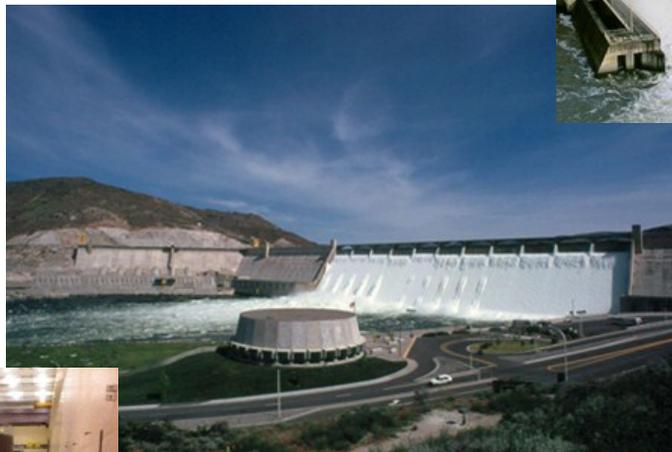




# **Taylor** **Enterprises, LLC**

## **Complete Facility Maintenance**



404 Mead Way  
Coulee Dam, WA 99116  
(509) 633-1531  
[www.taylorfm.com](http://www.taylorfm.com)



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

Schedule Title and FSC Group 03FAC, Facilities Maintenance and Management

On-line access to contract ordering information, Terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: <http://www.GSAAdvantage.gov>

**Contract Number:** GS-21F-063AA

**Contract Period:** January 21, 2013 through January 20, 2018

**Special Item Number:** 811 002 Complete Facilities Maintenance

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

**Taylor Enterprises, LLC**

404 Mead Way  
Coulee Dam, WA 99116  
Phone: (509) 633-1531  
Fax: (888) 805-3044  
Email: [wade@taylorfm.com](mailto:wade@taylorfm.com)  
Website: [www.taylorfm.com](http://www.taylorfm.com)

Business Size: Small Business

Business Classification: Woman Owned Small Business, SBA Certified HUBZone Firm

**Mission Statement:** *At Taylor Enterprises, we commit to our clients that we will create a successful partnership and exceed their expectations by adding value to their properties through strategic vendor partnerships, innovation, long range planning, integrity, and consistently exceptional performance. Our dedication to customer satisfaction will continue to be unparalleled in the service industry.*



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**CUSTOMER INFORMATION:**

- 1a. Special Item Number : 811 002 Complete Facilities Maintenance
- 1b. Lowest Priced Model Number per SIN : Please refer to our itemized price list per category, page 7
- 1c. Labor Categories and Hourly Rates: Please refer to our labor categories and hourly rates, pages 7 - 11
- 2. Maximum Order Threshold: \$1,000,000
- 3. Minimum Order: \$100
- 4. Geographic Coverage: Continental USA, 48 States, Washington DC, Alaska, and Hawaii
- 5. Point (s) of Production: Not Applicable
- 6. Discount from List Prices: Prices listed herein are NET – discount already applied
- 7. Quantity Discounts: 1% off all purchases over \$100,000
- 8. Prompt Payment Terms: No Prompt Payment Discounts offered
- 9a. Government Purchase Cards are accepted at or below the micro-purchase threshold
- 9b. Government Purchase Cards are NOT accepted above the micro-purchase threshold
- 10. Foreign Items: None
- 11a. Time of Delivery: 30 Days ARO
- 11b. Expedited Delivery: Determined on a task order basis.
- 11c. Overnight and 2-day Delivery: Determined on a task order basis.
- 11d. Urgent Requirements: Determined on a task order basis.
- 12. F.O.B. Point(s): Destination
- 13a. Ordering Address:

Taylor Enterprises, LLC  
Box 44  
Grand Coulee, WA 99133  
Phone: (509) 633-1531  
Fax: (888) 805-3044  
Email: wade@taylorfm.com



**CUSTOMER INFORMATION:**

- 13b. Ordering Procedures: For supplies and services, the ordering procedures and information on establishing Blank Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-
14. Payment Address(es):  
Taylor Enterprises, LLC  
Box 44  
Grand Coulee, WA 99133
15. Warranty Provision: Not Applicable
16. Export Packing Charges: Not Applicable
17. Terms and Conditions of Government Purchase Card Acceptance: Not Applicable
18. Terms and Conditions of Rental, Maintenance and Repair: Please contact Taylor Enterprises for assistance.
19. Terms and Conditions for Installation: Please contact Taylor Enterprises for assistance.
20. Terms and Conditions of Repair Parts: Please contact Taylor Enterprises for assistance.
- 20a. Terms and Conditions for any Other Services: Please contact Taylor Enterprises for assistance.
21. List of Service and Distribution Points:  
Taylor Enterprises, LLC  
404 Mead Way  
Coulee Dam, WA 99116
22. List of Participating Dealers: Not Applicable
23. Preventative Maintenance: Please contact Taylor Enterprises for assistance.
- 24a. Special attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants): Please refer to Commitment to the Environment, page 9, about our USDA's Bio-Preferred and Green Cleaning Products and Processes.
- 24b. Section 508 Compliance Information: Not Applicable
25. Data Universal Number System (DUNS) number: 780210287
26. Contractor is registered in the Central Contractor Registration (CCR) Database: Contractor is active in CCR, Cage Code 4FG70



**HOURLY RATES FOR SERVICES (SIN 811 002):**

<b>SIN</b>	<b>GSA Labor Category</b>	<b>Base Hourly Rate</b>
811 002	Janitor	\$28.29
811 002	Janitor Supervisor	\$29.83
811 002	Laborer, Grounds Maintenance	\$27.65
811 002	Laborer, Grounds Maintenance, Supervisor	\$32.20
811 002	Pest Controller	\$47.36
811 002	Pruner	\$24.05

Prices are not inclusive of services provided on legal and union holidays.



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## **LABOR CATEGORY DESCRIPTIONS:**

**Title:** Janitor (SCA Code 11150)

**Functional Duties/Responsibilities:** Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms.

**Minimum Education:** None or as required per task order.

**Minimum Experience Requirements:** None or as required per task order.

**Required/Supplemental Certifications:** As required per task order.

**Title:** Janitor Supervisor (SCA Code 11150)

**Functional Duties/Responsibilities:** Supervise and train janitorial staff to clean and keep in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms.

**Minimum Education:** None or as required per task order.

**Minimum Experience Requirements:** At least two years experience in similar working environment or as required per task order.

**Required/Supplemental Certifications:** As required per task order.

**Title:** Laborer, Grounds Maintenance (SCA Code 11210)

**Functional Duties/Responsibilities:** Maintains grounds of industrial, commercial or public property such as buildings, camp and picnic grounds, parks, playgrounds, greenhouses, and athletic fields, and repairs structures and equipment, performing one or more of the following tasks: Cuts grass, using walking-type or riding mowers (less than 2000 lbs.). Trims hedges and edges around walks, flower beds, and wells, using hedge trimmers, clippers and edging tools. Prunes shrubs and trees to shape and improve growth, using shears and other hand tools. Sprays lawn, shrubs, and trees with fertilizer or insecticide. Plants grass, flowers, trees, and shrubs. Waters lawn and shrubs during dry periods, using hose or activating sprinkler system. Picks up and burns or carts away leaves, paper or other litter. Removes snow from walks, driveways, roads, or parking lots, using shovel and snow blower. Spreads salt on walkways and other areas. Repairs and paints fences, gates, benches, tables, guardrails, and out-buildings. Assists in repair of roads, walks, buildings, and mechanical equipment. May clean comfort stations, office and workshop areas, and parking lots by sweeping, washing, mopping and polishing.

**Minimum Education:** None or as required per task order.

**Minimum Experience Requirements:** None or as required per task order.

**Required/Supplemental Certifications:** As required per task order.



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## **LABOR CATEGORY DESCRIPTIONS:**

### **Title: Laborer, Grounds Maintenance Supervisor (SCA Code 11210)**

**Functional Duties/Responsibilities:** Supervise and Train personnel in the tasks of maintaining grounds of industrial, commercial or public property such as buildings, camp and picnic grounds, parks, playgrounds, greenhouses, and athletic fields, and repairs structures and equipment, performing one or more of the following tasks: Cuts grass, using walking-type or riding mowers (less than 2000 lbs.). Trims hedges and edges around walks, flower beds, and wells, using hedge trimmers, clippers and edging tools. Prunes shrubs and trees to shape and improve growth, using shears and other hand tools. Sprays lawn, shrubs, and trees with fertilizer or insecticide. Plants grass, flowers, trees, and shrubs. Waters lawn and shrubs during dry periods, using hose or activating sprinkler system. Picks up and burns or carts away leaves, paper or other litter. Removes snow from walks, driveways, roads, or parking lots, using shovel and snow blower. Spreads salt on walkways and other areas. Repairs and paints fences, gates, benches, tables, guardrails, and outbuildings. Assists in repair of roads, walks, buildings, and mechanical equipment. May clean comfort stations, office and workshop areas, and parking lots by sweeping, washing, mopping and polishing.

**Minimum Education:** None or as required per task order.

**Minimum Experience Requirements:** At least two years experience in similar working environment or as required per task order. .

**Required/Supplemental Certifications:** As required per task order.

### **Title: Pest Controller (SCA Code 99410)**

The Pest Controller sprays chemical solutions or toxic gases and sets mechanical traps to kill pests that infest buildings and surrounding areas, fumigates rooms and buildings using toxic gases, sprays chemical solutions or dusts powders in rooms and work areas, places poisonous paste or bait and mechanical traps where pests are present; may clean areas that harbor pests, using rakes, brooms, shovels, and mops preparatory to fumigating; and may be required to hold State license.

**Minimum Education:** High School or Equivalent

**Minimum Experience Requirements:** At least two years experience in similar working environment or as required per task order.

**Required/Supplemental Certifications:** Certification and License as required.

### **Title: Pruner (SCA Code 11260)**

The Pruner identifies and inspects trees for damage and/or diseases. Uses loppers to remove limbs from designated trees, applies spacing guidelines for selection of best trees, and cuts or severs all live or dead limbs of selected trees to a specified height.

**Minimum Education:** High School or Equivalent

**Minimum Experience Requirements:** None or as required per task order.

**Required/Supplemental Certifications:** As required per task order.



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## **Commitment to the Environment**

At Taylor Enterprises we understand the importance of minimizing our impact on our environment. By utilizing environmentally friendly products and processes we strive to make our planet a better place to live. Green cleaning aims to eliminate or reduce potentially harmful toxins and also minimize resource consumption through product substitutions and procedural changes. Several Green trends have occurred in the past few years that have increased the interest in Green Cleaning and the use of environmentally preferable products.

- Environmentally friendly products have improved. Products certified by the EcoLogo Program or Green Seal programs are certified to be effective and performance compatible to conventional cleaning products.
- In accordance with FAR 52.223-1 Biobased Product Certification (May 2012), Taylor Enterprises has made major strides to select products that meet the USDA's BioPreferred Program.

## **Product Selection**

Taylor Enterprises selection of products is based upon the products impact on the environment, effectiveness and manufacturing practices. Currently we utilize products manufactured by Waxie Sanitary Supply, an industry leader in Green and USDA's BioPreferred Program approved chemicals. Along with other manufacturers that meet the Green Seal standards. These products meet Green Seal's environmental standard for industrial and institutional cleaners based on their reduced human and aquatic toxicity.

## **Greener Processes**

Taylor Enterprises has made many changes in our cleaning processes. We utilize Green Seal Certified MicroFiber Products to improve our cleaning effectiveness, and color coding to reduce cross contamination.

Our hard floor refinishing process have changed as well to reduce the amount of chemicals we utilize and waste water created. Our new Trizact Stone Floor Care process by 3M for terrazzo and concrete is a prime example of our commitment to reducing chemical exposure and waste water. Through this process we eliminate the need to strip and wax terrazzo on a quarterly, semi-yearly or yearly basis, and still keeping a high gloss shine.



# C A P A B I L I T Y   S T A T E M E N T

## Company Overview

For over 15 years Taylor Enterprises has been providing complete facility maintenance services to Federal, State and Local governments as well as commercial and residential customers.

## What We Do

Taylor Enterprises is your complete Facility Maintenance Contractor. We provide the following services:

- Hard Floor care and refinishing
- Terrazzo and Concrete floor polishing using the 3M Stone Floor Care Process
- Carpet and Upholstery Cleaning
- HVAC Duct Cleaning
- General Cleaning Services
- Window Washing
- Lawn and Grounds Maintenance
- Pest Control Services
- Construction and Rental Clean up
- Janitorial Supplies and Equipment Sales
- Facility Maintenance Consulting Services
- Facility Maintenance Training Services

## Differentiators

- HUB Zone Certified Firm
- Woman Owned Small Business
- 100 % Customer Satisfaction Guarantee
- IICRC Trained Carpet Technicians
- Member of ISSA

## Company Information

### Taylor Enterprises, LLC

[www.taylorfm.com](http://www.taylorfm.com)

404 Mead Way

Coulee Dam, WA 99116

DUNS: 780210287

CAGE: 4FG70

GSA: GS-21F-063AA

## NAICS

238990

561210

561720

561730

561740

561790

## Past Performance

1. Lower Granite Lock and Dam
2. Chief Joseph Dam
3. Little Goose Lock and Dam
4. Washington State Department of Transportation
5. The Confederated Tribes of the Colville Reservation