

FEDERAL SUPPLY SERVICE

Authorized Federal Supply Schedule Price List

CONTRACTOR: DEVAL LLC

8230 LEESBURG PIKE STE 708 VIENNA, VA 221822641 Contract Number: GS23F003BA

Schedule Title : **Financial and Business Solutions (FABS)** Product Service Code : **R710** DUNS# : **136096927** Contract Period : **November 7, 2013 - November 6, 2018** Business Size : **Small**

Contract Administrator : **Deborah Garcia-Gratacos** Phone Number : **703-851-5466** Fax Number : Web Site : NONE

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. <u>http://www.GSAAdvantage.gov</u>

For more information on ordering from Federal Supply Schedules, visit http://www.gsa.gov/portal/content/197989



 CONTRACTOR:
 Schedule Title : Financial and Business Solutions

 DEVAL LLC
 (FABS)

 8230 LEESBURG PIKE STE 708
 Product Service Code : R710

 VIENNA, VA 221822641
 DUNS# : 136096927

 Contract Period : November 7, 2013 - November 6, 2018

 Business Size : Small

Awarded service information listed by Special Item Numbers (SINS):

SIN:520 2 - Transaction Specialist

| Professional Services |
|--|
| Administrative Assistant Level I |
| Support for administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry. |

| Per Hour |
|----------|
| \$42.06 |
| \$42.77 |
| \$43.50 |
| \$44.23 |
| \$44.99 |
| |

Administrative Assistant Level II

Supervision of administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$52.34 |
| 11/07/2014 - 11/06/2015: | \$53.23 |
| 11/07/2015 - 11/06/2016: | \$54.14 |
| 11/07/2016 - 11/06/2017: | \$55.05 |
| 11/07/2017 - 11/06/2018: | \$55.99 |

Asset Servicing Professional Level I

Requires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project. Demonstrated experience credit analysis, loan workout and repossession of collateral as it relates to the asset types. Working knowledge of contract law and various types of contracts common to financial institutions, i.e., service and employment contracts, securitization agreements, letters of credit, revolving lines of credit, and unfunded commitments.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$43.90 |
| 11/07/2014 - 11/06/2015: | \$44.64 |
| 11/07/2015 - 11/06/2016: | \$45.40 |
| 11/07/2016 - 11/06/2017: | \$46.18 |
| 11/07/2017 - 11/06/2018: | \$46.96 |

Asset Servicing Professional Level II

Responsible for obtaining information from the project for the management of assets in accordance with policies and procedures. This position re-

quires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$53.24 |
| 11/07/2014 - 11/06/2015: | \$54.15 |
| 11/07/2015 - 11/06/2016: | \$55.06 |

SA Schedule

| 11/07/2016 - 11/06/2017: | \$56.00 |
|--------------------------|---------|
| 11/07/2017 - 11/06/2018: | \$56.95 |

Asset Servicing Professional Level III

Responsible for obtaining information from the project for the management of assets in accordance with policies and procedures. This position requires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project. This position ensures the asset management personnel and client officers have: knowledge of all the assets retained; and, copies of documentation in order to create asset files. Maintains close communication with the contract personnel to ensure proper reporting and necessary information systems are maintained.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$53.66 |
| 11/07/2014 - 11/06/2015: | \$54.58 |
| 11/07/2015 - 11/06/2016: | \$55.51 |
| 11/07/2016 - 11/06/2017: | \$56.45 |
| 11/07/2017 - 11/06/2018: | \$57.41 |

Consultant

Provides data collection and compilation to support the project analysis. Provides preliminary analysis and conclusions to support the project completion. The consultant shall work under the direction of senior personnel on the team to complete specific tasks in a timely and correct manner.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$81.61 |
| 11/07/2014 - 11/06/2015: | \$83.00 |
| 11/07/2015 - 11/06/2016: | \$84.41 |
| 11/07/2016 - 11/06/2017: | \$85.84 |
| 11/07/2017 - 11/06/2018: | \$87.30 |

Director

Provides strong executive level management and direction. Possesses a broad understanding of the client?s industry. Has an extensive set of skills to solve the client?s problems. Knows the client?s industry, and helps the client visualize where they need to be in their particular industry. Serves in an advisory capacity, providing members of the project team and the client organization a level of quality review to help guide the project to remain on schedule and within budget. Provides management and technical review, industry insight, issue resolution, and employs proven problem solving techniques, directs critical decision making. Responsible for ensuring quality assurance on all large engagements.

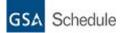
| Unit of Issue: | Per Hour |
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| GSA Price: | \$179.28 |
| 11/07/2014 - 11/06/2015: | \$182.33 |
| 11/07/2015 - 11/06/2016: | \$185.43 |
| 11/07/2016 - 11/06/2017: | \$188.58 |
| 11/07/2017 - 11/06/2018: | \$191.79 |

Experienced Consultant

Provides data and initial analysis necessary to support conclusions and recommendations for real estate and privatization consulting projects. Responsible for accuracy and completeness of his/her own work product; drafting initial documents; and other assistance toward the completion of the

| 1 5 / 1 |
|-------------------|
| e: Per Hour |
| e: \$76.58 |
| 5: \$77.88 |
| 5: \$79.20 |
| 7: \$80.55 |
| |

project. Develop market data, financial projections, best practices and review existing data.



Financial Analyst

Compiles and analyzes financial information. Develops integrated revenue/expense analyses, projections, reports, and presentations. Creates and analyzes monthly, quarterly, and annual reports and ensures financial information has been recorded accurately. Performs financial forecasting and reconciliation of internal accounts, due diligence, financial cash-flow modeling, credit analysis, risk analysis, and financial analysis. Assesses procedures for compliance with government standards, accounting principles, internal controls, and system application standards. Documents and summarizes the results to be used in developing client recommendations. Assists in developing programs and implementing solutions to meet the client s business needs.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$134.94 |
| 11/07/2014 - 11/06/2015: | \$137.24 |
| 11/07/2015 - 11/06/2016: | \$139.58 |
| 11/07/2016 - 11/06/2017: | \$141.95 |
| 11/07/2017 - 11/06/2018: | \$144.37 |

IT Consultant

Serves as a key analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and helping to ensure completion and accuracy of system documentation.

| 1 0 1 |
|----------|
| Per Hour |
| \$67.24 |
| \$68.38 |
| \$69.54 |
| \$70.72 |
| \$71.92 |
| |

IT Manager

Serves as a senior-level analytical correspondent within engagement team. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and often leading specific project tasks. Applies data modeling, process modeling, and software design techniques. Conducts analysis of appropriate consulting tools to satisfy program requirements, and creates project deliverables.

| Per Hour |
|----------|
| \$145.59 |
| \$148.07 |
| \$150.59 |
| \$153.15 |
| \$155.75 |
| |

Junior Consultant

Provides preliminary data collection and compilation to support the project analysis. The consultant shall work under the direction of senior person-

| nel on the team to | complete specific | tasks in a timely and | l correct manner |
|--------------------|-------------------|-----------------------|------------------|
| | | | |

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|---------------------------------------|----------|
| Unit of Issue: | Per Hour |
| GSA Price: | \$58.15 |
| 11/07/2014 - 11/06/2015: | \$59.13 |
| 11/07/2015 - 11/06/2016: | \$60.14 |
| 11/07/2016 - 11/06/2017: | \$61.16 |
| 11/07/2017 - 11/06/2018: | \$62.20 |
| | |



Manager Level I

Provides leadership and direction on a project-wide basis. Responsible for the implementation and successful completion of a project or task. Responsible for daily management of the team and development of junior personnel.

| Per Hour |
|----------|
| \$127.93 |
| \$130.11 |
| \$132.32 |
| \$134.57 |
| \$136.86 |
| |

Manager Level II

Provides guidance to the engagement team in technical, contract and service areas. Serves as strategic advisor to senior program and project personnel, sets and monitors goals and outcomes and provides direction for on-going growth.

| sines and provides aneedion for on go |
|---------------------------------------|
| Per Hour |
| \$141.23 |
| \$143.63 |
| \$146.07 |
| \$148.54 |
| \$151.07 |
| |

Senior Manager Level I

Provides technical guidance and project management functions associated with client requirements including, financial management of projects through budget monitoring; recruitment of qualified personnel to support unique client environments; assist in the development and writing of client work plans and budgets. Involved in process and productivity improvement, as well as systems alignment.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$144.59 |
| 11/07/2014 - 11/06/2015: | \$147.05 |
| 11/07/2015 - 11/06/2016: | \$149.55 |
| 11/07/2016 - 11/06/2017: | \$152.09 |
| 11/07/2017 - 11/06/2018: | \$154.68 |

Senior Manager Level II

Provides strong senior-level management. Has responsibility for overall project activities and is the primary point of contact with client executives. Assumes responsibility for project delivery and oversight of key business enablers on projects and identification of needs for new tools. Assumes regular interaction and communications with the delegated Client representatives. Maintains responsibility for managing business solutions, delegating appropriate resources, and fostering quality assurance principles across projects and deliverables and using problem solving techniques to resolve issues.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$150.09 |
| 11/07/2014 - 11/06/2015: | \$152.63 |
| 11/07/2015 - 11/06/2016: | \$155.23 |
| 11/07/2016 - 11/06/2017: | \$157.87 |
| 11/07/2017 - 11/06/2018: | \$160.55 |

SIN:520 3 - Due Diligence & Support Services

Administrative Assistant Level I

Support for administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$42.06 |
| 11/07/2014 - 11/06/2015: | \$42.77 |
| 11/07/2015 - 11/06/2016: | \$43.50 |
| 11/07/2016 - 11/06/2017: | \$44.23 |
| 11/07/2017 - 11/06/2018: | \$44.99 |

Administrative Assistant Level II

Supervision of administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$52.34 |
| 11/07/2014 - 11/06/2015: | \$53.23 |
| 11/07/2015 - 11/06/2016: | \$54.14 |
| 11/07/2016 - 11/06/2017: | \$55.05 |
| 11/07/2017 - 11/06/2018: | \$55.99 |

Asset Servicing Professional Level I

Requires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project. Demonstrated experience credit analysis, loan workout and repossession of collateral as it relates to the asset types. Working knowledge of contract law and various types of contracts common to financial institutions, i.e., service and employment contracts, securitization agreements, letters of credit, revolving lines of credit, and unfunded commitments.

| Unit of Issue: | Per Hour |
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Responsible for obtaining information from the project for the management of assets in accordance with policies and procedures. This position re-

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| 11/07/2015 - 11/06/2016: | \$55.06 |
| 11/07/2016 - 11/06/2017: | \$56.00 |
| 11/07/2017 - 11/06/2018: | \$56.95 |

Asset Servicing Professional Level III

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| Unit of Issue: | Per Hour | |
|----------------|----------|--|
| GSA Price: | \$53.66 | |

SSA Schedule

| 11/07/2014 - 11/06/2015: | \$54.58 |
|--------------------------|---------|
| 11/07/2015 - 11/06/2016: | \$55.51 |
| 11/07/2016 - 11/06/2017: | \$56.45 |
| 11/07/2017 - 11/06/2018: | \$57.41 |

Consultant

Provides data collection and compilation to support the project analysis. Provides preliminary analysis and conclusions to support the project completion. The consultant shall work under the direction of senior personnel on the team to complete specific tasks in a timely and correct manner.

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Director

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Experienced Consultant

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| project. Develop market data, financial projections, best practices and review existing data. | | |
|---|----------|--|
| Unit of Issue: | Per Hour | |
| GSA Price: | \$76.58 | |
| 11/07/2014 - 11/06/2015: | \$77.88 | |
| 11/07/2015 - 11/06/2016: | \$79.20 | |
| 11/07/2016 - 11/06/2017: | \$80.55 | |
| 11/07/2017 - 11/06/2018: | \$81.92 | |

Financial Analyst

Compiles and analyzes financial information. Develops integrated revenue/expense analyses, projections, reports, and presentations. Creates and analyzes monthly, quarterly, and annual reports and ensures financial information has been recorded accurately. Performs financial forecasting and reconciliation of internal accounts, due diligence, financial cash-flow modeling, credit analysis, risk analysis, and financial analysis. Assesses procedures for compliance with government standards, accounting principles, internal controls, and system application standards. Documents and summarizes the results to be used in developing client recommendations. Assists in developing programs and implementing solutions to meet the client s business needs.

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| 11/07/2016 - 11/06/2017: | \$141.95 |
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IT Consultant

Serves as a key analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and helping to ensure completion and accuracy of system documentation.

| Unit of Issue: | Per Hour |
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| GSA Price: | \$67.24 |
| 11/07/2014 - 11/06/2015: | \$68.38 |
| 11/07/2015 - 11/06/2016: | \$69.54 |
| 11/07/2016 - 11/06/2017: | \$70.72 |
| 11/07/2017 - 11/06/2018: | \$71.92 |

IT Manager

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| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$145.59 |
| 11/07/2014 - 11/06/2015: | \$148.07 |
| 11/07/2015 - 11/06/2016: | \$150.59 |
| 11/07/2016 - 11/06/2017: | \$153.15 |
| 11/07/2017 - 11/06/2018: | \$155.75 |

Junior Consultant

Provides preliminary data collection and compilation to support the project analysis. The consultant shall work under the direction of senior personnel on the team to complete specific tasks in a timely and correct manner

| Per Hour | |
|----------|--|
| \$58.15 | |
| \$59.13 | |
| \$60.14 | |
| \$61.16 | |
| \$62.20 | |
| | |

Manager Level I

Provides leadership and direction on a project-wide basis. Responsible for the implementation and successful completion of a project or task. Responsible for daily management of the team and development of junior personnel.



Manager Level II

Provides guidance to the engagement team in technical, contract and service areas. Serves as strategic advisor to senior program and project personnel, sets and monitors goals and outcomes and provides direction for on-going growth.

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| 11/07/2015 - 11/06/2016: | \$146.07 |
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Senior Manager Level I

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| 11/07/2015 - 11/06/2016: | \$155.23 |
| 11/07/2016 - 11/06/2017: | \$157.87 |
| 11/07/2017 - 11/06/2018: | \$160.55 |

SIN:520 4 - Debt Collection

Administrative Assistant Level I

Support for administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry.

| Per Hour |
|----------|
| \$42.06 |
| \$42.77 |
| \$43.50 |
| \$44.23 |
| \$44.99 |
| |

Administrative Assistant Level II



Supervision of administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry.

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Consultant

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SA Schedule

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| GSA Price: | \$145.59 | |
| 11/07/2014 - 11/06/2015: | \$148.07 | |
| 11/07/2015 - 11/06/2016: | \$150.59 | |
| 11/07/2016 - 11/06/2017: | \$153.15 | |
| 11/07/2017 - 11/06/2018: | \$155.75 | |
| | | |

Junior Consultant

Provides preliminary data collection and compilation to support the project analysis. The consultant shall work under the direction of senior person-

| nel on the team to complete specific tasks in a timely and correct m | anner |
|--|-------|
|--|-------|

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$58.15 |
| 11/07/2014 - 11/06/2015: | \$59.13 |
| 11/07/2015 - 11/06/2016: | \$60.14 |
| 11/07/2016 - 11/06/2017: | \$61.16 |
| 11/07/2017 - 11/06/2018: | \$62.20 |

Manager Level I

Provides leadership and direction on a project-wide basis. Responsible for the implementation and successful completion of a project or task. Re-

sponsible for daily management of the team and development of junior personnel.

| 1 0 | 1 5 1 |
|--------------------------|----------|
| Unit of Issue: | Per Hour |
| GSA Price: | \$127.93 |
| 11/07/2014 - 11/06/2015: | \$130.11 |
| 11/07/2015 - 11/06/2016: | \$132.32 |
| 11/07/2016 - 11/06/2017: | \$134.57 |
| 11/07/2017 - 11/06/2018: | \$136.86 |

Manager Level II

Provides guidance to the engagement team in technical, contract and service areas. Serves as strategic advisor to senior program and project personnel, sets and monitors goals and outcomes and provides direction for on-going growth.

| - | · · · |
|--------------------------|----------|
| Unit of Issue: | Per Hour |
| GSA Price: | \$141.23 |
| 11/07/2014 - 11/06/2015: | \$143.63 |

| 11/07/2015 - 11/06/2016: | \$146.07 |
|--------------------------|----------|
| 11/07/2016 - 11/06/2017: | \$148.54 |
| 11/07/2017 - 11/06/2018: | \$151.07 |

Senior Manager Level I

Provides technical guidance and project management functions associated with client requirements including, financial management of projects through budget monitoring; recruitment of qualified personnel to support unique client environments; assist in the development and writing of client work plans and budgets. Involved in process and productivity improvement, as well as systems alignment.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$144.59 |
| 11/07/2014 - 11/06/2015: | \$147.05 |
| 11/07/2015 - 11/06/2016: | \$149.55 |
| 11/07/2016 - 11/06/2017: | \$152.09 |
| 11/07/2017 - 11/06/2018: | \$154.68 |

Senior Manager Level II

Provides strong senior-level management. Has responsibility for overall project activities and is the primary point of contact with client executives. Assumes responsibility for project delivery and oversight of key business enablers on projects and identification of needs for new tools. Assumes regular interaction and communications with the delegated Client representatives. Maintains responsibility for managing business solutions, delegating appropriate resources, and fostering quality assurance principles across projects and deliverables and using problem solving techniques to resolve issues.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$150.09 |
| 11/07/2014 - 11/06/2015: | \$152.63 |
| 11/07/2015 - 11/06/2016: | \$155.23 |
| 11/07/2016 - 11/06/2017: | \$157.87 |
| 11/07/2017 - 11/06/2018: | \$160.55 |

SIN:520 5 - Loan Servicing & Asset Management

Administrative Assistant Level I

Support for administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$42.06 |
| 11/07/2014 - 11/06/2015: | \$42.77 |
| 11/07/2015 - 11/06/2016: | \$43.50 |
| 11/07/2016 - 11/06/2017: | \$44.23 |
| 11/07/2017 - 11/06/2018: | \$44.99 |

Administrative Assistant Level II

Supervision of administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$52.34 |
| 11/07/2014 - 11/06/2015: | \$53.23 |
| 11/07/2015 - 11/06/2016: | \$54.14 |
| 11/07/2016 - 11/06/2017: | \$55.05 |
| 11/07/2017 - 11/06/2018: | \$55.99 |



Asset Servicing Professional Level I

Requires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project. Demonstrated experience credit analysis, loan workout and repossession of collateral as it relates to the asset types. Working knowledge of contract law and various types of contracts common to financial institutions, i.e., service and employment contracts, securitization agreements, letters of credit, revolving lines of credit, and unfunded commitments.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$43.90 |
| 11/07/2014 - 11/06/2015: | \$44.64 |
| 11/07/2015 - 11/06/2016: | \$45.40 |
| 11/07/2016 - 11/06/2017: | \$46.18 |
| 11/07/2017 - 11/06/2018: | \$46.96 |

Asset Servicing Professional Level II

Responsible for obtaining information from the project for the management of assets in accordance with policies and procedures. This position requires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$53.24 |
| 11/07/2014 - 11/06/2015: | \$54.15 |
| 11/07/2015 - 11/06/2016: | \$55.06 |
| 11/07/2016 - 11/06/2017: | \$56.00 |
| 11/07/2017 - 11/06/2018: | \$56.95 |

Asset Servicing Professional Level III

Responsible for obtaining information from the project for the management of assets in accordance with policies and procedures. This position requires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project. This position ensures the asset management personnel and client officers have: knowledge of all the assets retained; and, copies of documentation in order to create asset files. Maintains close communication with the contract personnel to ensure proper reporting and necessary information systems are maintained.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$53.66 |
| 11/07/2014 - 11/06/2015: | \$54.58 |
| 11/07/2015 - 11/06/2016: | \$55.51 |
| 11/07/2016 - 11/06/2017: | \$56.45 |
| 11/07/2017 - 11/06/2018: | \$57.41 |

Consultant

Provides data collection and compilation to support the project analysis. Provides preliminary analysis and conclusions to support the project completion. The consultant shall work under the direction of senior personnel on the team to complete specific tasks in a timely and correct manner.

| Per Hour |
|----------|
| \$81.61 |
| \$83.00 |
| \$84.41 |
| \$85.84 |
| \$87.30 |
| |

Director



GSA Schedule

Provides strong executive level management and direction. Possesses a broad understanding of the client?s industry. Has an extensive set of skills to solve the client?s problems. Knows the client?s industry, and helps the client visualize where they need to be in their particular industry. Serves in an advisory capacity, providing members of the project team and the client organization a level of quality review to help guide the project to remain on schedule and within budget. Provides management and technical review, industry insight, issue resolution, and employs proven problem solving techniques, directs critical decision making. Responsible for ensuring quality assurance on all large engagements.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$179.28 |
| 11/07/2014 - 11/06/2015: | \$182.33 |
| 11/07/2015 - 11/06/2016: | \$185.43 |
| 11/07/2016 - 11/06/2017: | \$188.58 |
| 11/07/2017 - 11/06/2018: | \$191.79 |

Experienced Consultant

Provides data and initial analysis necessary to support conclusions and recommendations for real estate and privatization consulting projects. Responsible for accuracy and completeness of his/her own work product; drafting initial documents; and other assistance toward the completion of the project. Develop market data, financial projections, best practices and review existing data.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$76.58 |
| 11/07/2014 - 11/06/2015: | \$77.88 |
| 11/07/2015 - 11/06/2016: | \$79.20 |
| 11/07/2016 - 11/06/2017: | \$80.55 |
| 11/07/2017 - 11/06/2018: | \$81.92 |

Financial Analyst

Compiles and analyzes financial information. Develops integrated revenue/expense analyses, projections, reports, and presentations. Creates and analyzes monthly, quarterly, and annual reports and ensures financial information has been recorded accurately. Performs financial forecasting and reconciliation of internal accounts, due diligence, financial cash-flow modeling, credit analysis, risk analysis, and financial analysis. Assesses procedures for compliance with government standards, accounting principles, internal controls, and system application standards. Documents and summarizes the results to be used in developing client recommendations. Assists in developing programs and implementing solutions to meet the client s business needs.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$134.94 |
| 11/07/2014 - 11/06/2015: | \$137.24 |
| 11/07/2015 - 11/06/2016: | \$139.58 |
| 11/07/2016 - 11/06/2017: | \$141.95 |
| 11/07/2017 - 11/06/2018: | \$144.37 |

IT Consultant

Serves as a key analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and helping to ensure completion and accuracy of system documentation.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$67.24 |
| 11/07/2014 - 11/06/2015: | \$68.38 |
| 11/07/2015 - 11/06/2016: | \$69.54 |
| 11/07/2016 - 11/06/2017: | \$70.72 |
| 11/07/2017 - 11/06/2018: | \$71.92 |



IT Manager

Serves as a senior-level analytical correspondent within engagement team. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and often leading specific project tasks. Applies data modeling, process modeling, and software design techniques. Conducts analysis of appropriate consulting tools to satisfy program requirements, and creates project deliverables.

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|--------------------------|----------|
| Unit of Issue: | Per Hour |
| GSA Price: | \$145.59 |
| 11/07/2014 - 11/06/2015: | \$148.07 |
| 11/07/2015 - 11/06/2016: | \$150.59 |
| 11/07/2016 - 11/06/2017: | \$153.15 |
| 11/07/2017 - 11/06/2018: | \$155.75 |

Junior Consultant

Provides preliminary data collection and compilation to support the project analysis. The consultant shall work under the direction of senior personnel on the team to complete specific tasks in a timely and correct manner.

| her on the team to complete specific tasks in a timery and correct manner | | |
|---|----------|--|
| Unit of Issue: | Per Hour | |
| GSA Price: | \$58.15 | |
| 11/07/2014 - 11/06/2015: | \$59.13 | |
| 11/07/2015 - 11/06/2016: | \$60.14 | |
| 11/07/2016 - 11/06/2017: | \$61.16 | |
| 11/07/2017 - 11/06/2018: | \$62.20 | |

Manager Level I

Provides leadership and direction on a project-wide basis. Responsible for the implementation and successful completion of a project or task. Responsible for daily management of the team and development of junior personnel.

| 1 | , , | 1 5 | |
|---|--------------------------|----------|--|
| | Unit of Issue: | Per Hour | |
| | GSA Price: | \$127.93 | |
| | 11/07/2014 - 11/06/2015: | \$130.11 | |
| | 11/07/2015 - 11/06/2016: | \$132.32 | |
| | 11/07/2016 - 11/06/2017: | \$134.57 | |
| | 11/07/2017 - 11/06/2018: | \$136.86 | |
| | | 1 | |

Manager Level II

Provides guidance to the engagement team in technical, contract and service areas. Serves as strategic advisor to senior program and project person-

| nel, sets and monitors | goals and ou | utcomes and | provides | direction | for on-goin | g growth. |
|------------------------|--------------|-------------|----------|-----------|-------------|-----------|
| | | | | | | |

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$141.23 |
| 11/07/2014 - 11/06/2015: | \$143.63 |
| 11/07/2015 - 11/06/2016: | \$146.07 |
| 11/07/2016 - 11/06/2017: | \$148.54 |
| 11/07/2017 - 11/06/2018: | \$151.07 |

Senior Manager Level I

Provides technical guidance and project management functions associated with client requirements including, financial management of projects through budget monitoring; recruitment of qualified personnel to support unique client environments; assist in the development and writing of client work plans and budgets. Involved in process and productivity improvement, as well as systems alignment.

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| Unit of | Issue: | Per He | our | |
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| GSA Price: | \$144.59 |
|--------------------------|----------|
| 11/07/2014 - 11/06/2015: | \$147.05 |
| 11/07/2015 - 11/06/2016: | \$149.55 |
| 11/07/2016 - 11/06/2017: | \$152.09 |
| 11/07/2017 - 11/06/2018: | \$154.68 |

Senior Manager Level II

Provides strong senior-level management. Has responsibility for overall project activities and is the primary point of contact with client executives. Assumes responsibility for project delivery and oversight of key business enablers on projects and identification of needs for new tools. Assumes regular interaction and communications with the delegated Client representatives. Maintains responsibility for managing business solutions, delegating appropriate resources, and fostering quality assurance principles across projects and deliverables and using problem solving techniques to resolve issues.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$150.09 |
| 11/07/2014 - 11/06/2015: | \$152.63 |
| 11/07/2015 - 11/06/2016: | \$155.23 |
| 11/07/2016 - 11/06/2017: | \$157.87 |
| 11/07/2017 - 11/06/2018: | \$160.55 |

SIN:520 16 - Business Information Services

Administrative Assistant Level I

Support for administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$42.06 |
| 11/07/2014 - 11/06/2015: | \$42.77 |
| 11/07/2015 - 11/06/2016: | \$43.50 |
| 11/07/2016 - 11/06/2017: | \$44.23 |
| 11/07/2017 - 11/06/2018: | \$44.99 |

Administrative Assistant Level II

Supervision of administrative tasks such as scanning, copying, completing mail merges, stuffing/mailing envelopes, electronic filing, and data entry.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$52.34 |
| 11/07/2014 - 11/06/2015: | \$53.23 |
| 11/07/2015 - 11/06/2016: | \$54.14 |
| 11/07/2016 - 11/06/2017: | \$55.05 |
| 11/07/2017 - 11/06/2018: | \$55.99 |

Asset Servicing Professional Level I

Requires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project. Demonstrated experience credit analysis, loan workout and repossession of collateral as it relates to the asset types. Working knowledge of contract law and various types of contracts common to financial institutions, i.e., service and employment contracts, securitization agreements, letters of credit, revolving lines of credit, and unfunded commitments.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$43.90 |
| 11/07/2014 - 11/06/2015: | \$44.64 |
| 11/07/2015 - 11/06/2016: | \$45.40 |

SA Schedule

| 11/07/2016 - 11/06/2017: | \$46.18 |
|--------------------------|---------|
| 11/07/2017 - 11/06/2018: | \$46.96 |

Asset Servicing Professional Level II

Responsible for obtaining information from the project for the management of assets in accordance with policies and procedures. This position requires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$53.24 |
| 11/07/2014 - 11/06/2015: | \$54.15 |
| 11/07/2015 - 11/06/2016: | \$55.06 |
| 11/07/2016 - 11/06/2017: | \$56.00 |
| 11/07/2017 - 11/06/2018: | \$56.95 |

Asset Servicing Professional Level III

Responsible for obtaining information from the project for the management of assets in accordance with policies and procedures. This position requires knowledge and experience in managing one or more portfolios of the specific asset types stipulated by the project. This position ensures the asset management personnel and client officers have: knowledge of all the assets retained; and, copies of documentation in order to create asset files. Maintains close communication with the contract personnel to ensure proper reporting and necessary information systems are maintained.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$53.66 |
| 11/07/2014 - 11/06/2015: | \$54.58 |
| 11/07/2015 - 11/06/2016: | \$55.51 |
| 11/07/2016 - 11/06/2017: | \$56.45 |
| 11/07/2017 - 11/06/2018: | \$57.41 |

Consultant

Provides data collection and compilation to support the project analysis. Provides preliminary analysis and conclusions to support the project completion. The consultant shall work under the direction of senior personnel on the team to complete specific tasks in a timely and correct manner.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$81.61 |
| 11/07/2014 - 11/06/2015: | \$83.00 |
| 11/07/2015 - 11/06/2016: | \$84.41 |
| 11/07/2016 - 11/06/2017: | \$85.84 |
| 11/07/2017 - 11/06/2018: | \$87.30 |

Director

Provides strong executive level management and direction. Possesses a broad understanding of the client?s industry. Has an extensive set of skills to solve the client?s problems. Knows the client?s industry, and helps the client visualize where they need to be in their particular industry. Serves in an advisory capacity, providing members of the project team and the client organization a level of quality review to help guide the project to remain on schedule and within budget. Provides management and technical review, industry insight, issue resolution, and employs proven problem solving techniques, directs critical decision making. Responsible for ensuring quality assurance on all large engagements.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$179.28 |
| 11/07/2014 - 11/06/2015: | \$182.33 |
| 11/07/2015 - 11/06/2016: | \$185.43 |
| 11/07/2016 - 11/06/2017: | \$188.58 |
| 11/07/2017 - 11/06/2018: | \$191.79 |



Experienced Consultant

Provides data and initial analysis necessary to support conclusions and recommendations for real estate and privatization consulting projects. Responsible for accuracy and completeness of his/her own work product; drafting initial documents; and other assistance toward the completion of the project. Develop market data, financial projections, best practices and review existing data.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
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| 11/07/2014 - 11/06/2015: | \$77.88 |
| 11/07/2015 - 11/06/2016: | \$79.20 |
| 11/07/2016 - 11/06/2017: | \$80.55 |
| 11/07/2017 - 11/06/2018: | \$81.92 |

Financial Analyst

Compiles and analyzes financial information. Develops integrated revenue/expense analyses, projections, reports, and presentations. Creates and analyzes monthly, quarterly, and annual reports and ensures financial information has been recorded accurately. Performs financial forecasting and reconciliation of internal accounts, due diligence, financial cash-flow modeling, credit analysis, risk analysis, and financial analysis. Assesses procedures for compliance with government standards, accounting principles, internal controls, and system application standards. Documents and summarizes the results to be used in developing client recommendations. Assists in developing programs and implementing solutions to meet the client s business needs.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$134.94 |
| 11/07/2014 - 11/06/2015: | \$137.24 |
| 11/07/2015 - 11/06/2016: | \$139.58 |
| 11/07/2016 - 11/06/2017: | \$141.95 |
| 11/07/2017 - 11/06/2018: | \$144.37 |

IT Consultant

Serves as a key analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and helping to ensure completion and accuracy of system documentation.

IT Manager

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| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$145.59 |
| 11/07/2014 - 11/06/2015: | \$148.07 |
| 11/07/2015 - 11/06/2016: | \$150.59 |
| 11/07/2016 - 11/06/2017: | \$153.15 |
| 11/07/2017 - 11/06/2018: | \$155.75 |



Junior Consultant

Provides preliminary data collection and compilation to support the project analysis. The consultant shall work under the direction of senior personnel on the team to complete specific tasks in a timely and correct manner

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| Unit of Issue: | Per Hour |
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| 11/07/2014 - 11/06/2015: | \$59.13 |
| 11/07/2015 - 11/06/2016: | \$60.14 |
| 11/07/2016 - 11/06/2017: | \$61.16 |
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Manager Level I

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|---|--|
| Per Hour | |
| \$127.93 | |
| \$130.11 | |
| \$132.32 | |
| \$134.57 | |
| \$136.86 | |
| | |

Manager Level II

Provides guidance to the engagement team in technical, contract and service areas. Serves as strategic advisor to senior program and project personnel, sets and monitors goals and outcomes and provides direction for on-going growth.

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| Unit of Issue: | Per Hour |
| GSA Price: | \$141.23 |
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| 11/07/2016 - 11/06/2017: | \$148.54 |
| 11/07/2017 - 11/06/2018: | \$151.07 |
| | |

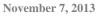
Senior Manager Level I

Provides technical guidance and project management functions associated with client requirements including, financial management of projects through budget monitoring; recruitment of qualified personnel to support unique client environments; assist in the development and writing of client work plans and budgets. Involved in process and productivity improvement, as well as systems alignment.

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|--------------------------|----------|
| Unit of Issue: | Per Hour |
| GSA Price: | \$144.59 |
| 11/07/2014 - 11/06/2015: | \$147.05 |
| 11/07/2015 - 11/06/2016: | \$149.55 |
| 11/07/2016 - 11/06/2017: | \$152.09 |
| 11/07/2017 - 11/06/2018: | \$154.68 |

Senior Manager Level II

Provides strong senior-level management. Has responsibility for overall project activities and is the primary point of contact with client executives. Assumes responsibility for project delivery and oversight of key business enablers on projects and identification of needs for new tools. Assumes regular interaction and communications with the delegated Client representatives. Maintains responsibility for managing business solutions, delegat-





ing appropriate resources, and fostering quality assurance principles across projects and deliverables and using problem solving techniques to resolve issues.

| Unit of Issue: | Per Hour |
|--------------------------|----------|
| GSA Price: | \$150.09 |
| 11/07/2014 - 11/06/2015: | \$152.63 |
| 11/07/2015 - 11/06/2016: | \$155.23 |
| 11/07/2016 - 11/06/2017: | \$157.87 |
| 11/07/2017 - 11/06/2018: | \$160.55 |



Terms and Conditions:

1. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):

| SIN | Description |
|--------|-----------------------------------|
| 520 2 | Transaction Specialist |
| 520 3 | Due Diligence & Support Services |
| 520 4 | Debt Collection |
| 520 5 | Loan Servicing & Asset Management |
| 520 16 | Business Information Services |

2. Maximum order per SIN:

| Maximum Order |
|----------------|
| \$1,000,000.00 |
| \$1,000,000.00 |
| \$1,000,000.00 |
| \$1,000,000.00 |
| \$1,000,000.00 |
| |

3. Minimum order:

\$300.00

4. Geographic Coverage:

Domestic & Overseas

5. Point(s) of production (city, county, and State or foreign country):

Not Applicable

6. Quantity Discounts:

7. Prompt payment terms:

00.000%-00 00.000%-00 NET 30

8. Government purchase cards accepted above the micro-purchase threshold: Yes

9. Government purchase cards are accepted at or below the micro-purchase threshold:

Yes

10. Foreign Items:

None

11. Time of Delivery:

TBD Days From date of award to date of completion (services only)

12. Expedited Delivery:

To Be Negotiated with Ordering Agency

13. Overnight and 2-Day Delivery:

To Be Negotiated with Ordering Agency

14. Urgent requirements:

To Be Negotiated with Ordering Agency

15. F.O.B. points:

- Alaska : D Destination
- Continental US : D Destination
 - Hawaii : D Destination
 - Puerto Rico : D Destination

16. Ordering Addresses:

| 1 | Deborah Garcia-Gratacos |
|---|-------------------------------|
| | President |
| | 8230 Leesburg Pike, Suite 708 |
| | Vienna, VA 22182 |
| | USA |
| | Ph:703-851-5466 |
| | dgarcia@deval.us |

17. Ordering Procedures:

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

18. Payment Addresses:

DEVAL LLC
 Deborah Garcia-Gratacos
 8230 Leesburg Pike, Suite 708
 Vienna, VA 22182
 USA
 Ph:703-851-5466
 dgarcia@deval.us

19. Warranty Provision:

Not Applicable

20. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):

None

21. Terms and conditions of repair parts:

Not Applicable

22. Terms and conditions for any other services:

Not Applicable

23. Terms and conditions of rental, maintenance, and repair:

Not Applicable

24. Terms and conditions of installation:

Not Applicable



25. List of service and distribution points:

Not Applicable

26. List of participating dealers:

Not Applicable

27. Preventative maintenance:

Not Applicable

28. Special attributes such as environmental attributes:

Not Applicable

29. Section 508 compliance information:

Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services. Contact us for further information.

30. Data Universal Number System (DUNS) number:

136096927