



A Small Disadvantaged 8(a) Company

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General Services Administration

- Federal Supply Service
- Authorized Federal Supply Schedule Price List
- *On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-drive database system. The INTERNET address GSA Advantage! Is: GSAAdvantage.gov.*

- Schedule Title: Solicitation 6FEC-E6-030292-B
- SIN 811-004
- Contract No: GS-21F-083AA
- For more information on ordering from Federal Supply Schedules on the FSS Schedules button at fss.gsa.gov.
- Contract period: February 22, 2013 to February 21, 2018
- Contractor Information
 - Enterprise Electrical Services, Inc.
 - PO Box 53248
 - Albuquerque, NM 87153
 - 505-275-9369
 - tthornton@entelcomm.com
 - agutierrez@entelcomm.com

- Number of employees: 58 (as of 3-6-13)

Customer Information:

		<u>GSA Final</u>
1a.	Foreman	\$62.88
	Wireman Electrician	\$60.91
1b.	Lowest price model	n/a

1c. Contractor Experience:

Overview

As a small business, locally owned and operated, Enterprise Electrical Services, Inc. has remained engaged in electrical and communications maintenance contracting since 1985. EESI was founded by James Baca, who sold the company in 2007 to long-time employee and former Vice President, Anthony Gutierrez. Since managing the direction of the company, Anthony Gutierrez, now the Owner and President, has allowed the company to evolve from a small, one-man operation to the large-scale company of seventy (70) employees.



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EESI is PI Hispanic American Owned, a Minority Owned Business and carries certification with the Small Business Administration (SBA) as a SBA Certified Small Disadvantaged Business and a SBA Certified 8A Program Participant.

Description of Scope of Work and Services Offered

Enterprise Electrical Services Inc (EESI) has been engaged in electrical and communications contracting since 1985. Communications cabling has been an integral part of our service since the inception of the company. Our highly trained crews do Data Center, special systems, power, and lighting, installations in all types of environments including offices, laboratories and industrial/manufacturing facilities.

By engaging EESI to install special systems the client is not faced with coordinating the work of two or more contractors. EESI low voltage capabilities include:

- EESI specializes in design build/assist in design
- Turnkey data center installations
- Turnkey conduit and cable installations
- Uninterruptible Power Supply Sales, Installation and Service
- Cable installation for voice and data communications networks including Multimode and Singlemode Fiber Optic networks
- Fire alarm system installation
- Security wiring and installation
- EESI crews install conduit, pull cable and terminate and test all installations.
- EESI can fulfill your need for complete communications cabling and electrical installations.

Our employees are highly trained professional electricians and technicians who have extensive training and experience installing low voltage systems. All communications training is by our business partners.

EESI electricians have demanding clients. The services we perform for these clients and the environments we work in make us aware of customer needs. Customers often require more than just a basic telecommunications installation. EESI has the capabilities and resources to handle many different types of electrical and special system installations such as; security and access control, uninterrupted power supply, lightning protection and fire alarm. Customer requirements take us into their offices and factories to install power, lighting and telecommunications infrastructure while our clients continue to operate their businesses. We are aware of our clients needs for light, power and cleanliness while we perform our work.

Management Team

Anthony Gutierrez, President:

Anthony was with Enterprise for 14 years as a Journeyman Electrician, Foreman, Project Manager, Field Operations Manager, and Vice-President, when he purchased the company in 2007. He has a wide-ranging background supervising in all facets of the electrical industry including residential, commercial, and industrial applications. Anthony has extensive training and experience designing, installing and managing communication projects for government and commercial customers. His experience and training provide him with the tools to analyze the most efficient methods for installation of communications infrastructure.



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David Stewart, Vice President:

David Stewart has been with Enterprise since 2003, and in 2007 became Vice President of the company. His 20 years of industry experience has made him a very well rounded professional, having performed all phases of the projects with which he is now responsible for the negotiation and management. He has a wide-ranging background supervising in all facets of the electrical and communications industry including residential, commercial, industrial, Laboratory, and Data Center applications. David has extensive training and experience designing, installing and managing communication projects for government and commercial customers. His experience and training provide him with the tools to analyze the most efficient methods for installation of communications infrastructure. His current position as Vice President makes him responsible for the Project Management teams as well as our business development arm. This makes David responsible for identifying opportunities, bidding, managing, scheduling, job cost management and customer relations for Enterprise and all of our projects.

Customer Information (cont'd):

		<u>GSA Final</u>
2.	Maximum Order	\$1,000,000
3.	Minimum Order	\$100.00
4.	Geographic coverage (delivery area)	New Mexico, Texas
5.	Points of production	None
6.	Discount from price lists	7% Discount
7.	Quantity discounts	Additional 2% discount for orders of \$25,000 or more
8.	Prompt Payment Terms	N/A
9a.	Purchase cards accepted below micro-purchase threshold	Yes
9b.	Purchase cards accepted above micro-purchase threshold	Yes
10.	Foreign items	None
11a.	Time of Delivery	20-30 days ARO
11b.	Expedited Delivery	15-20 days ARO
11c.	Overnight and 2 day delivery	None
11d.	Urgent requirements contact	Agutierrez@entelcomm.com
12.	FOB	N/A

13a: Ordering Address: PO Box 53248 Albuquerque, NM 87153

13b: Ordering Procedures: FAR 8.405.3

14. Payment Address: PO Box 53248 Albuquerque, NM 87153

15. Warranty Provisions: I Year Standard Commercial

16. Export Packing Charges: N/A

17. Purchase Card Terms and conditions: above and below micro-purchase threshold.



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18. Rental, Maintenance and repair: TBD
19. Terms and conditions of installation: N/A
20. Other services: N/A
21. Service distribution points: N/A
22. Participating dealers: N/A
23. Preventative maintenance: TBD
24. Special attributes: N/A
25. DUNS number: 130102965
26. CCR Database: Registration has taken place.