Schedule 03-FAC
Contract Number GS-21F-129AA
Period covered May 7, 2018 through May 6, 2023

Bill Tompkins Corp
55 Garfield St
Lawrence Mass 01841
(978) 687-2152 Office
(978) 691-5513 Fax

Email
BillTompkins@comcast.net

Web Sites:
www.BillTompkins.com
www.TompkinsLandscape.com

Business Size: Small

Duns: 130093560

Certifications and Licenses
Mass. Hoisting Engineer #089774
Mass. Pesticide #31925
Mass. H.I.C. #168557
Hub zone #47680
Veteran Small Business (VOSB)
Table of contents:
Information for ordering activities
Pricing

Table of awarded special item number / sins.

561210FAC - Complete Facilities Maintenance and Management 561210FAC Includes all services related to the complete operations, maintenance and repair of federal real property. Real property could include stand-alone facilities and structures such as hospitals and federal buildings to large, multi-facility complexes such as DoD military installations. Services can be ordered individually or in combination. Typical maintenance services include: elevator, HVAC, electrical, plumbing, septic, fire alarm/fire suppression, energy management control systems (EMCS), water distribution, septic, telephone, water tanks, renewable energy systems, waste management, recycling, etc. This SIN can also be used for facilities management solutions such as to fulfill a requirement for adequate staff/personnel to help manage federal facility operations. In addition, this SIN provides a complete array of facilities consulting and facilities assessment services.

325320 - Pest and Animal Control Products & Services Includes pest and animal control products, such as mosquito deterrent, cattle guards, salts, sprays, etc. Services include but are not limited to the planning; development; management; operations; and maintenance for pest control and removal (includes insect and weed control) at or on Federal facilities and/or properties (to include shrubs and trees). These services involve applications of pesticides (including organic, natural pesticides and other environmentally sustainable methods), trapping and/or removal of pests.

561730 - Grounds Maintenance Includes all services related to soil preparation, planting and cultivating grounds.
1. **Maximum order** $1,000,000

2. **Minimum order** $100

3. **Geographic coverage** Domestic delivery for direct labor services.

4. **Points of production** N/A

5. **Discount from list prices** N/A

6. **Prompt payment terms** 2% 5 days / net 30 days

7. **Government purchase cards are accepted at micro-purchase threshold** Yes

8. **Government purchase cards are accepted above the micro-purchase threshold** Yes

9. **Foreign items** N/A

10. **Time of delivery** Determined At Task Order Level

11. **Expedited Delivery** Determined At Task Order Level

12. **Overnight and 2-day delivery** N/A

13. **Urgent Requirements** Agencies may contact us in emergency or in unforeseen situations where expedited service or delivery is needed.

14. **F.O.B. point(s)** Determined per statement of work
15. **Ordering address**
   Bill Tompkins Corp  
   55 Garfield St  
   Lawrence Mass 01843

16. **Ordering procedures** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

17. **Payment address**
   Bill Tompkins Corp  
   55 Garfield St.  
   Lawrence, MA. 01843

18. **Warranty provision** 1 year warranty on any parts, labor. Lawn areas and plant materials are warranted for 1 growing season so long as proper and standard care and maintenance is being provided to said materials. Warranty voids if someone other than Bill Tompkins Corp maintains, services, or modifies the installed materials, system, or parts within warranty time period.

19. **Export packing charges** N/A

20. **Terms and conditions of rental, maintenance, and repair** N/A

21. **Terms and conditions of installation** N/A

22. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices** N/A

23. **Terms and conditions for any other services** N/A

24. **List of service and distribution points** Our office

25. **List of participating dealers** N/A
26. **Preventive maintenance**

27. **Special attributes such as environmental attributes:** Whenever possible job materials used are with / include recycled materials and preferred “green” environmentally friendly products.

28. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

29. **Data Universal Number System (DUNS)** 130093560

30. **Notification regarding registration in Central Contractor Registration (CCR)** CCR is active

<table>
<thead>
<tr>
<th></th>
<th>2018 Labor rates</th>
<th>2019 labor rates w/ 10% increase</th>
<th>2020 labor rates w/ 5% increase</th>
<th>2021 labor rates w/ 3% increase</th>
<th>2022 labor rates w/ 3% increase</th>
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<tbody>
<tr>
<td>Division Manager / Crew Leader</td>
<td>$ 64.54</td>
<td>$ 70.99</td>
<td>$ 74.54</td>
<td>$ 76.77</td>
<td>$ 79.07</td>
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<tr>
<td>Laborer</td>
<td>$ 52.82</td>
<td>$ 58.10</td>
<td>$ 61.00</td>
<td>$ 62.83</td>
<td>$ 64.71</td>
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</tbody>
</table>

Note: Prompt payment terms must be followed by the statement "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."
Job titles applicable to sin(s)

**Laborer** — Entry level position will perform mowing, edging, trimming, policing, and cleanup activities using handheld powered equipment or gas powered mowing equipment. Light janitorial cleaning services. Basic knowledge of irrigation system repair and function. High school education and / or 1 year’s previous relevant experience in the following grounds / janitorial maintenance area, Proper care of plants, shrubs, equipment and equipment maintenance, applicable facility weed and pest diagnosis and treatment diagnosis, stripping, waxing, and buffing for janitorial. Basic cleaning concepts of windows, carpeting, tile, and special treatment areas. Basic understanding and concept of simple electrical system operation and components. High school education and / or 1 year’s previous relevant experience.

**Crew Leader Grounds Maintenance Division Manager** — Will have met crew leader requirements and accumulated total of at least 4 years of prior combined field experience in landscape / janitorial maintenance areas as at least laborer. Will delegate work assignments to respective crews and monitor / mentor fellow crews and employees. Will also have knowledge of the concepts of sprinkler water systems usage and hydraulics. Basic knowledge of surface water drainage, sub surface drainage systems, and infiltration systems. High school education and 4 years previous relevant experience.

- The specified rates are for labor only and do not include any landscape materials such as soil, landscape mulch, fertilizers, pesticides, gas powered maintenance or construction equipment, excavators, loaders, disposal fees or trucking. These add on extra services can be provided and pricing is upon request.

- Snow and Ice removal services and pricing available upon request.

- Weekends, Overnights, and Holidays are billed at time and a half rate of specified labor rates.