General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up to date pricing and the option to create an electronic delivery order are available through GSA Advantage, a menu driven database system. The INTERNET address for GSA Advantage is: GSAAdvantage.gov

Multiple Award Schedule (MAS)
Business Administrative Services
SIN: 522310

Concessions Hospitality Management Government Services, LLC
Dba: CHM Government Services

8 Essex Center Drive, Mailbox #4
Peabody, MA 01960
Phone: (978) 232-3608

Mbailey@chmgov.com
Gbaekey@chmgov.com

www.chmgov.com

Small Business

GSA Contract Number
GS-23F-0020V

Contract Period: February 10th 2019 through February 9th 2024

Version 1.0 Dated July 2, 2020

Accepted MAS Consolidation A812: 02/04/2020
Accepted Schedule MAS Refresh 2: A821: 06/15/2020
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CUSTOMER INFORMATION

1. a) Awarded special item numbers: MAS (522310)
   b) Identification of the lowest priced model number and lowest unit price – Not Applicable
   c) Labor categories, experience, functional responsibility, and education – See Below

2. Maximum Order - $1,000,000

3. Minimum Order - $100


5. Point(s) of production - Same as contractor's address

6. Discount from list prices or statement of net price – Net prices are shown below

7. Quantity discounts - None

8. Prompt payment terms - Net 30 days

9. a) Government purchase cards are accepted for all purchases up to the micro-purchase level
   b) Government purchase cards are not accepted above the micro-purchase threshold.

10. Foreign items: Not Applicable

11. a) Time of delivery: Specified on the Task Order
    b) Expedited Delivery: Contact Contractor
    c) Overnight and 2-day Delivery: Contact Contractor
    d) Urgent Requirements: Contact Contractor

12. F.O.B. point - Destination

13. a) Ordering Address:
    8 Essex Center Drive, Mailbox #4,
    Peabody, MA 01960
    b) Ordering procedures - For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address:
   8 Essex Center Drive, Mailbox #4,
   Peabody, MA 01960

15. Warranty provision – **Contractor’s standard commercial warranty**

16. Export packing charges - **Not Applicable**

17. Terms and Conditions of Government purchase card acceptance (any thresholds above the micro purchase – **Contact Contractor**

18. Terms and conditions of rental, maintenance, and repair - **Not Applicable**

19. Terms and conditions of installation - **Not Applicable**

20. a) Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices - **Not Applicable**

   b) Terms and conditions for any other services - **Not Applicable**

21. List of service and distribution points - **Not Applicable**

22. List of participating dealers - **Not Applicable**

23. Preventive maintenance - **Not Applicable**

24. a) Special attributes such as environmental attributes - **Not Applicable**

   b) If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractors web site or other location. The EIT standards can be found at: www.Section508.gov/ - **Not Applicable**

25. Data Universal Number System (DUNS) number – **079263929**

26. System for Award Management (SAM): CHM Government Services is registered in the SAM database.
## LABOR RATES

27. **Final Pricing:** Below are the awarded hourly pricing for all awarded labor categories under SIN 541611 and 541910 for Option Period 2 (02/10/2019 to 02/09/2024). All awarded prices include 0.75% Industrial Funding Fee (IFF)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Categories</th>
<th>Prices Offered to GSA (Including IFF)</th>
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</tr>
</thead>
<tbody>
<tr>
<td>522310</td>
<td>Exec. Officer</td>
<td>$577.04</td>
<td>$588.58</td>
<td>$600.35</td>
<td>$612.36</td>
<td>$624.61</td>
</tr>
<tr>
<td>522310</td>
<td>Functional Specialist</td>
<td>$480.87</td>
<td>$490.48</td>
<td>$500.29</td>
<td>$510.30</td>
<td>$520.51</td>
</tr>
<tr>
<td>522310</td>
<td>Project Director</td>
<td>$384.69</td>
<td>$392.39</td>
<td>$400.23</td>
<td>$408.24</td>
<td>$416.40</td>
</tr>
<tr>
<td>522310</td>
<td>Project Mgr II</td>
<td>$336.61</td>
<td>$343.34</td>
<td>$350.21</td>
<td>$357.21</td>
<td>$364.35</td>
</tr>
<tr>
<td>522310</td>
<td>Project Mgr I</td>
<td>$192.35</td>
<td>$196.19</td>
<td>$200.12</td>
<td>$204.12</td>
<td>$208.20</td>
</tr>
<tr>
<td>522310</td>
<td>Mgmt Consultant PA</td>
<td>$120.22</td>
<td>$122.62</td>
<td>$125.07</td>
<td>$127.57</td>
<td>$130.13</td>
</tr>
</tbody>
</table>

### Service Contract Act (SCA)

The Service Contract Act is applicable to this contract as it applies to the entire PSS and all services provided. While no specific labor categories have been identified as being subject to the SCA due to exemptions for professional employees (FAR 22.1101, 22.1102, and 29 CFR 541.300), this contract still maintains provisions and protections for SCA eligible labor categories. If and or when the contractor adds SCA labor categories or employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA Labor Category titles, the occupational code, SCA labor category titles and applicable WD number. Failure to do so may result in cancellation of the contract.
<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Responsibilities</th>
<th>Minimum Education Level</th>
<th>Minimum Experience</th>
<th>Substitution Methodology</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive Officer</td>
<td>Has overall responsibilities for work performed. Has extensive industry knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. The Executive Officer is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for meeting client’s business needs.</td>
<td>Hold a bachelors degree from an accredited college/university</td>
<td>Minimum of 15 years of years in business consulting, process improvement, strategy, financial management, or a related field</td>
<td>Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CFA, CRE, PMP), may also be substituted for one year of experience. Five years of experience in relevant field can be replaced for a four year college degree.</td>
</tr>
<tr>
<td>Functional Specialist</td>
<td>Senior expert with extensive field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline. Applies principles and methods of the subject matter to specialized solutions. Generally possess demonstrated ability and experience in management consulting and cross-team facilitation at the senior management level. Directs the activities of staff as necessary on activities related to the specified field or discipline.</td>
<td>Hold a bachelors degree from an accredited college/university</td>
<td>Minimum of 10 years of years in business consulting, process improvement, strategy, financial management, or a related field</td>
<td>Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CFA, CRE, PMP), may also be substituted for one year of experience. Five years of experience in relevant field can be replaced for a four year college degree.</td>
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<tr>
<td>Project Director</td>
<td>Individual has overall responsibility for the work performed. Possesses experience in both leading and providing technical direction to consulting engagements. May manage multiple engagements and/or tasks of high complexity. Directs the completion of projects and applies experience in process analysis and redesign, financial management, performance measurement and management, strategy, risk management, organization design/workforce planning or a related functional business field. Provides primary client interface for key issues related to engagement completion and/or business strategy.</td>
<td>Holds a bachelors degree from an accredited college/university</td>
<td>Experience of 8 years of years in business consulting, process improvement, strategy, financial management, or a related field</td>
<td>Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CFA, CRE, PMP), may also be substituted for one year of experience. Five years of experience in relevant field can be replaced for a four year college degree.</td>
</tr>
<tr>
<td>Project Manager II</td>
<td>Directs multiple work streams and oversees the work of program personnel including, but not limited to, Team Lead(s), and Team Member(s). Directs the completion of projects and applies experience in process analysis and redesign, financial management, performance measurement and management, strategy, risk management, organization design/workforce planning or a related functional business field. Interfaces with the client on engagement and/or program-related issues and directs communication across the program and with key stakeholders.</td>
<td>Holds a bachelors degree from an accredited college/university</td>
<td>Experience of 6 years of years in business consulting, process improvement, strategy, financial management, or a related field</td>
<td>Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CFA, CRE, PMP), may also be substituted for one year of experience. Five years of experience in relevant field can be replaced for a four year college degree.</td>
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<tr>
<td>Labor Category</td>
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<tr>
<td>Project Manager I</td>
<td>Leads and directs project personnel including, but not limited to, Team Members (s). May review the work of other Project Manager(s) and/or oversee multiple engagements. Manages the project schedule, budget, cost and risk management, and delivery of the project. Applies experience in process analysis and redesign, financial management, performance measurement and management, strategy, risk management, organization design/workforce planning or a related functional business field. Interfaces with the client on project-related issues.</td>
<td>Holds a bachelors degree from an accredited college/university</td>
<td>Experience of 5 years of years in business consulting, process improvement, strategy, financial management, or a related field</td>
<td>Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CFA, CRE, PMP), may also be substituted for one year of experience. Five years of experience in relevant field can be replaced for a four year college degree.</td>
</tr>
<tr>
<td>Management Consultant</td>
<td>Provides administrative support to projects. Performs tasks such as arranging meetings, preparing reports and graphics, managing team calendars, or other similar activity.</td>
<td>Holds an two year degree from a two year accredited college/university</td>
<td>Minimum of two years in business consulting support role</td>
<td>None</td>
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<tr>
<td>Professional Assistant</td>
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