



**General Service Administration
Federal Supply Service
Multiple Awards Schedule (MAS)
Industrial Group: Professional Services**

Federal Supply Service, Authorized Federal Supply Schedule Price List, On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSA Advantage.gov. and For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov.



Vali, Inc (Vali)

A Service Disabled Veteran Owned Small Business (SDVOSB)
6767 Old Madison Pike, Suite 265
Huntsville, AL 35806

Contract Administrator: Eric Gronquist; eric.gronquist@valicorp.com
Phone: (256) 327-9304
Fax: (256) 327-9328
www.valicorp.com

Contract Number: GS-23F-0037S

November 30, 2005 through November 29, 2025

*Price list current as of Modification #PA-0038 effective October 6, 2020
& #PO-0037 effective November 30, 2020*

Table of Contents

Section	Page
Company Information.....	1
About Vali.....	2
Customer Information.....	3
Contract Information.....	6
Labor Categories.....	9
Labor Categories Descriptions.....	10
Price List.....	16
How to Contract with Vali.....	17

Company Information

Company Name: Vali, Inc.
Company Address: 6767 Old Madison Pike, Suite 265
Huntsville, AL 35806
Phone: (256) 327-9300
Fax: (256) 327-9328
Website: www.valicorp.com

Primary Point of Contact: Stephen C. Smith
Phone: (256) 327-9363
Email: steve.smith@valicorp.com

Secondary Point of Contact: Angela Byrom
Phone: (256) 327-9369
Email: angela.byrom@valicorp.com
Business Size: Small Business, Service Disabled Veteran Owned

About Vali

Vali, Inc (Vali) is a Service Disabled Veteran Owned Small Business started in March 2002 with initial work to provide GMD with Defense Acquisition Support. Vali currently has 70+ employees with approximately \$9.5 million in business for 2019.

Vali has demonstrated proven capabilities in various professional and technical areas, including Acquisition Management, Business Management, Systems Engineering, Logistics Management, Models and Simulations and Test and Evaluation.

Vali provides a range of technical and management services to customers such as: Ground-Based Midcourse Defense (several internal organizations), Missile Defense Agency, USA Space and Missile Defense Command, and the Program Executive Office Missiles and Space.

Vali is a customer-oriented company that is mission focused providing “Value Added” products and services and has an exceptional track record for producing quality and timely results to meet customer requirements.

Customer Information

MAS is Multiple Awards Schedule. It is a competitively-awarded Federal Supply Service Multiple Award Schedule contract. The purpose of the contract is to provide authorized users with access to carefully qualified contractors who can assist them with their engineering-related needs.

Under the MAS schedule, Vali may provide federal agencies and their contractors support in: Engineering Services, Test Laboratory Services, Engineering System Design and Integration Services, and Engineering Research and Development and Strategic Planning. Support can be in either the mechanical or electrical engineering disciplines.

1a. Awarded Special Item Number(s) SINs:

Multiple Awards Schedule:

541330ENG Engineering Services

541380 Testing Laboratory Services

541420 Engineering System Design and Integration Services

541715 Engineering Research and Development and Strategic Planning

OLM Order Level Materials

1b. Identification of the Lowest Priced Model Number and Lowest Unit Price for that Model for each SIN awarded in the contract: Not Applicable

1c. Description of All Corresponding Commercial Job Titles: See the following sections
Labor Categories, Labor Categories and Descriptions and Price List

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage (Delivery Area): Domestic Delivery

5. Point of Production: Same as Company Address

6. Discounts from List Prices: Government Net Prices (discounts already deducted.)

7. **Quantity Discounts:** Vali provides a Volume Discount of 0.5% for contract dollar values between \$200,000 and \$400,000 and a 1.0% discount for contract dollar values over \$400,000
8. **Prompt Payment Terms:** Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. **Acceptance of Government Purchase Cards:** Vali does accept government purchase cards at or below the micro-purchase threshold
- 9b. **Acceptance of Government Purchase Cards above the Micro-Purchase Threshold:** Vali will accept cards.
10. **Foreign Items (list items by country of origin):** None
- 11a. **Time of Delivery:** Specific to Task Order
- 11b. **Expedited Delivery:** Contact Contractor
- 11c. **Overnight and 2-day Delivery:** Contact Contractor
- 11d. **Urgent Requirements:** Contact Contractor
12. **F.O.B Point:** Destination
- 13a. **Ordering Address:**

Vali, Inc
6767 Old Madison Pike, Suite 265
Huntsville, AL 35806
Office: (256) 327-9300
Fax: (256) 327-9328
- 13b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3
14. **Payment Address:**

Vali, Inc
6767 Old Madison Pike, Suite 265
Huntsville, AL 35806
Office: (256) 327-9300
Fax: (256) 327-9328
15. **Warranty Provision:** Commercial Standard Warranty

16. **Export Packing Charges:** Not Applicable
17. **Terms and Conditions of Government Purchase Card Acceptance:**
Contact Contractor
18. **Terms and Conditions of Rental, Maintenance and Repair:** Not Applicable
19. **Terms and Conditions of Installation:** Not Applicable
20. **Terms and Conditions of Repair Part Indicating Date of Parts Price List and Discounts from List Prices:** Not Applicable
- 20a. **Terms and Conditions for Any Other Services:** Not Applicable
21. **List of Service and Distribution Points:** Not Applicable
22. **List of Participating Dealers:** Not Applicable
23. **Preventive Maintenance:** Not Applicable
24. **Special Attributes such as Environmental Attributes:** Not Applicable
25. **DUNS Number:** 060418089
26. **Notification regarding registration in System for Award Management (SAM) database:** Registered

Contract Information

Contract Number: GS-23F-0037S

Contract Period of

Performance: 11/30/2005 – 11/29/2025

Schedule: Multiple Awards Schedule

SIN Numbers and Descriptions:

541330ENG	<p>Engineering Services - Services include: applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, processes, and systems. Services may involve any of the following activities: provision of advice, concept development, requirements analysis, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.</p> <p>NOTE: Services under this SIN cannot include architect-engineer services as defined in the Brooks Act and FAR Part 2, or construction services as defined in FAR Parts 2 and 36.</p>
541380	<p>Testing Laboratories - Includes testing laboratory services and veterinary, natural, and life sciences; testing services and laboratories; and other professional, scientific, and technical consulting services.</p> <p>Testing and services include, but are not limited to: physical, chemical, analytical, or other testing services; quality assurance; fire safety inspections; training; safety audits; relying upon experimental, empirical, quantifiable data, relying on the scientific method, and professional services, tasks, and labor categories in the fields of biology, chemistry, physics, earth sciences, atmospheric science, oceanography, materials sciences, mathematics, geology, astronomy, veterinary medicine, statistics, systems science, etc., (excludes social and behavioral sciences).</p> <p>Examples of labor categories include, but are not limited to, Scientific Researchers, Biologists, Physicists, Mathematicians, Statisticians, Research Engineers, Meteorologists, Lab Technicians, Veterinarians and</p>

	Veterinary Services, Chemists, Biochemical Engineers, Research Nurses.
541420	<p>Engineering System Design and Integration Services - Services include creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance.</p> <p>Associated tasks include, but are not limited to computer-aided design, e.g. CADD, risk reduction strategies and recommendations to mitigate identified risk conditions, fire modeling, performance-based design reviews, high level detailed specification and scope preparation, configuration, management and document control, fabrication, assembly and simulation, modeling, training, consulting, analysis of single or multi spacecraft missions and mission design analysis.</p> <p>NOTE: Services under this NAICs cannot include architect-engineer services as defined in the Brooks Act and FAR Part 2 or construction services as defined in the Federal Acquisition Regulation Part 36 and Part 2.</p>
541715	<p>Engineering Research and Development and Strategic Planning – Service include conducting research and experimental development (except nanotechnology and biotechnology research and experimental development) in the physical, engineering and life sciences such as; such as agriculture, electronics, environmental, biology, botany, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary and other allied subjects.</p> <p>Typical tasks include, but are not limited to, analysis of mission, program goals and objectives, program evaluations, analysis of program effectiveness, requirements analysis, organizational performance assessment, special studies and analysis, training, and consulting; requirements analysis, cost/cost performance trade-off analysis, feasibility analysis, developing and completing fire safety evaluation</p>

	<p>worksheets as they relate to professional engineering services; operation and maintenance, evaluation of inspection, testing, and maintenance program for fire protection and life safety systems, program/project management, technology transfer/insertion, training and consulting.</p> <p>NOTE: Services under this NAICs cannot include architect-engineer services as defined in the Brooks Act and FAR Part 2 or construction services as defined in the Federal Acquisition Regulation Part 36 and Part 2.</p>
<p>OLM</p>	<p>OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.</p> <p>OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.</p>

Labor Categories

LABOR CATEGORY
Sr. Mgt. Technical Staff 4
Sr. Mgt. Technical Staff 3
Sr. Mgt. Technical Staff 2
Sr. Mgt. Technical Staff 1
Engineer 8
Engineer 7
Engineer 6
Engineer 5
Engineer 4
Engineer 3
Engineer 2
Engineer 1
Analyst 8
Analyst 7
Analyst 6
Analyst 5
Analyst 4
Analyst 3
Analyst 2
Analyst 1
Programmer 4
Programmer 3
Programmer 2
Programmer 1
Technician 4
Technician 3
Technician 2
Technician 1
Typist/Secretary 4
Typist/Secretary 3
Typist/Secretary 2
Typist/Secretary 1
Graphics Illus./Tech Writer 4
Graphics Illus./Tech Writer 3
Graphics Illus./Tech Writer 2
Graphics Illus./Tech Writer 1
Business Consultant 4
Business Consultant 3
Business Consultant 2
Business Consultant 1

Labor Category Descriptions

Sr Management Technical Staff

Directs, plans, organizes, and controls the project to ensure that all project obligations are fulfilled in an effective and timely manner. Must have eight years experience in managing multiple concurrent task and projects. Serves as point of contact with the customer, formulates and enforces work standards, develops schedules, reviews work plans and communicates policies, purposes and goals of the organization, and manages funds and resources.

Category Level	Years Experience	Minimum Education
Sr Management Technical Staff 1	10	Masters Degree
Sr Management Technical Staff 2	12	Masters Degree
Sr Management Technical Staff 3	15	Masters Degree
Sr Management Technical Staff 4	19+	Masters Degree

1. Degree from an accredited institution in Engineering, Physical Sciences, Math, Management Information Systems, CS, Business, or other field relevant to support in which the individual is performing.
2. Experience may be substituted for degree requirements as follows: four (4) years experience for bachelors, seven (7) years for Masters; ten (10) years experience for Doctorate

Analyst

Provides analysis support in any of the following disciplines: engineering, science, business, financial, cost, or program management. Typical duties performed may include; analysis, design, development, testing, integration, logistics, program management, cost, financial, or management analysis, or maintenance of systems, processes, programs, offices or products.

Category Level	Years Experience	Minimum Education	Additional Information
Analyst 1	0	Bachelor Degree	Works under the direction of a senior-related position.
Analyst 2	2	Bachelor Degree	Works under general supervision.
Analyst 3	4	Bachelor Degree	Works somewhat independently supporting major tasks.

Analyst 4	6	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for specific tasks. Works under limited supervision.
Analyst 5	8	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Works under broad guidelines.
Analyst 6	10	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Leads Ad-hoc teams.
Analyst 7	12	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Team Leader.
Analyst 8	16	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Supervisory role.

1. Degree from an accredited institution in Engineering, Physical Sciences, Math, Management Information Systems, CS, Business, or other field relevant to support in which the individual is performing.
2. A Masters degree may be substituted for two (2) years experience. A Doctorate degree may be substituted for four (4) years of experience.
3. Experience may be substituted for degree requirements as follows: four (4) years experience for bachelors, seven (7) years for Masters; (10) years experience for Doctorate

Engineer

Plans, schedules, conducts or coordinates detailed phases of the engineering or scientific work in a project or performs work that involves conventional engineering or scientific practices. Typical work may include research, development, design, testing, logistics, analysis, production, maintenance, operation, planning, estimating, application, or standardization of engineering facilities, systems, structures, software applications, firmware, processes equipment, devices, or materials.

Category Level	Years Experience	Minimum Education	Additional Information
Engineer 1	0	Bachelor Degree	Works under the direction of a senior-related position.
Engineer 2	2	Bachelor Degree	Works under general supervision.
Engineer 3	4	Bachelor Degree	Works somewhat independently supporting major tasks.

Engineer 4	6	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for specific tasks. Works under limited supervision.
Engineer 5	8	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Works under broad guidelines.
Engineer 6	10	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Leads Ad-hoc teams.
Engineer 7	12	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Team Leader.
Engineer 8	16	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Supervisory role.

1. Degree from an accredited institution in Engineering, Physical Sciences, Math, Management Information Systems, CS, Business, or other field relevant to support in which the individual is performing.
2. A Masters degree may be substituted for two (2) years experience. A Doctorate degree may be substituted for four (4) years of experience.

Programmer

Designs, develops, implements, tests, maintains, operates, and/or documents computer programs and systems. Other duties may include design, development, and/or implementation of databases with respect to access methods, access time, and device allocation, as well as maintenance of database files and monitoring of standards and procedures.

Category Level	Years Experience	Minimum Education	Additional Information
Programmer 1	0	Bachelor Degree	Support role working under supervision
Programmer 2	4	Bachelor Degree	Works somewhat independently supporting major tasks.
Programmer 3	8	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Works under broad guidelines.
Programmer 4	12	Bachelor Degree	Requires demonstrated successful performance of lead responsibility for major tasks. Team Leader.

1. Degree in Engineering, Physical Sciences, Math, Management Information Systems, CS, Business, or other field relevant to support in which the individual is performing.
2. Each year (24 semester hours/30 quarter hours) of post-graduate education may substitute for one year of experience.

- Each year and a half of experience above minimum may substitute for one year of college.

Business Consultant

Duties may include any of the following: competitive sourcing, outsourcing methodologies, value chain analysis, strategic planning, process improvement methodologies, change enablement and management, site-selection, and consolidation of operations. Other duties may include development of training curriculum to meet the unique needs of a particular customer's requirements, facilitate working groups and sessions, design schedules, conduct analyses, develop models, write reports, prepare presentations, present results, perform data collection, and data reduction/consolidation requirements.

Category Level	Years Experience	Minimum Education	Additional Information
Business Consultant 1	5	Bachelor Degree	Support role working under supervision.
Business Consultant 2	7	Bachelor Degree	Supports tasks for one or multiple customers. May lead a specific task in support of a particular customer.
Business Consultant 3	9	Bachelor Degree	Manages tasks or contracts for a single customer and is responsible for technical, management, and cost performance. Performs work in a variety of operational areas or in a single consulting area.
Business Consultant 4	15	Bachelor Degree	Serves as a senior advisor/analyst to customer's executive management team in a variety of capacities. May serve as the project lead for either a contract or task. May serve as the primary customer point of contact for an activity.

- Degree from an accredited institution in Engineering, Physical Sciences, Math, Management Information Systems, CS, Business, or other field relevant to support in which the individual is performing.
- A Masters degree may be substituted for two (2) years experience. A Doctorate degree may be substituted for four (4) years of experience.
- Experience may be substituted for degree requirements as follows: four (4) years experience for bachelors, seven (7) years for Masters; ten (10) years experience for Doctorate

Technician

Provides technical support to senior management, engineers, scientists, analysts, programmers, and consultants working in such areas as research, design, development, program management, logistics, analysis, monitoring or testing.

Category Level	Years Experience	Minimum Education	Additional Information
Technician 1	0-5	High School	Supporting role under close supervision.
Technician 2	5-10	High School	Supporting role under close supervision.
Technician 3	10-15	High School	Leads tasks/works under broad guidelines.
Technician 4	15+	High School	Supervisory responsibility

1. Formal training in the area of expertise may be substituted for experience on a one-to-one basis.

Graphic Artist/Tech Illustrator

Designs and develops complex graphics and illustrations for use in technical materials, manuals and publications. Operates computer hardware and software to prepare, revise, print and store text, illustrations, graphs, charts, etc. May include operation of equipment, such as still and video camera, for the design and production of photos and videotape. Formulates concept and renders illustration and detail from models, sketches, memory, written or verbal instructions, and imagination. Selects type, draws lettering, lays out material, or performs related duties.

Determines style, technique, and medium best suited to produce desired effects and conform to reproduction requirements, or follows specific instructions regarding these variables.

Category Level	Experience	Minimum Education	Additional Information
Graphic Artist/Tech Illustrator 1	0	High School Diploma or GED	Supporting role under close supervision.
Graphic Artist/Tech Illustrator 2	6	Associates Degree	Supporting role with minimum supervision.
Graphic Artist/Tech Illustrator 3	10	Bachelor Degree	Leads major tasks. Works under broad guidelines.
Graphic Artist/Tech Illustrator 4	15+	Bachelor Degree	Leads major tasks with supervisory Role

1. Each year and a half of experience above minimum may substitute for one year of college.

Typist/Secretary

Performs diverse administrative duties. Initiates special reports, composes routine correspondence, and compiles statistical and budget information. Must be able to communicate with all levels of company personnel to gather and convey information.

Category Level	Experience	Minimum Education	Additional Information
Typist/Secretary 1	0	High School Diploma or GED	Supporting role under close supervision.
Typist/Secretary 2	4	High School Diploma or GED	Supporting role under limited supervision.
Typist/Secretary 3	10	High School Diploma or GED	Works independently with broad guidelines.
Typist/Secretary 4	15+	High School Diploma or GED	Supports senior Executives or in a supervisory role.

Service Contract Labor Standards (SCLS): Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide). Vali, Inc certifies the GSA awarded rate meets or exceeds the minimum wage rate as identified in Wage Determination 2015-4603.

SCLS/SCA Matrix

SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Typist / Secretary 1	01311 - Secretary I	2015-4603
Typist / Secretary 2	01312 - Secretary II	2015-4603
Typist / Secretary 3	01313 - Secretary III	2015-4603
Programmer 1	14071 - Computer Programmer I	2015-4603
Programmer 2	14072 - Computer Programmer II	2015-4603
Programmer 3	14073 - Computer Programmer III	2015-4603
Programmer 4	14074 - Computer Programmer IV	2015-4603
Technician 1	30081 – Engineering Technician I	2015-4603
Technician 2	30082 – Engineering Technician II	2015-4603
Technician 3	30083 – Engineering Technician III	2015-4603
Technician 4	30084 – Engineering Technician IV	2015-4603
Graphics Illustrator / Technical Writer 1	30461 - Technical Writer I	2015-4603
Graphics Illustrator / Technical Writer 2	30462 - Technical Writer II	2015-4603
Graphics Illustrator / Technical Writer 3	30463 - Technical Writer III	2015-4603

Price List

LABOR CATEGORY	GSA Awarded Hourly Rate Year 15 (11/29/2019 - 11/28/2020)	GSA Awarded Hourly Rate Year 16 (11/29/2020 - 11/28/2021)	GSA Awarded Hourly Rate Year 17 (11/29/2021 - 11/28/2022)	GSA Awarded Hourly Rate Year 18 (11/29/2022 - 11/28/2023)	GSA Awarded Hourly Rate Year 19 (11/29/2023 - 11/28/2024)	GSA Awarded Hourly Rate Year 20 (11/29/2024 - 11/28/2025)
Sr. Mgt. Technical Staff 4	\$ 229.09	\$ 234.36	\$ 239.75	\$ 245.26	\$ 250.90	\$ 256.67
Sr. Mgt. Technical Staff 3	\$ 194.16	\$ 198.63	\$ 203.20	\$ 207.87	\$ 212.65	\$ 217.54
Sr. Mgt. Technical Staff 2	\$ 175.31	\$ 179.34	\$ 183.47	\$ 187.69	\$ 192.01	\$ 196.42
Sr. Mgt. Technical Staff 1	\$ 153.57	\$ 157.10	\$ 160.72	\$ 164.41	\$ 168.20	\$ 172.06
Engineer 8	\$ 183.37	\$ 187.59	\$ 191.91	\$ 196.32	\$ 200.83	\$ 205.45
Engineer 7	\$ 151.81	\$ 155.30	\$ 158.87	\$ 162.53	\$ 166.26	\$ 170.09
Engineer 6	\$ 142.88	\$ 146.17	\$ 149.53	\$ 152.97	\$ 156.49	\$ 160.09
Engineer 5	\$ 127.26	\$ 130.19	\$ 133.19	\$ 136.25	\$ 139.38	\$ 142.59
Engineer 4	\$ 108.90	\$ 111.40	\$ 113.96	\$ 116.59	\$ 119.27	\$ 122.01
Engineer 3	\$ 94.06	\$ 96.22	\$ 98.43	\$ 100.70	\$ 103.01	\$ 105.38
Engineer 2	\$ 86.28	\$ 88.27	\$ 90.30	\$ 92.37	\$ 94.50	\$ 96.67
Engineer 1	\$ 70.08	\$ 71.70	\$ 73.34	\$ 75.03	\$ 76.76	\$ 78.52
Analyst 8	\$ 171.94	\$ 175.89	\$ 179.94	\$ 184.08	\$ 188.31	\$ 192.64
Analyst 7	\$ 155.77	\$ 159.36	\$ 163.02	\$ 166.77	\$ 170.61	\$ 174.53
Analyst 6	\$ 134.92	\$ 138.02	\$ 141.20	\$ 144.45	\$ 147.77	\$ 151.17
Analyst 5	\$ 120.12	\$ 122.89	\$ 125.71	\$ 128.60	\$ 131.56	\$ 134.59
Analyst 4	\$ 108.21	\$ 110.70	\$ 113.24	\$ 115.85	\$ 118.51	\$ 121.24
Analyst 3	\$ 97.08	\$ 99.31	\$ 101.60	\$ 103.93	\$ 106.32	\$ 108.77
Analyst 2	\$ 81.17	\$ 83.03	\$ 84.94	\$ 86.90	\$ 88.90	\$ 90.94
Analyst 1	\$ 66.94	\$ 68.48	\$ 70.05	\$ 71.67	\$ 73.31	\$ 75.00
Programmer 4	\$ 126.60	\$ 129.51	\$ 132.49	\$ 135.53	\$ 138.65	\$ 141.84
Programmer 3	\$ 111.49	\$ 114.06	\$ 116.68	\$ 119.37	\$ 122.11	\$ 124.92
Programmer 2	\$ 82.59	\$ 84.49	\$ 86.43	\$ 88.42	\$ 90.46	\$ 92.54
Programmer 1	\$ 62.91	\$ 64.36	\$ 65.84	\$ 67.35	\$ 68.90	\$ 70.48
Technician 4	\$ 97.14	\$ 99.37	\$ 101.65	\$ 103.99	\$ 106.38	\$ 108.83
Technician 3	\$ 80.90	\$ 82.76	\$ 84.67	\$ 86.62	\$ 88.61	\$ 90.65
Technician 2	\$ 69.66	\$ 71.26	\$ 72.90	\$ 74.57	\$ 76.29	\$ 78.04
Technician 1	\$ 56.23	\$ 57.52	\$ 58.85	\$ 60.20	\$ 61.58	\$ 63.00
Typist/Secretary 4	\$ 66.83	\$ 68.37	\$ 69.94	\$ 71.55	\$ 73.19	\$ 74.88
Typist/Secretary 3	\$ 59.14	\$ 60.50	\$ 61.89	\$ 63.32	\$ 64.77	\$ 66.26
Typist/Secretary 2	\$ 52.15	\$ 53.35	\$ 54.58	\$ 55.84	\$ 57.12	\$ 58.43
Typist/Secretary 1	\$ 45.76	\$ 46.81	\$ 47.89	\$ 48.99	\$ 50.12	\$ 51.27
Graphics Illus./Tech Writer 4	\$ 78.95	\$ 80.77	\$ 82.63	\$ 84.53	\$ 86.47	\$ 88.46
Graphics Illus./Tech Writer 3	\$ 74.07	\$ 75.77	\$ 77.52	\$ 79.30	\$ 81.12	\$ 82.99
Graphics Illus./Tech Writer 2	\$ 62.94	\$ 64.39	\$ 65.87	\$ 67.39	\$ 68.94	\$ 70.52
Graphics Illus./Tech Writer 1	\$ 55.72	\$ 57.01	\$ 58.32	\$ 59.66	\$ 61.03	\$ 62.43
Business Consultant 4	\$ 275.36	\$ 281.69	\$ 288.17	\$ 294.80	\$ 301.58	\$ 308.52
Business Consultant 3	\$ 240.76	\$ 246.30	\$ 251.97	\$ 257.76	\$ 263.69	\$ 269.75
Business Consultant 2	\$ 206.16	\$ 210.91	\$ 215.76	\$ 220.72	\$ 225.80	\$ 230.99
Business Consultant 1	\$ 171.57	\$ 175.51	\$ 179.55	\$ 183.68	\$ 187.90	\$ 192.23

How to Contract with Vali

MAS is a competitively awarded schedule contract with fixed labor rates and is available to all federal agencies and their approved contractors. These fixed hourly rates have already been determined “fair and reasonable” by the Government. Task Orders referencing the GSA schedule number may flow directly from the agency to Vali. There is no middle man, no need to advertise and no requirement to work with anyone outside your agency. Each agency has contract procedures to follow when using this streamlined and simplified procurement process. Refer to FAR 8.4 for complete details.

The General Steps Are As Follows:

1. Vali may meet with the customer to determine if support requirement exist.
2. The customer develops the project requirements (Statement of Work), deliverables, and other requirements.
3. Vali may provide the customer with it suggested labor mix for the project and the prospective prices (Rough Order of Magnitude).
4. The customer submits the project requirements and funding documents to its internal Contracts Office.
5. The customer’s Contracts Office develops and issues an RFP/RFQ to prospective offer(s).
6. Vali develops its proposal/quote.
7. The Contracting Officer evaluates offer(s) and makes award.
8. The Contracting Officer issues an order.
9. Vali begins work.

Points of Contact:

Stephen C. Smith Phone: (256) 327-9363, Cell: (931) 801-8593, Fax: (256) 327-9328,
Email: steve.smith@valicorp.com

Angela Byrom Phone: (256) 327-9369, Cell: (256) 783-2645, Fax: (256) 327-9328,
Email: angela.byrom@valicorp.com