GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSAAAdvantage!®, a menu-driven database system. The INTERNET address GSAAAdvantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: **Professional Services**

Contract number: **GS23F0059U**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: **August 27, 2008 - August 26, 2023**

**EMPIRICAL CORPORATION**

1199 N Fairfax St
Suite 200
Alexandria, VA 22314
Phone Number: 301-839-3671
Fax Number: 301-839-3673
Web Site: [http://www.empiricalcpa.com](http://www.empiricalcpa.com)
Email: Contracts@empiricalcpa.com

**Contract Administration Source**

Antrium Gary Jones

**Business size: Small**

*Price list current as of Modification #PS-A0039, dated October 14, 2021*

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541211/RC</td>
<td>541211/RC</td>
<td>Auditing Services</td>
</tr>
<tr>
<td>541219/RC</td>
<td>541219/RC</td>
<td>Budget and Financial Management Services</td>
</tr>
<tr>
<td>OLM/RC</td>
<td>OLM/RC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Not Applicable

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 4

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541211/RC</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>541219/RC</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>541611/RC</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM/RC</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $300

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Alexandria, Virginia

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 Days

9. Foreign items (list items by country of origin). Not Applicable
10a. Time of delivery. (Contractor insert number of days.) **To be determined at the Task Order level.**

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. **To be determined at the Task Order level.**

10c. Overnight and 2-day delivery. **To be determined at the Task Order level.**

10d. Urgent Requirements. **To be determined at the Task Order level.**

11. F.O.B. point(s). **Destination**

12a. Ordering address(es).

**Empirical Corporation**  
**Antrium Gary Jones**  
**1199 N Fairfax, Suite 200**  
**Alexandria, VA 22314**  
**Phone: 301-839-3671 Fax: 301-839-3673**  
**Contracts@empiricalcpa.com**

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).

**Empirical Corporation**  
**1199 N Fairfax, Suite 200**  
**Alexandria, VA 22314**  
**Phone: 301-839-3671 Fax: 301-839-3673**  
**Contracts@empiricalcpa.com**

14. Warranty provision. **Not Applicable**

15. Export packing charges, if applicable. **Not Applicable**

16. Terms and conditions of rental, maintenance, and repair (if applicable). **Not Applicable**

17. Terms and conditions of installation (if applicable). **Not Applicable**

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not Applicable**

18b. Terms and conditions for any other services (if applicable). **Not Applicable**

19. List of service and distribution points (if applicable). **Not Applicable**

20. List of participating dealers (if applicable). **Not Applicable**
21. Preventive maintenance (if applicable). **Not Applicable**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable**

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). **Not Applicable**

23. Unique Entity Identifier (UEI) Number. **603167144**

24. Notification regarding registration in System for Award Management (SAM) database. **Contractor registered and active in SAM.**

**GSA PRICELIST - ALL SINs**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>GSA Rate 08/27/2021 - 08/26/2022</th>
<th>GSA Rate 08/27/2022 - 08/26/2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consultant</td>
<td>$119.39</td>
<td>$121.66</td>
</tr>
<tr>
<td>Financial Analyst</td>
<td>$105.56</td>
<td>$107.56</td>
</tr>
<tr>
<td>IT Principal</td>
<td>$218.05</td>
<td>$222.19</td>
</tr>
<tr>
<td>Jr. Consultant</td>
<td>$79.04</td>
<td>$80.54</td>
</tr>
<tr>
<td>Manager II</td>
<td>$187.26</td>
<td>$190.82</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>$140.60</td>
<td>$143.27</td>
</tr>
<tr>
<td>Senior I</td>
<td>$130.85</td>
<td>$133.34</td>
</tr>
<tr>
<td>Senior II</td>
<td>$146.53</td>
<td>$149.32</td>
</tr>
<tr>
<td>Senior IT Principal</td>
<td>$303.10</td>
<td>$308.86</td>
</tr>
<tr>
<td>Senior Principal</td>
<td>$266.41</td>
<td>$271.47</td>
</tr>
<tr>
<td>Staff I</td>
<td>$80.73</td>
<td>$82.27</td>
</tr>
<tr>
<td>Staff II</td>
<td>$93.58</td>
<td>$95.36</td>
</tr>
<tr>
<td>Supervising Senior</td>
<td>$146.33</td>
<td>$149.11</td>
</tr>
</tbody>
</table>

**LABOR CATEGORY DESCRIPTIONS**

**Consultant**

Financial Analyst

Assists in the identification of problems, development of solutions, and implementation of corrective actions. Assist in the preparation of project deliverables. Bachelor's Degree. Specialized training in subject matter.

IT Principal

Has overall responsibility for the work performed. Possesses experience in leading and providing technical direction to projects. May manage multiple projects of high complexity. Directs the completion of projects and applies experience in systems management, operations improvement, program management, security, internal controls, budget, cost and performance management, or other related fields. Provides primary client interface on strategic issues. Bachelor's Degree. Experience of ten or more years in systems consulting, operations consulting, program management, or a related field. Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., PMP, CISSP, CISA or CISM) may also be substituted for one year of experience.

Jr. Consultant

Analyses and develops client solutions with team. Prepares documentation, reports and other deliverables for client approval. Participates in planning of engagement and is responsible for all tasks delegated by Managers. Supports team in implementation and acceptance process. Ensures that deliverables are in compliance. Bachelor's Degree. Specialized training in subject matter. Two years of experience.

Manager II

Independently manages an entire financial engagement, develops and implements project plans, directs and instructs senior and staff as necessary, reviews and approves all assignments, ensures all deliverables are accurate and submitted within budget and time constraints, monitors the progress of the overall engagement, addresses problems and helps resolve accounting, auditing, and reporting issues as they arise. Acts in the capacity of the project manager. Bachelor’s degree in accounting, finance, or any related business degree. A Certified Public Accountant in good standing with the applicable state boards, or any other related Certifications or Specialized Training. Six years of experience.

Senior Consultant

Directs and manages day-to-day activities, assist in identifying problems, develops solutions and implements corrective actions. Analyzes and makes decisions on specific tasks requirements. Develops project plans and establishes deliverables. Monitors and tracks specific project milestones. Directs and manages client engagement subordinates. Bachelor's Degree. Specialized training in subject matter. Four years of experience.
**Senior I**

Independently performs a major segment of a financial engagement, directs and instructs the work of staff, reviews completed assignments, provides feedback and comments as necessary and drafts and submits status reports to management or as directed. Assesses and makes decisions on general and routine accounting, auditing and other reporting matters with the assistance of the supervising senior or other upper-level management. Bachelor’s degree in accounting, finance, or any related business degree. Two years of experience.

**Senior II**

Independently performs a major segment of a financial engagement, directs and instructs the work of staff, reviews completed assignments, provides feedback and comments as necessary and drafts and submits status reports to management or as directed. Assesses and makes decisions on general and routine accounting, auditing and other reporting matters with the assistance of the manager or other upper-level management. Bachelor’s degree in accounting, finance, or any related business degree. Two years of experience.

**Senior IT Principal**

Has overall responsibility for the work performed. May review the work of other Engagement Executive(s). Possesses experience in leading and providing technical direction to projects. May manage multiple projects of high complexity. Directs the completion of projects and applies experience in systems management, operations improvement, program management, security, internal controls, budget, cost and performance management, or other related fields. Provides primary client interface on strategic issues. Bachelor’s degree in accounting, finance, or any related business degree. Experience of twelve or more years in systems consulting, operations consulting, program management, or a related field. Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., PMP, CISSP, CISA, CISM or other equivalent certifications) may also be substituted for one year of experience.

**Senior Principal**

Has overall responsibility for the work performed. Possesses experience in both leading and providing technical direction to consulting engagements. May manage multiple engagements and/or tasks of high complexity. Directs the completion of projects and applies experience in process analysis and redesign, financial management, performance measurement and management, strategy, risk management, organization design/workforce planning or a related functional business field. Provides primary client interface for key issues related to engagement completion and/or business strategy. Bachelor’s degree in accounting, finance, or any related business degree. Experience of twelve or more years in business consulting, process improvement, strategy, financial management, or a related field. Possession of an advanced degree may be substituted for one year of experience. Possession of a professional certification (e.g., CPA, CMA, PMP, CGFM or other equivalent certifications), may also be substituted for one year of experience.
Staff I

The Junior assists the project team in the performance of various day-to-day operations and in the preparation of project deliverables. Bachelor's Degree.

Staff II

Provides guidance to Junior Staff and assists the project team in the performance of various day-to-day operations and in the preparation of project deliverables. Bachelor's Degree. One year of experience.

Supervising Senior

Directs and manages specific engagement tasks and related subordinate personnel. Analyzes and reviews specific financial management and accounting activities. Prepares project deliverables. Supports engagement manager in ensuring specific project deliverables are met. Analyzes and makes decisions on specific tasks requirements. Monitors and tracks specific project deliverables and milestones. Bachelor's Degree. Four years of experience.

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.