

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**Federal Supply Schedule 03FAC  
Facilities Maintenance and Management**

**Contract Number:**  
GS-21F-104AA

**Period Covered by Contract:**  
March 29, 2013 to March 28, 2018

**EnerNex, LLC  
620 Mabry Hood Rd. Suite 300  
Knoxville, TN 37932  
Phone: 865-218-4600 Fax: 865-218-8999  
<http://www.enernex.com/>  
Contract Administrator: Jeffrey Lamoree  
E-Mail: [jeff@enernex.com](mailto:jeff@enernex.com)**

**Business Size: Small Business**

**DUNS Number: 135275696**

Pricelist current through Modification #1  
Effective date current through April 18, 2013

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The Internet address for GSA *Advantage!* is GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

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<b>ORDERING INFORMATION</b>
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1a. Authorized Special Item Numbers (SINs):

*871-209 Innovations in Renewable Energy*

*871-211 Energy Consulting Services*

1b. Lowest priced model number and lowest unit price for that model for each SIN awarded in the contract: *Not Applicable*

1c. Hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services: *See attached pricing.*

2. Maximum order: *\$1,000,000*

3. Minimum order: *\$100*

4. Geographic coverage (delivery area): *Domestic*

5. Points of production: *United States*

6. Discount from list prices or statement of net price: *Government net prices.*

7. Quantity discounts: *None Offered*

8. Prompt payment terms: *0%-Net 30 days*

9a. Government purchase cards are accepted below the micropurchase threshold.

9b. Government purchase cards are not accepted above the micropurchase threshold.

10. Foreign items (list items by country of origin): *Not Applicable*

11a. Time of delivery: *As negotiated between Contractor and Ordering Agency.*

11b. Items available for expedited delivery: *The Contractor shall deliver or perform services in accordance with the terms negotiated with the Ordering Activity.*

11c. Overnight and 2-day delivery: *The Contractor shall deliver or perform services in accordance with the terms negotiated with the Ordering Activity.*

11d. Urgent Requirements: *Contact Contractor*

12. F.O.B. Point: *Destination*

13a. Ordering address:

***EnerNex, LLC  
620 Mabry Hood Rd. Suite 300  
Knoxville, TN 37932***

13b. Ordering Procedures: *For supplies and services, the ordering procedures, and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.*

14. Payment address:

***EnerNex, LLC  
620 Mabry Hood Rd. Suite 300  
Knoxville, TN 37932***

15. Warranty provision: *EnerNex, LLC certifies that all labor provided will meet the minimum education and experience requirements set forth in the awarded GSA Schedule Pricelist.*

16. Export packing charges: *Not Applicable*

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): *Contact Contractor*

18. Terms and conditions of rental, maintenance, and repair: *Not applicable*

19. Terms and conditions of installation: *Not Applicable*

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: *Not Applicable*

20a. Terms and conditions for any other services: *Not Applicable*

21. List of service and distribution points: *Not Applicable*

22. List of participating dealers: *Not Applicable*

23. Preventive maintenance: *Not Applicable*

24. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: *Not Applicable*

25. Data Universal Number System (DUNS) number: *135275696*

26. EnerNex, LLC is registered in the System for Award Management database.

CAGE Code: *3HZL2*

<b>LABOR CATEGORIES</b>
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### **Senior Subject Matter Expert**

**Basic Function/Purpose:**

The primary function of this position is to define the strategic direction in basic R&D, technology, product development and application of technologies.

**Functional Responsibilities:**

Oversee and conduct studies based upon work in the utility/Smart Grid arena. Conduct workshops for road maps with clients in accordance with regulatory compliance in the Smart Grid. Responsible for the technical management of their team, client management, and working with the EnerNex Subject Matter Experts to manage overall project scheduling and deliverable management. Review reports prepared by others for accuracy, quality, and completeness. Lead the execution of technology strategy for technology platforms, partnerships, and external relationships.

**Education:**

Master's Degree in a technical discipline. Professional Engineering Certification.

**Experience:**

20 years of business and staff management experience in the electric power or utility industry working with a supplier to the industry or as a Subject Matter Expert within a consulting firm providing services to the electric power industry, 10 years of Smart Grid experience or other related experience with an awareness of or participation in IntelliGrid, GridWise, OpenAMI, or related consortia.

### **Subject Matter Expert**

**Basic Function/Purpose:**

The primary function of this position is to manage the Smart Grid Engineering and/or Power Systems Consulting Group, and includes business development, personnel, projects, clients, and other related business activities.

**Functional Responsibilities:**

Provide technical direction and guidance, as well as hands-on project management, for all consulting project development. Ensure implementation of formal processes to support the product/consulting development process. Oversee and conduct studies based upon regulatory work in the Smart Grid and/or Power Systems Consulting arena. Conduct workshops for road maps with clients in accordance with regulatory compliance in the Smart Grid. Responsible for the technical management of their team, client management, and to manage overall project scheduling and deliverable management. Review reports prepared by others for accuracy, quality, and completeness. Perform other related duties as may be required.

**Education:**

Bachelor's Degree in a technical discipline required; an advanced degree in Engineering, Computer Science, public policy, business administration, or equivalent preferred.

**Experience:**

15 years of business and staff management experience in the electric utility industry working with a supplier to the industry or as a Project Manager within a consulting firm providing services to the electric power industry, or other related experience with an awareness of or participation in IntelliGrid, GridWise, OpenAMI, or related consortia.

### **Project Manager**

**Basic Function/Purpose:**

The primary function of this position is to manage the Smart Grid Engineering Projects Group including personnel, projects, clients, related business activities, and business development.

**Functional Responsibilities:**

Project Manager is responsible for the technical management of their team, client management, and to manage overall project scheduling and deliverable management. Review reports prepared by others for accuracy, quality, and completeness. Work closely with other groups within and outside the Company. Determine job costs and prepare proposals and quotations. Perform other related duties as may be required.

**Minimum Education Requirements**

BS in Computer Science or Software Engineering, MS preferred from ABET accredited institution.

**Minimum Experience Requirements**

10 years of business and staff management experience in the electric utility industry working with a supplier to the industry or as a principal consultant within a consulting firm providing services to the electric power industry, or other related experience with an awareness of or participation in IntelliGrid, GridWise, OpenAMI, or related consortia.

### **Principal Consultant**

**Basic Function/Purpose:**

The function of this position is to assume a leadership role in the Smart Grid Engineering Group in addition to the delivery of process and technology-related consulting services to clients in the energy and electric utility industry especially related to grid modernization.

**Functional Responsibilities:**

Understands the Use Case process and prepares Use Case Documents and other supporting documentation. Perform as a Facilitator or Co-Facilitator in Use Case Workshops. Review reports prepared by others for accuracy, quality, and completeness. Perform routine work that conforms to all project/task requirements that requires a basic

understanding and application of engineering theories, standards, concepts, techniques, as well as, knowledge of engineering/industry standards, and all levels of government regulation. Perform other related duties as may be required.

**Minimum Education Requirements**

Bachelor's Degree or higher in business, management, accounting, finance, computer science, engineering, or related field.

**Minimum Experience Requirements**

5 years of business management and/or engineering experience in the electric utility industry working with a supplier to the industry or as a consultant within a consulting firm providing services to the electric power industry, or other applicable experience working within a utility organization with an awareness of or participation in IntelliGrid, GridWise, OpenAMI, or related consortia.

**Senior Consultant**

**Basic Function/Purpose:**

The function of this position is to assume a leadership role in the Smart Grid Engineering Group in addition to the delivery of process and technology-related consulting services to clients in the energy and electric utility industry especially related to grid modernization.

**Functional Responsibilities:**

Understands the Use Case process and prepares Use Case Documents and other supporting documentation. Perform as a Facilitator or Co-Facilitator in Use Case Workshops. Review reports prepared by others for accuracy, quality, and completeness. Perform routine work that conforms to all project/task requirements that requires a basic understanding and application of engineering theories, standards, concepts, techniques, as well as, knowledge of engineering/industry standards, and all levels of government regulation. Perform other related duties as may be required.

**Minimum Education Requirements**

Bachelor's Degree or higher in business, management, accounting, finance, computer science, engineering, or related field.

**Minimum Experience Requirements**

5 years of business management and/or engineering experience in the electric utility industry working with a supplier to the industry or as a consultant within a consulting firm providing services to the electric power industry, or other applicable experience working within a utility organization with an awareness of or participation in IntelliGrid, GridWise, OpenAMI, or related consortia.

## **Consultant**

### **Basic Function/Purpose:**

The function of this position is the delivery of process and technology-related consulting services to clients in the energy and electric utility industry especially related to grid modernization.

### **Functional Responsibilities:**

Understands the Use Case process and prepares Use Case Documents and other supporting documentation. Perform as a Facilitator or Co-Facilitator in Use Case Workshops. Review reports prepared by others for accuracy, quality, and completeness. Perform routine work that conforms to all project/task requirements that requires a basic understanding and application of engineering theories, standards, concepts, techniques, as well as, knowledge of engineering/industry standards, and all levels of government regulation. Perform other related duties as may be required.

### **Minimum Education Requirements**

Bachelor's Degree or higher in business, management, accounting, finance, computer science, engineering, or related field.

### **Minimum Experience Requirements**

3 years of business management and/or engineering experience in the electric utility industry working with a supplier to the industry or as a consultant within a consulting firm providing services to the electric power industry, or other applicable experience working within a utility organization with an awareness of or participation in IntelliGrid, GridWise, OpenAMI, or related consortia.

<b>AUTHORIZED GSA SCHEDULE CONTRACT PRICING</b>
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**EnerNex, LLC**

SINs	Labor Category	Unit of Issue	GSA Price				
			March 29, 2013 – March 28, 2014	March 29, 2014 – March 28, 2015	March 29, 2015 – March 28, 2016	March 29, 2016 – March 28, 2017	March 29, 2017 – March 28, 2018
871 209 871 211	Senior Subject Matter Expert	Hour	\$256.93	\$262.07	\$267.31	\$272.65	\$278.11
871 209 871 211	Subject Matter Expert	Hour	\$243.83	\$248.71	\$253.68	\$258.75	\$263.93
871 209 871 211	Project Manager	Hour	\$214.11	\$218.39	\$222.76	\$227.21	\$231.75
871 209 871 211	Principal Consultant	Hour	\$204.03	\$208.11	\$212.27	\$216.52	\$220.85
871 209 871 211	Senior Consultant	Hour	\$190.43	\$194.24	\$198.12	\$202.08	\$206.13
871 209 871 211	Consultant	Hour	\$153.15	\$156.21	\$159.34	\$162.52	\$165.77