

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List



Financial and Business Solutions
FSC Group: 520
Contract Number: GS-23F-0048U

Period Covered by Contract: 7/25/20013 to 7/24/2018
Pricelist Current through Modification # PO-0003, dated June 6, 2013

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address for *GSA Advantage!* is: <http://www.GSAAdvantage.gov>.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at fss.gsa.gov.



Contractor Name:	Miracle Systems LLC
Address:	1555 Wilson Blvd., Suite 600 Arlington, VA 22209
Phone Number:	800-685-2313
Fax Number:	202-315-3261
Web site:	http://www.miraclesystems.net

Contact for contract administration: Sandesh Sharda, ssharda@miraclesystems.net
Business size: Small, SBA certified 8(a) Firm
Prices Shown Herein Are Net (discount deducted)

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CUSTOMER INFORMATION PAGE

1a. Awarded Special Item Numbers

Miracle Systems, LLC is awarded contract under Special Item Numbers (SINs):

- 520-11—Accounting
- 520-12—Budgeting
- 520-13—Complementary Financial Management Services

1b. Labor Categories and Labor Hour Rates

Miracle Systems, LLC proposes the following labor categories and labor hour rates for all base years and option years utilizing the negotiated escalation rate of 1.6 percent.

Table 1—Option Period Pricing for SINs 520-11, 520-12 & 520-13

Labor Category	7/25/2013 to 7/24/2014	7/25/2014 to 7/24/2015	7/25/2015 to 7/24/2016	7/25/2016 to 7/24/2017	7/25/2017 to 7/24/2018
Program Director	\$166.95	\$169.62	\$172.33	\$175.09	\$177.89
Accounting Personnel III	\$146.88	\$149.23	\$151.62	\$154.05	\$156.51
Accounting Personnel II	\$125.79	\$127.80	\$129.85	\$131.93	\$134.04
Accounting Admin. Support	\$65.18	\$66.22	\$67.28	\$68.36	\$69.45
Contracting Personnel	\$114.35	\$116.18	\$118.04	\$119.93	\$121.85
Business Cost Estimating III	\$129.43	\$131.50	\$133.60	\$135.74	\$137.91
Management Analyst IV	\$136.25	\$138.43	\$140.64	\$142.89	\$145.18
Management Analyst III	\$108.42	\$110.15	\$111.91	\$113.71	\$115.52
Management Analyst II	\$93.15	\$94.64	\$96.15	\$97.69	\$99.25
Acquisition Financial Management Specialist III	\$121.58	\$123.53	\$125.51	\$127.51	\$129.55
Senior Financial Analyst	\$99.70	\$101.30	\$102.92	\$104.56	\$106.24
Subject Matter Expert	\$143.91	\$146.21	\$148.55	\$150.92	\$153.34

1c. Labor Category Descriptions

Program Director

Minimum Education: Bachelor’s degree in business, accounting, finance or other discipline relevant to management of large, complex programs. Five years’ relevant experience may be substituted for degree requirements.

Minimum Experience: 10 years experience in leading and providing technical direction to projects; a demonstrated ability to provide guidance and direction for multiple projects; designing, implementing, and managing Federal government financial and business management engagements; and the capability to manage multi-task projects of high complexity. The Program Director has professional certifications in fields of his or her expertise. Possesses a mix of

experience in financial management, accounting, budgeting, cost estimating, procurement, business process re-engineering, strategic planning and execution, business management, and other related areas.

Functional Responsibilities: The Project Director provides the primary interface with client management personnel regarding strategic issues. He or she directs the completion of projects within estimated time frames and budget constraints, coordinates efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. The Project Director also delivers, presents, and leads strategic level client meetings. Performs management of overall contract support operations involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Demonstrates written and oral communication skills, and has authority and responsibility to identify and commit resources required to support customers.

Accounting Personnel III

Minimum Education: Bachelor's degree in business, accounting, finance or other discipline relevant to management of large, complex programs. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: 7 years of progressively responsible experience in leading engagements, demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects of extensive responsible experience in accounting, budgeting, management analysis, or other financial management areas.

Functional Responsibilities: Accounting Personnel III interfaces with the client on a day-to-day basis, directs the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project teams conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. The Accounting Personnel III possesses in-depth knowledge of Federal financial and accounting policies, standards, and systems requirements. Must possess experience in working with multi-year/no-year appropriations and differing appropriations, and understanding of budgetary and proprietary accounting principles and also delivers presentations and leads client meetings.

Accounting Personnel II

Minimum Education: Bachelor's degree in business, accounting, finance or other discipline relevant to management of large, complex programs. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: 5 years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects of progressively more responsible experience in accounting, budgeting, analysis and other financial management areas. Prepares milestone status reports and presentations for colleagues, subordinates, and end user

representatives. Is familiar with activity-based costing, business case analysis, and outsourcing requirements.

Functional Responsibilities: Accounting Personnel II provides technical knowledge in their area of expertise, works individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interfaces with the client on a day-to-day basis. In addition, an Accounting Personnel II applies their specific expertise to the practical issues they identify or those presented by the client. They also help to formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings, and keep a record of those actions to track workload and forecast for future resourcing. They also have knowledge of Federal financial, acquisition, and accounting policies, standards, and systems requirements and are experienced in working with multi-year/no-year appropriations and differing appropriations, and understanding of budgetary and proprietary accounting principles.

Accounting Administrative Support

Minimum Education: Associate's degree in business, accounting, finance or other relevant discipline relevant. Three years' relevant experience may be substituted for degree requirements.

Minimum Experience: 2 years experience in accountant firm or business office assisting with accounting/financial tasks.

Functional Responsibilities: Assist accounting/financial personnel and other project staff with finance-related administrative support such as documenting financial systems, data entry, basic accounting functions and other duties as needed to support accounting and financial management activities.

Contracting Personnel

Minimum Education: Bachelor's degree in business, contracts administration/management, accounting, finance or other relevant discipline. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: 5 years of progressively responsible experience in performing and participating in engagements, specific experience in one or more key project areas, demonstrated ability to provide guidance and direction for specific projects or sub-tasks, and increasing responsibility in design, implementation, and management of projects of progressively more responsible experience in federal contracts, acquisition policies, budgeting, analysis and other financial management areas.

Functional Responsibilities: Contracting Personnel assists with contract administration and management tasks such as timely contract closeout to de-obligate excess funds; closing the contracts; keeping records of contractual actions; assist with tracking workload and forecasting financial resources; review contract data; conduct contract audits and complete financial reviews.

Business Cost Estimating Specialist III

Minimum Education: Bachelor's degree in Business, Contracts Administration/Management, Accounting, Finance or other relevant discipline. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: Seven years' experience in accountant firm or business office assisting with accounting/financial tasks.

Functional Responsibilities: Business Cost Estimating Specialist III has senior level mastery of the knowledge and skills associated with the complexities of Business Cost Estimating. Performs analyses and estimates for a variety of programs and takes on management activities to ensure cost analysis is conducted properly. Ability to plan short and long-term costing projects with high funding levels. Develops and manages cost accounting systems and standards and advises accordingly. Resolves complex issues with program leads and managers, identifies options and negotiates with internal and external stakeholders for implementation. Advises senior management on fiscal aspects of program management, ensures fiscal integrity, and supports integration of acquisition decisions. The BCE Specialist III possesses in-depth knowledge of Federal financial and accounting policies, standards, and systems requirements.

Management Analyst IV

Minimum Education: Bachelor's degree in Business, Contracts Administration/Management, Accounting, Finance or other relevant discipline. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: Eight years' experience in accountant firm or business office assisting with accounting/financial tasks.

Functional Responsibilities: Management Analyst IV's responsibilities include: planning and managing the work of financial and accounting project teams; designing financial processes and policies; managing improper payments and recovery efforts; working with client executives to review financial strategies and business objectives; communicating status of performance to client executives; and managing financial and business support functional responsibilities to support projects, including financial management of contract arrangements, contracts management and administration, facilities management, resource planning and other general business administration functions that directly support the project. May lead teams of accounting, finance, budget and management analysts.

Management Analyst III

Minimum Education: Bachelor's degree in Business, Contracts Administration/Management, Accounting, Finance or other relevant discipline. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: Six years' experience in accountant firm or business office assisting with accounting/financial tasks.

Functional Responsibilities: Management Analyst III's responsibilities include: documenting business process flows; testing internal controls; providing budgeting and accounting support; documenting requirements for financial and business management solutions; designing and testing functional components of financial and business management systems; developing project documentation according to program specifications; supporting recovery efforts; providing technical support to financial management improvement, and completing tasks related to budgeting, accounting, and financial management.

Management Analyst II

Minimum Education: Bachelor's degree in Business, Contracts Administration/Management, Accounting, Finance or other relevant discipline. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: Five years' experience in accountant firm or business office assisting with accounting/financial tasks.

Functional Responsibilities: Management Analyst II's responsibilities include: documenting business process flows; testing internal controls; providing budgeting and accounting support; documenting requirements for financial and business management solutions; designing and testing functional components of financial and business management systems; developing project documentation according to program specifications; supporting recovery efforts; providing technical support to financial management improvement, and completing tasks related to budgeting, accounting, and financial management.

Acquisition Financial Management Specialist III

Minimum Education: Bachelor's degree in Business, Contracts Administration/Management, Accounting, Finance or other relevant discipline. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: Six years' experience in accountant firm or business office assisting with accounting/financial tasks.

Functional Responsibilities: Acquisition Financial Management Specialist III has experience in acquisition planning, budgeting and related financial management. Manages development and evaluation of acquisition budget and program improvement plans. Resolves complex issues with program leads and managers, identifies options and negotiates with internal and external stakeholders for implementation. Advises senior management on fiscal aspects of program management, ensures fiscal integrity, supports integration of acquisition decisions. Manages all aspects of the acquisition management and reporting processes according to agency acquisition policies and guidelines. Reviews, allocates, or manages acquisition resources and programs. Performs acquisition analysis and forecasting and incorporates into financial processes and documentation.

Senior Financial Analyst

Minimum Education: Bachelor's degree in Business, Contracts Administration/Management, Accounting, Finance or other relevant discipline. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: Five years' experience in accountant firm or business office assisting with accounting/financial tasks.

Functional Responsibilities: Senior Financial Analyst has experience in Federal Government budget formulation and execution processes at the agency, department, or higher level. Strong analytical skills and the ability to recognize and comprehend complex issues, policies and regulatory requirements.

Subject Matter Expert

Minimum Education: Bachelor's degree in Business, Contracts Administration/Management, Accounting, Finance or other relevant discipline. Five years' relevant experience may be substituted for degree requirements.

Minimum Experience: Ten years' experience in accountant firm or business office assisting with accounting/financial tasks.

Functional Responsibilities: Subject Matter Expert has expertise in the Federal Accounting Standards Advisory Board, Federal financial rules, and best practices in commercial accounting, budgeting, or financial management processes. Works with clients to help maintain high standard of financial accountability; monitors and assesses achievement of strategic, financial and operational benefits; ensures planned business outcomes are achieved and helps adjust programs if necessary; provides guidance to project teams analyzing client data; develops plans to improve financial processes and operations; assesses use of technology to improve financial management operations; works with client executives to review financial strategies and business objectives; and, communicates status of project performance to client executives. May lead teams of accounting, finance, budget and management analysts.

2. Maximum order: \$1,000,000
3. Minimum order: \$100.00
4. Geographic coverage (delivery area): Domestic delivery only
5. Point(s) of production: Arlington, Arlington County, VA
6. Discount from list prices or statement of net price: Negotiated at the task order level.
7. Quantity discounts: Not applicable
8. Prompt payment terms: 1% net, 15
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. Yes
- 9b. Notification whether Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items: Not applicable.
- 11a. Time of delivery: Not applicable.
- 11b. Expedited delivery: Items available for expedited delivery are noted in this price list.
- 11c. Overnight and 2-day delivery: Not available
- 11d. Urgent requirements: Negotiated at the task order level.
12. F.O.B. point(s): Destination.
- 13a. Ordering address(es):

1215 South Clark Street, Suite 400
Arlington, VA 22202

13b. Ordering procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules).

14. Payment address: 1215 South Clark Street, Suite 400
Arlington, VA 22202
15. Warranty provision: Not applicable
16. Export packing charges: Not applicable.
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). Not applicable
18. Terms and conditions of rental maintenance, and repair – Not applicable.
19. Terms and conditions of installation – Not applicable.
20. Terms and conditions of repair parts – Not applicable.
- 20a. Terms and conditions for any other services – Not applicable.
21. List of service and distribution points – Not applicable
22. List of participating dealers –Not applicable
23. Preventative maintenance – Not applicable.
- 24a. Special attributes such as environmental attributes: None
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at www.Section508.gov/.
25. Data Universal Number System (DUNS) number: 133239397
26. Notification regarding registration in Central Contractor Registration (CCR) database: Active and Registered, and Registration valid– The valid to date can be found at www.sam.gov