



**Federal Supply Service
Authorized Federal Supply Schedule Price List**

**Financial And Business Solutions
FSC Group 520**

SINs 520 - 1, 2, 5, 11, 12, 13, 15

BearingPoint, LLC

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Business Size: Large

www.BearingPoint.com/gsa

Contract Administration

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General Services Administration Federal Supply Services

Contract Number: GS-23F-0016J

Effective: June 2006

Period Covered by Contract: November 30, 1998 through November 25, 2008
Pricelist Current through Modification #P018 dated September 15, 2008

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system.

The INTERNET address for **GSA Advantage!**TM is: <http://www.gsadvantage.gov/>.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

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Financial And Business Solutions FSC Group 520

Contract Number: GS-23F-0016J

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SECTION 1 CUSTOMER INFORMATION

The Financial and Business Solutions (FABS) Schedule Contract offers services under FSC Group 520 which were previously offered under FSC Groups 872 and 874.

1a. Awarded Special Item Number (SINs):

- 520- 1 Program Financial Advisor Services
- 520- 2 Transaction Specialist
- 520- 5 Loan Servicing And Asset Management
- 520-11 Accounting
- 520-12 Budgeting
- 520-13 Complementary Financial Management Services
- 520-15 Outsourcing Recurring Commercial Activities For Financial Management Services

Descriptions and prices are provided in sections 6 and 7 of the Pricelist.

1b. Identification of Lowest Price Model: N/A.

2. Maximum Order: \$1,000,000.00 Per SIN

3. Minimum Order: \$300.00.

4. Geographic Coverage (delivery area) : BearingPoint offers FABS services domestically and internationally.

5. Point(s) of Production: Services may be performed either at a customer location or at BearingPoint facilities.

6. Discount From List Prices or Statement of Net Prices: Prices shown in the price tables are net of offered discounts.

7. Quantity Discounts: N/A.

8. Prompt Payment Terms: Net 30 days.

9. Government Purchase Card Acceptance:

9a. The Government-wide commercial purchase card is accepted for payments equal to or less than the micro-purchase threshold (see Federal Acquisition Regulation 2.101) for oral or written orders under this contract.

9b. BearingPoint and the ordering agency may agree to use the Government-wide commercial purchase card for amounts over the micro-purchase threshold. The dollar value of a purchase card action must not exceed the ordering agency's established limit.

10. Foreign Items: None.

- 11a. Time of Delivery:** Provided in response to government request for services and based upon the location and availability of qualified staff.
- 11b. Expedited Delivery:** Situation-specific, based on availability of qualified staff and accommodations, the ordering agency will be advised of and charged for extraordinary expenses.
- 11c. Overnight and 2-day Delivery:** At agency expense if requested.
- 11d. Urgent Requirements:** When the quoted delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged to contact the Contractor for the purpose of obtaining accelerated delivery. BearingPoint will reply to the inquiry within 3 workdays after receipt.
- 12. F.O.B. Point:** Destination (deliverable items). Professional Services will be performed at the location(s) identified by the ordering agency in the order.
- 13a. Ordering Address:** BearingPoint, LLC
 Attention: Tyler Brooks-Craft
 1676 International Drive
 McLean, VA 22102
 Phone: (703) 747-4461
 FAX: (703) 342-1049
 E-mail: us-bepsgsacontracts@bearingpoint.com
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Addresses:

EFT information	U.S. Postal Service (Lockbox)	Commercial Carrier(FedEx, UPS)
Mellon Bank Three Mellon Ctr. Rm. 2713 Pittsburgh, PA 15259 ABA number: 043000261 Account number: 1005760 Account: KCI Funding Contact: Sue Gallagher (412) 234-7701 Authorized Date: 7/1/2000	BearingPoint Dept: AT 40297 Atlanta, GA 31192-0297 Phone: (800) 775-4022 Fax: (404) 954-5813	Mellon Financial Services Attn: Wholesale Lockbox #40297 Suite 110 1640 Phoenix Blvd. College Park, GA 30349

15. **Warranty Provision:** Standard commercial warranty.
16. **Export Packing Charges:** N/A.
17. **Terms and Conditions of Government Purchase Card:** Charges up to \$5 million.
18. **Terms and Conditions of Rental, Maintenance, and Repair:** N/A.
19. **Terms and Conditions of Installation:** N/A.
20. **Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any Discounts from List Prices:** N/A.
- 20a. **Terms and Conditions For Any Other Service:** Except as noted in the **Clauses Relating to Ordering Agency Task Orders**, FAR 8.404 applies to Agencies placing GSA Schedule orders.
21. **List of Service and Distribution Points:** Professional Services will be performed at the location(s) identified by the ordering agency in the order.
22. **List of Participating Dealers:** N/A.
23. **Preventive Maintenance:** N/A.
- 24a. **Special/Environmental Attributes:** N/A.
- 24b. **Section 508 Compliance Statement:** The Professional Services offered by BearingPoint are technical, managerial and advisory services which are not generally considered Electronic and Information Technology (EIT) and which are not provided by the government to employees or to the public. Section 508 Compliance does not apply to these services. If these services are ordered in support of agency requirements relating to EIT applications, products and services provided to employees or to the public, then, BearingPoint will address Section 508 Compliance requirements as set out in a Task Order or Statement of Work.
25. **Data Universal Number System:** 12-559-0674
26. **Central Contractor Registration (CCR) Database:** BearingPoint is registered in the CCR Database, Cage code 1N8U9.

SECTION 2

CLAUSES REGARDING ORDERING AGENCY TASK ORDERS

1. Placement Of Orders

- (a) The organizations listed below may place orders under this contract.
 - (1) Executive agencies.
 - (2) Other Federal Agencies.
 - (3) Mixed-ownership Government corporations.
 - (4) The District of Columbia.
 - (5) Government Contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1.
 - (6) Other activities and organizations authorized by statute or regulation to use GSA as a source of supply.

- (b) Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks, which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

- (c) All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

- (d) Contractor shall acknowledge only those orders, which state "Order Acknowledgment Required." These orders shall be acknowledged within 5 days after receipt. Such acknowledgment shall be sent to the activity placing the order and contain information pertinent to the order, including the anticipated delivery date. All dates associated with an individual order are subject to negotiation between the ordering agency and the Contractor.

- (e) If the Contractor is unwilling to accept an order, the Contractor shall return it by mailing or delivering it to the ordering office within 5 workdays after receipt. Failure to return an order shall constitute acceptance whereupon all provisions of the contract shall apply to such order.

2. C-FSS-370 Contractor Tasks / Special Requirements (Nov 2001)

- (a) **Security Clearances:** The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) **Travel:** The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) **Certifications, Licenses and Accreditations:** As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) **Insurance:** As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) **Personnel:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) **Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability

of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

- (k) **Overtime:** For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

3. I-FSS-60 Performance Incentives (April 2000)

When using a performance based statement of work, performance incentives may be agreed upon between the Contractor and the ordering office on individual fixed price orders or Blanket Purchase Agreements, for fixed price tasks, under this contract in accordance with this clause.

The ordering office must establish a maximum performance incentive final price for these services/ and/or total solutions on individual orders or Blanket Purchase Agreements.

Performance incentives may be agreed upon between the contractor and the ordering activity on individual orders or Blanket Purchase Agreements placed under this contract in accordance with this clause.

To the maximum extent practicable, ordering offices shall consider establishing incentives where performance is critical to the agency's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks when performance is critical.

The above procedures do not apply to Time and Material or labor hour orders.

4. I-FSS-12 - Requirements Exceeding The Maximum Order (Sep 1999)

- (a) In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall—
 - (1) Review additional schedule Contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
 - (2) Based upon the initial evaluation, generally seek price reductions from the schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
 - (3) After price reductions have been sought, place the order with the schedule Contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

- (b) Vendors may:
 - (1) offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)
 - (2) offer the lowest price available under the contract; or
 - (3) decline the order (orders must be returned in accordance with FAR 52.216-19).
- (c) A delivery order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.
- (d) Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.

5. I-FSS-646 Blanket Purchase Agreements (May 2000)

Blanket Purchase Agreements (BPAs) can reduce costs and save time because individual orders and invoices are not required for each procurement but can instead be documented on a consolidated basis. The Contractor agrees to enter into BPAs with ordering activities provided that:

- (a) The period of time covered by such agreements shall not exceed the period of the contract including option year period(s);
- (b) Orders placed under such agreements shall be issued in accordance with all applicable regulations and the terms and conditions of the contract; and
- (c) BPAs may be established to obtain the maximum discount (lowest net price) available in those schedule contracts containing volume or quantity discount arrangements.

6. G-FSS-920 Ordering Procedures For Services (Requiring A Statement Of Work) (May 2000)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

- (a) When ordering services, ordering offices shall—
 - (1) Prepare a Request (Request for Quote or other communication tool):
 - (i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
 - (ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the prices in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other direct charges related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.
 - (iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

- (iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses.
- (2) Transmit the Request to Contractors:
 - (i) Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate).
 - (ii) The request should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.
- (3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)
- (b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs, ordering offices shall—
 - (1) Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.
 - (i) **SINGLE BPA:** Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that

represents the best value should be awarded the BPA. (See FAR 8.404)

- (ii) **MULTIPLE BPAs:** When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a)(2)(ii) above and then place the order with the Schedule contractor that represents the best value.
- (2) **Review BPAs Periodically:** Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)
- (c) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.
- (d) When the ordering office's requirement involves both products as well as executive, administrative and/or professional, services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)
- (e) The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

7. I-FSS-140-B Urgent Requirements (Jan 1994)

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

8. I-FSS-249-B Default (MAY 2000)

In addition to any other clause contained herein related to termination, the following is applicable to orders placed under Federal Supply Schedule contracts.

Any ordering office may, with respect to any one or more orders placed by it under the contract, exercise the same right of termination, acceptance of inferior articles or services, and assessment of excess costs as might the Contracting Officer, except that when failure to deliver articles or services is alleged by the Contractor to be excusable, the determination of whether the failure is excusable shall be made only by the Contracting Officer of the General Services Administration, to whom such allegation shall be referred by the ordering office and from whose determination appeal may be taken as provided in the clause of this contract entitled "Disputes."

9. Termination Of Task Orders

Any ordering office may, in respect to any one or more task orders placed by it under the contract, exercise the same right of termination as described in FAR clause 52.212-4, subparagraph l) Termination for the Government's convenience, and subparagraph m) Termination for Cause.

10. Conduct Of Contractor Personnel

All Contractor personnel providing services under a task order pursuant to this solicitation must conduct themselves so that their dealings and actions in performance of the task order are above reproach in every respect. Accordingly, Contractor personnel must not allow themselves to be put in a situation where a conflict of interest may arise or justifiably might be suspected by reason of accepting entertainment, gifts, or favors of any kind or by any other action that would result in financial profit to themselves or which could influence or be interpreted as influencing the strict impartiality that must prevail in all business relationships where the public interest is involved. Further, Contractor personnel shall be cautious of acceptance of outside employment or other outside activity if that employment would give rise to a real or apparent conflict of interest situation.

11. Consent to Subcontract

- (a) "Subcontract," as used in this clause, includes but is not limited to task orders, and changes and modifications to task orders. The Contractor shall notify the Ordering Agency's Contracting Officer reasonably in advance of entering into any subcontract if:
 - (1) The proposed subcontract is for legal advisory services; or
 - (2) The subcontract is for a type of service designated in the task order as one that requires the consent of the Ordering Agency's Contracting Officer.
- (b) The advance notification required by paragraph (a) above shall include:
 - (1) A description of the services to be subcontracted;
 - (2) Identification of the type of subcontract to be used;
 - (3) Identification of the proposed subcontractor and an explanation of why and how the proposed subcontractor was selected, including the competition obtained and determination of price reasonableness;
 - (4) A description of any potential Conflict of Interests.
- (c) The Contractor shall obtain the Ordering Agency's Contracting Officer's written consent before placing any subcontract for which advance notification is required under paragraph (a) above. However, the Ordering Agency's Contracting Officer may ratify in writing any such subcontract, excluding those for legal advisory services. Ratification shall constitute the consent of the Ordering Agency's Contracting Officer.
- (d) Unless the consent or approval specifically provides otherwise, consent by the Ordering Agency's Contracting Officer to any subcontract shall not constitute a determination:
 - (1) of the acceptability of any subcontract terms or conditions
 - (2) of the acceptability of any subcontract price or of any amount paid under any subcontract, or
 - (3) to relieve the Contractor of any responsibility for performing this contract.

The decision of the ordering agency to consent or not-to-consent to the subcontract is final and is not subject to the disputes clause.

12. Support To Be Provided By The Government

As determined by the ordering agency and provided in the task order, the Contractor shall have reasonable access to: Government publications; archival materials; videotape, film, photo, and graphic art repositories; and government employees as is necessary and appropriate to satisfy the Contractor's information requirements in completing project work.

Managers and employees within agencies where work is being performed that are essential to carrying out contractual obligations; subject matter experts to advise and assist the Contractor with respect to technical aspects of operating systems selected for improvement; and physical support for carrying out work, such as room space, utility services drawn from existing sources, currently available instructional equipment such as computer terminals and audiovisual display devices when such use does not conflict with the organization's operational schedule.

Technical reference material not subject to Privacy Act restrictions.

13. Purchase Of Incidental, Non-Schedule Items

For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items.

14. Invoices

The Contractor, upon completion of the work ordered, shall submit invoices for services. Progress payments may be authorized by the ordering office on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

15. Payments

For firm-fixed price orders the Government shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts (FEB 1997) (Alternate II (JAN 1986)) at FAR 52.232-7 applies to labor-hour orders placed under this contract.

SECTION 3 OVERVIEW OF BEARINGPOINT

BearingPoint, LLC (BearingPoint) has been providing consulting services to government organizations for over 90 years. Our services have helped thousands of clients successfully meet the challenges associated with every phase of the engineering lifecycle, from concept development through testing, production, and fielding support.

BearingPoint Corporate History

BearingPoint, based in McLean, Virginia, is one of the world's largest consulting companies with more than \$3 billion in annual revenues. Our more than 10,000 professionals provide business and technology strategy, systems design and architecture, applications implementation, network and systems integration, and related services that enable clients to leverage technology for stronger return on investment, and real, sustainable competitive advantage. We serve more than 2,500 clients, including global companies, Fortune 1000 companies, small and medium-sized businesses, government agencies and other organizations. BearingPoint maintains 280 clients currently listed among the Fortune 1000, and 30 clients on Business 2.0's list of the Top 100 e-Businesses.

In the United States we offer our professional services according to the unique needs of the industries we serve. This structure enables us to provide a full range of expert support to a client list containing the names of the world's most prestigious government and commercial organizations. Our partnerships with these clients has helped us become the recognized experts in our major lines of business:

- **Public Services**
- Financial Services
- Communications and Content
- High Tech
- Consumer and Industrial Markets

Public Service Line of Business

BearingPoint holds places on *Government Executive Magazine's* "Top 200 Government Contractors," "Top 50 Information Technology Contractors," "Top 100 Defense Contractors," and "Top 100 Civilian Agency Contractors" lists. An independent survey commissioned by the same magazine identified BearingPoint as "the #1 Federal Management Consulting Firm."

We are one of the leading firms providing services to federal, state and local government clients for over 90 years. The Public Services line of business has over 100 managing directors and over 2,600 professional staff who devote their time to providing professional services to federal, state, local, and educational entities.

Federal Service Sector

The Federal Services Sector of BearingPoint concentrates solely on issues pertaining to the federal government and its agencies. Since our initial U.S. Navy contract in 1912 providing shipyard program management, BearingPoint has accumulated an unparalleled level of experience across the full spectrum of the federal market. Our long-standing commitment to the federal government is one of the cornerstones of the firm's history and its future direction.

Over the past few years, the Federal Services practice has honed its ability to provide the kind of industry-focused technology solutions that help clients excel. With over 1,500 consulting professionals in the United States, we listen closely to our clients' needs, as we continue to formulate new services that are specifically tailored to help them see clearly how they can manage current business issues and move ahead in the marketplace.

Our industry-focused federal team offers solutions to some of today's most complex government technology issues. These include making electronic commerce a viable and profitable marketing channel and an integral component to link customers and vendors; applying technology to an organization's collective knowledge to improve service to the citizen; and implementing an enterprise resource planning (ERP) package in a time frame that meets stakeholder demands.

Further, we deliver value to our federal government clients by helping to align an organization's departmental goals and objectives with processes that are enabled by its technology infrastructure and we are constantly working to improve our capability. We have entered into alliances with industry leaders in order to provide joint solutions to technology issues.

Through our dedicated service to the federal government, we have consistently sought to master – and not merely respond to – challenges that require a combination of knowledge and experience that can help government organizations react quickly and decisively.

SECTION 4 STATEMENT OF WORK

DESCRIPTION OF WORK

The Contractor shall provide professional financial services as specified in individual task orders placed by ordering agencies.

The Contractor shall ensure that its staff maintains any generally required professional certification, accreditation, and proficiency relative to their area of expertise. The Contractor shall retain documentation of such records. The Government will not pay for expenses to meet this requirement.

All work shall be performed in accordance with the most current edition of all applicable laws, regulations, Executive Orders, OMB bulletins or circulars, professional standards, etc. It is the responsibility of the Contractor to properly identify and comply with all applicable requirements and standards as the specific circumstances may warrant

Certain licensing requirements and professional expertise may be required for specified tasks. These requirements may include but are not limited to Certified Public Accountants (CPA), Certified Information Systems Auditors (CISA), Certified Financial Planners (CFP), Certified Government Financial Managers (CGFM), Certified Management Accountants (CMA), Certified Management Consultants (CMC), etc. The ordering agency shall specify any special licensing requirement and/or professional standard. Ordering agencies and contractors are cautioned to avoid conflicts of interest when placing task orders for auditing or consulting work.

SCOPE & COMPLEXITY

The Contractor shall be capable of providing services for ordering agencies with multiple organizational levels and geographic locations nationwide and/or worldwide. The Contractor shall be capable of handling multiple task orders simultaneously (with an approximate average value of \$100,000 each).

SECTION 5 SPECIAL ITEM NUMBERS (SINs)

BearingPoint Offers Professional Services under the following SINs which are detailed below:

- 520-1 Program Financial Advisor Services
- 520-2 Transaction Specialist
- 520-5 Loan Servicing And Asset Management
- 520-11 Accounting
- 520-12 Budgeting
- 520-13 Complementary Financial Management Services
- 520-15 Outsourcing Recurring Commercial Activities For Financial Management Services

520-1 PROGRAM FINANCIAL ADVISOR SERVICES

The Contractor shall provide program financial advisor services to assist the Government in crosscutting issues and considerations associated with the overall development and management of an asset program. This may include but is not limited to the following:

- Develop and manage an asset resolution program
- Review asset base or some portion thereof and provide specific recommendations/strategies as to the best management and/or disposition vehicle to use in order to maximize recoveries in the current marketplace
- Develop an Asset Resolution Plan
- Develop and/or modify task orders for financial advisory services
- Raise issues on public policy and capital markets and offer recommendations
- Implement a coherent approach to communications and interactions among policy, procurement, information systems, general counsel, Inspector General, congressional and legislative affairs, field offices, Government agencies, stakeholders, non-Government entities, and the public at large
- Analyze new products to be offered for sale to determine potential marketability
- Analyze new products to be offered for sale to determine potential marketability
- Review appropriate laws to determine disposal authority and rights for real property
- Determine the value of an overall asset portfolio
- Identify individuals or entities that are disqualified from participating or bidding
- Provide advice on compliance, execution, or implementation issues relating to OMB circulars a-11 and a-34, other OMB guidance, and other opinions
- Estimate and report the effects of asset programs for purposes of budget formulation and execution
- Analyze credit reform
- Asset sales
- Review, design, and reposition a strategic plan, business plan, and/or policies for an asset sale
- Develop asset sales schedules and financial projections for budgetary, performance management, and capacity planning purposes
- Conduct individual asset sales
- Prepare reports or analyses in support of an asset sales program
- Develop, manage and/or implement an origination program
- Perform in-depth feasibility studies and cost/benefit analysis to evaluate public/private partnership opportunities

- Assess aging or deteriorating assets and develop and analyze public/private partnership scenarios to rehabilitate the assets
- Provide specific recommendations/strategies including public/private partnerships to promote rehabilitation
- Identify private entities capable of contributing sufficient financial capital and borrowing ability to redevelop or renovate assets (e.g. Federal real property) in exchange for a portion of the asset
- Design and secure the most efficient financing vehicle, given market and contractual considerations, to fund real property or non-real property assets.
- Re-engineer financing structures to provide the most advantageous financing for an asset.
- Develop and/or manage a system to find a lender, select a mortgage product, originate a mortgage or choose among other settlement service providers and products
- Trust fund management/institutional trust services/investment banking
- Invest, control, and arrange for audit of trust fund asset/portfolios
- Administer benefit payments
- Buy, sell, and lend securities
- Manage collateral
- Assess risk
- Implement an agency's assessment processes in order to maximize value of an agency's funds
- Equity oversight and transaction administration
- Cash Management: track cash generated and distributed through partnerships, from closing to post-closing and termination, to ensure effective management of cash accounts and timely and accurate distributions to the partners.
- Asset Management: monitor the operations and performance of the partnership through review of the general partner's business plans, financial reports and projections to protect against reduction in value or mismanagement of assets.
- Investor Reporting: Use various financial indicators to provide a detailed reporting package for each transaction representing the current financial status and performance of a portfolio.
- Marketing and asset resolution support
- Prepare a marketing plan and provide support services to ensure that a group of assets are resolved
- Post sale analysis and resolution support
- Assist on post-closing matters
- Analyze management of the portfolio in terms of credit extension and servicing to assist the agency in improving its processes
- Handle special investor/buyer and borrower problems that may arise
- Create and update Asset Sale Design Records kept by the agency and report any lessons learned
- Develop, gather, scrub, and store data relevant to support the asset resolution program
- Develop and maintain an electronic presence that will be a principal point of contact for agencies and constituencies interested in an asset resolution program

520-2 TRANSACTION SPECIALIST

The Contractor shall provide transaction specialist services to advise the Government on assets, disposal of an asset, any resulting asset sales structure, pricing, and bid acceptance. These may include but are not limited to the following:

- Pricing/valuation of an asset or group of assets
- Value or price an asset on an asset and/or portfolio basis
- Monitor an asset or group of assets
- Obtain or develop a valuation/pricing model
- Estimate cash flows and net sales proceeds based on the use of the model
- Produce reports and records
- Update asset valuation/pricing
- Review of pending sale
- Estimate the recovery value for each disposition option considered
- Explain the valuation methodology
- Run bid evaluation models showing advantages and disadvantages
- Estimate cost of resolution and gather and analyze data to develop and model the input assumptions
- Identify appropriate timeline for resolution of the specific asset packages
- Conduct market sensitivity analysis
- Report on relevant assumptions and issues and legal requirements for Government asset disposal
- Conduct transactions
- Manage the bid process including preparing and/or controlling, reviewing receipt of bids and bid deposits, analyzing bids, addressing non-conforming bids and reporting, providing reports to track and summarize investor activities
- Respond to potential bidders and sales negotiations for third party buyers
- Draft and present a confirming sale bid on a portfolio to obtain agency authority to validate the winning bid
- Develop sales strategy in accordance with asset disposal laws and regulations and report in sufficient detail to demonstrate the feasibility of the approach
- Determine if the agency's advertisements, marketing materials, mailings and other methods employed are effective in reaching the target market and outline how they might be improved for each type of product
- Participate in the post-bid meeting with agency decision-makers and offer insights regarding consistency with stated objectives
- Review the post-sale documentation and participate in the agency review meeting
- Budget and budget analysis
- Prepare and present budget proposals and plans as it relates to the resolution of an asset as well as develop, gather, verify, and store data relevant to support an asset sale
- Complete budget documents and reports
- Estimate the budgetary cost of future or on-going resolutions
- Marketing and pre/post asset resolution support
- Develop the identity of the asset to be resolved and put forth a marketing plan designed to achieve the long-term objectives of a successful resolution program
- Implement a marketing plan, which may include investor/purchaser solicitations, due diligence reviews, collateral asset tours, advertising, distribution of approved marketing materials, bidder conferences, a periodic newsletter to interested investors/buyers, speaking engagements, Congressional Office briefs, and an electronic web site presence
- Review marketing plans including letters to borrowers, initial sales announcements, targeted investor/buyer calls, ad layouts, and ad placements strategies to ensure consistency with overall goals and objectives
- Recommend enhancements to the marketing effort

- Prepare and distribute marketing materials, bid packages, and supplements to potential investors
- Make available a borrower tracking system
- Draft releases of the sales results
- Review proposed modifications to an agency's standard question-and-answer package and provide recommendations
- Read computer tapes and diskettes for asset information
- Build and maintain a database of assets offered for sale
- Perform data field checks to identify problems related to improper due diligence or coding/inputting
- Perform stratification considering the type of asset, its value, geographic location, and other pertinent factors
- Oversee and track sales schedule and resolve problems or issues
- Supervise the post-bid due diligence process
- Provide written post-sales analysis
- Participate in the post-bid meeting and offer insights regarding consistency with stated objectives
- Review the post-sale documentation and participate in the agency review meeting

520-5 LOAN SERVICING AND ASSET MANAGEMENT

The Contractor shall provide loan servicing and asset management services needed to service, monitor, and maintain government held loans/assets; refinance government-held loans/assets; avert defaults; share and manage risk on serviced loans/assets; and/or service and monitor loans and other asset guarantees. This may include but is not limited to the following:

- Assist in assessment and improvement of current asset management processes related to cash management, inventory management, Government property, plant and equipment, adequacy of controls, policies, procedures, loan servicing practices, and review of opinions on financing and refinancing
- Verify and maintain borrower data
- maintain data elements required to service loans
- link all loan records and documents (e.g. letters and forms) to loans and borrower services
- record all contacts with borrowers or borrower's representatives
- verify data on the loan application
- Exchange data with an agency's central database and reconcile information
- electronically exchange loan and other asset servicing/management data with an agency's central database
- reconcile transactions and financial data elements
- Issue forms, disclosures, letters, and other materials
- design standard correspondence
- issue standardized forms, letters, and disclosures
- maintain a correspondence tracking system
- generate, store, and distribute loan materials such as deferment forms, coupon books, and income contingent waiver forms
- Cancel loans
- reverse all financial entries on booked loans after notification that a loan is canceled and transmit the account adjustments
- notify borrowers of loan cancellation and provide revised repayment schedule
- confirm loan cancellation amounts and account adjustments through periodic reconciliation
- Convert loans to repayment status
- identify loans entering the grace period through status changes
- provide a repayment schedule to the borrower before the grace period ends
- provide the borrower a billing statement based on the repayment schedule previously disclosed
- update borrower's account and associated asset records with changes in status and implement required changes to loan servicing
- notify borrower of changes in status
- contact the borrower or otherwise facilitate the borrower's compliance with the loan repayment terms
- provide borrowers with default prevention notices
- provide a repayment schedule before deferment or forbearance ends
- provide loan counseling upon request and respond to inquiries
- provide alternative repayment plans
- notify borrower to confirm repayment plan
- Calculate interest
- calculate and post interest on borrower's accounts
- provide amortization schedule to the borrower
- Assess and post fees and late charges
- Bill the borrower
- send consolidated bills, coupon books, or billing statements to borrowers

- notify borrowers of upcoming changes in interest rates and repayment schedule changes
- provide information regarding advance payment options
- regenerate billing statements
- incorporate rules into the billing and collection system
- Process borrower remittances
- post agency data regarding payments
- deliver payments to a specified loan lockbox
- apply payment fees, collection costs, interest, and principal
- Process borrower requests for remittances via pre-authorized debit
- Determine income contingent repayment (ICR)
- send borrower required forms regarding ICR
- image and review any waiver form returned by a borrower
- receive IRS approval to send a transaction file to the ordering agency's central database containing a request to obtain income tax data from the IRS
- obtain, update, or accept necessary information from the IRS
- recalculate the ICR payment
- provide counseling information regarding repayment options
- calculate joint repayment under the ICR plan
- Prepare annual statements
- prepare and send an annual statement to borrowers and endorsers
- respond inquiries
- regenerate annual statements
- Reconvert loans
- reconvert borrower loans from repayment into a payment-not-due status
- reverse any late charges and interest and correct reports sent to an agency's central database and credit bureaus
- obtain required information and cease collection activities
- Loan consolidation and transfer
- provide requested information and explain loan consolidation options
- send records, data, and documents pertaining to any accounts transferred to a new location
- maintain borrower loan records
- provide a notice to the borrower of the transfer action
- Transfer defaulted loans
- submit a transaction to the agency notifying it that the loan is in default
- provide a notice of transfer to the borrower
- Accept and service loans from another servicer or DCS
- link loans received to the same borrower
- notify borrowers of the transfer
- confirm the receipt of loan documents
- Perform skip tracing and transmit information to an agency's central database
- Report to credit bureaus
- Provide customer service
- Reconcile with an agency's central database
- Refinance Government-held loans
- assess feasibility of refinancing
- assess methods for lowering transaction costs
- recommend procedures to facilitate refinancing
- perform subsidy layering reviews
- restructure agency-held or insured project loans
- Enforce creditor's rights under the loan
- notify the ordering agency if any mortgaged property is out of repair or has deteriorated
- review and report the status of required reserves or escrow accounts

- review loan covenants and enforce them or refer them to the Government agency
- Protect loan collateral
- pay all taxes, insurance premiums, and other required escrow expenses
- assure all buildings and improvements securing mortgage loans are insured
- enforce the rights of the agency under any mortgage that is in default
- notify the agency of any false representation of warranty made in obtaining a loan
- Share and manage credit risk
- Workout or restructure troubled loans

520-11 ACCOUNTING

The Contractor shall provide accounting services. This may include but is not limited to the following:

- Analyze, process, and summarize transactions
- Assist in devising new or revised accounting policies and procedures
- Classify accounting transactions
- Perform special studies to improve accounting operations
- Resolve accounting issues
- Resolve and/or implement audit findings
- Assess or enhance accounting internal controls
- Improve operating efficiency and effectiveness

520-12 BUDGETING

The Contractor shall provide budgeting services. This may include but is not limited to the following:

- Assess and improve the budget formulation process
- Assess and improve the budget execution process
- Conduct special reviews of budget formulation or execution issues
- Review budgetary controls
- Assist with implementation of corrective actions

520-13 COMPLEMENTARY FINANCIAL MANAGEMENT SERVICES

The Contractor shall provide complementary financial management services. This may include but is not limited to the following:

- Assess and improve financial management systems
- Conduct A-127 system compliance reviews
- Assist with implementation of corrective actions
- Document systems
- Identify systems requirements
- Plan and develop systems
- Assist in meeting agency financial management system requirements
- Assess and improve financial reporting and analysis
- Develop new reporting formats and pro-forma financial reports
- Assist in improving and streamlining reporting and analysis processes
- Perform cost-benefit or other special financial analyses
- Assist with the requirements of the Government Performance & Results Act
- Assist with devising and implementing performance measures and related processes and systems
- Assist with strategic and operational financial planning
- Resolve audit recommendations
- Assist in managerial cost accounting

- Assist in financial policy formulation and development
- Perform economic and regulatory analyses
- Develop methods for analyzing costs, benefits and impacts of regulations and policies
- Collect data and prepare Information Collection Requests for approval by OMB
- Conduct exposure and risk analyses
- Develop, modify or apply risk characterization models to analyze and evaluate polices, programs and regulations
- Perform actuarial services and/or actuarial data analysis services
- Collection, analysis, editing, calibration and data entry of Employee Benefit Plan information
- Conduct updates of a full actuarial valuation pension plan database, program major upgrades or significant new modeling capabilities
- Perform quantitative analysis of covered pension plans to identify plans that are potentially noncompliant or underfunded
- Assist with quality assurance efforts

520-15 OUTSOURCING RECURRING COMMERCIAL ACTIVITIES FOR FINANCIAL MANAGEMENT SERVICES

In cases where the ordering agency has determined through A-76 studies that recurring financial management activities are not inherently governmental and should be commercially outsourced, the Contractor may provide such services. This may include but is not limited to the following:

- Billing services
- Payroll processing
- Application processing
- Claim processing
- Grant application management
- Loan application management
- Inventory management

**SECTION 6
SCHEDULE OF CHARGES**

**FINANCIAL AND BUSINESS SOLUTIONS (FABS)
CONTRACT NUMBER: GS-23F-0016J
SCHEDULE OF CHARGES**

SINs 520-1, 520-2 PROGRAM FINANCIAL ADVISOR OR TRANSACTION SPECIALIST ADVISOR SERVICES (HOURLY)	
Labor Category	6/15/06 - 6/14/07
Engagement Partner	\$274.00
Actuary	\$244.86
Engagement Manager	\$235.55
Senior Task Manager	\$222.60
Senior Budget Analyst	\$218.75
Market Research Specialist	\$214.10
Senior Financial Analyst	\$194.26
Junior Task Manager	\$181.78
Budget Analyst	\$166.35
Trainer	\$160.91
Financial Analyst	\$151.81
Senior Consultant	\$142.03
Credit Reform Analyst	\$140.62
Staff Consultant	\$119.37
Systems Analyst Consultant	\$119.37
Technical/Graphic	\$ 67.51
Senior Banker	\$302.11
Junior Banker	\$178.65
Subject Matter Expert	\$448.71

6/15/06 – 6/14/07		
Gross Sales Proceeds	Min%	Max%
First \$200M	0.27%	0.90%
2nd \$200M	0.09%	0.45%
Over \$400M	0.09%	0.37%

**FINANCIAL AND BUSINESS SOLUTIONS (FABS)
 CONTRACT NUMBER: GS-23F-0016J
 SCHEDULE OF CHARGES**

SINs 520-5, 520-11, 520-12, 520-13, 520-15 FINANCIAL MANAGEMENT SERVICES (HOURLY)	
Labor Category	6/09/06 - 6/08/07
Project Manager	\$361.27
Senior Task Manager	\$285.59
Functional Specialist	\$285.59
Junior Task Manager	\$208.57
Senior Staff Consultant	\$165.18
Junior Staff Consultant	\$136.30
Senior Analyst	\$ 93.76
Analyst	\$ 76.65

SCHEDULE OF CHARGES

SINs 520-1, 520-2 PROGRAM FINANCIAL ADVISOR OR TRANSACTION SPECIALIST ADVISOR SERVICES (HOURLY)	
Labor Category	6/15/07 - 11/25/08
Engagement Partner	\$283.59
Actuary	\$253.43
Engagement Manager	\$243.80
Senior Task Manager	\$230.39
Senior Budget Analyst	\$226.41
Market Research Specialist	\$221.59
Senior Financial Analyst	\$201.05
Junior Task Manager	\$188.14
Budget Analyst	\$172.17
Trainer	\$166.54
Financial Analyst	\$157.13
Senior Consultant	\$147.00
Credit Reform Analyst	\$145.54
Staff Consultant	\$123.54
Systems Analyst Consultant	\$123.54
Technical/Graphic	\$ 69.87
Senior Banker	\$312.68
Junior Banker	\$184.90
Subject Matter Expert	\$464.42

06/15/07 - 11/25/08		
Gross Sales Proceeds	Min %	Max %
First \$200M	0.27%	0.93%
2nd \$200M	0.09%	0.47%
Over \$400M	0.09%	0.38%

**FINANCIAL AND BUSINESS SOLUTIONS (FABS)
 CONTRACT NUMBER: GS-23F-0016J
 SCHEDULE OF CHARGES**

SINs 520-5, 520-11, 520-12, 520-13, 520-15 FINANCIAL MANAGEMENT SERVICES (HOURLY)	
Labor Category	6/9/07 - 11/25/08
Project Manager	\$372.11
Senior Task Manager	\$294.16
Functional Specialist	\$294.16
Junior Task Manager	\$214.83
Senior Staff Consultant	\$170.14
Junior Staff Consultant	\$140.39
Senior Analyst	\$ 96.58
Analyst	\$ 78.95

For more information about our rates or the GSA FABS Schedule Services, please contact one of the following at BearingPoint:

Schedule Services Tyler Brooks-Craft Phone: (703) 747-4461 Email: tyler.brooks-craft@bearingpoint.com	Solicitations/Request For Quotations Tyler Brooks-Craft Phone: (703) 747-4461 Email: tyler.brooks-craft@bearingpoint.com
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Notes:

- Prices shown herein are net (discount deducted)
- Rates per Modification FX-03 - Effective January 1, 2004

SECTION 7
BEARINGPOINT LABOR CATEGORIES

PROGRAM FINANCIAL ADVISOR OR TRANSACTION SPECIALIST ADVISOR

Engagement Partner: Over ten years of experience in leading and providing technical direction of projects comparable to those described in the GSA Schedule. Demonstrated ability to provide guidance and direction for multiple projects and in implementing and managing GSA task orders. Capability to manage multitask projects of high complexity. Provides primary interface with client management personnel regarding strategic issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads strategic level client meetings.

Actuary: Six or more years of specialized experience in the area of actuarial science or quantitative statistics. Experience in applying skills to the areas identified in the GSA Schedule. Demonstrated ability to conduct detailed quantitative analysis.

Engagement Manager: Five or more years of progressive experience in leading projects comparable to those described in the GSA Schedule. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Capability to manage multitask projects of high complexity. Increasing responsibility in implementation and management of GSA task orders. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings.

Senior Task Manager: Five or more years of progressive experience in participating in projects comparable to those described in the GSA Schedule. Demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks. Increasing responsibility in implementation and management of GSA task orders . Interfaces with the client on a day-to-day basis. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings.

Senior Budget Analyst: Three or more years of experience performing financial and budget analysis for federal credit agencies and/or financial services institutions. Specific expertise in budget modeling and provisions governing the development of federal credit agency budgets. Demonstrated ability to provide guidance and direction for project specific tasks that require experience in performing budget analysis.

Market Research Specialist: Three or more years of experience at specialized market research. Demonstrated ability to analyze the internal and external forces impacting a financial market. Supports project team with detailed market analysis and technical writing abilities.

Junior Task Manager: Three or more years of experience in assuming daily responsibilities in projects comparable to those described in the GSA Schedule. Demonstrated ability to execute and complete specific projects or sub-tasks. Supports the Senior Task Manager and/or Engagement Manager in the design, implementation and management of the GSA task order.

Budget Analyst: Two or more years performing financial and budget analysis for federal credit agencies and/or financial services institutions. Specific expertise in budget modeling and provisions governing and development of federal credit agency budgets. Supports engagement team by completing project specific tasks that require experience in performing budget analysis.

Trainer: Two or more years in providing training services. Specific experience designing training curriculum, drafting and developing training manuals, and conducting training seminars on behalf of clients.

Senior Financial Analyst: Three or more years of experience performing financial analysis for federal credit agencies and/or financial services institutions. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Demonstrated ability to provide guidance and direction for project specific tasks that require experience in performing financial analysis.

Financial Analyst: Two or more years performing financial analysis for federal credit agencies and/or financial services institutions. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis.

Senior Consultant: Two or more years of experience participating in financial advisory consulting engagements. Demonstrated ability to provide guidance and direction for specific sub-tasks of a project. Specific expertise in one or more of the key areas and knowledgeable in the others. Interfaces with the client on a day-to-day basis. Supports the completion of project specific tasks within estimated time frames and budget constraints. Supports presentations and client meetings.

Credit Reform Analyst: Two or more years of experience performing federal credit reform or budgetary analysis for federal credit agencies. Knowledge of requirements associated with relevant OMB Circulars. Supports project by completing project specific tasks related to the development and preparation of loan subsidy estimates.

Staff Consultant: Up to two years of experience participating in financial advisory consulting engagements. Interfaces with client on a day-to-day basis. Supports the completion of project specific tasks within estimated time frames and any budget constraints. Supports presentations and client meetings.

System Analyst Consultant: Up to two years of experience participating in consulting engagements, with experience and knowledge of database applications, spreadsheet modeling, or accounting software applications. Supports completion of technical tasks within estimated time frames and any budget constraints.

Technical/Graphic: Knowledgeable in computer based documentation and presentation techniques, technical typing, and word processing. Supports project by preparing graphical and narrative presentation material. Integrates inputs from various sources to create cohesive product.

Senior Banker: A Senior Banker will have eight or more years experience in one or more of the following areas:

- Experience in providing program and transaction financial advisory services. Specific experience in market outreach, market analysis, and execution of asset sale transactions.
- Experience conducting financial analysis for commercial loan underwriting, servicing and/or loss mitigation.
- Investment banking and/or corporate finance experience structuring debt or equity financing.
- Analytical experience evaluating and modeling credit risk.
- Advanced degree in finance (e.g. MSc, MBA, Ph.D).

Junior Banker: A Junior Banker will have three or more years experience in one or more of the following areas:

- Experience in providing transaction financial advisory services. Specific experience in market outreach, market analysis, and execution of asset sale transactions.
- Experience conducting financial analysis for commercial loan underwriting, servicing and/or loss mitigation.
- Investment banking and/or corporate finance experience structuring debt or equity financing.
- Analytical experience evaluating and modeling credit risk.

FINANCIAL AND BUSINESS SERVICES

Project Manager: Over ten years experience in leading and providing technical direction for financial management services and related projects in the financial special items numbers (SINS) designated by GSA. Demonstrated ability to provide guidance and direction for multiple projects in managing financial services. Capability to manage multitask projects of high complexity. Provides primary interface with client management personnel regarding strategic issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness, quality, and adherence to customer requirements. Delivers presentations and leads strategic level client meetings.

Senior Task Manager: Over eight years of progressive experience in leading financial management services and related projects. Demonstrated ability to provide guidance and direction for specific projects or sub-tasks. Capability to manage multitask projects of high complexity. Increasing responsibility in implementation and management of financial services projects. Interfaces with the client on project specific issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates project specific parties and reviews work products for completeness, quality, and adherence to customer requirements. Delivers presentations and leads client meetings.

Functional Specialist: Over six years of progressive experience in providing specialized function knowledge to financial management services engagements. Specific expertise in a specific financial SIN area such as statistics, economics, or security and general knowledge in the other SIN areas. Interfaces with the client on a day-to-day basis. Supports the completion of projects within estimated time frames and budget constraints. Supports presentations and client meetings.

Junior Task Manager: Six or more years of progressive experience in leading and participating in financial management services projects. Demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks. Proven expertise in several of the financial SINS designated by GSA. Increasing responsibility in, implementation and management of financial services. Interfaces with the client on a day-to-day basis. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings.

Senior Staff Consultant: Over four years of progressive experience in participating in financial management services and related projects. Demonstrated ability to provide guidance and direction for specific sub-tasks of a project. Specific expertise in several of the financial SIN areas and knowledgeable in the others. Increasing responsibility in implementing financial services. Interfaces with the client on a day-to-day basis. Supports the completion of project specific tasks within estimated time frames and budget constraints. Supports presentations and client meetings.

Junior Staff Consultant: Up to four years of progressive experience in participating in financial management services and related projects. Demonstrated ability to provide guidance and direction for specific sub-tasks of a project. Specific expertise in several of the financial SIN areas and knowledgeable in the others. Increasing responsibility in implementing financial services. Interfaces with the client on a day-to-day basis. Supports the completion of project specific tasks within estimated time frames and budget constraints. Supports presentations and client meetings.

Senior Analyst: Up to two years of progressive experience in participating in financial management services and related projects. Specific expertise in one or more of the key areas. Interfaces with the client on a day-to-day basis. Supports the completion of project specific tasks within estimated time frames and budget constraints. Supports presentations and client meetings

Analyst: Progressive experience in office automation tools and financial software. Knowledgeable in computer based documentation and presentation techniques, technical typing and word processing. Integrates inputs from various sources to create a cohesive product. Prepares both graphical and narrative presentation material.