

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
PROFESSIONAL ENGINEERING SERVICES (PES)

Special Item No. 871-1	Strategic Planning for Technology Programs/Activities
Special Item No. 871-2	Concept Development and Requirements Analysis
Special Item No. 871-3	System Design, Engineering and Integration
Special Item No. 871-4	Test and Evaluation
Special Item No. 871-6	Acquisition and Life Cycle Management

Primary Engineering Disciplines: Electrical and Mechanical



Basic Engineering Concepts & Technologies, Inc. (BecTech, Inc.)
2711 Jefferson Davis Highway, Suite 550
Arlington, VA 22202-4025
Phone: (703) 418-1505
Fax: (703) 418-1815

Internet Address: www.bectech.com

Business Size: Small Woman Owned Business

Contract Number: GS-23F-0055L

Period Covered by Contract: November 22, 2000 to November 20, 2010

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.

Pricelist current through Modification #PO-0002, dated 11/16/2005

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: www.GSAAdvantage.gov.

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Pricelist dated 31 October 2005 incorporates Amendment FX18 and Administrative changes, with all Terms and Conditions.

Pricelist dated 16 November 2005 incorporates awarded 5 Year Option Modification under #PO-0002 signed 11/16/05.

BECTECH, INC. SPECIAL ITEM NUMBER DESCRIPTIONS

871-1 STRATEGIC PLANNING FOR TECHNOLOGY PROGRAMS/ACTIVITIES

Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

871-2 CONCEPT DEVELOPMENT AND REQUIREMENTS ANALYSIS

Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development or enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost-performance trade-off analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

871-3 SYSTEM DESIGN, ENGINEERING AND INTEGRATION

Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing.

871-4 TEST AND EVALUATION

Services required under this SIN involves the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing of the product or system, training, privatization and outsourcing.

871-6 ACQUISITION AND LIFE CYCLE MANAGEMENT

Services required under this SIN involve all of the planning, budgetary, contract and systems/program management execution functions required to procure and/or produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to technology-based systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training, privatization and outsourcing.

CUSTOMER INFORMATION

FSS SIN(s): 871-1, 871-2, 871-3, 871-4, & 871-6

Contract Number: GS-23F-0055L

Contract Period: November 22, 2000 to November 20, 2010

Contractor's Name: BecTech, Inc.

Contractor's Address: 2711 Jefferson Davis Hwy, Suite 550
Arlington, VA 22202

Business Size: Small Woman Owned Business

Data Universal Numbering System (DUNS): 96-986-8082

Contractor's Taxpayer Identification Number (TIN): 54-1867242

CAGE Code: 1CAZ8

Primary Engineering Disciplines:

PED(s)	SIN(s) Offered Under Primary Engineering Disciplines (PED)
Electrical	871-1, 871-2, 871-3, 871-4, & 871-6
Mechanical	871-1, 871-2, 871-3, 871-4, & 871-6

1a. Awarded Special Item Numbers for this Contract*:

SIN	DESCRIPTION
871-1	Strategic Planning for Technology Programs/Activities
871-2	Concept Development and Requirements Analysis
871-3	System Design, Engineering and Integration
871-4	Test and Evaluation
871-6	Acquisition and Life Cycle Management

***All awarded item descriptions and awarded prices can be found on pages 11-17.**

1b. Lowest Priced Model Number and Lowest Unit Price: Not Under Contract, Services Only

1c. See pages 11-17 for Labor Category Rates and Descriptions

- 2. Maximum Order:** Orders may exceed this amount, however the ordering agency may seek a price reduction above this threshold.
 - a. All SIN(s) 871-1, 871-2, 871-3, 871-4, & 871-6: are \$750,000
- 3. Minimum Order:** \$ 100.00
- 4. Geographic Scope of Contract:** Nationwide
- 5. Points of Production:** See page 18 of this pricelist.
- 6. All prices listed reflect the net price for those services.**
- 7. Quantity Discounts:** BecTech will consider discounts for orders over \$500,000. Other considerations: geographic area, personnel needed, etc.
- 8. Prompt Payment Terms:** Net 30 Days
- 9a. Government Purchase Cards:** BecTech, Inc. will accept the Government Commercial Credit Card at or below the micropurchase threshold, with no additional discount.
- 9b. Government Purchase Cards:** BecTech, Inc. will accept the Government Commercial Credit Card above the micropurchase threshold.

- 10. Foreign Items:** None
- 11a. Time of Delivery:** As negotiated between BecTech, Inc. and the ordering agency.
- 11b. Expedited Delivery:** As negotiated between BecTech, Inc. and the ordering agency.
- 11c. Overnight & 2-Day Delivery:** As negotiated between BecTech, Inc. and the ordering agency.
- 11d. Urgent Requirements:** As negotiated between BecTech, Inc. and the ordering agency.
- 12. F.O.B. Point(s):** Destination
- 13a. Contractor's Ordering Address:** BecTech, Inc.
2711 Jefferson Davis Hwy., Suite 550
Arlington, VA 22202
Attention: Mr. Richard Gray
(703) 418-1505 Phone
(703) 418-1815 Fax
- 13b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Contractor's Payment Address:** BecTech, Inc.
2711 Jefferson Davis Hwy., Suite 550
Arlington, VA 22202
- 15. Warranty Provision:** Not applicable to services.
- 16. Export Packing Charges:** Not applicable to services.
- 17. Terms and Conditions of Government Purchase Card Acceptance:** In accordance with Government Purchase Card Requirements
- 18. Terms and Conditions of Rental, Maintenance and Repair:** Not applicable to services.
- 19. Terms and Conditions of Installation:** Not applicable to services.
- 20. Terms and Conditions of Repair Parts:** Not applicable to services.
- 20a. Terms and Conditions for any other services:** None Applicable
- 21. List of Service and Distribution Points:** See page 18 of this pricelist.
- 22. List of Participating Dealers:** None
- 23. Preventative Maintenance:** Not applicable to services.
- 24a. Special Attributes such as Environmental Attributes:** None Applicable
- 24b. Section 508 Compliance information:** Not applicable to services.
- 25. Data Universal Numbering System (DUNS) Number:** 96-986-8082
- 26. BecTech, Inc. is registered with the Central Contractor Registration (CCR) Database.**

ORDERING PROCEDURES FOR SERVICES

ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK)

- (a) General. Ordering activities shall use the procedures in this subsection when ordering services priced at hourly rates as established by the schedule contracts. The applicable services will be identified in the Federal Supply Schedule publications and the contractor's pricelists.
- (b) Statements of Work (SOWs). All Statements of Work shall include the work to be performed; location of work; period of performance; deliverable schedule; applicable performance standards; and any special requirements (e.g., security clearances, travel, special knowledge). To the maximum extent practicable, agency requirements shall be performance-based statements (see Subpart 37.6).
- (c) Request for Quotation procedures. The ordering activity must provide the Request for Quotation (RFQ), which includes the statement of work and evaluation criteria (e.g., experience and past performance), to schedule contractors that offer services that will meet the agency's needs. The RFQ may be posted to GSA's electronic RFQ system, e-Buy (see 8.402(d)).
- (1) Orders at, or below, the micro-purchase threshold. Ordering activities may place orders at, or below, the micro-purchase threshold with any Federal Supply Schedule contractor that can meet the agency's needs. The ordering activity should attempt to distribute orders among contractors.
- (2) For orders exceeding the micro-purchase threshold, but not exceeding the maximum order threshold.
- (i) The ordering activity shall develop a statement of work, in accordance with 8.405-2(b).
- (ii) The ordering activity shall provide the RFQ (including the statement of work and evaluation criteria) to at least three schedule contractors that offer services that will meet the agency's needs.
- (iii) The ordering activity should request that contractors submit firm-fixed prices to perform the services identified in the statement of work.
- (3) For proposed orders exceeding the maximum order threshold or when establishing a BPA. In addition to meeting the requirements of 8.405-2(c)(2), the ordering activity shall-
- (i) Provide the RFQ (including the statement of work and evaluation criteria) to additional schedule contractors that offer services that will meet the needs of the ordering activity. When determining the appropriate number of additional schedule contractors, the ordering activity may consider, among other factors, the following:
- (A) The complexity, scope and estimated value of the requirement.
- (B) The market search results.
- (ii) Seek price reductions.
- (4) The ordering activity shall provide the RFQ (including the statement of work and the evaluation criteria) to any schedule contractor who requests a copy of it.
- (d) Evaluation. The ordering activity shall evaluate all responses received using the evaluation criteria provided to the schedule contractors. The ordering activity is responsible for considering the level of effort and the mix of labor proposed to perform a specific task being ordered, and for determining that the total price is reasonable. Place the order, or establish the BPA, with the schedule contractor that represents the best value (see 8.404(d)). After award, ordering activities should provide timely notification to unsuccessful offerors. If an unsuccessful offeror requests information on an award that was based on factors other than price alone, a brief explanation of the basis for the award decision shall be provided.

PROCEDURES FOR FIXED PRICES ON GSA SCHEDULE

The ordering procedures set forth at [FAR 8.404](#) should be used for those services based on fixed prices. The Contractor is advised that based on the specific task identified at the task order level, it may use Clause 552.238-75, Price Reduction, to provide a proposed fixed price to the agency to more accurately reflect the actual work required.

SPECIAL PROVISIONS FOR TASK ORDERS

Agencies may incorporate provisions in their task order that are essential to their requirements (e.g., security clearances, hazardous substances, special handling, key personnel, etc.). These provisions, when required, will be included in individual task orders. Any cost necessary for the contractor to comply with the provision(s) will be included in the task order proposal, unless otherwise prohibited by law. Contractors are strongly encouraged to price all items in the contract, to the maximum extent practicable.

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

BecTech, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact Richard Gray at the BecTech, Inc. at (703) 418-1505; Fax (703) 418-1815; Email: Gray_Richard@bectech.com

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule contractors may use “Contractor Team Arrangements” (see [FAR 9.6](#)) to provide solutions when responding to a customer agency requirements. These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPA’s are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule contractors.

Customers should refer to [FAR 9.6](#) for specific details on Team Arrangements.

Here is a general outline on how it works:

- ┌ The customer identifies their requirements.
- ┌ Federal Supply Schedule contractors may individually meet the customers needs, or -
- ┌ Federal Supply Schedule contracts may submit a Schedules “Team Solution” to meet the customer’s requirement.
- ┌ Customers make a best value selection.

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act

_____(Agency)____ and _____(Contractor)_____ enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

Signatures

AGENCY

DATE

CONTRACTOR

DATE

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES
_____	_____
_____	_____

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Task/Delivery Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

See Labor Category Descriptions that Follow.

BECTECH, INC. CURRENT LABOR CATEGORY RATES

Professional Engineering Services (PES) Offering.

See Following Full Product Descriptions. Proposed Rates are for SINs 871-1, 871-2, 871-3, 871-4, & 871-6

<i>SINS</i>	<i>Order #</i>	<i>Labor Category Title</i>	<i>Rates Effective 11/22/04</i>
871-1, 2, 3, 4 & 6	1	Senior Engineer Level 3	\$ 152.80
871-1, 2, 3, 4 & 6	2	Senior Engineer Level 2	\$ 140.56
871-1, 2, 3, 4 & 6	3	Senior Engineer Level 1	\$ 117.58
871-1, 2, 3, 4 & 6	4	Engineer Level 3	\$ 114.89
871-1, 2, 3, 4 & 6	5	Engineer Level 2	\$ 108.17
871-1, 2, 3, 4 & 6	6	Engineer Level 1	\$ 104.00
871-1, 2, 3, 4 & 6	7	Junior Engineer Level 2	\$ 63.26
871-1, 2, 3, 4 & 6	8	Junior Engineer Level 1	\$ 54.76
871-1, 2, 3, 4 & 6	10	Senior Analyst Level 3	\$ 122.24
871-1, 2, 3, 4 & 6	11	Senior Analyst Level 2	\$ 102.66
871-1, 2, 3, 4 & 6	12	Senior Analyst Level 1	\$ 92.16
871-1, 2, 3, 4 & 6	13	Analyst Level 4	\$ 81.28
871-1, 2, 3, 4 & 6	14	Analyst Level 3	\$ 63.56
871-1, 2, 3, 4 & 6	15	Analyst Level 2	\$ 54.99
871-1, 2, 3, 4 & 6	16	Analyst Level 1	\$ 44.06
871-1, 2, 3, 4 & 6	17	Senior Technical Specialist	\$ 100.83
871-1, 2, 3, 4 & 6	18	Technical Specialist Level 2	\$ 85.55
871-1, 2, 3, 4 & 6	19	Technical Specialist Level 1	\$ 42.78
871-1, 2, 3, 4 & 6	20	Senior Program Manager	\$ 152.80
871-1, 2, 3, 4 & 6	21	Program Manager Level 2	\$ 140.56
871-1, 2, 3, 4 & 6	22	Program Manager Level 1	\$ 122.41
871-1, 2, 3, 4 & 6	23	Administrative Specialist Level 2	\$ 44.49
871-1, 2, 3, 4 & 6	24	Administrative Specialist Level 1	\$ 30.56
871-1, 2, 3, 4 & 6	25	Data Entry	\$ 25.42
871-1, 2, 3, 4 & 6	26	Graphics Specialist Level 2	\$ 44.49
871-1, 2, 3, 4 & 6	27	Graphics Specialist Level 1	\$ 25.42

For additional information please contact Richard Gray Phone: (703) 418-1505; Fax: (703) 418-1815
 Email: Gray_Richard@bectech.com

BECTECH, INC. PROPOSED LABOR CATEGORY RATES FOR 5 YEAR OPTION

Professional Engineering Services (PES) Offering.

See Following Full Product Descriptions. Proposed Rates are for SINs 871-1, 871-2, 871-3, 871-4, & 871-6

<i>SINS</i>	<i>Order #</i>	<i>Labor Category Title</i>	<i>Effective 11/22/05</i>	<i>Effective 11/22/06</i>	<i>Effective 11/22/07</i>	<i>Effective 11/22/08</i>	<i>Effective 11/22/09</i>
871-1, 2, 3, 4 & 6	1	Senior Engineer Level 3	\$ 158.91	\$ 165.27	\$ 171.88	\$ 178.75	\$ 185.90
871-1, 2, 3, 4 & 6	2	Senior Engineer Level 2	\$ 146.19	\$ 152.03	\$ 158.12	\$ 164.44	\$ 171.02
871-1, 2, 3, 4 & 6	3	Senior Engineer Level 1	\$ 122.28	\$ 127.17	\$ 132.26	\$ 137.55	\$ 143.05
871-1, 2, 3, 4 & 6	4	Engineer Level 3	\$ 119.49	\$ 124.27	\$ 129.24	\$ 134.41	\$ 139.79
871-1, 2, 3, 4 & 6	5	Engineer Level 2	\$ 112.50	\$ 117.00	\$ 121.68	\$ 126.55	\$ 131.61
871-1, 2, 3, 4 & 6	6	Engineer Level 1	\$ 108.16	\$ 112.49	\$ 116.99	\$ 121.67	\$ 126.53
871-1, 2, 3, 4 & 6	7	Junior Engineer Level 2	\$ 65.79	\$ 68.42	\$ 71.16	\$ 74.00	\$ 76.96
871-1, 2, 3, 4 & 6	8	Junior Engineer Level 1	\$ 56.95	\$ 59.23	\$ 61.60	\$ 64.06	\$ 66.62
871-1, 2, 3, 4 & 6	10	Senior Analyst Level 3	\$ 127.13	\$ 132.21	\$ 137.50	\$ 143.00	\$ 148.72
871-1, 2, 3, 4 & 6	11	Senior Analyst Level 2	\$ 106.77	\$ 111.04	\$ 115.48	\$ 120.10	\$ 124.90
871-1, 2, 3, 4 & 6	12	Senior Analyst Level 1	\$ 95.84	\$ 99.68	\$ 103.66	\$ 107.81	\$ 112.12
871-1, 2, 3, 4 & 6	13	Analyst Level 4	\$ 84.53	\$ 87.91	\$ 91.43	\$ 95.08	\$ 98.89
871-1, 2, 3, 4 & 6	14	Analyst Level 3	\$ 66.11	\$ 68.75	\$ 71.50	\$ 74.36	\$ 77.33
871-1, 2, 3, 4 & 6	15	Analyst Level 2	\$ 57.19	\$ 59.48	\$ 61.86	\$ 64.34	\$ 66.91
871-1, 2, 3, 4 & 6	16	Analyst Level 1	\$ 45.82	\$ 47.65	\$ 49.56	\$ 51.54	\$ 53.60
871-1, 2, 3, 4 & 6	17	Senior Technical Specialist	\$ 104.87	\$ 109.06	\$ 113.42	\$ 117.96	\$ 122.68
871-1, 2, 3, 4 & 6	18	Technical Specialist Level 2	\$ 88.97	\$ 92.53	\$ 96.23	\$ 100.08	\$ 104.08
871-1, 2, 3, 4 & 6	19	Technical Specialist Level 1	\$ 44.50	\$ 46.28	\$ 48.13	\$ 50.05	\$ 52.05
871-1, 2, 3, 4 & 6	20	Senior Program Manager	\$ 158.91	\$ 165.27	\$ 171.88	\$ 178.75	\$ 185.90
871-1, 2, 3, 4 & 6	21	Program Manager Level 2	\$ 146.19	\$ 152.03	\$ 158.12	\$ 164.44	\$ 171.02
871-1, 2, 3, 4 & 6	22	Program Manager Level 1	\$ 127.31	\$ 132.40	\$ 137.70	\$ 143.21	\$ 148.93
871-1, 2, 3, 4 & 6	23	Administrative Specialist Level 2	\$ 46.27	\$ 48.12	\$ 50.05	\$ 52.05	\$ 54.13
871-1, 2, 3, 4 & 6	24	Administrative Specialist Level 1	\$ 31.78	\$ 33.06	\$ 34.38	\$ 35.75	\$ 37.18
871-1, 2, 3, 4 & 6	25	Data Entry	\$ 26.44	\$ 27.50	\$ 28.60	\$ 29.74	\$ 30.93
871-1, 2, 3, 4 & 6	26	Graphics Special Level 2	\$ 46.27	\$ 48.12	\$ 50.05	\$ 52.05	\$ 54.13
871-1, 2, 3, 4 & 6	27	Graphics Special Level 1	\$ 26.44	\$ 27.50	\$ 28.60	\$ 29.74	\$ 30.93

For additional information please contact Richard Gray Phone: (703) 418-1505; Fax: (703) 418-1815
 Email: Gray_Richard@bectech.com

BECTECH, INC. LABOR CATEGORY DESCRIPTIONS

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
1	Senior Engineer Level 3	Minimum of 20 years engineering experience in complex and technically advanced systems research, development, acquisition, production, test & evaluation, operations, and life cycle support. Proven ability to lead complex, advanced technology engineering efforts. Has attained highest levels in industry, military, or government.	MS in Engineering.	Provides supervision, leadership, and guidance in complex and technically challenging engineering efforts. Act as an advisor to provide value-added advise, expert counsel, and problem resolution. Mentors engineering staff.
2	Senior Engineer Level 2	Minimum of 15 years engineering experience in complex and technically advanced systems research, development, acquisition, production, test & evaluation, operations, and life cycle support. Proven ability to lead complex, advanced technology engineering efforts.	MS in Engineering.	Provides supervision, leadership, and guidance in complex and technically challenging engineering efforts. Applies experience and expertise to ensure technical adequacy of the products. Ensures compliance with technical standards throughout the project. Client contact is routine and frequent. May be called upon to deliver presentations, plan various programmatic or engineering efforts, or coordinate resources and budgets. Mentors engineering staff.
3	Senior Engineer Level 1	Minimum of 10 years engineering experience in complex and technically advanced systems research, development, acquisition, production, test & evaluation, operations, or life cycle support. Proven ability to lead complex, advanced technology engineering efforts.	MS in Engineering.	Provides supervision and guidance in complex and technically challenging engineering management. Applies experience and expertise to ensure technical adequacy of the products. Ensures compliance with technical standards throughout the project. Client contact is routine and frequent. May be called upon to deliver presentations, plan various programmatic or engineering efforts, or coordinate resources and budgets. Mentors engineering staff.
4	Engineer Level 3	Minimum of 10 years engineering experience in advanced technology systems research, development and acquisition. Possesses demonstrated history of providing engineering and programmatic guidance, planning and coordinating tasks, ensuring technical adequacy of product, ensuring compliance with technical standards, delivering presentations, coordinating resources and budgets, and routine and frequent client contact.	MS in Engineering.	Handles multiple engineering assignments. Providing engineering leadership, guidance, and task planning and coordination. Ensures technical adequacy of products and compliance with technical standards throughout the project. May be called upon to deliver presentations, coordinate resources, and plan and coordinate budgets. Provides leadership and direction for the junior engineering staff while maintaining routine and frequent client contact.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
5	Engineer Level 2	Minimum of 10 years experience in engineering, design, analysis to support research, development, and acquisition of complex systems. Possesses demonstrated history of accomplishing technical and engineering tasks; delivering technically sound products; complying with technical standards; delivering presentations; applying broad knowledge and expertise to imaginative, innovative and creative solutions; and regular client contact.	BS in Engineering.	With minimal supervision, plans, conducts, leads and accomplishes broad engineering assignments. Capable of leading a team of engineers, coordinating their efforts, and ensuring technical adequacy of products. Ensures compliance with technical standards throughout the project and may be called upon to deliver presentations, plan tasks, coordinate resources, and plan and coordinate budgets while maintaining regular client contact.
6	Engineer Level 1	Six (6) years experience in engineering, integration, test and evaluation activities. Proven engineering knowledge and skills in electrical, mechanical, aerospace, or systems engineering.	BS in Engineering.	Under general supervision, plans, conducts, and leads engineering assignment. May lead engineering teams, to conduct analyses, engineering, design, testing and evaluation tasks as assigned. Provide assistance and direction to junior engineers. Possess good knowledge of and will comply with the technical standards of their discipline.
7	Junior Engineer Level 2	Three years (3) experience in engineering, integration, test and evaluation activities. Possess engineering knowledge and skills in electrical, mechanical, aerospace, or systems engineering.	BS in Engineering.	Will generally assist more senior engineers but may complete specific engineering assignments without supervision. Applies training and knowledge to conduct analyses, engineering design, testing, and evaluation tasks as assigned. Possess a basic knowledge of and will comply with the technical standards of their discipline.
8	Junior Engineer Level 1	One year experience in engineering, integration, test and evaluation activities.	BS in Engineering.	Assists more senior engineers in conducting specific engineering assignments including analyses, engineering design, testing, and evaluation tasks. Learns how to apply technical standards of their discipline.
10	Senior Analyst Level 3	Minimum of 20 years of proven expertise in the areas of operations research, applied mathematics, and modeling and simulation of major and complicated tasks.	MS in Engineering.	Works independently and coordinates staff efforts to develop creative and innovative solutions. Mentors less senior staff. Often functions as Project Leader, which involves interface with clients. Operates with considerable latitude for actions and decisions. Provide direct technical supervision to and coordination of subordinate analysis on assigned projects.
11	Senior Analyst Level 2	Minimum of 15 years of proven expertise in the implementing advance technology acquisition projects; experience in systems development, program design, program operation and documentation.	BS Degree.	Works independently and coordinates staff efforts to develop creative and innovative solutions as well as mentor less senior staff. Often functions as Project Leader, which involves interface with clients. Provide direct technical supervision to and coordination of subordinate analysis on assigned projects.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
12	Senior Analyst Level 1	Minimum of 12 years of experience in implementing advance technology acquisition projects; experience in systems development, program design, program operation and documentation.	BS Degree.	Works independently and coordinates staff efforts to develop creative and innovative solutions as well as mentor less senior staff. Often functions as Project Leader, which involves interface with clients. Provide direct technical supervision to and coordination of subordinate analysis on assigned projects.
13	Analyst Level 4	Minimum of 9 years experience including managing the implementation of advanced technology acquisition projects; experience in systems development and program design and documentation.	Bachelors Degree	Applies advanced and comprehensive knowledge of methodologies, principles, and practices related to program performance and execution. Conducts and directs projects and performs in a professional position requiring in-depth knowledge. Responsible for ensuring compliance with technical standards throughout the project. Operates with considerable latitude for actions and decisions. May serve as a prime point of contact with the client. May be called upon to deliver presentations, plan tasks. Coordinate resources, and budgets. May lead teams.
14	Analyst Level 3	Minimum of 6 years experience working with advanced technology acquisition projects; experience in various phases of program efforts including concept identification, requirements development research, development, design, production, test & evaluation, or life cycle support. Experience in program design and documentation.	Bachelors Degree	Applies a thorough knowledge of methodologies, principles, and practices related to program performance and execution. Conducts and directs specific tasks and performs in a professional position requiring in-depth knowledge. Responsible for ensuring compliance with technical standards throughout the project. May lead small teams.
15	Analyst Level 2	Minimum of 3 years analysis experience including supporting implementation of projects and experience in analysis and design. Strong computer skills.	Bachelors Degree	Under general supervision, performs assigned tasks. Applies skills to support program development and execution. May also be involved in quality control.
16	Analyst Level 1	Minimum of one year analysis experience including supporting implementation of projects and experience in analysis and design. Strong computer skills.	Bachelors Degree	Under routine supervision, performs assigned tasks. Applies skills to support program development and execution.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
17	Senior Technical Specialist	Minimum of 20 years experience in advanced technology systems research, development, acquisition, life cycle support, or operations. Possesses demonstrated supervisory and leadership skills in coordinating tasks and ensuring technical adequacy of the products. Has a demonstrated history of frequent and routine client contact.	BS Degree.	Provides supervision, leadership, and guidance in coordinating technically complex tasks and ensuring technical adequacy of the products. Uses technical experience in electrical or mechanical systems to supervise, plan, conduct, lead, and accomplish a broad range of technology assignments according to contract. Ensures compliance with technical standards throughout the project. Client contact is routine and frequent. May be called upon to deliver presentation, plan various programmatic or technical efforts or coordinate resources and budgets. Mentors technical staff.
18	Technical Specialist Level 2	Minimum of 15 years experience in advanced technology systems research, development, acquisition, life cycle support, or operations. Possesses demonstrated supervisory and leadership skills in coordinating tasks and ensuring technical adequacy of the products. Has a demonstrated history of frequent and routine client contact.	AA Degree.	Provides supervision, leadership, and guidance in coordinating technically complex tasks and ensuring technical adequacy of the products. Uses technical experience in electrical or mechanical systems to supervise, plan, conduct, lead, and accomplish a broad range of technology assignments according to contract. Ensures compliance with technical standards throughout the project. Client contact is routine and frequent. May be called upon to deliver presentation, plan various programmatic or technical efforts or coordinate resources and budgets. Mentors technical staff.
19	Technical Specialist Level 1	Minimum of 7 years experience in operating or maintaining advanced technology systems. Has a proven history of performing assigned tasks and ensuring compliance with technical standards.	HS Diploma	Uses expertise in electrical or mechanical systems to accomplish a broad range of assignments in the program. Applies experience and expertise to ensure technical adequacy of products. Ensures compliance with technical standards.
20	Senior Program Manager	Acquisition professional with a minimum of 20 years technical experience applying to engineering, analysis, and design techniques for complex systems. Component in all phases of program management including concept exploration, research and development, transition to production, test & evaluation, and life cycle support. Graduate of Defense Systems Management College with experience in ACAT ID Program Management.	MS in Engineering	Responsible for successful accomplishment of specific major efforts on behalf of the clients. Senior company authority who is responsible for performance of a contract; who has the authority to commit corporate assets; and who has the authority to establish the best possible project team. Provides supervision, leadership, and guidance in complex and technically challenging programmatic efforts. Acts as an advisor to provide value-added advise, expert counsel, and propose problem resolution.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
21	Program Manager Level 2	Minimum of 15 years of program management and technical program development, policy, planning, and operating experience. Proven experience in all phases of highly technical and complex systems acquisition.	MS Degree.	Responsible for successful accomplishment of specific major efforts on behalf of the clients. Senior company authority who is responsible for performance of a contract; who has the authority to commit corporate assets; and who has the authority to establish the best possible project team. Provides supervision, leadership, and guidance in complex and technically challenging programmatic efforts. Acts as an advisor to provide value-added advise, expert counsel, and propose problem resolution.
22	Program Manager Level 1	Minimum of 10 years of technical experience applying to systems analysis and design techniques for complex systems. Proven competence in all phases of program management for complex systems.	BS Degree.	Guides users in formulating requirements, advises alternative approaches, conducts analysis and feasibility studies. Regularly functions as the Program Manager for major contracts.
23	Administrative Specialist Level 2	Minimum of 3 years of experience in fast paced program administration environment, to include extensive coordination with user and technical personnel.	HS Diploma	Provides administration and data support services to systems development, management, and technical personnel. Coordinates program schedules to facilitate completion of tasks, deliverables, briefings/ presentations. Reviews and ensures all pertinent data, documentation, and supporting materials are current and available. Reviews, analyzes, and recommends improvements to processes to ensure effective data transfer, processing and storage. May provide work direction to lower level staff.
24	Administrative Specialist Level 1	This is an entry-level position.	HS Diploma	Works under general supervision. Provides secretarial support. Types and proofreads correspondence, prepares complex technical presentations, and leads proposal production.
25	Data Entry	This is an entry-level position.	HS Diploma	Works under general supervision to perform analysis and entry of data into prescribed data formats. Prepares written reports to management.
26	Graphics Specialist Level 2	Minimum of 3 years of experience required. Expertise with state of the art technology and graphic systems.	HS Diploma	Provides graphic support. Designs and produces briefings, displays, pamphlets, and brochures; prepares complex technical presentations; prepares other printed material and leads production teams as required. May provide work direction to lower level of staff.
27	Graphics Specialist Level 1	No experience required. Demonstrated ability with state of the art technology and graphic systems.	HS Diploma	Provides graphic support. Designs and produces briefings, displays, pamphlets, and brochures; prepares complex technical presentations; prepares other printed material and leads production teams as required.

BECTECH, INC. LABOR CATEGORY EQUIVALENCY INFORMATION

BecTech, Inc. reserves the right to make the following substitutions in the education and/or experience requirements of any of the skill categories set forth herein.

- One year of experience is the equivalent of one year of education
- One year of education is the equivalent of one year of experience.
- Certification related to the technology is equivalent to two years of the experience/education requirement.

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