Tested</b> (Per Zone)	\$156.25 Does NOT Include Repairs	Per Zone	\$140.63	\$141.69
561730	<b>Certified Irrigation Designer</b> (Per Hour)	\$156.25	Hourly	\$140.63	\$141.69
561730	<b>Pond Aerator Yearly Maintenance</b> (Pull/Clean/Service) (Per Ea.)	\$968.75 Does NOT include Major Repairs (PM Service Items ONLY)	Per Hour	\$871.88	\$878.46

SIN	SERVICE PROVIDED	CERTIFICATE / DEGREE	EXPERIENCE	COMMERCIAL PRICE LIST (CPL) OR MARKET PRICES	UNIT OF ISSUE (e.g. Hour, Task, Sq.ft.)	PRICE OFFERED TO GSA (Excluding IFF)	FINAL PRICE OFFERED TO GSA (Including IFF)
561730	<b>Tree Removal</b> (15' – 20')	N/A	N/A	\$1,093.75	Per Job	\$984.38	\$991.81
561730	<b>Tree Removal</b> (20'-25')	N/A	N/A	\$1,406.25	Per Job	\$1,265.63	\$1,275.19
561730	<b>ISA Certified Arborist</b>	Arborist License	8 Years' Experience	\$1,875.00 (Includes All Travel Expenses and a Report)	Daily	\$1,687.50	\$1,700.25
561730	<b>Consulting Landscape Management</b> (Large Scale Projects)	Associates Degree in Construction Management	8 Years' Experience	\$156.25	Hourly	\$140.63	\$141.69
561730	<b>Consulting Landscape Design/Build Management</b>	Associates Degree in Landscape Architecture	6 Years' Experience	\$205.25	Hourly	\$185.63	\$187.03
561730	<b>Certified Landscape Architect</b> (Per Hour)	Bachelor's Degree in Landscape Architecture	8 Years on the Job and 2 in Sales	\$133.33	Hourly	\$120.00	\$120.91
561730	<b>Landscape Designer</b> (Per Hour)	Associates Degree in Landscape Architecture	4 Years' Experience	\$127.77	Hourly	\$115.00	\$115.86
561730	<b>RainBird Pump Station Operator /Technician</b>	Associates Degree in a Related Field	5 Years' Experience	\$281.25 Does NOT include Parts (3 Hour Minimum)	Hourly	\$253.13	\$255.04



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561730	<b>Flowtronex Pump Station Operator /Technician</b>	Associates Degree in a Related Field	5 Years' Experience	\$281.25 Does NOT include Parts (3 Hour Minimum)	Hourly	\$253.13	\$255.04
561730	<b>Certified Irrigation Specialist</b>	Masters or Bachelor's Degree in Horticulture, Turf Management or Agronomy	8 Years' Experience	\$80.56 Does NOT include Parts	Hourly	\$72.50	\$73.04
561730	<b>Horticulture Specialist</b>	Masters or Bachelor's Degree in Horticulture, Turf Maintenance or Agronomy	8 Years' Experience	\$93.75	Hourly	\$84.38	\$85.01
561730	<b>Corrective Pruning</b>	High School Diploma	2 Years' Experience	\$48.75 See Above for Material Pricing	Hourly	\$43.88	\$44.21
561730	<b>Rejuvenative Pruning</b>	High School Diploma	2 Years' Experience	\$48.75 NOT include Disposal Travel and Tipping Fees	Hourly	\$43.88	\$44.21
561730	<b>Tree Straightening</b>	High School Diploma	2 Years' Experience	\$48.75 Does NOT include Tree Stakes, Wire, Tree Wrap	Hourly	\$43.88	\$44.21



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561730	<b>Hand Watering</b>	High School Diploma	2 Years' Experience	\$48.75 Does NOT include water fees if applicable	Hourly	\$43.88	\$44.21
561730	<b>Annual Installation</b>	High School Diploma	2 Years' Experience	\$48.75 See Above for Material Pricing	Hourly	\$43.88	\$44.21
561730	<b>Perennial Planting</b>	High School Diploma	2 Years' Experience	\$48.75 See Above for Material Pricing	Hourly	\$43.88	\$44.21
561730	<b>Mulching</b>	High School Diploma	2 Years' Experience	\$48.75 See Above for Material Pricing	Hourly	\$43.88	\$44.21
561730	<b>Pressure Washing (Concrete Sidewalks, Parking Lots, Dumpster Areas)</b>	High School Diploma	2 Years' Experience	\$48.75	Hourly	\$43.88	\$44.21
561730	<b>Tree Planting</b>	High School Diploma	2 Years' Experience	\$48.75 See Above for Material Pricing	Hourly	\$43.88	\$44.21
561730	<b>Shrub Planting</b>	High School Diploma	2 Years' Experience	\$48.75 See Above for Material Pricing	Hourly	\$43.88	\$44.21



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561730	<b>Bulb Planting</b>	High School Diploma	2 Years' Experience	\$48.75 See Above for Material Pricing	Hourly	\$43.88	\$44.21
561730	<b>Turf Renovation</b>	High School Diploma	2 Years' Experience	\$48.75 NOT include Disposal Travel and Tipping Fees	Hourly	\$43.88	\$44.21
561730	<b>Tree Removal (Under 15')</b>	High School Diploma	2 Years' Experience	\$48.75 NOT include Disposal Travel and Tipping Fees	Hourly	\$43.88	\$44.21
561730	<b>Shrub Removal</b>	High School Diploma	2 Years' Experience	\$48.75 NOT include Disposal Travel and Tipping Fees	Hourly	\$43.88	\$44.21
561730	<b>Stump Removal (Under 36" Diameter)</b>	High School Diploma	2 Years' Experience	\$48.75 NOT include Disposal Travel and Tipping Fees	Hourly	\$43.88	\$44.21
561730	<b>Tree Surgery</b>	High School Diploma	2 Years' Experience	\$48.75 NOT include Disposal Travel and Tipping Fees	Hourly	\$43.88	\$44.21
561730	<b>Debris Disposal</b>	High School Diploma	2 Years' Experience	\$48.75 NOT include Disposal Travel and Tipping Fees	Hourly	\$43.88	\$44.21

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## Labor Category Descriptions:

- **ISA Certified Arborist –**  
Minimum Education: Arborist License  
Minimum Years' Experience: 8 Years' Experience  
Duties: Specializes in maintaining and removing trees. Select the proper species of tree to plant based on climate and soil conditions. Arborists may also use specialized knowledge and equipment to remove fallen, storm-damaged or unwanted trees. Prescribe treatments for insect & disease problems. The arborist may be call upon to perform tree surgery or the treatment of diseased or damaged trees by filling cavities and pruning and bracing branches.
- **Consulting Landscape Management (Large Scale Projects) –**  
Minimum Education: Associates Degree in Construction Management  
Minimum Years' Experience: 8 Years' Experience  
Duties: Consultant will use education and real world experience for creative thinking, attention to detail, and project management experience to help the client develop and manage landscape projects from conception to completion. Manager will focus on integration of native plant species, sustainable landscape practices and ease of care into creative design solutions.
- **Consulting Landscape Design/Build Management –**  
Minimum Education: Associates Degree in Landscape Architecture  
Minimum Experience: 8 Years' Experience  
Duties: Read specifications, such as blueprints to determine construction requirements or to plan procedures. Assign work to employees, based on material or worker requirements of specific jobs. Meet with managerial or technical personnel, other departments or contractors to resolve problems or to coordinate activities.
- **Certified Landscape Architect –**  
Minimum Education: Bachelor's Degree in Landscape Architect  
Minimum Years' Experience: 8 Years' Experience on the Job and 2 Years in Sales  
Duties: Must be able to organize a fast-paced schedule and manage crews. Demonstrate ability to interpret plot plans and landscape plans. Must be energetic and self-motivated.

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- **RainBird Pump Station Operator/Technician –**  
Minimum Education: Associates degree (related field – Horticulture, plumbing, computer sciences)  
Minimum Experience: 5 Years  
Duties: Operator will provide / aid client with Rainbird specific irrigation solutions during system installation, startup, usage, and shutdown. The operator technician will be proficient in troubleshooting issue both with hardware (in the field) and software (pump operating data). Technician will have working knowledge of pump stations, rotors, field controllers, map-based and mobile central control systems, decoders, swing joints, filtration systems, valves and irrigation accessories. Operator will assist client in identifying issues with central controls and pump stations are which may be serviced and supported by a Rainbird comprehensive Global Service Plan (if purchased by client).
- **Flowtronex Pump Station Operator/Technician –**  
Minimum Education: Associates degree (related field – Horticulture, plumbing, computer sciences)  
Minimum Experience: 5 Years  
Duties: Operator will provide / aid client with Flowtronex specific irrigation solutions during system installation, startup, usage, and shutdown. The operator technician will be proficient in troubleshooting issue both with hardware (in the field) and software (pump operating data). Technician will have working knowledge of pump stations, rotors, field controllers, map-based and mobile central control systems, decoders, swing joints, filtration systems, valves and irrigation accessories. Operator will assist client in identifying issues with central controls and pump stations are which may be serviced and supported by a Flowtronex comprehensive Global Service Plan (if purchased by client).
- **Certified Irrigation Specialist –**  
Minimum Education: Masters or Bachelor's Degree in Horticulture, Turf Management or Agronomy  
Minimum Experience: 8 Years' Experience

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Duties: requires knowledge of disease, insect and fertility and fertility related program. Sell lawn care programs to commercial and residential customers. Develop new customers and service existing customer base. Possess excellent communication skills.

- Horticulture Specialist –  
Minimum Education: Masters or Bachelor's Degree in Horticulture, Turf Maintenance or Agronomy  
Minimum Experience: 8 Years' Experience  
Duties: Experiments and investigates to find out the different and innovative procedures, develops the improved and high yielding products. He or she researches of producing, storing, processing, and transporting of fruits, nuts, vegetables, berries, flowers, bushes, and plants etc. he or she develops the of products which have better quality, nutritional value, are more resistant to diseases, adaptable to different climates, soils, etc.
- Grounds Maintenance Services –  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Workers typically perform a variety of tasks, which may include any combination of the following: sod laying, mowing, trimming, planting, watering, fertilizing, digging, and raking.
- Corrective Pruning –  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Must be able to assess the situation, take into account any obstacles, dangers or things to consider, then create a plan for how the tree will be visually corrected and then slowly begin the process – taking time to review the progress as to ensure that the tree not only looks symmetrical and beautiful, but that the problem is being corrected properly. Additionally, understanding the need for cabling or bracing is crucial as it may assist in returning the tree to a more normal growth position or reduce ongoing issues.

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- **Tree Straightening –**  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: Fixing trees to ensure standing upright, sod laying, mowing, trimming, planting, watering, fertilizing, digging, and raking.
- **Hand Watering –**  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: watering various plants, sod laying, mowing, trimming, planting, fertilizing, digging, and raking.
- **Annual Installation –**  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: installing annual flowers, watering various plants, sod laying, mowing, trimming, planting, fertilizing, digging, and raking.
- **Perennial Planting –**  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Planting annuals, perennials, shrubs, and trees. Watering, deadheading, potting, weeding/mulching, able-bodied, enjoy being outdoors, basic gardening knowledge.

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- **Mulching –**  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: mulching various beds, watering various plants, sod laying, mowing, trimming, planting, fertilizing, digging, and raking.
- **Pressure Washing (Concrete, Sidewalks, Parking Lots, Dumpster Areas) –**  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Duties are to pressure wash surfaces to include siding, glass, wood, or aluminum that will require the removal of dirt, or debris from the surface.
- **Tree Planting –**  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Under supervision, perform manual labor necessary to develop, maintain, or protect areas such as forests, forested areas, woodlands, wetlands, and rangelands through such activities as raising and transporting seedlings; combating insects, pests, and diseases harmful to plant life; and building structures to control water, erosion, and leaching of soil. Includes forester aides, seedling pullers, and tree planters.
- **Shrub Planting –**  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: installing various shrubs, watering various plants, sod laying, mowing, trimming, planting, fertilizing, digging, and raking.
- **Bulb Planting –**  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience.

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Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: installing various panning bulbs, installing shrubs, watering various plants, sod laying, mowing, trimming, planting, fertilizing, digging, and raking.

- Turf Renovation –  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: prepping soil for turf, installing sod using both hands and rolling machine, pinning the sod in place, installing various shrubs, watering various plants, sod laying, mowing, trimming, planting, fertilizing, digging, and raking.
- Tree Removal (Under 15') –  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: securing the work area, utilizing chainsaw and or axe to cut down tree, utilize a bobcat or machine to remove large portions, installing various shrubs, watering various plants, sod laying, mowing, trimming, planting, fertilizing, digging, and raking.
- Shrub Removal –  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: pruning shrub to expose roots and trunk, utilize machines and hand tools to remove shrubs, trimming, planting, fertilizing, digging, and raking.
- Stump Removal (Under 36" Diameter) –  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience

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Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: clear ground to expose trunk, utilize machines and hand tools to remove trunk, trimming, planting, soil replacement, fertilizing, digging, and raking.

- Debris Removal –  
Minimum Education: High School Diploma  
Minimum Experience: 2 Years' Experience  
Duties: Laborers typically perform a variety of tasks, which may include any combination of the following: Use hand and tools to remove debris from work site, ground clearing, utilize machines and hand tools to remove garbage bagged and loose, trimming, planting, soil replacement, fertilizing, digging, and raking.

**2. MAXIMUM ORDER:** N/A

**3. MINIMUM ORDER:** \$100.00

**4. GEOGRAPHIC COVERAGE:** New Jersey

**5. POINT(S) OF PRODUCTION:** N/A

**6. DISCOUNT FROM LIST PRICES:** Above Prices include IFF (Industrial Funding Fee). Current IFF Rate is 0.75%. Veterans Elite, Inc. understands the requirements to report all resultant contract sales on a quarterly basis and remit the industrial funding fee in accordance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting.

**7. QUANTITY DISCOUNTS:** 1% off task orders of \$200,000 or more

**8. PROMPT PAYMENT TERMS:** Net 30

**9a. Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

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**9b. Government purchase cards are accepted above the micro-purchase threshold: N/A**

**10. FOREIGN ITEMS:** None

**11a. TIME OF DELIVERY:** TBD

**11b. EXPEDITED DELIVERY:** TBD

**11c. OVERNIGHT AND 2-DAY DELIVERY:** Upon Request and Agreement

**11d. URGENT REQUIREMENTS:** Agencies may contact the Contractor's Representative to affect a faster delivery. Customers are encouraged to contact the Contractor for the purpose of requesting accelerated delivery.

**12. F.O.B. POINT:** Destination

**13a. ORDERING ADDRESS:** Veterans Elite, Inc.  
2101 Veterans Memorial Dr., Suite 2 Point  
Pleasant, NJ 08742

**13b. ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. PAYMENT ADDRESS:** See Item 13a.

**15. WARRANTY PROVISION:** 90 Days on Labor and Manufacturer's Warranty on Parts

**16. EXPORT PACKING CHARGES:** N/A

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** None

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**18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A

**19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A

**20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A

**21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):**  
N/A

**22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A

**23. PREVENTATIVE MAINTENANCE (IF APPLICABLE):** N/A

**24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A

**24b. SECTION 508 COMPLIANCE FOR EIT:** N/A

**25. DUNS NUMBER:** 832898055

**26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Registration Valid

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