



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY
SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

**FSC GROUP 520
Schedule Title: Financial and Business Solutions
CONTRACT #GS-22F-9614D**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

**CONTRACT PERIOD: May 1, 2005
Through October 31, 2015**

**Dun & Bradstreet
4350 North Fairfax Drive, Suite 650
Arlington, VA 22203
(703) 276-7856
Fax (703) 807-5099**

BUSINESS SIZE: Large Business

Supplement Number 19: October 23, 2013

Prices Shown Herein are Net (discount deducted)



Decide with Confidence

INFORMATION FOR ORDERING OFFICES

- 1a. Table of awarded Special Item Number(s): S.I.N. 520-16, Business Information Services
- 1b. Identification of lowest Price: N/A
- 1c. Hourly rates: N/A
2. Maximum Order Threshold (SIN 520-16): \$1,000,000.
3. Minimum order. \$100
4. Geographic coverage: Domestic and Overseas Delivery
5. Point(s) of production
Dun & Bradstreet Inc.
Corporate Headquarters
103 John F. Kennedy Parkway
Short Hills, NJ 07078
6. Prices displayed herein are net (discount deducted)
7. Quantity discounts. Refer to Service and Monthly Discount Plans.
8. Prompt payment terms: N/A.
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes, they are accepted.
- 9b. Notification that Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes, they are accepted.
10. Foreign items: See International Information in Par. 2
- 11a. Time of delivery: Varies by the services required.
- 11b. Expedited delivery: Expedited delivery will be as agreed to at the Agency Task Order level."
- 11c. Overnight and 2-day delivery: Refer to Paragraph 11b above
- 11d. Urgent requirements: Refer to Paragraph 11b above
12. F.O.B. point: Destination
- 13a. Ordering address:
Dun & Bradstreet
4350 North Fairfax Drive, Suite 650
Arlington, VA 22203
- 13b. Ordering procedures: For services offered by Dun & Bradstreet, the ordering procedures, and information on Blanket Purchase Agreements (BPA s), and a sample BPA can be found on the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address:
Dun & Bradstreet
PO Box 75434
Chicago, IL 60675-5434
15. Warranty provisions: "Not Applicable"

	Sales & Marketing Solutions Base Records
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	Mail and Telemarketing Records
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Mailing Lists/Label and Telemarketing Orders

- **Minimum Order is \$488.75**
- **Annual Contracts require:**
 - Mail - 50,000 Record Minimum
 - Telemarketing – 8,000 Record Minimum
- **Base Price for Records includes Personalization**

Rates per 1,000 records

<u>Range</u>	Three Line Mail Record		Telemarketing Record			
	Single Use *	Range Minimum	Standard	Range Minimum	Enhanced	Range Minimum
1 - 2,500	\$66.23	\$488.75	\$180.84	\$488.75	\$288.36	\$488.75
2,501 – 5,000	\$66.23	\$488.75	\$170.71	\$488.75	\$283.48	\$721.40
5,001 - 25,000	\$66.23	\$488.75	\$160.66	\$879.75	\$273.70	\$1,417.38
25,001 - 100,000	\$66.23	\$1,906.13	\$146.87	\$4,160.00	\$239.49	\$6,760.00
100,001 – 200,000	\$61.12	\$7,135.75	\$138.07	\$15,151.25	\$195.50	\$22,880.00
200,001 – 400,000	\$53.49	\$12,480.00	\$127.08	\$28,080.00	\$175.95	\$39,100.00
400,001 – 850,000	\$47.11	\$22,678.00	\$117.30	\$50,830.00	\$151.51	\$69,680.00
850,001 - 1,499,999	\$43.28	\$44,036.38	\$102.64	\$98,800.00	\$136.85	\$128,785.63
1,500,000 – 1,999,999	\$34.38	\$73,312.50	\$86.61	\$153,956.25	\$127.08	\$205,275.00
2,000,000 – 2,999,999	\$31.83	\$93,840.00	\$75.31	\$185,725.00	\$112.41	\$254,150.00
3,000,000 – 4,999,999	\$29.28	\$129,030.00	\$62.75	\$237,380.00	\$97.75	\$332,800.00
5,000,000 – 11,000,000	\$24.18	\$200,387.50	\$50.21	\$337,480.00	\$83.09	\$469,040.00
11MM+	\$29.33	\$379,600.00	\$43.99	\$598,000.00	\$53.76	\$740,945.00

* For Multi-use of Mail records, multiply single use Price Per Record by a factor of **2.0**.

The Mailing Lists/Label product output rates are calculated as follows:

Output	Calculation Used Approach
Pressure Sensitive Labels (4 up or 1 up)	= Mailing Base Rate + \$4.89/M

25% Customer Append Premium must be applied to data appended to customer files

	Other Base Record Charges
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Prospecting Record and Strategic Marketing Record

- Basic Minimum Order is **\$488.75**. All additional charges count toward the minimum.
- Contracts require a 10,000 Record Minimum.
- Base Price for Records **includes** Personalization.
- Hardcopy output for Prospecting and Strategic Marketing records is an extra \$29.33 per thousand records.

Price Tiers

Rates per 1,000 records

Range	Prospecting Record		Strategic Marketing Record	
	DMI	Range Minimum	EDMI / EDM1 +	Range Minimum
1 - 2,500	\$488.75	\$418.08	\$836.74	\$488.75
2,501 - 5,000	\$478.98	\$1,221.88	\$825.99	\$2,078.96
5,001 – 25,000	\$469.20	\$2,394.88	\$811.33	\$4,129.94
25,001 – 100,000	\$405.66	\$11,240.32	\$697.94	\$17,983.68
100,001 – 200,000	\$342.13	\$38,828.40	\$513.19	\$55,074.24
200,001 – 400,000	\$293.25	\$65,191.36	\$369.50	\$77,553.84
400,001 – 850,000	\$234.60	\$103,406.16	\$259.57	\$113,521.20
850,001 - 1,499,999	\$190.61	\$182,085.28	\$178.11	\$197,820.48
1,500,000 – 1,999,999	\$171.06	\$280,995.52	\$178.11	\$301,226.64
2,000,000 – 2,999,999	\$156.40	\$342,125.00	\$174.97	\$362,739.52
3,000,000 – 4,999,999	\$141.74	\$459,810.00	\$164.22	\$505,791.52
5,000,000 – 11,000,000	\$112.41	\$624,431.60	\$124.25	\$776,568.00
11MM+	\$63.54	\$842,985.52	\$72.34	\$899,184.00

25% Customer Append Premium must be applied to data appended to customer files

Strategic Database Marketing Record

- GMDI record for use in custom systems.
- Basic Minimum Order is **\$488.75**. All additional charges count toward the minimum.
- Additional information provided includes:
 - Global Linkage
 - Small Business Indicator
 - Woman and Minority Owned Indicator
 - Public / Private Indicator
 - Geo Connect
- Contracts require a 10,000 Record Minimum.
- All prices are based on Unique DUNS #s

Price Tiers

Rates per 1,000 records

Range	Strategic Database Marketing Record	
	GMDI	Range Minimum
1 - 2,500	\$1,011.59	\$488.75
2,501 - 5,000	\$1,000.33	\$2,528.24
5,001 - 25,000	\$975.61	\$4,945.20
25,001 - 100,000	\$841.86	\$21,355.36
100,001 – 200,000	\$627.17	\$66,314.56
200,001 – 400,000	\$448.46	\$94,414.32
400,001 – 850,000	\$320.33	\$134,314.96
850,001 - 1,499,999	\$239.41	\$210,184.00
1,500,000 – 1,999,999	\$216.03	\$336,069.76
2,000,000 – 2,999,999	\$204.56	\$408,720.00
3,000,000 – 4,999,999	\$193.33	\$582,426.00
5,000,000 – 11,000,000	\$174.00	\$894,075.52
11MM+	\$78.68	\$1,009,757.50

25% Customer Append Premium must be applied to data appended to customer files

	Selector and Indicator Charges
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Basic Selectors The following basic selectors are available:
(Note: A Complete listing of all available selectors is detailed in Single Element Pricing.)

Basic Selectors	
No Charge:	
2, 4 & 6-Digit SIC	State Selectors
Charged at \$5.62/Thousand:	
Corporate Structure <i>(sole proprietorship, corporation, partnership)</i>	Executive Age
Employees Here	Owns/Rents
Employees Total	Site Status
Second NAICS or SIC code	Women Executive File

Basic Selector Pricing

Basic selector charges are based on the total # of *output* records and are charged at a price of **\$5.62/M per selector**, with the exception of the 2, 4 & 6 Digit SIC Code and state selectors for which there is no charge.

For example: If **3** basic selectors are used, the charge is a **total of \$16.86/M** (based on \$5.62/M X 3 selectors).

All charges are added to the output rate and are applied toward the minimum order and range minimum.

Exceptions to above Pricing:

- On **Upfront Mailing List/Label** annual contracts \$4,887.50 or greater, there is no charge for the above **basic selectors**.
- On **Upfront Telemarketing** annual contracts \$9,775.00 or greater, there is no charge for the above **basic selectors**.
- On **Prospecting Record, Strategic Marketing Record and Strategic Database Marketing Record**, there is **no charge** for the above **basic selectors**.
- If any element being used as a selector is also being licensed for append data, there is no additional selector charge.

**Other
Selectors**

The following are also available as selectors and are charged based on the *output* number of records. These charges are applied towards the minimum order as well as the range minimums. The following table lists the prices for each selector used:

Replace outdated selector tables shown below with the following current selector table.

Selector & Level	Price Per 1,000	Selector & Level	Price Per 1,000	Selector & Level	Price Per 1,000
8 Digit SIC (Level B)	\$10.75	Change Control Indicator (Level B)	\$10.75	Federal Employee Tax ID (Best FEIN) (Level D)	\$31.28
8(A) Indicator (Level B)	\$10.75	Color Imaging ID (Level D)	\$31.28	FIPS Code (Level B)	\$10.75
Accounting Firm Relation (Level B)	\$10.75	Computer Reseller/VAR/ Developer ID (Level D)	\$31.28	Franchise Establishment Type (Level B)	\$10.75
Actual Square Footage (Level B)	\$10.75	Copier Acquisition Channel (Level D)	\$31.28	Franchise Identifier Code (Level B)	\$10.75
Bank Relation (Level B)	\$10.75	Copy Volume (Level D)	\$31.28	Franchise Indicators (Both) (Level C)	\$20.53
BEMFAB Indicators (Level C)	\$20.53	Cottage Industry (Level B)	\$10.75	GEO Code (Level B)	\$10.75
Blue Collar Employment Estimator (Level C)	\$20.53	DSF Deliverability Indicator (Level C)	\$20.53	Government Indicator (Level C)	\$20.53

Selector & Level	Price Per 1,000	Selector & Level	Price Per 1,000	Selector & Level	Price Per 1,000
Import/Export (Level B)	\$10.75	Median Family Income (Census) (Level B)	\$10.75	Number of PCs (Level D)	\$31.28
Incorporated vs. Unincorporated (Level B)	\$10.75	Mergers and Acquisitions Indicator (Level C)	\$20.53	Number of Printers (Level D)	\$31.28
Income Indicator (Level B)	\$10.75	Minority Classification (specific type) (Level C) *	\$20.53	Occupational Employment Estimator (Level C)	\$20.53
IT Expenditures (Level C)	\$20.53	Minority-Owned Business (general) (Level B)	\$10.75	Office Products Reseller ID (Level D)	\$31.28
Labor Surplus (Level B)	\$10.75	NAICS Code (Level B)	\$10.75	Out of Business Indicator (Level C)	\$20.53
Legal Status (Level B)	\$10.75	Non-Profit Indicator (Level C)	\$20.53	Presence of a Network (Level D)	\$31.28
Line of Business (Level B)	\$10.75	Number of Copiers (Level D)	\$31.28	Presence of a Wide Area Network (WAN) (Level D)	\$31.28
Manufacturing Indicator (Level B)	\$10.75	Number of Nodes (Level D)	\$31.28	Printer Volume (Level D)	\$31.28
Marketing Pre-Screen Score (Level G)	\$195.50	Number of Accounts (Level B)	\$10.75	Propensity to Lease (Level D)	\$31.28

*** Specific minority classifications are: Hispanic/Latino; Black/African American; Asian; Indian/sub-Continent; American Indian/Alaskan; Other - (includes veterans.)**

Selector & Level	Price Per 1,000	Selector & Level	Price Per 1,000
Public Filings Indicator (Level B)	\$10.75	Toll Free Phone #'s (Level C)	\$20.53
Public vs. Private (Level B)	\$10.75	Trade Style Name (Level C)	\$20.53
Sales Volume Actual (Level C)	\$20.53	Trends Data 3 yrs EE or Sales (Level B)	\$10.75
Single URL (Level C)	\$20.53	Trucking Model (TEM) (Level D)	\$31.28
Small Business (Level B)	\$10.75	UCC Filing Indicator (Level B)	\$10.75
Square Footage Estimator (Level C)	\$20.53	White Collar Employment Estimator (Level C)	\$20.53
State of Incorporation (Level B)	\$10.75	Wholesale Office Supply Buying Index (WOSBI) (Level D)	\$31.28
Tax Exempt File (Level C)	\$20.53	Woman-Owned Business (Level B)	\$10.75
Territory Covered (Level B)	\$10.75	Year Business Started (Level B)	\$10.75
Ticker Symbol File (Level B)	\$10.75	Year Present Control (Level B)	\$10.75
TIXIE (Level C)	\$20.53		

Credit Elements as Selectors

Selector charges are added to product output rate.

Rates per 1,000 records

Range	Credit Elements				Net Worth
	Rating AND PAYDEX w/NW	Rating AND PAYDEX	Rating OR PAYDEX	Rating OR PAYDEX w/ NW	
1 - 2,500	\$138.81	\$130.01	\$73.31	\$97.75	\$55.72
2,501 - 5,000	\$138.81	\$130.01	\$73.31	\$97.75	\$55.72
5,001 - 25,000	\$138.81	\$130.01	\$73.31	\$97.75	\$55.72
25,001 - 100,000	\$110.46	\$104.59	\$58.65	\$78.20	\$43.99
100,001 - 200,000	\$94.82	\$89.93	\$50.83	\$67.45	\$38.12
200,001 - 400,000	\$69.40	\$53.76	\$37.15	\$48.88	\$27.37
400,001 - 850,000	\$51.81	\$40.08	\$28.35	\$37.15	\$20.53
850,001- 2.0MM	\$45.94	\$32.26	\$25.42	\$33.24	\$18.57
2.0MM+	\$41.06	\$31.28	\$22.48	\$29.33	\$16.62

Credit Scores as Selectors

Selector charges are added to product output rate.

Rates per 1,000 records

Range	Scores		
	Commercial Credit Score	BAS or DUG Score	Financial Stress Scores
1 - 2,500	\$107.53	\$97.75	\$107.53
2,501 - 5,000	\$107.53	\$97.75	\$107.53
5,001 - 25,000	\$107.53	\$97.75	\$107.53
25,001 - 100,000	\$86.02	\$78.20	\$86.02
100,001 – 200,000	\$74.29	\$67.45	\$74.29
200,001 – 400,000	\$53.76	\$48.88	\$53.76
400,001 – 850,000	\$41.06	\$37.15	\$41.06
850,001- 2.0MM	\$36.17	\$33.24	\$36.17
2.0MM+	\$32.26	\$29.33	\$32.26

	Special file charges
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Rates for special files are calculated by multiplying the Base Record Price (Mail, Telemarketing, Prospecting or Strategic Marketing) by the appropriate multiplier listed below.

Special File Multipliers

Special File Multipliers are multiplied by the Base Record Rate. The Base Record Rate is defined as the GSA Price for the Record Type being purchased based on the defined record range.

Multipliers					
Description	Mail	Telemarketing/ Enhanced Telemarketing	Prospecting Record	Strategic Marketing Record	Strategic Database Marketing Record
Executive Name File (DEMS)**	N/A	N/A	N/A	1.15	1.15
Hot List (Monthly or Historical)	1.20	1.20	1.20	1.20	1.20
Hot List Extra (Twice Monthly)	1.30	1.30	1.30	1.30	1.30
Trends Selection	1.20	1.20	1.20	1.20	1.20

**Only available with a Strategic Marketing/Database Record.

Dealerization

Dealerization (Charge for Coding, Match & Output)

Pricing

Description	Price
Coding (By State)	\$4.89/Territory
(By County)	\$9.75/Territory
(By SIC)	\$9.75/Territory
(By MSA)	\$9.75/Territory
(By ZIP Code)	\$29.33/Territory
Match	\$293.25/GEO Unit
Output	Standard S&MS or Mailing Pricing

Processes

Price per thousand is based on total record output. Process charges are applied toward the product minimum.

Process	Price
Sequence Change	\$5.87/M
Trickier	No Charge
Dealerization	See above
Postal Discount Processes	
• Carrier Route Presort w/Barcoding (Labels Only*)	\$4.89/M
• Carrier Route Presort*	\$4.89/M
• Barcoding only (presorting not performed)	\$4.89/M
• Barcoding (Labels Only) with 3/5 Presort	\$4.89/M
• 3/5 Presort	\$4.89/M
*Includes 3/5 Presort	

Add-on data element charges

Description	Price
Functional Title	\$4.89/M
Contact Name (s)	See Table Above
D-U-N-S® Number Assignment	See Table Below

**D-U-N-S®
Number
Assignment
Pricing**

DUNS numbers are included with matching and in all base records. In cases where D&B is not running a match and not appending any base records, our price for just a DUNS # append is as follows:

D-U-N-S # Assignment Price		
Range	Step Down \$/Record	
	Batch	Transactional
1 - 10,000	\$0.0978	\$0.1466
10,001 - 100,000	\$0.0880	\$0.1369
100,001 - 250,000	\$0.0587	\$0.0880
250,001 - 1,000,000	\$0.0293	\$0.0489
>1,000,000	\$0.0196	\$0.0293
<i>Minimum charge</i>	<i>\$1,955.00</i>	<i>\$1,955.00</i>

Mailing Lists/Labels Product Add-ons ONLY

Note: Product add-ons are applied toward the minimum.

Add-Ons	Price
Duplicate Sets <ul style="list-style-type: none"> Exact Duplicate Additional Set, Not Exact 	0.50 X (Base Rate + add-ons) 0.70 X Additional Set Original Price
Mail Monitor Report (MMR) * <ul style="list-style-type: none"> Original or duplicates Sequence Change *Available only as add-on	0.50 x (Base Rate + Add-on Data Elements) No Charge
Order Count Sheet (OCS)	No Charge
Profile of Order	\$195.50 Flat
Add-on Labels	0.75 X (Mailing Base Rate + Add-on data)
Duplicate Sets of Add-on Labels	0.50 X (Mailing Base Rate + Add-on data)
Pressure Sensitive Add-on Labels	\$4.89/M + (0.75 x Mailing Base Rate + Add-on data)
Telemarketing Add-on to Telemarketing	0.75 x Add-on Original Price, based on format
Order Count Sheet (OCS)	No Charge
Profile of Order	\$195.50 Flat

Additional Product Add-Ons

Product add-ons are applied towards the minimum. One Management Control Report (MCR) and one Profile are included with each basic order and/or with first annual access, on request, at no charge.

Service	Price
Additional Profile	\$195.50 Flat
Additional MCR	\$28.93/M
Duplicate Sets or Embedding Information into Additional Data Warehouses <ul style="list-style-type: none"> Exact Duplicate <ul style="list-style-type: none"> Each Additional Set Additional Set including different process and/or output <ul style="list-style-type: none"> Each Additional Set 	0.10 X Total Book Price 0.05 X Total Book Price 0.15 X Total Book Price 0.075 X Total Book Price
Labels of Titles received on M&SM record (add \$4.89/M for Pressure Sensitive Labels)	0.50 x (Mailing Base Rate + Data Element Add-ons)

Historical information

- Historical Information** Available for 1960 – 2011
- \$733.13 set-up per historical year
 - Price per thousand records is \$159.33 for Strategic Marketing Record information or 20% of the appropriate price range.
 - Historical Counts Only
 - Minimum Charge of \$195.50 per historical year
 - Minimum Order \$488.75

Per User Charges

- Per User Charges** An additional “per user” or “per seat” charge is required when the record is licensed for one or more of the following applications:
- Sales Force Automation Systems (e.g., Siebel)
 - Customer Service Systems
 - Call Center Systems

- Per User Pricing** Two options are available for the pricing of per seat charges
- Fixed price per seat times the number of seats used
 - This option can be more advantageous for the customer that purchases a large amount of data
 - Percentage of Data License Cost – A fixed percentage times the data license cost (excluding update premium) for the service purchased
 - This option can be more advantageous for the customer with a large number of seats.

Number of Seats	Per User Charge*	% of Annual Data License Fee
2 - 9	\$146.63	5%
10 – 199	\$146.63	10%
200 – 399	\$146.63	15%
400 – 499	\$146.63	20%
500 - 599	\$117.30	20%
600 – 799	\$117.30	25%
800 – 999	\$117.30	30%
1,000 – 1,499	\$97.75	35%
≥ 1,500	\$97.75	40%

*Annual charge per user

Package Files

Package files consist of records that are based on geography, files for a set employment size, the entire Marketable Record set for each file type, etc. Additionally, "old versus new processing" is available; this returns to the customer all changes that have taken place since the customer's previous file purchase.

U.S. Data Options					
Product Name	Marketable (includes Class 0 & 1 records)			Inactive	Full U.S. File (Marketable, inactive, Class 2)
	US File	5+ Employees File	10+ Employees File		
Single-Use Mail Record	\$404,632.80	\$124,142.50	\$68,425.00	\$391,000.00	\$1,052,767.50
Multi-Use Mail Record	\$865,087.50	\$248,285.00	\$136,850.00	\$391,000.00	\$1,342,107.50
Telemarketing Record	\$629,428.80	\$180,837.50	\$102,637.50	\$391,000.00	\$1,241,425.00
Enhanced Telemarketing Record	\$796,662.50	\$224,825.00	\$127,075.00	\$391,000.00	\$1,368,500.00
Prospect Record	\$871,084.24	\$263,925.00	\$146,625.00	\$391,000.00	\$1,505,350.00
Strategic Marketing Record	\$927,282.72	\$283,475.00	\$156,400.00	\$391,000.00	\$1,564,000.00
Strategic Database Marketing Record	\$1,028,441.44	\$303,025.00	\$171,062.50	\$391,000.00	\$1,632,425.00
Class 2 records Full File Price	\$219,937.50				

25% Customer Append Premium must be applied to data appended to customer files

Licenses that are less than 12 months *

For those rare cases where it makes sense to have a license that is less than 12 months long, we charge a premium over the pro-rated amount. This charge is based on a percentage of the 12 month equivalent price.

Period	Percentage of 12 Month Equiv.
1 Month	11.67%
2 Months	23.33%
3 Months	35.00%
4 Months	46.67%
5 Months	58.33%
6 Months	70.00%
7 Months	75.00%
8 Months	80.00%
9 Months	85.00%
10 Months	90.00%
11 Months	95.00%

* Licenses that are more than 12 months will be at the regular pro-rated amount.

Limited Access Database

A Limited Access Database is defined as data that is used by agency customers for analytical purposes. This data is priced at a discount to the price for the equivalent full access records

INCREMENTAL to this price would be any records for full use. These "full access" records are priced at D&B's standard GSA price and should be thought of as a subset of the Limited Access Database records.

New LAD Price Model

Solution	% of Full Access Record Price
LAD with a tool (MI/PDP/IM)	20%
LAD - no tool & \geq 10% full access records	30%
LAD - no tool & $<$ 10% full access records	40%

If you are using a LAD as part of a deal, you must include language in the order form to indicate it. An example of appropriate wording would be:

XX,XXX,XXX Limited Access Records in a [record type] format for analysis only with [update frequency] updates, of which you can market to X,XXX,XXX records with [update frequency] updates.

Example: 14,000,000 Limited Access Records in a Strategic Database Marketing Record format for analysis only with quarterly updates, of which you can market up to 5,600,000 records with quarterly updates.

State Files

Apply state record count to appropriate Strategic Marketing Record range. Then calculate the price and deduct **10% discount**. For multiple state files, find appropriate record range for total, then apply discount.

**Add/Change
Delete File**

Also known as Delta File Processing

Description	Price
Add/Change/Delete Process	1.10 X Total Base Record charge

**Abstract
File**

Abstract File Pricing:

Description	Price
<ul style="list-style-type: none"> Set-Up Data 	<ul style="list-style-type: none"> \$733.13 20% of SMR price*

*Abstract record includes **NO** Name, Address, Contact, Phone or Linkage information.

**Old vs. New
Processing**

For the following package files: Full File and State Files

Description	Price
Full File or State Files	1.20 X Total Base Record charge

**Retaining
Old Data**

In cases where an agency wants to retain the already licensed D&B data instead of licensing new data for an additional 12 months they will receive a charge of **80%** of the prior years spend to renew the license for an additional 12 months.

Data Services

<u>Description</u>	<u>US Records</u>	<u>Non – US</u>
Lookup of “no finds” (C matches)	\$0.63 per record	\$1.96 per record
EMAIL/FAX SERVICE Investigation (per record)	\$5.62	(see next page)

Investigations for records located outside the United States are charged on a country by country basis. The table below outlines these charges. <i>The following countries do NOT get coverage for Global Mini-Investigations: Cuba, Kampuchea, Khmer Republic, Kwandebele and Laos.</i>		
Region	Countries	Investigation Price Per Record
Asia Pacific	Admiralty Islands, Australia, Bhutan, Caroline Islands, China Peoples Rep, Christmas Island, Cook Islands, Fiji, French Polynesia, Guam, Hong Kong, Japan, Kiribati, Korea South (Rep Of), Macau, Malaysia, Maldives, Marshall Islands, Micronesia Fed St, Midway Island, Nauru, Nepal, New Zealand, Norfolk Island, Northern Mariana Island, Papua New Guinea, Samoa American, Samoa Western, Singapore, Solomon Islands, Taiwan, Tonga, Tuvalu, Vanuatu	\$11.73
	Brunei, Burma, Indonesia, Philippines, Thailand, Vietnam	\$12.95
	Abu Dhabi, Bahrain, Iran, Iraq, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, Yemen Arab Republic, Yemen South	\$19.55
	India, Laos, Pakistan, Sri Lanka	\$21.51
	Bangladesh	\$29.33
Europe	Andorra, Austria, Czech Republic, Denmark, Faeroe Islands, Finland, Greenland, Israel, Norway, Poland, Portugal, Slovakia, Spain, Sweden	\$7.33
	Greece, Hungary	\$11.73
	Botswana, Eritrea, Lesotho, Malawi, Namibia, South Africa, Swaziland, Venda, Zimbabwe	\$19.55
	Afghanistan, Ajman, Al Ain, Albania, Algeria, Angola, Armenia, Ascension Islands, Azerbaijan, Belgium, Benin, Bosnia Herzegovina, Bulgaria, Burkina-Faso, Burundi, Byelorussia, Cameroon, Cape Verde, Central African Rep, Chad, Comoro Islands, Congo, Croatia, Cyprus, Djibouti, Dubai, Egypt (Arab Rep Of), England, Equatorial Guinea, Estonia, Ethiopia, Falkland Islands, France, French Guyana, Fujairah, Gabon, Gambia, Georgia, Germany, Ghana, Gibraltar, Guadeloupe, Guinea, Guinea-Bissau, Iceland, Ireland Republic Of, Italy, Ivory Coast, Kazakhstan, Kenya, Kerguelen Islands, Kirghizia, Latvia, Liberia, Libya, Liechtenstein, Lithuania, Luxembourg, Macedonia, Madagascar/Malagasy, Mali, Malta, Martinique, Mauritania, Mauritius, Mayotte, Moldavia, Monaco, Morocco, Mozambique, Netherlands, Neutral Zone, New Caledonia, Niger, Nigeria, Northern Ireland, Qwa-Qwa, Ras Al Khaimah, Redonda, Reunion Island, Romania, Russian Federation, Rwanda, San Marino, Sao Tome & Principe, Scotland, Senegal, Serbia & Montenegro, Seychelles, Sharjah, Sierra Leone, Slovenia, Somalia, South Georgia, South Sandwich Islands, St Helena, St Pierre, Sudan, Switzerland, Tajikistan, Tanzania, Togo, Tunisia, Turkey, Turkish Rep Of N Cyprus, Turkmenistan, Uganda, Ukraine, Umm Al Quwain, Uzbekistan, Vatican City, Wales, Wallis & Futuna Islands, Zaire, Zambia	\$30.79
Latin America	Anguilla, Antigua, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, Cayman Islands, Chile, Colombia, Costa Rica, Dominica, Dominican Republic, Ecuador, El Salvador, Grenada, Guatemala, Guyana, Haiti, Honduras, Jamaica, Mexico, Montserrat, Netherlands Antilles, Nicaragua, Panama, Paraguay, Peru, St Kitts-Nevis, St Lucia, St Vincent, Suriname, Trinidad & Tobago, Turks & Caicos Islands, Uruguay, Venezuela, Virgin Islands UK	\$11.73
North America	Canada	\$5.87

The following countries do NOT get coverage for Global Mini-Investigations: Cuba, Kampuchea, Khmer Republic, Kwandebele and Laos.

Single Element Pricing

Element Pricing	<p>The file must contain D&B D-U-N-S[®] Numbers</p> <p>You can append single element sales/marketing and credit information to customers' files, to personalize the solution for each customer's specific application needs. Please note that these elements/files CANNOT BE UNBUNDLED.</p> <p>Pricing in each tier is the price <u>PER ELEMENT</u>.</p>
Customer Append Premium	<p>Whenever a Bundle is being appended to the records of our Customer's customers, the Append Premium MUST be applied to the base rate.</p>
	<p>The premium to apply is <u>1.25</u></p>

Pricing – Level A:

Selector Pricing:	See selector pricing	
Append Pricing:	# of Records	Standard Append Premium Pricing
	1 - 2,500	\$62.76
	2,501 - 5,000	\$61.62
	5,001 - 25,000	\$60.49
	25,001 - 100,000	\$59.34
	100,001 - 200,000	\$55.72
	200,001 - 400,000	\$50.83
	400,001 - 850,000	\$43.99
	850,001 - 1,499,999	\$38.12
	1,500,000 - 1,999,999	\$32.26
	2,000,000 - 2,999,999	\$28.35
	3,000,000 - 4,999,999	\$25.42
	5,000,000 - 11,000,000	\$21.68
	Full File	\$20.53

Please see your D&B representative for a list of data elements available in this price level.

25% Customer Append Premium must be applied to data appended to customer files

Pricing – Level B:

Selector Pricing:	See selector pricing	
Append Pricing:	# of Records	Standard Append Premium Pricing
	1 - 2,500	\$111.83
	2,501 - 5,000	\$108.41
	5,001 - 25,000	\$103.84
	25,001 - 100,000	\$94.71
	100,001 - 200,000	\$77.59
	200,001 - 400,000	\$63.54
	400,001 - 850,000	\$53.63
	850,001 - 1,499,999	\$43.99
	1,500,000 - 1,999,999	\$38.79
	2,000,000 - 2,999,999	\$34.23
	3,000,000 - 4,999,999	\$29.66
	5,000,000 – 11,000,000	\$25.10
	Full File	\$22.83

Please see your D&B representative for a list of data elements available in this price level.

25% Customer Append Premium must be applied to data appended to customer files

Pricing – Level C:

Selector Pricing:	See selector pricing	
Append Pricing:	# of Records	Standard Append Premium Pricing
	1 - 2,500	\$224.80
	2,501 - 5,000	\$217.95
	5,001 - 25,000	\$208.82
	25,001 - 100,000	\$190.57
	100,001 - 200,000	\$156.33
	200,001 - 400,000	\$127.08
	400,001 - 850,000	\$107.27
	850,001 - 1,499,999	\$89.00
	1,500,000 - 1,999,999	\$77.59
	2,000,000 - 2,999,999	\$68.43
	3,000,000 - 4,999,999	\$58.65
	5,000,000 - 11,000,000	\$51.36
	Full File	\$46.79

Please see your D&B representative for a list of data elements available in this price level.

25% Customer Append Premium must be applied to data appended to customer files

Pricing – Level D:

Selector Pricing:	See selector pricing	
Append Pricing:	# of Records	Standard Append Premium Pricing
	1 - 2,500	\$336.64
	2,501 - 5,000	\$326.36
	5,001 - 25,000	\$312.67
	25,001 - 100,000	\$286.43
	100,001 - 200,000	\$235.07
	200,001 - 400,000	\$175.95
	400,001 - 850,000	\$127.08
	850,001 - 1,499,999	\$112.41
	1,500,000 - 1,999,999	\$102.64
	2,000,000 - 2,999,999	\$92.86
	3,000,000 - 4,999,999	\$87.98
	5,000,000 - 11,000,000	\$76.45
	Full File	\$70.74

Please see your D&B representative for a list of data elements available in this price level.

25% Customer Append Premium must be applied to data appended to customer files

Pricing – Level E:

Selector Pricing:	See selector pricing	
Append Pricing:	# of Records	Standard Append Premium Pricing
	1 - 2,500	\$449.60
	2,501 - 5,000	\$435.91
	5,001 - 25,000	\$417.65
	25,001 - 100,000	\$381.14
	100,001 - 200,000	\$313.81
	200,001 - 400,000	\$255.61
	400,001 - 850,000	\$200.39
	850,001 - 1,499,999	\$156.40
	1,500,000 - 1,999,999	\$141.74
	2,000,000 - 2,999,999	\$127.08
	3,000,000 - 4,999,999	\$112.41
	5,000,000 - 11,000,000	\$97.75
	Full File	\$87.98

Please see your D&B representative for a list of data elements available in this price level.

25% Customer Append Premium must be applied to data appended to customer files

Pricing – Level F:

Selector Pricing:	See selector pricing	
Append Pricing:	# of Records	Standard Append Premium Pricing
	1 - 2,500	\$561.43
	2,501 - 5,000	\$544.32
	5,001 - 25,000	\$522.64
	25,001 - 100,000	\$477.00
	100,001 - 200,000	\$392.54
	200,001 - 400,000	\$319.51
	400,001 - 850,000	\$269.31
	850,001 - 1,499,999	\$224.80
	1,500,000 - 1,999,999	\$196.28
	2,000,000 - 2,999,999	\$173.45
	3,000,000 - 4,999,999	\$150.63
	5,000,000 - 11,000,000	\$128.95
	Full File	\$117.53

Please see your D&B representative for a list of data elements available in this price level.

25% Customer Append Premium must be applied to data appended to customer files

Pricing – Level G:

Selector Pricing:	See selector pricing	
Append Pricing:	# of Records	Standard Append Premium Pricing
	1 - 2,500	\$1,124.00
	2,501 - 5,000	\$1,089.76
	5,001 - 25,000	\$1,045.26
	25,001 - 100,000	\$955.12
	100,001 - 200,000	\$786.23
	200,001 - 400,000	\$640.17
	400,001 - 850,000	\$538.61
	850,001 - 1,499,999	\$449.60
	1,500,000 - 1,999,999	\$392.54
	2,000,000 - 2,999,999	\$348.04
	3,000,000 - 4,999,999	\$302.39
	5,000,000 - 11,000,000	\$257.89
	Full File	\$235.07

Please see your D&B representative for a list of data elements available in this price level.

25% Customer Append Premium must be applied to data appended to customer files

Professional Contacts & Dun's Decision Makers (DDM)

D&B Professional Contacts is designed to help our customers address these challenges by reaching the right decision-makers with high-quality contact information on more than 65 million U.S. business professionals—one of the largest and most comprehensive collections in the world. It's now available in two editions to meet our customers' specific needs – Standard and Premium.

D&B Professional Contacts Standard meets direct marketing needs with basic contact details on 39 million contacts at all organizational levels, not just executives.

Rates per 1,000 records	
Professional Contacts – Standard	
Range	Standard Append Premium Pricing
1 – 2,500	\$52.79
2,501 – 5,000	\$51.81
5,001 – 25,000	\$50.83
25,001 – 100,000	\$46.92
100,001 – 200,000	\$44.97
200,001 – 400,000	\$41.06
400,001 – 850,000	\$35.19
850,001 – 1,499,999	\$33.24
1,500,000 – 1,999,999	\$28.35
2,000,000 – 2,999,999	\$25.42
3,000,000 – 4,999,999	\$23.46
5,000,000 – 11,000,000	\$22.48
11,000,000 +	\$19.55
Full File Price	\$288,362.50

25% Customer Append Premium must be applied to data appended to customer files

- **D&B Professional Contacts Premium** addresses the needs for more targeted multichannel and e-mail campaigns. It includes 26 million U.S. contacts from the world's leading sources — including D&B's database and other sources — with e-mail addresses and, in many cases, direct-dial phone numbers.

Rates per 1,000 records	
Professional Contacts – Premium	
Range	Standard Append Premium Pricing
1 – 10,000	\$967.73
10,001 – 50,000	\$860.20
50,001 – 100,000	\$752.68
100,001 – 500,000	\$645.15
500,001 – 1,000,000	\$488.75
1,000,001 – 5,000,000	\$381.23
> 5,000,000	Use Full File Pricing

25% Customer Append Premium must be applied to data appended to customer files

Enterprise License Price	\$625,600.00
Jigsaw data only	\$537,625.00
Department License Price	\$513,187.50
Jigsaw data only	\$439,875.00

Credit Elements

Range	Credit Elements					
	Rating PAYDEX NW	Rating AND PAYDEX	Rating OR PAYDEX	Rating OR PAYDEX w/ NW	Net Worth	Suit/Lien Judgment Detail
1 - 2,500	\$2,077.19	\$1,955.00	\$1,099.69	\$1,466.25	\$830.88	\$1,221.88
2,501 - 5M	\$2,077.19	\$1,955.00	\$1,099.69	\$1,466.25	\$830.88	\$1,221.88
5,001 - 25M	\$1,973.57	\$1,857.25	\$1,044.95	\$1,392.94	\$789.82	\$1,221.88
25,001 - 100M	\$1,462.34	\$1,376.32	\$774.18	\$1,032.24	\$584.55	\$879.75
100,001 - 200M	\$929.60	\$874.86	\$491.68	\$654.93	\$371.45	\$708.69
200,001 - 400M	\$623.65	\$586.50	\$330.40	\$439.88	\$249.26	\$509.28
400,001 - 850M	\$430.10	\$404.69	\$227.76	\$303.03	\$172.04	\$372.43
850,001 - 2.0MM	\$332.35	\$312.80	\$175.95	\$234.60	\$132.94	\$250.24
2.0MM - 11MM	\$277.61	\$260.99	\$146.63	\$195.50	\$111.44	\$242.42
11 MM+	\$185.73	\$174.97	\$98.73	\$130.99	\$74.29	\$233.62

Rates are per 1,000 records

25% Customer Append Premium must be applied to data appended to customer files

Credit Scores & Indicators

Range	Scores		Credit Indicators					
	Financial Stress Score	BAS or DUG Score	Commercial Credit Score	Bank- ruptcy	Suit	Lien	Judg.	Foreign Own
1 - 2,500	\$1,612.88	\$1,466.25	\$1,612.88	\$97.75	\$34.21	\$34.21	\$34.21	\$97.75
2,501 - 5M	\$1,612.88	\$1,466.25	\$1,612.88	\$97.75	\$34.21	\$34.21	\$34.21	\$97.75
5,001 - 25M	\$1,532.72	\$1,392.94	\$1,532.72	\$97.75	\$34.21	\$34.21	\$34.21	\$97.75
25,001 - 100M	\$1,135.86	\$1,032.24	\$1,135.86	\$82.11	\$29.33	\$29.33	\$29.33	\$82.11
100,001 - 200M	\$720.42	\$654.93	\$720.42	\$63.54	\$21.51	\$21.51	\$21.51	\$63.54
200,001 - 400M	\$483.86	\$439.88	\$483.86	\$38.12	\$14.66	\$14.66	\$14.66	\$38.12
400,001 - 850M	\$333.33	\$303.03	\$333.33	\$32.26	\$10.75	\$10.75	\$10.75	\$32.26
850,001 - 2.0MM	\$258.06	\$234.60	\$258.06	\$20.53	\$6.84	\$6.84	\$6.84	\$20.53
2.0MM - 11MM	\$215.05	\$195.50	\$215.05	\$19.55	\$6.84	\$6.84	\$6.84	\$19.55
11M+	\$143.69	\$130.99	\$143.69	\$18.57	\$6.84	\$6.84	\$6.84	\$18.57

Rates are per 1,000 records

25% Customer Append Premium must be applied to data appended to customer files

Updates Available with tape/disk orders only. Calculated and charged with the original order.

Frequency	Price
Six Month	1.20 X Total Order Price
Quarterly	1.30 X Total Order Price
Bi-Monthly	1.40 X Total Order Price
Monthly	1.75 X Total Order Price

Other Marketing Files and processes

City/Town File

Pricing City/Town File
 • \$430.10

Word Search	Price
Flat charge plus	\$488.75
Cost per thousand records passed	\$0.98

Market Analysis Profiles (MAP) – U.S.

MAP Price is composed of Selection and Option Charges. MAP on disk is a multiplier of MAP charge.

Standard Features MAP Standard Features consist of three horizontal and up to three vertical display options:

Horizontal Display Options, three to eight ranges:

1. Total Sales
2. Total Employees (Hard Copy output and Tape only)
3. Employees Here

Vertical Display Options, MAP includes up to three vertical display elements.

Geography	Industry
State	Major Industry Groups
County	SIC 2
City	SIC 4
MSA	SIC 6
ZIP 3	SIC 8
ZIP 5	

Selection Charges MAP Selection Charges, choose either A or B:

Option	Range	Rate	Minimum
A. Number of Records	1 – 500M	\$4.89	\$879.75
	500M +	\$1.96	\$2,443.75
B. Number of States	1 – 51	\$293.25	\$879.75

Additional MAP Options & Pricing

MAP Options:

- Accumulations (Sales, Employee Total or Employee Here) \$513.19/Each
- Percentages \$513.19
- Vertical Display Elements beyond three \$488.75 Element
- Dealerization of Geography - Standard GSA Price.
- Dealerization of Industries - Standard GSA Price.

- Custom Programming, Minimum ½ day \$510.39. Full day programming charges \$1,021.28 per day commercial.
- MAP of full DMI File, \$9,775.
- Exact Copies of Custom MAP, (or same specs paper duplicate of MAP Diskette or Tape) \$244.38.
- Second Customer MAP same data set, with different display, 50% of first MAP with Credit Information, = +25%, **Consult with your D&B Customer Manager.**

**Diskette or
Mag Tape**

MAP on Diskette or Mag Tape:

- MAP Price x 1.2 = MAP on Diskette or Mag Tape

Market Penetration Report (MPR)

Pricing

File must be D&B D-U-N-S® Numbered.

- Each hard copy MPR is \$5,376.25

WorldBase Market Analysis Profiles (MAP)

MAP Price is composed of Selection and Option Charges. Hardcopy output only.

Standard Features MAP Standard Features consist of three horizontal and up to three vertical display options:

Horizontal Display Options, three to eight ranges:

1. Total Sales in US dollars
2. Total Employees
3. Employees Here

Standard and custom ranges are available. Additional column breakouts available for "Branches" and "Not Shown".

Vertical Display Options, MAP includes up to three vertical display elements.

Geography	Industry
Continent	Major Industry Groups
Country	SIC 2
City	SIC 3
State/Province	SIC 4
Country (US and Canada only)	Key Code with Description
Postal Code	

Selection Charges MAP Selection Charges

Option	Range	Rate	Minimum
A. Number of Records	1 – 500M	\$6.84	\$879.75
	500M +	\$2.93	\$2,443.75

Additional MAP Options & Pricing MAP Options:

- Accumulations (Sales, Employee Total, or Employee Here) \$513.19/Each
- Percentages \$513.19
- Vertical Display Elements beyond three \$488.75 Element
- Full MAP of WorldBase \$19,550.00.

I	WorldBase Mailing Lists
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Pricing Minimum Order \$488.75. Price includes linkage selections.

Rates are per 1,000 records

Range	Single Use*	Range Minimum
1 - 2,500	\$239.49	\$488.75
2,501 - 5,000	\$234.60	\$586.50
5,001 - 25,000	\$229.71	\$1,173.00
25,001 - 100,000	\$210.16	\$5,742.81
100,001 - 200,000	\$195.50	\$20,800.00
200,001 - 400,000	\$171.06	\$38,480.00
400,001 - 850,000	\$146.63	\$67,600.00
850,001 - 1,500,000	\$127.08	\$123,760.00
1,500,001 - 2,000,000	\$107.53	\$187,200.00
2,000,001 - 2,500,000	\$92.86	\$213,200.00
2,500,001 - 3,000,000	\$82.11	\$228,800.00
3,000,001 - 3,500,000	\$72.34	\$239,200.00
3,500,001 - 4,000,000	\$61.58	\$244,400.00
4,000,001 - 5,500,000	\$48.88	\$249,600.00
5,500,001 - 7,500,000	\$43.99	\$268,812.50
7,500,001 - 10,000,000	\$39.10	\$329,906.25
10,000,001 - 15,000,000	\$37.15	\$391,000.00
15,000,001 - 20,000,000	\$36.17	\$557,175.00
20,000,001 - 25,000,000	\$34.21	\$723,350.00
25,000,001 - 30,000,000	\$32.26	\$855,312.50
30,000,001 - 35,000,000	\$29.33	\$967,725.00
35,000,001+	\$26.39	\$1,026,375.00

* For Multi-use of Mail records, multiply single use Price Per Record by a factor of **1.3**.

25% Customer Append Premium must be applied to data appended to customer files

I	WorldBase Telemarketing
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Pricing Minimum Order \$488.75. Price includes linkage selections.

Rates are per 1,000 records

Range	All Outputs*	Range Minimum
1 - 2,500	\$351.90	\$488.75
2,501 - 5,000	\$347.01	\$879.75
5,001 - 25,000	\$342.13	\$1,735.06
25,001 - 100,000	\$322.58	\$8,553.13
100,001 - 200,000	\$288.36	\$32,240.00
200,001 - 400,000	\$249.26	\$57,200.00
400,001 - 850,000	\$215.05	\$98,800.00
850,001 - 1,500,000	\$175.95	\$176,800.00
1,500,001 - 2,000,000	\$141.74	\$249,600.00
2,000,001 - 2,500,000	\$117.30	\$275,600.00
2,500,001 - 3,000,000	\$102.64	\$291,200.00
3,000,001 – 3,500,000	\$92.86	\$307,912.50
3,500,001 – 4,000,000	\$83.09	\$325,018.75
4,000,001 – 5,500,000	\$73.31	\$332,350.00
5,500,001 – 7,500,000	\$65.49	\$403,218.75
7,500,001 – 10,000,000	\$60.61	\$491,193.75
10,000,001 – 15,000,000	\$55.72	\$606,050.00
15,000,001 – 20,000,000	\$50.83	\$835,762.50
20,000,001 – 25,000,000	\$47.90	\$1,016,600.00
25,000,001 – 30,000,000	\$46.92	\$1,197,437.50
30,000,001 – 35,000,000	\$42.03	\$1,407,600.00
35,000,001+	\$36.17	\$1,471,137.50

25% Customer Append Premium must be applied for match and append orders

III	WorldBase Full Prospect Record
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Pricing Minimum Order \$488.75.

Rates are per 1,000 records

Range	Prospect without Linkage		Prospect with <u>Global</u> Linkage	
	All Outputs	Range Minimum	All Outputs	Range Minimums
1 - 2,500	\$1,045.93	\$488.75	\$2,116.29	\$488.75
2,501 – 5,000	\$1,031.26	\$2,614.81	\$2,096.74	\$5,278.50
5,001 – 25,000	\$1,016.60	\$5,156.31	\$2,072.30	\$10,483.69
25,001 – 100,000	\$928.63	\$25,415.00	\$1,759.50	\$50,960.00
100,001 – 200,000	\$713.58	\$87,360.00	\$1,251.20	\$160,160.00
200,001 – 400,000	\$566.95	\$135,200.00	\$918.85	\$230,880.00
400,001 – 850,000	\$444.76	\$215,280.00	\$689.14	\$342,160.00
850,001 - 1,500,000	\$298.14	\$335,920.00	\$459.43	\$520,000.00
1,500,001 – 2,000,000	\$239.49	\$428,480.00	\$356.79	\$650,000.00
2,000,001 – 2,500,000	\$200.39	\$468,000.00	\$298.14	\$696,800.00
2,500,001 – 3,000,000	\$175.95	\$499,200.00	\$249.26	\$728,000.00
3,000,001 – 3,500,000	\$156.40	\$520,000.00	\$210.16	\$733,200.00
3,500,001 – 4,000,000	\$136.85	\$530,400.00	\$190.61	\$745,680.00
4,000,001 – 5,500,000	\$112.41	\$535,600.00	\$180.84	\$762,450.00
5,500,001 – 7,500,000	\$97.75	\$613,600.00	\$171.06	\$994,606.25
7,500,001 – 10,000,000	\$87.98	\$733,125.00	\$161.29	\$1,282,968.75
10,000,001 - 15,000,000	\$78.20	\$879,750.00	\$141.74	\$1,612,000.00
15,000,001 - 20,000,000	\$65.49	\$1,144,000.00	\$131.96	\$2,126,062.50
20,000,001 – 25,000,000	\$60.61	\$1,309,850.00	\$122.19	\$2,639,250.00
25,000,001 – 30,000,000	\$55.72	\$1,515,125.00	\$117.30	\$3,054,687.50
30,000,001 – 35,000,000	\$51.81	\$1,671,525.00	\$97.75	\$3,421,250.00
35,000,001+	\$41.06	\$1,813,262.50	\$78.20	\$3,519,000.00

25% Customer Append Premium must be applied to data appended to customer files

WorldBase Full Prospect Record with US Only Linkage. This record should be used in situations where Customers are looking for true US Only linkage. The standard applied is that at least 75% of the DUNS #'s must be on records that are within the US. If the output is more Global in nature, the WorldBase Full Prospect Record with Global Linkage pricing should be used.

Pricing Minimum Order \$488.75.

Rates are per 1,000 records

Prospect with <u>US Only</u> Linkage		
Range	All Outputs	Range Minimum
1 - 2,500	\$1,089.91	\$488.75
2,501 – 5,000	\$1,080.14	\$2,724.29
5,001 – 25,000	\$1,065.48	\$5,400.69
25,001 – 100,000	\$913.96	\$26,000.00
100,001 – 200,000	\$698.91	\$85,280.00
200,001 – 400,000	\$557.18	\$133,120.00
400,001 – 850,000	\$434.99	\$211,120.00
850,001 - 1,500,000	\$303.03	\$332,800.00
1,500,001 – 2,000,000	\$244.38	\$436,800.00
2,000,001 – 2,500,000	\$200.39	\$473,200.00
2,500,001 – 3,000,000	\$180.84	\$500,968.75
3,000,001 – 3,500,000	\$156.40	\$530,400.00
3,500,001 – 4,000,000	\$136.85	\$540,800.00
4,000,001 – 5,500,000	\$112.41	\$535,600.00
5,500,001 – 7,500,000	\$107.53	\$618,268.75
7,500,001 – 10,000,000	\$87.98	\$780,000.00
10,000,001 - 15,000,000	\$78.20	\$879,750.00
15,000,001 - 20,000,000	\$73.31	\$1,173,000.00
20,000,001 – 25,000,000	\$68.43	\$1,466,250.00
25,000,001 – 30,000,000	\$63.54	\$1,710,625.00
30,000,001 – 35,000,000	\$58.65	\$1,906,125.00
35,000,001+	\$48.88	\$2,052,750.00

25% Customer Append Premium must be applied to data appended to customer files

IV	WorldBase Processes and Updates
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ADDITIONAL PROCESSES

Description	Mail	Telemarketing	Prospect w/o Linkage	Prospect w/Linkage
Upper Casing/No Special Characters	No Charge	No Charge	No Charge	No Charge
Sequence Change	No Charge	No Charge	No Charge	No Charge
Fixed Fielding	Not Available	Not Available	Not Available	Not Available

PRODUCT ADD-ONS

Description	Mail	Telemarketing	Prospect w/o Linkage	Prospect w/Linkage
Duplicate – Exact	.50 x Original Price	.20 x Original Price	.20 x Original Price	.20 x Original Price
Additional Set (Different process and/or Output)	.70 x Additional Original Set Price	.40 x Additional Original Set Price	.20 x Additional Original Set Price	.20 x Additional Original Set Price
Add-on Labels	Not Applicable	.75 x Mail Range Price	Not Available	Not Available
Duplicate Set of Add-on Label	Not Applicable	.50 x Mail Range Price	Not Available	Not Available
Mail Monitor Report	First – Free Duplicate - .50 x Mail Base Rate	.50 x Mail Base Rate	Not Available	Not Available
Order Count Sheet	No Charge	No Charge	No Charge	No Charge
Historical Information	Not Available	Not Available	Not Available	Not Available
MCR	Not Available	Not Available	No Charge	Not Available
Additional MCR	Not Available	Not Available	\$29.33/M	Not Available

UPDATE PREMIUMS

Update Frequency	Mail	Telemarketing	Prospect w/o Linkage Prospect w/Linkage	
			<\$200,000	\$200,000 +
Semi – Annual	1.20	1.20	1.20	No Charge
Quarterly	1.30	1.30	1.30	No Charge
Monthly	1.40	1.40	1.40	1.10

V	WorldBase Packages
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This is a dissection of the WorldBase file into three different slices:

Full File, Active File, and Marketable File

Each slice has three different price points based on company size and utilization of the data as a **LAD** and marketing to a set number. Each level is determined by the number of full access records included.

WorldBase Full Prospect Record Format only (i.e., 1784 layout) for Full, Active and Marketable Files.

Pricing

	Level 1	Level 2	Level 3
Estimated Customer Records	1,500,000	3,500,000	5,000,000
MAX # of Full Use Records	2,000,000	7,500,000	15,000,000
Full File (App. 206* Million Records)	\$842,985.52	\$2,247,960.00	\$3,474,120.00
Active (App. 129* Million Records)	\$613,080.00	\$1,711,515.52	\$2,656,680.00
Marketable (App. 82.4* Million Records)	\$429,156.00	\$1,175,070.00	\$1,941,420.00
WB Contact Names (App. 73 Million)	\$166,175.00	\$391,000.00	\$562,062.50

**February 2012 stats*

The pricing below represents packaged files that 1.) **do not reflect LAD or marketing to a set number 2.)** reflect various record formats.

International Data	Global Marketable	Global Class 2	Global Inactive	Full Global File
WorldBase Mail Record - Single Use	\$1,417,375.00	\$879,750.00	\$782,000.00	\$2,834,750.00
WorldBase Mail Record - Multi Use	\$1,837,700.00	\$879,750.00	\$782,000.00	\$3,225,750.00
WorldBase Telemarketing Record	\$1,935,450.00	\$879,750.00	\$782,000.00	\$3,323,500.00
WorldBase Prospect Record without Linkage	\$2,199,375.00	\$879,750.00	\$782,000.00	\$3,519,000.00
WorldBase Prospect Record with Global Linkage	\$4,203,250.00	\$879,750.00	\$782,000.00	\$5,376,250.00
WorldBase Prospect Record with US Linkage	\$2,619,700.00	\$879,750.00	\$782,000.00	\$3,910,000.00
Strategic Database Marketing Record	\$3,910,000.00	\$879,750.00	\$782,000.00	\$5,151,425.00

US data In WorldBase Format	US Marketable 5+ EE	US Marketable 10+ EE	US Full Marketable	US Class 2	US Inactive	Full US File
WorldBase Mail Record - Single Use	\$162,753.75	\$90,418.75	\$542,512.50	\$219,937.50	\$391,000.00	\$1,153,450.00
WorldBase Mail Record - Multi Use	\$211,579.88	\$117,544.38	\$703,800.00	\$219,937.50	\$391,000.00	\$1,290,300.00
WorldBase Telemarketing Record	\$228,735.00	\$127,075.00	\$762,450.00	\$219,937.50	\$391,000.00	\$1,348,950.00
WorldBase Prospect Record without Linkage	\$294,716.25	\$163,731.25	\$977,500.00	\$219,937.50	\$391,000.00	\$1,544,450.00
WorldBase Prospect Record with Global Linkage	\$593,831.25	\$329,906.25	\$1,955,000.00	\$219,937.50	\$391,000.00	\$2,443,750.00
WorldBase Prospect Record with US Linkage	\$329,906.25	\$183,281.25	\$1,099,687.50	\$219,937.50	\$391,000.00	\$1,651,975.00

WorldBase Abstract File

Pricing

Description	Price
• Set-Up	• \$733.13
• Data	• 20% X WorldBase Prospect Record w/o Linkage
• Minimum Order	• \$977.50

Bundled Data Solutions / “Data Suites”

In our continuing effort to price our products and data solutions in such a way as to reflect the value our solutions provide to our customers while staying focused on the needs and desires of our customers, we have created the following Bundled Data Solutions or “Data Suites”. Bundles can be appended to any Base Record at the standard pricing for each tier. **If a bundle is being appended to a customer record then the Customer Append Premium multiplier must be utilized.**

Bundled Elements/Data Suite - Pricing Summary

Pricing	Each of the Bundled Solutions has been priced within one of the Ten defined Tiers based on their relative value.
Customer Append Premium	Whenever a Bundle is being appended to the records of our Customer's customers, the Append Premium MUST be applied to the base rate.
	The premium to apply is 1.25 .
	<p>Example:</p> <p>Customer submits a file of 10,000 of their customer records and wishes to Append the Company Size Suite. What is the Append Price for this bundle?</p> <p>Company Size Suite on 10,000 records (tier 2): \$267.02/M Customer Append Premium <u>x 1.25</u> Append Price for Company Size Suite: <u>\$333.78/M</u></p>

Pricing – Tier 1

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$219.94
2,501 - 5,000	\$215.05
5,001 - 25,000	\$210.16
25,001 - 100,000	\$166.18
100,001 - 200,000	\$131.96
200,001 - 400,000	\$97.75
400,001 - 850,000	\$68.43
850,001 - 1,499,999	\$58.65
1,500,000 - 1,999,999	\$53.76
2,000,000 - 2,999,999	\$50.83
3,000,000 - 4,999,999	\$47.92
5,000,000 - 11,000,000	\$44.50
11,000,001 +	\$39.10

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this pricing tier.

Pricing – Tier 2

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$278.59
2,501 - 5,000	\$273.70
5,001 - 25,000	\$267.02
25,001 - 100,000	\$210.16
100,001 - 200,000	\$161.29
200,001 - 400,000	\$117.30
400,001 - 850,000	\$92.86
850,001 - 1,499,999	\$78.20
1,500,000 - 1,999,999	\$68.43
2,000,000 - 2,999,999	\$63.54
3,000,000 - 4,999,999	\$58.65
5,000,000 - 11,000,000	\$53.76
11,000,001 +	\$48.88

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this pricing tier.

Pricing – Tier 3

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$391.00
2,501 - 5,000	\$381.23
5,001 - 25,000	\$371.45
25,001 - 100,000	\$293.25
100,001 - 200,000	\$224.83
200,001 - 400,000	\$166.18
400,001 - 850,000	\$127.08
850,001 - 1,499,999	\$107.53
1,500,000 - 1,999,999	\$95.86
2,000,000 - 2,999,999	\$90.15
3,000,000 - 4,999,999	\$83.30
5,000,000 - 11,000,000	\$77.59
11,000,001 +	\$68.43

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this pricing tier.

Pricing – Tier 4

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$444.76
2,501 - 5,000	\$438.18
5,001 - 25,000	\$426.78
25,001 - 100,000	\$332.35
100,001 - 200,000	\$268.81
200,001 - 400,000	\$195.50
400,001 - 850,000	\$141.74
850,001 - 1,499,999	\$127.08
1,500,000 - 1,999,999	\$109.55
2,000,000 - 2,999,999	\$102.64
3,000,000 - 4,999,999	\$95.86
5,000,000 - 11,000,000	\$87.98
11,000,001 +	\$78.20

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this pricing tier.

Pricing – Tier 5

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$557.18
2,501 - 5,000	\$547.74
5,001 - 25,000	\$532.90
25,001 - 100,000	\$415.44
100,001 - 200,000	\$332.35
200,001 - 400,000	\$239.49
400,001 - 850,000	\$185.73
850,001 - 1,499,999	\$151.51
1,500,000 - 1,999,999	\$136.85
2,000,000 - 2,999,999	\$128.95
3,000,000 - 4,999,999	\$120.95
5,000,000 - 11,000,000	\$111.83
11,000,001 +	\$97.75

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this pricing tier.

Pricing – Tier 6

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$669.59
2,501 - 5,000	\$657.29
5,001 - 25,000	\$640.17
25,001 - 100,000	\$493.64
100,001 - 200,000	\$400.78
200,001 - 400,000	\$288.36
400,001 - 850,000	\$219.94
850,001 - 1,499,999	\$185.73
1,500,000 - 1,999,999	\$161.29
2,000,000 - 2,999,999	\$151.51
3,000,000 - 4,999,999	\$144.92
5,000,000 - 11,000,000	\$131.96
11,000,001 +	\$112.41

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this pricing tier.

Pricing – Tier 7

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$1,001.94
2,501 - 5,000	\$982.39
5,001 - 25,000	\$962.84
25,001 - 100,000	\$742.90
100,001 - 200,000	\$596.28
200,001 - 400,000	\$434.99
400,001 - 850,000	\$332.35
850,001 - 1,499,999	\$283.48
1,500,000 - 1,999,999	\$249.26
2,000,000 - 2,999,999	\$234.60
3,000,000 - 4,999,999	\$224.83
5,000,000 - 11,000,000	\$200.39
11,000,001 +	\$171.06

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this pricing tier.

Pricing – Tier 8

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$1,109.46
2,501 - 5,000	\$1,089.91
5,001 - 25,000	\$1,065.48
25,001 - 100,000	\$825.99
100,001 - 200,000	\$669.59
200,001 - 400,000	\$478.98
400,001 - 850,000	\$366.56
850,001 - 1,499,999	\$317.69
1,500,000 - 1,999,999	\$275.01
2,000,000 - 2,999,999	\$257.89
3,000,000 - 4,999,999	\$240.78
5,000,000 - 11,000,000	\$224.80
11,000,001 +	\$190.61

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this pricing tier.

Pricing – Tier 9

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$1,339.18
2,501 - 5,000	\$1,309.85
5,001 - 25,000	\$1,280.33
25,001 - 100,000	\$987.28
100,001 - 200,000	\$796.66
200,001 - 400,000	\$576.73
400,001 - 850,000	\$434.99
850,001 - 1,499,999	\$371.45
1,500,000 - 1,999,999	\$329.78
2,000,000 - 2,999,999	\$309.24
3,000,000 - 4,999,999	\$289.85
5,000,000 - 11,000,000	\$269.31
11,000,001 +	\$229.71

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this price tier.

Pricing – Tier 10

Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$2,082.08
2,501 - 5,000	\$2,052.75
5,001 - 25,000	\$1,994.10
25,001 - 100,000	\$1,583.55
100,001 - 200,000	\$1,212.10
200,001 - 400,000	\$918.85
400,001 - 850,000	\$713.58
850,001 - 1,499,999	\$586.50
1,500,000 - 1,999,999	\$498.53
2,000,000 - 2,999,999	\$469.20
3,000,000 - 4,999,999	\$449.65
5,000,000 - 11,000,000	\$425.21
11,000,001 +	\$366.56

25% Customer Append Premium must be applied to data appended to customer files

Suites Included:

Please see your D&B representative for a list of the data suite(s) available in this price tier.

Maximum Price to be charged for designated data suites and data elements

Element/Suite	No update	Monthly updates	Bi-monthly updates	Quarterly updates	Semi-annual updates
All Matched FEIN Suite	\$586,500.00	\$1,026,375.00	\$821,100.00	\$762,450.00	\$703,800.00
Census Suite	\$171,062.50	\$299,359.38	\$239,487.50	\$222,381.25	\$205,275.00
Congress Person Address Suite	\$171,062.50	\$299,359.38	\$239,487.50	\$222,381.25	\$205,275.00
Congressional District Suite	\$171,062.50	\$299,359.38	\$239,487.50	\$222,381.25	\$205,275.00
Corporate Family Tree Plus/Alt. Linkage	\$122,187.50	\$213,828.13	\$171,062.50	\$158,843.75	\$146,625.00
Cottage Industry	\$48,875.00	\$85,531.25	\$68,425.00	\$63,537.50	\$58,650.00
Custom TNS Append	\$1,270,750.00	\$2,223,812.50	\$1,779,050.00	\$1,651,975.00	\$1,524,900.00
Executive Home Address Suite (EHA)	\$635,375.00	\$1,111,906.25	\$889,525.00	\$825,987.50	\$762,450.00
FEIN (Best FEIN)	\$293,250.00	\$513,187.50	\$410,550.00	\$381,225.00	\$351,900.00
Fortune 1000	\$977.50	\$1,710.63	\$1,368.50	\$1,270.75	\$1,173.00
Franchise Establishment Type	\$10,508.13	\$18,389.22	\$14,711.38	\$13,660.56	\$12,609.75
Franchise Identifier Code	\$10,508.13	\$18,389.22	\$14,711.38	\$13,660.56	\$12,609.75
Franchise Ind. (Both)	\$21,016.25	\$36,778.44	\$29,422.75	\$27,321.13	\$25,219.50
Global 500	\$977.50	\$1,710.63	\$1,368.50	\$1,270.75	\$1,173.00
Import/Export	\$977.50	\$1,710.63	\$1,368.50	\$1,270.75	\$1,173.00
Minority Classification (Specific)	\$29,325.00	\$51,318.75	\$41,055.00	\$38,122.50	\$35,190.00
Minority Owned Business (General)	\$14,662.50	\$25,659.38	\$20,527.50	\$19,061.25	\$17,595.00
NAICS Code (Primary)	\$34,212.50	\$59,871.88	\$47,897.50	\$44,476.25	\$41,055.00
Non-Profit Indicator	\$29,325.00	\$51,318.75	\$41,055.00	\$38,122.50	\$35,190.00
Second NAICS/SIC Code	\$29,325.00	\$51,318.75	\$41,055.00	\$38,122.50	\$35,190.00
Single URL	\$195,500.00	\$342,125.00	\$273,700.00	\$254,150.00	\$234,600.00
Tech & Office Product Premium Suite	\$928,625.00	\$1,625,093.75	\$1,300,075.00	\$1,207,212.50	\$1,114,350.00
Ticker Symbol File	\$977.50	\$1,710.63	\$1,368.50	\$1,270.75	\$1,173.00
UCC Filing Details	\$586,500.00	\$1,026,375.00	\$821,100.00	\$762,450.00	\$703,800.00
UCC Filing Indicator	\$195,500.00	\$342,125.00	\$273,700.00	\$254,150.00	\$234,600.00
UCC Secured Party	\$391,000.00	\$684,250.00	\$547,400.00	\$508,300.00	\$469,200.00
URL Base Suite	\$171,062.50	\$299,359.38	\$239,487.50	\$222,381.25	\$205,275.00
Women Owned Business	\$34,212.50	\$59,871.88	\$47,897.50	\$44,476.25	\$41,055.00
Year business Started	\$29,325.00	\$51,318.75	\$41,055.00	\$38,122.50	\$35,190.00

Optimizer

Optimizer transforms customer and prospect data into up-to-date, accurate, and actionable commercial insight and enables a single customer view across multiple systems. With a single customer view you can confidently deliver the right solution to the right customer, maximizing revenue growth while achieving operational efficiencies.

Some key enhancements to Optimizer include:

- Improved Global Matching – Through an integrated Cleanse and Match flow for global data
- Optimizer Dashboard – An easy to use visual interface providing customers snap- shot insights into their customer data
- Consolidated Match reports – Making the detailed match reports more actionable The Acxiom partnership continues to provide

Optimizer with significant capabilities -- Acxiom's leading edge computing power and "consumer-like" Home-Based-Business-Insight.

Optimizer Cleanse, Identify (Match), Enrich process – can be offered with a couple of options; Home Based Business Insight and Hosted CDI Services.

Optimizer now includes Data Cleansing on all **US and Global records**. The new pricing reflects cleansing, better matching and improved service (increased capacity).

Domestic Data Cleansing Only		
Processing Component (\$/M)		
Input # of records		GSA Step Down Pricing
100 -	10,000	\$25.42
10,001 -	100,000	\$21.51
100,001 -	250,000	\$17.60
250,001 -	1,000,000	\$13.69
>	1,000,000	\$7.82

(Minimum of 100 records needed for processing)

Match Setup Fee	Applied each time a file is submitted for service	Domestic
	Standard (per Project)	\$6,842.50
	Access Method Credit (to apply to Setup Fee)	
	FTP/e-mail	(\$1,466.25)
	Physical Media	\$0
	Standard Input Layout Credit (to apply to Setup Fee)	
	Data provided in standard input layout format	(\$3,910.00)

**D&B
Optimizer/DIB
Powered By
Acxiom**

Domestic Matching		GSA Match Pricing
# of Records		
	1 - 10,000	\$121.60
Step-Down Pricing	10,001 - 100,000	\$110.35
	100,001 - 250,000	\$63.36
	250,001 - 1,000,000	\$32.70
	1,000,001 - 2,500,000	\$17.37
	2,500,001 - 5,000,000	\$14.66
	5,000,001 - 10,000,000	\$11.73
	10,000,001 - 25,000,000	\$8.80
	25,000,001 - 50,000,000	\$6.83
Range Pricing	50,000,001 - 75,000,000	\$4.64
	75,000,001 - 125,000,000	\$3.81
	> 125,000,000	\$3.23

- New
- Faster Turnaround
 - Higher Capacity
 - Data Cleansing Included

Global Cleansing (Step-Down Pricing)		
Processing Component (\$/M)		
# of input records		Global
100 -	10,000	\$68.43
10,001 -	100,000	\$60.61
100,001 -	250,000	\$43.99
250,001 -	1,000,000	\$30.30
>	1,000,000	\$21.51
(Minimum of 100 records needed for processing)		
Minimum Global Cleanse Setup Fee		\$2,932.50

Global Matching (Step-Down Pricing) *		
	Input # of Records	Global
Step Down Pricing	1 - 10,000	\$156.99
	10,001 - 100,000	\$146.43
	100,001 - 250,000	\$105.18
	250,001 - 1,000,000	\$61.00
	1,000,001 - 2,500,000	\$35.09
	2,500,001 - 5,000,000	Custom Priced
	5,000,001 - 10,000,000	
10,000,001 - 25,000,000		
25,000,001 - 50,000,000		
50,000,001 - 75,000,000		
Range Pricing	75,000,001 - 125,000,000	
	> 125,000,000	

* Global Cleansing is included in the match price.

Project Management / Consulting

Project Management (per Project)	\$1,955
Consulting (per Day)	\$1,955

Optimizer Service Plan	\$11,730 - 6 days (1.5 days per quarter)
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Standard Offer and Premium Services Pricing

Below standard offer outlines services included with base set-up, match and append pricing. Premium services are charged at \$1,955 per day for additional services such creating custom input and output layouts. Services not included in premium offering should be priced and billed at the same rate daily consulting rate (i.e. at \$1,955 per day).

Note: Standard offer re-refreshes are completed in 2-4 business days whereas jobs requiring premium services can take up to 1 week. Note refresh time differs from set-up and initial run which takes approximately 1 week for standard jobs and longer for jobs which include premium services.

The number of consulting days offered each quarter should be included in the customer contract.

SERVICES	STANDARD OFFER (included with set-up and match prices)	PREMIUM SERVICES (additional services charged at \$1,955/day)	
Set-up	<ul style="list-style-type: none"> •Single input file 	<ul style="list-style-type: none"> •Combine multiple input files 	2 days / file
Matching	<ul style="list-style-type: none"> •Standard “best-practice” matching 	<ul style="list-style-type: none"> •Customized matching 	2 days / file
Enrichment	<ul style="list-style-type: none"> •Append conditionally with confidence code and/or marketability indicator (BEMFAB) •Linkage selections (full, up, down, branches) 	<ul style="list-style-type: none"> •Append conditionally using 2 specified elements 	2 days / file
		<ul style="list-style-type: none"> •Conditional appends using linkage 	2 days / file
Post-Processing	<ul style="list-style-type: none"> •Standard output layout (order, bands, fields) •Single output file •Standard reporting 	<ul style="list-style-type: none"> •Search and replace fields 	2 day / file
		<ul style="list-style-type: none"> Custom output layout 	2 days / file
		<ul style="list-style-type: none"> Two output files – split based on 1 condition 	2 days / file

Home Based Business Insight identifies all businesses that are listed as consumers in Acxiom’s database and provides consumer information about these business owners. Includes:

- 15 demographic data elements to target Home-Based Businesses based on consumer demographics

- A Home-Based Business Identifier ‘flag’ to identify business located in residences

Pricing - Price based on Tier 1 Data Suite. 50% append premium should be added for customer records.

Home-Based Business Insight

# of Records	GSA Price Prospect Append
1 - 2,500	\$219.94
2,501 - 5,000	\$215.05
5,001 - 25,000	\$210.16
25,001 - 100,000	\$166.18
100,001 - 200,000	\$131.96
200,001 - 400,000	\$97.75
400,001 - 850,000	\$68.43
850,001 - 1,499,999	\$58.65
1,500,000 - 1,999,999	\$53.76
2,000,000 - 2,999,999	\$50.83
3,000,000 - 4,999,999	\$48.88
5,000,000 - 11,000,000	\$45.94
11,000,001 +	\$39.10

- Notes:*
- + In addition to the 15 demographic elements from Acxiom, the customer’s records will also be appended by a binary flag indicating that the business has a DUNS number and is reported by Acxiom as being located in a residence (i.e., the “Home-Based Business identifier”).
 - + Customer Files will include AbiliTec links.
 - + The Home-Based Business Identifier may be ordered individually as a Separate Element (Level B in “Separate Elements”).
 - + Prospect Files may be appended with Home-Based Business Identifier; Prospect Files will not receive the AbiliTec link.
 - + The data elements included in the HBBI Suite are listed in the “Bundled Data Elements / ‘Data Suites’” document.

USA Patriot Act Compliance Solution

Description

Section 326 of the USA PATRIOT Act adds a new subsection to the Bank Secrecy Act to set forth minimum standards for financial institutions to verify all customers opening accounts. At a minimum, institutions should:

- Verify the identity of any person seeking to open an account
- Screen customers against government banned entity lists
- Maintain adequate record keeping, particularly information related to identifying information

The rule requires each bank to conduct its own risk-based analysis of its customers. It provides that institutions can leverage third party (non-documentary) sources of information to ensure the accuracy of the customer documents

Our Patriot Act Reports will, in one report:

- Verify the business identity
- Provide additional demographic / business attributes to enable you to have a single view (basic, enhanced, additional information)
- Provide a risk indicator (to segment high-risk accounts)
- Banned entity list screening
- Record keeping format

We offer two reports, basic and enhanced. The basic provides general business verification information while the enhanced provides back all data elements that are leveraged in the compliance risk assessment score

The reports can be delivered in:

- Flat File FTP
- DI-Batch
- Data Integration Toolkit
- DNB.com

Investment

Investment based on:

- Delivery mechanism and/or set-up fee
- Price per record
- Optional Investigations and/or Business Registration Look-ups for unmatched records (available in batch only)

Investment

USA Patriot Act—FTP & DI BATCH

- Data Integration Batch and FTP
- Data Integration Batch and/or FTP set-up
 - Matching (based on input records)
 - Government Banned List Screening (based on input records)
 - File Append (based on matched records)
 - Optional Investigations and/or Business Registration Look-ups for unmatched records (available in batch only)

Set-Up Costs		
Setup Fee	Year 1	Year 2
One time FTP	\$1,430.00	
Or Data Integration Batch	\$10,752.50	\$3,421.25
Additional Profiles	\$3,421.25	\$3,421.25
Matching (per input record)	\$0.06	
Government Banned List Screening (per input)	\$0.24	

File Append

Batch Record Pricing			
# of Records		Basic	Enhanced
1 -	2,500	\$0.86	\$6.02
2,501 -	5,000	\$0.85	\$6.02
5,001 -	25,000	\$0.84	\$5.80
25,001 -	100,000	\$0.67	\$4.38
100,001 -	200,000	\$0.51	\$2.93
200,001 -	400,000	\$0.41	\$2.02
400,001 -	850,000	\$0.31	\$1.42
850,001 -	1,499,999	\$0.25	\$1.10
1,500,000 -	1,999,999	\$0.23	\$1.07
2,000,000 -	2,999,999	\$0.22	\$0.94
3,000,000 -	4,999,999	\$0.21	\$0.74
5,000,000 -	11,000,000	\$0.19	\$0.72
≥	11,000,001	\$0.18	\$0.66

Update Multipliers

Semi – Annual	1.2
Quarterly	1.3
Monthly	1.4

Business Registration Lookup

North America	\$0.66
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Personalized Investigations

North America	\$8.06
Europe	\$11.00
ROW	\$12.71

Global Ticker and Exchange File	
Description	The Product
	<p>D&B has created a file that links DUNS Numbers to Tickers and Exchanges. The D&B Global Ticker Symbol File has the following benefits:</p> <ul style="list-style-type: none"> • Indicates that businesses are active and operating • Indicates that a business is publicly held • Indicates that the business issues securities which are "publicly traded". • Can be used to match customer files to the D&B DUNS Number • Can be used as a reference table to pull in additional information on a business (e.g. corporate actions from data providers such as Telekurs) <p>The file consists of:</p> <ul style="list-style-type: none"> • Approximately 60,000 unique DUNS with tickers assigned • 326,716 Unique Tickers on these 60,000 DUNS Numbers reflecting the fact there can be multiple Tickers to a single DUNS Number • 35,000 Primary Stock Exchange Tickers <p>It differs from the current WorldBase side file because:</p> <ul style="list-style-type: none"> • The WorldBase side file includes US data only. • The WorldBase side file includes only active headquarter DUNS, only 5 exchanges are represented in the file and it links just 1 ticker to 1 exchange. The Global Ticker File is global and includes multiple ticker to exchange combinations.
Investment	<ul style="list-style-type: none"> • The file will be delivered via a flat file FTP. It is priced based on unique DUNS counts and number of updates. Customers have the option of getting the full file OR the primary ticker only.

FULL FILE					
<u>Number of Records</u>	<u>One-time</u>	<u>Semi-annual</u>	<u>Quarterly</u>	<u>Monthly</u>	
1 - 2,500	\$0.49	\$0.59	\$0.64	\$0.68	
2,501 - 5,000	\$0.47	\$0.57	\$0.61	\$0.65	
5,001 - 25,000	\$0.44	\$0.53	\$0.58	\$0.62	
25,001 - 100,000	\$0.42	\$0.51	\$0.55	\$0.59	
Full File	\$24,437.50	\$29,325.00	\$31,768.75	\$34,212.50	
PRIMARY Ticker ONLY					
<u>Number of Records</u>	<u>One-time</u>	<u>Semi-annual</u>	<u>Quarterly</u>	<u>Monthly</u>	
1 - 2,500	\$0.24	\$0.29	\$0.32	\$0.34	
2,501 - 5,000	\$0.22	\$0.27	\$0.29	\$0.31	
5,001 - 25,000	\$0.22	\$0.25	\$0.28	\$0.30	
25,001 - 100,000	\$0.20	\$0.23	\$0.25	\$0.27	
Full File	\$12,218.75	\$14,662.50	\$15,884.37	\$17,106.25	

Setup Fee: Standard (per Project): Applied each time a file is submitted for service \$1,466.25 (per file)

	Integration Manager
Description	<p>Customer Integration Manager is an on-site or hosted solution providing matching software, a common customer directory, marketing and other data (optional) and remote resolution services. It is designed to facilitate enterprise-wide data warehousing and customer relationship management systems. Customer Integration Manager is based on the DUNSMATCH engine utilizing an externally validated client-centric Common Customer Directory that can be augmented with Customer data records. The Common Customer Directory is the hub for building, identifying, linking and maintaining complete (and sometimes multiple) customer relationship views (i.e.: Account Level Roll-ups, Customer Hierarchy Identifiers, etc). Leveraging the capabilities of Data Integration Batch and Data Integration Toolkit, the Remote Resolution can be used in the identification of records that cannot be satisfactorily matched on-site.</p> <p>The Customer Integration Manager is a set of JAVA-based Application Program Interfaces (API's) and utilities that provide:</p> <ul style="list-style-type: none"> • Access to an on-site Global Match Engine (and the patented MatchGrade module) that performs interactive lookups, transactional matching and batch matching against a client-centric common customer directory of matched customer records, unmatched customer records, matched D&B records and a prospect universe of D&B records • Access to local tables that store D&B Marketing and (optional) Credit information to be used in sales, marketing, risk and decision support processes and applications • Access to D&B Data Integration Batch and Data Integration Toolkit remote resolution services • Access to Maintenance Utilities that update the D&B information stored in the local reference file and helps to ensure that the most recent and accurate D&B D-U-N-S Number is assigned to the client's customer records. <p>Data Integration Batch is a standard part of the Customer Integration Manager. Data Integration Toolkit is an optional component.</p>

Investment	<p>The investment costs for this product are based on a Value Solution Price. The price is based on the following variables:</p> <ul style="list-style-type: none"> ➤ Domestic or Global Solution ➤ # of Customer Records ➤ # of Disparate Systems ➤ # of Users <p>Note: We are trying to move all customers for this product into a multi-year environment.</p> <p>The price points listed below include:</p> <ul style="list-style-type: none"> ➤ Software (Access & Matching Capabilities) ➤ Data housed in a Common Customer Directory ➤ Base Level Consulting 				
Definitions	<table border="0"> <tr> <td data-bbox="418 562 686 699"># of Customers:</td> <td data-bbox="695 562 1411 699"> Total of Customer Supplied records regardless of source. Number is calculated as: a) # of inserted records. or b) 70% of total customer base </td> </tr> <tr> <td data-bbox="418 705 686 854"># of Systems:</td> <td data-bbox="695 705 1411 854"> Number of disparate systems that will be integrated into this solution. <i>*Note: If customer is aggregating multiple systems prior to integration, than use 2 as minimum # of systems.</i> </td> </tr> </table>	# of Customers:	Total of Customer Supplied records regardless of source. Number is calculated as: a) # of inserted records. or b) 70% of total customer base	# of Systems:	Number of disparate systems that will be integrated into this solution. <i>*Note: If customer is aggregating multiple systems prior to integration, than use 2 as minimum # of systems.</i>
# of Customers:	Total of Customer Supplied records regardless of source. Number is calculated as: a) # of inserted records. or b) 70% of total customer base				
# of Systems:	Number of disparate systems that will be integrated into this solution. <i>*Note: If customer is aggregating multiple systems prior to integration, than use 2 as minimum # of systems.</i>				

One Year Solution Price – Domestic										
# of Customers (up to)										
# of Systems (up to)	< 10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	>10,000,000
> 11	\$448,672.50	\$537,418.96	\$805,338.56	\$955,194.24	\$1,018,589.52	\$1,091,161.76	\$1,174,730.96	\$1,259,868.48	\$1,386,441.68	\$1,577,406.48
11	\$424,235.00	\$515,142.50	\$738,299.12	\$931,076.64	\$989,317.68	\$1,057,229.68	\$1,144,544.96	\$1,238,306.16	\$1,361,733.36	\$1,547,751.92
9	\$402,730.00	\$473,110.00	\$693,331.60	\$902,037.76	\$954,535.92	\$1,016,448.16	\$1,097,456.88	\$1,186,138.72	\$1,315,207.92	\$1,505,686.00
7	\$367,540.00	\$425,212.50	\$597,875.20	\$858,320.32	\$902,686.72	\$966,070.56	\$1,040,060.00	\$1,123,131.36	\$1,227,740.00	\$1,428,937.12
5	\$249,262.50	\$316,710.00	\$466,431.68	\$685,861.28	\$773,973.20	\$828,665.76	\$944,265.00	\$1,018,555.00	\$1,126,080.00	\$1,342,912.48
4	\$168,130.00	\$219,937.50	\$325,507.50	\$491,682.50	\$591,903.52	\$682,416.80	\$821,100.00	\$912,007.50	\$1,028,330.00	\$1,261,027.04
3	\$121,210.00	\$151,512.50	\$228,735.00	\$331,372.50	\$475,065.00	\$571,837.50	\$671,542.50	\$743,877.50	\$862,155.00	\$1,130,001.60
2	\$92,862.50	\$114,367.50	\$167,152.50	\$242,420.00	\$316,710.00	\$474,087.50	\$569,882.50	\$633,420.00	\$740,945.00	\$ 952,085.00
1	\$70,380.00	\$86,997.50	\$124,142.50	\$172,040.00	\$231,667.50	\$314,755.00	\$494,615.00	\$544,467.50	\$639,285.00	\$ 827,942.50

Additional Charges:

Per User Charges	
2 - 499	\$146.63
500 - 999	\$117.30
1,000 - 1,999	\$97.75
2,000 - 2,999	\$87.98
3,000 - 3,999	\$78.20
4,000 - 4,999	\$73.31
5,000 - 7,499	\$68.43
7,500 - 9,999	\$58.65
10,000 +	\$48.88

Data Integration Toolkit (Bundled Price) \$11,730.00
 Additional Consulting (per day) \$ 1,955.00
 Additional Data Append GSA Book Price based on volume
 Travel Expenses As incurred

One Year Solution Price – Global										
# of Customers (up to)										
# of Systems (up to)	< 10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	> 10,000,000
< 11	\$606,050.00	\$725,520.64	\$1,087,206.64	\$1,289,512.64	\$1,375,091.12	\$1,473,070.56	\$1,585,887.68	\$1,700,827.44	\$1,871,698.40	\$2,129,528.96
11	\$572,815.00	\$695,002.50	\$996,708.96	\$1,257,438.00	\$1,335,580.48	\$1,427,258.56	\$1,545,132.16	\$1,671,709.52	\$1,838,339.36	\$2,089,465.04
9	\$543,490.00	\$638,307.50	\$935,996.88	\$1,217,748.48	\$1,288,620.32	\$1,372,211.36	\$1,481,572.56	\$1,601,284.88	\$1,775,534.80	\$2,032,674.80
7	\$496,570.00	\$573,792.50	\$807,135.68	\$1,158,726.40	\$1,218,630.40	\$1,304,199.52	\$1,403,690.00	\$1,516,228.48	\$1,657,840.00	\$1,929,062.72
5	\$336,260.00	\$427,167.50	\$629,685.68	\$925,912.00	\$1,044,858.88	\$1,118,695.76	\$1,274,660.00	\$1,375,342.50	\$1,520,012.50	\$1,812,931.12
4	\$226,780.00	\$297,160.00	\$439,875.00	\$663,722.50	\$799,069.44	\$921,269.44	\$1,108,485.00	\$1,231,650.00	\$1,388,050.00	\$1,702,389.52
3	\$163,242.50	\$204,297.50	\$308,890.00	\$447,695.00	\$641,240.00	\$772,225.00	\$906,142.50	\$1,003,892.50	\$1,164,202.50	\$1,525,505.28
2	\$125,120.00	\$154,445.00	\$225,802.50	\$327,462.50	\$427,167.50	\$640,262.50	\$769,292.50	\$855,312.50	\$999,982.50	\$1,285,412.50
1	\$94,817.50	\$117,300.00	\$167,152.50	\$232,645.00	\$312,800.00	\$425,212.50	\$667,632.50	\$735,080.00	\$863,132.50	\$1,117,282.50

Additional Charges:

Per User Charges	
2 - 499	\$146.63
500 - 999	\$117.30
1,000 - 1,999	\$97.75
2,000 - 2,999	\$87.98
3,000 - 3,999	\$78.20
4,000 - 4,999	\$73.31
5,000 - 7,499	\$68.43
7,500 - 9,999	\$58.65
10,000 +	\$48.88

Data Integration Toolkit (Bundled Price) \$11,730.00
 Additional Consulting (per day) \$ 1,955.00
 Additional Data Append GSA Book Price based on volume
 Travel Expenses As incurred

D&B's Multi-Year pricing assumes that customers will enter into contract with a base period of three (3) years. D&B will not honor multi-year pricing for a base period of one year plus one year options periods.

**Multi-Year Solution Pricing
(3 YEAR DEALS – Domestic)**

YEAR ONE

# of Customers (up to)										
# of Systems (up to)	< 10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	> 10,000,000
< 11	\$381,420.50	\$459,522.75	\$688,844.25	\$845,830.75	\$907,315.50	\$974,665.25	\$1,052,767.50	\$1,129,990.00	\$1,233,898.25	\$1,367,620.25
11	\$360,599.75	\$437,920.00	\$631,465.00	\$808,490.25	\$869,975.00	\$934,783.25	\$1,015,329.25	\$1,097,634.75	\$1,191,474.75	\$1,342,694.00
9	\$342,320.50	\$402,143.50	\$590,801.00	\$770,270.00	\$820,122.50	\$877,404.00	\$948,077.25	\$1,026,961.50	\$1,130,869.75	\$1,307,015.25
7	\$312,409.00	\$361,479.50	\$510,157.25	\$732,831.75	\$770,270.00	\$824,228.00	\$884,051.00	\$955,506.25	\$1,043,579.00	\$1,242,207.00
5	\$211,922.00	\$269,203.50	\$397,158.25	\$585,815.75	\$660,594.50	\$707,123.50	\$802,625.25	\$865,771.75	\$957,168.00	\$1,169,090.00
4	\$142,910.50	\$186,995.75	\$276,730.25	\$417,979.00	\$503,510.25	\$580,830.50	\$697,935.00	\$775,255.25	\$874,080.50	\$1,100,958.25
3	\$103,028.50	\$128,834.50	\$194,424.75	\$281,715.50	\$403,805.25	\$486,110.75	\$570,860.00	\$632,344.75	\$732,831.75	\$988,741.25
2	\$78,982.00	\$97,261.25	\$142,128.50	\$206,057.00	\$269,203.50	\$403,023.25	\$484,449.00	\$538,407.00	\$629,803.25	\$809,272.25
1	\$59,823.00	\$73,996.75	\$105,570.00	\$146,234.00	\$196,966.25	\$267,541.75	\$420,422.75	\$462,846.25	\$543,392.25	\$703,800.00

YEAR TWO

# of Customers (up to)										
# of Systems (up to)	< 10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	> 10,000,000
< 11	\$215,636.50	\$290,610.75	\$543,392.25	\$711,815.50	\$767,239.75	\$829,213.25	\$903,992.00	\$978,184.25	\$1,083,754.25	\$1,207,408.00
11	\$194,033.75	\$269,887.75	\$482,005.25	\$674,768.25	\$732,538.50	\$792,654.75	\$873,005.25	\$954,040.00	\$1,049,248.50	\$1,196,362.25
9	\$176,732.00	\$233,915.75	\$442,123.25	\$640,164.75	\$685,227.50	\$739,967.50	\$809,663.25	\$888,938.50	\$997,343.25	\$1,178,767.25
7	\$146,234.00	\$192,274.25	\$355,907.75	\$607,223.00	\$640,067.00	\$692,070.00	\$752,088.50	\$824,619.00	\$917,383.75	\$1,128,914.75
5	\$121,601.00	\$158,061.75	\$273,211.25	\$457,763.25	\$524,428.75	\$570,078.00	\$673,790.75	\$739,674.25	\$837,815.25	\$1,069,776.00
4	\$93,840.00	\$125,804.25	\$210,553.50	\$353,659.50	\$428,536.00	\$493,344.25	\$601,553.50	\$660,887.75	\$760,495.00	\$1,013,374.25
3	\$75,951.75	\$94,328.75	\$158,648.25	\$247,112.00	\$374,284.75	\$455,417.25	\$536,647.50	\$589,725.75	\$687,671.25	\$962,544.25
2	\$60,507.25	\$73,214.75	\$117,006.75	\$181,717.25	\$245,352.50	\$391,195.50	\$473,501.00	\$523,255.75	\$616,313.75	\$808,685.75
1	\$45,844.75	\$55,717.50	\$85,335.75	\$125,608.75	\$176,732.00	\$250,728.75	\$421,204.75	\$459,718.25	\$543,685.50	\$718,462.50

YEAR THREE

# of Customers (up to)										
# of Systems (up to)	< 10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	> 10,000,000
< 11	\$237,239.25	\$319,642.50	\$597,741.25	\$782,977.50	\$843,973.50	\$912,105.25	\$994,410.75	\$1,076,032.00	\$1,192,159.00	\$1,328,129.25
11	\$213,486.00	\$296,866.75	\$530,196.00	\$742,215.75	\$805,753.25	\$871,930.00	\$960,296.00	\$1,049,444.00	\$1,154,134.25	\$1,316,008.25
9	\$194,424.75	\$257,278.00	\$486,306.25	\$704,191.00	\$753,750.25	\$813,964.25	\$890,600.25	\$977,793.25	\$1,097,048.25	\$1,296,653.75
7	\$160,896.50	\$211,531.00	\$391,488.75	\$667,925.75	\$704,093.25	\$761,277.00	\$827,258.25	\$907,120.00	\$1,009,171.00	\$1,241,816.00
5	\$133,722.00	\$173,897.25	\$300,581.25	\$503,510.25	\$576,920.50	\$627,066.25	\$741,140.50	\$813,671.00	\$921,587.00	\$1,176,714.50
4	\$103,224.00	\$138,414.00	\$231,569.75	\$389,045.00	\$471,350.50	\$542,708.00	\$661,669.75	\$726,966.75	\$836,544.50	\$1,114,741.00
3	\$83,576.25	\$103,810.50	\$174,483.75	\$271,842.75	\$411,723.00	\$500,968.75	\$590,312.25	\$648,669.00	\$756,487.25	\$1,058,828.00
2	\$66,567.75	\$80,546.00	\$128,736.75	\$199,898.75	\$269,887.75	\$430,295.50	\$520,812.00	\$575,552.00	\$677,994.00	\$889,525.00
1	\$50,439.00	\$61,289.25	\$93,840.00	\$138,218.50	\$194,424.75	\$275,850.50	\$463,335.00	\$505,660.75	\$598,034.50	\$790,308.75

Additional Charges:

Per User Charges	
2 - 499	\$146.63
500 - 999	\$117.30
1,000 - 1,999	\$97.75
2,000 - 2,999	\$87.98
3,000 - 3,999	\$78.20
4,000 - 4,999	\$73.31
5,000 - 7,499	\$68.43
7,500 - 9,999	\$58.65
10,000 +	\$48.88

Data Integration Toolkit (Bundled Price) \$11,730.00
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 Additional Data Append GSA Book Price based on volume
 Travel Expenses As incurred

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**Multi-Year Solution Pricing
(3 YEAR DEALS – Global)**

YEAR ONE

of Customers (up to)

# of Systems (up to)	< 10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	> 10,000,000
< 11	\$515,142.50	\$620,712.50	\$929,798.00	\$1,141,622.25	\$1,224,709.75	\$1,316,106.00	\$1,420,796.25	\$1,525,486.50	\$1,665,953.25	\$1,846,204.25
11	\$486,892.75	\$590,801.00	\$852,477.75	\$1,091,769.75	\$1,174,075.25	\$1,262,148.00	\$1,370,943.75	\$1,481,499.00	\$1,608,574.00	\$1,812,969.25
9	\$461,966.50	\$542,610.25	\$797,640.00	\$1,039,473.50	\$1,106,725.50	\$1,184,827.75	\$1,279,547.50	\$1,386,779.25	\$1,526,366.25	\$1,764,778.50
7	\$422,084.50	\$487,772.50	\$688,844.25	\$989,621.00	\$1,039,473.50	\$1,112,590.50	\$1,193,136.50	\$1,290,397.75	\$1,409,164.00	\$1,676,705.75
5	\$285,821.00	\$363,141.25	\$535,963.25	\$790,993.00	\$891,577.75	\$954,724.25	\$1,083,461.00	\$1,169,090.00	\$1,292,059.50	\$1,577,880.50
4	\$192,763.00	\$252,586.00	\$373,893.75	\$564,213.00	\$679,655.75	\$784,346.00	\$942,212.25	\$1,046,902.50	\$1,179,842.50	\$1,486,484.25
3	\$138,805.00	\$173,701.75	\$262,556.50	\$380,540.75	\$545,054.00	\$656,391.25	\$770,270.00	\$853,357.50	\$989,621.00	\$1,335,265.00
2	\$106,352.00	\$131,278.25	\$191,981.00	\$278,392.00	\$363,141.25	\$544,272.00	\$653,947.50	\$727,064.50	\$850,034.00	\$1,092,649.50
1	\$80,643.75	\$99,705.00	\$142,128.50	\$197,748.25	\$265,880.00	\$361,479.50	\$567,536.50	\$624,818.00	\$733,711.50	\$949,739.00

YEAR TWO

of Customers (up to)

# of Systems (up to)	< 10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	> 10,000,000
< 11	\$291,197.25	\$392,270.75	\$733,613.75	\$960,980.25	\$1,035,759.00	\$1,119,433.00	\$1,220,408.75	\$1,320,602.50	\$1,463,122.00	\$1,629,981.25
11	\$261,970.00	\$364,314.25	\$650,721.75	\$911,030.00	\$989,034.50	\$1,070,069.25	\$1,178,571.75	\$1,287,954.00	\$1,416,495.25	\$1,615,025.50
9	\$238,607.75	\$315,732.50	\$596,959.25	\$864,207.75	\$925,008.25	\$998,907.25	\$1,093,040.50	\$1,199,979.00	\$1,346,408.50	\$1,591,370.00
7	\$197,455.00	\$259,624.00	\$480,441.25	\$819,731.50	\$864,012.25	\$934,294.50	\$1,015,329.25	\$1,113,177.00	\$1,238,492.50	\$1,524,020.25
5	\$164,122.25	\$213,388.25	\$368,810.75	\$617,975.50	\$708,003.25	\$769,585.75	\$909,563.75	\$998,516.25	\$1,131,065.25	\$1,444,256.25
4	\$126,781.75	\$169,791.75	\$284,257.00	\$477,508.75	\$578,582.25	\$666,068.50	\$812,107.00	\$892,262.00	\$1,026,668.25	\$1,368,109.00
3	\$102,539.75	\$127,270.50	\$214,170.25	\$333,620.75	\$505,269.75	\$614,749.75	\$724,523.00	\$796,076.00	\$928,331.75	\$1,299,390.75
2	\$81,719.00	\$98,923.00	\$157,964.00	\$245,352.50	\$331,274.75	\$528,045.50	\$639,285.00	\$706,439.25	\$831,950.25	\$1,091,672.00
1	\$61,875.75	\$75,267.50	\$115,247.25	\$169,596.25	\$238,607.75	\$338,508.25	\$568,709.50	\$620,614.75	\$734,004.75	\$969,973.25

YEAR THREE

of Customers (up to)

# of Systems (up to)	< 10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	> 10,000,000
< 11	\$320,326.75	\$431,468.50	\$807,024.00	\$1,057,068.50	\$1,139,374.00	\$1,231,356.75	\$1,342,498.50	\$1,452,662.75	\$1,609,453.75	\$1,793,028.25
11	\$288,167.00	\$400,775.00	\$715,823.25	\$1,002,133.00	\$1,087,957.50	\$1,177,105.50	\$1,296,458.25	\$1,416,788.50	\$1,558,135.00	\$1,776,508.50
9	\$262,458.75	\$347,305.75	\$656,684.50	\$950,618.75	\$1,017,479.75	\$1,098,807.75	\$1,202,325.00	\$1,320,016.00	\$1,481,010.25	\$1,750,507.00
7	\$217,200.50	\$285,625.50	\$528,534.25	\$901,743.75	\$950,423.25	\$1,027,743.50	\$1,116,891.50	\$1,224,514.25	\$1,362,341.75	\$1,676,412.50
5	\$180,544.25	\$234,697.75	\$405,662.50	\$679,753.50	\$778,774.25	\$846,515.00	\$1,000,569.00	\$1,098,416.75	\$1,244,162.00	\$1,588,730.75
4	\$139,489.25	\$186,800.25	\$312,702.25	\$525,308.50	\$636,450.25	\$732,636.25	\$893,337.25	\$981,507.75	\$1,129,305.75	\$1,504,959.00
3	\$112,803.50	\$139,978.00	\$235,577.50	\$366,953.50	\$555,806.50	\$676,234.50	\$796,955.75	\$875,644.50	\$1,021,194.25	\$1,429,300.50
2	\$89,930.00	\$108,795.75	\$173,799.50	\$269,887.75	\$364,412.00	\$580,830.50	\$703,213.50	\$777,112.50	\$915,135.50	\$1,200,858.75
1	\$68,034.00	\$82,794.25	\$126,781.75	\$186,604.75	\$262,458.75	\$372,329.75	\$625,600.00	\$682,686.00	\$807,415.00	\$1,066,941.25

Additional Charges:

Per User Charges	
2 - 499	\$146.63
500 - 999	\$117.30
1,000 - 1,999	\$97.75
2,000 - 2,999	\$87.98
3,000 - 3,999	\$78.20
4,000 - 4,999	\$73.31
5,000 - 7,499	\$68.43
7,500 - 9,999	\$58.65
10,000 +	\$48.88

Data Integration Toolkit (Bundled Price) \$11,730.00
 Additional Consulting (per day) \$ 1,955.00
 Additional Data Append GSA Book Price based on volume
 Travel Expenses As incurred

Integration Manager Reference File Options

Reference File	Description	GSA Price
US Active Records	All active U.S. records (Class 0, 1 & 2). <i>Approximately 26 million records</i>	Standard Price Per Domestic IM Matrix
U.S. All Records	All U.S. records including all active and inactive records. <i>Approximately 46 million records</i>	Incremental \$58,650.00
Canadian Active Records	All active Canadian records. <i>Approximately 1.5 million records</i>	Incremental \$22,482.50
Canadian All Records	All Canadian records including all active and inactive records. <i>Approximately 2.6 million records</i>	Incremental \$32,257.50
Global Active Records	All active Global records. <i>Approximately 82.5 million records</i>	Standard Price Per Global IM Matrix
Global All Records	All Global records including all active and inactive records. <i>Approximately 122 million records</i>	Incremental \$83,087.50
DUNS Decision Makers	Add executive names, which can augment the IM reference file to increase match performance. <i>Approximately 23 million unique names</i>	Incremental \$43,987.50
Executive Home Address	Add executive names and addresses, which can augment the IM reference file to increase match performance. <i>Approximately 8.5 million unique names</i>	Incremental \$63,537.50

Integration Manager License Only (no data or consulting) \$92,862.50

Monthly update script \$9,775.00

Separate IM Service Plan (Annual Fee)* \$23,460.00

*Incremental to all of the charges listed in the tables above, customers can elect to purchase a separate Service Plan for Integration Manager. For more details, refer to the Product Solutions Catalog.

	Data Integration Batch
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Description	The Product	
	<p>Data Integration Batch is designed to provide daily, weekly, monthly or quarterly batch D-U-N-S® numbering of customer records for use in other operational systems. In addition, the user has the option of retrieving additional D&B marketing, credit and purchasing data through the Batch process. This solution is recommended for customers preferring an automated solution.</p> <p>Data Integration Batch takes advantage of one of the oldest and simplest utilities to transfer files back and forth between the customer and D&B over the Internet and TCP/IP enabled networks. The File Transfer Protocol (FTP) provides a cost- effective method of accessing and transferring data files from one computer system to another.</p> <p>Data Integration Batch is sold as either a stand-alone product or as a component of Customer Integration Manager.</p>	
Investment	The investment costs for setting up a Data Integration Batch installation consist of a set-up profile/maintenance fee, matching fees, data costs and communications options.	
Profile Fees	Year 1	<u>Standard Input Layout</u>
	First Profile Setup / Maint.	\$7,331.25
	Each Additional	\$3,421.25
	Year 2 and thereafter	\$1,955.00
	Each Profile Maint. Fee	
	Year 1	<u>Custom Input Layout</u>
	First Profile Setup / Maint.	\$11,241.25
	Each Additional	\$7,331.25
	Year 2 and thereafter	\$5,865.00
	Each Profile Maint. Fee	

Updates	Update Premium (Daily, Weekly, Monthly, Quarterly and Semi-annually)	Standard GSA Update Premiums apply. Daily and Weekly Match Premium is 2X .
Data Price Subsequent D&B Data Integration Batch Data Resolution	Data Load – Volume based on the number of records in the initial data load and estimated annual batch volumes. Requirement that subsequent data load records need to be the same as the initial data load.	Standard GSA Price for Delivery of the Record and data element (Maximum price capped at 25,001 Record Price) <i>times</i> Daily or Weekly Match Premium (2X).
Profiles	All profiles are Custom created with a Program Manager and can include any available base records, single elements or data suites.	
Communication Options (Estimates – Contact Government Customer Manager for Specific Quote)	Internet Frame Relay T1 VPN	No charge Contact S&MS Product Pricing

Consulting Pricing		
Labor Rates	Position	Daily Rate
	Senior Consultant	\$1,572
	Program Manager	\$1,473
	Information Consultant	\$1,473
	Senior System Architect	\$1,473
	Business Application Engineer	\$1,473
	Matching Specialist	\$1,276
	Network Consultant	\$1,179
	Fulfillment Specialist	\$982

D&B Data Integration Toolkit

License Fee & Marketing Packets

The Product

The Data Integration Toolkit Marketing Packets allow your customers to identify new customers, plan and execute highly targeted campaigns, and optimize new sales opportunities by leveraging corporate family relationships. Packets available are:

WorldBase Marketing ID

The most efficient way to gain basic marketing information about a potential prospect such as business name, address, D&B® D-U-N-S® Number, fax, phone and trade style.

WorldBase Marketing Plus

The same information included in D&B WorldBase Marketing ID plus business intelligence such as executive names and titles, financials, number of employees, import or export code, branch indicator, and more.

WorldBase Marketing Plus with Linkage

The same information included in D&B WorldBase Marketing Plus, with the addition of corporate family relationships.

Linkage Packet

This is a packet that includes all available linkage information on a specific DUNS #.

Business Verification

Identify a company and check its location with background information such as primary name, address, phone number, SIC code, branch indicator and D-U-N-S® Number.

US Tax identification (FEIN)

The US Tax Identification or Federal Employer Identification Number (FEIN) provides the customers with the Federal Employer Identification Number that can be used to verify a customer prior to setting up an account.

US Industry Classification

Helps you migrate from the Standard Industrial Classification (SIC codes) system to its replacement for the region the North American Industry Classification System (NAICS).

Geo Point

Provides access to geographic information (latitude and longitude co-ordinates) for use in your pre-screening marketing and sales processes. Available on businesses across the US, Canada, Germany and the UK.

Duns # Pricing

Transactional pricing of D&B® D-U-N-S® number assignment is now available at a step-down charge per lookup.

Investment

The investment costs for utilizing these packets includes the license fee for the Data Integration Toolkit, plus a charge for each individual packet.

Profiles	Price
Standard License Fee	\$27,370.00
Enterprise License (up to 10 licenses)	\$146,625.00
SAP, Siebel or PeopleSoft Module*	\$11,730.00
Monitoring Module**	\$9,775.00
Transactional Name and Address Standardization (TAS) Module	\$12,218.75
Transactional Name and Address Standardization (TAS) Module renewal	\$12,218.75

* Pre-buil modules, no access to the toolkit code

** The only S&MS Packets available for monitoring are the Linkage Packet and Business Verification. The WorldBase Packets are **NOT** eligible for monitoring.

**Data Integration Toolkit
Name and Address Standardization**

Description

The Product

Name and Address Standardization, a module of the Data Integration Toolkit allows customers to standardize and correct name and address information in real time, thus improving the quality of the data in any business system or data warehouse.

Standardized addresses can be added to any Match request initiated via the toolkit to increase the MatchGrade score to one that is more apt to fall within acceptable range.

Investment

The investment costs include a Name and Address Standardization license fee plus a prepaid transaction fee. (Note: Customers must purchase the Data Integration Toolkit to access the Name and Address Standardization Module.)

Pricing

# of Records	Step-Down Price Per Record
1 - 10,000	\$0.1271
10,001 - 100,000	\$0.1173
100,001 - 250,000	\$0.1075
250,001 - 1,000,000	\$0.0978
> 1,000,000	\$0.0880

Data Integration Toolkit Packet Pricing – See Service Discount Plan or Monthly Discount Plan Tables

Small Business Risk Portfolio Solution

- Small Business Risk Portfolio Score scaled to Fair Isaac's SBSS 6.0
- D-U-N-S® Numbering Process
- Segmentation and Reason Codes
- Consumer Data from Trans Union

Standard SBRPS and SBRI-Powered SBRPS* Pricing Table(s)

Record Volume	Refreshment Period			
	One Time	Semi-Annual	Quarterly	Monthly
Under 10,000	\$5.15	\$6.18	\$6.69	\$9.00
10,000 - < 25,000	\$3.94	\$4.72	\$5.12	\$6.89
25,000 - < 50,000	\$3.65	\$4.37	\$4.74	\$6.37
50,000 - < 75,000	\$3.52	\$4.22	\$4.57	\$6.16
Over 75,000	Custom			

•\$2,932.50 minimum charge

•Price is driven by number of accounts processed, not by DUNS Number

•A \$3,910 fee applies if file formatting services are required (if customer file is not per specifications)

•If a re-run is required, a \$2,443.75 processing fee will be applied

NOTE: SBRI-Powered SBRPS is priced at a 17% premium over the above price, with the premium being applied to the appropriate SBRI product codes.

Supply Management Solutions

SMS Combination Data Packages ¹	Per U.S. Input Record Price	Per non-U.S. Input Record Price
Data Rationalization ²	\$1.27	\$1.27
Supplier Diversity ^{3,8}	\$1.71	\$1.27
Enhanced Green ⁴	\$0.98	N/A
Spend Analytics and Compliance ⁶	\$3.42	\$3.00
Risk Management ^{7,10}	\$4.55	\$3.00
Supply Management Complete ^{9,10}	\$5.82	\$5.82

¹ Additional data block pricing is available.

² Data Rationalization includes DUNSRight® and Identification and Demographics

³ Supplier Diversity includes Data Rationalization and Enhanced Diversity Information

⁴ Business Verification Data Block and Green Business Information

⁶ Spend Analytics & Compliance includes Data Rationalization, Linkage and Enhanced Diversity Information

⁷ Risk Management includes Data Rationalization, Linkage, Enhanced Diversity and Enhanced Risk Information

⁸ Includes Diversity Classification Resolution Detail Reports

⁹ Supply Management Complete includes Risk Management Combination Package.

¹⁰ Does not contain Financial Information and Risk Scores outside the US

Refresh Schedule	Refresh Cost
Up to One (1)	16.0%
Up to Three (3)	32.0%
Up to five (5) *	50.0%
Monthly *	70.0%

* Not Available with Supply Base Analysis Module without SMS Product Manager's alignment

SMS Basic Data Blocks	Per U.S. Input Record Price	Per non-U.S. Input Record Price
Business Verification ¹	\$0.59	\$0.59
Diversity - Identification	\$0.20	N/A
Diversity – Enhanced ^{1,2}	\$0.49	N/A
Diversity – Enhanced Plus ³	\$0.98	N/A
Green – Identification ***	\$0.39	N/A
Green – Enhanced ****	\$0.98	N/A
Corporate Linkage - Identification	\$1.17	\$1.17
Corporate Linkage - Enhanced	\$1.78	\$1.78
Risk Scores	\$1.47	N/A

¹ Includes the DUNSRight® Process

² Electronic match only, returns only Diverse businesses

³ Electronic match only, returns only Diverse and Green businesses

*** Maximum price for Green ID file is based on Green file size

**** Maximum price for Enhanced Green File is based on Green file size

SMS Single Element Data Block	Per U.S. Input Record Price	Per non-U.S. Input Record Price
DUNS Number Only – Includes the DUNSRight® process	\$0.20	\$0.20
Business Ownership – Legal Status	\$0.33	\$0.33
Out of Business Indicator	\$0.15	\$0.15
Contact Name and Title (per name)	\$0.04	\$0.04
Ticker Symbol	\$0.15	\$0.15
URL	\$0.15	\$0.15
Employees	\$0.15	\$0.15
Sales Information	\$0.15	\$0.15
SIC codes and Descriptions	\$0.15	\$0.15
NAICS codes and Descriptions	\$0.15	\$0.15
FEIN – Tax ID – National ID	\$0.15	\$0.15
One Up Linkage	\$0.42	\$0.42
Domestic Upward Linkage	\$0.49	\$0.49
Global Upward Linkage	\$0.57	\$0.57
Patriot Act Indicators (does not include Screening)	\$0.92	N/A
Debarment ID	\$0.10	N/A
Rating	\$1.17	N/A
Paydex	\$1.17	N/A
Credit Score	\$1.47	N/A
FSS	\$1.47	N/A
SER Score	\$1.37	N/A
Retro Scores (SER or FSS) up to 2 years	\$2.05	N/A
Financial Overview	\$1.47	N/A
Franchise Type*	\$0.18	N/A
Suits, Liens, Judgment indicators	\$0.10	N/A
Bankruptcy Indicator	\$0.10	N/A
HR-BD Indicators	\$1.08	N/A
Global Risk Scores	N/A	Per Non-US Bid Process

* Maximum price for Franchise Type

\$21,016.25

Input Records*	Volume Adjustment
25,000 - 49,999	12.50%
50,000 - 74,999	25.00%
75,000 - 99,999	37.50%
100,000 - 249,999	50.00%
250,000 - 499,999	62.50%
500,000 - 749,999	75%
750,000+	Custom

*No volume adjustments when pricing on Unique DUNS appends

Global Reference Solution (GRS)

Service Options	<p>Global Reference Solution (GRS) consists of an interactive, web-based portal that offers agency customers easy and direct access to D&B's 100-million record global business database.</p> <p>GRS facilitates agency efforts to:</p> <ul style="list-style-type: none">▪ Assess risk by verifying the existence and background of businesses anywhere in the world▪ Search D&B's global business database more efficiently by using key executive, business name, address, geography, corporate structure, business size and industry▪ "Pierce the corporate veil" by uncovering hidden relationships among companies▪ Source for new suppliers▪ Increase the effectiveness of outreach campaigns by targeting specific subsets of the business universe
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Pricing

Subscription Pricing Schedule:

Number of seats:	Included # of Credits	Price View/Read/Print/Export
1	100,000	\$86,020.00
2	190,000	\$145,647.50
3	285,000	\$202,342.50
4	380,000	\$258,060.00
5	475,000	\$312,800.00
6	545,000	\$359,720.00
7	635,000	\$412,505.00
8	725,000	\$467,245.00
9	815,000	\$520,030.00
10	905,000	\$572,815.00
Up to 15	1,315,000	\$811,325.00
Up to 20	1,660,000	\$1,010,735.00

Additional Credits	
# of credits	Package Price
1,000	\$786
5,000	\$3,733
10,000	\$6,975
15,000	\$9,825
20,000	\$12,281
50,000	\$26,822
100,000	\$45,981

Action	# of Credits Charged
Search & View	0
Print/Export a Record	1
Print/Export a tree	20

Fixed Rate Premium Access – Information Services

Product Availability	<p>D&B offers our largest government customers fixed rate premium access to certain business information services for one year at a flat rate, to be paid upfront in full. This offering is available to existing Annual Discount or Monthly Discount plan customers, based upon their prior usage history, provided that they increase their total commitment amount by the Year 1 Qualifier percentage in the table below. In return, they receive unlimited access to the domestic D&B report offerings covered by the plan.</p> <p>Offering applies to all D&B Risk Management Services (RMS) transactional offerings including Public Records, Alert Services, Severe Risk and WorldBase access, including Global Marketing Lists and Global Family Linkage.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">Current SDP Commitment Range</th> <th style="text-align: center;">YEAR 1 QUALIFIER - Minimum Increase</th> <th style="text-align: center;">SERVICE THRESHOLD</th> <th style="text-align: center;">OUT YEAR QUALIFIER - Minimum Increase</th> <th style="text-align: center;">SERVICE AVAILABLE</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">\$5,000 - \$99,999</td> <td style="text-align: center;">30%</td> <td style="text-align: center;">2x</td> <td style="text-align: center;">15%</td> <td style="text-align: center;">2x</td> </tr> <tr> <td style="text-align: center;">\$100,000 - \$249,999</td> <td style="text-align: center;">25%</td> <td style="text-align: center;">2.5x</td> <td style="text-align: center;">12.50%</td> <td style="text-align: center;">2.5x</td> </tr> <tr> <td style="text-align: center;">\$250,000 - \$499,999</td> <td style="text-align: center;">20%</td> <td style="text-align: center;">2.5x</td> <td style="text-align: center;">10.00%</td> <td style="text-align: center;">2.5x</td> </tr> <tr> <td style="text-align: center;">\$500,000+</td> <td style="text-align: center;">15%</td> <td style="text-align: center;">3x</td> <td style="text-align: center;">7.50%</td> <td style="text-align: center;">3x</td> </tr> </tbody> </table>	Current SDP Commitment Range	YEAR 1 QUALIFIER - Minimum Increase	SERVICE THRESHOLD	OUT YEAR QUALIFIER - Minimum Increase	SERVICE AVAILABLE	\$5,000 - \$99,999	30%	2x	15%	2x	\$100,000 - \$249,999	25%	2.5x	12.50%	2.5x	\$250,000 - \$499,999	20%	2.5x	10.00%	2.5x	\$500,000+	15%	3x	7.50%	3x
Current SDP Commitment Range	YEAR 1 QUALIFIER - Minimum Increase	SERVICE THRESHOLD	OUT YEAR QUALIFIER - Minimum Increase	SERVICE AVAILABLE																						
\$5,000 - \$99,999	30%	2x	15%	2x																						
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\$250,000 - \$499,999	20%	2.5x	10.00%	2.5x																						
\$500,000+	15%	3x	7.50%	3x																						
Access Mechanism	www.dnb.com																									
Usage Calculations	Usage against a Fixed Rate Premium Access Subscription is calculated using the undiscounted GSA list price for each report. International usage is limited to 15% of the commitment amount.																									

Renewal Requirement	<p>To remain in the FRPAS plan, the customer must increase their D&B renewal each year by EITHER the qualifier percentage of the prior year commitment, or by the percentage by which prior year usage exceeded the Service Threshold, whichever is greater.</p> <p>Example: A customer with an SDP commitment of \$75,000 enters the FRPAS program with a commitment amount of \$100,000 (this 33% increase exceeds the 30% minimum to join the program). Their Service Threshold is set at 2.5x their commitment amount, or \$250,000. If their usage in the current year totals \$300,000, they must increase their commitment by 20% ($\\$50,000 \text{ excess usage} / \\$250,000 \text{ commitment}$) to \$120,000 in the renewal year to remain in the FRPAS program. This entitles them to a Service Threshold of $2.5 \times \\$120,000 = \\$300,000$ in the renewal year.</p>
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Hoover's/First Research

Effective October 23, 2013

Per User Per Year

Named Users	Researcher-Level 1 (Premium Select, all Regions & Targets, 0 DLs)	Prospector-Level 2 (Premium Select, all Regions & Targets, 10k DLs)	Relationship Manager-Level 3 (Premium Select, all Regions & Targets, Family Tree, 250k DLs)	Family Tree (FT) Add-On	First Research (FR) Add-On
Single user	\$ 1,755				
3-4	\$ 846	\$ 1,399	\$ 1,953	\$ 407	\$ 635
5-9	\$ 586	\$ 1,017	\$ 1,485	\$ 342	\$ 630
10-14	\$ 420	\$ 772	\$ 1,417	\$ 332	\$ 626
15-19	\$ 386	\$ 758	\$ 1,320	\$ 323	\$ 621
20-29	\$ 376	\$ 738	\$ 1,246	\$ 313	\$ 616
30-49	\$ 357	\$ 709	\$ 1,173	\$ 303	\$ 614
50-74	\$ 347	\$ 660	\$ 1,124	\$ 293	\$ 611
75-99	\$ 308	\$ 584	\$ 996	\$ 259	\$ 541
100-149	\$ 282	\$ 536	\$ 913	\$ 239	\$ 497
150-199	\$ 232	\$ 441	\$ 751	\$ 190	\$ 404
200-249	\$ 202	\$ 384	\$ 654	\$ 162	\$ 348
250-299	\$ 181	\$ 345	\$ 588	\$ 143	\$ 311
300-399	\$ 166	\$ 316	\$ 539	\$ 129	\$ 283
400-499	\$ 145	\$ 275	\$ 469	\$ 110	\$ 245
500-999	\$ 131	\$ 248	\$ 422	\$ 98	\$ 219
>1000	Custom pricing - contact Hoovers pricing manager				

Named Users	Access Hoover's Add-On			Access Hoover's Stand-Alone (with FT, FR)	First Research Stand-Alone	Add-Ons that are Independent	
	w/FT, FR for Level 1	w/FT, FR for Level 2	w/FT, FR for Level 3			Downloads	Discounted Price
Single user					\$ 1,711		
3-4					\$ 733	Per 100k	\$ 2,932.50
5-9	\$ 587	\$ 293	\$ 176	\$ 1,108	\$ 718	ConnectMail #	Discounted Price
10-14	\$ 469	\$ 166	\$ 113	\$ 818	\$ 684	200-499	\$ 1.16
15-19	\$ 467	\$ 147	\$ 99	\$ 788	\$ 651	500-999	\$ 1.05
20-29	\$ 442	\$ 136	\$ 91	\$ 761	\$ 633	1,000-1,499	\$ 1.02
30-49	\$ 423	\$ 123	\$ 81	\$ 724	\$ 627	1,500-2,999	\$ 0.90
50-74	\$ 362	\$ 110	\$ 71	\$ 669	\$ 616	3,000-5,999	\$ 0.87
75-99	\$ 318	\$ 97	\$ 62	\$ 590	\$ 546	6,000-9,999	\$ 0.79
100-149	\$ 292	\$ 89	\$ 56	\$ 540	\$ 501	10,000-19,99	\$ 0.79
150-199	\$ 240	\$ 75	\$ 45	\$ 444	\$ 408	20,000-29,99	\$ 0.78
200-249	\$ 209	\$ 67	\$ 39	\$ 386	\$ 352	30,000-74,99	\$ 0.78
250-299	\$ 187	\$ 61	\$ 35	\$ 347	\$ 314	75,000-149,9	\$ 0.71
300-399	\$ 171	\$ 57	\$ 32	\$ 318	\$ 286	150,000-299,	\$ 0.67
400-499	\$ 149	\$ 51	\$ 28	\$ 277	\$ 247	300,000-599,	\$ 0.65
500-999	\$ 133	\$ 48	\$ 25	\$ 249	\$ 221	600,000-749,	\$ 0.63
>1000						>750000	\$ 0.59

GSA Quick Guide - SDP

Subscription Discount Plan (SDP) GSA Only FY14 Quick Price Guide - Effective October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount	The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.
\$1,000-\$1,999	0.00%	Band 1	
\$2,000-\$2,999	6.00%	Band 2	
\$3,000-\$9,999	24.00%	Band 3	
\$10,000-\$24,999	28.00%	Band 4	
\$25,000-\$99,999	30.00%	Band 5	
\$100,000-\$1,999,999	35.00%	Band 6	
\$2,000,000 +	Custom	Band 7	

Prices include a base discount of 2.25% or more in addition to the band discounts above.

<u>Annual Service Fee</u>	<u>FY14 GSA Price</u>
Basic Single Locations and Originating Points	\$419.66
Basic Participating Points	\$140.27
Extended Archive - per user	\$49.85
Enhanced Archive:	
up to 5 users	\$306.94
each user over 5	\$49.85

Participating Points Service Fee Waiver:

The Service Fee for a Participating Point may be waived if the level of reference service is maintained or increased. Only 1 Participating Point within a zip code is charged the Service Fee and all others within that zip code are not charged the Service Fee.

D&B Policy Statement

This is a partial listing of products and services offered by D&B. For Information on products and services not listed in this price list and about how additional charges may impact you, please call our Customer Service Center at 1-800-424-2495 or contact your local sales

All products and services are provided subject to availability. For Services available on Branch Locations, the charge is the same as

ANNUAL SUBSCRIPTIONS – GENERAL

D&B offers Customers an opportunity to save on the cost of services through Annual Subscriptions. A Customer who makes a commitment to use a certain level of service within a particular time period receives services at a discount from the list price charged Customers who do not make such commitments. A Subscription is a commitment to buy a specified dollar level of products and services that may be used during the Subscription period. Subscription Customers also have access to some services that are not otherwise available.

ANNUAL SUBSCRIPTIONS – INFORMATION SERVICES

Use Below Subscription Amount. Customers receive discounts because they promise to use a certain minimum dollar level of service. The Subscription Customer contracts for the availability during the term of a specific dollar level of service. Consequently, the dollar value of the Annual Subscription is offered subject to the basic rule that this level of service must be used or the unused portion will be lost. *D&B is not obligated to give any refunds for the unused dollar value of the Annual Subscription except as is otherwise provided in the Master Agreement.*

D & B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	28.00%	Band 4
\$25,000-\$99,999	30.00%	Band 5
\$100,000-\$1,999,999	35.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 2.25% or more in addition to the band discounts above.

	FY14 GSA Price	Discount Schedule Based On Annual Upfront Commitment					
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
		\$1,000-	\$2,000-	\$3,000-	\$10,000-	\$25,000-	\$100,000-
		\$1,999	\$2,999	\$9,999	\$24,999	\$99,999	\$1,999,999
Advanced Scoring Report	\$60.23	\$60.23	\$56.62	\$45.78	\$43.37	\$42.16	\$39.15
Annual Report Update Program (See D&B Monitoring Services price insert)							
Business Background Report	\$18.77	\$18.77	\$17.64	\$14.26	\$13.51	\$13.14	\$12.20
Business Information Report							
U.S., Puerto Rico, Virgin Islands	\$75.00	\$75.00	\$70.50	\$57.00	\$54.00	\$52.50	\$48.75
Asia/Pacific, Africa/Middle East	\$481.26	\$481.26	\$452.39	\$365.76	\$346.51	\$336.88	\$312.82
Canada	\$133.14	\$133.14	\$125.15	\$101.18	\$95.86	\$93.19	\$86.54
Europe	\$312.15	\$312.15	\$293.43	\$237.24	\$224.75	\$218.51	\$202.90
Latin America/Caribbean	\$368.50	\$368.50	\$346.39	\$280.06	\$265.32	\$257.95	\$239.52
Comprehensive Report--U.S.	\$103.20	\$103.20	\$97.01	\$78.44	\$74.31	\$72.24	\$67.08
Continuous Monitoring Service (See Monitoring Services)							
Credit Check Report	\$30.68	\$30.68	\$28.84	\$23.32	\$22.09	\$21.47	\$19.94
Credit Scoring Report (See Predictive Scoring Services)							
Data Integration Products and Services (See separate price inserts)							
D&B Connect Data Packets							
Basic	\$22.83	\$22.83	\$21.46	\$17.35	\$16.44	\$15.98	\$14.84
Enhanced	\$33.06	\$33.06	\$31.08	\$25.12	\$23.80	\$23.14	\$21.49
Premier	\$76.25	\$76.25	\$71.67	\$57.95	\$54.90	\$53.37	\$49.56
Duns Financial Profile	\$219.69	\$219.69	\$206.51	\$166.97	\$158.18	\$153.79	\$142.80
Federal Information Report	\$96.51	\$96.51	\$90.72	\$73.35	\$69.49	\$67.56	\$62.73
Financial Stress Scoring Report (See Predictive Scoring Services)							
Industry Credit Scoring (See Predictive Scoring Services)							
Industry Trends Report (Quarterly Updates Included)	\$243.40	\$243.40	\$228.79	\$184.98	\$175.25	\$170.38	\$158.21
Insurance Services							
Verification	\$11.25	\$305.50	\$10.58	\$232.18	\$214.61	\$208.50	\$192.46
Large Policy Risk	\$108.63	\$305.50	\$102.11	\$232.18	\$214.61	\$208.50	\$192.46
International Services							
Africa/Middle East							
Business Information Report	\$481.26	\$481.26	\$452.39	\$365.76	\$346.51	\$336.88	\$312.82
Asia/Pacific							
Business Information Report	\$481.26	\$481.26	\$452.39	\$365.76	\$346.51	\$336.88	\$312.82
Comprehensive Report	\$562.95						
Canada							
Business Information Report	\$133.14	\$133.14	\$125.15	\$101.18	\$95.86	\$93.19	\$86.54
Comprehensive Report	\$218.35	\$218.35	\$205.25	\$165.95	\$157.21	\$152.85	\$141.93
Business Monitoring - BIR only	\$57.65	\$57.65	\$54.19	\$43.82	\$41.51	\$40.36	\$37.47
Payment Analysis Report	\$133.14	\$133.14	\$125.15	\$101.18	\$95.86	\$93.19	\$86.54
Europe							
Business Information Report	\$312.15	\$312.15	\$293.43	\$237.24	\$224.75	\$218.51	\$202.90
Business Monitoring - BIR only	\$86.84	\$86.84	\$81.63	\$66.00	\$62.53	\$60.79	\$56.45
Compact Report	\$251.47	\$251.47	\$236.38	\$191.12	\$181.06	\$176.03	\$163.46
Comprehensive Report	\$342.75	\$342.75	\$322.18	\$260.49	\$246.78	\$239.92	\$222.78
Latin America/Caribbean							
Business Information Report	\$368.50	\$368.50	\$346.39	\$280.06	\$265.32	\$257.95	\$239.52
International Solutions Center (In addition to report charge)							
Search and Access	\$28.09	\$28.09	\$26.41	\$21.35	\$20.23	\$19.67	\$18.26
Country Risk & Export Services*							
Country Report	\$599.06						
Country Report with Monitoring	\$820.56						
International Risk & Payment Review	\$1,443.03						
International Risk & Payment Review (One Issue)	\$231.52						
Country RiskLine Report	\$82.41						
Country Risk Services for the Internet							
Africa	\$5,116.24						
Middle East	\$5,116.24						
East Europe	\$6,464.21						
Asia Pacific	\$6,464.21						

	Discount Schedule Based On Annual Upfront Commitment						
	FY14 GSA	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
	Price	\$1,000-	\$2,000-	\$3,000-	\$10,000-	\$25,000-	\$100,000-
		\$1,999	\$2,999	\$9,999	\$24,999	\$99,999	\$1,999,999
Americas	\$6,464.21						
West Europe	\$6,464.21						
Global	\$32,338.63						
*Additional discount not available							
Investigation Services - International Companies (In addition to report charge)							
Standard Investigation							
Two-way (Canada, 3-5 business day service)	\$258.46	\$258.46	\$242.95	\$196.43	\$186.09	\$180.92	\$168.00
Investigation Services - U.S. Companies (In addition to report charge)							
Standard Investigation							
Two-Day Investigation	\$99.84	\$99.84	\$93.85	\$75.88	\$71.89	\$69.89	\$64.90
Two-Day Investigation with Call Back	\$149.76	\$149.76	\$140.78	\$113.82	\$107.83	\$104.83	\$97.35
Next-Day Investigation with Call Back	\$399.25	\$399.25	\$375.30	\$303.43	\$287.46	\$279.48	\$259.51
Patriot Act Compliance							
United States	\$3.60	\$3.60	\$3.38	\$2.73	\$2.59	\$2.52	\$2.34
Africa/Middle East	\$24.54	\$24.54	\$23.06	\$18.65	\$17.67	\$17.17	\$15.95
Asia Pacific	\$24.54	\$24.54	\$23.06	\$18.65	\$17.67	\$17.17	\$15.95
Canada	\$6.77	\$6.77	\$6.37	\$5.15	\$4.88	\$4.74	\$4.40
Europe	\$15.91	\$15.91	\$14.96	\$12.09	\$11.46	\$11.14	\$10.34
Latin America	\$18.79	\$18.79	\$17.66	\$14.28	\$13.53	\$13.15	\$12.21
Patriot Act Compliance Plus							
United States	\$15.91	\$15.91	\$14.96	\$12.09	\$11.46	\$11.14	\$10.34
Africa/Middle East	\$108.49	\$108.49	\$101.98	\$82.45	\$78.11	\$75.94	\$70.52
Asia Pacific	\$108.49	\$108.49	\$101.98	\$82.45	\$78.11	\$75.94	\$70.52
Canada	\$29.97	\$29.97	\$28.17	\$22.78	\$21.58	\$20.98	\$19.48
Europe	\$70.31	\$70.31	\$66.09	\$53.44	\$50.62	\$49.22	\$45.70
Latin America	\$83.14	\$83.14	\$78.15	\$63.18	\$59.86	\$58.20	\$54.04
Payment Analysis Report	\$52.72	\$52.72	\$49.56	\$40.07	\$37.96	\$36.91	\$34.27
Payment Profile Report							
Predictive Scoring Services							
Commercial Credit Scoring Report or Readout (Annual Earned Discount)							
First 250 Reports	\$52.72	\$28.24	\$49.56	\$21.46	\$19.84	\$19.27	\$17.79
251-999 Reports	\$42.85	\$28.24	\$40.28	\$21.46	\$19.84	\$19.27	\$17.79
1000+ Reports	\$13.90	\$28.24	\$13.06	\$21.46	\$19.84	\$19.27	\$17.79
DecisionMaker and Credit Score Monitoring (Contact D&B Sales Associate or Customer Service Center at 800-234-3867)							
Financial Stress Scoring Report	\$50.42	\$28.24	\$47.39	\$21.46	\$19.84	\$19.27	\$17.79
Commercial Credit Scoring Report or Readout - Industry Specific							
Level I Report - Apparel and Trucking Only							
Level I Trade Tape Participant	\$9.89	\$9.89	\$9.29	\$7.51	\$7.12	\$6.92	\$6.43
Level I Standard	\$29.65	\$29.65	\$27.87	\$22.53	\$21.35	\$20.75	\$19.27
Level II Report - Apparel, Computers, Construction, Office Products, Trucking							
Level II Trade Tape Participant	\$19.77	\$19.77	\$18.59	\$15.03	\$14.24	\$13.84	\$12.85
Level II Standard	\$39.55	\$39.55	\$37.17	\$30.05	\$28.47	\$27.68	\$25.70
Risk Scoring Report	\$58.23	\$58.23	\$54.74	\$44.25	\$41.93	\$40.76	\$37.85
Small Ticket Leasing Credit Score Report							
Trade Tape Participant	\$29.65	\$29.65	\$27.87	\$22.53	\$21.35	\$20.75	\$19.27
Standard	\$32.62	\$32.62	\$30.66	\$24.79	\$23.48	\$22.83	\$21.20
Wireless Credit Score Report							
Trade Tape Participant	\$26.37	\$26.37	\$24.79	\$20.04	\$18.98	\$18.46	\$17.14
Standard	\$39.55	\$39.55	\$37.17	\$30.05	\$28.47	\$27.68	\$25.70
Small Bus. Risk Account Score Report	\$30.89	\$30.89	\$29.04	\$23.48	\$22.24	\$21.62	\$20.08
Public Records							
Public Records Search Summary							
Search 1 State	\$12.05	\$12.05	\$11.33	\$9.16	\$8.68	\$8.440	\$7.83
Business Registrations	\$34.42	\$34.42	\$32.35	\$26.16	\$24.78	\$24.090	\$22.37
UCC Filings	\$34.42	\$34.42	\$32.35	\$26.16	\$24.78	\$24.090	\$22.37
Suits/ Liens/ Judgments	\$36.68	\$36.68	\$34.48	\$27.87	\$26.41	\$25.670	\$23.84
Bankruptcies	\$36.68	\$36.68	\$34.48	\$27.87	\$26.41	\$25.670	\$23.84
Search 2 States							
Business Registrations	\$68.84	\$68.84	\$64.71	\$52.32	\$49.56	\$48.180	\$44.74
UCC Filings	\$68.84	\$68.84	\$64.71	\$52.32	\$49.56	\$48.180	\$44.74
Suits/ Liens/ Judgments	\$73.35	\$73.35	\$68.95	\$55.75	\$52.81	\$51.350	\$47.68
Bankruptcies	\$73.35	\$73.35	\$68.95	\$55.75	\$52.81	\$51.350	\$47.68
Search 3 States							
Business Registrations	\$103.25	\$103.25	\$97.06	\$78.47	\$74.34	\$72.28	\$67.11
UCC Filings	\$103.25	\$103.25	\$97.06	\$78.47	\$74.34	\$72.28	\$67.11
Suits/ Liens/ Judgments	\$110.03	\$110.03	\$103.43	\$83.62	\$79.22	\$77.02	\$71.52
Bankruptcies	\$110.03	\$110.03	\$103.43	\$83.62	\$79.22	\$77.02	\$71.52
Search 4 or more States							
Business Registrations	\$137.67	\$137.67	\$129.41	\$104.63	\$99.12	\$96.37	\$89.49
UCC Filings	\$137.67	\$137.67	\$129.41	\$104.63	\$99.12	\$96.37	\$89.49
Suits/ Liens/ Judgments	\$146.70	\$146.70	\$137.90	\$111.49	\$105.63	\$102.69	\$95.36
Bankruptcies	\$146.70	\$146.70	\$137.90	\$111.49	\$105.63	\$102.69	\$95.36
Processing Charges per 100 filings (when total filings exceed 100)	\$47.65	\$47.65	\$44.79	\$36.22	\$34.31	\$33.36	\$30.97
Mail Delivery Charge per report	\$13.82	\$13.82	\$12.99	\$10.50	\$9.95	\$9.68	\$8.98
Rating or Reference Lookup	\$11.75	\$11.75	\$11.04	\$8.93	\$8.46	\$8.22	\$7.64
Report Refresh							

	Discount Schedule Based On Annual Upfront Commitment						
	FY14 GSA	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
	Price	\$1,000-	\$2,000-	\$3,000-	\$10,000-	\$25,000-	\$100,000-
Business Information Report - 12 months	\$47.32						
Comprehensive Report - 12 months	\$63.10						
Report & Text Sections							
Report Summary Information							
ID & Summary - Bankers Advisory Service	\$18.88	\$18.88	\$17.75	\$14.35	\$13.60	\$13.22	\$12.27
ID & Summary - Business Information Report	\$19.77	\$19.77	\$18.59	\$15.03	\$14.24	\$13.84	\$12.85
ID & Summary - Credit Advisory System	\$18.88	\$18.88	\$17.75	\$14.35	\$13.60	\$13.22	\$12.27
ID & Summary - Duns Underwriting Guide	\$18.88	\$18.88	\$17.75	\$14.35	\$13.60	\$13.22	\$12.27
ID & Summary - Government Activity Report	\$18.88	\$18.88	\$17.75	\$14.35	\$13.60	\$13.22	\$12.27
ID & Summary -PAR Report	\$19.77	\$19.77	\$18.59	\$15.03	\$14.24	\$13.84	\$12.85
Payment Information							
Payment Details	\$19.62	\$19.62	\$18.45	\$14.91	\$14.13	\$13.74	\$12.76
Payment Trends VS Industry	\$19.77	\$19.77	\$18.59	\$15.03	\$14.24	\$13.84	\$12.85
Summary of Payment Habits by Dollar Range	\$16.47	\$16.47	\$15.48	\$12.52	\$11.86	\$11.53	\$10.70
Summary of Payment Habits by Industry	\$16.47	\$16.47	\$15.48	\$12.52	\$11.86	\$11.53	\$10.70
Financial Information							
Financial Information	\$19.77	\$19.77	\$18.59	\$15.03	\$14.24	\$13.84	\$12.85
Key Business Ratios (only available on dnb.com)	\$34.62	\$34.62	\$32.54	\$26.31	\$24.93	\$24.23	\$22.50
Key Business Ratios with Financials (only available on dnb.com)	\$45.47	\$45.47	\$42.74	\$34.56	\$32.74	\$31.83	\$29.56
Financial Norms & Ratios - Bankers Advisory Service	\$31.48	\$31.48	\$29.59	\$23.92	\$22.66	\$22.03	\$20.46
Financial Norms & Ratios - Credit Advisory System	\$31.48	\$31.48	\$29.59	\$23.92	\$22.66	\$22.03	\$20.46
Financial Norms & Ratios - Duns Underwriting Guide	\$31.48	\$31.48	\$29.59	\$23.92	\$22.66	\$22.03	\$20.46
Banking Information							
Banking Details	\$6.29	\$6.29	\$5.91	\$4.78	\$4.53	\$4.40	\$4.09
Banking Relationship and Commentary	\$6.29	\$6.29	\$5.91	\$4.78	\$4.53	\$4.40	\$4.09
Credit Profile Information							
Executive Commentary with Bankers Advisory Service Score	\$31.48	\$31.48	\$29.59	\$23.92	\$22.66	\$22.03	\$20.46
Executive Commentary with Credit Advisory System Score	\$31.48	\$31.48	\$29.59	\$23.92	\$22.66	\$22.03	\$20.46
Executive Commentary with Duns Underwriting Guide Score	\$31.48	\$31.48	\$29.59	\$23.92	\$22.66	\$22.03	\$20.46
Credit Profile with Rating and PAYDEX Score Trends	\$29.65	\$29.65	\$27.87	\$22.53	\$21.35	\$20.75	\$19.27
Rating Analysis	\$13.18	\$13.18	\$12.39	\$10.02	\$9.49	\$9.22	\$8.57
Public Filing Information							
Public Filings Summary	\$18.88	\$18.88	\$17.75	\$14.35	\$13.60	\$13.22	\$12.27
Suit, Lien, Judgment, Bankruptcy Details	\$19.77	\$19.77	\$18.59	\$15.03	\$14.24	\$13.84	\$12.85
Suit, Lien, Judgment, Bankruptcy & UCC Filing Details	\$25.17	\$25.17	\$23.66	\$19.13	\$18.12	\$17.62	\$16.36
Business History & Operations Combo	\$25.17	\$25.17	\$23.66	\$19.13	\$18.12	\$17.62	\$16.36
BIR History*	\$27.95		\$26.27				
BIR Operations*	\$27.95		\$26.27				
Special Event Information							
Special Events/Updates/Changes	\$12.58	\$12.58	\$11.83	\$9.56	\$9.06	\$8.81	\$8.18
Government Information*							
Government Background Information	\$12.58	\$12.58	\$11.83	\$9.56	\$9.06	\$8.81	\$8.18
Government Claims	\$12.58	\$12.58	\$11.83	\$9.56	\$9.06	\$8.81	\$8.18
Government Contracts	\$18.88	\$18.88	\$17.75	\$14.35	\$13.60	\$13.22	\$12.27
Government Debarments	\$12.58	\$12.58	\$11.83	\$9.56	\$9.06	\$8.81	\$8.18
Government Grants	\$12.58	\$12.58	\$11.83	\$9.56	\$9.06	\$8.81	\$8.18
Government Loans	\$12.58	\$12.58	\$11.83	\$9.56	\$9.06	\$8.81	\$8.18
Corporate Family Activity Summary	\$18.88	\$18.88	\$17.75	\$14.35	\$13.60	\$13.22	\$12.27
* Currently not available on dnb.com							
Risk Activity Report	\$5.66	\$5.66	\$5.32	\$4.30	\$4.08	\$3.96	\$3.68
Search Fee	\$10.96	\$10.96	\$10.30	\$8.33	\$7.89	\$7.67	\$7.12
Applies only to users of DunsVoice and D&B Solution Center When a business is confirmed but no products are purchased							
Service Fees (Annual fee)							
Basic Single Locations and Originating Points	\$419.66						
Basic Participating Points	\$140.27						
Extended Archive - per user	\$49.85						
Enhanced Archive:							
up to 5 users	\$306.94						
each user over 5	\$49.85						
Severe Risk Option (See D&B Monitoring Services price insert)							
Supplier Management Services (See SMS Tab of this price sheet)							
All Product and Services include Delivery Charge							

D & B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Monitoring Services are comprised of four offerings:

Together, Alert Services and Severe Risk provide a client with ultimate protection against risk.

1. Alert Services -- a proactive account management tool that works as an "early warning detection system." Available in 2 versions. Alert services select allows customers to customize their service by selecting data elements to meet their specific requirements. There are currently thirteen (13) data elements to choose from, which are available on a daily, weekly, monthly, bi-monthly or quarterly delivery basis. Delivery available via dnb.com, E-Mail, FTP, facsimile or mail. Alert Services Inquiry monitors a pre-selected list of elements across all customer inquiries.
2. Severe Risk -- an insurance policy designed to protect the customer from severe situations that may occur within a customer's accounts. Four levels of risk notification are offered: Higher Risk, Business Deterioration, Bankruptcy and Information Alerts.
3. Continuous Monitoring -- an option to receive on-going updates to the specific D&B report sections of the reports customers ordered.
4. Annual Report Update Program -- a free reminder service (renewal program) that tracks which reports a has ordered in the previous ten months.

Volume discounts for Alerts are available to customers registering large numbers upfront for Monitoring. Discounts are applied as number of registrations progress through the tier levels, i.e., number of accounts. (Step-down pricing)

Step-down pricing up to 200,000 records. At 200,001 records convert range pricing

D&B Alert Services Inquiry - Offered at 2.25% discount from commercial

Basic Coverage

17% of current year's total annual upfront dollar commitment* for Subscription Discount Plan.
Minimum Offer: \$342.13

Basic Coverage w/ Severe Risk

15% of current year's total annual upfront dollar commitment for Subscription Discount Plan
Minimum offer: \$342.13 (Price Per Record)

Discount Schedule Based On Change Delivery Option

	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY
D&B Alert Services (Scores, Events, Public Filing Notification)					
1-500 Accounts					
1 Data Element	\$9.12	\$8.21	\$6.84	\$5.92	\$5.47
2 Data Elements	\$11.01	\$9.91	\$8.26	\$7.17	\$6.61
3 Data Elements	\$12.52	\$11.30	\$9.41	\$8.15	\$7.53
4 Data Elements	\$13.80	\$12.39	\$10.32	\$8.95	\$8.26
5 Data Elements	\$15.39	\$13.82	\$11.51	\$9.99	\$9.22
6 Data Elements	\$16.03	\$14.43	\$12.02	\$10.43	\$9.62
501-1,000 Accounts					
1 Data Element	\$7.56	\$6.78	\$5.65	\$4.90	\$4.52
2 Data Elements	\$9.12	\$8.21	\$6.84	\$5.92	\$5.47
3 Data Elements	\$10.64	\$9.59	\$7.98	\$6.92	\$6.38
4 Data Elements	\$11.64	\$10.47	\$8.73	\$7.57	\$6.98
5 Data Elements	\$12.87	\$11.56	\$9.65	\$8.36	\$7.71
6 Data Elements	\$13.46	\$12.12	\$10.10	\$8.76	\$8.07
1,001-5,000 Accounts					
1 Data Element	\$6.02	\$5.40	\$4.51	\$3.90	\$3.61
2 Data Elements	\$6.91	\$6.23	\$5.19	\$4.50	\$4.14
3 Data Elements	\$8.13	\$7.33	\$6.11	\$5.29	\$4.89
4 Data Elements	\$8.78	\$7.88	\$6.56	\$5.69	\$5.26
5 Data Elements	\$9.71	\$8.77	\$7.30	\$6.32	\$5.84
6 Data Elements	\$10.35	\$9.30	\$7.76	\$6.73	\$6.21
5,001-10,000 Accounts					
1 Data Element	\$4.73	\$4.25	\$3.54	\$3.06	\$2.82
2 Data Elements	\$5.61	\$5.07	\$4.22	\$3.67	\$3.37
3 Data Elements	\$6.31	\$5.68	\$4.72	\$4.10	\$3.77
4 Data Elements	\$6.91	\$6.23	\$5.19	\$4.50	\$4.14
5 Data Elements	\$7.55	\$6.78	\$5.65	\$4.90	\$4.52
6 Data Elements	\$8.13	\$7.33	\$6.11	\$5.29	\$4.89
10,001-25,000 Accounts					
1 Data Element	\$4.05	\$3.64	\$3.03	\$2.63	\$2.42
2 Data Elements	\$4.73	\$4.25	\$3.54	\$3.06	\$2.82
3 Data Elements	\$5.61	\$5.07	\$4.22	\$3.67	\$3.37
4 Data Elements	\$6.02	\$5.40	\$4.51	\$3.90	\$3.61
5 Data Elements	\$6.61	\$5.95	\$4.96	\$4.30	\$3.96
6 Data Elements	\$6.91	\$6.23	\$5.19	\$4.50	\$4.14

	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY
25,001-50,000 Accounts					
1 Data Element	\$3.74	\$3.36	\$2.81	\$2.42	\$2.24
2 Data Elements	\$4.45	\$3.96	\$3.30	\$2.86	\$2.65
3 Data Elements	\$5.03	\$4.52	\$3.75	\$3.26	\$3.01
4 Data Elements	\$5.61	\$5.07	\$4.22	\$3.67	\$3.37
5 Data Elements	\$6.02	\$5.40	\$4.51	\$3.90	\$3.61
6 Data Elements	\$6.31	\$5.68	\$4.72	\$4.10	\$3.77
50,001-100,000 Accounts					
1 Data Element	\$3.45	\$3.08	\$2.57	\$2.23	\$2.05
2 Data Elements	\$4.05	\$3.64	\$3.03	\$2.63	\$2.42
3 Data Elements	\$4.56	\$4.13	\$3.44	\$2.99	\$2.75
4 Data Elements	\$5.15	\$4.63	\$3.86	\$3.34	\$3.08
5 Data Elements	\$5.45	\$4.91	\$4.09	\$3.54	\$3.26
6 Data Elements	\$5.73	\$5.17	\$4.32	\$4.22	\$3.45
100,001-200,000 Accounts					
1 Data Element	\$3.28	\$2.98	\$2.48	\$2.16	\$1.98
2 Data Elements	\$3.87	\$3.48	\$2.88	\$2.50	\$2.31
3 Data Elements	\$4.45	\$3.96	\$3.30	\$2.86	\$2.65
4 Data Elements	\$4.92	\$4.40	\$3.68	\$3.19	\$2.93
5 Data Elements	\$5.20	\$4.69	\$3.90	\$3.37	\$3.12
6 Data Elements	\$5.45	\$4.91	\$4.09	\$3.54	\$3.26
Range Pricing					
200,001-500,000 Accounts					
1 Data Element	\$0.70	\$0.64	\$0.53	\$0.46	\$0.42
2 Data Elements	\$0.83	\$0.74	\$0.62	\$0.54	\$0.50
3 Data Elements	\$0.95	\$0.86	\$0.71	\$0.62	\$0.57
4 Data Elements	\$1.06	\$0.94	\$0.78	\$0.68	\$0.63
5 Data Elements	\$1.11	\$1.01	\$0.84	\$0.72	\$0.67
6 Data Elements	\$1.17	\$1.06	\$0.88	\$0.76	\$0.70
500,001-1,000,000 Accounts					
1 Data Element	\$0.61	\$0.55	\$0.45	\$0.39	\$0.36
2 Data Elements	\$0.71	\$0.64	\$0.53	\$0.46	\$0.43
3 Data Elements	\$0.81	\$0.73	\$0.62	\$0.53	\$0.49
4 Data Elements	\$0.91	\$0.81	\$0.67	\$0.59	\$0.54
5 Data Elements	\$0.96	\$0.86	\$0.71	\$0.63	\$0.58
6 Data Elements	\$1.01	\$0.91	\$0.75	\$0.65	\$0.61
1,00,001-2,000,000 Accounts					
1 Data Element	\$0.50	\$0.45	\$0.37	\$0.32	\$0.29
2 Data Elements	\$0.59	\$0.53	\$0.44	\$0.38	\$0.35
3 Data Elements	\$0.67	\$0.61	\$0.51	\$0.44	\$0.40
4 Data Elements	\$0.75	\$0.66	\$0.56	\$0.49	\$0.45
5 Data Elements	\$0.79	\$0.71	\$0.60	\$0.52	\$0.48
6 Data Elements	\$0.83	\$0.75	\$0.63	\$0.54	\$0.50
2,000,001-3,500,000 Accounts					
1 Data Element	\$0.38	\$0.34	\$0.28	\$0.24	\$0.22
2 Data Elements	\$0.45	\$0.40	\$0.33	\$0.29	\$0.27
3 Data Elements	\$0.52	\$0.47	\$0.39	\$0.33	\$0.31
4 Data Elements	\$0.58	\$0.51	\$0.43	\$0.37	\$0.34
5 Data Elements	\$0.61	\$0.55	\$0.46	\$0.39	\$0.36
6 Data Elements	\$0.64	\$0.58	\$0.48	\$0.41	\$0.38
3,500,001-5,000,000 Accounts					
1 Data Element	\$0.27	\$0.24	\$0.21	\$0.18	\$0.16
2 Data Elements	\$0.31	\$0.28	\$0.23	\$0.21	\$0.19
3 Data Elements	\$0.36	\$0.32	\$0.27	\$0.23	\$0.22
4 Data Elements	\$0.40	\$0.36	\$0.30	\$0.26	\$0.24
5 Data Elements	\$0.43	\$0.38	\$0.32	\$0.27	\$0.25
6 Data Elements	\$0.45	\$0.40	\$0.33	\$0.29	\$0.26
5,000,001+ Accounts					
1 Data Element	\$0.17	\$0.16	\$0.13	\$0.11	\$0.10
2 Data Elements	\$0.20	\$0.18	\$0.15	\$0.13	\$0.12
3 Data Elements	\$0.22	\$0.21	\$0.18	\$0.15	\$0.14
4 Data Elements	\$0.25	\$0.22	\$0.19	\$0.17	\$0.15
5 Data Elements	\$0.26	\$0.24	\$0.21	\$0.18	\$0.16
6 Data Elements	\$0.28	\$0.25	\$0.22	\$0.19	\$0.17
Premium Monitoring Groups - Daily Delivery Only (Annual Cost)					
Financial Section Updates	\$9.83				
Report Updates (Including Financial Section) for Business Information Report	\$16.44				

D&B Alert Services - Special Pricing Options

Multiple media output: \$162.16 per additional media.

Delivery of notifications to multiple locations: \$162.16 per additional location.

Delivery of multiple copies of notifications: \$162.16 per additional copy.

Same registrations, multiple delivery frequencies: 10% premium per additional delivery frequency based on most frequent delivery.

Same registrations, different monitored criteria: 10% premium based on higher cost profile.

All Products and Services include Delivery Charge.

GSA SDP > Monitoring Services FY14 Price List

D & B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount	
\$1,000-\$1,999	0.00%	Band 1	The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.
\$2,000-\$2,999	6.00%	Band 2	
\$3,000-\$9,999	24.00%	Band 3	
\$10,000-\$24,999	28.00%	Band 4	
\$25,000-\$99,999	30.00%	Band 5	
\$100,000-\$1,999,999	35.00%	Band 6	
\$2,000,000 +	Custom	Band 7	

Prices include a base discount of 2.25% or more in addition to the band discounts above.

FY14 GSA Price

Account Update Services

Business Monitoring (In addition to U.S. report charge - NO BAND DISCOUNTS)

Business Information Report \$24.44

Comprehensive Report \$24.44

Business Monitoring is only available with the purchase of a BIR or Comp via Customer Watch

Discount Schedule Based On Annual Upfront Agreement

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
FY14 GSA Price	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999

Annual Report Update Program

Full Report Only

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
Business Information Report	\$70.18	\$70.18	\$65.97	\$53.34	\$50.53	\$49.13
Comprehensive Report	\$95.71	\$95.71	\$89.97	\$72.74	\$68.91	\$67.00
Credit Advisory System	\$95.71	\$95.71	\$89.97	\$72.74	\$68.91	\$67.00
Credit Scoring Report	\$31.90	\$31.90	\$29.99	\$24.24	\$22.97	\$20.74
Payment Analysis Report	\$31.90	\$31.90	\$29.99	\$24.24	\$22.97	\$22.33
Supplier Evaluation Report	\$63.10	\$63.10	\$59.31	\$47.95	\$45.43	\$44.17

Severe Risk Option (Higher Risk, Business Deterioration, Information Alert, Bankruptcy)

Basic Coverage

9% of prior year's total annual upfront dollar commitment for Subscription Discount Plan

Minimum Offer: GSA FY14 Price \$244.37

FY14 GSA Price

# Records	Trade Tape Coverage	List Service Coverage
	1-500	\$1.94
501-1,000	\$1.58	\$3.00
1,001-5,000	\$1.35	\$2.70
5,001-10,000	\$1.10	\$2.08
10,001-25,000	\$0.88	\$1.66
25,001-50,000	\$0.60	\$1.36
50,001 - 100,000	\$0.53	\$1.09
100,001 - 200,000	\$0.46	\$1.03
200,001+	\$0.44	\$0.99

(Price Per Record)

FY14 GSA Price

State File Options Bankruptcies

National Coverage 5+ States	\$90,408.98
1 States	\$18,557.84
2 States	\$36,411.88
3 States	\$53,567.00
4 States	\$70,287.14

Higher Risk/Deterioration /Information Alerts

National Coverage 5+ States	\$90,408.98
1 States	\$18,557.84
2 States	\$36,411.88
3 States	\$53,567.00
4 States	\$70,287.14

GSA SDP > Monitoring Services FY14 Price List

State File Options	FY14 GSA
<u>All Types of Notifications</u>	<u>Price</u>
National Coverage 5+ States	\$175,847.36
1 States	\$35,825.38
2 States	\$70,272.48
3 States	\$102,344.25
4 States	\$134,943.88

GSA SDP > Supply Management Solutions FY14 Price List

D & B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount	The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.
\$1,000-\$1,999	0.00%	Band 1	
\$2,000-\$2,999	6.00%	Band 2	
\$3,000-\$9,999	24.00%	Band 3	
\$10,000-\$24,999	28.00%	Band 4	
\$25,000-\$99,999	30.00%	Band 5	
\$100,000-\$1,999,999	35.00%	Band 6	
\$2,000,000 +	Custom	Band 7	

Prices include a base discount of 2.25% or more in addition to the band discounts above.

	FY14 GSA Price	Discount Schedule Based On Annual Upfront Commitment					
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
		\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999
Supplier Analysis Report							
U.S. , Puerto Rico, Virgin Islands	\$103.20	\$103.20	\$97.01	\$78.44	\$74.31	\$72.24	\$67.08
Supplier Qualifier Report							
U.S. , Puerto Rico, Virgin Islands	\$95.57	\$95.57	\$89.84	\$72.63	\$68.81	\$66.90	\$62.12
Asia/Pacific, Africa/Middle East	\$561.38	\$561.38	\$527.70	\$426.65	\$404.19	\$392.96	\$364.90
Canada	\$155.31	\$155.31	\$145.99	\$118.03	\$111.82	\$108.71	\$100.95
Europe	\$364.11	\$364.11	\$342.26	\$276.72	\$262.16		\$236.67
Latin America/Caribbean	\$429.85	\$429.85	\$404.06	\$326.68	\$309.49	\$300.89	\$279.40
Supply Market Analyses - Emerging Reports	\$7,331.25	\$7,331.25	\$6,891.38	\$5,571.75	\$5,278.50	\$5,131.88	\$4,765.31
Supply Market Analyses - Mature Reports	\$3,421.25	\$3,421.25	\$3,215.98	\$2,600.15	\$2,463.30	\$2,394.88	\$2,223.81

Supply Market Analyses represent global pricing, regardless of local markets. Discounts do not apply.

All reports assume web-based delivery.

Additional discounts not available.

D & B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount	The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.
\$1,000-\$1,999	0.00%	Band 1	
\$2,000-\$2,999	6.00%	Band 2	
\$3,000-\$9,999	24.00%	Band 3	
\$10,000-\$24,999	28.00%	Band 4	
\$25,000-\$99,999	30.00%	Band 5	
\$100,000-\$1,999,999	35.00%	Band 6	
\$2,000,000 +	Custom	Band 7	

Prices include a base discount of 2.25% or more in addition to the band discounts above.

Discount Schedule Based on Annual Upfront Commitment

	FY14 GSA Price	Discount Schedule Based on Annual Upfront Commitment					
		Band 1 \$1,000- \$1,999	Band 2 \$2,000- \$2,999	Band 3 \$3,000- \$9,999	Band 4 \$10,000- \$24,999	Band 5 \$25,000- \$99,999	Band 6 \$100,000- \$1,999,999
GLOBAL REPORTS AND DATA PRODUCTS - Single Enterprise							
Africa / Middle East							
Global Reports							
Business Information Report	\$471.06	\$471.06	\$442.80	\$358.01	\$339.16	\$329.74	\$306.19
Global Data Products							
Business Verification	\$32.26	\$32.26	\$30.32	\$24.52	\$23.23	\$22.58	\$20.97
Vendor Qualification	\$258.03	\$258.03	\$242.55	\$196.10	\$185.78	\$180.62	\$167.72
Vendor Qualification with Linkage	\$295.64	\$295.64	\$277.90	\$224.68	\$212.86	\$206.94	\$192.16
Vendor Qualification with Diversity	\$342.94	\$342.94	\$322.36	\$260.63	\$246.91	\$240.06	\$222.91
Decision Support	\$397.17	\$397.17	\$373.34	\$301.85	\$285.96	\$278.02	\$258.16
Global Decisionmaker*	\$399.53	\$399.53	\$375.56	\$303.65	\$287.66	\$279.67	\$259.70
Enterprise Management	\$560.71	\$560.71	\$527.07	\$426.14	\$403.71	\$392.50	\$364.46
Financial Standing	\$303.71	\$303.71	\$285.49	\$230.82	\$218.67		\$197.41
Quick Check	\$181.20	\$181.20	\$170.33	\$137.71	\$130.46	\$126.84	\$117.78
Vendor Management	\$506.67	\$506.67	\$476.27	\$385.07	\$364.80	\$354.67	\$329.33
Asia Pacific							
Global Reports							
Business Information Report	\$471.06	\$471.06	\$442.80	\$358.01	\$339.16	\$329.74	\$306.19
Global Data Products							
Business Verification	\$32.26	\$32.26	\$30.32	\$24.52	\$23.23	\$22.58	\$20.97
Vendor Qualification	\$258.03	\$258.03	\$242.55	\$196.10	\$185.78	\$180.62	\$167.72
Vendor Qualification with Linkage	\$295.64	\$295.64	\$277.90	\$224.68	\$212.86	\$206.94	\$192.16
Vendor Qualification with Diversity	\$342.94	\$342.94	\$322.36	\$260.63	\$246.91	\$240.06	\$222.91
Decision Support	\$397.17	\$397.17	\$373.34	\$301.85	\$285.96	\$278.02	\$258.16
Delinquency Score	\$257.00	\$257.00	\$241.58	\$195.32	\$185.04	\$179.90	\$167.05
Emerging Market Mediation Alert Score	\$530.11						
Global Decisionmaker*	\$404.25	\$404.25	\$380.00	\$307.23	\$291.06	\$282.98	\$262.77
Enterprise Management	\$560.71	\$560.71	\$527.07	\$426.14	\$403.71	\$392.50	\$364.46
Financial Standing	\$303.71	\$303.71	\$285.49	\$230.82	\$218.67	\$212.60	\$197.41
Quick Check	\$181.20						
Vendor Management	\$506.67	\$506.67	\$476.27	\$385.07	\$364.80	\$354.67	\$329.33
Canada							
Global Reports							
Business Information Report	\$130.32	\$130.32	\$122.50	\$99.04	\$93.83	\$91.22	\$84.71
Global Data Products							
Business Verification	\$8.92	\$8.92	\$8.39	\$6.78	\$6.43	\$6.25	\$5.80
Vendor Qualification	\$71.43	\$71.43	\$67.14	\$54.28	\$51.43	\$50.00	\$46.43
Vendor Qualification with Linkage	\$81.84	\$81.84	\$76.93	\$62.20	\$58.92	\$57.29	\$53.19
Vendor Qualification with Diversity	\$94.93	\$94.93	\$89.23	\$72.14	\$68.35	\$66.45	\$61.70
Decision Support	\$109.86	\$109.86	\$103.27	\$83.49	\$79.10	\$76.90	\$71.41
Delinquency Score	\$71.11	\$71.11	\$66.85	\$54.05	\$51.20	\$49.78	\$46.22
Global Decisionmaker*	\$110.53	\$110.53	\$103.90	\$84.00	\$79.58	\$77.37	\$71.84
Enterprise Management	\$155.10	\$155.10	\$145.79	\$117.88	\$111.67	\$108.57	\$100.81
Financial Standing	\$84.04	\$84.04	\$78.99	\$63.87	\$60.51	\$58.82	\$54.62
Quick Check	\$50.13	\$50.13	\$47.12	\$38.10	\$36.10	\$35.09	\$32.59
Vendor Management	\$140.15	\$140.15	\$131.74	\$106.52	\$100.91	\$98.11	\$91.10
Europe							
Global Reports							
Business Information Report	\$293.77	\$293.77	\$276.14	\$223.26	\$211.51	\$205.64	\$190.95
Compact Report	\$251.47	\$251.47	\$236.38	\$191.12	\$181.06	\$176.03	\$163.46
Comprehensive Report	\$352.51	\$352.51	\$331.36	\$267.91	\$253.81	\$246.76	\$229.13
Global Data Products							
Business Verification	\$20.91	\$20.91	\$19.65	\$15.89	\$15.05	\$14.64	\$13.59
Vendor Qualification	\$167.31	\$167.31	\$157.27	\$127.15	\$120.46	\$117.12	\$108.75
Vendor Qualification with Linkage	\$191.69	\$191.69	\$180.19	\$145.68	\$138.02	\$134.18	\$124.60
Vendor Qualification with Diversity	\$222.35	\$222.35	\$209.01	\$168.99	\$160.09	\$155.65	\$144.53
Decision Support	\$257.61	\$257.61	\$242.15	\$195.78	\$185.48	\$180.33	\$167.45

Discount Schedule Based on Annual Upfront Commitment							
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
	FY14 GSA Price	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Delinquency Score	\$166.70	\$166.70	\$156.70	\$126.69	\$120.03	\$116.69	\$108.36
Global Decisionmaker*	\$264.77	\$264.77	\$248.88	\$201.22	\$190.63	\$185.34	\$172.10
Enterprise Management	\$363.65	\$363.65	\$341.83	\$276.37	\$261.83	\$254.55	\$236.37
Financial Standing	\$197.02	\$197.02	\$185.19	\$149.73	\$141.85	\$137.91	\$128.06
Quick Check	\$121.20	\$121.20	\$113.93	\$92.11	\$87.26	\$84.84	\$78.78
Vendor Management	\$208.55	\$208.55	\$196.04	\$158.50	\$150.16	\$145.99	\$135.56
Latin America							
Global Reports							
Business Information Report	\$360.68	\$360.68	\$339.04	\$274.12	\$259.69	\$252.48	\$234.44
Global Data Products							
Business Verification	\$24.73	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Vendor Qualification	\$197.83	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Vendor Qualification with Linkage	\$226.66	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Vendor Qualification with Diversity	\$262.92	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Decision Support	\$304.09	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Global Decisionmaker*	\$305.92	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Enterprise Management	\$429.32	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Financial Standing	\$232.53	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Quick Check	\$138.72	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Vendor Management	\$387.95	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
United States							
Global Reports							
Business Information Report	\$75.00	\$75.00	\$70.50	\$57.00	\$54.00	\$52.50	\$48.75
Comprehensive Report	\$103.20	\$103.20	\$97.01	\$78.44	\$74.31	\$72.24	\$67.08
For other local data packet pricing, please see SDP Price Guide for Data Packets							
Global Data Products							
Business Verification	\$4.73	\$4.73	\$4.45	\$3.60	\$3.41	\$3.31	\$3.08
Vendor Qualification	\$37.87	\$37.87	\$35.60	\$28.78	\$27.27	\$26.51	\$24.61
Vendor Qualification with Linkage	\$43.38	\$43.38	\$40.78	\$32.97	\$31.23	\$30.37	\$28.20
Vendor Qualification with Diversity	\$50.32	\$50.32	\$47.30	\$38.24	\$36.23	\$35.23	\$32.71
Decision Support	\$58.21	\$58.21	\$54.72	\$44.24	\$41.91	\$40.75	\$37.84
Delinquency Score	\$37.71	\$37.71	\$35.45	\$28.66	\$27.15	\$26.40	\$24.51
Global Decisionmaker*	\$58.72	\$58.72	\$55.20	\$44.63	\$42.28	\$41.10	\$38.17
Enterprise Management	\$82.18	\$82.18	\$77.25	\$62.46	\$59.17	\$57.52	\$53.42
Financial Standing	\$44.53	\$44.53	\$41.85	\$33.84	\$32.06	\$31.17	\$28.94
Industry Classification-US Only	\$1.17	\$1.17	\$1.10	\$0.89	\$0.84	\$0.82	\$0.76
US Tax Identification Number	\$5.02	\$5.02	\$4.72	\$3.82	\$3.62	\$3.52	\$3.27
Quick Check	\$27.42	\$27.42	\$25.77	\$20.84	\$19.74	\$19.19	\$17.82
Small Business Risk Account Score	\$30.89	\$30.89	\$29.04	\$23.48	\$22.24	\$21.62	\$20.08
Commercial Credit Score	\$35.14						
CCS-SB - Consumer Only	\$8.79						
CCS-SB - Blended Commercial Component	\$35.14						
CCS-SB - Blended Consumer Component	\$5.27						
Vendor Management	\$74.29	\$74.29	\$69.83	\$56.46	\$53.49	\$52.00	\$48.29
Custom Data Packets							
CORPORATE LINKAGE	\$5.27	\$5.27	\$4.95	\$4.00	\$3.79	\$3.69	\$3.42
FAMILY TREE PRICING (All Regions)							
Family Tree - Basic							
2 - 20 Records	\$91.23	\$91.23	\$85.76	\$69.33	\$65.69	\$63.86	\$59.30
21 - 50 Records	\$222.35	\$222.35	\$209.01	\$168.99	\$160.09	\$155.65	\$144.53
51 - 100 Records	\$399.03	\$399.03	\$375.08	\$303.26	\$287.30	\$279.32	\$259.37
101 - 250 Records	\$997.56	\$997.56	\$937.70	\$758.14	\$718.24	\$698.29	\$648.41
251 - 500 Records	\$1,846.88	\$1,846.88	\$1,736.07	\$1,403.63	\$1,329.75	\$1,292.82	\$1,200.47
500+ Records	\$3,739.43	\$3,739.43	\$3,515.06	\$2,841.96	\$2,692.39	\$2,617.60	\$2,430.63
Family Tree - Enhanced							
2 - 20 Records	\$119.72	\$119.72	\$112.54	\$90.99	\$86.20	\$83.81	\$77.82
21 - 50 Records	\$302.13	\$302.13	\$284.00	\$229.62	\$217.53	\$211.49	\$196.38
51 - 100 Records	\$547.25	\$547.25	\$514.42	\$415.91	\$394.02	\$383.08	\$355.71
101 - 250 Records	\$1,299.68	\$1,299.68	\$1,221.70	\$987.76	\$935.77	\$909.78	\$844.79
251 - 500 Records	\$2,496.75	\$2,496.75	\$2,346.95	\$1,897.53	\$1,797.66	\$1,747.73	\$1,622.89
500+ Records	\$4,987.77	\$4,987.77	\$4,688.51	\$3,790.71	\$3,591.20	\$3,491.44	\$3,242.05
GEOPoint	\$1.12	\$1.12	\$1.06	\$0.85	\$0.81	\$0.79	\$0.73
WORLDBASE PRICING (All Regions)							
WorldBase Marketing ID	\$0.65	\$0.65	\$0.61	\$0.49	\$0.46	\$0.45	\$0.42
WorldBase Marketing Plus	\$2.48	\$2.48	\$2.33	\$1.89	\$1.79	\$1.74	\$1.61
WorldBase Marketing Plus with linkage	\$5.84	\$5.84	\$5.49	\$4.44	\$4.20	\$4.08	\$3.79

**GSA SDP > Data Integration Toolkit Monitoring FY14 Price List
Up to 24,999 Account Registrations**

D & B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	28.00%	Band 4
\$25,000-\$99,999	30.00%	Band 5
\$100,000-\$1,999,999	35.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 2.25% or more in addition to the band discounts above.

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
FY14 GSA Price	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999

GLOBAL Monitoring Products - Single Enterprise

Africa / Middle East

Level 1 Monitoring

Business Verification	\$6.36	\$6.36	\$5.98	\$4.84	\$4.58	\$4.45	\$4.14
Vendor Qualification	\$48.66	\$48.66	\$45.74	\$36.98	\$35.03	\$34.06	\$31.63
Vendor Qualification with Linkage	\$55.75	\$55.75	\$52.40	\$42.37	\$40.14	\$39.02	\$36.24
Vendor Qualification with Diversity	\$64.67	\$64.67	\$60.79	\$49.15	\$46.56	\$45.27	\$42.04
Decision Support	\$77.34	\$77.34	\$72.70	\$58.78	\$55.68	\$54.14	\$50.27
Enterprise Management	\$109.21	\$109.21	\$102.65	\$83.00	\$78.63	\$76.44	\$70.98
Financial Standing	\$59.12	\$59.12	\$55.57	\$44.93	\$42.57	\$41.38	\$38.43
Quick Check	\$36.38	\$36.38	\$34.20	\$27.65	\$26.20	\$25.47	\$23.65
Vendor Management	\$95.36	\$95.36	\$89.63	\$72.47	\$68.66	\$66.75	\$61.98

Level 2 Monitoring

Business Verification	\$15.92	\$15.92	\$14.97	\$12.10	\$11.46	\$11.15	\$10.35
Vendor Qualification	\$121.65	\$121.65	\$114.35	\$92.45	\$87.59	\$85.15	\$79.07
Vendor Qualification with Linkage	\$139.37	\$139.37	\$131.01	\$105.92	\$100.35	\$97.56	\$90.59
Vendor Qualification with Diversity	\$161.67	\$161.67	\$151.97	\$122.87	\$116.41	\$113.17	\$105.09
Decision Support	\$193.37	\$193.37	\$181.77	\$146.96	\$139.23	\$135.36	\$125.69
Enterprise Management	\$272.97	\$272.97	\$256.59	\$207.45	\$196.54	\$191.08	\$177.43
Financial Standing	\$147.85	\$147.85	\$138.98	\$112.36	\$106.45	\$103.49	\$96.10
Quick Check	\$90.99	\$90.99	\$85.53	\$69.15	\$65.51	\$63.69	\$59.14
Vendor Management	\$238.31	\$238.31	\$224.02	\$181.12	\$171.59	\$166.82	\$154.90

Level 3 Monitoring

Business Verification	\$25.47	\$25.47	\$23.95	\$19.36	\$18.34	\$17.83	\$16.56
Vendor Qualification	\$197.34	\$197.34	\$185.50	\$149.98	\$142.09	\$138.14	\$128.27
Vendor Qualification with Linkage	\$226.10	\$226.10	\$212.53	\$171.83	\$162.79	\$158.27	\$146.96
Vendor Qualification with Diversity	\$262.27	\$262.27	\$246.54	\$199.33	\$188.84	\$183.59	\$170.48
Decision Support	\$309.40	\$309.40	\$290.84	\$235.14	\$222.77	\$216.58	\$201.11
Enterprise Management	\$436.78	\$436.78	\$410.57	\$331.95	\$314.48	\$305.74	\$283.90
Financial Standing	\$236.58	\$236.58	\$222.39	\$179.80	\$170.34	\$165.61	\$153.78
Quick Check	\$145.59	\$145.59	\$136.85	\$110.65	\$104.82	\$101.91	\$94.63
Vendor Management	\$381.32	\$381.32	\$358.44	\$289.81	\$274.55	\$266.93	\$247.86

Asia Pacific

Level 1 Monitoring

Business Verification	\$6.36	\$6.36	\$5.98	\$4.84	\$4.58	\$4.45	\$4.14
Vendor Qualification	\$48.66	\$48.66	\$45.74	\$36.98	\$35.03	\$34.06	\$31.63
Vendor Qualification with Linkage	\$55.75	\$55.75	\$52.40	\$42.37	\$40.14	\$39.02	\$36.24
Vendor Qualification with Diversity	\$64.67	\$64.67	\$60.79	\$49.15	\$46.56	\$45.27	\$42.04
Decision Support	\$77.34	\$77.34	\$72.70	\$58.78	\$55.68	\$54.14	\$50.27
Delinquency Score	\$50.04	\$50.04	\$47.04	\$38.03	\$36.03	\$35.03	\$32.52
Enterprise Management	\$109.21	\$109.21	\$102.65	\$83.00	\$78.63	\$76.44	\$70.98
Financial Standing	\$59.12	\$59.12	\$55.57	\$44.93	\$42.57	\$41.38	\$38.43
Global Failure Risk Score	\$50.04	\$50.04	\$47.04	\$38.03	\$36.03	\$35.03	\$32.52
Quick Check	\$36.38	\$36.38	\$34.20	\$27.65	\$26.20	\$25.47	\$23.65
Vendor Management	\$95.36	\$95.36	\$89.63	\$72.47	\$68.66	\$66.75	\$61.98

Level 2 Monitoring

Business Verification	\$15.92	\$15.92	\$14.97	\$12.10	\$11.46	\$11.15	\$10.35
Vendor Qualification	\$121.65	\$121.65	\$114.35	\$92.45	\$87.59	\$85.15	\$79.07
Vendor Qualification with Linkage	\$139.37	\$139.37	\$131.01	\$105.92	\$100.35	\$97.56	\$90.59
Vendor Qualification with Diversity	\$161.67	\$161.67	\$151.97	\$122.87	\$116.41	\$113.17	\$105.09
Decision Support	\$193.37	\$193.37	\$181.77	\$146.96	\$139.23	\$135.36	\$125.69
Delinquency Score	\$125.12	\$125.12	\$117.61	\$95.09	\$90.09	\$87.58	\$81.33

	Discount Schedule Based on Annual Upfront Commitment						
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
	FY14 GSA Price	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Enterprise Management	\$272.97	\$272.97	\$256.59	\$207.45	\$196.54	\$191.08	\$177.43
Financial Standing	\$147.85	\$147.85	\$138.98	\$112.36	\$106.45	\$103.49	\$96.10
Global Failure Risk Score	\$125.12	\$125.12	\$117.61	\$95.09	\$90.09	\$87.58	\$81.33
Quick Check	\$90.99	\$90.99	\$85.53	\$69.15	\$65.51	\$63.69	\$59.14
Vendor Management	\$238.31	\$238.31	\$224.02	\$181.12	\$171.59	\$166.82	\$154.90
Level 3 Monitoring							
Business Verification	\$25.47	\$25.47	\$23.95	\$19.36	\$18.34	\$17.83	\$16.56
Vendor Qualification	\$197.34	\$197.34	\$185.50	\$149.98	\$142.09	\$138.14	\$128.27
Vendor Qualification with Linkage	\$226.10	\$226.10	\$212.53	\$171.83	\$162.79	\$158.27	\$146.96
Vendor Qualification with Diversity	\$262.27	\$262.27	\$246.54	\$199.33	\$188.84	\$183.59	\$170.48
Decision Support	\$309.40	\$309.40	\$290.83	\$235.14	\$222.77	\$216.58	\$201.11
Delinquency Score	\$200.19	\$200.19	\$188.18	\$152.15	\$144.14	\$140.13	\$130.12
Enterprise Management	\$436.78	\$436.78	\$410.57	\$331.95	\$314.48	\$305.74	\$283.90
Financial Standing	\$236.58	\$236.58	\$222.39	\$179.80	\$170.34	\$165.61	\$153.78
Global Failure Risk Score	\$200.19	\$200.19	\$188.18	\$152.15	\$144.14	\$140.13	\$130.12
Quick Check	\$145.59	\$145.59	\$136.85	\$110.65	\$104.82	\$101.91	\$94.63
Vendor Management	\$381.32	\$381.32	\$358.44	\$289.81	\$274.55	\$266.93	\$247.86
Canada							
Level 1 Monitoring							
Business Verification	\$1.75	\$1.75	\$1.64	\$1.33	\$1.26	\$1.22	\$1.14
Vendor Qualification	\$13.47	\$13.47	\$12.66	\$10.24	\$9.70	\$9.43	\$8.76
Vendor Qualification with Linkage	\$15.43	\$15.43	\$14.51	\$11.73	\$11.11	\$10.80	\$10.03
Vendor Qualification with Diversity	\$17.90	\$17.90	\$16.82	\$13.60	\$12.89	\$12.53	\$11.63
Decision Support	\$21.40	\$21.40	\$20.11	\$16.26	\$15.41	\$14.98	\$13.91
Delinquency Score	\$13.86	\$13.86	\$13.03	\$10.53	\$9.98	\$9.70	\$9.01
Enterprise Management	\$30.22	\$30.22	\$28.41	\$22.97	\$21.76	\$21.16	\$19.65
Financial Standing	\$16.37	\$16.37	\$15.39	\$12.44	\$11.79	\$11.46	\$10.64
Global Failure Risk Score	\$13.86	\$13.86	\$13.03	\$10.53	\$9.98	\$9.70	\$9.01
Quick Check	\$10.06	\$10.06	\$9.45	\$7.64	\$7.24	\$7.04	\$6.54
Vendor Management	\$26.39	\$26.39	\$24.81	\$20.06	\$19.00	\$18.47	\$17.16
Level 2 Monitoring							
Business Verification	\$4.42	\$4.42	\$4.15	\$3.36	\$3.18	\$3.09	\$2.87
Vendor Qualification	\$33.67	\$33.67	\$31.65	\$25.59	\$24.25	\$23.57	\$21.89
Vendor Qualification with Linkage	\$38.58	\$38.58	\$36.27	\$29.32	\$27.78	\$27.01	\$25.08
Vendor Qualification with Diversity	\$44.75	\$44.75	\$42.06	\$34.01	\$32.22	\$31.32	\$29.09
Decision Support	\$53.48	\$53.48	\$50.27	\$40.64	\$38.50	\$37.44	\$34.76
Delinquency Score	\$34.64	\$34.64	\$32.56	\$26.33	\$24.94	\$24.25	\$22.52
Enterprise Management	\$75.49	\$75.49	\$70.96	\$57.37	\$54.35	\$52.84	\$49.07
Financial Standing	\$40.90	\$40.90	\$38.44	\$31.08	\$29.45	\$28.63	\$26.58
Global Failure Risk Score	\$34.64	\$34.64	\$32.56	\$26.33	\$24.94	\$24.25	\$22.52
Quick Check	\$25.20	\$25.20	\$23.69	\$19.15	\$18.14	\$17.64	\$16.38
Vendor Management	\$65.93	\$65.93	\$61.98	\$50.11	\$47.47	\$46.15	\$42.86
Level 3 Monitoring							
Business Verification	\$7.03	\$7.03	\$6.61	\$5.34	\$5.06	\$4.92	\$4.57
Vendor Qualification	\$54.62	\$54.62	\$51.35	\$41.51	\$39.33	\$38.24	\$35.50
Vendor Qualification with Linkage	\$62.58	\$62.58	\$58.82	\$47.56	\$45.06	\$43.81	\$40.68
Vendor Qualification with Diversity	\$72.60	\$72.60	\$68.24	\$55.18	\$52.27	\$50.82	\$47.19
Decision Support	\$85.60	\$85.60	\$80.46	\$65.06	\$61.63	\$59.92	\$55.64
Delinquency Score	\$55.38	\$55.38	\$52.05	\$42.09	\$39.87	\$38.76	\$35.99
Enterprise Management	\$120.81	\$120.81	\$113.56	\$91.82	\$86.98	\$84.57	\$78.53
Financial Standing	\$65.48	\$65.48	\$61.55	\$49.77	\$47.15	\$45.84	\$42.56
Global Failure Risk Score	\$55.38	\$55.38	\$52.05	\$42.09	\$39.87	\$38.76	\$35.99
Quick Check	\$40.28	\$40.28	\$37.87	\$30.61	\$29.00	\$28.20	\$26.18
Vendor Management	\$105.47	\$105.47	\$99.14	\$80.16	\$75.94	\$73.83	\$68.56
Europe							
Level 1 Monitoring							
Business Verification	\$4.11	\$4.11	\$3.86	\$3.12	\$2.96	\$2.87	\$2.67
Vendor Qualification	\$31.55	\$31.55	\$29.66	\$23.98	\$22.72	\$22.08	\$20.51
Vendor Qualification with Linkage	\$36.15	\$36.15	\$33.98	\$27.47	\$26.03	\$25.30	\$23.50
Vendor Qualification with Diversity	\$41.93	\$41.93	\$39.41	\$31.87	\$30.19	\$29.35	\$27.25
Decision Support	\$50.19	\$50.19	\$47.18	\$38.15	\$36.14	\$35.14	\$32.63
Delinquency Score	\$32.48	\$32.48	\$30.53	\$24.69	\$23.39	\$22.74	\$21.11
Enterprise Management	\$70.82	\$70.82	\$66.57	\$53.82	\$50.99	\$49.57	\$46.03
Financial Standing	\$38.39	\$38.39	\$36.08	\$29.17	\$27.64	\$26.87	\$24.95
Global Failure Risk Score	\$32.48	\$32.48	\$30.53	\$24.69	\$23.39	\$22.74	\$21.11
Quick Check	\$23.61	\$23.61	\$22.19	\$17.94	\$17.00	\$16.52	\$15.34
Vendor Management	\$61.83	\$61.83	\$58.12	\$46.99	\$44.52	\$43.28	\$40.19
Level 2 Monitoring							
Business Verification	\$10.31	\$10.31	\$9.69	\$7.84	\$7.43	\$7.22	\$6.70
Vendor Qualification	\$78.87	\$78.87	\$74.14	\$59.94	\$56.79	\$55.21	\$51.27
Vendor Qualification with Linkage	\$90.37	\$90.37	\$84.94	\$68.68	\$65.06	\$63.26	\$58.74
Vendor Qualification with Diversity	\$104.82	\$104.82	\$98.54	\$79.67	\$75.47	\$73.38	\$68.14
Decision Support	\$125.42	\$125.42	\$117.90	\$95.32	\$90.30	\$87.80	\$81.52

Discount Schedule Based on Annual Upfront Commitment							
	FY14 GSA Price	Band 1 \$1,000- \$1,999	Band 2 \$2,000- \$2,999	Band 3 \$3,000- \$9,999	Band 4 \$10,000- \$24,999	Band 5 \$25,000- \$99,999	Band 6 \$100,000- \$1,999,999
Delinquency Score	\$81.19	\$81.19	\$76.32	\$61.71	\$58.46	\$56.83	\$52.77
Enterprise Management	\$177.05	\$177.05	\$166.43	\$134.56	\$127.48	\$123.94	\$115.09
Financial Standing	\$95.91	\$95.91	\$90.16	\$72.89	\$69.06	\$67.14	\$62.34
Global Failure Risk Score	\$81.19	\$81.19	\$76.32	\$61.71	\$58.46	\$56.83	\$52.77
Quick Check	\$59.02	\$59.02	\$55.48	\$44.86	\$42.50	\$41.32	\$38.36
Vendor Management	\$154.54	\$154.54	\$145.27	\$117.45	\$111.27	\$108.18	\$100.45
Level 3 Monitoring							
Business Verification	\$16.53	\$16.53	\$15.54	\$12.56	\$11.90	\$11.57	\$10.74
Vendor Qualification	\$127.95	\$127.95	\$120.27	\$97.24	\$92.12	\$89.56	\$83.17
Vendor Qualification with Linkage	\$146.59	\$146.59	\$137.80	\$111.41	\$105.55	\$102.62	\$95.29
Vendor Qualification with Diversity	\$170.05	\$170.05	\$159.85	\$129.24	\$122.43	\$119.03	\$110.53
Decision Support	\$200.66	\$200.66	\$188.62	\$152.50	\$144.48	\$140.46	\$130.43
Delinquency Score	\$129.84	\$129.84	\$122.05	\$98.68	\$93.49	\$90.89	\$84.40
Enterprise Management	\$283.28	\$283.28	\$266.28	\$215.29	\$203.96	\$198.30	\$184.13
Financial Standing	\$153.45	\$153.45	\$144.24	\$116.62	\$110.48	\$107.41	\$99.74
Global Failure Risk Score	\$129.84	\$129.84	\$122.05	\$98.68	\$93.49	\$90.89	\$84.40
Quick Check	\$94.43	\$94.43	\$88.76	\$71.76	\$67.99	\$66.10	\$61.38
Vendor Management	\$247.31	\$247.31	\$232.47	\$187.95	\$178.06	\$173.12	\$160.75
Latin America							
Level 1 Monitoring							
Business Verification	\$4.88	\$4.88	\$4.59	\$3.71	\$3.51	\$3.41	\$3.17
Vendor Qualification	\$37.31	\$37.31	\$35.07	\$28.35	\$26.86	\$26.11	\$24.25
Vendor Qualification with Linkage	\$42.74	\$42.74	\$40.18	\$32.48	\$30.77	\$29.92	\$27.78
Vendor Qualification with Diversity	\$49.58	\$49.58	\$46.61	\$37.68	\$35.70	\$34.71	\$32.23
Decision Support	\$59.23	\$59.23	\$55.67	\$45.01	\$42.64	\$41.46	\$38.50
Enterprise Management	\$83.60	\$83.60	\$78.58	\$63.53	\$60.19	\$58.52	\$54.34
Financial Standing	\$45.27	\$45.27	\$42.55	\$34.40	\$32.59	\$31.69	\$29.42
Quick Check	\$27.87	\$27.87	\$26.20	\$21.18	\$20.07	\$19.51	\$18.11
Vendor Management	\$73.02	\$73.02	\$68.64	\$55.49	\$52.57	\$51.11	\$47.46
Level 2 Monitoring							
Business Verification	\$12.22	\$12.22	\$11.49	\$9.29	\$8.80	\$8.55	\$7.94
Vendor Qualification	\$93.26	\$93.26	\$87.67	\$70.88	\$67.15	\$65.28	\$60.62
Vendor Qualification with Linkage	\$106.85	\$106.85	\$100.44	\$81.21	\$76.93	\$74.80	\$69.46
Vendor Qualification with Diversity	\$123.95	\$123.95	\$116.51	\$94.20	\$89.24	\$86.77	\$80.57
Decision Support	\$148.05	\$148.05	\$139.17	\$112.52	\$106.60	\$103.64	\$96.23
Enterprise Management	\$209.02	\$209.02	\$196.48	\$158.85	\$150.49	\$146.31	\$135.86
Financial Standing	\$113.21	\$113.21	\$106.42	\$86.04	\$81.51	\$79.25	\$73.59
Quick Check	\$69.70	\$69.70	\$65.51	\$52.97	\$50.18	\$48.79	\$45.30
Vendor Management	\$182.50	\$182.50	\$171.55	\$138.70	\$131.40	\$127.75	\$118.62
Level 3 Monitoring							
Business Verification	\$19.55	\$19.55	\$18.38	\$14.86	\$14.08	\$13.69	\$12.71
Vendor Qualification	\$151.29	\$151.29	\$142.22	\$114.98	\$108.93	\$105.91	\$98.34
Vendor Qualification with Linkage	\$173.34	\$173.34	\$162.94	\$131.74	\$124.81	\$121.34	\$112.67
Vendor Qualification with Diversity	\$201.08	\$201.08	\$189.01	\$152.82	\$144.77	\$140.75	\$130.70
Decision Support	\$236.89	\$236.89	\$222.67	\$180.03	\$170.56	\$165.82	\$153.98
Enterprise Management	\$334.44	\$334.44	\$314.38	\$254.18	\$240.80	\$234.11	\$217.39
Financial Standing	\$181.16	\$181.16	\$170.29	\$137.68	\$130.44	\$126.81	\$117.75
Quick Check	\$111.46	\$111.46	\$104.78	\$84.71	\$80.25	\$78.03	\$72.45
Vendor Management	\$291.98	\$291.98	\$274.46	\$221.90	\$210.23	\$204.39	\$189.79
United States							
Level 1 Monitoring							
Business Verification	\$0.93	\$0.93	\$0.87	\$0.71	\$0.67	\$0.65	\$0.60
Vendor Qualification	\$7.14	\$7.14	\$6.71	\$5.43	\$5.14	\$5.00	\$4.64
Vendor Qualification with Linkage	\$8.18	\$8.18	\$7.69	\$6.22	\$5.89	\$5.73	\$5.32
Vendor Qualification with Diversity	\$9.49	\$9.49	\$8.92	\$7.21	\$6.83	\$6.64	\$6.17
Decision Support	\$11.34	\$11.34	\$10.66	\$8.62	\$8.16	\$7.94	\$7.37
Delinquency Score	\$7.34	\$7.34	\$6.90	\$5.58	\$5.29	\$5.14	\$4.77
Enterprise Management	\$16.01	\$16.01	\$15.05	\$12.17	\$11.53	\$11.21	\$10.41
Financial Standing	\$8.67	\$8.67	\$8.15	\$6.59	\$6.24	\$6.07	\$5.64
Global Failure Risk Score	\$7.34	\$7.34	\$6.90	\$5.58	\$5.29	\$5.14	\$4.77
Quick Check	\$5.34	\$5.34	\$5.02	\$4.06	\$3.84	\$3.74	\$3.47
Vendor Management	\$13.98	\$13.98	\$13.14	\$10.62	\$10.06	\$9.78	\$9.09
Level 2 Monitoring							
Business Verification	\$2.31	\$2.31	\$2.17	\$1.75	\$1.66	\$1.61	\$1.50
Vendor Qualification	\$17.85	\$17.85	\$16.78	\$13.57	\$12.85	\$12.49	\$11.60
Vendor Qualification with Linkage	\$20.45	\$20.45	\$19.22	\$15.54	\$14.72	\$14.32	\$13.29
Vendor Qualification with Diversity	\$23.72	\$23.72	\$22.30	\$18.03	\$17.08	\$16.61	\$15.42
Decision Support	\$28.33	\$28.33	\$26.63	\$21.53	\$20.40	\$19.83	\$18.41
Delinquency Score	\$18.38	\$18.38	\$17.27	\$13.97	\$13.23	\$12.86	\$11.95
Enterprise Management	\$40.03	\$40.03	\$37.63	\$30.42	\$28.82	\$28.02	\$26.02
Financial Standing	\$21.66	\$21.66	\$20.36	\$16.46	\$15.60	\$15.16	\$14.08
Global Failure Risk Score	\$18.37	\$18.37	\$17.27	\$13.96	\$13.22	\$12.86	\$11.94
Quick Check	\$13.34	\$13.34	\$12.54	\$10.14	\$9.61	\$9.34	\$8.67

Discount Schedule Based on Annual Upfront Commitment							
	FY14 GSA	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
	Price	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Vendor Management	\$34.95	\$34.95	\$32.85	\$26.56	\$25.16	\$24.46	\$22.71
Level 3 Monitoring							
Business Verification	\$3.74	\$3.74	\$3.52	\$2.85	\$2.70	\$2.62	\$2.43
Vendor Qualification	\$28.96	\$28.96	\$27.22	\$22.01	\$20.85	\$20.27	\$18.82
Vendor Qualification with Linkage	\$33.18	\$33.18	\$31.19	\$25.21	\$23.89	\$23.22	\$21.56
Vendor Qualification with Diversity	\$38.48	\$38.48	\$36.17	\$29.25	\$27.71	\$26.94	\$25.01
Decision Support	\$45.32	\$45.32	\$42.60	\$34.44	\$32.63	\$31.72	\$29.46
Delinquency Score	\$29.35	\$29.35	\$27.59	\$22.31	\$21.14	\$20.55	\$19.08
Enterprise Management	\$64.00	\$64.00	\$60.16	\$48.64	\$46.08	\$44.80	\$41.60
Financial Standing	\$34.69	\$34.69	\$32.61	\$26.37	\$24.98	\$24.28	\$22.55
Global Failure Risk Score	\$29.35	\$29.35	\$27.59	\$22.31	\$21.14	\$20.55	\$19.08
Quick Check	\$21.35	\$21.35	\$20.07	\$16.22	\$15.37	\$14.94	\$13.88
Vendor Management	\$55.91	\$55.91	\$52.56	\$42.49	\$40.26	\$39.14	\$36.34
Corporate Linkage							
Level 1 Monitoring	\$0.98	\$0.98	\$0.92	\$0.74	\$0.70	\$0.68	\$0.64
Level 2 Monitoring	\$2.44	\$2.44	\$2.30	\$1.86	\$1.76	\$1.71	\$1.59
Level 3 Monitoring	\$3.91	\$3.91	\$3.68	\$2.97	\$2.82	\$2.74	\$2.54

**GSA SDP > Data Integration Toolkit Monitoring FY14 Price List
25,000-99,999 Account Registrations**

D & B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	28.00%	Band 4
\$25,000-\$99,999	30.00%	Band 5
\$100,000-\$1,999,999	35.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 2.25% or more in addition to the band discounts above.

Discount Schedule Based on Annual Upfront Commitment

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
FY14 GSA Price	\$1,999	\$2,999	\$9,999	\$24,999	\$99,999	\$1,999,999

GLOBAL Monitoring Products - Single Enterprise

Africa / Middle East

Level 1 Monitoring

Business Verification	\$4.46	\$4.46	\$4.19	\$3.39	\$3.21	\$3.12	\$2.90
Vendor Qualification	\$34.06	\$34.06	\$32.02	\$25.89	\$24.52	\$23.84	\$22.14
Vendor Qualification with Linkage	\$39.02	\$39.02	\$36.68	\$29.66	\$28.10	\$27.32	\$25.37
Vendor Qualification with Diversity	\$45.27	\$45.27	\$42.55	\$34.40	\$32.59	\$31.69	\$29.42
Decision Support	\$54.13	\$54.13	\$50.89	\$41.14	\$38.98	\$37.89	\$35.19
Enterprise Management	\$76.44	\$76.44	\$71.85	\$58.09	\$55.04	\$53.51	\$49.69
Financial Standing	\$41.39	\$4.48	\$4.21	\$3.40	\$3.15	\$3.06	\$2.82
Quick Check	\$25.47	\$25.47	\$23.95	\$19.36	\$18.34	\$17.83	\$16.56
Vendor Management	\$66.75	\$4.48	\$4.21	\$3.40	\$3.15	\$3.06	\$2.82

Level 2 Monitoring

Business Verification	\$11.13	\$11.13	\$10.47	\$8.46	\$8.02	\$7.79	\$7.24
Vendor Qualification	\$85.42	\$85.42	\$80.30	\$64.92	\$61.51	\$59.80	\$55.53
Vendor Qualification with Linkage	\$97.87	\$97.87	\$92.00	\$74.38	\$70.47	\$68.51	\$63.62
Vendor Qualification with Diversity	\$113.53	\$113.53	\$106.72	\$86.28	\$81.74	\$79.47	\$73.80
Decision Support	\$135.35	\$135.35	\$127.23	\$102.87	\$97.46	\$94.75	\$87.98
Enterprise Management	\$191.07	\$191.07	\$179.61	\$145.21	\$137.57	\$133.75	\$124.20
Financial Standing	\$103.50	\$103.50	\$97.29	\$78.66	\$74.52	\$72.45	\$67.27
Quick Check	\$63.69	\$63.69	\$59.87	\$48.41	\$45.86	\$44.59	\$41.40
Vendor Management	\$166.82	\$166.82	\$156.81	\$126.78	\$120.11	\$116.77	\$108.43

Level 3 Monitoring

Business Verification	\$17.82	\$17.82	\$16.75	\$13.54	\$12.83	\$12.47	\$11.58
Vendor Qualification	\$138.41	\$138.41	\$130.10	\$105.19	\$99.65	\$96.89	\$89.97
Vendor Qualification with Linkage	\$158.67	\$158.67	\$149.15	\$120.59	\$114.24	\$111.07	\$103.13
Vendor Qualification with Diversity	\$183.95	\$183.95	\$172.91	\$139.80	\$132.44	\$128.77	\$119.57
Decision Support	\$216.58	\$216.58	\$203.59	\$164.60	\$155.94	\$151.61	\$140.78
Enterprise Management	\$305.74	\$305.74	\$287.40	\$232.36	\$220.13	\$214.02	\$198.73
Financial Standing	\$165.61	\$165.61	\$155.67	\$125.86	\$119.24	\$115.93	\$107.65
Quick Check	\$101.91	\$101.91	\$95.80	\$77.45	\$73.38	\$71.34	\$66.24
Vendor Management	\$266.93	\$266.93	\$250.91	\$202.86	\$192.19	\$186.85	\$173.50

Asia Pacific

Level 1 Monitoring

Business Verification	\$4.46	\$4.46	\$4.19	\$3.39	\$3.21	\$3.12	\$2.90
Vendor Qualification	\$34.06	\$34.06	\$32.02	\$25.89	\$24.52	\$23.84	\$22.14
Vendor Qualification with Linkage	\$39.02	\$39.02	\$36.68	\$29.66	\$28.10	\$27.32	\$25.37
Vendor Qualification with Diversity	\$45.27	\$45.27	\$42.55	\$34.40	\$32.59	\$31.69	\$29.42
Decision Support	\$54.13	\$54.13	\$50.89	\$41.14	\$38.98	\$37.89	\$35.19
Delinquency Score	\$35.02	\$35.02	\$32.92	\$26.62	\$25.22	\$24.52	\$22.77
Enterprise Management	\$76.44	\$76.44	\$71.85	\$58.09	\$55.04	\$53.51	\$49.69
Financial Standing	\$41.39	\$41.39	\$38.90	\$31.45	\$29.80	\$28.97	\$26.90
Global Failure Risk Score	\$35.02	\$35.02	\$32.92	\$26.62	\$25.22	\$24.52	\$22.77
Quick Check	\$25.47	\$25.47	\$23.95	\$19.36	\$18.34	\$17.83	\$16.56
Vendor Management	\$66.75	\$66.75	\$62.75	\$50.73	\$48.06	\$46.73	\$43.39

Level 2 Monitoring

Business Verification	\$11.13	\$11.13	\$10.47	\$8.46	\$8.02	\$7.79	\$7.24
Vendor Qualification	\$85.42	\$85.42	\$80.30	\$64.92	\$61.51	\$59.80	\$55.53
Vendor Qualification with Linkage	\$97.87	\$97.87	\$92.00	\$74.38	\$70.47	\$68.51	\$63.62
Vendor Qualification with Diversity	\$113.53	\$113.53	\$106.72	\$86.28	\$81.74	\$79.47	\$73.80
Decision Support	\$135.35	\$135.35	\$127.23	\$102.87	\$97.46	\$94.75	\$87.98
Delinquency Score	\$87.58	\$87.58	\$82.33	\$66.56	\$63.06	\$61.31	\$56.93
Enterprise Management	\$191.07	\$191.07	\$179.61	\$145.21	\$137.57	\$133.75	\$124.20

	Discount Schedule Based on Annual Upfront Commitment						
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
	FY14 GSA Price	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Financial Standing	\$103.50	\$103.50	\$97.29	\$78.66	\$74.52	\$72.45	\$67.27
Global Failure Risk Score	\$87.58	\$87.58	\$82.33	\$66.56	\$63.06	\$61.31	\$56.93
Quick Check	\$63.69	\$63.69	\$59.87	\$48.41	\$45.86	\$44.59	\$41.40
Vendor Management	\$166.82	\$166.82	\$156.81	\$126.78	\$120.11	\$116.77	\$108.43
Level 3 Monitoring							
Business Verification	\$17.82	\$17.82	\$16.75	\$13.54	\$12.83	\$12.47	\$11.58
Vendor Qualification	\$138.41	\$138.41	\$130.10	\$105.19	\$99.65	\$96.89	\$89.97
Vendor Qualification with Linkage	\$158.58	\$158.58	\$149.06	\$120.52	\$114.18	\$111.00	\$103.08
Vendor Qualification with Diversity	\$183.95	\$183.95	\$172.91	\$139.80	\$132.44	\$128.77	\$119.57
Decision Support	\$216.58	\$216.58	\$203.59	\$164.60	\$155.94	\$151.61	\$140.78
Delinquency Score	\$140.13	\$140.13	\$131.73	\$106.50	\$100.90	\$98.09	\$91.09
Enterprise Management	\$305.74	\$305.74	\$287.40	\$232.36	\$220.13	\$214.02	\$198.73
Financial Standing	\$165.61	\$165.61	\$155.67	\$125.86	\$119.24	\$115.93	\$107.65
Global Failure Risk Score	\$140.13	\$140.13	\$131.73	\$106.50	\$100.90	\$98.09	\$91.09
Quick Check	\$101.91	\$101.91	\$95.80	\$77.45	\$73.38	\$71.34	\$66.24
Vendor Management	\$266.93	\$266.93	\$250.91	\$202.86	\$192.19	\$186.85	\$173.50
Canada							
Level 1 Monitoring							
Business Verification	\$1.22	\$1.22	\$1.15	\$0.93	\$0.88	\$0.86	\$0.79
Vendor Qualification	\$9.43	\$9.43	\$8.86	\$7.17	\$6.79	\$6.60	\$6.13
Vendor Qualification with Linkage	\$10.80	\$10.80	\$10.15	\$8.21	\$7.78	\$7.56	\$7.02
Vendor Qualification with Diversity	\$12.53	\$12.53	\$11.78	\$9.52	\$9.02	\$8.77	\$8.14
Decision Support	\$14.98	\$14.98	\$14.08	\$11.38	\$10.78	\$10.48	\$9.73
Delinquency Score	\$9.70	\$9.70	\$9.11	\$7.37	\$6.98	\$6.79	\$6.30
Enterprise Management	\$21.16	\$21.16	\$19.89	\$16.08	\$15.24	\$14.81	\$13.76
Financial Standing	\$11.46	\$11.46	\$10.77	\$8.71	\$8.25	\$8.02	\$7.45
Global Failure Risk Score	\$9.70	\$9.70	\$9.11	\$7.37	\$6.98	\$6.79	\$6.30
Quick Check	\$7.04	\$7.04	\$6.62	\$5.35	\$5.07	\$4.93	\$4.57
Vendor Management	\$18.47	\$18.47	\$17.37	\$14.04	\$13.30	\$12.93	\$12.01
Level 2 Monitoring							
Business Verification	\$3.09	\$3.09	\$2.90	\$2.35	\$2.22	\$2.16	\$2.01
Vendor Qualification	\$23.65	\$23.65	\$22.23	\$17.97	\$17.02	\$16.55	\$15.37
Vendor Qualification with Linkage	\$27.09	\$27.09	\$25.47	\$20.59	\$19.51	\$18.96	\$17.61
Vendor Qualification with Diversity	\$31.43	\$31.43	\$29.54	\$23.88	\$22.63	\$22.00	\$20.43
Decision Support	\$37.43	\$37.43	\$35.18	\$28.45	\$26.95	\$26.20	\$24.33
Delinquency Score	\$24.25	\$24.25	\$22.80	\$18.43	\$17.46	\$16.98	\$15.76
Enterprise Management	\$52.84	\$52.84	\$49.67	\$40.16	\$38.05	\$36.99	\$34.35
Financial Standing	\$28.63	\$28.63	\$26.91	\$21.76	\$20.61	\$20.04	\$18.61
Global Failure Risk Score	\$24.25	\$24.25	\$22.80	\$18.43	\$17.46	\$16.98	\$15.76
Quick Check	\$17.63	\$17.63	\$16.58	\$13.40	\$12.70	\$12.34	\$11.46
Vendor Management	\$46.16	\$46.16	\$43.39	\$35.08	\$33.23	\$32.31	\$30.00
Level 3 Monitoring							
Business Verification	\$4.92	\$4.92	\$4.62	\$3.74	\$3.54	\$3.44	\$3.20
Vendor Qualification	\$38.31	\$38.31	\$36.01	\$29.12	\$27.58	\$26.82	\$24.90
Vendor Qualification with Linkage	\$43.89	\$43.89	\$41.26	\$33.36	\$31.60	\$30.73	\$28.53
Vendor Qualification with Diversity	\$50.92	\$50.92	\$47.86	\$38.70	\$36.66	\$35.64	\$33.10
Decision Support	\$59.92	\$59.92	\$56.33	\$45.54	\$43.14	\$41.94	\$38.95
Delinquency Score	\$38.76	\$38.76	\$36.43	\$29.46	\$27.91	\$27.13	\$25.19
Enterprise Management	\$84.56	\$84.56	\$79.49	\$64.27	\$60.89	\$59.19	\$54.97
Financial Standing	\$45.83	\$45.83	\$43.08	\$34.83	\$33.00	\$32.08	\$29.79
Global Failure Risk Score	\$38.76	\$38.76	\$36.43	\$29.46	\$27.91	\$27.13	\$25.19
Quick Check	\$28.20	\$28.20	\$26.51	\$21.43	\$20.30	\$19.74	\$18.33
Vendor Management	\$73.83	\$73.83	\$69.40	\$56.11	\$53.16	\$51.68	\$47.99
Europe							
Level 1 Monitoring							
Business Verification	\$2.87	\$2.87	\$2.70	\$2.18	\$2.07	\$2.01	\$1.87
Vendor Qualification	\$22.08	\$22.08	\$20.76	\$16.78	\$15.90	\$15.46	\$14.35
Vendor Qualification with Linkage	\$25.30	\$25.30	\$23.78	\$19.23	\$18.22	\$17.71	\$16.45
Vendor Qualification with Diversity	\$29.35	\$29.35	\$27.59	\$22.31	\$21.13	\$20.55	\$19.08
Decision Support	\$35.13	\$35.13	\$33.02	\$26.70	\$25.29	\$24.59	\$22.84
Delinquency Score	\$22.74	\$22.74	\$21.37	\$17.28	\$16.37	\$15.92	\$14.78
Enterprise Management	\$49.58	\$49.58	\$46.60	\$37.68	\$35.70	\$34.71	\$32.23
Financial Standing	\$26.87	\$26.87	\$25.26	\$20.42	\$19.35	\$18.81	\$17.47
Global Failure Risk Score	\$22.74	\$22.74	\$21.37	\$17.28	\$16.37	\$15.92	\$14.78
Quick Check	\$16.53	\$16.53	\$15.54	\$12.56	\$11.90	\$11.57	\$10.74
Vendor Management	\$43.28	\$43.28	\$40.69	\$32.90	\$31.16	\$30.30	\$28.13
Level 2 Monitoring							
Business Verification	\$7.22	\$7.22	\$6.79	\$5.49	\$5.20	\$5.06	\$4.70
Vendor Qualification	\$55.39	\$55.39	\$52.06	\$42.09	\$39.88	\$38.77	\$36.00
Vendor Qualification with Linkage	\$63.46	\$63.46	\$59.65	\$48.23	\$45.69	\$44.42	\$41.25
Vendor Qualification with Diversity	\$73.61	\$73.61	\$69.19	\$55.94	\$53.00	\$51.53	\$47.85
Decision Support	\$87.80	\$87.80	\$82.53	\$66.73	\$63.22	\$61.46	\$57.07
Delinquency Score	\$56.83	\$56.83	\$53.42	\$43.19	\$40.92	\$39.78	\$36.94

	Discount Schedule Based on Annual Upfront Commitment						
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
	FY14 GSA Price	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Enterprise Management	\$123.94	\$123.94	\$116.50	\$94.19	\$89.23	\$86.76	\$80.56
Financial Standing	\$67.14	\$67.14	\$63.12	\$51.03	\$48.34	\$47.00	\$43.64
Global Failure Risk Score	\$56.83	\$56.83	\$53.42	\$43.19	\$40.92	\$39.78	\$36.94
Quick Check	\$41.31	\$41.31	\$38.83	\$31.39	\$29.74	\$28.92	\$26.85
Vendor Management	\$108.18	\$108.18	\$101.69	\$82.22	\$77.89	\$75.73	\$70.32
Level 3 Monitoring							
Business Verification	\$11.56	\$11.56	\$10.87	\$8.79	\$8.33	\$8.09	\$7.52
Vendor Qualification	\$89.74	\$89.74	\$84.36	\$68.20	\$64.61	\$62.82	\$58.33
Vendor Qualification with Linkage	\$102.82	\$102.82	\$96.65	\$78.14	\$74.03	\$71.97	\$66.83
Vendor Qualification with Diversity	\$119.27	\$119.27	\$112.11	\$90.64	\$85.87	\$83.49	\$77.52
Decision Support	\$140.46	\$140.46	\$132.03	\$106.75	\$101.13	\$98.32	\$91.30
Delinquency Score	\$90.89	\$90.89	\$85.43	\$69.07	\$65.44	\$63.62	\$59.08
Enterprise Management	\$198.30	\$198.30	\$186.40	\$150.70	\$142.77	\$138.81	\$128.89
Financial Standing	\$107.41	\$107.41	\$100.96	\$81.63	\$77.33	\$75.19	\$69.82
Global Failure Risk Score	\$90.89	\$90.89	\$85.43	\$69.07	\$65.44	\$63.62	\$59.08
Quick Check	\$66.10	\$66.10	\$62.13	\$50.23	\$47.59	\$46.27	\$42.96
Vendor Management	\$173.12	\$173.12	\$162.73	\$131.57	\$124.64	\$121.18	\$112.52
Latin America							
Level 1 Monitoring							
Business Verification	\$3.41	\$3.41	\$3.21	\$2.59	\$2.46	\$2.39	\$2.22
Vendor Qualification	\$26.11	\$26.11	\$24.55	\$19.85	\$18.80	\$18.28	\$16.97
Vendor Qualification with Linkage	\$29.92	\$29.92	\$28.12	\$22.74	\$21.54	\$20.94	\$19.45
Vendor Qualification with Diversity	\$34.71	\$34.71	\$32.62	\$26.38	\$24.99	\$24.29	\$22.56
Decision Support	\$41.46	\$41.46	\$38.97	\$31.51	\$29.85	\$29.02	\$26.95
Enterprise Management	\$58.52	\$58.52	\$55.01	\$44.48	\$42.14	\$40.97	\$38.04
Financial Standing	\$31.68	\$31.68	\$29.78	\$24.08	\$22.81	\$22.18	\$20.59
Quick Check	\$19.51	\$19.51	\$18.34	\$14.83	\$14.05	\$13.66	\$12.68
Vendor Management	\$51.11	\$51.11	\$48.05	\$38.85	\$36.80	\$35.78	\$33.22
Level 2 Monitoring							
Business Verification	\$8.55	\$8.55	\$8.04	\$6.50	\$6.16	\$5.99	\$5.56
Vendor Qualification	\$65.49	\$65.49	\$61.56	\$49.77	\$47.15	\$45.84	\$42.57
Vendor Qualification with Linkage	\$75.04	\$75.04	\$70.53	\$57.03	\$54.03	\$52.52	\$48.77
Vendor Qualification with Diversity	\$87.04	\$87.04	\$81.82	\$66.15	\$62.67	\$60.93	\$56.58
Decision Support	\$103.63	\$103.63	\$97.42	\$78.76	\$74.62	\$72.54	\$67.36
Enterprise Management	\$146.31	\$146.31	\$137.53	\$111.20	\$105.34	\$102.42	\$95.10
Financial Standing	\$79.25	\$79.25	\$74.49	\$60.23	\$57.06	\$55.47	\$51.51
Quick Check	\$48.79	\$48.79	\$45.86	\$37.08	\$35.13	\$34.15	\$31.71
Vendor Management	\$127.75	\$127.75	\$120.08	\$97.09	\$91.98	\$89.42	\$83.04
Level 3 Monitoring							
Business Verification	\$13.69	\$13.69	\$12.86	\$10.40	\$9.85	\$9.58	\$8.90
Vendor Qualification	\$106.11	\$106.11	\$99.75	\$80.65	\$76.40	\$74.28	\$68.97
Vendor Qualification with Linkage	\$121.58	\$121.58	\$114.28	\$92.40	\$87.53	\$85.10	\$79.02
Vendor Qualification with Diversity	\$141.03	\$141.03	\$132.57	\$107.18	\$101.54	\$98.72	\$91.67
Decision Support	\$165.82	\$165.82	\$155.87	\$126.03	\$119.39	\$116.08	\$107.79
Enterprise Management	\$234.11	\$234.11	\$220.06	\$177.92	\$168.56	\$163.88	\$152.17
Financial Standing	\$126.81	\$126.81	\$119.20	\$96.38	\$91.30	\$88.77	\$82.43
Quick Check	\$78.02	\$78.02	\$73.34	\$59.30	\$56.18	\$54.62	\$50.72
Vendor Management	\$204.39	\$204.39	\$192.12	\$155.33	\$147.16	\$143.07	\$132.85
United States							
Level 1 Monitoring							
Business Verification	\$0.65	\$0.65	\$0.61	\$0.49	\$0.46	\$0.45	\$0.42
Vendor Qualification	\$5.00	\$5.00	\$4.70	\$3.80	\$3.60	\$3.50	\$3.25
Vendor Qualification with Linkage	\$5.73	\$5.73	\$5.38	\$4.35	\$4.12	\$4.01	\$3.72
Vendor Qualification with Diversity	\$6.64	\$6.64	\$6.24	\$5.05	\$4.78	\$4.65	\$4.32
Decision Support	\$7.94	\$7.94	\$7.46	\$6.03	\$5.71	\$5.56	\$5.16
Delinquency Score	\$5.14	\$5.14	\$4.83	\$3.91	\$3.70	\$3.60	\$3.34
Enterprise Management	\$11.21	\$11.21	\$10.54	\$8.52	\$8.07	\$7.85	\$7.29
Financial Standing	\$6.07	\$6.07	\$5.71	\$4.61	\$4.37	\$4.25	\$3.95
Global Failure Risk Score	\$5.14	\$5.14	\$4.83	\$3.91	\$3.70	\$3.60	\$3.34
Quick Check	\$3.73	\$3.73	\$3.51	\$2.84	\$2.69	\$2.61	\$2.43
Vendor Management	\$9.78	\$9.78	\$9.20	\$7.44	\$7.05	\$6.85	\$6.36
Level 2 Monitoring							
Business Verification	\$1.61	\$1.61	\$1.52	\$1.23	\$1.16	\$1.13	\$1.05
Vendor Qualification	\$12.53	\$12.53	\$11.78	\$9.53	\$9.02	\$8.77	\$8.15
Vendor Qualification with Linkage	\$14.36	\$14.36	\$13.50	\$10.91	\$10.34	\$10.05	\$9.33
Vendor Qualification with Diversity	\$16.66	\$16.66	\$15.66	\$12.66	\$11.99	\$11.66	\$10.83
Decision Support	\$19.83	\$19.83	\$18.64	\$15.07	\$14.28	\$13.88	\$12.89
Delinquency Score	\$12.86	\$12.86	\$12.09	\$9.78	\$9.26	\$9.00	\$8.36
Enterprise Management	\$28.02	\$28.02	\$26.34	\$21.30	\$20.18	\$19.62	\$18.22
Financial Standing	\$15.16	\$15.16	\$14.25	\$11.52	\$10.92	\$10.61	\$9.85
Global Failure Risk Score	\$12.86	\$12.86	\$12.09	\$9.78	\$9.26	\$9.00	\$8.36
Quick Check	\$9.34	\$9.34	\$8.78	\$7.10	\$6.73	\$6.54	\$6.07
Vendor Management	\$24.47	\$24.47	\$23.00	\$18.59	\$17.62	\$17.13	\$15.90

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
FY14 GSA Price	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999	
Level 3 Monitoring							
Business Verification	\$2.62	\$2.62	\$2.46	\$1.99	\$1.89	\$1.83	\$1.70
Vendor Qualification	\$20.31	\$20.31	\$19.09	\$15.43	\$14.62	\$14.22	\$13.20
Vendor Qualification with Linkage	\$23.27	\$23.27	\$21.87	\$17.68	\$16.75	\$16.29	\$15.12
Vendor Qualification with Diversity	\$26.99	\$26.99	\$25.37	\$20.51	\$19.43	\$18.89	\$17.54
Decision Support	\$31.72	\$31.72	\$29.82	\$24.11	\$22.84	\$22.20	\$20.62
Delinquency Score	\$20.55	\$20.55	\$19.31	\$15.62	\$14.79	\$14.38	\$13.36
Enterprise Management	\$44.80	\$44.80	\$42.11	\$34.05	\$32.26	\$31.36	\$29.12
Financial Standing	\$24.28	\$24.28	\$22.82	\$18.45	\$17.48	\$17.00	\$15.78
Global Failure Risk Score	\$20.55	\$20.55	\$19.31	\$15.62	\$14.79	\$14.38	\$13.36
Quick Check	\$14.95	\$14.95	\$14.05	\$11.36	\$10.76	\$10.46	\$9.71
Vendor Management	\$39.14	\$39.14	\$36.79	\$29.75	\$28.18	\$27.40	\$25.44
Corporate Linkage							
Level 1 Monitoring	\$0.68	\$0.68	\$0.64	\$0.52	\$0.49	\$0.48	\$0.44
Level 2 Monitoring	\$1.71	\$1.71	\$1.61	\$1.30	\$1.23	\$1.20	\$1.11
Level 3 Monitoring	\$2.74	\$2.74	\$2.57	\$2.08	\$1.97	\$1.92	\$1.78

**GSA SDP > Data Integration Toolkit Monitoring FY14 Price List
100,000+ Account Registrations**

D & B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	28.00%	Band 4
\$25,000-\$99,999	30.00%	Band 5
\$100,000-\$1,999,999	35.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 2.25% or more in addition to the band discounts above.

	Discount Schedule Based on Annual Upfront Commitment						
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
FY14 GSA Price	\$1,999	\$2,999	\$9,999	\$24,999	\$99,999	\$1,999,999	
GLOBAL Monitoring Products - Single Enterprise							
Africa / Middle East							
Level 1 Monitoring							
Business Verification	\$2.86	\$2.86	\$2.69	\$2.18	\$2.06	\$2.00	\$1.86
Vendor Qualification	\$22.17	\$22.17	\$20.84	\$16.85	\$15.96	\$15.52	\$14.41
Vendor Qualification with Linkage	\$25.40	\$25.40	\$23.87	\$19.30	\$18.29	\$17.78	\$16.51
Vendor Qualification with Diversity	\$29.46	\$29.46	\$27.69	\$22.39	\$21.21	\$20.62	\$19.15
Decision Support	\$34.81	\$34.81	\$32.72	\$26.45	\$25.06	\$24.37	\$22.63
Enterprise Management	\$49.14	\$49.14	\$46.19	\$37.35	\$35.38	\$34.40	\$31.94
Financial Standing	\$26.61	\$26.61	\$25.01	\$20.22	\$19.16	\$18.63	\$17.29
Quick Check	\$16.37	\$16.37	\$15.39	\$12.44	\$11.79	\$11.46	\$10.64
Vendor Management	\$42.91	\$42.91	\$40.34	\$32.61	\$30.90	\$30.04	\$27.89
Level 2 Monitoring							
Business Verification	\$7.17	\$7.17	\$6.74	\$5.45	\$5.16	\$5.02	\$4.66
Vendor Qualification	\$54.61	\$54.61	\$51.33	\$41.50	\$39.32	\$38.22	\$35.49
Vendor Qualification with Linkage	\$62.56	\$62.56	\$58.81	\$47.55	\$45.05	\$43.79	\$40.67
Vendor Qualification with Diversity	\$72.57	\$72.57	\$68.22	\$55.16	\$52.25	\$50.80	\$47.17
Decision Support	\$87.02	\$87.02	\$81.80	\$66.13	\$62.65	\$60.91	\$56.56
Enterprise Management	\$122.83	\$122.83	\$115.46	\$93.35	\$88.44	\$85.98	\$79.84
Financial Standing	\$66.53	\$66.53	\$62.54	\$50.56	\$47.90	\$46.57	\$43.24
Quick Check	\$40.94	\$40.94	\$38.48	\$31.11	\$29.48	\$28.66	\$26.61
Vendor Management	\$107.24	\$107.24	\$100.81	\$81.50	\$77.21	\$75.07	\$69.71
Level 3 Monitoring							
Business Verification	\$11.46	\$11.46	\$10.77	\$8.71	\$8.25	\$8.02	\$7.45
Vendor Qualification	\$88.67	\$88.67	\$83.35	\$67.39	\$63.84	\$62.07	\$57.63
Vendor Qualification with Linkage	\$101.59	\$101.59	\$95.49	\$77.21	\$73.14	\$71.11	\$66.03
Vendor Qualification with Diversity	\$117.84	\$117.84	\$110.77	\$89.56	\$84.85	\$82.49	\$76.60
Decision Support	\$139.23						
Enterprise Management	\$196.56	\$196.56	\$184.76	\$149.38	\$141.52	\$137.59	\$127.76
Financial Standing	\$106.47	\$106.47	\$100.08	\$80.92	\$76.66	\$74.53	\$69.21
Quick Check	\$65.51	\$65.51	\$61.58	\$49.79	\$47.17	\$45.86	\$42.58
Vendor Management	\$171.60	\$171.60	\$161.30	\$130.42	\$123.55	\$120.12	\$111.54
Asia Pacific							
Level 1 Monitoring							
Business Verification	\$2.86	\$2.86	\$2.69	\$2.18	\$2.06	\$2.00	\$1.86
Vendor Qualification	\$22.17	\$22.17	\$20.84	\$16.85	\$15.96	\$15.52	\$14.41
Vendor Qualification with Linkage	\$25.40	\$25.40	\$23.87	\$19.30	\$18.29	\$17.78	\$16.51
Vendor Qualification with Diversity	\$29.46	\$29.46	\$27.69	\$22.39	\$21.21	\$20.62	\$19.15
Decision Support	\$34.81	\$34.81	\$32.72	\$26.45	\$25.06	\$24.37	\$22.63
Delinquency Score	\$22.52	\$22.52	\$21.17	\$17.12	\$16.22	\$15.77	\$14.64
Enterprise Management	\$49.14	\$49.14	\$46.19	\$37.35	\$35.38	\$34.40	\$31.94
Financial Standing	\$26.61	\$26.61	\$25.01	\$20.22	\$19.16	\$18.63	\$17.29
Global Failure Risk Score	\$22.52	\$22.52	\$21.17	\$17.12	\$16.22	\$15.77	\$14.64
Quick Check	\$16.37	\$16.37	\$15.39	\$12.44	\$11.79	\$11.46	\$10.64
Vendor Management	\$42.91	\$42.91	\$40.34	\$32.61	\$30.90	\$30.04	\$27.89
Level 2 Monitoring							
Business Verification	\$7.17	\$7.17	\$6.74	\$5.45	\$5.16	\$5.02	\$4.66
Vendor Qualification	\$54.61	\$54.61	\$51.33	\$41.50	\$39.32	\$38.22	\$35.49
Vendor Qualification with Linkage	\$62.56	\$62.56	\$58.81	\$47.55	\$45.05	\$43.79	\$40.67
Vendor Qualification with Diversity	\$72.57	\$72.57	\$68.22	\$55.16	\$52.25	\$50.80	\$47.17
Decision Support	\$87.02	\$87.02	\$81.80	\$66.13	\$62.65	\$60.91	\$56.56
Delinquency Score	\$56.30	\$56.30	\$52.93	\$42.79	\$40.54	\$39.41	\$36.60
Enterprise Management	\$122.83	\$122.83	\$115.46	\$93.35	\$88.44	\$85.98	\$79.84

	Discount Schedule Based on Annual Upfront Commitment						
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
	FY14 GSA Price	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Financial Standing	\$66.53	\$66.53	\$62.54	\$50.56	\$47.90	\$46.57	\$43.24
Global Failure Risk Score	\$56.30	\$56.30	\$52.93	\$42.79	\$40.54	\$39.41	\$36.60
Quick Check	\$40.94	\$40.94	\$38.48	\$31.11	\$29.48	\$28.66	\$26.61
Vendor Management	\$107.24	\$107.24	\$100.81	\$81.50	\$77.21	\$75.07	\$69.71
Level 3 Monitoring							
Business Verification	\$11.46	\$11.46	\$10.77	\$8.71	\$8.25	\$8.02	\$7.45
Vendor Qualification	\$88.67	\$88.67	\$83.35	\$67.39	\$63.84	\$62.07	\$57.63
Vendor Qualification with Linkage	\$101.59	\$101.59	\$95.49	\$77.21	\$73.14	\$71.11	\$66.03
Vendor Qualification with Diversity	\$117.84	\$117.84	\$110.77	\$89.56	\$84.85	\$82.49	\$76.60
Decision Support	\$139.23	\$139.23	\$130.87	\$105.81	\$100.24	\$97.46	\$90.50
Delinquency Score	\$90.09	\$90.09	\$84.68	\$68.47	\$64.86	\$63.06	\$58.56
Enterprise Management	\$196.56	\$196.56	\$184.76	\$149.38	\$141.52	\$137.59	\$127.76
Financial Standing	\$106.47	\$106.47	\$100.08	\$80.92	\$76.66	\$74.53	\$69.21
Global Failure Risk Score	\$90.09	\$90.09	\$84.68	\$68.47	\$64.86	\$63.06	\$58.56
Quick Check	\$65.51	\$65.51	\$61.58	\$49.79	\$47.17	\$45.86	\$42.58
Vendor Management	\$171.60	\$171.60	\$161.30	\$130.42	\$123.55	\$120.12	\$111.54
Canada							
Level 1 Monitoring							
Business Verification	\$0.79	\$0.79	\$0.74	\$0.60	\$0.57	\$0.55	\$0.51
Vendor Qualification	\$6.14	\$6.14	\$5.77	\$4.66	\$4.42	\$4.30	\$3.99
Vendor Qualification with Linkage	\$7.03	\$7.03	\$6.61	\$5.34	\$5.06	\$4.92	\$4.57
Vendor Qualification with Diversity	\$8.15	\$8.15	\$7.67	\$6.20	\$5.87	\$5.71	\$5.30
Decision Support	\$9.63	\$9.63	\$9.05	\$7.32	\$6.93	\$6.74	\$6.26
Delinquency Score	\$6.24	\$6.24	\$5.86	\$4.74	\$4.49	\$4.37	\$4.05
Enterprise Management	\$13.60	\$13.60	\$12.78	\$10.33	\$9.79	\$9.52	\$8.84
Financial Standing	\$7.37	\$7.37	\$6.93	\$5.60	\$5.31	\$5.16	\$4.79
Global Failure Risk Score	\$6.24	\$6.24	\$5.86	\$4.74	\$4.49	\$4.37	\$4.05
Quick Check	\$4.53	\$4.53	\$4.25	\$3.44	\$3.26	\$3.17	\$2.94
Vendor Management	\$11.88	\$11.88	\$11.16	\$9.03	\$8.55	\$8.31	\$7.72
Level 2 Monitoring							
Business Verification	\$1.99	\$1.99	\$1.87	\$1.52	\$1.44	\$1.40	\$1.30
Vendor Qualification	\$15.11	\$15.11	\$14.21	\$11.49	\$10.88	\$10.58	\$9.82
Vendor Qualification with Linkage	\$17.32	\$17.32	\$16.28	\$13.16	\$12.47	\$12.12	\$11.26
Vendor Qualification with Diversity	\$20.09	\$20.09	\$18.88	\$15.27	\$14.46	\$14.06	\$13.06
Decision Support	\$24.07	\$24.07	\$22.62	\$18.29	\$17.33	\$16.85	\$15.64
Delinquency Score	\$15.59	\$15.59	\$14.66	\$11.85	\$11.23	\$10.91	\$10.13
Enterprise Management	\$33.98	\$33.98	\$31.94	\$25.82	\$24.46	\$23.78	\$22.09
Financial Standing	\$18.41	\$18.41	\$17.30	\$13.99	\$13.25	\$12.88	\$11.96
Global Failure Risk Score	\$15.59	\$15.59	\$14.66	\$11.85	\$11.23	\$10.91	\$10.13
Quick Check	\$11.34	\$11.34	\$10.66	\$8.62	\$8.16	\$7.94	\$7.37
Vendor Management	\$29.67	\$29.67	\$27.89	\$22.55	\$21.36	\$20.77	\$19.28
Level 3 Monitoring							
Business Verification	\$3.16	\$3.16	\$2.97	\$2.40	\$2.27	\$2.21	\$2.05
Vendor Qualification	\$24.54	\$24.54	\$23.07	\$18.65	\$17.67	\$17.18	\$15.95
Vendor Qualification with Linkage	\$28.12	\$28.12	\$26.43	\$21.37	\$20.25	\$19.68	\$18.28
Vendor Qualification with Diversity	\$32.62	\$32.62	\$30.66	\$24.79	\$23.49	\$22.83	\$21.20
Decision Support	\$38.52	\$38.52	\$36.21	\$29.28	\$27.74	\$26.97	\$25.04
Delinquency Score	\$24.92	\$24.92	\$23.42	\$18.94	\$17.94	\$17.44	\$16.20
Enterprise Management	\$54.37	\$54.37	\$51.11	\$41.32	\$39.15	\$38.06	\$35.34
Financial Standing	\$29.47	\$29.47	\$27.70	\$22.40	\$21.22	\$20.63	\$19.16
Global Failure Risk Score	\$24.92	\$24.92	\$23.42	\$18.94	\$17.94	\$17.44	\$16.20
Quick Check	\$18.12	\$18.12	\$17.04	\$13.77	\$13.05	\$12.69	\$11.78
Vendor Management	\$47.47	\$47.47	\$44.62	\$36.08	\$34.18	\$33.23	\$30.85
Europe							
Level 1 Monitoring							
Business Verification	\$1.85	\$1.85	\$1.74	\$1.40	\$1.33	\$1.29	\$1.20
Vendor Qualification	\$14.37	\$14.37	\$13.51	\$10.92	\$10.35	\$10.06	\$9.34
Vendor Qualification with Linkage	\$16.47	\$16.47	\$15.48	\$12.51	\$11.86	\$11.53	\$10.70
Vendor Qualification with Diversity	\$19.10	\$19.10	\$17.96	\$14.52	\$13.75	\$13.37	\$12.42
Decision Support	\$22.59	\$22.59	\$21.23	\$17.17	\$16.26	\$15.81	\$14.68
Delinquency Score	\$14.61	\$14.61	\$13.74	\$11.11	\$10.52	\$10.23	\$9.50
Enterprise Management	\$31.87	\$31.87	\$29.95	\$24.22	\$22.94	\$22.31	\$20.71
Financial Standing	\$17.27	\$17.27	\$16.24	\$13.13	\$12.44	\$12.09	\$11.23
Global Failure Risk Score	\$14.61	\$14.61	\$13.74	\$11.11	\$10.52	\$10.23	\$9.50
Quick Check	\$10.63	\$10.63	\$9.99	\$8.08	\$7.65	\$7.44	\$6.91
Vendor Management	\$27.82	\$27.82	\$26.15	\$21.14	\$20.03	\$19.47	\$18.08
Level 2 Monitoring							
Business Verification	\$4.64	\$4.64	\$4.36	\$3.53	\$3.34	\$3.25	\$3.02
Vendor Qualification	\$35.41	\$35.41	\$33.28	\$26.91	\$25.49	\$24.78	\$23.01
Vendor Qualification with Linkage	\$40.56	\$40.56	\$38.13	\$30.83	\$29.21	\$28.39	\$26.37
Vendor Qualification with Diversity	\$47.05	\$47.05	\$44.23	\$35.76	\$33.88	\$32.94	\$30.59
Decision Support	\$56.44	\$56.44	\$53.05	\$42.90	\$40.64	\$39.51	\$36.69
Delinquency Score	\$36.54	\$36.54	\$34.35	\$27.77	\$26.31	\$25.58	\$23.75

	Discount Schedule Based on Annual Upfront Commitment						
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
	FY14 GSA Price	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Enterprise Management	\$79.68	\$79.68	\$74.90	\$60.55	\$57.37	\$55.77	\$51.79
Financial Standing	\$43.16	\$43.16	\$40.57	\$32.80	\$31.07	\$30.21	\$28.05
Global Failure Risk Score	\$36.54	\$36.54	\$34.35	\$27.77	\$26.31	\$25.58	\$23.75
Quick Check	\$26.56	\$26.56	\$24.97	\$20.18	\$19.12	\$18.59	\$17.26
Vendor Management	\$69.55	\$69.55	\$65.38	\$52.86	\$50.08	\$48.68	\$45.21
Level 3 Monitoring							
Business Verification	\$7.44	\$7.44	\$6.99	\$5.65	\$5.36	\$5.21	\$4.84
Vendor Qualification	\$57.49	\$57.49	\$54.04	\$43.69	\$41.39	\$40.24	\$37.37
Vendor Qualification with Linkage	\$65.87	\$65.87	\$61.91	\$50.06	\$47.42	\$46.11	\$42.81
Vendor Qualification with Diversity	\$76.41	\$76.41	\$71.82	\$58.07	\$55.01	\$53.48	\$49.66
Decision Support	\$90.30	\$90.30	\$84.88	\$68.63	\$65.02	\$63.21	\$58.70
Delinquency Score	\$58.43	\$58.43	\$54.93	\$44.41	\$42.07	\$40.90	\$37.98
Enterprise Management	\$127.48	\$127.48	\$119.83	\$96.88	\$91.78	\$89.23	\$82.86
Financial Standing	\$69.05	\$69.05	\$64.91	\$52.48	\$49.72	\$48.34	\$44.88
Global Failure Risk Score	\$58.43	\$58.43	\$54.93	\$44.41	\$42.07	\$40.90	\$37.98
Quick Check	\$42.49	\$42.49	\$39.94	\$32.29	\$30.59	\$29.74	\$27.62
Vendor Management	\$111.29	\$111.29	\$104.61	\$84.58	\$80.13	\$77.90	\$72.34
Latin America							
Level 1 Monitoring							
Business Verification	\$2.20	\$2.20	\$2.07	\$1.67	\$1.58	\$1.54	\$1.43
Vendor Qualification	\$16.99	\$16.99	\$15.98	\$12.92	\$12.24	\$11.90	\$11.05
Vendor Qualification with Linkage	\$19.47	\$19.47	\$18.30	\$14.80	\$14.02	\$13.63	\$12.66
Vendor Qualification with Diversity	\$22.59	\$22.59	\$21.23	\$17.17	\$16.26	\$15.81	\$14.68
Decision Support	\$26.66	\$26.66	\$25.06	\$20.26	\$19.19	\$18.66	\$17.33
Enterprise Management	\$37.61	\$37.61	\$35.36	\$28.59	\$27.08	\$26.33	\$24.45
Financial Standing	\$20.37	\$20.37	\$19.15	\$15.48	\$14.67	\$14.26	\$13.24
Quick Check	\$12.54	\$12.54	\$11.79	\$9.53	\$9.03	\$8.78	\$8.15
Vendor Management	\$32.86	\$32.86	\$30.89	\$24.98	\$23.66	\$23.00	\$21.36
Level 2 Monitoring							
Business Verification	\$5.50	\$5.50	\$5.17	\$4.18	\$3.96	\$3.85	\$3.58
Vendor Qualification	\$41.87	\$41.87	\$39.35	\$31.82	\$30.14	\$29.31	\$27.21
Vendor Qualification with Linkage	\$47.97	\$47.97	\$45.09	\$36.45	\$34.54	\$33.58	\$31.18
Vendor Qualification with Diversity	\$55.64	\$55.64	\$52.30	\$42.29	\$40.06	\$38.95	\$36.17
Decision Support	\$66.63	\$66.63	\$62.63	\$50.64	\$47.97	\$46.64	\$43.31
Enterprise Management	\$94.06	\$94.06	\$88.41	\$71.48	\$67.72	\$65.84	\$61.14
Financial Standing	\$50.95	\$50.95	\$47.89	\$38.72	\$36.68	\$35.66	\$33.12
Quick Check	\$31.37	\$31.37	\$29.49	\$23.84	\$22.58	\$21.96	\$20.39
Vendor Management	\$82.13	\$82.13	\$77.20	\$62.42	\$59.13	\$57.49	\$53.38
Level 3 Monitoring							
Business Verification	\$8.80	\$8.80	\$8.27	\$6.69	\$6.33	\$6.16	\$5.72
Vendor Qualification	\$67.98	\$67.98	\$63.90	\$51.66	\$48.94	\$47.59	\$44.19
Vendor Qualification with Linkage	\$77.88	\$77.88	\$73.21	\$59.19	\$56.08	\$54.52	\$50.63
Vendor Qualification with Diversity	\$90.35	\$90.35	\$84.93	\$68.66	\$65.05	\$63.24	\$58.73
Decision Support	\$106.60	\$106.60	\$100.20	\$81.01	\$76.75	\$74.62	\$69.29
Enterprise Management	\$150.50	\$150.50	\$141.47	\$114.38	\$108.36	\$105.35	\$97.82
Financial Standing	\$81.52	\$81.52	\$76.63	\$61.96	\$58.70	\$57.07	\$52.99
Quick Check	\$50.16	\$50.16	\$47.15	\$38.12	\$36.11	\$35.11	\$32.60
Vendor Management	\$131.40	\$131.40	\$123.51	\$99.86	\$94.60	\$91.98	\$85.41
United States							
Level 1 Monitoring							
Business Verification	\$0.42	\$0.42	\$0.40	\$0.32	\$0.30	\$0.29	\$0.27
Vendor Qualification	\$3.25	\$3.25	\$3.06	\$2.47	\$2.34	\$2.28	\$2.11
Vendor Qualification with Linkage	\$3.73	\$3.73	\$3.50	\$2.83	\$2.68	\$2.61	\$2.42
Vendor Qualification with Diversity	\$4.32	\$4.32	\$4.06	\$3.29	\$3.11	\$3.03	\$2.81
Decision Support	\$5.10	\$5.10	\$4.80	\$3.88	\$3.67	\$3.57	\$3.32
Delinquency Score	\$3.30	\$3.30	\$3.11	\$2.51	\$2.38	\$2.31	\$2.15
Enterprise Management	\$7.20	\$7.20	\$6.77	\$5.48	\$5.19	\$5.04	\$4.68
Financial Standing	\$3.90	\$3.90	\$3.67	\$2.96	\$2.81	\$2.73	\$2.54
Global Failure Risk Score	\$3.30	\$3.30	\$3.11	\$2.51	\$2.38	\$2.31	\$2.15
Quick Check	\$2.40	\$2.40	\$2.26	\$1.83	\$1.73	\$1.68	\$1.56
Vendor Management	\$6.30	\$6.30	\$5.92	\$4.78	\$4.53	\$4.41	\$4.09
Level 2 Monitoring							
Business Verification	\$1.04	\$1.04	\$0.97	\$0.79	\$0.75	\$0.73	\$0.67
Vendor Qualification	\$8.01	\$8.01	\$7.53	\$6.09	\$5.77	\$5.61	\$5.21
Vendor Qualification with Linkage	\$9.18	\$9.18	\$8.63	\$6.98	\$6.61	\$6.43	\$5.97
Vendor Qualification with Diversity	\$10.65	\$10.65	\$10.01	\$8.09	\$7.67	\$7.45	\$6.92
Decision Support	\$12.75	\$12.75	\$11.98	\$9.69	\$9.18	\$8.92	\$8.29
Delinquency Score	\$8.27	\$8.27	\$7.77	\$6.28	\$5.95	\$5.79	\$5.38
Enterprise Management	\$18.02	\$18.02	\$16.93	\$13.69	\$12.97	\$12.61	\$11.71
Financial Standing	\$9.76	\$9.76	\$9.17	\$7.41	\$7.02	\$6.83	\$6.34
Global Failure Risk Score	\$8.27	\$8.27	\$7.77	\$6.28	\$5.95	\$5.79	\$5.38
Quick Check	\$6.00	\$6.00	\$5.64	\$4.56	\$4.32	\$4.20	\$3.90
Vendor Management	\$15.73	\$15.73	\$14.78	\$11.95	\$11.32	\$11.01	\$10.22

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
FY14 GSA	\$1,000-	\$2,000-	\$3,000-	\$10,000-	\$25,000-	\$100,000-	
Price	\$1,999	\$2,999	\$9,999	\$24,999	\$99,999	\$1,999,999	
Level 3 Monitoring							
Business Verification	\$1.68	\$1.68	\$1.58	\$1.28	\$1.21	\$1.18	\$1.09
Vendor Qualification	\$13.01	\$13.01	\$12.23	\$9.89	\$9.37	\$9.11	\$8.46
Vendor Qualification with Linkage	\$14.91	\$14.91	\$14.01	\$11.33	\$10.73	\$10.43	\$9.69
Vendor Qualification with Diversity	\$17.29	\$17.29	\$16.25	\$13.14	\$12.45	\$12.10	\$11.24
Decision Support	\$20.39	\$20.39	\$19.17	\$15.50	\$14.68	\$14.27	\$13.25
Delinquency Score	\$13.21	\$13.21	\$12.41	\$10.04	\$9.51	\$9.24	\$8.58
Enterprise Management	\$28.80	\$28.80	\$27.07	\$21.89	\$20.73	\$20.16	\$18.72
Financial Standing	\$15.61	\$15.61	\$14.67	\$11.86	\$11.24	\$10.93	\$10.15
Global Failure Risk Score	\$13.21	\$13.21	\$12.41	\$10.04	\$9.51	\$9.24	\$8.58
Quick Check	\$9.61	\$9.61	\$9.03	\$7.30	\$6.92	\$6.73	\$6.25
Vendor Management	\$25.16	\$25.16	\$23.65	\$19.12	\$18.12	\$17.61	\$16.35
Corporate Linkage							
Level 1 Monitoring	\$0.54	\$0.54	\$0.51	\$0.41	\$0.39	\$0.38	\$0.35
Level 2 Monitoring	\$1.34	\$1.34	\$1.26	\$1.02	\$0.97	\$0.94	\$0.87
Level 3 Monitoring	\$2.15	\$2.15	\$2.02	\$1.63	\$1.55	\$1.51	\$1.40

D & B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	28.00%	Band 4
\$25,000-\$99,999	30.00%	Band 5
\$100,000-\$1,999,999	35.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 2.25% or more in addition to the band discounts above.

Discount Schedule Based On Annual Upfront Commitment

	FY14 GSA Price	Band 1 \$1,000- \$1,999	Band 2 \$2,000- \$2,999	Band 3 \$3,000- \$9,999	Band 4 \$10,000- \$24,999	Band 5 \$25,000- \$99,999	Band 6 \$100,000- \$1,999,999
GROUP DATA PACKETS							
Group 1 - Business Identification & Rating	\$15.61	\$15.61	\$14.67	\$11.24	\$11.24	\$10.93	\$10.15
Group 2 - Sales/Net Worth/Employees	\$11.66	\$11.66	\$10.96	\$8.40	\$8.40	\$8.16	\$7.58
Group 3 - Payments/Banking	\$17.49	\$17.49	\$16.44	\$12.59	\$12.59	\$12.24	\$11.37
Group 4 - Public Filings/Special Events	\$22.41	\$22.41	\$21.07	\$16.14	\$16.14	\$15.69	\$14.57
Group 5 - Financials	\$17.49	\$17.49	\$16.44	\$12.59	\$12.59	\$12.24	\$11.37
Group 6 - History/Operations	\$22.41	\$22.41	\$21.07	\$16.14	\$16.14	\$15.69	\$14.57
Analyzed Trade	\$22.41	\$22.41	\$21.07	\$16.14	\$16.14	\$15.69	\$14.57
VALUE ADDED PACKETS							
PK 73 Financial Statement Type - Prior	\$30.78	\$30.78	\$28.93	\$22.16	\$22.16	\$21.55	\$20.01
PK 74 Current Assets - Prior	\$30.78	\$30.78	\$28.93	\$22.16	\$22.16	\$21.55	\$20.01
PK 75 Other Assets - Prior	\$30.78	\$30.78	\$28.93	\$22.16	\$22.16	\$21.55	\$20.01
PK 76 Current Liabilities - Prior	\$30.78	\$30.78	\$28.93	\$22.16	\$22.16	\$21.55	\$20.01
PK 77 Other Liabilities and Worth	\$30.78	\$30.78	\$28.93	\$22.16	\$22.16	\$21.55	\$20.01
PK 78 Income Statement - Prior	\$30.78	\$30.78	\$28.93	\$22.16	\$22.16	\$21.55	\$20.01
PK 79 Payment Summary	\$32.07	\$32.07	\$30.15	\$23.09	\$23.09	\$22.45	\$20.85
PK 82 Government Activity Report Summary & Demographics	\$28.02	\$28.02	\$26.34	\$20.18	\$20.18	\$19.62	\$18.22
PK 88 Business Classification (SIC 2+2)	\$16.81	\$16.81	\$15.80	\$12.11	\$12.11	\$11.77	\$10.93
PK 89 Public Record Summary	\$9.87	\$9.87	\$9.28	\$7.11	\$7.11	\$6.91	\$6.42
PK 90 Electronic Rating Lookup (Bus Id)	\$11.21	\$11.21	\$10.54	\$8.07	\$8.07	\$7.85	\$7.29
PK 93 Duns Financial Profile Ratios	\$30.78	\$30.78	\$28.93	\$22.16	\$22.16	\$21.55	\$20.01
PK 95 Duns Underwriting Guide Score	\$14.02	\$14.02	\$13.18	\$10.09	\$10.09	\$9.81	\$9.11
PK99 Scoring Packet	\$39.62	\$39.62	\$37.24	\$28.53	\$28.53	\$27.73	\$25.75
PK DV DS TC (Custom Data Packets)	See RMS Data Packets Price Calculator						
PK E0 EX Credit Scoring Packet	\$29.62	\$29.62	\$27.84	\$21.33	\$21.33	\$20.74	\$19.25
PK IC Credit Scoring Data Packet (CCS v7.0)	\$34.88	\$34.88	\$32.78	\$25.11	\$25.11	\$24.41	\$22.67
PK IH Credit Scoring Packet (CCS v8.0)	\$34.88						
PK EJ Linkage Packet	\$16.87	\$16.87	\$15.86	\$12.15	\$12.15	\$11.81	\$10.97
PK EZ Higher Risk Score	\$38.20	\$38.20	\$35.91	\$27.50	\$27.50	\$26.74	\$24.83
PK FX FY Financial Stress Score	\$42.02						
PK PR Public Record Details-SLJ & Bkrptcy	\$15.46						
PK TB Detailed Trade Basic - Trending Packet	\$27.06						
Industry Specific Credit Score Packets							
Construction, Computer, Office Products, and Trucking							
Standard	\$30.62	\$30.62	\$28.79	\$22.05	\$22.05	\$21.44	\$19.91
Trade Tape Participant	\$10.18	\$10.18	\$9.57	\$7.33	\$7.33	\$7.13	\$6.62
Apparel							
Level 1 Standard	\$30.62	\$30.62	\$28.78	\$22.05	\$22.05	\$21.43	\$19.90
Trade Tape Participant	\$10.00	\$10.00	\$9.40	\$7.20	\$7.20	\$7.00	\$6.50
Level 2 Enhanced	\$40.74	\$40.74	\$38.30	\$29.34	\$29.34	\$28.52	\$26.48
Trade Tape Participant	\$20.30	\$20.30	\$19.08	\$14.62	\$14.62	\$14.21	\$13.20
Leasing							
Standard	\$45.33	\$45.33	\$42.61	\$32.64	\$32.64	\$31.73	\$29.46
Trade Tape Participant	\$34.07	\$34.07	\$32.02	\$24.53	\$24.53	\$23.85	\$22.14
Wireless							
Standard	\$32.70	\$32.70	\$30.74	\$23.54	\$23.54	\$22.89	\$21.25
Trade Tape Participant	\$21.92	\$21.92	\$20.60	\$15.78	\$15.78	\$15.34	\$14.25
Standard Data Patterns for 3rd Party Access Systems*							
Fair Isaac's Custom Pattern (29,79,IC)	\$33.97	\$33.97	\$31.93	\$24.46	\$24.46	\$23.78	\$22.08
Wireless Scoring Pattern Lightbridge							
Standard	\$28.25	\$28.25	\$26.55	\$20.34	\$20.34	\$19.77	\$18.36
Trade Tape Participant	\$18.88	\$18.88	\$17.75	\$13.60	\$13.60	\$13.22	\$12.27

GSA SDP > Data Packets FY14 Price List

Group and Packet Data Descriptions

<u>Group 1 - Business Identification and Rating</u>	PK 62 Business Moved	PK 23 Insurance
PK 01 Primary Business Name	PK 63 Business Name Change	PK 24 Comparatives/Minimum Requirements
PK 02 Primary Business Address	PK 64 Chief Executive Change	PK 25 Comments - Outside
PK 03 Telephone Number	PK 65 UCC Filings - Number of filings as displayed in Business Information Report	PK 26 Management Contact Attempt
PK 04 Mailing Address	PK 66 Criminal Proceedings	PK 27 Management Contact Other
PK 05 Physical Address Secondary	PK 67 Fire or Other Disasters	PK 28 Management Partial Figures
PK 06 Trade Style	PK 68 Legal Structure Change	<u>Group 6 - History/Operations</u>
PK 29 D&B Rating	PK 69 Other Special Events	PK 30 Operations (Branch/Division)
PK 37 Standard Industrial Classification (SIC) Code and Line of Business	PK 70 Partnership Change	PK 31 Locations (Branch/Division)
PK 47 Control Year (year Change in Management Occurred)	PK 85 Liens - Number of filings as displayed in Business Information Report	PK 32 Subsidiaries
<u>Group 2 - Sales/Net Worth</u>	PK 86 Judgments - Number of filings as displayed in Business Information Report	PK 33 Buying Agreements
PK 15 Sales/Net Worth	PK 87 Suits - Number of filings as displayed in Business Information Report	PK 34 Construction WIP
PK 35 Employees		PK 36 Functions Activities
PK 49 Chief Executive Officer	<u>Group 5 - Financials</u>	PK 38 Business Area
<u>Group 3 - Payments/Banking</u>	PK 08 Financial Statement Type	PK 39 Term of Sales
PK 07 Trade Experiences (Up to 80)	PK 09 Current Assets	PK 40 Parent Company
PK51 Bank Accounts	PK 10 Non-Current Assets	PK 41 Premises
PK52 Bank Loans	PK 11 Current Liabilities	PK 42 Capital Stock Allocation
PK53 Bank Name and Address	PK 12 Long-Term Liabilities	PK 43 Construction Performance Record
<u>Group 4 - Public Filings/Special Events</u>	PK 13 New Worth - Equity	PK 44 History Miscellaneous
PK 54 Financing Statements-Uniform Commercial Code	PK 14 Income Statement	PK 45 Organizational Control
PK 55 Judgments	PK 16 Net Worth Reconciliation	PK 46 Organizational Structure
PK 56 Liens	PK 17 Real Estate	PK DL Organizational Structure/State Org (Article 9)
PK 57 Public Filings Other	PK 18 Source and Basis Figures	PK 48 Antecedents
PK 58 Suits	PK 19 Statement Item Explanation	PK 50 Principals
PK 59 Bankruptcy Filings	PK 20 Finance - Update	<u>Analyzed Trade</u>
PK 60 Burglary or Embezzlements	PK 21 Interim Changes	PK 71 Trade - PAYDEX Case
PK 61 Business Discontinued	PK 22 Interim Updates	PK 72 Trade - PAYDEX Norm
		PK 80 Payment Detailed Summary
		PK 81 Payment Habits by Industry

All Products and Services include Delivery Charge.

GSA SDP > MyDNB.com Products & Services FY14 Price List

D&B Subscription Discount Plan (SDP) FY14 Price Guide - October 23, 2013

Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	28.00%	Band 4
\$25,000-\$99,999	30.00%	Band 5
\$100,000-\$1,999,999	35.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 2.25% or more in addition to the band discounts above.

	Discount Schedule Based On Annual Upfront Commitment						
	FY14 GSA Price	Band 1 \$1,000-\$1,999	Band 2 \$2,000-\$2,999	Band 3 \$3,000-\$9,999	Band 4 \$10,000-\$24,999	Band 5 \$25,000-\$99,999	Band 6 \$100,000-\$1,999,999
Advanced Scoring Report	\$60.23	\$60.23	\$56.62	45.78	43.37	42.16	39.15
Business Background Report	\$18.77	\$18.77	\$17.64	\$14.260	\$13.510	\$13.140	\$12.200
Business Information Report							
U.S., Puerto Rico, Virgin Islands	\$75.00	\$75.00	\$70.50	\$57.000	\$54.000	\$52.500	\$48.750
Asia/Pacific, Africa/Middle East	\$481.26	\$481.26	\$452.39	\$365.760	\$346.510	\$336.880	\$312.820
Canada	\$133.14	\$133.14	\$125.15	\$101.180	\$95.860	\$93.190	\$86.540
Europe	\$312.15	\$312.15	\$293.43	\$237.240	\$224.750	\$218.510	\$202.900
Latin America/Caribbean	\$368.50	\$368.50	\$346.39	\$280.060	\$265.320	\$257.950	\$239.520
Comprehensive Report--U.S.	\$103.20	\$103.20	\$97.01	\$78.440	\$74.310	\$72.240	\$67.080
Federal Information Report	\$96.51	\$96.51	\$90.72	\$73.350	\$69.490	\$67.560	\$62.730
International Services							
Africa/Middle East							
Business Information Report	\$481.26	\$481.26	\$452.39	\$365.760	\$346.510	\$336.880	\$312.820
Asia/Pacific							
Business Information Report	\$481.26	\$481.26	\$452.39	\$365.760	\$346.510	\$336.880	\$312.820
Comprehensive Report	\$562.95	\$562.95	\$529.17	\$427.840	\$405.330	\$394.070	\$365.920
Canada							
Business Information Report	\$133.14	\$133.14	\$125.15	\$101.180	\$95.860	\$93.190	\$86.540
Comprehensive Report	\$218.35	\$218.35	\$205.25	\$165.950	\$157.210	\$152.850	\$141.930
Payment Analysis Report	\$133.14	\$133.14	\$125.15	\$101.180	\$95.860	\$93.190	\$86.540
Europe							
Business Information Report	\$312.15	\$312.15	\$293.43	\$237.240	\$224.750	\$218.510	\$202.900
Compact Report	\$251.47	\$251.47	\$236.38	\$191.120	\$181.060	\$176.030	\$163.460
Comprehensive Report	\$374.56	\$374.56	\$352.08	\$284.660	\$269.680	\$262.190	\$243.460
Latin America/Caribbean							
Business Information Report	\$368.50	\$368.50	\$346.39	\$280.060	\$265.320	\$257.950	\$239.520
International Solutions Center (In addition to report charge)							
Search and Access	\$28.09	\$28.09	\$26.41	\$21.350	\$20.230	\$19.670	\$18.260
Country Risk & Export Services*							
Country Report	\$599.06	\$599.06	\$563.12	\$455.29	\$431.32	\$419.34	\$389.39
Country RiskLine Report	\$82.41	\$82.41	\$77.47	\$62.63	\$59.34	\$57.69	\$53.57
Country Risk Services for the Internet							
Africa	\$5,116.24	\$5,116.24	\$4,809.26	\$3,888.34	\$3,683.69	\$3,581.36	\$3,325.55
Middle East	\$5,116.24	\$5,116.24	\$4,809.26	\$3,888.34	\$3,683.69	\$3,581.36	\$3,325.55
East Europe	\$6,464.21	\$6,464.21	\$6,076.36	\$4,912.80	\$4,654.23	\$4,524.95	\$4,201.73
Asia Pacific	\$6,464.21	\$6,464.21	\$6,076.36	\$4,912.80	\$4,654.23	\$4,524.95	\$4,201.73
Americas	\$6,464.21	\$6,464.21	\$6,076.36	\$4,912.80	\$4,654.23	\$4,524.95	\$4,201.73
West Europe	\$6,464.21	\$6,464.21	\$6,076.36	\$4,912.80	\$4,654.23	\$4,524.95	\$4,201.73
Global	\$32,338.63	\$32,338.63	\$30,398.31	\$24,577.36	\$23,283.82	\$22,637.04	\$21,020.11
*Additional discount not available							
Commercial Credit Scoring Report - Industry Specific							
<i>Apparel, Computers, Construction, Office Products, Trucking, Small Ticket Leasing, Wireless</i>							
Standard	\$45.33	\$45.33	\$42.61	\$34.45	\$32.64	\$31.73	\$29.46
Investigation Services - International Companies (In addition to report charge)							
Standard Investigation							
Priority Investigation	\$259.01	\$259.01	\$243.47	\$196.85	\$186.49	\$181.31	\$168.36
Investigation Services - U.S. Companies (In addition to report charge)							
Standard Investigation							
Priority Investigation	\$99.84	\$99.84	\$93.85	\$75.88	\$71.89	\$69.89	\$64.90

	Discount Schedule Based On Annual Upfront Commitment						
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
FY14 GSA Price	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999	
MyDNB.com Customizations							
Advanced Paydex & Credit Limit Rec	\$75.49	\$75.49	\$70.96	\$57.37	\$54.35	\$52.84	\$49.07
Business History Customization	\$2.51	\$2.51	\$2.36	\$1.91	\$1.81	\$1.76	\$1.63
Business Information Customization	\$15.06	\$15.06	\$14.16	\$11.45	\$10.85	\$10.54	\$9.79
Commercial Credit Score Customization	\$35.14	\$35.14	\$33.03	\$26.71	\$25.30	\$24.60	\$22.84
Family Tree Customization	\$6.82	\$6.82	\$6.41	\$5.19	\$4.91	\$4.78	\$4.43
Federal Information Customization	\$50.19	\$50.19	\$47.18	\$38.15	\$36.14	\$35.14	\$32.63
Financial Statements Customization	\$12.85	\$12.85	\$12.08	\$9.77	\$9.25	\$9.00	\$8.36
Financial Stress Score Customization	\$35.14	\$35.14	\$33.03	\$26.71	\$25.30	\$24.60	\$22.84
Government Data Customization	\$0.70	\$0.70	\$0.66	\$0.53	\$0.51	\$0.49	\$0.46
Industry Data Customization	\$0.40	\$0.40	\$0.38	\$0.30	\$0.29	\$0.28	\$0.26
Operations Data Customization	\$2.51	\$2.51	\$2.36	\$1.91	\$1.81	\$1.76	\$1.63
Paydex Customization	\$45.87	\$45.87	\$43.12	\$34.86	\$33.03	\$32.11	\$29.82
Public Data - Full Filings Customization	\$2.21	\$2.21	\$2.08	\$1.68	\$1.59	\$1.55	\$1.44
Public Data - Indicators Customization	\$2.00	\$2.00	\$1.88	\$1.52	\$1.44	\$1.40	\$1.30
Special Events Customization	\$2.91	\$2.91	\$2.74	\$2.21	\$2.10	\$2.04	\$1.89
Supply Information Customization	\$30.12	\$30.12	\$28.31	\$22.89	\$21.68	\$21.08	\$19.58
US Patriot Act Data Customization	\$18.88	\$18.88	\$17.74	\$14.35	\$13.59	\$13.21	\$12.27
Patriot Act Compliance							
Africa / Middle East	\$24.54	\$24.54	\$23.06	\$18.65	\$17.67	\$17.17	\$15.95
Asia Pacific	\$24.54	\$24.54	\$23.06	\$18.65	\$17.67	\$17.17	\$15.95
Canada	\$6.77	\$6.77	\$6.37	\$5.15	\$4.88	\$4.74	\$4.40
Europe	\$15.91	\$15.91	\$14.96	\$12.09	\$11.46	\$11.14	\$10.34
Latin America	\$18.79	\$18.79	\$17.66	\$14.28	\$13.53	\$13.15	\$12.21
Patriot Act Compliance Plus							
United States	\$15.91	\$15.91	\$14.96	\$12.09	\$11.46	\$11.14	\$10.34
Africa / Middle East	\$108.49	\$108.49	\$101.98	\$82.45	\$78.11	\$75.94	\$70.52
Asia Pacific	\$108.49	\$108.49	\$101.98	\$82.45	\$78.11	\$75.94	\$70.52
Canada	\$29.97	\$29.97	\$28.17	\$22.78	\$21.58	\$20.98	\$19.48
Europe	\$70.31	\$70.31	\$66.09	\$53.44	\$50.62	\$49.22	\$45.70
Latin America	\$83.14	\$83.14	\$78.15	\$63.18	\$59.86	\$58.20	\$54.04
Payment Profile Report	\$84.63	\$84.63	\$79.55	\$64.32	\$60.94	\$59.24	\$55.01
Public Records							
Public Records Search Summary	\$15.82	\$15.82	\$14.87	\$12.020	\$11.390	\$11.070	\$10.280
Search 1 State							
Business Registrations	\$34.42	\$34.42	\$32.35	\$26.160	\$24.780	\$24.090	\$22.370
UCC Filings	\$34.42	\$34.42	\$32.35	\$26.160	\$24.780	\$24.090	\$22.370
Suits/ Liens/ Judgments	\$36.68	\$36.68	\$34.48	\$27.870	\$26.410	\$25.670	\$23.840
Bankruptcies	\$36.68	\$36.68	\$34.48	\$27.870	\$26.410	\$25.670	\$23.840
Search 2 States							
Business Registrations	\$68.84	\$68.84	\$64.71	\$52.320	\$49.560	\$48.180	\$44.740
UCC Filings	\$68.84	\$68.84	\$64.71	\$52.320	\$49.560	\$48.180	\$44.740
Suits/ Liens/ Judgments	\$73.35	\$73.35	\$68.95	\$55.750	\$52.810	\$51.350	\$47.680
Bankruptcies	\$73.35	\$73.35	\$68.95	\$55.750	\$52.810	\$51.350	\$47.680
Search 3 States							
Business Registrations	\$103.25	\$103.25	\$97.06	\$78.470	\$74.340	\$72.280	\$67.110
UCC Filings	\$103.25	\$103.25	\$97.06	\$78.470	\$74.340	\$72.280	\$67.110
Suits/ Liens/ Judgments	\$110.03	\$110.03	\$103.43	\$83.620	\$79.220	\$77.020	\$71.520
Bankruptcies	\$110.03	\$110.03	\$103.43	\$83.620	\$79.220	\$77.020	\$71.520
Search 4 or more States							
Business Registrations	\$137.67	\$137.67	\$129.41	\$104.630	\$99.120	\$96.370	\$89.490
UCC Filings	\$137.67	\$137.67	\$129.41	\$104.630	\$99.120	\$96.370	\$89.490
Suits/ Liens/ Judgments	\$146.70	\$146.70	\$137.90	\$111.490	\$105.630	\$102.690	\$95.360
Bankruptcies	\$146.70	\$146.70	\$137.90	\$111.490	\$105.630	\$102.690	\$95.360
Processing Charges per 100 filings (when total filings exceed 100)	\$47.65	\$47.65	\$44.79	\$36.220	\$34.310	\$33.360	\$30.970
Rating or Reference Lookup	\$11.75	\$11.75	\$11.04	\$8.930	\$8.460	\$8.220	\$7.640
Search Fee	\$10.96	\$10.96	\$10.30	\$8.330	\$7.890	\$7.670	\$7.120
<i>Applies only to users of DunsVoice and D&B Solution Center when a business is confirmed but no products are purchased</i>							
Service Fees (Annual fee)							
Basic Single Locations and Originating Points							
Points	\$473.11	\$473.11	\$444.72	\$359.560	\$340.640	\$331.180	\$307.520
Basic Participating Points	\$158.36	\$158.36	\$148.85	\$120.350	\$114.020	\$110.850	\$102.930
myDNB.com Extended Archive - Per Report	\$1.95	\$1.95	\$1.83	\$1.480	\$1.400	\$1.360	\$1.260
Supplier Analysis Report							
U.S. , Puerto Rico, Virgin Islands	\$103.20	\$103.20	\$97.01	\$78.440	\$74.310	\$72.240	\$67.080
Supplier Qualifier Report							
Asia/Pacific, Africa/Middle East	\$561.38	\$561.38	\$527.70	\$426.650	\$404.190	\$392.960	\$364.900

		Discount Schedule Based On Annual Upfront Commitment					
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
FY14 GSA Price		\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Canada	\$155.31	\$155.31	\$145.99	\$118.030	\$111.820	\$108.710	\$100.950
Europe	\$364.11	\$364.11	\$342.26	\$276.720	\$262.160	\$254.880	\$236.670
Latin America/Caribbean	\$429.85	\$429.85	\$404.06	\$326.680	\$309.490	\$300.890	\$279.400

See tab one of this Excel file for important information about D&B's policies with respect to these offers

****Prices subject to change without notice. Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired. All Product and Services include Delivery Charge

Licensing - D&B requires the following licensing terms to be incorporated into all orders for D&B products and services ordered under GS-22F-9614D.

Federal Government Licensing Terms (FGLT 11-06)

Dun & Bradstreet, Inc. ("D&B") and the _____ ("Customer") agree that D&B shall make available to Customer business information services ("Services"), which may include information ("Information"); computer programs or applications (including those accessed remotely), documentation and media (collectively, "Software"); professional services and other services, subject to and in accordance with the terms of D&B's GSA FSS Contract # GS-22F-9614D ("the FSS Contract") and this Master Agreement ("Agreement"). The Services subject to this Agreement are identified in Purchase or Task Order No. _____ ("the Order") issued by Customer to D&B which may include particular Service-specific terms and conditions. No obligation to furnish or to pay for a particular Service arises under this Agreement until D&B accepts the applicable Order (i.e., by signature of an authorized D&B representative, commencement of the performance of services identified in the order, or delivery of a D&B invoice to Customer in connection with such Order). An accepted Order entered into after the effective date hereof shall be subject to the terms of this Agreement, which terms shall be incorporated into the Order. The effective date of this Agreement is the date indicated on the Purchase or Task Order. In consideration of the mutual obligations set forth in this Agreement, each party agrees to the terms and conditions below.

Terms and Conditions

1. Licenses

1.1 D&B grants to Customer a non-exclusive, non-transferable license ("License") to use and display the Information and Software (in object code format only) constituting each D&B product specified in the Order, subject to the limitations contained in this Agreement and such Order. D&B retains all ownership rights (including copyrights and other intellectual property rights) in the Services, in any form, and Customer obtains only such rights as are explicitly granted in this Agreement and such Order.

2. Restrictions on Use

2.1 Information and Software are licensed for Customer's internal use only and subject to any restrictions set forth in the Order. Customer will not provide Information, Software or other Services to others, whether directly in any media or indirectly through incorporation in a database, marketing list, report or otherwise, or use or permit the use of Information to generate any statistical or other information that is or will be provided to third parties (including as the basis for providing recommendations to others); use or permit the use of Information to prepare any comparison to other information databases that is or will be provided to third parties; or voluntarily produce Information in legal proceedings. In addition, Information and/or Software licensed to Customer may not be shared, distributed or otherwise made available to other agencies, departments, units or other entities within the Federal Government without D&B's prior written consent.

2.2 Notwithstanding the foregoing, Customer may allow individuals performing the functions of an employee and who are working onsite for the Customer on a temporary basis ("Contractors") to use the Services solely for Customer's internal use as permitted hereunder, and Customer shall be responsible for such contractor's compliance with this Agreement. In addition, Customer may, subject to the written approval of D&B, engage a third party to process, host or otherwise have access to the Information.

2.3 Customer will not attempt to access, use, modify, copy, reverse engineer, or otherwise derive the source code of Software.

2.4 Customer will not use Information as a factor in establishing an individual's eligibility for (i) credit or insurance to be used primarily for personal, family, or household purposes, or (ii) employment. In addition, Customer will not use any Service to engage in any unfair or deceptive practices and will use the Services only in compliance with applicable state, local, federal or foreign laws or regulations, including but not limited to laws and regulations promulgated by the Office of Foreign Asset Control, applicable export restrictions, and/or

those laws and regulations regarding telemarketing, customer solicitation (including fax and/or e-mail solicitation), data protection and privacy.

2.5 Upon expiration or termination of the Order with respect to particular Information or Software, or upon receipt of Software or Information that is intended to supersede previously obtained Software or Information, unless D&B instructs Customer otherwise, Customer will immediately delete or destroy all originals and copies of the Information and/or Software, as applicable, including all Information or Software provided to Processors as permitted by paragraph 2.2 hereof; and upon request, provide D&B with certification thereof.

2.6 Notwithstanding anything in this Agreement to the contrary, Customer is not permitted to make any Information or Software available on the Internet or on any intranet without D&B's prior written consent. Any such consent shall detail any additional charges that may apply in connection with such availability.

2.7 If Customer is a non-Department of Defense ("DOD") U.S. Government agency, any data licensed hereunder are licensed solely in accordance with the terms and conditions set forth in this Agreement, with the express understanding that Customer shall have no greater than "Limited Rights" as that term is defined in FAR 52.227-14 (ALT II). If Customer is a non-DOD U.S. Government agency, any Software licensed hereunder is licensed solely with "Restricted Rights" as that term is defined in FAR 52.227-19(c)(2). If Customer is an element of the DOD, any data and Software licensed hereunder are licensed solely in accordance with the terms and conditions set forth in this Agreement.

3. D-U-N-S® Numbers

3.1 D-U-N-S Numbers are proprietary to and controlled by D&B. D&B grants Customer a non-exclusive, perpetual, limited license to use D-U-N-S Numbers solely for identification purposes and only for Customer's internal business use. Where practicable, Customer will refer to the number as a "D-U-N-S® Number" and state that D-U-N-S is a registered trademark of D&B.

4. Disclaimers

4.1 Though D&B uses extensive procedures to keep its database current and to promote data accuracy, Customer acknowledges that the Information will contain a degree of error.

4.2 ALL SERVICES ARE PROVIDED ON AN "AS IS," "AS AVAILABLE" BASIS. OTHER THAN AS EXPLICITLY STATED IN THIS AGREEMENT, D&B DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTIES OF ACCURACY, COMPLETENESS, CURRENTNESS,

MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. D&B DOES NOT WARRANT THAT THE SERVICES WILL BE UNINTERRUPTED OR ERROR-FREE AND DISCLAIMS ANY WARRANTY OR REPRESENTATION REGARDING AVAILABILITY OF A SERVICE, SERVICE LEVELS OR PERFORMANCE. D&B WILL NOT BE LIABLE FOR ANY LOSS OR INJURY ARISING OUT OF, IN WHOLE OR IN PART, D&B'S CONDUCT IN PROCURING, COMPILING, COLLECTING, INTERPRETING, REPORTING OR DELIVERING SERVICES.

5. Copyrights and Other Proprietary Rights

5.1 Information and Software are proprietary, copyrighted works of D&B and comprise: (i) works of original authorship, including compiled Information containing D&B's selection, arrangement and coordination and expression of such Information or pre-existing material it has created, gathered or assembled; (ii) trade secret and other confidential information, including information that derives value or potential value from not being readily known or available; and (iii) information that has been created, developed and maintained by D&B at great expense, such that misappropriation or unauthorized use by others for commercial gain would unfairly and/or irreparably harm D&B or reduce D&B's incentive to create, develop and maintain such information. Customer will not commit or permit any act or omission that would contest or impair D&B's proprietary and intellectual property rights in Information and Software or that would cause the Information or Software to infringe the proprietary or intellectual property rights of a third party. Customer will reproduce D&B's copyright and proprietary rights legend on all copies of Information and Software.

5.2 Customer will not use any trademark, service mark or trade name of D&B or any of D&B's affiliated companies or publish any press releases regarding this Agreement or the Order. Customer shall not disclose the negotiated pricing or terms of this Agreement, or the Order, to any third party.

5.3 Customer shall implement and maintain security measures with respect to the D&B Information and Software in Customer's possession that effectively restrict access to Information and Software only to authorized users with a need to know, and protect Information and Software from unauthorized use, alteration, access, publication and distribution. In no event shall such security measures be less restrictive than those Customer employs to safeguard its most confidential information. Customer shall supply D&B with a description of such security measures at D&B's request. In the event of an actual or suspected breach of such security measures, Customer shall notify D&B within 24 hours.

6. Limitation of Liability

6.1 D&B SHALL NOT BE LIABLE FOR SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES (INCLUDING LOSS OF PROFITS), EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

7. Miscellaneous

7.1 The FSS Contract, this Agreement, all Orders, addenda, statements of work and schedules, and the Price Guides constitute the entire agreement between D&B and Customer regarding the Services. The parties agree that the terms of this Agreement shall be incorporated by reference into the Order. All other agreements, both oral and written, between the parties on the matters contained in this Agreement are expressly cancelled and superseded by this Agreement. Any Order in effect as of the effective date of this Agreement, regardless of such Order's effective date, and notwithstanding anything to the contrary contained therein, shall be subject to this Agreement. In no event shall any other terms or conditions included on any form of Customer purchase order apply to the relationship between D&B and Customer hereunder, unless such terms are expressly agreed to by the parties in writing. Except with respect to Section 4 hereof (which shall take precedence over any inconsistent terms regarding warranties), if there is a conflict between the terms of the FSS Contract, the

Order and/or this Agreement, the terms of the FSS Contract and the Order shall take precedence over this agreement. Any amendments of or waivers relating to this Agreement or the Order must be in writing signed by both parties.

7.2 Third parties that provide information, software or services to D&B for use in providing the Services are intended third party beneficiaries of paragraphs 4 and 6.

7.3 The FSS Contract, the order and this Agreement shall bind and inure to the benefit of the parties and their successors and permitted assigns.

Any assignment under this Agreement shall be in accordance with the Assignment of Claims clause in the Order.

7.4 The provisions set forth in paragraphs 2, 3, 4, 5, 6, 7.4 will survive the termination of this Agreement

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