

GENERAL SERVICES ADMINISTRATION

Financial and Business Solutions (FABS)

Contract Number: GS23F0071P

FEDERAL SUPPLY SERVICE

Authorized Federal Supply Schedule Price List

Schedule Title: Schedule 520 Financial and Business Solutions (FABS)
Industrial Group 520

Contract Number: GS23F0071P

Contract Period: 12/17/13 – 12/16/18

Contractor: Bankworld Inc.
8370 Greensboro Drive, Suite 507
McLean, VA 22102
(703) 749-5300
<http://www.bankworldinc.com>

Contract Administration Contact: Alex Bhargava, Vice President
(703) 749-5300
ABhargava@BankworldInc.com

Authorized Negotiator: Harsh Bhargava, President
(703) 749-5300
HBhargava@BankworldInc.com

Business Size: Small, Disadvantaged

For more information on ordering from Federal Supply schedules click on the FSS Schedules button at <http://fss.gsa.gov/>. Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The Internet address for **GSA Advantage!** is <http://www.gsaadvantage.gov>.

Federal Supply Service

Authorized Federal Supply Schedule Price List

CUSTOMER INFORMATION

1a. Awarded Special Item Number(s)	520-1, 520-11, 520-13, 520-14
1b. Pricing Schedule	See Section III
1c. Labor Category Descriptions	See Section IV
2. Maximum Order	\$1,000,000.00
3. Minimum Order	\$300.00

4.	Geographic Coverage	Overseas and Domestic
5.	Point(s) of Production	Fairfax County, Virginia, U.S.A.
6.	Net Price	See Section III
7.	Quantity Discount	None
8.	Prompt Payment Terms	None
9a.	Government Credit Card below micro-purchase threshold	Not Accepted
9b.	Government Credit Card above micro-purchase threshold	Not Accepted
10.	Foreign Items	N/A
11a.	Time of Delivery	Per Task Order
11b.	Expedited Delivery	Per Task Order, Contact POC
11c.	Overnight and 2-day delivery	N/A
11d.	Urgent Requirements <i>In accordance with clause I-FSS-140-B Bankworld shall reply to any inquiry for accelerated delivery within 3 working days after receipt of inquiry. Any telephone inquiries or replies will be confirmed by Bankworld Inc. in writing.</i>	Contact POC
12.	FOB Points	Destination
13a.	Ordering Address	Bankworld Inc. 8370 Greensboro Dr. Suite 507 McLean, VA 22102
13b.	Ordering Procedures <i>For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (http://fss.gsa.gov/schedules).</i>	
14.	Payment Address:	Bankworld Inc. 8370 Greensboro Dr. Suite 507 McLean, VA 22102
15.	Warranty Provisions	N/A
16.	Export packaging charges	N/A

17.	Terms and conditions of Government Purchase card Acceptance	N/A
18.	Terms and conditions of rental, maintenance, and repair	N/A
19.	Terms and conditions of installation	N/A
20.	Terms and conditions of repair parts	N/A
20a.	Terms and conditions for any other services	N/A
21.	List of service and distribution points	N/A
22.	List of Participating dealers	N/A
23.	Preventative maintenance	N/A
24a.	Special attributes such as environmental attributes	N/A
24b.	Section 508 compliance information available on Electronic and Information Technology (EIT) supplies and services.	N/A
25.	Data Universal Number System (DUNS) Number:	046680331
26.	System for Award Management (SAM)	Registered

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MISSION STATEMENT

To apply our institutional strength and depth to help modernize the world of banking and finance for economic development around the globe meeting counterpart aspirations over and above task specifications and making every encounter with us a delightful and rewarding experience for the clients.

SECTION I: OVERVIEW OF BANKWORLD INC.

Bankworld Inc. is a management consulting company headquartered in metropolitan Washington, D.C.

Bankworld is focused on its core competency: modernizing the financial sector in emerging markets via state of the art technical assistance and training. We have first hand knowledge of the financial sector in over 25 countries of Asia, Africa, former Soviet Union, Eastern Europe and the Middle East. Our expertise covers: overall financial

sector reform; commercial bank institutional strengthening, bank supervision; restructuring and privatization; accounting and legal reform; SME/microfinance; anti-money laundering; non-bank financial institutions; insurance; capital markets; and public finance.

The breadth of our experience and the quality of our work have allowed us to be of exceptional value to the U.S. Government and its major contractors.

Bankworld Inc. has successfully managed all facets of small to multi-year, multi-million dollar projects. Our experience in project management includes the selection and fielding of pre-eminent advisors, efficiently providing a full range of administrative support to field teams, overseeing the work of our advisors, monitoring costs and deliverables, conducting research, and providing technical support to field personnel, to ensure highest-quality results.

We also take ultimate care in acting as a liaison with the client. Bankworld Inc.'s Home Office team includes professional staff members who possess master's degrees in business administration or international affairs, and collectively have decades of experience in providing management, finance and technical support to banking, finance and SMME development projects.

Our Chief Executive Officer, Mr. Bharat Bhargava, an MBA from the Harvard Business School, has been engaged in senior management roles in the financial sector for over 30 years, including 13 years as a senior executive at one of the largest U.S. banks, and over 14 years in directing and managing banking, bank supervision, banking legal and accounting reform, public finance, and training and development of training programs in over 70 countries. Mr. Bhargava has overseen the development and implementation of bank supervision technical assistance and training projects in Eastern Europe, the Middle East, Africa, the former Soviet Union and Asia – covering world-class practices in on-site examination, off-site surveillance, enforcement, bank restructuring, licensing, credit, asset/liability management, management information systems, internal audit, risk management, automation / e-banking, strategic planning and governance.

SECTION II: SPECIAL ITEMS NUMBERS (SINs)

For our FABS contract, we are offering services in Special Item Numbers: 520-1, 520-11, 520-13, and 520-14. Given below is a listing of services we offer under each of these SINs.

520-1 PROGRAM FINANCIAL ADVISOR SERVICES

The Contractor shall provide program financial advisor services to assist the Government in crosscutting issues and considerations associated with the overall development and management of an asset program. This may include but is not limited to the following:

- Develop and manage an asset resolution program
- review asset base or some portion thereof and provide specific recommendations/strategies as to the best management and/or disposition vehicle to use in order to maximize recoveries in the current marketplace
- develop an Asset Resolution Plan
- develop and/or modify task orders for financial advisory services
- raise issues on public policy and capital markets and offer recommendations
- review appropriate laws to determine disposal authority and rights for real property

- determine the value of an overall asset portfolio
- estimate and report the effects of asset programs for purposes of budget formulation and execution
- analyze credit reform
- Asset sales
- review, design, and reposition a strategic plan, business plan, and/or policies for an asset sale
- develop asset sales schedules and financial projections for budgetary, performance management, and capacity planning purposes
- conduct individual asset sales
- prepare reports or analyses in support of an asset sales program
- perform in-depth feasibility studies and cost/benefit analysis to evaluate public/private partnership opportunities
- identify private entities capable of contributing sufficient financial capital and borrowing ability to redevelop or renovate assets (e.g. federal real property) in exchange for a portion of the asset
- re-engineer financing structures to provide the most advantageous financing for an asset.
- Marketing and asset resolution support
- prepare a marketing plan and provide support services to ensure that a group of assets are resolved
- Post sale analysis and resolution support
- assist on post-closing matters
- analyze management of the portfolio in terms of credit extension and servicing to assist the agency in improving its processes
- handle special investor/buyer and borrower problems that may arise

520-11 ACCOUNTING

The Contractor shall provide accounting services. This may include but is not limited to the following:

- Analyze, process, and summarize transactions
- Assist in devising new or revised accounting policies and procedures
- Classify accounting transactions
- Perform special studies to improve accounting operations
- Resolve accounting issues
- Resolve and/or implement audit findings
- Assess or enhance accounting internal controls
- Improve operating efficiency and effectiveness

520-13 COMPLEMENTARY FINANCIAL MANAGEMENT SERVICES

The Contractor shall provide complementary financial management services. This may include but is not limited to the following:

- Assess and improve financial management systems
- Assist with implementation of corrective actions
- Document systems
- Identify systems requirements
- Plan and develop systems
- Assist in meeting agency financial management system requirements

- Assess and improve financial reporting and analysis
- Develop new reporting formats and pro-forma financial reports
- Assist in improving and streamlining reporting and analysis processes
- Perform cost-benefit or other special financial analyses
- Assist with strategic and operational financial planning
- Assist in financial policy formulation and development
- Perform economic and regulatory analyses
- Develop methods for analyzing costs, benefits and impacts of regulations and policies
- Conduct exposure and risk analyses
- Develop, modify or apply risk characterization models to analyze and evaluate policies, programs and regulations
- Perform actuarial services and/or actuarial data analysis services
- Collection, analysis, editing, calibration and data entry of Employee Benefit Plan information
- Conduct updates of a full actuarial valuation pension plan database, program major upgrades or significant new modeling capabilities
- Perform quantitative analysis of covered pension plans to identify plans that are potentially noncompliant or underfunded
- Assist with quality assurance efforts

520-14 FINANCIAL AND AUDIT TRAINING SERVICES (Small Business Set-Aside)

The Contractor shall develop and deliver training. This may include but is not limited to the following:

- Develop and instruct courses for agency personnel, subcontractors, and/or investors/buyers to support audits, financial management and/or financial asset services.

SECTION III: SCHEDULE OF CHARGES

Given below are our hourly rates for the period of 12/17/14 – 12/16/15:

Labor Category	Hourly Rate
Accounting Reform Advisor	\$253.17
Attorney	\$238.31
Financial Institutions Specialist	\$234.39
Industry Specialist I	\$190.02
Industry Specialist II	\$212.89
Insurance Regulatory Advisor	\$248.07
Program Director	\$234.39
Project Associate	\$93.73
Project Manager	\$220.46
Regulatory & Restructuring Advisor	\$234.39
Research Associate	\$66.09

SECTION IV: BANKWORLD LABOR CATEGORIES

Bankworld will provide services under this contract using the Labor Categories described below. We recognize that ours is a highly-specialized field, and that we need to be able to address the challenges of the new world order as the emerging markets worldwide strive to transition from socialism or communism to market-based economies.

Our performance success depends on ensuring the right technical skills and depth possessed by our field experts and home staff. These requisite skills and depth, in turn, are acquired through the proper mix of education and specialized professional experience. For this reason, Bankworld's FABS Schedule offers such a combination of education and specialized professional experience - as well as practical and appropriate trade-offs between the two - that allows us to ensure our standards of quality. The short job descriptions provided in this section provide our primary guidelines for each labor category. However, further relevant sub-specializations are ensured by Bankworld in the selection of specific individuals for specific assignments and responsibilities.

PROGRAM DIRECTOR

Education: A Master's degree in a relevant field. If a Bachelor's degree is possessed, then three additional years of relevant work experience is required.

General Experience: A minimum of 15 years of work experience, including five or more years in project management.

Specialized Experience: Experience in Strategic Planning, Program Management, Financial Management, and Procurement. Must have conceptual skills and the ability to scope and design programs and leading efforts that involve the successful management of multi-functional teams. Specialized experience includes project development, expertise in management, control of funds and resources, and demonstrated capability in managing multiple tasks.

Duties: Provides overall guidance and oversight to multiple projects with diverse scope and groups of personnel at multiple locations. Organizes, directs and coordinates the planning and implementation of program support activities. High levels of written and oral communication skills and leadership skills. Has authority and responsibility to identify and commit resources required to support effort. Establishes and alters, as necessary, program management structure to direct effective contract support activities. Crafts and enforces quality control standards.

PROJECT MANAGER

Education: A Master's or Bachelor's degree. If a Bachelor's degree is possessed, three additional years of relevant work experience is required.

General Experience: A minimum of 15 years of work experience.

Specialized Experience: Experience in the technical aspects of the project to be managed, such as banking, bank regulation. Must have the ability to design project implementation plans and oversee efforts that involve the successful management of multi-functional teams engaged in the fulfillments of project deliverables in quality, time and within budget.

Duties: Provides day-to-day oversight to one or more projects with diverse teams of staff at one or more locations. Organizes, directs and coordinates the planning and implementation of projects support activities. High levels of written and oral communication skills and leadership skills. Enforces quality control standards, manages budgets and human resources deployment.

PROJECT ASSOCIATE

Education: Bachelor's or Associate's degree in a relevant field. If an Associate's degree is possessed, then a minimum of three years of experience is required.

General Experience: Minimum of 1 year of relevant work experience.

Specialized Experience: Exposure to project administration.

Duties: Project staffing, mobilization, start up and support in the field or from Home Office.

RESEARCH ASSOCIATE

Education: 2 years of Bachelor's degree in a relevant field.

General Experience: Work experience under limited supervision.

Specialized Experience: Experience in working with diverse peoples at different levels, and in performing collection and analysis of data and information of technical nature.

Duties: Performs data collection, research and other relevant services in support of the conduct of projects.

FINANCIAL INSTITUTIONS SPECIALIST

Education: Master's degree in a relevant field. If a Bachelor's degree is possessed, then three additional years of relevant work experience is required.

General Experience: A minimum of ten years of work experience.

Specialized Experience: Experience with banks, rural-focused banks, microfinance institutions, insurance companies, capital markets institutions, and/or other financial sector entities at a senior management level. Experience in one or more specialized functions, such as general management, credit, risk management, bank marketing, human resources, and operations.

Duties: Advise and/or work with banks, rural-focused banks, microfinance institutions, insurance companies, capital markets institutions, and/or other financial sector entities toward their modernization/institutional strengthening of those institutions or related infrastructure development.

REGULATORY AND RESTRUCTURING ADVISOR

Education: Master's degree in a relevant field. If a Bachelor's degree is possessed, then three additional years of

relevant work experience is required.

General Experience: A minimum of ten years of work experience.

Specialized Experience: Experience with a regulatory agency in a leadership role. Experience in leading examinations, development of policies and procedures, in developing and/or executing restructuring, sales or liquidation strategies; and in ensuring relevant corporate governance standards.

Duties: Work with central banks, other regulatory and/or government authorities, in modernizing or strengthening their ability to help draft/develop/implement policies and effectively regulate/supervise the institutions/organizations under their jurisdiction.

INSURANCE REGULATORY ADVISOR

Education: Master's degree in a relevant field. If a Bachelor's degree, then three additional years of relevant work experience is required.

General Experience: A minimum of ten years of work experience.

Specialized Experience: Experience in a leadership role in the analysis of insurance company operations and reserves, reinsurance treaties requirements, and/or other issues related to ensuring the soundness of the insurance industry.

Duties: Work with insurance regulatory and/or government authorities in modernizing or strengthening their ability to effectively supervise insurance companies and other sector entities.

ATTORNEY

Education: JD or equivalent degree required.

General Experience: A minimum of ten years of work experience.

Specialized Experience: Experience in drafting, interpreting and/or enforcing laws and regulations relevant to the sector and/or functional requirements of the projects.

Duties: Works with governments, central banks, and/or the regulatory authorities for rural banks and microfinance institutions in modernizing or strengthening their relevant laws and regulations. If in the non-banking sector, works with the authorities and legal counterparts to help enhance relevant laws and regulations.

INDUSTRY SPECIALIST II

Education: Master's degree in a relevant field. If a Bachelor's degree is possessed, then three additional years of relevant work experience is required.

General Experience: A minimum of ten years of work experience in a related field.

Specialized Experience: Experience in a specialized field or industry, such as agriculture, manufacturing or trade, enterprise competitiveness, information technology, other financial services, etc. Experience at senior management levels.

Duties: Provides technical guidance, works with the client to develop specific functional capabilities.

INDUSTRY SPECIALIST I

Education: Master's degree in a relevant field. If a Bachelor's degree is possessed, then three additional years of relevant work experience is required.

General Experience: A minimum of five years of work experience in a related field.

Specialized Experience: Experience in a specialized field or industry, such as agriculture finance, enterprise competitiveness, information technology, other financial services, etc.

Duties: Provides technical guidance, works with the client to develop specific functional capabilities.

ACCOUNTING REFORM ADVISOR

Education: CPA, or equivalent degree in a relevant field. If a bachelor's degree, then three additional years of relevant work experience is required.

General Experience: A minimum of ten years of work experience.

Specialized Experience: Experience in a leadership role in policy development and implementation in some or all of the following areas: disclosure, management information, regulatory reporting, International Accounting Standards/GAAP, Chart of Accounts, accounting system conversion, internal and external audit, and internal controls, in financial or real sector.

Duties: Advise governments, central banks, financial sector institutions and/or industry in policy development and implementation in areas such as: disclosure, management information, regulatory reporting, International Accounting Standards/GAAP, Chart of Accounts and accounting system conversion, internal and external audit, and internal controls.